CMPANY RECISITATION NO.

# London Capital Group Holdings plc

**ANNUAL REPORT 2006** 





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### 2006 Highlights

- Turnover up, 78% to £8.65 million (2005: £4.86 million)
- EBITDA\* up 144% to £4.03 million (2005: £1.66 million)
- Operating profit (before share option reserve) up 142% to £3.87 million (2005: £1.60 million)
- Strong EBITDA margin of 47% up from 35% in 2005
- Adjusted earnings per share up 122% to 7.3p (2005: 3.3p)
- Maiden dividend of 1.7p per share
- No debt and cash resources of £3.35 million up from £1.67 million in 2005
- Average daily spread betting trades up 120% to 4,314
- Number of live financial spread betting client accounts increased 95% to 8,708
- Forex monthly trading volumes increased significantly during the year rising from US\$1.3 billion in January 2006 to US\$13.2 billion in December 2006

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### **About Us**

#### Welcome to London Capital Group Holdings plc

Based in the City of London, London Capital Group Holdings plc (LCG) is a rapidly growing financial services company offering online trading. Its core activities are the provision of spread betting products on the financial markets to retail clients under the trading name Capital Spreads (capitalspreads com), online foreign exchange trading services to institutional and intermediate clients under the Capital Forex brand (capitalforexpro.com) and institutional derivatives broking under the name Capital Derivatives (capitalderivatives co.uk)

As experienced risk managers, LCG aim to provide customers with the most competitive prices and best value for money in the marketplace. Customer service is a key priority and LCG continues to offer customers a high quality service through regular upgrades, investment in technology and the development of new products.

LCG is authorised and regulated by the Financial Services Authority, has a European passport and holds memberships of the London Stock Exchange, Liffe, Eurex and Europeat giving it direct access to all major European markets. LCG also has access to international markets through its global clearing relationships

#### **About LCG**

LCG was originally established in the mid 1990s as a proprietary trading business, under different management. In September 2002, it commenced trading as an institutional broker (now known as Capital Derivatives) concentrating on the inter-bank futures market. The arrival at LCG of the current management precipitated the launch of LCGs spread betting division, Capital Spreads, in October 2003. LCGs legacy proprietary trading business was hived

off in early 2004 to leave LCG as a pure spread betting and derivatives broking business  $% \left( 1\right) =\left\{ 1\right\} =\left$ 

In October 2005, a Forex division was launched to market FX products to institutional clients. This division trades under the name of Capital Forex.

LCG floated on AIM on the 22 December 2005 with an issue price of 82 pence per share. The placing raised approximately £15 million for the company and (at Admission) the market capitalisation at the issue price was approximately £31.4 million.

#### **Spread Betting**

Capital Spreads offers an online financial spread betting service to private individuals, share clubs and private organisations. Customers can speculate on a wide variety of financial products and benefit from low margin requirements and tight spreads. The Spread Betting division also incorporates the Binary Bet business.

#### Capital Forex

Capital Forex offers financial institutions hedge funds and professional traders access to multibank portals, enabling them to trade with multiple counterparties at the best possible rate with deep liquidity using a prime brokers credit line

#### Capital Derivatives

Capital Derivatives provides execution services for exchange traded futures and options in fixed income products for institutional clients

### **Chairman and CEO's Statement**

#### FRANK CHAPMAN

The Group has had another successful and exciting year in 2006, both in terms of profit and business development. We have laid the foundations for the future expansion of the Group, having invested substantially in people, IT and infrastructure during the year. Simultaneously, we have more than doubled our EBITDA and operating profit compared to 2005.

#### Results

Our businesses all performed robustly with Group turnover rising by 78% to £8.65 million. EBITDA was up 144% to £4.03 million and operating profit also rose by 142% to £3.87 million. Both the EBITDA and the operating profit are stated before recognising an expense of £0.54 million relating to the creation of a share option reserve for the first time in 2006. Net cash inflow from operating activities increased to £13.23 million from £5.63 million in 2005.

This performance reflects the increased number of spread betting accounts and trades, which averaged 278,000 trades per quarter during the year (2005–129,000 trades per quarter), a like for like increase of 115% Furthermore, the Capital Forex division which commenced activities in late 2005 has generated significant momentum during the year. In the second half of the year, the average trade ticket size was over US\$2 million and trading activity increased from US\$2.1 billion in the fourth quarter of 2005 to US\$38.7 billion in the same quarter of 2006.

The Capital Derivatives division had a good year in an increasingly competitive market, showing an increase in volumes of 20% over 2005

We appointed Raj Gandhi as Group Finance Director in the fourth quarter of 2006 and his fuller financial review follows this statement

#### Dividend

The Group's policy is to pay dividends which reflect the earnings, cash flow and potential of the Group

The Board proposes that the Group pay a full year dividend of 1.7p per share on 20 April 2007 to ordinary shareholders on the register on 30 March 2007. The dividend is subject to approval at the Annual General Meeting to be held on 19 April 2007.

#### **Operating Review**

#### Capital Spreads and Binary Bets

Capital Spreads, our financial spread betting business, has continued to enjoy exceptional growth during the period with the number of live accounts having grown from 4,456 at 31 December 2005 to 8,708 at 31 December 2006 Trading volumes were also up 115% in 2006

"2006 was a year of significant expansion for LCG. We have enhanced the scalability of our various businesses and have laid the foundations for the future growth of the Group."

Whilst our marketing activity plays a significant part in building our client base, our reputation means that in excess of 50% of Capital Spreads clients are acquired via word of mouth or recommendation. These clients are attracted to our highly regarded and popular service due in great part to our commitment to some of the tightest spreads in the industry.

It remains our policy not to accept bets from US resident clients

#### Capital Forex

Capital Forex has enjoyed an excellent year with substantial growth in trading, culminating in a large increase in month-on-month volumes from the middle of 2006 through to the end of the year The division achieved daily turnover in excess of USS1 billion

### Chairman and CEO's Statement continued

#### **FRANK CHAPMAN**

"Capital Forex together with its excellent liquidity, pricing and hands-on personal customer support, has generated favourable reviews throughout the forex community."

on several occasions in November and December leading to an impressive increase in profitability along with a large influx of new enquiries from potential clients of all sizes. Trading activity in Capital Forex increased to US\$38.7 billion in the fourth quarter of 2006 from US\$2.1 billion in the same quarter of 2005.

Capital Forex, with its excellent liquidity pricing and hands-on personal customer support has generated favourable reviews throughout the forex community leading to significant interest in the product

Notably the marketing budget for the year was minimal yet the division signed up in excess of 100 new institutional and professional clients. The average trade ticket size of over US\$2 million in the second half of the year is particularly pleasing and should encourage more institutional customers to open accounts.

Given these facts the Board reasonably expects the Forex division to enjoy continued growth throughout 2007 and beyond

#### **Capital Derivatives**

In an increasingly competitive market Capital Derivatives increased volumes by 20% during 2006

In the third quarter of 2006 some major new institutional clients were signed up and the division was further strengthened by the arrival of experienced new personnel

During the first quarter of 2007 expansion into the institutional equities market is planned by offering both cash and equity derivative broking. This will further broaden the reach and client base of the division with growth expected in 2007.

#### **Growth Strategy**

Our growth strategy in spread betting remains organic, augmented by white label partnerships and international expansion

During 2006 we launched white labels in South Africa, Scandinavia and Greece and have now translated our spread betting platform into German French Dutch and Chinese With the implementation of new European directives during 2007 the Group plans to market Capital Spreads products throughout Europe with associated growth arising from this region in 2008. As the benefits of trading via a spread betting platform become more evident globally Capital Spreads is very well placed to take advantage of its strong brand name reputation and quality product offering and will continue to be a major player in this sector.

The Forex division will continue to concentrate on its institutional customer growth, marketing its platform to major institutions internationally in addition, we plan to launch a more retail focused forex trading platform in the second quarter of 2007 delivering our superb liquidity to a more broadly based market

Capital Derivatives is highly respected in the industry for its options expertise and plans to continue to capitalise on this during 2007

We are also preparing for the impact of the new European MiFID (Markets in Financial Instruments Directive) and Capital Adequacy directives which will come into force during the latter part of 2007

"2006 was a year of significant momentum for LCG, with strong organic growth in its main trading divisions and major investment in scalable infrastructure, preparing the platform for continued future growth in 2007 and beyond."

### Chairman and CEO's Statement continued

#### FRANK CHAPMAN

#### **Employees**

On behalf of the Board, I would like to thank all our employees including divisional heads for their continued contribution hard work and support during the past year. Our business would not have achieved these impressive results without their effort and dedication. Our employee numbers have risen from 17 at the start of the year to 33 at the end of 2006, in line with the expansion of the husiness.

The increase in employee numbers, together with the expiry of our lease, prompted the requirement for improved office space and facilities. As a result, in August 2006 the Group relocated offices to 12 Appold Street, London where we were able to build and install the new IT infrastructure needed to support the scalability of our predominantly electronic businesses going forward.

We firmly believe that our employees are our most valuable asset and, in recognition of this we have introduced the Group share option scheme

My thanks also go to my fellow board members and senior management for all their efforts. I would also like to take this opportunity to welcome Raj Gandhi, our new Group Finance Director and also Jack Inglis, our new Non Executive Director, to the team.

On 5 February 2007 we announced that our two non-executive directors, Rob Loosemore and Geoffrey Forster, would be stepping down pending the outcome of the investigation into Torex Retail pic with which they were each connected. They both subsequently resigned from the board of LCG and we appointed Jack Inglis as a Non-Executive Director on 15 March 2007.

Both the Audit Committee and the Remuneration Committee are being chaired by Rachel Woodford with the supporting member for each committee being Simon Denham and Raj Gandhi respectively

#### **Current Trading and Outlook**

2006 was a year of significant momentum for LCG, with strong organic growth in its main trading divisions and major investment in scalable infrastructure, preparing the platform for continued future growth in 2007 and beyond. Capital Spreads continues to attract new customers at an encouraging rate and Capital Forex is also growing rapidly in an expanding market.

Overall we are delighted with the progress made by the Group and we remain confident that 2007 will deliver further shareholder value

Frank Chapman
Chairman and Chief Executive Officer

# **Group Finance Director's Review**

**RAJ GANDHI** 

I am delighted to report on the financial performance of the Group for 2006, its first full year of reporting as an AIM listed company. These are exciting times for LCG with many opportunities for growth and expansion ahead.

The Group continues to grow at a rapid pace across its main divisions and this is reflected in all key financial metrics. The turnover from our continuing business rose by 78% to £8.65 million from £4.86 million last year.

As a result, EBITDA increased by 144% to £4 03 million (2005 £1 66 million) and is stated before recognising an expense of £0.54 million (2005 £Nil) relating to the share option reserve. This reserve was created for the first time during the year and arises from the adoption of FRS 20. Share Based Payment.

EBITDA represents earnings before exceptional administration costs share option reserve, depreciation, taxation, interest receivable on corporate cash balances and includes interest receivable on clients money net of interest payable to clients

# "These are exciting times for LCG with many opportunities for growth and expansion ahead."

The EBITDA margin was 47% up from 35% in 2005 and represents EBITDA as a percentage of turnover. This clearly demonstrates our ability to benefit from operational gearing.

The operating profit, before the expense relating to the share option reserve rose to £3.87 million (2005 £1.60 million) representing an increase of 142%. After adjusting for the share option reserve, operating profit rose by 108% to £3.33 million (2005 £1.60 million).

Net cash inflow from operating activities increased to £13.23 million from £5.63 million in 2005. Earnings per share also increased by 122% to 7.3p from 3.3p in 2005.

Both the Capital Forex and the Capital Derivatives divisions are operated under a profit share arrangement with managers who head up each division. As a result, the profit generated by the

turnover is shared and the operating profit is stated after the deduction of such profit share

The Group maintains a low cost operation by comparison with other companies in our sector because of the continued use of an outsourcing model

We are pleased to report the Group had no debt at the year end, the same as in 2005. It had cash resources of £3.35 million up from £1.67 million in 2005, after allowing for normal business running costs and large payments made for capital expenditure and corporation tax. This serves to demonstrate a high conversion rate of profit into cash.

The Group will seek approval, at its Annual General Meeting for its maiden final dividend for 2006 of 1.7p per share resulting in total dividends for the year of £650,000. This represents a dividend cover of 4.3.

These results have been reported under UK GAAP The Group will be adopting international accounting standards in 2007 and future results will therefore be reported under IFRS

Raj Gandhi Group Finance Director

### **Board of Directors**

#### **Executive Directors**

#### Francis (Frank) Chapman

Chairman and Chief Executive Officer (Age 56)

Frank was appointed Managing Director of LCG in April 2004 having been on the board of LCG since October 2003 Before joining the Group, Frank was a director at Cal Futures, London Investment Trust and Baring Securities. He has also been a managing director at Deutsche Morgan Grenfell and subsequently managing director of Amerex Petroleum. Throughout Frank's career, he has been principally involved in the derivatives and FX markets in both sales and trading.

#### **Rachel Woodford**

Sales and Marketing Director (Age 37)

Rachel is a founding member of Capital Spreads and heads up the Group's sales and marketing, having launched the brand in October 2003. Before co-founding Capital Spreads, Rachel spent four years as marketing manager for Cantor Index where she was instrumental to the launch of Cantor Index Cantor CFDs and Cantor Sport. She also worked at City Index. Rachel holds a Masters degree in Marketing from Guildhall University. London

#### Non-Executive Director

#### Jack Inglis

Non-Executive Director (Age 45)

Jack Inglis spent the last 15 years of his career at Morgan Stanley & Co International in London, most recently as Managing Director and Co-Head of European Prime Brokerage Previously he was Head of European Equity Linked Origination and Head of International Convertibles He left Morgan Stanley in January 2007 Prior to joining Morgan Stanley Jack worked in the fixed income and convertible bond market teams for HSBC/James Capel in London and Paris

#### Simon Denham

Chief Operating Officer (Age 45)

Simon designed, commissioned and runs the spread betting division of LCG. He joined LCG in March 2003 and joined the board of LCG in October 2003. Prior to this, Simon ran the options and derivatives desk at Cantor Index specialising in spread betting for the general public Before Cantor Index, Simon worked for Christiania Bank, where he launched the banks interest rate derivatives and options desk, trading in swaptions, swaps caps/floors, futures, FRAs and government and corporate bonds. Before Christiania Bank. Simon worked for Bank of Nova Scotia, where he was responsible for the inter bank and corporate swap market making in Italian Lira and Spanish Peseta.

#### Raj Gandhi

Finance Director (Age 45)

Raj was appointed to the board in November 2006 Previously he spent five years at Royal Dutch Shell pic as a Business Analyst in Group Reporting and as an Internal Audit Manager responsible for trading and treasury activities. Prior to that, Raj worked at Man Group pic for three years as a Treasury Risk Consultant. His career also includes five years spent as Group Treasurer and Tax Manager at Empire Stores Group pic, a mail order retailer. Raj is a fellow of the Association of Chartered Certified Accountants and is also a member of the Association of Corporate Treasurers.

### **Directors' Report**

The directors present their annual report and the audited financial statements for the period ended 31 December 2006

#### The Business and its Management

#### **Principal Activities**

London Capital Group Holdings pic is a cash generative supplier of financial products. Operating through its principal subsidiary, London Capital Group Limited, its core activity is the provision of spread betting products on financial markets to retail clients. It also provides institutional derivatives broking and foreign exchange trading services to institutional clients and retail brokers.

Developments affecting the Group during the year and its prospects for the future are evaluated in the Chairman and Chief Executive Officer's Statement on pages 3 to 5

#### Research and Development

The Group's research and development programme is concentrated on enhancing the bespoke software systems which are fundamental to its activities

#### Fixed Assets

In the opinion of the directors, the market value of the Group's properties at 31 December 2006 is not significantly different from the book value shown in the financial statements.

#### **Employment of Disabled Persons**

Full and fair consideration is given to employment applications from disabled persons having regard to their particular aptitudes and abilities. So far as is practical, arrangements are made to continue the employment of an individual who becomes disabled. Disabled employees are given fair consideration for training, career development and promotion.

#### **Employment Policies**

The development of employee involvement in the Group's business is kept under regular review and the directors are committed to encouraging greater involvement by all employees Formal and informal briefing of employees takes place as appropriate

The Group takes all reasonable steps to ensure that employment conditions are equal in all respects for both men and women

#### **Charitable and Political Donations**

During the year, the Group has not made any political donations. Charitable donations totaling £4 000 (2005 £5 000) were made to the following charities. Cancer Research UK, Oxfam, NSPCC and RNLI

#### Statutory and other Compliance

#### Dividend

Group profit for the year after tax amounted to £2 404,000 (2005 £304,000)

The directors recommend the payment of a maiden final dividend of 17p per ordinary share amounting to £650 000. If approved, the dividend will be paid on 20 April 2007 to shareholders on the register at 30 March 2007.

### Directors' Report continued

#### Substantial Interests in Shares

Details of substantial holdings in the issued ordinary share capital of the company notified as at 20 February 2007 were

|   | Number of Shares | % of  |
|---|------------------|-------|
| Simon Denham                              | 8,140,000        | 21 26 |
| Frank Chapman                             | 7 040,000        | 18 38 |
| Rachel Woodford                           | 4,820,000        | 12 59 |
| Legal & General Investment Management Ltd | 2 215 000        | 5 78  |
| BlackRock, Inc                            | 2,043,213        | 5 33  |
| The Goldman Sachs Group Inc               | 1,637,352        | 4 28  |
| BT Pension Scheme Trustees                | 1,190 582        | 3 11  |

#### **Health and Safety**

The Group aims to provide and maintain a safe working environment for all its employees and visitors and seeks the involvement of its employees in improving health and safety throughout its operations. The board keeps its health and safety policy under regular review to take account of changes in legislation, best practice and the working environment.

#### Environment

Given the nature of its activities, there is limited scope for the Group to have a major impact on environmental matters. Nevertheless, the directors are mindful of their responsibilities in this regard and strive to seek opportunities where improvements may be made it is likely that these will be concentrated in areas of energy conservation and waste control.

#### Payment of Commercial Debts

The company's policy in relation to all of its suppliers is to settle the terms of payment when agreeing the terms of each transaction provided always that it is satisfied the supplier has provided the goods or services in accordance with the agreed terms and conditions. The company does not follow any code or standard on payment practice but it is the company's policy, unless otherwise negotiated to pay all its suppliers within 30 days of the end of the month in which it received the goods or services.

The number of days purchases (creditor days') outstanding for payment by the Group at the year end was 32 days (2005-32)

#### Authority to Allot Shares

In accordance with current guidelines, the directors seek authority for a period of five years from the date of the Annual General Meeting to allot a maximum of 16,707 317 relevant securities. This represents the current amount of the authorised but unissued ordinary share capital Further in order to retain some flexibility, the directors seek power to allot 1,914,630 equity securities wholly for cash other than on a preemptive basis to current shareholders pro-rata to their existing holdings. This amount represents 5% of the issued ordinary share capital on the balance sheet at 31 December 2006. Resolutions covering the above matters appear as Items 7 and 8 in the Notice convening the Annual General Meeting on page 34.

#### Auditors

Hurst Morrison Thomson LLP have indicated their willingness to continue in office and a resolution for their re-appointment as auditors of the company will be proposed at the forthcoming Annual General Meeting

#### Directors, their Remuneration and their Interests

#### Directors

The names of the current directors together with brief biographical details are shown on page 7

Raj Gandhi was appointed a director on 30 November 2006. Robert Loosemore and Geoffrey Forster resigned and Jack Inglis was appointed a director on 15 March 2007.

In accordance with article 90 of the company's articles of association. Raj Gandhi and Jack Inglis retire and, being eligible, each offers himself for re-appointment.

### Directors' Report continued

In accordance with article 84 of the company's the articles of association, Frank Chapman retires by rotation and, being eligible, offers himself for re-appointment. Raj Gandhi and Frank Chapman each has a service contract which is terminable by the company on not less than 6 months, notice.

The board recommends the re-appointment of each of the above retiring directors

#### Directors service agreements

All executive directors service contracts are subject to 6 months' notice of termination from the company and 6 months from the employee

The non-executive directors are each appointed for fixed terms of 12 months and these terms are extendible by mutual agreement. All appointees are subject to regular re-appointment by shareholders. Contracts are terminable on three months induce except in the case of the company being taken over or the individual concerned becoming prohibited by law from acting as a director in which case termination is immediate.

#### **Directors** contracts

| Executive Directors     | Date of contract              | Notice period         |
|-------------------------|-------------------------------|-----------------------|
| Frank Chapman           | 15 December 2005              | 6 months              |
| Simon Denham            | 15 December 2005              | 6 months              |
| Rachel Woodford         | 15 December 2005              | 6 months              |
| Raj Gandhi              | 12 September 2006             | 6 months              |
| Non-Executive Directors | Date of letter of appointment | Period of appointment |
| Jack Inglis             | 15 March 2007                 | 12 months             |

#### Non-Executive directors remuneration

The remuneration for non executive directors is set by the full board on the recommendation of the executive directors. Remuneration comprises an annual fee. Non-executive directors are not eligible to participate in any of the company's bonus schemes.

#### Remuneration policy

It is the company's policy to provide for each of its executive directors a remuneration package which is adequate to attract, retain and motivate individuals of the appropriate calibre, whilst at the same time not paying more than is necessary for this purpose

#### Executive directors, remuneration

The remuneration of the executive directors is determined by the remuneration committee

The following comprised the principal elements of executive directors, remuneration for the period under review

- basic salary
- · annual cash bonus
- healthcare for the executive director, spouse and dependent children
- gym membership (for Frank Chapman and Rachel Woodford only)

#### Share options

On 14 December 2005, the directors adopted the London Capital Group Holdings plc Enterprise Management Incentive Scheme and the London Capital Group Holdings plc Unapproved Share Option Plan

# Directors' Report continued

#### **Directors emoluments**

Summary remuneration table

The various elements of remuneration (excluding employer pension contributions) received by each director were as follows

|                     | Salary    | & fees    | Bene      | efits     | Annual    | Bonus     | Oth       | er        | Tot       | tal       |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Year to 31 December | 2006<br>£ | 2005<br>£ |
| Executive           |           |           |           |           |           |           |           | :         |           |           |
| Frank Chapman       | 105,000   | 74,112    | 3,493     | 2,029     | 5 000     | 60,000    | -         | •         | 113,493   | 136 141   |
| Simon Denham        | 105,000   | 74,112    | 497       | 530       | 5,000     | 127 890   | -         | -         | 110 497   | 202,532   |
| Rachel Woodford     | 105,000   | 35 000    | 905       | 652       | 5 000     | 75,486    | -         | -         | 110,905   | 111,498   |
| Raj Gandhi*         | 9,872     | 0         | 0         | 0         | 0         | 0         | -         | -         | 9 872     | 0         |
| Subtotal            | 324,872   | 183,224   | 4,895     | 3,211     | 15,000    | 263,736   |           | -         | 344,767   | 450 171   |

#### Non executive

| Robert Loosemore | 35,000  | 1,630   |       | -     | -      |         | - | - | 35,000  | 1,630   |
|------------------|---------|---------|-------|-------|--------|---------|---|---|---------|---------|
| Geoffrey Forster | 25 000  | 1,164   |       |       | •      |         | - | - | 25,000  | 1,164   |
| Subtotal         | 60,000  | 2 794   | -     |       |        |         | - |   | 60,000  | 2,794   |
| TOTAL            | 384,872 | 186 018 | 4,895 | 3,211 | 15,000 | 263,736 |   | - | 404 767 | 452,965 |

\* period from 20 November 2006 Benefits (which are taxable) comprise the provision of healthcare and gym membership

The highest paid director was Frank Chapman

No director has an entitlement to pension benefits from the company

#### Directors interests in shares

| At 31 December | 2006   | At 31 December                                     | 2005  |
|----------------|--|--|---|
| Beneficial     | Non-beneficial   | Beneficial   | Non-beneficial  |
| 7 040,000      | -  | 7,040,000  | _   |
| 8,140,000      | -  | 8,140,000  |   |
| 15,000         | -  | •  |   |
| 8 121          |  | 6 097  |   |
| 121,951        | •  | 121,951  |   |
| 4,820 000      | -  | 4,820,900  |   |
|                | Beneficial<br>7 040,000<br>8,140,000<br>15,000<br>8 121<br>121,951 | 7 040,000 - 8,140,000 - 15,000 - 8 121 - 121,951 - | Beneficial         Non-beneficial         Beneficial           7 040,000         -         7,040,000           8,140,000         -         8,140,000           15,000         -         -           8 121         -         6 097           121,951         -         121,951 |

By order of the board Peter Dawes Secretary

### **Corporate Governance Statement**

The directors aim to comply with the provisions of the Combined Code so far as it is practicable and appropriate for a public company of its size and nature

The directors believe the Board is soundly constituted and, at this stage of the Group's development, it is felt the functions of a Nomination Committee can be adequately fulfilled by deliberation of the full Board, this will nevertheless be kept under review

With eleven Board meetings spread throughout this first year, the Board was able to exercise control over the activities of the Group There was a clear distinction during 2006 between the role of the non-executive chairman in running the Board and the chief executive in running the business. The latter is obliged to comply with a schedule of matters requiring Board approval before implementation, his schedule will be reviewed by the Board at least annually

In 2006 Geoffrey Forster had been designated Senior Independent Director

On 5 February 2007, we announced that our two non executive directors, Rob Loosemore and Geoffrey Forster, would be stepping down pending the outcome of the investigation into Torex Retail plc, with which they were each connected. They both subsequently resigned from the board of LCG and we appointed Jack Inglis as a Non Executive Director on 15 March 2007.

The company maintains appropriate directors and officers liability insurance. All directors have access to the advice and services of the company secretary.

The company has been developing an ongoing dialogue with its major institutional shareholders and the directors' intention is to adopt an even more proactive approach to this

The Risk Committee meets regularly to discuss and manage the financial risk of the Group including, amongst other financial risks. liquidity levels, overall limits and financial parameters used in its hedging policy.

During 2006 the Audit Committee comprised Geoffrey Forster (Chairman) and Robert Loosemore. However, since the above announcement made on 5 February 2007, Rachel Woodford has assumed the role of Chair with Simon Denham acting as the supporting member of the committee pending appointment of new non-executive directors. Both Rachel and Simon are currently on the executive board. The executive directors and representatives of the external auditors attend meetings by invitation as required. The Committee receives reports from the company's management and external auditors relating to the annual and interim accounts and the accounting and internal control systems within the Group. The Committee has direct and unrestricted access to the external auditors.

During 2006, the Remuneration Committee comprised Robert Loosemore (Chairman) and Geoffrey Forster However, since the above announcement made on 5 February 2007. Rachel Woodford has assumed the role of Chair with Raj Gandhi acting as the supporting member, pending appointment of new non-executive directors. The principal duties of the Committee are to determine the total individual remuneration packages for executive directors and to review the scale and structure of the remuneration and service contracts for senior management. The Committee also administers the company's share option schemes.

The Chair of the Audit and Remuneration Committees will be available to answer questions at the AGM. The company secretary is secretary to both Committees.

#### Internal controls

The Group has established processes and procedures for identifying, evaluating and managing the significant risks faced by the Group. The processes have been embedded into the fabric of the Group and have been in place for the period under review and up to the date of approval of the annual report and financial statements. The processes and procedures will be regularly reviewed by the Board.

The Board is ultimately responsible for the Group's system of internal controls and for reviewing its effectiveness. The role of management is to implement Board policies on risk and control. The system of internal controls is designed to manage rather than eliminate the risk of failure of the achievement of business objectives. In pursuing these objectives, internal controls can only provide reasonable and not absolute assurance against material misstatement or loss.

A process of control, self-assessment and hierarchical reporting has been established which provides for a documented and auditable trail of accountability. These procedures are relevant across all group operations, they provide for successive assurances to be given at increasingly higher levels of management and, finally, to the Board.

# **Corporate Governance Statement**

The processes used by the Board to review the effectiveness of the system of internal controls include the following

- annual budgets are prepared for each operating business and compared with monthly management reporting which focuses on actual
  performance against these budgets
- management reports and external audit reports on the system of internal controls and any material control weaknesses that are identified,
- discussions with management including discussions on the actions taken on any problem areas identified by Board members or in the
  external audit reports and
- review of the adequacy of the level of experienced and professional staff throughout the business and the expertise of individual staff members such that they are capable of carrying out their individual delegated responsibilities,

The Group has a Compliance department responsible for the Group's adherence to the rules of the Financial Services Authority and additionally the Board has concluded that an internal audit department is not required at this stage in the Group's development

#### Going concern

After making due enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the financial statements.

Peter Dawes Secretary

### Statement of Directors' Responsibilities

Company law in the United Kingdom requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the Group and of the profit or loss of the Group for that period. In preparing those financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently
- · make judgments and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- · prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Financial information published on the website is based on legislation in the United Kingdom governing the dissemination of financial statements that may differ from legislation in other jurisdictions.

In so far as the Directors are aware

- · there is no relevant audit information of which the Group's auditors are unaware and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information to establish that the auditors are aware of that information

### **Report of the Independent Auditors**

#### To the shareholders of London Capital Group Holdings plc

We have audited the financial statements of London Capital Group Holdings plc for the year ended 31 December 2006 on pages 16 to 33 which have been prepared on the basis of the accounting policies set out on pages 21 and 22

This report is made solely to the company's shareholders, as a body in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report or for the opinions we have formed

#### Respective Responsibilities of Directors and Auditor

As described in the Statement of Directors Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if in our opinion, the Directors. Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors, remuneration and other transactions is not disclosed.

We read the Directors. Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### **Basis of Audit Opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's and company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice of the state of the company's affairs and of the Group as at 31 December 2006 and of the profit of the Group for the year their ended, the financial statements have been properly prepared in accordance with the Companies Act 1985, and the information given in the Directors Report is consistent with the financial statements for the year ended 31 December 2006

5 Fairmile, Henley-on-Thames, Oxfordshire RG9 2JR

Hurst Morrison Thomson LLP Chartered Accountants & Registered Auditor

20 February 2007

# **Group Profit and Loss Account**

### **Group Profit and Loss Account**

| For the perior | l ending 31 | December 2006 |
|----------------|-------------|---------------|
|----------------|-------------|---------------|

|   |                                       | 2006  | 2005                 |
|---|---------------------------------------|-------|----------------------|
|   | Note                                  | £000  | £000                 |
| GROUP TURNOVER  | 2                                     | 8,651 | 4,851                |
| Cost of sales   |                                       | 1,798 | 1,085                |
| GROSS PROFIT  |                                       | 6,853 | 3,776                |
| Administrative expenses excluding depreciation              |                                       | 2,819 | 2,117                |
| EBITDA  |                                       | 4,034 | 1,659                |
| Depreciation  |                                       | 164   | 56                   |
| OPERATING PROFIT BEFORE SHARE OPTION RESERVE                |                                       | 3 870 | 1 603                |
| Equity-settled share-based payments. Recognition of expense | 17                                    | 541   |                      |
| OPERATING PROFIT  | 3                                     | 3,329 | 1,603                |
| Interest receivable   |                                       | 45    | 21                   |
| Interest payable and similar charges                        | 6                                     | (2)   | (1,121)              |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION               | · · · · · · · · · · · · · · · · · · · | 3,372 | 503                  |
| Tax on profit on ordinary activities                        | 7                                     | 968   | 199                  |
| RETAINED PROFIT FOR THE FINANCIAL PERIOD                    |                                       | 2,404 | 304                  |
| Earnings per share  |                                       | pence | pence<br>(pro forma) |
| Basic   | 10                                    | 63    | 0.8                  |
| Diluted   | 10                                    | 58    | 0.8                  |
| Adjusted  | 10                                    | 73    | 33                   |

The 2005 comparatives for both the basic and diluted EPS have been stated on a pro forma basis as they provide a more meaningful number, given the Group was floated in December 2005. On a non-pro-forma basis, EPS would have been 16-1p (basic) and 15-5p (diluted)

All of the activities of the Group are classed as continuing. The Group has no recognised gains or losses other than the results for the year as set out above. The company has taken advantage of section 230 of the Companies Act 1985 not to publish its own Profit and Loss Account.

# **Group Balance Sheet**

### **Group Balance Sheet**

|   |      | 2006    | 2005    |
|---|------|---------|---------|
|   | Note | £000    | £000    |
| FIXED ASSETS                                  |      |         |         |
| Intangible assets                             | 11   | 9,303   | 9 303   |
| Tangible assets                               | 12   | 1,655   | 276     |
|   |      | 10,958  | 9,579   |
| CURRENT ASSETS                                |      |         |         |
| Debtors                                       | 14   | 2 225   | 1,044   |
| Cash at bank                                  |      | 16,622  | 5,592   |
|   |      | 18,847  | 6,636   |
| CREDITORS Amounts falling due within one year | 15   | 16,464  | 5,737   |
| NET CURRENT ASSETS                            |      | 2,383   | 899     |
| TOTAL ASSETS LESS CURRENT LIABILITIES         |      | 13,341  | 10,478  |
| PROVISIONS FOR LIABILITIES                    |      |         |         |
| Deferred taxation                             | 16   | -       | 82      |
|   |      | 13,341  | 10,396  |
| CAPITAL AND RESERVES                          |      |         |         |
| Called-up equity share capital                | 21   | 3,829   | 3,829   |
| Share premium account                         | 22   | 11,607  | 11,607  |
| Share option reserve                          | 22   | 541     | -       |
| Other reserves                                | 22   | (5,344) | (5,344) |
| Profit and loss account                       | 22   | 2,708   | 304     |
| SHAREHOLDERS' FUNDS                           | 23   | 13,341  | 10,396  |

These financial statements were approved by the directors on the 20 February 2007 and are signed on their behalf by

Frank Chapman Director

# **Company Balance Sheet**

### **Company Balance Sheet**

| Ac at | 71 | December | 2006 |
|-------|----|----------|------|

| 7-0 07-07-07-07-07-07-07-07-07-07-07-07-07-0  |      |        |        |
|---|------|--------|--------|
|   |      | 2006   | 2005   |
|   | Note | £000   | £000   |
| FIXED ASSETS                                  |      |        |        |
| Investments                                   | 13   | 5,139  | 5 139  |
| CURRENT ASSETS                                |      |        |        |
| Debtors                                       | 14   | 11,313 | 11,151 |
| CREDITORS Amounts falling due within one year | 15   | 924    | 854    |
| NET CURRENT ASSETS                            |      | 10,389 | 10 297 |
| TOTAL ASSETS LESS CURRENT LIABILITIES         |      | 15,528 | 15,436 |
| CAPITAL AND RESERVES                          |      |        |        |
| Called-up equity share capital                | 21   | 3,829  | 3,829  |
| Share premium account                         | 22   | 11,607 | 11,607 |
| Share option reserve                          | 22   | 541    | -      |
| Profit and loss account                       | 22   | (449)  |        |
| SHAREHOLDERS' FUNDS                           |      | 15,528 | 15 436 |

These financial statements were approved by the directors on the 20 February 2007 and are signed on their behalf by

Frank Chapman

Director

# **Group Cash Flow Statement**

### **Group Cash Flow Statement**

|   | 2006                    | 2005    |
|---|-------------------------|---------|
|   | 6000                    | £000    |
| NET CASH INFLOW FROM OPERATING ACTIVITIES                   | 13,225                  | 5,627   |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE             |                         |         |
| Interest received   | 45                      | 21      |
| Interest paid   | (2)                     | (1 121  |
| NET CASH INFLOW/(OUTFLOW) FROM RETURNS ON INVESTMENTS AND S | SERVICING OF FINANCE 43 | (1,100  |
| TAXATION  | (695)                   |         |
| CAPITAL EXPENDITURE   |                         |         |
| Payments to acquire intangible fixed assets                 | •                       | (9,303  |
| Payments to acquire tangible fixed assets                   | (1,543)                 | (132    |
| NET CASH OUTFLOW FROM CAPITAL EXPENDITURE                   | (1 543)                 | (9,435  |
| ACQUISITIONS  |                         |         |
| Payments to acquire Group companies                         | •                       | (6,324  |
| NET CASH OUTFLOW FROM ACQUISITIONS                          | -                       | (6,324) |
| EQUITY DIVIDENDS PAID                                       | <u>.</u>                | (242)   |
| CASH INFLOW/(OUTFLOW) BEFORE FINANCING                      | 11,030                  | (11 474 |
| FINANCING   |                         |         |
| Issue of equity share capital                               | •                       | 3,829   |
| Share premium on issue of equity share capital              | -                       | 11,607  |
| NET CASH INFLOW FROM FINANCING                              | <u>-</u>                | 15,436  |
| INCREASE IN CASH  | 11,030                  | 3 962   |
|   |                         |         |

### **Net Cash Flow Statement**

#### RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

|   | 2006    | 2005  |
|---|---------|-------|
|   | 0003    | £000  |
| Operating profit                          | 3,329   | 1 603 |
| Depreciation                              | 164     | 56    |
| Increase in debtors                       | (1,138) | 38    |
| Increase in creditors                     | 10 329  | 3,930 |
| Equity-settled share-based payments       | 541     | ē     |
| Net cash inflow from operating activities | 13,225  | 5,627 |

#### **RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS**

| Net funds at 31 December            | 16,622 | 5 592 |
|-------------------------------------|--------|-------|
| Net funds at 1 January              | 5,592  | 1,630 |
| Movement in net funds in the period | 11,030 | 3,962 |
| Increase in cash in the period      | 11 030 | 3 962 |
|                                     | £000   | £000  |
|                                     | 2006   | 2005  |

#### **ANALYSIS OF CHANGES IN NET FUNDS**

|                          | At 1 Jan 2006 | Cash flows | At 31 Dec 2006 |
|--------------------------|---------------|------------|----------------|
|                          | £000          | £000       | £000           |
| Net cash                 |               |            |                |
| Cash in hand and at bank | 5 592         | 11,030     | 16,622         |
| Net funds                | 5,592         | 11 030     | 16,622         |

#### 1 ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under UK GAAP using the historical cost convention, and in accordance with applicable accounting standards

#### Changes in accounting policies

In preparing the financial statements for the current year, the Group has adopted the following Financial Reporting Standards

FRS 20 Share based payment

FRS 20 Share Based Payment requires the recognition of equity settled share based payments at fair value at the date of the grant and the recognition of liabilities for cash settled share-based payments at the current fair value at each balance sheet date. Prior to the adoption of FRS 20, the Group did not recognise the financial effect of share-based payments until such payments were settled.

For year ended 31 December 2005 there has been no financial impact of the change in accounting policy

For the year ended 31 December 2006 the change in accounting policy has resulted in a net charge to the profit and loss account of £540,707 At 31 December 2006, the share options reserve amounted to £540,707, the liability recognised for share-based payments amounted to nil and the related deferred tax asset amounted to £162,212.

#### Basis of consolidation

The results for the period ended 31 December 2006 comprises the consolidated results London Capital Group Holdings pic and its subsidiaries. The company adopted the merger method of accounting for consolidation.

#### Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet. The policy is to amortise goodwill, however this has not taken place in 2006 i.e. the accounting standard FRS 10 does not require amortisation of goodwill in the first full year following its acquisition.

#### Tangible fixed assets and depreciation

All fixed assets are initially recorded at cost

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property Over lease term Plant & Machinery 25% straight line

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Deferred taxation

Deferred tax is recognised on all timing differences where the transactions or events that give the Group an obligation to pay more tax in the future or a right to pay less tax in the future have occurred by the balance sheet date. Deferred tax assets are recognised when it is more likely than not that there will be suitable taxable profits from which future reversals of the underlying timing differences can be deducted. Deferred tax is measured on an undiscounted basis at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on rates of tax that have been enacted or substantively enacted by the balance sheet date.

#### Cash

Cash comprises cash in hand and demand deposits which may be accessed without penalty. For the purposes of the consolidated cash flow statement, net cash consist of cash as defined above, net of outstanding bank overdrafts, if any

The Group holds money on behalf of clients in accordance with the client money rules of the Financial Services Authority (FSA) and other regulatory bodies. This money is included within cash on the balance sheet and the corresponding liability to clients is included in Trade Creditors.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Share-based payments

The Group issues equity-settled and cash-settled share based payments to certain employees (including directors). Equity-settled share based payments are measured at fair value at the date of grant. The fair value determined at the grant date of the equity settled share based payments is expensed on a straight-line basis over the vesting period together with a corresponding increase in equity, based upon the Group's estimate of the shares that will eventually vest.

Fair value is measured using the Black-Scholes-Merton formula. The expected life used in the model has been adjusted, based on managements best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

Where the terms of an equity-settled transaction are modified as a minimum an expense is recognised as if the terms had not been modified in addition, an expense is recognised for any increase in the value of the transaction as a result of the modification, as measured at the date of modification

Where an equity-settled transaction is cancelled, it is treated as if it had vested on the date of the cancellation, and any expense not yet recognised for the transaction is recognised immediately. However, if a new transaction is substituted for the cancelled transaction, and designated as a replacement transaction on the date that it is granted, the cancelled and new transactions are treated as if they were a modification of the original transaction, as described in the previous paragraph.

For cash settled share-based payments, a liability equal to the portion of the goods and services received is recognised at the current fair value determined at each balance sheet date

#### Bets and derivative financial instruments

The Group uses derivative transactions with brokers in order to hedge exposures resulting from derivative transactions placed by clients. Bets and derivative financial instruments are carried at fair market value and the resultant profits and losses are included in sales. Assets or liabilities resulting from gains or losses on open positions are reported gross in amounts due from/to clients, netted with bank balances. Fair value is determined by reference to third party market values.

#### Revenue recognition

Revenue is recognised to the extent cash flows to the Group and the revenue can be measured

Rendering of services includes gains and losses on the running of betting and trading in financial markets, net of commission expensed. Open positions are carried at fair market value and gains and losses arising on this valuation are recognised in revenue as well as gains and losses on positions that have closed.

#### 2 TURNOVER

Turnover represents net trading results rebates received and management services supplied by The Group. Turnover is attributable to the provision of spread betting, derivatives brokering and foreign exchange services, which arose wholly in the United Kingdom.

An analysis of turnover is given below

|  | 2006  | 2005  |
|--|-------|-------|
|  | £000  | £000  |
| Spread betting income                      | 7,112 | 4,242 |
| Forex income                               | 1,380 | -     |
| Brokerage income                           | 905   | 1 066 |
| Gross Group turnover                       | 9,397 | 5,308 |
| Spread betting brokerage and hedging costs | (746) | (447) |
| Net Group turnover                         | 8,651 | 4 861 |

#### **3 OPERATING PROFIT**

Operating profit is stated after charging/(crediting)

|                             |  | 2006 | 2005 |
|-----------------------------|--|------|------|
|                             |  | £000 | £000 |
| Equity-settled share based  | t payments                                 | 541  |      |
| Depreciation of owned fixe  | ed assets                                  | 164  | 56   |
| Auditor's remuneration      | as auditor                                 | 40   | 20   |
|                             | other services                             | 10   | 134  |
| Operating lease costs       |  |      |      |
| Land and buildings          |  | 94   | 150  |
| Net profit on foreign curre | ncy translation                            | -    | (3)  |
| Exceptional items (2005 N   | on recurring costs and exceptional income) |      | 262  |

Auditors remuneration - Other services in 2006 relate primarily to taxation and in 2005 to corporate finance services undertaken in connection with the company's floatation and issue of shares

| Exceptional items          | 2006 | 2005  |
|----------------------------|------|-------|
|                            | £000 | £000  |
| Vendor non-recurring costs | -    | 266   |
| Other non-recurring costs  | -    | 116   |
| Exceptional income         |      | (120) |
|                            | -    | 262   |

#### **4 PARTICULARS OF EMPLOYEES**

The average number of staff employed by the Group during the financial year amounted to

|   | 2006  | 2005 |
|---|-------|------|
|   | No    | No   |
| Number of administrative staff                | 23    | 17   |
| The aggregate payroll costs of the above were |       |      |
|   | 2006  | 2005 |
|   | D003  | £000 |
| Wages and salaries                            | 1,395 | 816  |
| Social security costs                         | 160   | 94   |
|   | 1 555 | 910  |

#### **5 DIRECTORS' EMOLUMENTS**

The directors aggregate emoluments in respect of qualifying services were

|  | 2006 | 2005 |
|--|------|------|
|  | 0003 | £000 |
| Emoluments receivable                              | 405  | 453  |
| Emoluments of highest paid director                |      |      |
| and an end of Aighteet pare an even                | 2006 | 2005 |
|  | 0003 | £000 |
| Total Emoluments (excluding pension contributions) | 113  | 203  |

#### **6 INTEREST PAYABLE AND SIMILAR CHARGES**

|                                   | 2006 | 2005  |
|-----------------------------------|------|-------|
|                                   | £000 | £000  |
| nterest payable on bank borrowing | 2    | -     |
| Other similar charges payable     | -    | 1,121 |
|                                   | 2    | 1,121 |

#### 7 TAXATION ON ORDINARY ACTIVITIES

#### a) Analysis of charge in the year

|  | 2006  | 2005 |
|--|-------|------|
|  | £000  |      |
| S  |       | £000 |
| Current tax  |       |      |
| in respect of the year   |       |      |
| UK Corporation tax based on the results for the year at 30% (2005 30%) | 1,093 | 194  |
| Total current tax  | 1,093 | 194  |
| Deferred tax   |       |      |
| Origination and reversal of timing differences                         | (125) | 5    |
| Tax on profit on ordinary activities                                   | 968   | 199  |
| (b) Factors effecting Current Tax Charge                               | 2006  | 2005 |
|  | £000  |      |
| Drofit on ardinary nativities before trustees                          |       | £000 |
| Profit on ordinary activities before taxation                          | 3,372 | 503  |
| Profit/(loss) on ordinary activities before taxation                   | 1,012 | 151  |
| Movement in short term timing differences                              | 137   | 26   |
| Depreciation in excess of capital allowances                           | (62)  | (3)  |
| Utilisation of losses b/fwd  | •     | (23) |
| Other disallowable expenses  | 6     | 43   |
| Total current tax (note 7(a))  | 1,093 | 194  |

#### 8 (LOSS)/PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The loss dealt with in the accounts of the parent company was £(449,000) (2005\_£Nil)

#### 9 DIVIDENDS

A dividend for £650 000 has been recommended for the year ended 31 December 2006

#### **10 EARNINGS PER SHARE**

| Basic EPS                     | 2006       | 2005<br>(pro forma) |
|-------------------------------|------------|---------------------|
|                               | £000       | 000£                |
| Profit after tax              | 2,404      | 304                 |
| Weighted average no of shares | 38 292 683 | 38,292,683          |
| Weighted average basic EPS    | 6 3p       | 0 8p                |
| Diluted EPS                   | 2006       | 2005<br>(pro forma) |
|                               | £000       | £000                |
| Profit after tax              | 2,404      | 304                 |
| Weighted average no of shares | 41,199,304 | 38,360,251          |
| Weighted average basic EPS    | 5 8p       | 0 8p                |

Diluted earnings per share is the basic earnings per share after allowing for the dilutive effect of the conversion into Ordinary shares of the weighted average number of options outstanding during the period

The 2005 comparatives for both the basic and diluted EPS have been stated on a pro forma basis as they provide a more meaningful number, given the Group was floated in December 2005. On a non-pro-forma basis, EPS would have been 16-1p (basic) and 15-5p (diluted)

| Adjusted EPS                              | 2006       | 2005<br>(pro forma) |
|---|------------|---------------------|
|   | £000       | £000                |
| Profit after tax                          | 2 404      | 304                 |
| Add                                       |            |                     |
| Share option reserve                      | 541        |                     |
| Exceptional items                         |            | 262                 |
| Interest payable                          | <u> </u>   | 1,121               |
| Tax effect on the above adjustments       | (162)      | (415)               |
| Adjusted profit after tax                 | 2,783      | 1,272               |
| Issued number of shares at the period end | 38 292 683 | 38,292 683          |
| Adjusted EPS                              | 7 3р       | 3 3p                |

The adjusted EPS has been calculated using normalised earnings per share and using the shares in issue at the end of the year as this will be more comparable with future years. Normalised earnings represent earnings adjusted, net of tax, for the share option reserve, exceptional items and non-recurring interest payable.

#### 11 INTANGIBLE FIXED ASSETS

| Group Goodwill |  | £000  |
|----------------|--|-------|
| COST           | - At 1 January 2006 and 31 December 2006 | 9,303 |
| AMORTISATION   | At 1 January 2006 and 31 December 2006   | ·     |
| NET BOOK VALUE | - At 31 December 2005 and 2006           | 9,303 |

The goodwill arose from the purchase by Tradex Enterprises Limited acquisition of London Capital Group Limited during the period ended 31 December 2005

#### 12 TANGIBLE FIXED ASSETS

| Group               | Leasehold<br>Property | Plant & Machinery | Total |
|---------------------|-----------------------|-------------------|-------|
|                     | £000                  | £000              | £000  |
| COST                |                       |                   |       |
| At 1 January 2006   |                       | 336               | 336   |
| Additions           | 339                   | 1,204             | 1,543 |
| At 31 December 2006 | 339                   | 1,540             | 1 879 |
| DEPRECIATION        |                       |                   |       |
| At 1 January 2006   | -                     | 60                | 60    |
| Charge for the year | 18                    | 146               | 164   |
| At 31 December 2006 | 18                    | 206               | 224   |
| NET BOOK VALUE      |                       |                   |       |
| At 31 December 2006 | 321                   | 1,334             | 1 655 |
| At 31 December 2005 |                       | 276               | 276   |

#### 13 INVESTMENTS

| Company                                | Group companies |  |
|--|-----------------|--|
|  | £000£           |  |
| COST                                   |                 |  |
| At 1 January 2006 and 31 December 2006 | 5,139           |  |
| NET BOOK VALUE                         |                 |  |
| At 31 December 2006                    | 5 139           |  |
| At 31 December 2005                    | 5 139           |  |

Details of principal investments in which the company hold 100% of the nominal value of any class of share capital are as follows

| Name of Company                       | Principal Activity | Country of Incorporation |
|---------------------------------------|--------------------|--------------------------|
| Tradex Enterprises Limited            | Holding company    | England and Wales        |
| London Capital Group Limited          | Spread betting     | England and Wales        |
| Elan Capital Partners Limited         | Service Company    | Gibraltar                |
| Capital Spreads Limited               | Dormant            | England and Wales        |
| Capital Forex Limited                 | Dormant            | England and Wales        |
| Capital Equities Limited              | Dormant            | England and Wales        |
| Capital Global Derivatives Limited    | Dormant            | England and Wales        |
| Capital Investment Management Limited | Dormant            | England and Wales        |

#### 14 DEBTORS

|                                    |          | Group |        | Company |
|------------------------------------|----------|-------|--------|---------|
|                                    | 2006     | 2005  | 2006   | 2005    |
|                                    | £000     | £000  | £000   | 0003    |
| Trade debtors                      | 1,741    | 891   | •      | •       |
| Amounts owed by Group undertakings | <u>-</u> | -     | 11,150 | 11,150  |
| Other debtors                      | 127      | 98    | 1      | 1       |
| Deferred tax (note 16)             | 43       | -     | 162    | -       |
| Prepayments and accrued income     | 314      | 55    |        |         |
|                                    | 2,225    | 1,044 | 11,313 | 11,151  |

#### 15 CREDITORS Amounts falling due within one year

|                                    |        | Group |      | Company |
|------------------------------------|--------|-------|------|---------|
|                                    | 2006   | 2005  | 2006 | 2005    |
|                                    | £000   | £000  | £000 | £000    |
| Trade creditors                    | 15,498 | 4 650 | •    | -       |
| Amounts owed to Group undertakings | •      | •     | 924  | 779     |
| Taxes and social security          | 676    | 317   | -    | -       |
| Accruals and deferred income       | 290    | 770   | •    | 75      |
|                                    | 16,464 | 5 737 | 924  | 854     |

#### **16 DEFERRED TAXATION**

|                                    | Group |                  |      | Company |
|------------------------------------|-------|------------------|------|---------|
|                                    | 2006  | <b>2006</b> 2005 |      | 2005    |
|                                    | 0003  | £000             | 0003 | £000    |
| Provision brought forward          | 82    | 77               | •    | -       |
| Increase / (decrease) in provision | (125) | 5                | 162  | -       |
| Provision carried forward          | (43)  | 82               | 162  | -       |

#### 17 SHARE OPTION RESERVE

#### **Equity-settled share-based payments**

The Group has a share option scheme for all employees (including directors). Options are exercisable at a price equal to the average market price of the company's shares on the date of grant. The vesting period is usually 3 years. The exercise of a number of options are also dependent on certain executives meeting specific performance criteria. The options are settled in equity once exercised.

If the options remain unexercised after a period of 10 years from the date of grant, the options expire. Options are normally forfeited if the employee resigns the Group before the options vest.

The weighted average exercise price (WAEP) of the share options outstanding during the year was 82.5 pence

The share options outstanding at the end of the year have a weighted average remaining contractual life of 9.1 years (2005 - 10 years) and have the following exercise prices

| Exercise price | 2006                          | 2005  |
|----------------|-------------------------------|---|
| pence          | No                            | No  |
| 82             | 1,323,076                     | 1,323,076   |
| 82             | 25 847                        |   |
| 82             | 1,148,780                     | -   |
| 116 5          | 95 000                        | -   |
| 142 0          | 40,000                        | -   |
|                | 82<br>82<br>82<br>82<br>116 5 | pence         No           82         1,323,076           82         25 847           82         1,148,780           116 5         95 000 |

In the year ended 31 December 2006, options were granted on the following dates 14 March, 23 June 21 September and 6 December The estimated fair value of the options granted on those dates were £21,454, £953,547, £58,358 and £19,306 respectively in the year ended 31 December 2005, options were granted on the following date 22 December 2005. The estimated fair value of the options granted on this date was £296,000.

The Black-Scholes model has been adopted as the directors believe it provides a reasonable approximation to the fair values of the options concerned. The inputs into the model were as follows.

|                     | 2006   | 2005  |
|---------------------|--------|-------|
| Current share price | 156 5p | 83 5  |
| Expected life       | 3 yrs  | 3 yrs |
| Expected volatility | 31%    | 31%   |
| Risk-free rate      | 4 75%  | 4 75% |
| Expected dividends  |        | -     |

Expected volatility was determined by calculating the historical volatility of the Group's share price over the previous year. The expected life used in the model has been adjusted, based on the management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

Each tranche of share options was valued separately using the actual exercise price

The Group recognised total expenses of £540,707 (2005 £Nil) related to equity-settled share based payment transactions during the year

#### 18 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Groups principle financial instruments, other than derivative transactions, comprise cash balances with brokers, clients and other debtors or creditors that arise through the normal course of business, other cash and short term deposits. Derivative transactions with brokers are entered into in the normal course of business in order to hedge market exposures resulting from derivative transactions placed by clients.

The Board reviews and agrees policies for managing these risks and they are summarised below

The Groups computerised trading system enables exposure to market risk to be monitored in real time and management take action to manage these exposures as limits are approached

#### Interest rate risk

Financial assets on which no interest is earned and financial liabilities on which no interest is paid comprise, predominantly, open positions with clients and brokers, and have been marked to market in accordance with the accounting policy set out in note 1. The majority of positions have an expiry date, but clients are able to close their positions with The Group at any time up to the expiry date. The directors therefore consider that a maturity analysis based on expiry date would not provide a meaningful representation as to the maturity of open positions and hence no maturity analysis is provided. The Group finances its operations through a mixture of retained profits and borrowings.

The floating interest rate exposure of the financial assets of the Group at 31 December 2006 was

|                | At 31 December 2006 | At 31 December 2005 |
|----------------|---------------------|---------------------|
|                | 0003                | £000                |
| Sterling       | 12,915              | 4,579               |
| Euro           | 2,040               | 756                 |
| US Dollar      | 3,120               | 1,016               |
| Other currency | 113                 |                     |
|                | 18 188              | 6 351               |
|                |                     |                     |

Floating rate figurancial assets comprises bank balances at relevant bank rates, money market deposits at call rates. The table above includes client's money and deposits with brokers

#### Credit risk

The Group monitors credit risk closely and considers that its current policies of credit checks meets its objectives of managing exposure to credit risk

The Group has no significant concentrations of credit risk. Amounts shown in the balance sheet best represent the maximum credit risk exposure in the event other parties fail to perform their obligations under financial instruments.

#### Liquidity risk

The Group's policy is to maintain a mixture of short-term facilities to meet foreseeable requirements. As at 31 December 2006, the facilities covered amounts due to clients of £14.8 million (31 December 2005 £4.6 million)

#### Currency risk

The Group trades in major currencies as principal with its clients. Limits on the exposures which the Group will accept are set by the board, and the Group hedges its exposure as necessary with market counterparties. The table below shows the Group transactional currency exposures at 31 December 2006 that gives rise to net currency gains and losses in the profit and loss account. Such exposures comprise the monetary assets and liabilities of the Group that are not denominated in the functional currency.

|                                     | At 31 December 2006 | At 31 December 2005 |
|-------------------------------------|---------------------|---------------------|
|                                     | Sterling            | Sterling            |
|                                     | 0003                | £000                |
| Net monetary assets and liabilities |                     |                     |
| Functional currency                 |                     |                     |
| Euros                               | 2,040               | 756                 |
| USD                                 | 3,120               | 1,015               |
| Other currency                      | 113                 |                     |

#### Fair values of financial assets and liabilities

The fair values of the Group's financial assets and liabilities are as follows

|                      | At 31 December 2005                   |
|----------------------|---------------------------------------|
| Book value           | Fair value                            |
| £000                 | £000                                  |
| the Group operations |                                       |
| 6,351                | 6,351                                 |
| 4,600                | 4,600                                 |
|                      | £000<br>the Group operations<br>6,351 |

|   |                          | At 31 December 2006 |
|---|--------------------------|---------------------|
|   | Book value               | Fair value          |
|   | €000                     | €000                |
| Primary financial instruments held or issued to finan | ice the Group operations |                     |
| Financial assets                                      | 18 188                   | 18,188              |
| Amounts due to clients                                | 14,800                   | 14 800              |

#### Hedging activities

Although the Group business is increasingly a two-way market, there is often a net customer position in many of the quoted contracts. When these net positions reach a pre-determined level, such that the Group consider the risk to be above set parameters the Group will then hedge its exposure in the market.

Every market quoted by the spread betting division of the company has its individual limits. The Group systems allow it to continually monitor its exposure against these limits. The Group also operates risk parameters such that, for example, if in any one day the Group reaches its loss limit, its dealers will then hedge all client positions for the remainder of that day. All these permissible limits are liable to variation as and when the Directors consider that the financial position of the Group justifies the increased risk. Changes to the hedging policy require the approval of the chief operating officer and the chief executive.

#### 19 COMMITMENTS UNDER OPERATING LEASES

At 31 December 2006 the Group had annual commitments under non-cancellable operating leases as set out below

| Group                         |      | Land and buildings |
|-------------------------------|------|--------------------|
| -                             | 2006 | 2005               |
|                               | €000 | £000               |
| Operating leases which expire |      | <del></del>        |
| Within 2 to 5 years           | 108  | 150                |

#### **20 RELATED PARTY TRANSACTIONS**

No transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 8

#### 21 SHARE CAPITAL

|  |            | 2006  |            | 2005  |
|--|------------|-------|------------|-------|
|  | ·          | £000  |            | £000  |
| 55,000,000 Ordinary shares of £0 10 each |            | 5,500 |            | 5,500 |
| Allotted called up and fully paid        |            |       |            |       |
|  |            | 2006  |            | 2005  |
|  | No         | £000  | No         | £000  |
| Ordinary shares of £0 10 each            | 38,292,683 | 3,829 | 38,292 683 | 3 829 |
| Equity shares                            |            |       |            |       |
| Ordinary shares of £0 10 each            | 38,292,683 | 3 829 | 38,292,683 | 3,829 |

#### 22 RESERVES

| Group   | Share premium account    | Share option reserve       | Merger reserve<br>balance | Profit and loss account |
|---|--------------------------|----------------------------|---------------------------|-------------------------|
|   | £000                     | £000                       | £000                      | £000                    |
| Balance brought forward                                     | 11,607                   | -                          | (5 344)                   | 304                     |
| Retained profit for the year                                | -                        | -                          | •                         | 2,404                   |
| Other movements - transfer to other reserves                | -                        | •                          | -                         | -                       |
| Recognition of equity settled share-based payments in the y | rear -                   | 541                        | •                         | -                       |
| Movement on merger reserve                                  | -                        | -                          | •                         | -                       |
| Balance carried forward                                     | 11,607                   | 541                        | (5,344)                   | 2,708                   |
| Company   | Share premium<br>account | Profit and<br>loss account | Share option reserve      | Total                   |

| Company   | Share premium account | Profit and<br>loss account | Share option reserve | Total  |
|---|-----------------------|----------------------------|----------------------|--------|
|   | £000                  | £000                       | £000                 | £000   |
| Balance brought forward                                   | 11,607                | •                          | •                    | 11,607 |
| Recognition of equity-settled share-based payments in the | year                  | -                          | 541                  | 541    |
| Profit and loss movement for the year                     | <u>.</u>              | (449)                      |                      | (449)  |
| Balance carried forward                                   | 11,607                | (449)                      | 541                  | 11,699 |

#### 23 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|  | 2006     | 2005    |
|--|----------|---------|
|  | £000     | £000    |
| Profit for the financial year                                  | 2,404    | 304     |
| New equity share capital subscribed                            | <u>-</u> | 3,829   |
| Premium on new share capital subscribed                        | -        | 11,607  |
| Movement on merger reserve                                     | •        | (5,344) |
| Recognition of equity settled share-based payments in the year | 541      |         |
| Net addition to shareholders funds                             | 2,945    | 10,396  |
| Opening shareholders funds                                     | 10,396   |         |
| Closing shareholders funds                                     | 13 341   | 10,396  |

# **Notice of Annual General Meeting**

NOTICE IS HEREBY GIVEN that the Annual General Meeting of London Capital Group Holdings plc will be held at 4th Floor 12 Appold Street London EC2A 2AW on Thursday 19 April 2007 at 11 am for the following purposes

- 1 To receive the report of the directors and the audited financial statements for the period ended 31 December 2006
- To declare a dividend
- 3 To re-appoint Ray Gandhi as a director of the company
- 4 To re-appoint Jack Inglis as a director of the company
- 5 To re-appoint Frank Chapman as a director of the company
- 6 To re appoint Hurst Morrison Thomson LLP as the company's auditors and to authorise the directors to determine their remuneration

#### Special Business

7 To consider and, if thought fit, to pass the following resolution which will be proposed as an Ordinary Resolution

THAT the directors of the company be and are hereby generally and unconditionally authorised, pursuant to and in accordance with Section 80 of the Companies Act 1985 ( the Act ) to exercise all the powers of the company to allot relevant securities (within the meaning of section 80(2) of the Act) up to an aggregate amount of £1,670 317 provided that this authority shall expire (unless previously renewed, varied or revoked by the company in general meeting) on the earlier of 15 months after the date of the passing of this resolution or at the conclusion of the company sinext Annual General Meeting following the passing of this resolution but the company may before such expiry make an offer or agreement which would or might require relevant securities to be allotted after such expiry and the directors of the company may allot relevant securities in pursuance of any such offer or agreement as if the authority conferred hereby had not expired and provided further that the authority hereby conferred shall be in substitution for, and to the exclusion of, the existing authority conferred upon the directors on 25 May 2006 to the extent unused

8 To consider and, if thought fit to pass the following resolution which will be proposed as a Special Resolution

THAT the directors of the company be and hereby are empowered pursuant to section 95 of the Companies Act 1985 ("the Act.") to allot equity securities (within the meaning of section 94 of the Act) for cash and/or to sell or transfer shares held by the company in treasury (as the directors shall deem appropriate) pursuant to the authority conferred on them under section 80 of the Act by Resolution 8 above as if section 89(1) of the Act did not apply under any such allotment provided that this power shall be limited

(a) to the allotment of equity securities in connection with any rights issue or other pro-rata offer in favour of the holders of ordinary shares of 10p each in the company where the equity securities respectively attributable to the interests of all such holders of shares are proportionate (as nearly as may be) to the respective numbers of shares held by them, provided that the directors of the company may make such arrangements in respect of overseas holders of shares as they consider necessary or convenient, and

(b) to the allotment (otherwise than pursuant to sub-paragraph (a) above) of equity securities and/or the sale or transfer of shares held by the company in treasury (as the directors shall deem appropriate) up to an aggregate nominal amount of £191,463

and this authority shall expire at the conclusion of the company's next Annual General Meeting or 15 months after the date of the passing of this resolution, whichever first occurs provided that the company may before such expiry make offers or agreements which would or might require equity securities to be allotted after such expiry and the directors of the company may allot equity securities in pursuance of such offers or agreements as if the power conferred hereby had not expired and provided further that the authority hereby conferred shall be in substitution for, and to the exclusion of, the existing authority conferred on the directors on 25 May 2006 to the extent unused

By order of the Board Peter Dawes Secretary

4th Floor, 12 Appold Street, London EC2A 2AW

26 March 2007

#### Notes

- A member entitled to attend and vote at the meeting may appoint one or more proxies to attend and on a poll to vote instead of him. A proxy need not be a member of the company A form of proxy is attached and its acceptance is subject to the conditions printed thereon, the form together with the power of attorney or other authority (if any) under which it is signed or a duly certified copy of such authority) must be lodged at the office of the company's registrars not less than 48 hours before the time appointed for the holding of the meeting
- 2 Under Regulation 41 of the Uncertified Securities Regulations 2001 only shareholders included in the register of members of the company at 11 am on 17 April 2007 for in the event of an adjournment, 11 am on the date which is 48 hours before the time of the adjourned meeting) are entitled to attend or vote at the meeting in respect of the shares registered in their names at that time. Changes to entiries on the register after the relevant deadline shall be disregarded in determining the rights of any person to attend or vote at the meeting (or adjourned meeting).
- 3 The following documents will be available for inspection at the company's registered office during normal business hours on any weekday (Saturdays and Sundays excluded) from the date of this Notice until the date of the meeting and at the place of the meeting from 10.45 amon 19 April until its conclusion (a) the register of directors interests in the capital of the company (b) copies of the directors contracts of service

# **Proxy Form**

| (or)af   |     |         |
|--|-----|---------|
| as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the (<br>April 2007 and at any adjournment thereof and in particular, in respect of the undermentio<br>Notice of the Annual General Meeting dated 26 March 2007, to vote |     | •       |
| Resolution   | For | Against |
| ORDINARY BUSINESS  |     |         |
| 1 Receive the report and accounts  |     |         |
| 2 Declare a dividend   |     |         |
| 3 Re-appoint Raj Gandhi as a director  |     |         |
| 4 Re-appoint Jack Inglis as a director   |     |         |
| 5 Re-appoint Francis Chapman as a director   |     |         |
| 6 Auditors appointment and remuneration  |     |         |
| SPECIAL BUSINESS   |     |         |
| 7 Authority to allot relevant securities pursuant to section 80 Companies Act 1985   |     |         |
| 8 Disapplication of section 89(1) Companies Act 1985   |     |         |
| FULL NAMES (in block letters) ADDRESS  |     |         |
| POSTCODE   |     |         |
|  |     |         |
|  |     |         |
| NOTES  1. A proxy need not be a member of the company.  2. Place address with and X, in the appropriate bases above because which insurantee to be cart. Helpes at the procure trained to be a set of the company.   |     |         |

- 3 To be valid this proxy form must be deposited with or despatched to Capita Registrars (Proxies) Proxy Processing Centre Tellord Road Bicester 0X26 4LD so as to be received by them not less than 48 hours before the time fixed for the meeting
- 4 The proxy form must be signed by the member or the member's attorney duly authorised in writing or if the member is a corporation at must be either under its common seal or signed on its behalf by an attorney or officer duly authorized whose capacity should be stated
- 5 In the case of joint members the vote of the senior joint member who signs a proxy form will be accepted to the exclusion of others seniority being determined by the order of names in
- 6 If you wish to appoint someone other than the Chairman as your proxy delete. the Chairman of the meeting (or)\* and insert the name and address of your proxy in the spaces provided
- 7 Completion and return of the proxy form will not preclude you from attending and voting in person at the meeting should you subsequently decide to do so
- 8 Any alteration made to this proxy form should be initialled

BUSINESS REPLY SERVICE Licence No RRHB-RSXJ-GKCY

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Capita Registrars (PROXIES)
The Proxy Processing Centre
Telford Road
Bicester
OX26 4LD

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IRST FOLD

### Officers and Advisors

#### Registered and Principal Office

London Capital Group Holdings plc 4th Floor 12 Appoid Street London EC2A 2AW United Kingdom

Tel +44(0)20 7665 9400 www.londoncapitalgroup.co.uk

#### **Registered Number**

5497744

#### **Adviser and Broker**

Cenkos Securities plc 6 7 8 Tokenhouse Yard London EC2R 7AS

#### Solicitors to the Company

Pitmans 47 Castle Street Reading RG1 7SR

#### Auditors

Hurst Morrison Thomson LLP 5 Fairmile Henley on Thames Oxfordshire RG9 2JR

#### Registrar

Capita Registrars Northern House Woodsome Park Fenay Bridge Huddersfield West Yorkshire HD8 0LA

Tel UK 0870 162 3131
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#### Financial and Corporate PR

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For more information about London Capital Group Holdings plc, please visit www londoncapitalgroup co uk Registered address 4th floor, 12 Appold Street London EC2A 2AW

