

# LIQ03

## Notice of progress report in voluntary winding up



Companies House

TUESDAY



\*A8X512NL\*

A20

21/01/2020

#47

COMPANIES HOUSE

### 1 Company details

Company number 0 5 4 9 9 8 4 6

Company name in full Leadpoint (UK) Limited

→ Filling in this form  
Please complete in typescript or in  
bold black capitals.

### 2 Liquidator's name

Full forename(s) Asher

Surname Miller

### 3 Liquidator's address

Building name/number Pearl Assurance House

Street 319 Ballards Lane

Post town London

County/Region

Postcode N 1 2 8 L Y

Country

### 4 Liquidator's name ①

Full forename(s)

Surname

① Other liquidator  
Use this section to tell us about  
another liquidator.

### 5 Liquidator's address ②

Building name/number

Street

Post town

County/Region

Postcode

Country

② Other liquidator  
Use this section to tell us about  
another liquidator.

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**6** Period of progress report

From date	<sup>d</sup> 2	<sup>d</sup> 7	<sup>m</sup> 1	<sup>m</sup> 1	<sup>y</sup> 2	<sup>y</sup> 0	<sup>y</sup> 1	<sup>y</sup> 8
To date	<sup>d</sup> 2	<sup>d</sup> 6	<sup>m</sup> 1	<sup>m</sup> 1	<sup>y</sup> 2	<sup>y</sup> 0	<sup>y</sup> 1	<sup>y</sup> 9

**7** Progress report

☐ The progress report is attached

**8** Sign and date

Liquidator's signature

Signature

X



X

Signature date

<sup>d</sup> 1	<sup>d</sup> 7	<sup>m</sup> 0	<sup>m</sup> 1	<sup>y</sup> 2	<sup>y</sup> 0	<sup>y</sup> 2	<sup>y</sup> 0
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## Notice of progress report in voluntary winding up

**Presenter information**

You do not have to give any contact information, but if you do it will help Companies House if there is a query on the form. The contact information you give will be visible to searchers of the public record.

Contact name **Robert Cowie**

Company name **David Rubin & Partners**

Address **Pearl Assurance House**

**319 Ballards Lane**

Post town **London**

County/Region

Postcode **N 1 2 8 L Y**

Country

DX **Finchley 1**

Telephone **020 8343 5900**

**Checklist**

**We may return forms completed incorrectly or with information missing.**

**Please make sure you have remembered the following:**

- ☐ The company name and number match the information held on the public Register.
- ☐ You have attached the required documents.
- ☐ You have signed the form.

**Important information**

**All information on this form will appear on the public record.**

**Where to send**

**You may return this form to any Companies House address, however for expediency we advise you to return it to the address below:**

The Registrar of Companies, Companies House,  
Crown Way, Cardiff, Wales, CF14 3UZ.  
DX 33050 Cardiff.

**Further information**

For further information please see the guidance notes on the website at [www.gov.uk/companieshouse](http://www.gov.uk/companieshouse) or email [enquiries@companieshouse.gov.uk](mailto:enquiries@companieshouse.gov.uk)

**This form is available in an alternative format. Please visit the forms page on the website at [www.gov.uk/companieshouse](http://www.gov.uk/companieshouse)**

**IN THE MATTER OF**  
**LEADPOINT (UK) LIMITED - IN LIQUIDATION**

**AND**  
**THE INSOLVENCY ACT 1986**

**THE LIQUIDATOR'S ANNUAL PROGRESS REPORT**  
**PURSUANT TO SECTION 104A OF THE INSOLVENCY ACT 1986**  
**AND**  
**PART 18 OF THE INSOLVENCY (ENGLAND AND WALES) RULES 2016**  
**FOR THE YEAR ENDED 26 NOVEMBER 2019**

**LEADPOINT (UK) LIMITED - IN LIQUIDATION**  
**Annual Progress Report pursuant to Section 104A of the Insolvency Act 1986**

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- B. Cumulative Time Analysis for the Period from 27 November 2013 to 26 November 2019

**LEADPOINT (UK) LIMITED - IN LIQUIDATION**  
**Annual Progress Report pursuant to Section 104A of the Insolvency Act 1986**

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**(a) Introduction**

The Company was placed into liquidation by a Special Resolution of the members on 27 November 2013. This report provides an update on the progress in the liquidation pursuant to Section 104A of the Insolvency Act 1986 for the year ended 26 November 2019.

**Rule 18.3: Progress Report**

**(b) Statutory information**

Company name: Leadpoint (UK) Limited  
Registered office: Pearl Assurance House, 319 Ballards Lane, London, N12 8LY  
Company number: 05499846  
Trading address: Fourth Floor, Joel House, 17 - 21 Garrick Street, London, WC2E 9AX

**(c) Liquidator's name and address:**

Asher Miller, Office Holder Number: 9251, of David Rubin & Partners, and he may be contacted in writing at Pearl Assurance House, 319 Ballards Lane, London, N12 8LY.

**(a) Any changes in the Office Holder**

I was appointed Liquidator of the Company on 27 November 2013. There has not been a change in the Office Holder since the original appointment date.

**(e) Details of progress during the period and summary account of Receipts and Payments under review and cumulatively:**

A Receipts and Payments Account is attached at Appendix A, which is further explained below. Also, attached at Appendix A is a cumulative Receipts and Payments Account for the period from 27 November 2013 to 26 November 2019.

**1. Receipts**

**1.1 Rent deposit**

At the date of liquidation the Company's landlord held a deposit in the sum of £10,012.80. As discussed above, following the assignment of the lease to SMP, this sum was released.

**1.2 Office furniture & equipment**

As discussed above, the Company's office furniture and equipment was sold to Simply Media Publishing LLC for £1,000 plus VAT. This has been received in full and I do not expect any further realisation in this respect.

**1.3 Book debts**

The Estimated Statement of Affairs showed the Company to have outstanding book debts in the sum of £23,960 with an uncertain realisable value. Upon a review of the

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Company's books and records following my appointment, it became apparent that the majority of these debts related to historic debts which had not been written off on the Company's ledger.

During the period under review, the sum of £247.17 was recovered. Total recoveries from the Company's debtor ledger was £824.48. No further realisations are expected.

**1.4 Cash at bank**

The Estimated Statement of Affairs showed the Company to have cash at bank of £113,500. Upon a review of the Company's bank statements, the actual balance on account at the date of liquidation was £109,922.43 and the sum of £109,608.13 was received shortly after my appointment from the Company's account with RBS.

The reason for the difference in the amount received and the sum at the date of liquidation is due to bank charges incurred when closing the Company's account.

**1.5 Cash held on appointment**

The amount of £12,000 was held by my firm, prior to my appointment as Liquidator, specifically for the purposes of meeting the costs of the Statement of Affairs fee as detailed below.

**1.6 Bank interest received**

The funds in hand are held in an interest bearing account with Barclays Bank Plc in my name. During the period under review, the sum of £23.33 has been realised.

Total realisations from bank interest amount to £105.91.

**2. Payments**

**2.1 Statement of affairs fee**

This fee relates to the assistance given to the Directors of the Company in notifying and convening the members and creditors meetings under section 98 of the Insolvency Act 1986, and the preparation of the statement of affairs and Directors' report to creditors. This fee was approved at the first meeting of creditors.

**2.2 Statutory advertising**

This represents the costs for the publishing of statutory advertising in the London Gazette in respect of the first meetings of the members and creditors, the notice of the appointment of the Liquidator and to creditors to submit their claims in the liquidation.

**2.3 Specific bond**

The specific bond is the cost of insurance, based on the level of realisations by the Liquidator, as required by the Insolvency Practitioners Regulations 2005.

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**2.4 Meeting Costs**

The first meetings of members and creditors were held at my offices for which my firm charged a nominal rental of £150 plus VAT for the provisions of the boardroom and ancillary facilities.

**2.5 Carriage and Archiving**

My firm uses its own personnel and vehicle for collection of books and records for which we charge £30 per hour. My firm has been paid £75 for 2.5 hours and £10 to cover the cost of the London congestion charge.

**2.6 Office holder's expenses**

The sum of £768.80 was incurred for document scanning to aid the investigation into the Company's affairs. A further £9 was incurred in travel expenses for attendance at the Company's trading premises.

**2.7 Statutory costs**

The sum of £25 was incurred for various Companies House searches during the course of the Liquidation.

**2.8 Legal fees**

The amount of £4,950 was paid to SALH in connection with providing advice and assistance concerning the assignment of the Company's lease. There is no amount outstanding in respect of legal fees.

SALH were chosen on that basis after taking into account the size and complexity of the legal issues. SALH charged a fixed fee for their services.

**2.9 Agents fees**

The amount of £4,760 was paid to ES in respect of its fees for providing the valuation of the Company's assets comprising of leasehold property, office furniture and computer equipment and assisting in the sale thereof. There is no amount outstanding in respect of agent's fees.

ES was selected as agents on the basis of their experience and expertise in dealing with valuations and sale of assets in insolvency situations, taking into account the locality and size of the Company. The agreed basis of ES' fees was time costs and I have received and reviewed a report of the time spent in dealing with the assignment.

**2.10 Insurance of assets**

The amount of £265 was paid in respect of insuring the Company's assets while a suitable purchaser was found and sale completed.



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**2.11 Office holders fees**

The sum of £92,000 has been billed in respect of work carried out by my staff and I in dealing with the Liquidation of the Company which is further explained above at point (e).

**(f) Liquidator's Remuneration and Expenses**

**1. Basis of remuneration**

At the first meeting of creditors a resolution was passed approving that the basis of my remuneration as Liquidator be fixed by reference to the time properly spent by my staff and myself in attending to matters arising in the winding-up.

In accordance with the provisions of Statement of Insolvency Practice 9 ("SIP 9"), a schedule of my firm's charge-out rates was issued to creditors at the time the basis of the Liquidator's remuneration was approved. These rates were set in November 2011 and have fallen substantially behind prevailing market rates for a business of our size and expertise. Accordingly, the rates were revised on 1 November 2018. Our current hourly chargeout rates exclusive of VAT, which are charged in units of 6 minutes, are as follows:-

	<b>Previous</b>	<b>Current</b>
	<b>£</b>	<b>£</b>
Senior / Managing Partners	450	550
Partners/Office holders	300 - 395	495
Managers / Senior Managers	250 - 295	350 - 395
Senior Administrators	180 - 220	220 - 295
Administrators	130 - 160	160 - 200
Cashiers and Assistants	120 - 160	150 - 295
Supports	110 - 120	120 - 150

Chargeout rates are normally reviewed annually and are adjusted to reflect such matters as inflation, increases in direct wage costs, and changes to indirect costs such as Professional Indemnity Insurance.

**2. Staff allocation and the use of subcontractors**

Our general approach to resourcing our assignments is to allocate staff with the skills and experience to meet the specific requirements of the case. The constitution of the case team will usually consist of a Partner, Manager, Senior Administrator and two Administrators. The exact constitution of the case team will depend on the anticipated size and complexity of the assignment and additional staff may be allocated to meet the demands of the case.

We have not utilised the services of any subcontractors in this case.

**LEADPOINT (UK) LIMITED - IN LIQUIDATION**  
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**3. *Liquidator's remuneration***

My time costs for the year under review are £3,914.50. This represents 21:24 hours at an average rate of £182.92 per hour. I attach as Appendix B a Time Analysis which provides details of the activity during the year, analysed by staff grade.

I have also reviewed my cumulative time costs for the period from 27 November 2013 to 26 November 2019 and would report that my total time costs are £98,428 for 441:48 hours, which equates to an average cost of £222.79 per hour. A breakdown of my time charges is also set out in Appendix B.

To date £92,000 has been paid on account of these time costs.

To view an explanatory note concerning Liquidators' remuneration issued by the Joint Insolvency Committee, please visit the Publications folder on our website at [www.drpartners.com/cases](http://www.drpartners.com/cases), using the following log-on details:

USERNAME: 1893.lea@drco.co.uk                      PASSWORD: ael398L\*

Alternatively, please contact this office to arrange for a copy to be sent to you.

I attach as Appendix B a Time Analysis which provides details of the activity during the year, analysed by staff grade. Included in the work undertaken by me and my staff is the following:-

- i) Dealing with unsecured creditors' enquiries both by correspondence and by telephone and noting their claims.
- ii) Processing the claim of the Company's former employee and correspondence with the Redundancy Payments Office.
- iii) Calculating the Insolvency Practitioner's bond and submitting the bordereau in accordance with Section 390 of the Act. Reviewing and updating when necessary the level of bond required.
- iv) Extensive review of licences, database, platforms and contracts to establish salcability of the Company's business and assets.
- v) Correspondence with ES Group regarding the valuation and sale of the Company's assets.
- vi) Discussions with prospective purchasers following enquiries to purchase the business.
- vii) Correspondence with Sylvester Amiel Lewin & Horne LLP ("SALH") regarding the assignment of the Company lease at Fourth Floor, Joel House, 17 - 21 Garrick Street, London, discussed at (g) below.
- viii) Dealing with all matters relating to book debts and, including correspondence and telephone attendances with the debtors.
- ix) Review of the assessment documentation surrounding the quantum of HMRC's claim in respect of VAT.

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- x) Investigations into the various intercompany trading and transactions.
- xi) Correspondence with The Royal Bank of Scotland Plc ("RBS") to request the closure of the Company's bank account and for the closing balance to be remitted to the Liquidation estate.
- xii) Carrying out all necessary investigations, including the examination of the Company's books of accounts and records in order to enable me to prepare and submit a Liquidator's report on the conduct of the directors pursuant to the requirements of the Company Directors Disqualification Act 1986.
- xiii) Cashiering time in relation to the allocation of funds, payments and bank reconciliations.
- xiv) Settling expenses incurred in the liquidation.
- xv) Preparation and circulation of my annual progress reports and Receipts and Payments Account to creditors pursuant to S104A of the Insolvency Act 1986 and submission of same to the Registrar of Companies.
- xvi) Preparing for submission to HMRC Corporation Tax returns on each anniversary.
- xvii) Investigations into certain transactions prior to liquidation.
- xviii) Preparation and circulation of the notice of intended dividend to the unsecured creditors.

**4. *Liquidator's expenses***

Expenses incurred in the liquidation are explained at (e) above in my comments on the Receipts and Payments Accounts

**5. *Creditors' rights – Rule 18.9 and Rule 18.34***

- i) Within 21 days of the receipt of this report, a secured creditor, or an unsecured creditor (with the concurrence of at least 5% in value of the unsecured creditors) may request in writing that the Liquidator provides further information about his remuneration or expenses which have been itemised in this progress report.
- ii) Any secured creditor, or an unsecured creditor (with the concurrence of at least 10% in value of the unsecured creditors) may within 8 weeks of receipt of this progress report make an application to court on the grounds that the basis fixed for the Liquidator's remuneration, the remuneration charged or the expenses incurred by the Liquidator as set out in this progress report are excessive.

**LEADPOINT (UK) LIMITED - IN LIQUIDATION**  
**Annual Progress Report pursuant to Section 104A of the Insolvency Act 1986**

**(g) Creditors and Distributions**

**(i) (a) Secured creditors**

Garrick Street Nominees Limited was a secured creditor in respect of a rent deposit deed, created on 13 March 2013 and registered at Companies House on 15 March 2013.

As discussed at (g) above, the landlord is no longer a creditor in the Liquidation, due to the work undertaken in assigning the lease.

**(b) Prescribed Part**

Section 176A of the Insolvency Act 1986 provides for a prescribed part of the Company's net property to be retained from distribution to the floating charge holder, where the debenture was created on or after 15 September 2003 and made available for the satisfaction of unsecured debts.

This regulation does not apply as there is no floating charge creditor.

**(ii) Preferential creditors**

I have received confirmation from the Redundancy Payments Office that the only claim that was received from the Company's former employees has been rejected. Accordingly, there are no preferential creditors.

**(iii) Unsecured creditors**

The claims of 6 unsecured creditors totalling £2,465,732.88 have been received compared to 15 creditors totalling £2,487,074 disclosed on the Director's Estimated Statement of Affairs.

There are also a further 10 creditors with an estimated value of £103,839.50 which I have not received claims from and these will be omitted from the distribution to unsecured creditors.

**(h) Details of what remains to be done**

There are no assets that remain outstanding. I expect the administration of the liquidation to be concluded shortly following the distribution to the Company's unsecured creditors.

**(i) Other information of relevance to creditors:**

***Investigations***

1. In accordance with the Company Directors Disqualification Act 1986 I have submitted a report on the conduct of the Directors of the Company to the Department for Business, Energy & Industrial Strategy (BEIS). As this is a confidential report, I am not able to disclose the contents.
2. Shortly after my appointment, I made an initial assessment of whether there could be any matters that might lead to recoveries for the estate and what further investigations may be appropriate. This assessment took into account information provided by

**LEADPOINT (UK) LIMITED - IN LIQUIDATION**  
**Annual Progress Report pursuant to Section 104A of the Insolvency Act 1986**

creditors either at the initial meeting or as a response to my request to complete an investigation questionnaire. My examinations have not revealed any issues requiring further investigation.

**(J) Next report**

I am required to provide a further report on the progress of the liquidation within two months of the end of the next anniversary of the liquidation, unless I have concluded matters prior to that, in which case I will write to all creditors with my Final Account which will conclude my administration of the Liquidation.

I trust you will find this report adequate for your purposes but should you require any further information, please do not hesitate to contact in the first instance either my Senior Manager, Robert Cowie, or their assistant, Rhiannon McColl at this office.



**ASHER MILLER - LIQUIDATOR**

**DATE: 17 JANUARY 2020**

**LEADPOINT (UK) LIMITED - IN LIQUIDATION**  
**LIQUIDATOR'S RECEIPTS AND PAYMENTS ACCOUNT**  
**FROM 27 NOVEMBER 2013 TO 26 NOVEMBER 2019**

	<b><u>Estimated</u></b> <b><u>to realise</u></b> <b>£</b>	<b><u>Realised</u></b> <b><u>to-date</u></b> <b>£</b>	<b><u>Y/E</u></b> <b><u>26-Nov-19</u></b> <b>£</b>
<b><u>Balance brought forward</u></b>			11,528.22
<b><u>Receipts</u></b>			
Rent deposit	uncertain	10,012.80	-
Office furniture & equipment	uncertain	1,000.00	-
Book debts	uncertain	824.48	247.17
Cash at bank	113,500	109,608.13	-
Cash held on appointment	12,000	12,000.00	-
Bank interest received		105.91	23.33
		<u>133,551.32</u>	<u>11,798.72</u>
<b><u>Payments</u></b>			
Statement of affairs fee		18,000.00	-
Statutory advertising		423.00	-
Specific bond		316.80	-
Meeting cost		150.00	-
Carriage & archiving		85.00	-
Office holder's expenses		777.80	-
Statutory costs		25.00	-
Legal fees		4,950.00	-
Agents fees		4,760.00	-
Insurance of assets		265.00	-
Office holders fees		92,000.00	-
		<u>121,752.60</u>	<u>0.00</u>
<b><u>Receipts less Payments</u></b>		<u>11,798.72</u>	<u>11,798.72</u>
<b><u>Represented by:-</u></b>			
Balance at bank		11,781.80	
VAT receivable		16.92	
		<u>11,798.72</u>	

LEADPOINT (UK) LIMITED - IN CREDITORS' VOLUNTARY LIQUIDATION							
LIQUIDATOR'S TIME COSTS							
FOR THE YEAR ENDED 26 NOVEMBER 2019							
SIP 9 TIME SUMMARY							
Classification of work function	Hours					Total Cost £	Average hourly rate £
	Partners	Manager / Senior Manager	Admin / Senior Admin	Cashiers	Total hours		
<b>Statutory compliance, admin and planning</b>							
IPS set up & maintenance	00:00	00:00	00:06	00:00	00:06	15.00	150.00
Case planning, strategy & control	00:00	00:00	00:24	00:00	00:24	64.00	160.00
Taxation: PAYE, C/Tax & VAT	00:00	00:00	01:12	00:00	01:12	192.00	160.00
Accounting & Cashiering	00:00	00:00	00:24	00:30	00:54	135.00	150.00
Case reviews & Diary maintenance	00:00	00:00	06:54	00:00	06:54	1,082.00	156.81
Statutory reporting and compliance	00:24	01:12	08:00	00:00	09:36	1,941.00	202.19
<b>Realisation of assets</b>							
Book debts collection	00:00	00:30	01:06	00:00	01:36	373.50	233.44
<b>Creditors</b>							
Unsec'd Creditors: correspondence & claims	00:00	00:00	00:30	00:00	00:30	80.00	160.00
Preferential creditors & employees	00:00	00:00	00:12	00:00	00:12	32.00	160.00
Total hours and costs	00:24	01:42	18:48	00:30	21:24	3,914.50	182.92

LIQUIDATOR'S CUMULATIVE TIME COSTS							
FOR THE PERIOD FROM 27 NOVEMBER 2013 TO 26 NOVEMBER 2019							
SIP 9 TIME SUMMARY							
Classification of work function	Hours					Total Cost £	Average hourly rate £
	Partners	Manager / Senior Manager	Admin / Senior Admin	Cashiers	Total hours		
<b>Statutory compliance, admin and planning</b>							
IPS set up & maintenance	00:00	00:00	00:36	00:00	00:36	107.00	178.33
Statutory filings,circulars, notices, etc.	08:00	10:48	40:06	00:00	58:54	11,112.00	188.66
Case planning, strategy & control	00:30	07:48	00:42	00:00	09:00	2,250.50	250.06
Taxation: PAYE, C/Tax & VAT	02:24	02:30	08:30	00:00	13:24	2,777.00	207.24
Accounting & Cashiering	00:00	01:30	02:24	15:30	19:24	3,215.00	165.72
Case reviews & Diary maintenance	04:12	22:18	42:00	00:00	68:30	13,079.50	190.94
Statutory reporting and compliance	01:42	12:12	20:42	00:00	34:36	6,342.50	183.31
<b>Investigations</b>							
CDDA preparation & reporting	02:06	14:24	25:12	00:00	41:42	7,714.50	185.00
SIP2 assessment and financial review	03:30	03:30	00:00	00:00	07:00	2,257.50	322.50
Antecedant transactions & wrongful trading	02:30	11:12	00:48	00:00	14:30	4,098.50	282.66
<b>Realisation of assets</b>							
Freehold & leasehold properties	34:06	00:00	00:00	00:00	34:06	9,511.00	278.91
Book debts collection	01:36	00:30	01:48	00:00	03:54	1,096.50	281.15
Tangible assets	33:24	38:12	24:18	00:00	95:54	25,945.50	270.55
<b>Creditors</b>							
Unsec'd Creditors: correspondence & claims	08:00	00:54	20:00	00:00	28:54	6,191.50	214.24
Preferential creditors & employees	03:06	02:48	05:30	00:00	11:24	2,729.50	239.43
Total hours and costs	105:06	128:36	192:36	15:30	441:48	98,428.00	222.79