Grant Thornton &

FRIDAY



A68

02/05/2008 COMPANIES HOUSE

51

Company No. 05521197

Company information

Company registration number 05521197

Registered office Farm Cottage

Heath House Wedmore Somerset BS28 4UG

Directors C A L Mottershead

S D Diederich C G McKinlay

Secretary R G Hall

Bankers Barclays Bank Plc

Pall Mall Corporate Group

80 Pall Mall London SW1A 1QA

Solicitors Joelson Wilson & Co

70 New Cavendish Street

London W1G 8AT

Auditor Grant Thornton UK LLP

43 Queen Square

Bristol BS1 4QR

Index

| Company information | 1 |
|-----------------------------------|---------|
| Report of the directors | 3 - 4 |
| Report of the independent auditor | 5 - 6 |
| Principal accounting policies | 7 |
| Profit and loss account | 8 |
| Balance sheet | 9 |
| Notes to the financial statements | 10 - 14 |

Report of the directors

The directors present their report and the financial statements of the company for the year ended 31 October 2007

Principal activity

Captivating Cuba Limited arranges tailor made holidays to Cuba continuing in the capacity of tour operator and travel agent

Business review

Turnover was £ 3,545,312 an increase of 97% on the annualised turnover recorded in the period 12 September 2005 to 31 October 2006. The gross margins on the turnover increased to 16.3% from 14.8%. The company made a loss for the year of £429,993 (2006 loss - £240,897).

The full results are set out on pages 7 - 14

Financial risk management objectives and policies

The company uses financial instruments including cash and various items, such trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations.

The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below

Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs. This is achieved by maintaining adequate cash reserves

Credit risk

The company operates advance payment for all tours in order to reduce credit risk.

Directors

The directors who served the company during the year were as follows

- S D Diederich (appointed 7 August 2007)
- C A L Mottershead (appointed 7 August 2007)
- R J Allard (resigned 7 August 2007)
- I E Brooks (resigned 7 August 2007
- L C Thomas (resigned 7 August 2007)
- CG McKinlay (appointed 7 August 2007)

Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- · there is no relevant audit information of which the company's auditors are unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Auditor

On 1 November 2006, White Hart Associates LLP resigned as auditors and Grant Thornton UK LLP were appointed A resolution to appoint Grant Thornton UK LLP as auditors for the ensuing year will be proposed at the annual general meeting in accordance with Section 385 of the Companies Act 1985

Small Company Provision

This report has been prepared in accordance with the special provisions for small companies under Part V11 of the-Companies Act 1985

Y ORDER OF THE BOARD

Secretary

27 Marc 2008

Report of the independent auditor to the member of Captivating Cuba Limited

Grant Thornton &

We have audited the financial statements of Captivating Cuba Limited for the year ended 31 October 2007 which comprise the principal accounting policies, the profit and loss account, the balance sheet and notes 1 to 16 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's member, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's member as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

The directors' responsibilities for preparing the Directors' Report and financial statements in accordance with United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

Report of the independent auditor to the member of Captivating Cuba Limited

Grant Thornton &

Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally
 Accepted Accounting Practice, of the state of the company's affairs as at 31 October 2007 and of
 its loss for the year ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985,
 and
- the information given in the Report of the Directors is consistent with the financial statements for the year ended 31 October 2007

Thomson UKCLP

GRANT THORNTON UK LLP REGISTERED AUDITORS CHARTERED ACCOUNTANTS BRISTOL

27 Murch 2008

Principal accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable United Kingdom accounting standards. The accounting policies have remained unchanged from the previous period except for the recognition of turnover and preference shares.

Change in accounting policy

In preparation the financial statements for the current year the company has adopted FRS 25 Financial Instruments Disclosure and Presentation

The adoption of FRS 25 has resulted in a change in accounting policy in respect of preference share capital. The preference share capital is now classified as a liability in accordance with FRS 25, whereas previously the company's preference share capital was classified as equity. The effect of the previous period has been to create a creditor due in more than one year of £10,000. There has been no effect on the profit and loss account.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its ultimate parent publishes a consolidated cash flow statement.

Turnover

Turnover represents the sales of services net of VAT and is recognised on the date of travel, this represents a change in revenue recognition from the prior year from recognition of revenue at the time of booking. This has resulted in a decrease in turnover of £1,093,767 and gross profit of £174,738

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Motor Vehicles - 4 to 10 years
Plant and Machinery - 4 to 10 years

Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Profit and loss account

| | | Year ended 31 October 2007 | Period ended 31 October 2006 Restated |
|--|------|----------------------------------|--|
| | Note | £ | £ |
| Turnover | 1 | 3,545,312 | 1,947,687 |
| Cost of sales | | (2,967,213) | (1,658,649) |
| Gross profit | | 578,099 | 289,038 |
| Administrative charges | | (1,019,476) | (467,080) |
| Operating loss | 2 | (441,377) | (178,042) |
| Exceptional items Loss on the disposal of investment | | - | (67,000) |
| Interest receivable and similar income | | 11,384 | 4,145 |
| Loss on ordinary activities before taxation | | (429,993) | (240,897) |
| Tax on loss on ordinary activities | 5 | - | - |
| Loss for the financial period | 12 | (429,993) | (240,897) |

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

Balance sheet

| | 31 October 2007 | 31 October 2006 Restated |
|--|----------------------|--------------------------------|
| Note | £ | £ |
| Fixed assets | | |
| Intangible assets 6 | - | 68,170 |
| Tangible assets 7 | 1,205 | 93,365 |
| | 1,205 | 161,535 |
| Current assets Debtors 8 | 2 744 794 | 90 436 |
| Debtors 8 Cash at bank | 2,744,784 646,744 | 80,436 387,518 |
| Cash at bank | | |
| | 3,391,528 | 467,954 |
| Creditors: amounts falling due within one year 9 | 3,283,623 | 468,386 |
| Net current assets/(liabilities) | 107,905 | (432) |
| Total assets less current liabilities | 109,110 | 161,103 |
| Creditors: amounts falling due after more than one year 10 | - | 362,000 |
| | 109,110 | (200,897) |
| Capital and reserves | | |
| Called-up equity share capital | 780,000 | 40,000 |
| Profit and loss account 12 | (670,890) | (240,897) |
| Shareholder's funds 13 | 109,110 | (200,897) |

These financial statements were approved by the directors on 27 Mark 250 and are signed on their behalf by

S D Diederich Director C G McKınlay Director

The accompanying accounting policies and notes form part of these financial statements.

Notes to the financial statements

1 Turnover

Turnover and profit on ordinary activities before taxation is attributable to the one principal activity of the company, that of tour operations

All turnover is derived from activities based in Cuba

2 Operating loss

Operating loss is stated after charging

| ober |
|------|
| 2006 |
| £ |
| ,463 |
| ,043 |
| ,000 |
| , |

3 Directors and employees

The average number of staff employed by the company including directors during the financial period amounted to

| Year ende | ed Period ended |
|-------------------------------|-----------------|
| 31 October | er 31 October |
| 200 | 2006 |
| N | lo No |
| Sales | 4 4 |
| Management and Administration | 43 |
| | 8 7 |

The aggregate payroll costs of the above were

| | Year ended | Period ended |
|-----------------------|-------------|--------------|
| | 31 October | 31 October |
| | 2007 | 2006 |
| | £ | £ |
| Wages and salaries | 156,689 | 142,907 |
| Social security costs | 9,189 | 14,420 |
| | 165,878 | 157,327 |
| | | |

4 Directors

Remuneration in respect of directors was as follows

| | Period ended 31 October |
|-------------------|----------------------------|
| 2007 | 2006 |
| £ | £ |
| Emoluments 19,569 | 2,000 |
| | |

68,170

85,213

68,170

5 Taxation on ordinary activities

Charge for the period At 31 October 2007

Net book value At 31 October 2007

At 31 October 2006

The tax assessed on the loss on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 30% (2006 - 30%)

| corporation that in the OTE of 5070 (2000 5070) | | |
|---|--|--|
| Loss on ordinary activities before taxation | Year ended 31 October 2007 £ (429,993) | Period ended 31 October 2006 £ (240,897) |
| Loss on ordinary activities multiplied by the standard rate of tax for the period Expenses not deductible for tax purposes Depreciation in excess of capital allowances for the period Losses available from group relief | (128,998) 20,751 14,935 93,312 | (72,269) - - 72,269 |
| Total current tax | | |
| Intangible fixed assets | | |
| | | 31 October 2006 £ |
| Cost At 31 October 2006 | | 85,213 |
| At 31 October 2007 | | 85,213 |
| Amortisation At 31 October 2006 | | 17,043 |

7 Tangible fixed assets

| | Motor Vehicles | Plant & Machinery | Total £ |
|--|-------------------|-------------------------------|--------------------------------|
| Cost At 31 October 2006 Additions | 18,896 - | 91,932 1,952 | 110,828 1,952 |
| Amounts written off Disposals | - | (21,831) (22,500) | (21,831) (22,500) |
| At 31 October 2007 | 18,896 | 49,553 | 68,449 |
| Depreciation At 31 October 2006 Charge for the period | 2,101 16,795 | 15,362 32,986 | 17,463 49,781 |
| At 31 October 2007 | 18,896 | 48,348 | 67,244 |
| Net book value At 31 October 2007 | | 1,205 | 1,205 |
| At 31 October 2006 | 16,795 | 76,570 | 93,365 |
| 8 Debtors | | | |
| | | 31 October 2007 | 31 October 2006 Restated |
| Other Debtors and prepayments | | £ 2,744,784 | 80,436 |
| 9 Creditors: amounts falling due within one year | | | |
| | | 31 October 2007 | 31 October 2006 Restated |
| Trade creditors Other taxes and social security costs | | £ 2,070,686 (23,533) | £ 457,934 3,206 |
| Amounts due to group undertakings Other creditors Accruals and deferred income | | 15,069 18,880 1,202,521 | 7,246 - |
| | | 3,283,623 | 468,386 |

10 Creditors: amounts falling due after one year

| | 31 October | 31 October |
|---------------------|------------|------------|
| | 2007 | 2006 |
| | | Restated |
| | £ | £ |
| Shareholders' loans | • | 362,000 |
| | | |

11 Share capital

Authorised share capital

| 31 October | 31 October |
|-----------------|--------------------------------|
| 2007 | 2006 |
| £ | £ |
| <i>77</i> 0,000 | 30,000 |
| 10,000 | 10,000 |
| 780,000 | 40,000 |
| | 2007 £ 770,000 10,000 |

The Preference shares are 0% non-voting cumulative redeemable preference shares which can only be redeemed at the option of the company. These shares are classified as equity since they do not have any of the characteristics of debt.

Allotted, called up and fully paid

| | 31 October 2007 |
|------------------------------|--------------------|
| At 1 November 2006 | £ |
| Ordinary shares of £1 each | 30,000 |
| Preference shares of £1 each | 10,000 |
| | 40,000 |
| Shares issued | 740,000 |
| At 31 October 2007 | 780,000 |

During the course of the year the company issued 740,000 Ordinary £1 shares at par

12 Profit and loss account

| | 31 October |
|-------------------------|---------------------------------------|
| | 2007 |
| | £ |
| Balance brought forward | (240,897) |
| Loss for the year | (429,993) |
| Balance carned forward | (670,890) |
| | · · · · · · · · · · · · · · · · · · · |

13 Reconciliation of movements in shareholder's funds

| | 31 October | 31 October |
|------------------------------------|------------|------------|
| | 2007 | 2006 |
| | £ | £ |
| Loss for the financial year | (429,993) | (240,897) |
| Shares issued | 740,000 | 40,000 |
| Opening shareholder's equity funds | (200,897) | · • |
| Closing shareholder's equity funds | 109,110 | (200,897) |

14 Contingent liabilities

Barclays Bank plc holds an unlimited debenture over the assets of the company in respect of overdraft, forward exchange and bonding facilities.

15 Related party transactions

As a wholly-owned subsidiary of Travelzest plc (formerly VFB Group plc), the company is exempt from the requirements of FRS 8 to disclose transactions with other members of the group headed by Travelzest plc on the grounds that accounts are publicly available

16 Ultimate parent company

Travelzest plc is the company's controlling related party by virtue of its 100% ownership of the ordinary share capital. There is no ultimate controlling related party.

The largest and smallest group of undertakings for which group accounts have been drawn up is that headed by Travelzest plc Copies of group accounts can be obtained from Travelzest plc, Farm Cottage, Heath House, Wedmore, Somerset, BS28 4UG.