

STRATEGIC COMMUNICATION LABORATORIES LIMITED Registered number: 05514098

Financial statements for the year ended 31 December 2008

SATURDAY



A23

03/04/2010 COMPANIES HOUSE

260

Annual report for the year ended 31 December 2008

Contents

	Page
Company information	2
Chairman's statement .	3
Directors' report	4
Statement of directors' responsibilities	5
Independent auditors' report	6
Profit and loss account	8
Balance sheet	9
Notes to the financial statements	10

Company information

Directors Mr N J Oakes

Mr A W Oakes Mr A J A Nix Mr J Wheatland Mr R Gabb

Sir G Pattie (resigned 01/12/08)

Secretary Mr J M Bottomley

Registered office One America Square

Crosswall London EC3N 2SG

Chairman's statement

This is my first report as Chairman and I am delighted to have taken over the role at this very exciting time for SCL. I would like to thank my predecessor, Sir Geoffrey Pattie, for his valuable service as Chairman during the first 3 years of SCL's life and to congratulate him on his appointment as Company President.

SCL creates, implements, and evaluates complete Strategic Communication campaigns for governments and military organisations worldwide SCL's unique scientific approach focuses on creating real and measurable behavioural change. The company provides audience research, communications solutions and training in international defence markets.

During 2008, SCL made strong progress in penetrating its target defence market (a sector which is traditionally cautious and slow to embrace new market entrants). The company achieved a 336% growth in sales to £959,726 and losses have been reduced to £266,671.

SCL is now operating in multiple audience territories and its clients include several governments. The company continues to gain further traction with its target customers, as successfully executed contracts engender growing customer confidence and recognition of the value of science based strategic communications.

Whilst there is always a concern that defence budgets may be cut in this difficult economic climate, SCL is now well positioned to capitalize on the budgets that remain, across an increasing number of government and military departments. We anticipate continued market and financial progress during 2009.

Julian Wheatland CHAIRMAN

Directors' report for the year ended 31 December 2008

The directors submit their report and the revised financial statements of the company for the year ended 31 December 2008. The comparative figures included within these financial statements are unaudited.

Principal activities

The company's principal activity is that of the training, consultancy and supply of operational facilities in the field of strategic communication

Results

The results for the year are set out in the profit and loss account on page 7

Directors

The directors who held office during the year were

Mr N J Oakes Mr A W Oakes Mr A J A Nix Mr J Wheatland Mr R Gabb Sir G Pattie (resigned 01/12/08)

Provision of information to auditors

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies

Approved by the board and signed on its behalf by

Mr J M Bottomley Secretary

retary 24 March 2010

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF STRATEGIC COMMUNICATION LABORATORIES LIMITED

We have audited the revised financial statements of Strategic Communications Laboratories Limited for the year ended 31 December 2008 which comprise the profit and loss account, the balance sheet and the related notes. These revised financial statements have been prepared under the accounting policies set out therein and replace the original financial statements approved by the directors on 30 April 2009. Comparative information in these financial statements is derived from the financial statements for the previous accounting period, which have not been audited.

The revised financial statements have been prepared under the Companies (Revision of Defective Accounts and Report) Regulations 1990 and accordingly the directors have not taken account of events which have taken place after the date on which the original financial statements were approved

This report is made solely to the company' members, as a body, in accordance with section 235 of the Companies Act 1985 as applied by the Companies (Revision of Defective Accounts and Report) Regulations 1990. Our work has been undertaken so that we might state to the members of the company those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of revised financial statements in accordance with applicable law and United Kingdom accounting standards ('United Kingdom Generally Accepted Accounting Practice')

Our responsibility is to audit the revised financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the revised financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 as they have effect under the Companies (Revision of Defective Accounts and Report) Regulations 1990. We also report to you whether in our opinion the information given in the directors' report is consistent with the revised financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

We are also required to report whether in our opinion the original financial statements failed to comply with the requirements of the Companies Act 1985 in the respects identified by the directors

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the revised financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the

revised financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

The audit of revised financial statements includes the performance of additional procedures to assess whether the revisions made by the directors are appropriate and have been properly made

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the revised financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the revised financial statements

Opinion

In our opinion

- the revised financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, seen as at the date the original financial statements were approved, of the state of the company's affairs as at 31 December 2008 and of its loss for the year then ended,
- the revised financial statements have been properly prepared in accordance with the provisions of the Companies Act 1985 as they have effect under the Companies (Revision of Defective Accounts and Report) Regulations 1990,
- the original financial statements for the year ended 31 December 2008 failed to comply with the requirements of the Companies Act 1985 in the respects identified by the directors in the statement contained in note 1 to these revised financial statements, and
- the information given in the directors' report is consistent with the revised financial statements

PKF (UK) LLP

Registered auditors

PKF (WK) Cit

London, UK 30 March 2010

Date

Profit and loss account for the year ended 31 December 2008

	Notes	2008 £	2007 £
Turnover	3	959,726	219,877
Cost of sales	_	(666,007)	(153,914)
Gross profit		293,719	65,963
Administrative expenses	-	(561,296)	(460,840)
Operating loss	4	(267,577)	(394,877)
Interest receivable and similar income Interest payable and similar charges	-	1,065 (159)	15,955
Loss on ordinary activities before taxation		(266,671)	(378,922)
Tax on loss on ordinary activities	5	<u> </u>	-
Loss on ordinary activities after taxation	_	(266,671)	(378,922)

Registered number: 05514098

Balance sheet as at 31 December 2008

	Notes		2008		2007
		£	£	£	£
Fixed assets					
Tangible assets	6		35,893		28,157
			35,893		28,157
Current assets					
Debtors	7	247,330		166,663	
Cash at bank and in hand		180,361	_	234,561	
		427,691		401,224	
Creditors: amounts falling due within one year	8	428,009	-	127,135	
Net current (liabilities)/assets			(318)		274,089
Total assets less current liabilities			35,575		302,246
Net assets			35,575		302,246
Capital and reserves					
Called up share capital	10		9,513		9,513
Share premium account	11		2,993,238		2,993,238
Profit and loss account	11		(2,967,176)		(2,700,505)
Shareholders' funds			35,575		302,246

These revised financial statements (see note 1) have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2007)

The revised financial statements were approved by the board of directors on 24 March 2010 and were signed on its behalf by

Julian Wheatland

Chairman

Notes to the financial statements for the year ended 31 December 2008

1 Revision of financial statements

These revised financial statements replace the original financial statements for the year ended 31 December 2008 approved by the directors on 30 April 2009 and are now the statutory financial statements of the company for that financial year. These financial statements have been prepared as at the date of the original financial statements and not as at the date of revision and accordingly do not deal with events between those dates. The original financial statements did not comply with the requirements of the Companies Act 1985 in respect of the omission of certain required disclosures and the accounting policy in respect of revenue recognition did not comply with the Financial Reporting Standard for Smaller Entities (effective January 2007). As a consequence of amending the revenue recognition policy, turnover for the year was decreased by £284,807.

Accounting policies

Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2007) The comparative figures included within these financial statements are unaudited

Turnover

Turnover represents supply of goods and services, including royalties, net of value added tax. Turnover is recognised as contract activity progresses by reference to the value of the work performed.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Library

25% reducing balance

Fixtures and fittings

20% straight line

Computer equipment

25-66% straight line

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating loss.

Leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred

Long term contracts

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value

of the work done after provision for contingencies and anticipated future losses on contracts, less amounts

received as progress payments on account. Excess progress payments are included in creditors as payments on account.

Notes to the financial statements for the year ended 31 December 2008 - continued

2 Accounting policies (continued)

Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

2 Turnover

Of the stated turnover figure, 86% (2007 100%) is attributable to geographical markets outside the United Kingdom

3 Operating loss

The operating loss is stated after charging

2008	2007
£	£
8,000	-
18,595	8,585
160,608	68,568
	£ 8,000 18,595

4 Tax on loss on ordinary activities

The company has tax losses carried forward to next year of £2,940,915 (2007 - £2,669,730)

Notes to the financial statements for the year ended 31 December 2008 - continued

5 Tangible fixed assets

	Library	Computer equipment	Tota!	
	£	£	£	
Cost				
At 1 January 2008	5,321	36,914	42,235	
Additions	1,589	24,742	26,331	
At 31 December 2008	6,910	61,656	68,566	
Accumulated depreciation				
At 1 January 2008	1,774	12,304	14,078	
Charge for period	1,991	16,604	18,595	
At 31 December 2008	3,765	28,908	32,673	
Net book value				
At 31 December 2008	3,145	32,748	35,893	
At 1 January 2008	3,547	24,610	28,157	
6 Debtors				
			2008 £	2007 £
Receivable on contracts			176,911	125,816
Other debtors			58,474	33,006
Prepayments and accrued income			7,972	-
VAT recoverable			3,973	7,841
			247,330	166,663
7 Creditors: amounts falling	ng due withir	n one year		
			2008 £	2007 £
Trade creditors			62,412	34,671
Other creditors			48,493	55,391
Accruals and payments on account		_	317,104	37,073
		•	428,009	127,135

Notes to the financial statements for the year ended 31 December 2008 - continued

8 Operating lease commitments

The following operating lease payments are committed to be paid within one year

Expiring:	2008 £	2007 £
Between 1 and 5 years	34,900	20,400
9 Share capital		
	2008 £	2007 £
Authorised:		
100,000 ordinary shares of 10p each	10,000	10,000
Allotted, called up and fully paid:		
95,134 ordinary shares of 10p each	9,513	9,513
10 Reserves		
	Share premium account	Profit and loss account £
At 31 December 2007	2,993,238	(2,700,505)
Loss for the period	-	(266,671)
At 31 December 2008	2,993,238	(2,967,176)

11 Director's loan account

During the year Mr N Oakes had an overdrawn director's loan account of £4,250 (2007 £762), which was the maximum balance during the year and the balance at the year end. This amount was repaid after the year end.

12 Related party transactions

Included in other debtors is £16,671 (2007 £16,671) due from Boldnote Ltd, a company controlled by certain directors of Strategic Communication Laboratories Limited

included in other creditors is £23,493 (2007 £23,493) due to Boldnote Ltd, a company controlled by certain directors of Strategic Communication Laboratories Limited

Included in other creditors is £25,000 (2007 £25,000) due to Consensus Business Group Limited, a company that is a significant shareholder of Strategic Communication Laboratories Limited