# Financial statements Typhoo Tea Limited

For the year ended 31 March 2014

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# Company information

**Company registration number** 

5573418

**Country of incorporation** 

England and Wales

**Registered office** 

Pasture Road Moreton Wirral Merseyside CH46 8XF

**Directors** 

K Paul - Chairman

N Ahmed - Vice Chairman

P Paul K Packer F Ahmed M McBrien M Tapal S Saha R Agarwal A Ghosh A K Bhargava

T Vyner (1 March 2014)

**Secretary** 

K Packer

**Bankers** 

ICICI Bank UK Limited

Corporate Banking

One Thomas More Square

London E1W 1YN

Barclays Bank PLC Corporate Banking 8-9 Hanover Square

London W1A 4ZW

# Company information

Solicitors

Fox Williams LLP

Ten Dominion Street

London EC2M 2EE

**Auditor** 

Grant Thornton UK LLP

Statutory Auditor Chartered Accountants Royal Liver Building

Liverpool L3 1PS

# Index

	Page
Report of the directors	4 – 5
Strategic report	6 -8
Independent auditor's report	9 – 10
Principal accounting policies	11 – 19
Statement of comprehensive income	20
Statement of changes in shareholders' equity	21
Balance sheet	22
Cash flow statement	23
Notes to the financial statements	24 – 47

# Report of the directors

The directors present their report together with the audited financial statements for the year ended 31 March 2014.

#### **Principal activity**

The Company is primarily engaged in blending, packing, and the sales & marketing of tea and coffee.

#### **Directors**

The membership of the board at 31 March 2014 is set out below. Other than as stated all directors served throughout the year.

K Paul - Chairman

N Ahmed - Vice Chairman

P Paul

K Packer

F Ahmed

M McBrien

M Tapal

S Saha

R Agarwal

A Ghosh

A K Bhargava

T Vyner (Appointed 1 March 2014)

#### Statement of directors' responsibilities

The directors are responsible for preparing the Report of the directors, Strategic Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Report of the directors

The directors confirm that so far as each director is aware:

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Disabled employee policy

In the event of an employee becoming disabled, every effort is made to continue their employment and having due regard to their aptitude and abilities, opportunities are given for retaining or deployment wherever possible.

#### **Equal opportunities policy**

The Company is committed to ensuring equal opportunities in the workplace for all its employees. One of the key aims of the policy is that the Company can provide a working environment in which employees feel comfortable and assured that they will be treated with dignity and respect.

We are committed to ensuring all employees are treated equally and fairly irrespective of their sex, race, colour, creed, marital status, sexual orientation, age or disability.

This equal opportunities policy applies to the Company recruitment and selection procedures, employees' terms and conditions of employment including pay, opportunities for promotion, transfer and training, general treatment at work, disciplinary and grievance procedure and termination of employment.

All employees have a responsibility to apply this principle in practice.

#### **Auditors**

A resolution to re-appoint Grant Thornton UK LLP as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 485 of the Companies Act 2006.

ON BEHALF OF THE BOARD

K Packer Director 13 May 2014

# Strategic report

#### **Business review**

The Board of Directors of Typhoo are pleased to see the continuity of growth of the company during the last four years. The Board declare that the Company has posted cash profit for 2013-14 compared to 2012-13 due to an overall improvement in operating performance. The result for 2013-14 and the financial position of the Company can be seen in the annexed financial statements.

The results show that the Company has further improved its performance compared to the prior year with gross sales turnover increasing year on year by 3% from £77 million to £79 million. The company's EBITDA has improved from £6.03 million to £6.43 million in the current year driven by improved branded performance and cost reduction.

The company has shown a strong and stable growth in the last four years despite of increasingly challenging market place and macro-economic scenario by;

- Steady growth of the Typhoo brand. The Typhoo brand has continued to be one of the fastest growing brands in the tea category. The new Typhoo brand marketing strategy has contributed to the positive growth in the Typhoo brand during 2013-14.
- Improvement in the volume of private label business through new contract acquisition and innovative product development. Typhoo continues to lead the industry with top quality products for our key customers.
- Continuous improvement in quality of our products and new product development across all our branded propositions.
- Launching of premium products such as Typhoo Gold
- Further cost reduction by improved operational efficiencies.
- The dedicated commitment of our people and support of our group partners.
- Forming strategic and ethical partnerships with our key customers and suppliers

The Company has worked closely with our group to utilise the vertical integration benefits in order to overcome the challenges in the commodity markets, which we trade and smooth out any volatility in foreign currency.

We remained focused on creating a sustainable business and minimising the impact of our products and operations on the environment and will continue to develop the goals within our corporate sustainability plan, our 'Greenprint for Good' programme which was launched in 2011-12.

We have consistently sought to recruit and retain the best employees in our market place. We are committed to work at connecting with the local community and developing the economic environment.

We as an organisation are trying to achieve more and move faster, at the same time as improving quality and customer service without increasing our costs.

We value the commitment of our employees and recognise that engaged employees are a powerful source of competitive advantage.

# Strategic report

#### **Future Strategy**

We as a company remain focused on our 'core purpose' of "Delivering consistently our great range of beverages with a commitment to quality, value and service every day".

There is a detailed vision and strategy that sits behind our company 'core purpose' that has been finalised to accelerate the company's future growth. We have agreed a clear business plan for 2014-15 which will improve our financial and operational performance again. This includes;

- The improvement of the manufacturing operations through capital expenditure and process enhancements
- A strong sales & marketing plan to support the activation of our brand strategy
- An innovation pipeline that will add consumer value to our product ranges at an affordable cost

The Directors are confident that this business plan and the confirmed support of their parent group and shareholders (Apeejay Surrendra Group and Global Tea & Commodities Group) will allow the Company to grow stronger in the future.

We would like to thank our employees, customers, suppliers, and banking institutions for all the input and support they have given us over the last 12 months.

### Key risks and uncertainties

The directors confirm that there is an on-going process for identifying, evaluating and managing risks faced by the company.

The key risks faced by the company are movements in raw tea prices, foreign exchange movements and interest rate movements. The increases in tea prices during the year have led to pressure on margins as management try to secure price increases with key customers. These pressures are expected to continue in the foreseeable future as discussed in the outlook section above. As a result of the financial instruments in place being primarily loans, movements in foreign exchange rates and interest rates have a significant impact on the company

### Financial risk management objectives and policies

Typhoo Tea Limited is exposed to a variety of financial risks which result from both its operating and financing activities. The company's risk management is coordinated at its headquarters, in close cooperation with the board of directors, and focuses on actively securing the company's short to medium term cash flows by minimising the exposure to financial markets.

Typhoo Tea Limited does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant risks to which the company is exposed to are described below and in note 16 of the financial statements.

#### **Credit risk**

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown on the face of the balance sheet (or in the detailed analysis provided in the notes to the financial statements). Credit risk, therefore, is only disclosed in circumstances where the maximum potential loss differs significantly from the financial asset's carrying amount.

The company is exposed to concentrations of credit risk, due to the high volume of trading with specific customers. This exposure is primarily with blue chip customers and is reviewed on a daily basis with the monitoring of outstanding debts.

# Strategic report

### Cash flow and fair value interest rate risks

The company's borrowing facilities are managed by the use of floating rates of interest. Interest rates and cash flow forecasts are monitored regularly by the directors with a view to converting some borrowing to fixed rate if necessary.

### **Currency risk**

The company purchases tea in US dollars, which gives rise to currency risk. The company policy is to manage this risk by foreign currency borrowing and forward currency contracts. The company manages the risk of foreign currency borrowings using derivative financial instruments, and by fixing the exchange rates on borrowing facilities.

ON BEHALF OF THE BOARD

K Packer Director

13 May 2014



# Independent auditor's report to the members of Typhoo Tea Limited

We have audited the financial statements of Typhoo Tea Limited for the year ended 31 March 2014 which comprise the principal accounting policies, the statement of comprehensive income, the statement of changes in shareholders' equity, the balance sheet, the cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRS) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of audit of financial statements is provided on the APB's website at <a href="https://www.frc.org.uk/apb/scope/private.cfm">www.frc.org.uk/apb/scope/private.cfm</a>.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of the company's profit for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.



# Independent auditor's report to the members of Typhoo Tea Limited

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the directors and Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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Carl Williams
Senior Statutory Auditor
for and on behalf of Grant Thornton UK LLP
Statutory Auditor, Chartered Accountants
Liverpool
13 May 2014

#### **Basis of preparation**

The financial statements have been prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) as adopted by the European Union and with those parts of the Companies Act 2006 applicable to companies preparing their accounts under IFRSs as adopted by the European Union.

The financial statements have been prepared under the historical cost convention, except that they have been modified to include the revaluation of certain non-current assets. The measurement basis and principal accounting policies of the company are set out below and have been applied consistently throughout the financial statements.

#### **Going concern**

Notwithstanding the deficit in reserves these financial statements have been prepared under the going concern principle. Forecasts have been prepared by the directors covering a period of three years to 2017. The directors consider the continued support of the banks and shareholders to be adequate for this basis to be used.

The loans are due for final repayment in 2016 and 2017 and the company is trading within the terms of these loans and have met all the repayment and interest payments to date. Committed facilities are in place to meet working capital requirements with sufficient headroom to absorb any reasonably possible changes in forecasted results.

### Consolidation

The directors consider that the subsidiary undertakings of the company taken together are not material and therefore consolidated financial statements are not required.

The financial statements present information about the company as an individual entity.

#### Revenue - sale of goods

Revenue is the value of sales after deduction of sales rebates, discounts, Value Added Tax and other taxes directly attributable to turnover. Revenue is measured at the fair value of the consideration received or receivable. Sales are recognised upon the date of delivery which is when the transfer of the risks and rewards associated with the goods takes place. Shipping and handling costs are included in selling and distribution costs.

### Sales rebates and discounts

Sales rebates and discounts are established based on the agreements in place and management's best estimate of the amounts necessary to meet claims by the company's customers in respect of these discounts and rebates. A provision is made at the time of sale and released, if unutilised, after assessment that the likelihood of such a claim being made has become remote.

#### **Borrowing costs**

Borrowing costs are expensed to profit and loss in the period that they are incurred to the extent that they do not meet the capitalisation requirements of IAS 23.

#### Goodwill

Goodwill represents the excess of the cost of a business combination over the fair value of identifiable assets, liabilities and contingent liabilities acquired.

Goodwill is capitalised at cost as an intangible asset and reviewed annually for impairment. Goodwill is carried at cost less accumulated impairment losses, with all impairment costs being charged to the statement of comprehensive income.

Where the fair value of identifiable assets, liabilities and contingent liabilities exceed the fair value of consideration paid, the excess is credited in full to profit and loss.

#### Assets acquired as part of a business combination

In accordance with IFRS 3 Business Combinations, an intangible asset acquired in a business combination is deemed to have a cost to the company of its fair value at the acquisition date. The fair value of the intangible asset reflects market expectations about the probability that the future economic benefits embodied in the asset will flow to the company. Where the individual fair values of the complementary assets are reliably measurable, the company recognises them as a single asset provided the individual assets have similar useful lives.

#### **Externally acquired intangible assets**

The significant intangibles recognised by the company, their useful economic lives and the methods used to determine the cost of intangibles acquired in a business combination are as follows:

Intangible asset	Useful economic life	Valuation method (initial recognition)
Brands	Indefinite	Estimated discounted cash flow
Trademarks	Indefinite	Estimated discounted cash flow
Contractual relationships	Term of contract: 6 years	Estimated discounted cash flow
Domain names	Indefinite	Market value

#### Brands, trademarks and domain names

Brands, trademarks and domain names acquired as part of a business combination are initially recognised at fair value and subsequently reviewed at least annually for impairment or whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell), the asset is written down accordingly, and charged to administration expenses.

Brands, trademarks and domain names are considered to have an indefinite life on the basis that they form part of the cash generating units within Typhoo Tea Limited which will continue in operation indefinitely, with no foreseeable limit to the period over which they are expected to generate net cash inflows.

Those assets with indefinite lives are tested annually for impairment.

### Contractual relationships

Contractual relationships are initially recognised at fair value and subsequently net of amortisation and any provision for impairment.

Amortisation is calculated to write down the valuation of contractual relationships by equal annual instalments or their estimated useful economic lives. The periods of amortisation are determined based on the expected term of the contract. Amortisation is charged to administration costs in the statement of comprehensive income.

#### **Investments**

Shares in group undertakings are stated at cost less amounts written off where, in the opinion of the directors, there has been an impairment loss in the investments following the annual impairment review in accordance with IAS 36.

#### Property, plant and equipment

Property, plant and equipment are initially recognised at cost.

Freehold land is not depreciated. Freehold land and buildings are subsequently carried at fair value, based on periodic valuations by a professionally qualified valuer. IMA's (tea bag machines) are subsequently carried at fair value, based on directors valuations supported by market values for machines of similar age and condition. Any revaluation surplus is recognised in other comprehensive income and accumulated in the revaluation reserve in equity, unless the carrying amount has previously suffered a revaluation decrease or impairment loss. To the extent that any decrease has previously been recognised in profit and loss, a revaluation increase is recognised in profit and loss with the remaining increase charged to equity.

Downward revaluations are recognised upon appraisal or impairment testing, with the decrease being charged against any revaluation surplus in equity relating to this asset and any remaining decrease recognised in profit and loss.

The accumulated depreciation is eliminated against the gross carrying amount of the asset and the net amount restated to the revalued amount of the asset.

An appropriate transfer is made from the revaluation reserve to the profit and loss reserve when freehold land and buildings and IMAs are expensed through the statement of comprehensive income (e.g. through depreciation, impairment or sale).

Antiques are not depreciated. Antiques are subsequently carried at fair value, based on periodic valuations by a professionally qualified valuer.

All other items of property, plant and equipment are carried at depreciated cost.

### **Depreciation**

Depreciation is provided on all other items of property, plant and equipment and the effect is to write off the carrying value of items by equal instalments over their expected useful economic lives. It is applied at the following rates.

Freehold buildings
Plant and machinery
Freehold improvements

40 years straight line Up to 40 years straight line

Up to 20 years straight line

IMAs 30 years straight line

Material residual value estimates are updated as required, but at least annually, whether or not the asset is revalued.

#### Impairment of non-financial assets

Impairment tests on goodwill and other intangible assets with indefinite useful economic lives are undertaken annually on 31 March. Other non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell), the asset is written down accordingly.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit (i.e. the smallest group of assets in which the asset belongs for which there are separately identifiable cash flows). Goodwill is allocated on initial recognition to each of the company's cash-generating units that are expected to benefit from the synergies of the combination giving rise to the goodwill.

An impairment loss is recognised for the amount by which the assets or cash generating units carrying amount exceeds its recoverable amount. The recoverable amount is the higher of fair value, reflecting market conditions less costs to sell, and value in use based on an internal discounted cash flow evaluation.

Impairment losses recognised for cash generating units, to which goodwill has been allocated, are credited initially to the carrying amount of goodwill. Any remaining impairment loss is charged pro rata to the other assets in the cash generating unit. With the exception of goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist.

Impairment charges are included in the administrative costs line item in the statement of comprehensive income, except to the extent they reverse gains previously recognised.

### **Leased assets**

In accordance with IAS 17, the economic ownership of a leased asset is transferred to the lessee if the lessee bears substantially all the risks and rewards related to the ownership of the leased asset. The related asset is recognised at the time of inception of the lease at the fair value of the leased asset, or, if lower, the present value of the minimum lease payments plus incidental payments, if any, to be borne by the lessee. A corresponding amount is recognised as a finance leasing liability.

The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the statement of comprehensive income over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the statement of comprehensive income on a straight line basis over the lease term. Lease incentives are spread over the term of the lease.

#### **Inventories**

Inventories are valued at the lower of cost and net realisable value. No interest is included but, where appropriate, cost includes materials, direct labour, production and other attributable overhead expenses. Cost is calculated on a first-in-first-out basis by reference to the invoiced value of supplies and attributable costs of bringing inventory to its present location and condition.

#### **Taxation**

Current tax is the tax currently payable based on taxable profit for the year.

Deferred income taxes are calculated using the liability method on temporary differences. Deferred tax is generally provided on the difference between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of goodwill, nor on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with shares in subsidiaries and joint ventures is not provided if reversal of these temporary differences can be controlled by the company and it is probable that reversal will not occur in the foreseeable future. In addition tax losses available to be carried forward as well as other income tax credits to the company are assessed for recognition as deferred tax assets

Deferred tax liabilities are provided in full, with no discounting. Deferred tax assets are recognised to the extent that it is probable that the underlying deductible temporary differences will be able to be offset against future taxable income. Current and deferred tax assets and liabilities are calculated at tax rates that are expected to apply to their respective period of realisation, provided they are enacted or substantively enacted at the balance sheet date.

Changes in deferred tax assets or liabilities are recognised as a component of tax expense in the statement of comprehensive income, except where they relate to items that are charged or credited directly to other comprehensive income (such as the revaluation of land) in which case the related deferred tax is also charged or credited directly to other comprehensive income.

#### **Financial assets**

Financial assets are divided into the following categories: loans and receivables or financial assets at fair value through profit or loss. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which they were acquired.

All financial assets are recognised when the company becomes a party to the contractual provisions of the instrument. Financial assets other than those categorised as at fair value through profit or loss are recognised at fair value plus transaction costs. Financial assets categorised as at fair value through profit or loss are recognised initially at fair value with transaction costs expensed through the statement of comprehensive income.

Financial assets at fair value through profit or loss include financial assets that are either classified as held for trading or are designated by the entity as at fair value through profit or loss upon initial recognition. Subsequent to initial recognition, the financial assets included in this category are measured at fair value with changes in fair value recognised in the statement of comprehensive income. Financial assets originally designated as financial assets at fair value through profit or loss may not be reclassified subsequently.

By definition, all derivative financial instruments that do not qualify for hedge accounting fall into this category.

### Financial assets (continued)

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Trade receivables are classified as loans and receivables. Loans and receivables are measured subsequent to initial recognition at amortised cost using the effective interest method, less provision for impairment. Any change in their value through impairment or reversal of impairment is recognised in the statement of comprehensive income. The company's trade and most other receivables fall into this category. Discounting is omitted where the effect is immaterial.

Provision against trade receivables is made when there is objective evidence that the company will not be able to collect all amounts due to it in accordance with the original terms of those receivables. The amount of the write-down is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows.

Significant receivables are considered for impairment on a case by case basis when they are past due at the balance sheet date or when objective evidence is received that a specific counterparty will default. All other receivables are reviewed for impairment in groups, which are determined by reference to the industry and region of a counterparty and other available features of shared credit risk characteristics, if any. The percentage of the write down is then based on recent historical counterparty default rates for each identified group.

A financial asset is derecognised only where the contractual rights to the cash flows from the asset expire or the financial asset is transferred and that transfer qualifies for derecognition. A financial asset is transferred if the contractual rights to receive the cash flows of the asset have been transferred or the company retains the contractual rights to receive the cash flows of the asset but assumes a contractual obligation to pay the cash flows to one or more recipients. A financial asset that is transferred qualifies for derecognition if the company transfers substantially all the risks and rewards of ownership of the asset, or if the company neither retains nor transfers substantially all the risks and rewards of ownership but does transfer control of that asset.

An assessment of whether a financial asset is impaired is made at least at each reporting date. All income and expenses relating to financial assets are recognised in the statement of comprehensive income line item "finance costs" or "finance income", respectively.

Any gain or loss arising from derivative financial instruments is based on changes in fair value, which is determined by direct reference to active market transactions or using a valuation technique where no active market exists.

#### **Financial liabilities**

Financial liabilities are obligations to pay cash or other financial assets and are recognised when the company becomes a party to the contractual provisions of the instrument. Financial liabilities categorised as at fair value through profit or loss are recorded initially at fair value, all transaction costs are recognised immediately in the statement of comprehensive income. All other financial liabilities are recorded initially at fair value, net of direct issue costs.

Financial liabilities categorised as at fair value through profit or loss are remeasured at each reporting date at fair value, with changes in fair value being recognised in the statement of comprehensive income. Items within this category relate to derivative financial instruments. All other financial liabilities are initially measured at fair value with subsequent measurement recorded at amortised cost using the effective interest method, with interest related charges recognised as an expense in finance cost in the statement of comprehensive income. In relation to financial liabilities containing stepped interest costs, these are carried at amortised cost using the effective interest rate method which is recalculated periodically following reassessment of the expected cash flows. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to the statement of comprehensive income on an accruals basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

A financial liability is derecognised only when the obligation is extinguished, that is, when the obligation is discharged or cancelled or expires.

#### Cash and cash equivalents

Short-term cash deposits which can be called on without any material penalty are included within cash balances in the balance sheet and cash flow statement.

#### Equity

Equity comprises the following:

- "Share capital" represents the nominal value of equity shares.
- "Revaluation reserve" represents the surplus resulting from carrying assets at their fair value.
- "Profit and loss reserve" represents retained profits.

#### **Pension costs**

Payments to the company's defined contribution schemes are charged to the statement of comprehensive income in the period in which they are incurred.

### Foreign currency translation

Transactions entered into by the company in a currency other than the currency of the primary economic environment in which it operates (the "functional currency") are recorded at the rates ruling when the transactions occur. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Exchange differences arising on the retranslation of unsettled monetary assets and liabilities are recognised immediately in the statement of comprehensive income. The "functional and presentational currency" of the entity is sterling.

#### Critical judgements and key sources of estimation uncertainty

In the preparation of the financial statements a number of estimates and assumptions have been made relating to the reporting of results and the financial condition of the company. The directors consider that the above accounting policies address the critical areas of the company, which themselves require judgement in selecting the appropriate accounting policies. Further information about the critical estimates and judgements is included in the relevant notes as listed:

Goodwill and impairments : Note 6 critical judgement
Intangibles and impairments : Note 7 critical judgement

Loans : Notes 14 key source of estimation uncertainty

The critical judgements in relation to "goodwill and impairments" and "intangibles and impairments" are the identification of cash generating units (CGUs) and the allocation of assets to those CGUs. These have been assessed based as the smallest group of assets that generate an independent revenue source. The directors have determined that the brand names are the smallest group of assets which generate an independent revenue source. These have been listed in note 7.

The key source of estimation uncertainty in relation to 'loans' is the valuation of the bank loans at amortised cost, due to the requirement to use forecasted LIBOR yield curves.

### Standards and interpretations not yet applied by Typhoo Tea Limited

The following new standards and interpretations, which are yet to become mandatory, have not been applied in Typhoo Tea Limited's 2014 financial statements.

Standard or interpretation		Effective for reporting periods starting on or after
IAS 32	Amendments - Offsetting financial assets and financial liabilities	1 January 2014
IFRS 9 and IFRS 7	Amendments - Mandatory effective date and transition disclosures	1 January 2015
IFRS 13	Fair value measurement	1 January 2013
IAS 1	Amendments - Presentation of items of other comprehensive income	1 July 2012
IFRS 7	Disclosures - Offsetting financial assets and financial liabilities	1 January 2013
IAS 19	Employee benefits (revised June 2011)	1 January 2013

Based on Typhoo Tea Limited's current business model and accounting policies, management does not expect material impacts on Typhoo Tea Limited's company financial statements when the standards and interpretations become effective.

Typhoo Tea Limited does not intend to apply any of these pronouncements early.

There are other standards and interpretations not listed as they are not expected to be relevant to the company.

# Statement of Comprehensive Income

	Note	2014 £'000	2013 £'000
Revenue		70,660	67,724
Cost of sales	_	(51,557)	(51,489)
Gross profit		19,103	16,235
Selling, distribution and marketing costs Administration costs	_	(8,384) (5,620)	(6,486) (4,962)
Operating profit	1	5,099	4,787
Effective interest rate charge		457	725
Other finance costs	2	(4,568)	(6,173)
Total finance costs		(4,111)	(5,448)
Profit/(loss) before tax		988	(661)
Taxation	5	(242)	910
Profit for the year	18	746	249
Other comprehensive income for the year			
Revaluation deficit	8	-	(1,200)
Taxation	5 _	242	290
Total comprehensive income	_	988	(661)

All of the activities of the company are classed as continuing.

# Statement of changes in shareholders' equity

	Share capital £'000	Retained earnings £'000	Revaluation reserve £'000	Total Shareholders' equity £'000
Balance at 31 March 2012	31,510	(34,465)	7,366	4,411
Profit for the year ended 31 March 2013	-	249	-	249
Other comprehensive income Revaluation deficit			(1,200)	(1,200)
Transfer of increased depreciation on revaluation	-	127	(1,200)	(1,200)
Deferred taxation on revaluation	_	290	(127)	290
		666	(1,327)	(661)
Total comprehensive income for the year			(1,527)	(001)
Balance at 31 March 2013	31,510	(33,799)	6,039	3,750
Profit for the year ended 31 March 2014	-	746	-	746
Other comprehensive income				
Transfer of increased depreciation on revaluation	-	127	(127)	_
Deferred taxation on revaluation	-	242	` -	242
Total comprehensive income for the year		1,115	(127)	988
Balance at 31 March 2014	31,510	(32,684)	5,912	4,738

# Balance sheet

	Note	2014 £'000	2013 £'000
Assets		~	~
Non-current	•		
Goodwill	6	6,595	6,595
Intangible assets	7	57,923	57,923
Property, plant and equipment	8	17,931	16,754
Investments	9	-	_
Deferred tax asset	15	7,437	7,171
		89,886	88,443
Current assets			
Inventories	10	12,214	10,755
Trade and other receivables due within one year	11	15,779	12,832
Cash and cash equivalents	28	802	<sup>*</sup> 97
Caon and caon equal ments		28,795	23,684
77 1		118,681	112,127
Total assets			
Equity			
Share capital	17	31,510	31,510
Revaluation reserve	18	5,912	6,039
Retained earnings	18	(32,684)	(33,799)
Total equity		4,738	3,750
Current liabilities			
Trade and other payables	12	14,566	19,548
Other financial liabilities	12	42,782	27,912
Total current liabilities	12	57,348	47,460
Non-current liabilities			
Other financial liabilities	13	50,358	54,946
Deferred tax liability	15	6,237	5,971
Total liabilities		113,943	108,377
Total equity and liabilities		118,681	112,127
Town edució and manimico		<del></del>	

These financial statements were approved by the directors and authorised for issue on 13 May 2014, and signed on their behalf by:

K Packer

Director

The accompanying accounting policies and notes form an integral part of these financial statements.

# Cash flow statement

	Note	£'000	2014 £'000	£'000	2013 £'000
Operating activities					
Profit / (Loss) before tax			988		(661)
Depreciation	8	1,307		1,161	
Amortisation of intangible assets	7	-		25	
Amortisation of issue costs	2	17		421	
Change in inventories	10	(1,459)		(847)	
Change in trade and other receivables	11	(1,178)		(3,148)	
Change in trade and other payables	12	(3,382)		3,910	
Effective interest rate charge	2	(457)		(725)	
Interest payable	2	4,476		5,651-	
Net cash from operating activities			312		5,787
Investing activities					
Additions to property, plant and					
equipment	8	(2,484)		(611)	
• •			(2,484)		(611)
Financing activities					
Proceeds from other loans		5,155		630	
Repayment of loans		(3,900)		(2,793)	
Interest paid	2	(4,476)		(5,651)	
Bill discounting		973		2,460	
	_		(2,248)		(5,354)
			(4,420)	-	(178)
Cash and cash equivalents, beginning of					
year			(4,870)		(4,692)
Net decrease in cash and cash equivalents			(4,420)		. (178)
Cash and cash equivalents, end of year	28	_	(9,290)	-	(4,870)

### 1 Operating profit

The following items have been included in arriving at operating profit:

The following following name of the second in the second i	2014 £.'000	2013 £'000
		~
Employee benefits expense	1,091	1,090
Repairs and renewals	604	608
Auditor's remuneration		
Fees payable to the company's auditor in respect of the audit	43	42
Tax services	4	4
Inventories		
Cost of inventories recognised as an expense (included in cost of sales)	47,584	46,411
Depreciation of property, plant and equipment:		
Owned assets	1,260	1,114
Leased assets	47	47
Amortisation (included within administration costs)	-	25
Other operating lease rentals payable		
Plant and machinery	97	82
Motor vehicles	131	135
Exchange (gains)/losses	(140)	120

### 2 Finance costs and finance income

Finance costs include all interest related income and expenses. The following amounts have been included in the statement of comprehensive income line for the reporting periods presented:

	2014	2013
	£'000	£'000
Interest expense on bank borrowings at amortised cost	456	458
Amortisation of issue costs of other loan	17	421
Interest expense on related party loans at amortised cost	3,717	5,031
Interest expenses for finance lease arrangements	-	•
Other interest payable	289	162
Total interest expense for financial liabilities	4,479	6,072
Bank charges	89	101
Effective interest rate charge	(457)	(725)
Total finance costs	4,111	5,448

### 3 Employee remuneration

Expense recognised for employee benefits is analysed below:

	2014	. 2013
	£'000	£000
Wages and salaries	7,009	6,992
Social security costs	692	685
Pensions - defined contributions plans	922	921
Total	8,623	8,598

The average monthly number of persons employed by the company during the year was:

•	2014	2013
By activity		
4 weekly paid	189	197
Monthly paid	64	63
	253	260

The liability recognised for pensions and other employee remuneration in the balance sheet is £77,265 (2013: £79,772). These liabilities represent the company's obligations to its employees and are expected to be settled during the next financial year. These liabilities arise from outstanding pension contributions.

### 4 Key management remuneration

Key management personnel remuneration includes the following:

	2014	2013
	£'000	£'000
Short term employee benefits		
Emoluments	597	577
Social security costs	76	74
Post-employment benefits		
Defined contribution pension schemes	84	83
Total	757	734
Amounts in respect of the highest paid director emoluments	120	119

The emoluments of the directors of Typhoo Tea Limited are included within the above. The directors received emoluments of £ 224,064 (2013 : £206,884). During the year company pension contributions of £ 29,412 (2013 : £29,412) were made to a money purchase scheme on behalf of the directors. Retirement benefits were accruing to one director under money purchase schemes.

### 5 Taxation

The relationship between the expected tax expense based on the standard rate of corporation tax in the UK 23% (2013: 24%) and the tax expense actually recognised in the statement of comprehensive income can be reconciled as follows:

	2014 £'000	2013 £'000
Current tax expense Deferred tax credit resulting from the origination and reversal of	-	-
temporary differences	(242)	910
Total tax (charge) / credit	(242)	910
Current tax:  Result for the year before tax	988	(661)
Expected tax credit at tax rate of 23% (2013 : 24%)	227	(159)
Adjustment for non-deductible expenses and short term timing differences	40	64
Capital allowances in excess of depreciation	(582)	(600)
Deferred tax asset not recognised	315	695
Actual current tax expense	•	

Reference should be made to note 15 for information on the entity's deferred tax assets and liabilities.

#### 6 Goodwill

	2014 £'000	2013 £'000
Gross carrying amount at beginning and end of period	6,595	6,595

No impairment has been recognised in relation to goodwill since initial recognition.

The loan from related party and overdraft are secured on Typhoo Tea Limited's property and assets including goodwill by way of a debenture held by ICICI Bank UK Limited.

### Impairment tests for goodwill

Goodwill acquired is allocated by cash generating unit ("CGU") as follows:

	•	2014 £'000	2013 £'000
Typhoo		6,595	6,595

Goodwill is tested annually for impairment, or more frequently if there are indications that goodwill may be impaired. Confirmation of the CGUs carrying value is determined based on value in use calculations. The key assumptions for value in use calculations are those relating to discount rates, future cashflows and growth rates. See note 7 for discussion of reasonably possible changes in each of these key assumptions. Discount rates are estimated based on the pre-tax interest rate applicable to the company as given the gearing of the company this is considered to reflect the risk of the cash generating units (CGUs). Growth rates after the detailed three year cash flow projection are assumed to be 3% based on UK long term average growth rates. Future cash flows are based on detailed 3 year forecasts which are then extended into perpetuity at the long term growth rate.

All projections are based on information approved by management in respect of the following three years cash flows.

As at 31 March 2014 the pre-tax rate used to discount the forecasted cash flows was 13.78% (31 March 2013 : 11.75%).

### 7 Other intangible assets

	Contractual relationships £'000	Domain names £'000	Brand/ trademarks £'000	Total £'000
Cost				
As at 31 March 2012, 31 March 2013 and at				
31 March 2014	600	65	57,858	58,523
Amortisation As at 31 March 2012 Charge for the year As at 31 March 2013 Charge for the year	575 25 600			575 25 600
At 31 March 2014	600		-	600
Net book value at 31 March 2014		65	57,858	57,923
Net book value at 31 March 2013		65	57,858	57,923

Contractual relationships relate to customer contracts acquired as part of the business combination.

Brands/trademarks relate to the different product types within the entity.

The material brands held on the balance sheet are Typhoo, London Fruit & Herb, Lift, H & H, Red Mountain and Glengettie. The carrying amounts are set out in the following table. These brands continue to have an indefinite life.

### 7 Other intangible assets (continued)

Domain names are not specifically allocated to a CGU. Brands/trademarks are fully allocated to specific CGUs as detailed below:

CGU	Brands/Trademark
	£'000
Typhoo	33,339
Glengettie	2,527
Ridgeways	469
H&H	5,254
London Fruit & Herb	6,250
Lift	5,379
Melroses	349
Freshbrew	507
Natureland	375
Red Mountain	3,409
	57,858

The key assumptions to the value in use calculations are those regarding growth rates, discount rates and future cash flows. The impact on the impairment review of the CGUs of reasonably possible changes to each of the key assumptions is as follows:

#### Growth rates

Growth rates after the detailed three year plan are assumed to be 3% based on UK long term average growth rates. There would be no impact of increasing the growth rates as this would result in an increase to the value in use of the CGUs. A reduction in the growth rate to 1.5% does not give rise to any impairment if all other factors remain consistent.

#### Discount rates

Discount rates are estimated based on weighted average cost of capital applicable to the company, as due to the gearing of the company this is considered to reflect the risk of the CGUs. The discount rate used in the calculations is 13.78% (2013:11.75%). The directors consider that a reasonably possible change of the discount factor would be an increase/decrease of 1%/1.5% based on past experience and external sources of information. There would be no impact on the impairment review if the discount rate were to change by this amount as the recoverable amount of the CGUs would remain greater than their carrying value and so there would be no impairment for each of the CGU's.

### Future cash flows

The directors have determined future cash flows based on past performance and its expectations of developments in future years with reference to market conditions. The directors consider that the three year plan is their best estimate of future cashflows, and do not envisage that the cashflows projected will not be achieved. Sensitivity analysis has been completed to determine the reduction that would be required before an impairment issue would arise; this showed that even a reduction of over 40% in the forecast cashflows would not indicate an impairment.

Domain names are reviewed annually for impairment with reference to fair value determined by open market value less costs to sell.

There were no impairments resulting from reviews performed in 2013 or 2014.

### 8 Property, plant and equipment

	Freehold Land & buildings £'000	Freehold improvements £'000	Plant and machinery £'000	IMAs £'000	Total £'000
Cost or valuation					
As at 31 March 2012	7,500	705	14,576	5,639	28,420
Additions	-	11	600	-	611
Revaluation	(1,200)				(1,200)
As at 31 March 2013	6,300	716	15,176	5,639	27,831
Additions			2,484		2,484
31 March 2014	6,300	716	17,660	5,639	30,315
Accumulated depreciation					
Depreciation as at 31 March 2012	580	161	8,090	1,085	9,916
Charge for the year	145	46	783	187	1,161
Depreciation as at 31 March 2013	725	207	8,873	1,272	11,077
Charge for the year	115	46	1,002	144	1,307
Depreciation as at 31 March 2014	840	253	9,875	1,416	12,384
Net book value at 31 March 2014	5,460	463	7,785	4,223	17,931
Net book value at 31 March 2013	5,575	509	6,303	4,367	16,754
Net book value at 31 March 2012	6,920	544	6,486	4,554	18,504

### 8 Property, plant and equipment (continued)

Land and freehold buildings are carried at fair value based on periodic valuations. These assets were revalued using a market based appraisal as at 31 March 2013, guided by an independent external professional valuer, GVA Grimley.

IMA machines are carried at fair value based on periodic valuations. These assets were revalued as at 31 March 2014 by the directors using a market based appraisal and considering the age, operating efficiency and condition of the machines. The directors consider that those valuations remain appropriate.

The following carrying amounts would have been recognised on revalued assets under the cost model:

	Land £'000	Freehold buildings £'000	IMAs £'000
Cost	1,170	2,020	1,022
Accumulated depreciation		(425)	(894)
Net book value	1,170	1,595	128

The property, plant and equipment are subject to a debenture that secures a loan as detailed in note 14.

Included within plant and machinery are assets with a net book value of £708,777 (2013: £755,712) held under a finance lease. Depreciation of £ 46,935 (2013: £47,232) has been charged on these assets.

#### 9 Investments

Typhoo Tea Limited owns the entire ordinary share capital of the following companies, who are all dormant and registered in England and Wales. Consolidation of these subsidiaries is not considered necessary as all of the companies have capital and reserves of  $\pounds 1$  and have no material assets or liabilities.

Ridgeways Limited
Heath & Heather Limited
The London Herb & Spice Company Limited
Kardomah Limited
London Tea & Produce Company Limited

Glengettie Tea Company Limited
The London Fruit & Herb Company Limited
Melroses Limited
Mantunna Limited
Red Mountain Coffee Company Limited

#### 10 Inventories

	2014 £'000	2013 £'000
Raw materials and consumables Work in progress	4,433 700	4,965 777
Finished goods	7,081	5,013
	12,214	10,755

The above carrying amounts include write downs of £416,843 (2013: £212,889).

### 11 Trade and other receivables

	2014	2013
	£'000	£'000
Trade receivables	10,623	9,824
Amounts owed by related parties	2,981	-
VAT	125	294
Other receivables	1,475	1,426
Prepayments and accrued income	575	1,288
	15,779	12,832

The carrying value of trade receivables is considered a reasonable approximation of fair value.

The trade receivables are subject to a debenture that secures a loan as detailed in note 14.

,	2014 £'000	2013 £'000
Non-current assets		
Deferred tax asset (see note 15)	7,437	7,171

All of Typhoo Tea Limited's trade and other receivables have been reviewed for indicators of impairment. No trade receivables were found to be impaired therefore no provision (2013: £Nil) has been recorded.

An analysis of receivables past due but not impaired is at note 24.

### 12 Trade and other payables

	2014	2013
	£'000	£'000
Trade and other payables		
Trade payables	5,206	9,405
Other tax and social security payments	190	178
Other payables and accruals	9,170	9,965
-	14,566	19,548
Other financial liabilities		
Bank overdraft	10,092	4,967
Bank loan	722	532
Related party loans	31,968	22,413
-	42,782	27,912
	57,348	47,460

The fair values of trade and other payables have not been disclosed as, due to their short duration, management considers the carrying amounts recognised in the balance sheet to be a reasonable approximation of their fair value.

#### 13 Non-current liabilities

	£'000	£'000
Other payables and accruals	-	750
Bank loan	4,252	4,842
Related party loans	46,106	49,354
	50,358	54,946

The bank loan is secured on Typhoo Tea Limited's property and assets including goodwill, book debts, uncalled capital, buildings, fixtures and fixed plant and machinery by way of a debenture held by ICICI Bank UK Limited

The interest is payable on the loans from related party at LIBOR plus a pre-determined margin, as disclosed in note 26. Management consider that this is a reasonable approximation of the effective interest rate.

The interest is payable on the bank loan at LIBOR plus 4.5%. Management consider that this is a reasonable approximation of the effective interest rate.

Included in other payables and accruals is an amount of £nil (2013: £750,000). This represented the amount that the former holders of the preference shares were owed. These preference shares have been converted to inter-company debt in the year.

	2014 £'000	2013 £'000
Deferred tax liability (see note 15)	6,237	5,971

### 14 Financial liabilities - borrowings

	2014 £'000	2013 £'000
Constant		
Current Bank overdraft	10,092	4,967
Bank loan	722	532
	31,968	22,413
Related party loan	42,782	27,912
	42,702	21,912
Non-current		
Loan from related party	46,106	49,354
Bank loan	4,252	4,842
	50,358	54,196

The loans from related party and overdraft are secured on Typhoo Tea Limited's property and assets including goodwill, book debts, uncalled capital, buildings, fixtures and fixed plant and machinery by way of a debenture held by ICICI Bank UK Limited.

The bank loan is due for repayment by June 2017 as follows:

	2014 £'000	2013 £'000
In one year	722	532
In one to two years	726	748
In two to five years	3,525	4,094
·	4,973	5,374

Interest is payable on the bank loan at LIBOR plus 4.5%. Management consider that this is a reasonable approximation of the effective interest rate.

The loans from related parties are due for repayment as follows:

	2014	2013
	£'000	£'000
In one year	31,968	22,413
In one to two years	4,931	4,954
In two to five years	41,175	25,021
In greater than five years		19,379
	78,074	71,767

The interest is payable on the loans from related party at LIBOR plus a pre-determined margin.

### 14 Financial liabilities - borrowings (continued)

### Preference share capital

Historically the company had preference shares in issue. These were classified as debt under IAS 32. Shareholders were entitled to receive a dividend of LIBOR plus 2% or 3% per annum. During 2008 these preference shares were converted into £1 nominal value, non-voting ordinary equity shares.

The dividend owing to the shareholders at the conversion date was waived and replaced with an amount of f,750,000, agreed by the company and its shareholders. This amount has now been settled.

#### Financial instruments

As referred to in the Strategic report on page 7, the company uses financial instruments, borrowing, cash, liquid resources and various items, such as trade receivables and trade payables, that arise directly from its operations. The main purpose of these financial instruments is to finance the company's operations.

The main risks arising from the company's financial instruments are credit risk, cash flow, currency risk and interest rate risk.

#### 15 Deferred tax assets and liabilities

The deferred tax arising from temporary differences and unused tax losses can be summarised as follows:

	2014 £'000	Movements in year £'000	2013 £'000
Tax asset by type of temporary differences Total tax losses available – gross	11,061	(1,529)	12,590
Deferred tax asset recognised	7,437	266	7,171
Tax liabilities by type of temporary differences Property, plant and equipment Intangible assets Deferred tax liability recognised	1,918 4,319 6,237	(250) 516 266	2,168 3,803 5,971
Net asset	1,200		1,200

Within the property, plant and equipment deferred tax liability there is £1,206,000 (2013: £1,448,000) that has been recognised directly in equity. The movement of £242,000 has been recognised within the statement of comprehensive income.

The tax losses available are recognised up to the point that they are considered to be recoverable. The directors do not feel it would be appropriate to recognise the full deferred tax asset as it is not probable that sufficient profits will be generated.

#### 16 Risk management objectives and policies

Typhoo Tea Limited is exposed to a variety of financial risks which result from both its operating and investing activities. The company's risk management is coordinated at its headquarters, in close cooperation with the board of directors, and focuses on actively securing the company's short to medium term cash flows by minimising the exposure to financial markets.

Typhoo Tea Limited does not actively engage in the trading of financial assets for speculative purposes nor does it write options.

#### Credit risk

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown on the face of the balance sheet (or in the detailed analysis provided in the notes to the financial statements). Credit risk, therefore, is only disclosed in circumstances where the maximum potential loss differs significantly from the financial asset's carrying amount.

The company is exposed to concentrations of credit risk, due to the high volume of trading with specific customers. This exposure is primarily with blue chip customers and is reviewed on a daily basis with the monitoring of outstanding debts.

## Cash flow and fair value interest rate risks

The company's borrowing facilities are managed by the use of floating rates of interest. Interest rates and cash flow forecasts are monitored regularly by the directors with a view to converting some borrowing to fixed rate if necessary.

### Currency risk

The company purchases tea in US dollars, which gives rise to currency risk. The company policy is to manage this risk by foreign currency borrowing and forward currency contracts. The company manages the risk of foreign currency borrowings using derivative financial instruments, and by fixing the exchange rate on borrowing facilities.

#### 17 Share capital

The share capital of Typhoo Tea Limited consists of ordinary equity shares.

The 1p ordinary equity shareholders are eligible to receive dividends and the repayment of capital and each share represents one vote at the shareholders' meeting.

The £1 ordinary equity shareholders are eligible to receive dividends and the repayment of capital but do not have any voting rights.

The entity is not subject to any externally imposed capital requirements.

The directors review the funding requirements of the entity on a regular basis and consider the need for an increase/change in the capital structure as well as considering the impact on the shareholders. There have been no changes in the current year.

The below issued amounts are managed as capital along with bank and related party loans as detailed in note 14.

		•	2014	2013
Authorised share capital:			£	£
10,000 ordinary shares of 1p each			100	100
60,000,000 ordinary shares of £1 each			60,000,000	60,000,000
,			60,000,100	60,000,100
		2044	1112	2012
Issued share capital		2014		2013
	No	£	No	£
100 ordinary shares 1p each	100	1	100	1
Ordinary shares of £1 each	31,510,000	31,510,000	31,510,000	31,510,000
		31,510,001		31,510,001

#### 18 Reserves

	Revaluation reserve £'000	Retained earnings
At 31 March 2013	6,039	(33,799)
Profit for the year	-	746
Deferred taxation	-	242
Transfer	(127)	127
At 31 March 2014	5,912	(32,684)

The transfer represents the excess depreciation charge as a result of past revaluations.

Deferred taxation relates to amounts recognised directly into equity as a result of revaluations of noncurrent assets. The movement recognised arises from the change in tax rates in the year.

### 19 Operating lease commitments

The company's future minimum operating lease payments are as follows:

	Plant and equ	Plant and equipment		icles
	31 March	31 March	31 March	31 March
	2014	2013	2014	2013
	€'000	£'000	£'000	£'000
Payments falling due:				
Within one year	107	97	67	66
Within one to five years	195	225	55	96
More than five years		6		<del>_</del>
	302	328	122	162

The company has a number of leasing arrangements in relation to motor vehicles and plant and equipment which are used in connection with both manufacturing and administrative activities.

#### 20 Other commitments

	2014 £'000	2013 £'000
Contracts placed for future expenditure regarding tea contracts	12,764	9,739

### 21 Summary of financial assets and liabilities by category

The carrying amounts of Typhoo Tea Limited's financial assets and liabilities as recognised at the balance sheet date of the reporting periods under review may also be categorised as follows.

	2014	2013
	€,000	£'000
Financial assets		
Loans and receivables		
Cash and cash equivalents	802	97
Trade receivables	10,623	9,824
Amounts owed by related parties	2,981	-
Other receivables	1,475	1,426
	15,881	11,347
Other - amortised cost		
Trade payables	5,206	9,405
Other payables and accruals - current	5,737	7,504
Other payables and accruals - non current	-	750
Bank overdraft	10,092	4,967
Bank loan – current	722	532
Bank loan - non current	4,252	4,842
Loans from related parties - current	31,968	22,413
Loans from related parties - non current	46,106	49,354
1	104,083	99,497

#### 22 Foreign currency sensitivity

Most of Typhoo Tea Limited's transactions are carried out in Sterling. Exposures to currency exchange rates arise from the company's overseas purchases, which are primarily denominated in US Dollars and Euros.

To mitigate the company's exposure to foreign currency risk, non-Sterling cash flows are monitored and forward exchange contracts are entered into in accordance with Typhoo Tea Limited's risk management policies. There were none in place at the year end. Generally, Typhoo Tea Limited's risk management procedures distinguish short term foreign currency cash flows (due within six months) from longer term cash flows. Forward exchange contracts are mainly entered into for significant long term foreign currency exposures that are not expected to be offset by other currency transactions.

Foreign currency denominated financial assets and liabilities, translated in Sterling at the closing rate, are as follows: trade receivables, trade payables and loans.

### 22 Foreign currency sensitivity (continued)

Nominal amounts	US\$ £'000	€,000 €	CHF £'000	2014 Other £'000	US\$ £'000	£'000	CHF £'000	2013 Other £'000
Financial assets	220	135	-	31	170	118	-	69
Financial liabilities	(620)	(703)	219	-	(1,418)	(603)	224	
Short term exposure	(400)	(568)	219	31	(1,248)	(485)	224	69

Note financial assets are not subject to any long term currency exposures.

During the prior year the exchange rate on the Swiss Franc (CHF) loan was fixed resulting in nil exposure.

The following table illustrates the sensitivity of the net result for the year in regard to the company's financial assets and financial liabilities and the US Dollar - Sterling exchange rate, Euro-Sterling exchange rate, Swiss Franc (CHF) - Sterling exchange rate and other - Sterling exchange rate.

It assumes a + / - 10% and 20% change of the exchange rates for the year ended 31 March 2014 (2013: + / - 10% and 20%). These percentages have been determined based on the average market volatility in exchange rates in the previous 12 months. The sensitivity analysis is based on Typhoo Tea Limited's foreign currency financial instruments held at each balance sheet date and also takes into account forward exchange contracts that offset effects from changes in currency exchange rates.

Typhoo Tea Limited Financial statements for the year ended 31 March 2014

## Notes to the financial statements

### 22 Foreign currency sensitivity (continued)

	US\$ £'000	€,000	CHF £'000	2014 Other £'000	US\$ £'000	£'000 €	CHF £'000	2013 Other £'000
Short term exposure								
Financial assets								
+ 10%	20	12	-	3	15	11	-	6
- 10%	(24)	(15)	-	(3)	(19)	(13)	-	8
+ 20%	37	23	-	5	(43)	(29)	-	17
- 20%	(55)	(34)	<u> </u>	(8)			<del>-</del> .	11
Financial liabilities								
+ 10%	56	64	(20)	-	128	55	(20)	-
- 10%	(69)	(78)	24	-	(158)	(67)	25	-
+ 20%	103	117	(36)	-	(354)	151	56	-
- 20%	(155)	(176)	55		236	101	(37)	<u> </u>

## 22 Foreign currency sensitivity (continued)

In addition to the above, Typhoo Tea Limited also has a Swiss Franc loan. From 2008 the foreign exchange rate was fixed therefore there is no exposure to currency rate movements.

	2014 £'000	<b>2013</b> £'000
Financial Liabilities Swiss Franc loan - CHF - GBP exchange rate 2.00	5,129	4,379
Long term exposure	5,129	4,379

### 23 Interest rate sensitivity

Typhoo Tea Limited's policy is to minimise interest rate cash flow risk exposures on long term financing. At 31 March 2014 Typhoo Tea Limited was exposed to changes in market interest rates through its bank and related party borrowings, which are subject to variable interest rates.

The following table illustrates the sensitivity on the net result for the year and equity to a reasonably possible change in interest rates of +0.5% and -0.5% (2013: +/-0.5%), with effect from the beginning of the year. These changes are considered to be reasonably possible based on observations of current market conditions. The calculations are based on Typhoo Tea Limited's financial instruments held at each balance sheet date. All other variables are held constant.

	2014 £'000 +0.5%	2014 £'000 -0.5%	2013 £'000 +0.5%	2013 £'000 -0.5%
Net result for the year	(376)	376	(370)	370
Equity	376	(376)	370	(370)

#### 24 Credit risk analysis

Typhoo Tea Limited's exposure to credit risk is limited to the carrying amount of financial assets recognised at the balance sheet date, as summarised below:

	2014	2013
	£'000	£'000
Classes of financial assets - carrying amounts		
Trade and other receivables (excluding VAT)	12,098	11,250
Cash and cash equivalents	802	97
	12,900	11,347

Typhoo Tea Limited continuously monitors defaults of customers and other counterparties, and incorporates this information into its credit risk controls. Where available at reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. Typhoo Tea Limited's policy is to deal only with creditworthy counterparties.

The company is exposed to concentrations of credit risk, due to the high volume of trading with specific customers. This exposure is primarily with blue chip customers and is reviewed on a daily basis with the monitoring of outstanding debts. The concentrations of these risks are set out below.

	2014	2013
	%	%
Percentage of receivables relating to top 5 customers	55	64

Typhoo Tea Limited's management considers that all of the above financial assets that are not impaired for each of the reporting dates under review are of good credit quality, including those that are past due. See below for further information on impairment of financial assets that are past due.

None of Typhoo Tea Limited's financial assets are secured by collateral or other credit enhancements.

The credit risk for liquid funds and other short-term financial assets is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

The entities trade receivables are reviewed for indicators of impairment.

In addition, some of the unimpaired receivables are past due as at the reporting date. The age of financial assets past due but not impaired as reviewed annually at the balance sheet date is as follows:

	2014 £'000	2013 £'000
Not more than 3 months	446	-
More than 3 months but not more than 6 months	113	239
More than 6 months but not more than 12 months	201	32
More than 12 months	528	282
	1,288	553

Credit balances above relate to rebates that have not yet been taken by customers. These are offered as incentives if certain volumes are achieved, the credit is raised against the receivable balance.

## 25 Liquidity risk analysis

Typhoo Tea Limited manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash-outflows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30 day projection. Long-term liquidity needs for a 180 day and a 360 day lookout period are identified monthly.

Typhoo Tea Limited maintains cash to meet its liquidity requirements for up to 30 day periods. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at 31 March 2014 Typhoo Tea Limited's liabilities have contractual maturities which are summarised below:

31 March 2014	Within 6 months	Current 6 to 12 months £'000	1 to 5 years £'000	Non-current later than 5 years £'000
Bank loans	613	107	4,693	-
Loans from related parties	31,379	2,693	51,793	
Trade payables	5,206	-	-	-
Other short term financial liabilities	19,262	-	-	-
Other financial liabilities	-	-	-	
	56,460	2,800	56,486	-

This compares to the maturity of Typhoo Tea Limited's financial liabilities in the previous reporting period as follows:

31 March 2013		Current		Non-current
	Within 6	6 - 12	1 to 5	later
	months	months	years	than 5 years
	€,000	£'000	£'000	£000
Bank loans	492	120	5,620	-
Loans from related parties	21,223	2,772	34,245	27,785
Trade payables	9,405	-	-	-
Other short term financial liabilities	14,932	-	-	-
Other financial liabilities	<u> </u>		<del>-</del> _	750
	46,052	2,892	39,865	28,535

The above contractual maturities reflect the gross cash flows, which may differ to the carrying values of the liabilities at the balance sheet date.

### 26 Related party transactions

The following transactions took place in the period:

Company name	Relationship	Nature of transaction	Value in period to 31.3.2014 £'000	Amount due (from)/to at 31.3.2014 £'000	Value in period to 31.3.2013 £000	Amount due (from) / to at 31.3.2013 £'000
Apeejay London Limited	Fellow subsidiary	Advance	(1,769)	(1,769)	-	-
Apeejay London Limited	Fellow subsidiary	Loan advance		5,129	-	4,379
Apeejay London Limited	Fellow subsidiary	Interest on loan	1	27	26	26
Teaco Finance Sàrl	Fellow subsidiary	Loan advance/				
	•	(capital repayment)	(3,530)	30,109	(2,588)	33,639
Teaco Finance Sàrl	Fellow subsidiary	Interest on loan	(31)	252	(56)	283
Apeejay Tea Limited	Fellow subsidiary	Tea purchases	(560)	440	680	461
Apeejay Tea Limited	Fellow subsidiary	Cost recharge	` -	(8)	(6)	(8)
Apeejay Tea Panama	Fellow subsidiary	Loan advance	5,998	35,110	(135)	29,112
Apeejay Tea Panama	Fellow subsidiary	Interest on loan	(1,813)	2,105	1,804	3,918
Global Tea Commodities Limited	Related party	Tea purchases	190	282	(134)	97
Global Tea Commodities Limited	Related party	Cost recharge	(10)	(10)	4	1,037
Global Tea Commodities Limited	Related party	Loan advance	1,651	4,098	-	2,516
Global Tea Commodities Limited	Related party	Interest	161	239	78	78
Global Tea Commodities Limited	Related party	Overider	-	(108)	(676)	(676)
Global Tea Kenya	Related party	Tea purchases	(354)	517	331	955
Global Tea Commodities (Malawi)	Related party	Tea Purchases	12	12	-	-
Gold Crown Foods (EPZ) Limited	Related Party	Contract packing				
Mombasa	•	• •	(484)	1,386	548	1,873
Gold Crown Foods (EPZ) Limited	Related Party	Sale of engineering				
Mombasa		inventory	(590)	(1,962)	(385)	(1,372)
Gold Crown Foods (EPZ) Limited	Related Party	Overider				
Mombasa	•		-	(568)	(568)	(568)
Apeejay Surrendra Group (India) Limited	Parent	Recharge of expenses	-	(7)	-	(7)
		-		75,274		75,743

Global Tea Commodities Limited and Gold Crown Foods (EPZ) Limited are related by virtue of common control.

Typhoo Tea Limited Financial statements for the year ended 31 March 2014

46

## Notes to the financial statements

The loan with Teaco Finance Sàrl is set up on an arm's length basis. The loan from related party is subject to an intermediary arrangement. The loan originates from ICICI Bank UK Limited and was loaned to Teaco Finance Sàrl, a limited liability company registered in Luxembourg who then made the facility available to Typhoo Tea Limited.

### 26 Related party transactions (continued)

The interest is payable on the loan from Teaco Finance Sarl is LIBOR plus 4.5%.

The loan from Apeejay Tea Panama Limited are loans as detailed in note 14, interest is payable at 5%.

The loan from Apeejay London Limited is a Swiss Franc loan, interest payable at LIBOR plus 4%.

### 27 Ultimate controlling entity

The directors of Typhoo Tea Limited, a company incorporated in England and Wales, consider the ultimate controlling entity of this company to be Surrendra Holdings Inc, registered in Panama. The directors consider the entity's parent to be International Beverages Inc, a company registered in Panama.

### 28 Analysis of balances of cash and cash equivalents

	2014	2013
	£'000	£'000
Bank balances	802	97
Overdraft	(10,092)	(4,967)
	(9,290)	(4,870)