## **Directors and Officers**

## Directors

M Clarke M H Filer Wilmington Trust SP Services (London) Limited

## **Company Secretary**

Wilmington Trust SP Services (London) Limited

## **Independent Auditors**

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Benson House
33 Wellington Street
Leeds
LS1 4JP

## **Registered Office**

c/o Wilmington Trust SP Services (London) Limited Third Floor 1 King's Arms Yard London EC2R 7AF

## **Company Number**

Registered in England No. 5495271



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Registered in England No. 5495271

Strategic report

The directors present their strategic report for Equity Release Funding (No.5) plc (the Company) for the year ended 31 December 2015.

#### Review of the company's business

The principal strategy and objective for the Company is investment in lifetime mortgage loans secured by first charges over properties within the United Kingdom using external funding, and to grant security over its assets. The directors consider that this strategy will continue unchanged into the foreseeable future.

The main assets of the Company consist of a largely closed book of lifetime mortgage loans. Cash flows received from these mortgages upon redemption are utilised to pay expenses and to repay the borrowings of the Company.

During the term of these transactions, any amounts realised from the mortgage portfolio in excess of that due to the providers of the funding, less any related administrative costs and the Company's entitlement to 0.01% of interest accruing on the mortgages, will be payable to the originator, Aviva Equity Release UK Limited (UKER), a wholly owned subsidiary of Aviva Life & Pensions UK Limited (ultimate controlling entity Aviva plc), in the form of deferred consideration. Any cash shortfalls will be met in the first instance out of this deferred consideration and ultimately, should shortfalls continue, will be borne by the noteholders.

Changes in market conditions have led to revisions in credit risk assumptions and changes in the discount rate. This has resulted in large fair value movements in the mortgage and loan note balances over their lives, which do not offset.

The entity bears the risk of sustained underperformance in the House Price Index (HPI), with the resultant increase in the likelihood that the mortgage debt will exceed the proceeds of the property sale at the date of redemption. However, due to the relatively low loan to values of the mortgages, where property price risk remains, house price values would have to be significantly lower than worst case market forecasts for house price deflation, coupled with an unexpected rise in short term mortality and morbidity rates, for the Company to make significant losses on negative equity.

#### Financial position and performance

Income for the year is £35.7 million (2014: £65.7 million) and profit before tax is £3,000 (2014: £3,000 profit).

Shareholders' equity has increased by £2,000 (2014: increase of £2,000), reflecting the profit for the year.

#### Future outlook

The directors consider that the Company will continue to operate in a manner consistent with 2015 into the foreseeable future.

## Principal risks and uncertainties

The principal risks and uncertainties to which the company is exposed are outlined below:

#### Market Risk

Market risk is the risk of adverse financial impact due to changes in fair values or future cash flows of financial instruments from fluctuations in interest rates, equity prices and property prices (HPI). Market risk arises within the Company due to fluctuations in the value of lifetime mortgage assets relative to the value of the property on which they are secured.

#### Credit Risk

Credit risk is the risk of adverse financial impact resulting from fluctuations in credit quality of third parties including default, rating transition and credit spread movements.

# **Equity Release Funding (No.5) plc Strategic report (continued)**

Liquidity Risk

Liquidity risk is the risk that if mortgages differ from expected cashflows, arising from changes in mortality and prepayment rates, liabilities cannot be met in a timely and cost-effective manner as they fall due.

Operational Risk

Operational risk is the risk of loss arising from inadequate or failed internal processes, personnel or systems, or from external events.

The company uses a number of metrics to measure, monitor and control risks and a fuller explanation of these may be found in note 18 to the financial statements.

## Key performance indicators (KPIs)

Income for the year is £35.7 million (2014: £65.7 million).

Finance costs and fee and commission expenses for the year are £26.0 million (2014: £25.9 million).

Profit after tax for the year is £2,000 (2014: £2,000 profit).

The increase in deferred consideration for the year is £9.6 million (2014: £39.8 million).

By order of the Board

Mignon Clarke for and on behalf of

Wilmington Trust SP Services (London) Limited

Company Secretary

8 June 2016

# Equity Release Funding (No.5) plc Directors' report

The directors present their annual report and audited financial statements for Equity Release Funding (No.5) plc (the Company) for the year ended 31 December 2015.

#### **Directors**

The names of the present directors of the Company appear on page 1.

#### Dividend

The directors do not recommend the payment of a dividend for the year (2014: £nil).

#### Financial instruments

The business of the Company includes the use of financial instruments. Details of the Company's risk management objectives and policies and exposures to risk relating to financial instruments are set out in note 18 to the financial statements.

### **Future developments**

Expected future developments of the Company are included within the 'Future outlook' section of the strategic report.

#### Disclosure of information to the independent auditors

Each person who was a director of the Company on the date that this report was approved confirms that:

- so far as the director is aware, there is no relevant audit information, being information needed by the independent auditors in connection with preparing their report, of which the independent auditors are unaware; and
- each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the independent auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006.

#### Directors' indemnity arrangements

At no time during the year did any director hold a material interest in any contract of significance with the Company or any of its subsidiary undertakings other than a third-party indemnity provision between each director and the Company.

#### Corporate governance

The Company's ultimate controlling party is Aviva Plc. The directors of Aviva Group companies are committed to high standards of Corporate Governance and support, but do not fully implement, The UK Corporate Governance Code (September 2012) ('the Corporate Governance Code'). The Group's Corporate Governance manual is available on the Group website at www.aviva.com.

A Group Reporting Manual, including International Financial Reporting Standards (IFRS), has been defined and rolled out across the Group. A Financial Reporting Control Framework (FRCF) is in place across the Group. FRCF relates to the preparation of reliable financial reporting and preparation of local financial statements in accordance with IFRS. FRCF also allows compliance with the requirements of the Sarbanes-Oxley Act 2002.

The FRCF process follows a risk based approach, with management identification, assessment (documentation and testing), remediation as required, reporting and certification over key financial reporting related controls. Management quality assurance procedures over the application of the FRCF process are signed off by the business unit and regional Chief Executives and Chief Financial Officers.

# Equity Release Funding (No.5) plc Directors' report (continued)

#### Statement of directors' responsibilities

The directors are responsible for preparing the strategic report, directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. In preparing these financial statements, the directors have also elected to comply with IFRSs issued by the International Accounting Standards Board (IASB). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable IFRSs as adopted by the European Union, and IFRSs as issued by the IASB, have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board

Mignon Clarke for and on behalf of

Wilmington Trust SP Services (London) Limited

Company Secretary

8 June 2016

## Independent auditors' report to the members of Equity Release Funding (No.5) plc

## Report on the financial statements

#### Our opinion

In our opinion, Equity Release Funding (No. 5) plc's financial statements (the financial statements):

- give a true and fair view of the state of the Company's affairs as at 31 December 2015 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### What we have audited

Equity Release Funding (No. 5) plc's financial statements comprise:

- the statement of financial position as at 31 December 2015;
- the income statement for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended;
- the accounting policies; and
- the notes to the financial statements, which include other explanatory information.

The financial reporting framework that has been applied in their preparation is IFRSs as adopted by the European Union, and applicable law.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

### Separate opinion in relation to IFRSs as issued by the IASB

As explained in the Accounting policies to the financial statements, the Company, in addition to applying IFRSs as adopted by the European Union, has also applied IFRSs as issued by the International Accounting Standards Board (IASB). In our opinion the financial statements comply with IFRSs as issued by the IASB.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Other matters on which we are required to report by exception

## Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

## Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

Independent auditors' report to the members of Equity Release Funding (No.5) plc (continued)

## Responsibilities for the financial statements and the audit

## Our responsibilities and those of the directors

As explained more fully in the statement of directors' responsibilities set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK & Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Gary Shaw (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

Leeds

8 June 2016

## Accounting policies

The Company, a public limited company incorporated and domiciled in the United Kingdom (UK), invests in lifetime mortgage loans.

The principal accounting policies adopted in the preparation of these financial statements are set out below.

These policies have been consistently applied to all years presented, unless otherwise stated.

#### (A) Basis of presentation

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and as endorsed by the European Union (EU), and those parts of the Companies Act 2006 applicable to those reporting under IFRS. In addition to fulfilling their legal obligation to comply with IFRS as adopted by the EU, the Company has also complied with IFRS as issued by the IASB and applicable at 31 December 2015. The financial statements have been prepared under the historical cost convention, except for mortgage loans and those financial instruments and financial liabilities (including derivative instruments) at fair value through profit and loss.

The financial statements are prepared on the going concern basis and in accordance with the Companies Act 2006.

The financial statements are stated in sterling, which is the Company's functional and presentational currency. Unless otherwise noted, the amounts shown in these financial statements are in thousands of pounds sterling (£'000).

Amendments to IAS 19, Employee Benefits became effective for the reporting period beginning on 1 January 2015, along with minor clarifications to existing guidance on a number of other standards. The amendments do not have any impact on the Company's financial statements.

The IASB has issued the following new standards which are not yet effective and have not been adopted early by the Company.

## (i) IFRS 9, Financial Instruments

In July 2014, the IASB published IFRS 9, Financial Instruments, which will replace IAS 39, Financial Instruments: Recognition and Measurement. The IASB is currently drafting an Exposure Draft to consult on a package of temporary measures that would address the application of IFRS 9 to insurers prior to the publication of the new accounting standard of insurance contracts. A final standard is expected to be issued in 2016. On adoption, the standard will require us to review the classification of certain financial instruments while allowing us to retain fair value measurement as we deem necessary. We have not yet completed our assessment of its impact which is, to a large extent, dependent on the finalisation of the IASB's insurance contracts accounting project.

## (ii) IFRS 15, Revenue from Contracts with Customers

IFRS 15 will replace IAS 18, Revenue, and establishes a model to be applied to all contracts with customers, except for insurance contracts, financial instruments and lease contracts. The impact of the adoption of the new standard has yet to be fully assessed by the Company. The standard applies to accounting periods beginning on or after 1 January 2018 and has not yet been endorsed by the EU.

### (B) Critical accounting estimates and judgements

The preparation of the Company's financial statements in accordance with IFRS requires management to make judgements, estimates and assumptions in applying the accounting policies that affect the reported amounts of assets, liabilities, income and expenses. These major areas of judgement on policy application are summarised below:

(i) Estimation of loan assets (set out in policy G and note 7)

## Accounting policies (continued)

All estimates are based on management's knowledge of current facts and circumstances, assumptions based on that knowledge and their predictions of future events and actions. Actual results may differ from those estimates, possibly significantly. The list below sets out those items we consider particularly susceptible to changes in estimates and assumptions, and the relevant accounting policy:

- (i) Financial instruments (set out in policy E)
- (ii) Derivative financial instruments (set out in policy F)
- (iii) Deferred consideration (set out in policy J)
- (iv) Borrowings (set out in policy L)
- (v) Payables and other financial liabilities (set out in policy N)

#### (C) Interest and similar income

Interest and similar income consists of interest receivable for the year. Interest income is recognised as it accrues, taking into account the effective yield on the investment.

#### (D) Fee and commission expense

Fee and commission expense consists primarily of fees payable to the originator, UKER, for administration of the mortgage and loan note portfolios, which are recognised on an accruals basis.

#### (E) Financial instruments

The Company classifies the lifetime mortgages, the associated liabilities and derivative financial instruments at fair value, since they are managed as a portfolio on a fair value basis. Presentation at fair value provides more relevant information and ensures that any accounting mismatch is minimised.

The fair value category has two sub-categories – those that meet the definition as being held for trading and those the Company chooses to designate as fair value (referred to in this accounting policy as 'other than trading'). Derivative financial instruments are classified as trading. All other financial instruments in the fair value category are classified as other than trading.

Changes in the fair value of trading and other than trading investments are included in the income statement in the period in which they arise.

#### (F) Derivative financial instruments

Derivative financial instruments include interest rate swaps, interest rate options and other financial instruments that derive their value mainly from underlying interest rates. All derivatives are initially recognised in the statement of financial position at their fair value, which usually represents their cost. They are subsequently remeasured at their fair value. The fair values are obtained from quoted market prices or, if these are not available, by using valuation techniques such as discounted cash flow models or option pricing models. All derivatives are carried as assets when the fair values are positive and as liabilities when the fair values are negative. Premiums paid for derivatives are recorded as an asset in the statement of financial position at the date of purchase, representing their fair value at that date.

All of the Company's derivative contracts are over-the-counter (OTC). OTC derivative contracts are individually negotiated between contracting parties and include options, swaps, caps and floors. Derivatives are subject to various risks including market, liquidity and credit risk, similar to those related to the underlying financial instruments.

Many OTC transactions are contracted and documented under International Swaps and Derivatives Association (ISDA) master agreements or their equivalent, which are designed to provide legally enforceable set-off in the event of default, reducing the Group's exposure to credit risk.

The notional or contractual amounts associated with derivative financial instruments are not recorded as assets or liabilities in the statement of financial position as they do not represent the fair value of these transactions. These amounts are disclosed in note 19.

# Equity Release Funding (No.5) plc Accounting policies (continued)

#### **Swaps**

Swaps are contractual agreements between two parties to exchange periodic payments in the same currency, each of which is computed on a different interest rate or inflation basis on a specified notional amount. Most swaps involve the net exchange of payments calculated as the difference between the fixed and floating rate interest payments. Exposure to gain or loss on swap contracts will increase or decrease over their respective lives as a function of maturity dates, interest rates, and the timing of payments.

#### **Options**

Options, which consist primarily of caps and floors, are interest rate protection instruments that involve the obligation of the seller to pay the buyer an interest rate differential in exchange for a premium paid by the buyer. This differential represents the difference between current rate and an agreed rate applied to a notional amount. Exposure to gain or loss on all interest rate options contracts will increase or decrease over their respective lives as a function of maturity dates, interest rates, and the timing of payments.

#### (G) Loans

Lifetime mortgages are designated at fair value through profit and loss, since they are managed as a portfolio on a fair value basis, and presentation at fair value provides more relevant information and ensures that any accounting mismatch with the associated liabilities is minimised. The fair values are estimated using discounted cash flow models. These include a risk adjusted discount rate to reflect the risks associated with these products. They are revalued at each period end, with movements in their fair values being taken to the income statement.

### (H) Collateral

The Company receives and pledges collateral in the form of cash or non-cash assets in respect of certain derivative contracts and loans, in order to reduce the credit risk of these transactions.

Collateral received in the form of cash, which is not legally segregated from the Company, is recognised as an asset in the statement of financial position with a corresponding liability for the repayment.

Non-cash collateral pledged is not derecognised from the statement of financial position unless the Company defaults on its obligations under the relevant agreement, and therefore continues to be recognised on the statement of financial position within the appropriate asset classification.

### (I) Statement of cash flows

#### Cash and cash equivalents

Cash and cash equivalents consist of cash at banks and in hand, deposits held on call with banks, treasury bills and other short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Such investments are those with less than three months' maturity from the date of acquisition, or which are redeemable on demand with only an insignificant change in their fair values.

## Operating cash flows

Purchases and sales of loans and financial investments are included within operating cash flows as they represent the operating activities of the Company.

#### (J) Deferred consideration

During the term of this securitisation transaction, any amounts realised from the mortgage portfolio in excess of that due to the providers of the funding, less any related administrative costs and the Company's entitlement to 0.01% of interest accruing on the mortgages, will be payable to the originator, UKER in the form of deferred consideration. Any cash shortfalls will be met in the first instance out of this deferred consideration and ultimately, should shortfalls continue, will be borne by the noteholders.

Where the cumulative income of the Company exceeds the expenditure, the gains are recorded in the statement of financial position within liabilities as deferred consideration.

## Accounting policies (continued)

### (K) Income taxes

The current tax expense is based on the taxable profits for the year, after any adjustments in respect of prior years. Taxable profits are computed in accordance with the provisions of current UK tax legislation. Tax, including tax relief for losses if applicable, is allocated over profits before taxation and amounts charged or credited to reserves as appropriate.

Provision is made for deferred tax liabilities, or credit taken for deferred tax assets, using the liability method, on all material temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### (L) Borrowings

Loan notes backed by mortgages are designated at fair value through profit and loss as presentation at fair value provides more relevant information and ensures that any accounting mismatch is minimised.

The fair values are estimated using discounted cash flow models. These include a risk adjusted discount rate to reflect the risks associated with these products.

Borrowings that provide liquidity only are valued at amortised cost. The effective interest rate method is used for loans held at amortised cost, which consist of amounts owed to credit institutions.

All borrowing costs are expensed as they are incurred.

#### (M) Share capital

Equity instruments

An equity instrument is a contract that evidences a residual interest in the assets of an entity after deducting all its liabilities. Accordingly, a financial instrument is treated as equity if:

- (i) there is no contractual obligation to deliver cash or other financial assets or to exchange financial assets or liabilities on terms that may be unfavourable; and
- (ii) the instrument will not be settled by delivery of a variable number of shares or is a derivative that can be settled other than for a fixed amount of cash, shares or other financial assets.

## (N) Payables and other financial liabilities

Payables mainly comprise derivatives, for which the accounting policy is described in policy F.

## Equity Release Funding (No.5) plc Income statement For the year ended 31 December 2015

|                                |       |          | •        |
|--------------------------------|-------|----------|----------|
|                                |       | 2015     | 2014     |
|                                | Note  | £'000    | £,000    |
| Income                         | _     |          |          |
| Interest and similar income    | C & 1 | 31,028   | 31,623   |
| Gains on financial instruments | E & 1 | 4,646    | 34,060   |
|                                | _     | 35,674   | 65,683   |
| Expenses                       |       |          |          |
| Fee and commission expense     | D & 2 | (1,505)  | (1,390)  |
| Other operating expenses       | 2     | (9,686)  | (39,817) |
| Finance costs                  | 2     | (24,480) | (24,473) |
|                                | _     | (35,671) | (65,680) |
| Profit before tax              | -     | 3        | 3        |
| Tax charge                     | K & 5 | (1)      | (1)      |
| Profit for the year            | _     | 2        | 2        |
|                                |       |          |          |

The Company has no other comprehensive income.

## Equity Release Funding (No.5) plc Statement of financial position As at 31 December 2015

|              | 2015  | 2014  |
|--------------|---|---|
| Note         | £'000   | £'000   |
| _            |   |   |
| E, G & 7     | 539,317   | 473,140   |
| E, F & 8     | 65,018  | 118,593   |
| 9            | 7,198   | 7,390   |
|              | 19  | 18  |
| I & 16       | 35,528  | 34,792  |
|              | 647,080   | 633,933   |
|              |   |   |
| M & 10       | 13  | 13  |
| 11           | 21  | 19  |
|              | 34  | 32  |
|              |   |   |
| K & 12       | 1   | 1   |
| J & 13       | 52,792  | 43,153  |
| L & 14       | 383,056   | 360,598   |
| E, F, N & 15 | 211,197   | 230,149   |
| _            | 647,046   | 633,901   |
| _            | 647,080   | 633,933   |
|              | E, G & 7 E, F & 8 9 I & 16  M & 10 11  K & 12 J & 13 L & 14 | Note £'000  E, G & 7 539,317  E, F & 8 65,018  9 7,198  19  I & 16 35,528  647,080   M & 10 13  11 21  34  K & 12 1  J & 13 52,792  L & 14 383,056  E, F, N & 15 211,197  647,046 |

The financial statements were authorised for issue by the Board of directors on 8 June 2016 and were signed on its behalf by

Mignon Clarke for and on behalf of

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Wilmington Trust SP Services (London) Limited

Director

# Equity Release Funding (No.5) plc Statement of changes in equity For the year ended 31 December 2015

|                             |      | Ordinary<br>share<br>capital | Retained earnings | Total equity |
|-----------------------------|------|------------------------------|-------------------|--------------|
|                             | Note | £'000                        | £'000             | £'000        |
| Balance at 1 January 2014   |      | 13                           | 17                | 30           |
| Profit for the year         | 11   | -                            | 2                 | 2            |
| Balance at 31 December 2014 |      | 13                           | 19                | 32           |
| Profit for the year         | · 11 | -                            | 2                 | 2            |
| Balance at 31 December 2015 |      | 13                           | 21                | 34           |

## Equity Release Funding (No.5) plc Statement of cash flows For the year ended 31 December 2015

The cash flows presented in this statement cover all the Company's activities.

|  | Note  | 2015<br>£'000 | 2014<br>£'000 |
|--|-------|---------------|---------------|
| Cash flows from operating activities                 | -     |               |               |
| Cash generated from operations                       | 16(a) | 3,837         | 2,566         |
| Tax paid   | _     | (1)           | (1)           |
| Net cash generated from operating activities         |       | 3,836         | 2,565         |
| Cash flows from financing activities                 |       |               |               |
| Repayment of borrowings                              |       | (3,100)       | (2,750)       |
| Net cash used in financing activities                |       | (3,100)       | (2,750)       |
| Net increase/(decrease) in cash and cash equivalents | -     | 736           | (185)         |
| Cash and cash equivalents at 1 January               | -     | 34,792        | 34,977        |
| Cash and cash equivalents at 31 December             | 16(b) | 35,528        | 34,792        |

# **Equity Release Funding (No.5) plc Notes to the financial statements**

| For the year | ended 31 | December | 2015 |
|--------------|----------|----------|------|
|--------------|----------|----------|------|

| 4  | -    |    |
|----|------|----|
| 1. | Inco | me |
|    |      |    |

|   | 2015     | 2014     |
|---|----------|----------|
|   |          |          |
|   | £'000    | £'000    |
| Interest and similar income               | 31,028   | 31,623   |
| Financial instruments                     |          |          |
| Unrealised losses on derivative contracts | (34,868) | (13,112) |
| Unrealised gains on mortgages             | 62,571   | 34,856   |
| Unrealised (losses)/gains on loan notes   | (23,057) | 12,316   |
|   | 4,646    | 34,060   |
| Total income                              | 35,674   | 65,683   |

All revenue from external customers is derived from interest income received on mortgage loans. All revenue and non-current assets are attributable to the United Kingdom and are attributable to one segment only. The Company has no reliance on major customers as all mortgages are granted on individual personal property.

## 2. Expenses

|                                    | 2015   | 2014   |
|------------------------------------|--------|--------|
|                                    | £,000  | £,000  |
| Fee and commission expense         | 1,505  | 1,390  |
| Other operating expenses           |        |        |
| Audit fees                         | 47     | 47     |
| Increase in deferred consideration | 9,639  | 39,770 |
|                                    | 9,686  | 39,817 |
| Finance costs                      |        |        |
| Interest expense                   |        |        |
| Securitised mortgage loan notes    | 4,426  | 4,261  |
| Subordinated debt                  | 695    | 670    |
| Credit facility                    | 275    | 282    |
| Interest rate swap                 | 18,415 | 18,561 |
| Inflation rate swap                | 264    | 299    |
| Other finance costs                | 405    | 400    |
|                                    | 24,480 | 24,473 |
| Total expenses                     | 35,671 | 65,680 |

There were no employees during the year.

## 3. Directors' emoluments

Wilmington Trust SP Services (London) Limited received fees of £13,629 (2014: £13,391) including VAT during the year to 31 December 2015, in respect of structuring and management services.

## Equity Release Funding (No.5) plc Notes to the financial statements

For the year ended 31 December 2015 (continued)

## 4. Independent auditors' remuneration

|   | 2015<br>£'000 | 2014<br>£'000 |
|---|---------------|---------------|
| Fees for the statutory audit of the Company's financial statements for the year | 42            | 42            |

In addition, a proportion of audit fees in respect of the audit of a fellow group undertaking are borne by the Company, bringing total audit fees paid to £47,000.

Fees paid to PricewaterhouseCoopers LLP and its associates for services other than the statutory audit of the Company are not disclosed in these financial statements since the consolidated financial statements of the Company's ultimate controlling entity, Aviva plc (see note 21), are required to disclose other (non-audit) services on a consolidated basis.

#### 5. Tax

## (a) Tax charged to the income statement

The total tax charged to the income statement is as follows:

|   | 2015  | 2014  |
|---|-------|-------|
|   | £'000 | £,000 |
| Current tax   |       |       |
| For the year  | 1     | 1     |
| Total tax charged to the income statement (note 5(b)) | 1     | 1     |

#### (b) Tax reconciliation

The tax on the Company's profit before tax is the same as the tax calculated at the standard UK corporation tax rate as follows:

|   | 2015  | 2014  |
|---|-------|-------|
|   | £,000 | £,000 |
| Net profit before tax   | 3     | 3     |
| Tax calculated at standard UK corporation tax rate of 20% (2014: 20%) | 1     | 1     |
| Tax charge for the year (note 5(a))                                   | 1     | 1     |

UK legislation was substantively enacted on 26 October 2015 to reduce the UK corporate tax rate to 19% from 1 April 2017 and to 18% from 1 April 2020. Additionally, further changes to the UK corporation tax rate were announced in the Chancellor's Budget on 16 March 2016, including a reduction in the rate to 17% from 1 April 2020. The changes in future tax rates are not expected to have a material impact on the Company's net assets.

## 6. Fair value methodology

## (a) Basis for determining fair value hierarchy of financial instruments

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the 'fair value hierarchy' described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

#### Quoted market prices in active markets - ('Level 1')

Inputs to Level 1 fair values are quoted prices (unadjusted) in active markets for identical assets and liabilities.

## Modelled with significant observable market inputs – ("Level 2")

Inputs to Level 2 fair values are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the instrument. Level 2 inputs include the following:

- Quoted prices for similar assets and liabilities in active markets;
- Quoted prices for identical or similar assets and liabilities in markets that are not active, the prices are not
  current, or price quotations vary substantially either over time or among market makers, or in which little
  information is released publicly;
- Inputs other than quoted prices that are observable for the asset or liability (for example, interest rates and yield curves observable at commonly quoted intervals, implied volatilities and credit spreads);
- Inputs that are derived principally from, or corroborated by, observable market data by correlation or other means (market-corroborated inputs).

## Modelled with significant unobservable market inputs - ("Level 3")

Inputs to Level 3 fair values are unobservable inputs for the asset or liability. Unobservable inputs may have been used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. However, the fair value measurement objective remains the same, i.e. an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability. Therefore, unobservable inputs reflect the assumptions the business unit considers that market participants would use in pricing the asset or liability. Examples are lifetime mortgage loans and the associated borrowings backing these loans.

#### Changes to valuation techniques

There were no changes in the valuation techniques during the year compared to those described in the 2014 financial statements.

## Comparison of the carrying amount and fair values of financial instruments

Set out below is a comparison of the carrying amounts and fair values of financial instruments carried at amortised cost:

| Financial assets Borrowings carried at amortised cost | 41,698     | 58,632                     | 44,281     | 61,042                     |
|---|------------|----------------------------|------------|----------------------------|
|   | £'000_     | £'000                      | £'000      | £'000                      |
|   | Fair value | 2015<br>Carrying<br>amount | Fair value | 2014<br>Carrying<br>amount |

Fair value of the following assets and liabilities approximate to their carrying amounts:

- Receivables
- · Prepayments and accrued income
- · Cash and cash equivalents
- Payables and other financial liabilities (excluding derivative liabilities)

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

## (b) Fair value hierarchy analysis

An analysis of financial assets and liabilities according to fair value hierarchy is given below:

|                        |             |                      | 2015       |
|------------------------|-------------|----------------------|------------|
|                        | <b>F</b>    | air Value Hierarch   | у          |
|                        |             |                      | Total      |
|                        | Level 2     | Level 3              | Fair Value |
|                        | £,000       | £'000                | £,000      |
| Loans                  | -           | 539,317              | 539,317    |
| Derivative assets      | -           | 65,018               | 65,018     |
| Financial liabilities  |             |                      |            |
| Borrowings             | •           | (324,424)            | (324,424)  |
| Derivative liabilities | (175,798)   | -                    | (175,798)  |
| Total                  | (175,798)   | 279,911              | 104,113    |
|                        |             |                      | 2014       |
|                        | I           | Fair Value Hierarchy |            |
|                        | <del></del> | <del></del>          | Total      |
|                        | Level 2     | Level 3              | Fair Value |
|                        | £'000       | £'000                | £,000      |
| Loans                  | <u> </u>    | 473,140              | 473,140    |
| Derivative assets      | -           | 118,593              | 118,593    |
| Financial liabilities  |             |                      |            |
| Borrowings             | -           | (299,556)            | (299,556)  |
| Derivative liabilities | (194,505)   | -                    | (194,505)  |
| Total                  | (194,505)   | 292,177              | 97,672     |

## Assets and liabilities for which fair value is disclosed

The table below shows the fair values and the level in which they are categorized in the fair value hierarchy of assets and liabilities that are not carried at fair value but for which fair value is disclosed in the notes.

|                                       |        | Level 3 |
|---------------------------------------|--------|---------|
|                                       | 2015   | 2014    |
|                                       | £'000  | £'000   |
| Borrowings measured at amortised cost | 58,632 | 61,042  |

## Transfers between levels of the fair value hierarchy

For recurring fair value measurements, the Company determines whether transfers have occurred between the levels of the fair value hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of the reporting year. There have been no transfers between levels in either the current or prior year.

#### (c) Further information on Level 3 financial instruments

(i) The table below shows movements in the Level 3 financial assets and liabilities measured at fair value.

|                                       |          |            | 2015       |          |            | 2014       |
|---------------------------------------|----------|------------|------------|----------|------------|------------|
|                                       | Loans    | Derivative | Borrowings | Loans    | Derivative | Borrowings |
|                                       |          | assets     |            | £,000    | assets     | £,000      |
|                                       | £'000    | £'000      | £'000      |          | £'000      |            |
| Total funds                           |          |            |            |          |            |            |
| Balance at 1 January                  | 473,140  | 118,593    | (299,556)  | 433,817  | 67,438     | (309,998)  |
| Additions                             | 30,902   | -          | (1,811)    | 32,731   | -          | (1,874)    |
| Redemptions                           | (27,296) | -          | -          | (28,264) |            | -          |
| Gains/(losses) recognised in the year | 62,571   | (53,575)   | (23,057)   | 34,856   | 51,155     | 12,316     |
| Balance at 31 December                | 539,317  | 65,018     | (324,424)  | 473,140  | 118,593    | (299,556)  |

The net result recognised in the income statement during the year for Level 3 assets and liabilities was a loss of £14.1 million (2014: gain of £98.3 million).

- (ii) The principal assets and liabilities classified as Level 3, and the valuation techniques applied to them, are:
  - Lifetime mortgages loans amounting to £539.3 million valued using a discounted cash flow model. Cash flows are adjusted for credit risk and discounted using a yield curve and market assumptions for the liquidity premium. The liquidity premium ranges from 130bps to 190bps.
  - Derivative assets amounting to £65.0 million, obtained from a third party provider.
  - Securitised mortgage loan notes amounting to £324.4 million, valued using a discounted cash flow model. Cash flows are adjusted for credit risk and discounted using a yield curve and market assumptions for the liquidity premium. The liquidity premium ranges from 130bps to 190bps.
- (iii) The table below shows the sensitivity of the fair value of Level 3 investments at 31 December 2015 to changes in unobservable inputs to a reasonable alternative:

|                                 | 2015                |                                      | Change in          | fair value               |
|---------------------------------|---------------------|--------------------------------------|--------------------|--------------------------|
|                                 | Fair<br>value<br>£m | Most significant unobservable inputs | Positive impact £m | Negative<br>impact<br>£m |
| Loans                           |                     |                                      |                    |                          |
| Lifetime mortgage loans         | 539.3               | Credit spreads - 50bps               | 37.2               | (36.3)                   |
| Securitised mortgage loan notes | (324.4)             | Credit spreads - 50bps               | 18.1               | (18.0)                   |

An increase in credit spreads used in the discounted cash flow model for lifetime mortgage loans will decrease the fair value of the assets. An increase in credit spreads used in the discounted cash flow model for securitised mortgage loan notes will decrease the fair value of the liabilities. Fair value movements in assets and liabilities arising from change in credit spread will largely offset.

### 7. Loans

### (a) Carrying amounts

On 11 August 2005, the Company purchased £359.0 million of mortgage assets at market value from Aviva Equity Release UK Limited (UKER). These assets are a portfolio of UK lifetime fixed rate and index linked residential mortgages, wholly secured on properties in the UK. In order to fund the purchase of these mortgage assets, the Company issued a series of mortgage backed loan notes. Under the terms of this arrangement, the rights of the providers of the finance for this transaction are limited to the mortgage assets purchased and any related income generated by the portfolio, and are without recourse to UKER. The mortgage assets are held by a mortgage trustee: Equity Release Funding Trustee (No.5) Limited, a group company, for the benefit of the Company.

UKER is not obliged to support any losses which may arise in respect of the mortgage assets. During the term of this transaction, any amounts realised from the mortgage portfolio in excess of that due to the providers of the funding, less any related administrative costs, will be payable to UKER in the form of deferred consideration. UKER administers the mortgage portfolio.

The carrying amounts of loans at 31 December were as follows:

|                         | 2015    | 2014    |
|-------------------------|---------|---------|
|                         | £'000   | £,000   |
|                         | _       |         |
| Lifetime mortgage loans | 539,317 | 473,140 |

Of the above total, £510.8 million (2014: £451.4 million) is expected to be recovered more than one year after the statement of financial position date. This is because the majority of the loans are lifetime mortgages which by their nature do not have any contractual maturity and significant levels of early redemption are not anticipated.

The change in fair value of mortgage loans during the year attributable to a change in credit risk was a gain of £9.9 million (2014: loss of £6.8 million). The cumulative change attributable to changes in credit risk to 31 December 2015 was a loss of £114.3 million (2014: loss of £124.2 million). The amount has been determined as the amount that is not attributable to changes in market conditions that give rise to market risk. Further details of the fair value methodology are given in note 6.

## (b) Collateral

The Company holds collateral in respect of all loans, in order to reduce the risk of non-recovery. This collateral generally takes the form of liens or charges over properties. As security for the lifetime mortgage and any other money owing from the customer, the property is charged to the Company by way of a legal mortgage with full title guarantee.

#### 8. Derivative financial instruments

Financial instruments comprise:

|  | 2015   | 2014    |
|--|--------|---------|
|  | £'000  | £'000   |
| At fair value through profit and loss: trading |        |         |
| Derivative financial instruments (note 19)     | 65,018 | 118,593 |

Of the above total, £65.0 million (2014: £118.6 million) is expected to be recovered more than one year after the statement of financial position date.

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

#### 9. Receivables

|   | 2015  | 2014  |
|---|-------|-------|
|   | £'000 | £,000 |
| Amounts due from Equity Release Holdings (No.5) Limited | 15    | 15    |
| Amounts due from ERF Trustee (No.5) Limited             | 7,082 | 7,375 |
| Amounts due from UKER                                   | 101   |       |
|   | 7,198 | 7,390 |

Of the above £15,000 (2014: £15,000) is expected to be recovered more than one year after the statement of financial position date.

## 10. Ordinary share capital

Details of the Company's ordinary share capital at 31 December are as follows:

|   | 2015      | 2014    |
|---|-----------|---------|
|   | <b>.£</b> | £       |
| The authorised share capital of the Company was:                          |           |         |
| 100,000 ordinary shares of £1 each (2014: 100,000)                        | 100,000   | 100,000 |
| The allotted, called up and fully paid share capital of the Company was:  |           |         |
| 2 ordinary shares of £1 each (2014: 2)                                    | 2         | 2       |
| The allotted, called up and partly paid share capital of the Company was: |           |         |
| 49,998 ordinary shares of £1 each (25p paid per share) (2014: 49,998)     | 12,500    | 12,500  |
|   | 12,502    | 12,502  |
|   |           |         |

All shares are of the same class and rank pari passu.

## 11. Retained earnings

|                        | 2015  | 2014  |
|------------------------|-------|-------|
|                        | £'000 | £,000 |
| Balance at 1 January   | 19    | 17    |
| Profit for the year    | 2     | 2     |
| Balance at 31 December | 21    | 19    |
|                        |       |       |

## 12. Tax liabilities

## (a) General

Tax liabilities payable in more than one year are £nil (2014: £nil).

## (b) Deferred tax

The Company had no recognised or unrecognised deferred tax balances at the year end (2014: £nil).

### Notes to the financial statements

For the year ended 31 December 2015 (continued)

## 13. Deferred consideration

|                                    | 2015   | 2014   |
|------------------------------------|--------|--------|
|                                    | £'000  | £,000  |
| Balance at 1 January               | 43,153 | 3,383  |
| Increase in deferred consideration | 9,639  | 39,770 |
| Balance at 31 December             | 52,792 | 43,153 |

All of the above consideration (2014: all) is expected to be paid more than one year after the statement of financial position date.

The Company has a contractual obligation to pay any surplus on the maturity of the fund to UKER. The deferred consideration balance represents management's best estimate at the year end of the amount that will be payable (accounting policy J).

## 14. Borrowings

#### (a) Carrying amount

| 2015    | 2014                        |
|---------|-----------------------------|
| £,000   | £'000                       |
| 324,424 | 299,556                     |
| 30,376  | 29,681                      |
| 28,256  | 31,361                      |
| 383,056 | 360,598                     |
|         | 324,424<br>30,376<br>28,256 |

The carrying amount of the above borrowings that are stated at amortised cost is £58.6 million (2014: £61.0 million). The corresponding fair value of these borrowings is £41.7 million (2014: £44.3 million).

The change in fair value of mortgage loan notes during the year attributable to a change in credit risk was a loss of £25.3 million (2014: gain of £13.2 million). The cumulative change attributable to changes in credit risk to 31 December 2015 was a gain of £87.1 million (2014: gain of £112.4 million). The amount has been determined as the amount that is not attributable to changes in market conditions that give rise to market risk. The above liabilities stated at fair value have been calculated in a consistent manner with the assets stated at fair value. Further details of the fair value methodology are included in note 6.

Of the above total £379.7 million (2014: £358.7 million) is expected to be paid more than one year after the statement of financial position date.

### (b) Loan notes and other borrowings

#### (i) Loan notes

On 11 August 2005, the Company issued £381.0 million of mortgage backed loan notes (class A, B and C) in order to fund the purchase of a mortgage portfolio. The balance of these notes at 31 December 2015 is shown at fair value.

The loan notes are secured over a portfolio of mortgage loans secured by first charges over residential properties in the UK. The mortgages were purchased from UKER. All classes of loan note were issued at par.

Interest on the notes is payable quarterly in arrears. Interest payable on the notes, which are listed on the London Stock Exchange, is as follows:

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

| £381 million<br>mortgage backed<br>loan notes | Capital balance<br>outstanding<br>at end of year<br>Total £381.0m | Credit rating (S&P, Moody's, Fitch) | Interest rate to<br>July 2012 | Interest rate from<br>July 2012 |
|---|---|-------------------------------------|-------------------------------|---------------------------------|
| Class A (£315 m)                              | 315,000,000   | BBB+, Aa2, AAA                      | LIBOR + 0.23%                 | LIBOR + 0.46%                   |
| Class B (£43 m)                               | 43,000,000  | BBB+, Aa3, A                        | LIBOR + 0.35%                 | LIBOR + 0.70%                   |
| Class C (£23 m)                               | 23,000,000  | BBB, A3, BBB                        | LIBOR + 0.90%                 | LIBOR + 1.80%                   |

The A notes rank in priority to the B notes in point of payment and security. The B notes rank in priority to the C notes in point of payment and security. The loan notes are to be redeemed as funds become available from mortgage redemptions.

Unless previously redeemed in full, each class of notes will mature on the interest payment date falling in:

| A notes | July 2045 |
|---------|-----------|
| B notes | July 2050 |
| C notes | July 2050 |

The Company may, at its option, redeem all (but not some only) of the notes at their principal amounts outstanding in the event of certain tax changes affecting the notes.

## (ii) Other borrowings

On 11 August 2005, the Company also entered into a subordinated loan agreement with UKER for £20.0 million at an interest rate of LIBOR + 1.75%. The capital balance outstanding on the subordinated loan includes £10.4 million (2014: £9.7 million) of accumulated interest.

During 2005, the Company entered into a credit facility agreement, the purpose of which is to provide the Company with a committed cash facility for the years when mortgage redemptions are not expected to be sufficient to pay the expenses of the Company and interest on the mortgage loan notes. The gross amount outstanding as at 31 December 2015 was £28.3 million (2014: £31.4 million) and the committed credit facility was £168.4 million (2014: £174.4 million).

### 15. Payables and other financial liabilities

| 2015    | 2014                                     |
|---------|--|
| £'000   | £,000                                    |
| 175,798 | 194,505                                  |
| -       | 406                                      |
| 215     | 215                                      |
| 34,600  | 34,600                                   |
| 584     | 423                                      |
| 211,197 | 230,149                                  |
|         | £'000<br>175,798<br>215<br>34,600<br>584 |

Of the above total, £192.2 million (2014: £210.7 million) is expected to be paid more than one year after the statement of financial position date.

Notes to the financial statements

For the year ended 31 December 2015 (continued)

#### 16. Statement of cash flows

## (a) The reconciliation of profit before tax to the net cash inflow from operating activities is:

| •   | 2015     | 2014     |
|---|----------|----------|
|   | £'000    | £'000    |
| Profit before tax   | 3        | 3        |
| Adjustments for:  |          |          |
| Fair value gains on mortgages                                   | (62,571) | (34,856) |
| Fair value losses/(gains) on loan notes                         | 23,057   | (12,316) |
| Fair value losses on derivatives                                | 34,868   | 13,112   |
| Interest receivable on mortgage loans                           | (30,902) | (31,512) |
| Changes in working capital:                                     |          |          |
| Decrease/(increase) in receivables                              | 192      | (1,901)  |
| Increase in prepayments and accrued income                      | (1)      | (2)      |
| Increase in deferred consideration                              | 9,639    | 39,770   |
| (Decrease)/increase in payables and other financial liabilities | (245)    | 692      |
| Increase in interest on borrowings                              | 2,501    | 2,531    |
| Proceeds from redemption of mortgages                           | 27,296   | 27,045   |
| Cash generated from operations                                  | 3,837    | 2,566    |

Redemptions of mortgages are included within operating cash flows as they represent the operating activities of the Company.

#### (b) Cash and cash equivalents in the statement of cash flows at 31 December comprised:

| 2015   | 2014   |
|--------|--------|
| £'000  | £'000  |
|        |        |
| 35,528 | 34,792 |
|        | £'000  |

#### 17. Capital

In managing its capital, the Company seeks to retain financial flexibility by maintaining strong liquidity. The Company is not subject to any externally imposed capital requirements.

The Company manages shareholders' equity of £34,000 (2014: £32,000) as capital.

## 18. Risk management

## (a) Risk management framework

The ultimate controlling party, Aviva plc, and its subsidiaries, joint ventures and associates (collectively known as "the Group") operate a risk management framework ("RMF"), which forms an integral part of the management and board processes and decision-making framework across the Group. The key elements of the Group's risk management framework comprise risk strategy and risk appetite, risk policy categorisation, enterprise-wide approach to managing risk, including how to identify, measure, manage, monitor and report risks, and risk governance and oversight (including boards and board committees, risk policies and business standards, delegated authorities and management committees, and roles and responsibilities).

The Group's approach to risk management ensures that significant existing or emerging risks are actively identified, measured, managed, monitored and reported on a continuous basis. The RMF has been adopted within the businesses collectively referred to as "UK Life" (including this Company).

For the purposes of risk identification and measurement, risks are usually grouped by risk type: market, credit, life insurance, liquidity, operational risk and asset management. Risks falling within these types may affect a number of key metrics, including those relating to balance sheet strength, liquidity and profit. They may also affect the performance of the products that the Company delivers to customers and the service to customers and distributors, which can be categorised as risks to the Company's franchise value.

Risk models are an important tool in the Company's measurement of risk and are used to support the monitoring and reporting of the risk profile and in the consideration of the risk management actions available. The Company carries out a range of stress (where one risk factor, such as longevity, is assumed to vary) and scenario (where combinations of risk factors are assumed to vary) tests to evaluate their impact on the business and the management actions available to respond to the conditions envisaged. Board oversight of risk and risk management across the Group is maintained on a regular basis through its Risk Committee. The Board has overall responsibility for determining risk appetite, which is an expression of the risk it is willing to take. The Group's position against risk appetite is monitored and reported to the Board on a regular basis. A similar arrangement prevails at the UK Life business level.

UK Life sets limits to manage material risks to ensure the risks stay within risk appetite (the desired level of risk that UK Life will take in pursuit of its purpose and strategy). UK Life assesses the size and scale of a risk by considering how likely it is that the risk will materialise and the potential impact the risk could have on its business and its stakeholders. Where risks are outside of tolerance, actions are agreed to bring the risks within tolerance. Impact assessments are considered against financial, operational and reputational criteria and take into account underlying factors such as economic conditions, for example, UK economic growth and inflation.

The UK Life business has an established governance framework, which has the following key elements:

- defined terms of reference for the legal entity boards and the associated board committees across the UK Life business, including the Risk Committee, Conduct Committee, Audit Committee, Investment Committee and With Profit Committee.
- a clear organisational structure with documented delegated authorities and responsibilities from the legal entity boards to CEOs and senior management and management committees (including the Life Executive Committee, Executive Risk Committee, Customer Committee and Asset Liability Committee);
- adoption of the Group policy framework that defines risk appetite measures and sets out risk management
  and control standards for the Group's worldwide operations. The risk policies and associated business
  standards also set out the roles and responsibilities of Group, Businesses, Policy and Standard Owners, and
  Board and Management Committees.

UK Life operates within a three lines of defence risk management model that encourages close working relationships between line management and the risk function whilst facilitating independent assurance by internal audit, and the roles of the three lines of defence each contribute to embedded risk management:

- First line of defence (Management): Primary responsibility for risk identification, measurement, management, monitory and reporting lies with management. The first-line management is responsible for the implementation and practice of risk management. Consistent with this, CEOs are responsible for the Own Risk and Solvency Assessment (ORSA) process.
- Second line of defence (Risk function): Responsibility for reviewing and challenging the completeness and accuracy of risk identification, measurement, management, monitoring and reporting, and the adequacy of, and progress against, mitigation plans lies with the Risk function. This necessitates the early involvement by management of the risk function in key business decisions or projects, both in relation to customer and shareholder risks. The Risk function is responsible for overseeing the effective operation of the Enterprise Risk framework, particularly in relation to setting Risk Appetite and compliance with Solvency II requirements.

• Third line of defence (Internal Audit function): Responsibility for assessing and reporting (to group and business unit audit, risk and governance committees, as appropriate) on the effectiveness of the design and operation of the framework of controls which enable risk to be assessed and managed lies with Internal Audit.

The Regulators also requires UK Life to assess its economic capital requirements to ensure that it adequately reflects the risks facing the business. UK Life has accordingly developed economic capital models that support the measurement, comparison and further understanding of its risks. The results of the modelling are incorporated into key strategic planning and decision-making processes. These models show the relative impact to economic capital from the risks faced. In turn this supports the assessment of appropriate and effective mitigating strategies where risks are outside of appetite.

#### (b) Market risk

Market risk is the risk of loss or adverse change in the financial situation (including the value of assets, liabilities and income) resulting, directly or indirectly, from fluctuations in the level or the volatility of market variables, such as interest rates, foreign exchange rates, equity, property and commodity prices.

For each of the major components of market risk, described in more detail below, the Company has put in place additional policies and procedures to set out how each risk should be managed and monitored, and the approach to setting an appropriate risk appetite. UK Life monitors adherence to this market risk policy and regularly review how these risks are being managed.

Profit for the Company for the year is calculated as 0.01% of interest accruing on the mortgages with any excess or shortfall of income over expenditure reported in the statement of financial position as described in accounting policy J. Accordingly, the impact on the Company of changes in economic factors and assumptions would be reflected in a change in the value of deferred consideration rather than profit. Consequently, the Company has not provided any detailed sensitivity analysis as required by IFRS 7 and the impact of the risks referred to below is restricted to the statement of financial position of the Company. Exposure to these risks is borne by the noteholders and other creditors of the company.

#### (i) Property price risk

Property price risk arises from sustained underperformance in the HPI with the resultant increase in the likelihood that the mortgage debt will exceed the proceeds of the property sale at the date of redemption. The level of HPI is monitored and the impact of exposure to adverse movements in the HPI regularly reviewed. To mitigate this risk the loan to value ratios on origination are at low levels and the performance of the mortgage portfolio is monitored through dilapidation reviews.

For the Company to make significant losses on negative equity there would need to be a decrease in property values leading to house price deflation, alongside an unexpected rise in short term mortality and morbidity rates.

Exposure to property price risk is borne by the note holders and other creditors of the company.

The Company has granted a deed of charge to its creditors such that, in event of default by the Company, the mortgages are sold by the Trustee and the proceeds, together with any other cash available, is paid to the secured creditors according to a prescribed waterfall.

The HPI adjusted Loan to Value (LTV) percentage of the mortgage asset interest bearing balances are as follows:

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

| Age               | Under 75 | 75-79 | 80-84 | 85-89 | 90-94 | 95-99 | 100+ | Total |
|-------------------|----------|-------|-------|-------|-------|-------|------|-------|
| LTV               | £m       | £m    | £m    | £m    | £m    | £m    | £m   | £m    |
| Up to 40%         | 67.6     | 122.9 | 60.7  | 18.8  | 5.6   | 0.8   | 0.3  | 276.7 |
| Up to 50%         | 8.4      | 37.4  | 91.2  | 19.6  | 4.4   | 0.3   | -    | 161.3 |
| Up to 60%         | 0.5      | 10.5  | 20.8  | 37.1  | 4.5   | 0.2   | -    | 73.6  |
| Up to 70%         | -        | 0.4   | 5.2   | 7.1   | 7.1   | 1.1   | -    | 20.9  |
| Up to 80%         | -        | -     | 0.2   | 2.0   | 2.1   | 1.2   | -    | 5.5   |
| Up to 90%         | -        | 0.1   | 0.1   | -     | 0.4   | 0.1   | -    | 0.7   |
| <b>Up to 100%</b> | -        | -     | -     | -     | -     | 0.6   | _    | 0.6   |
| Total             | 76.5     | 171.3 | 178.2 | 84.6  | 24.1  | 4.3   | 0.3  | 539.3 |

The LTVs in the table above are as at 31 December 2015. LTVs are published quarterly, (January, April, July and October) in the Investor Report. Investor Reports are available at <a href="https://www.erfunding.co.uk">www.erfunding.co.uk</a>.

#### (ii) Interest rate risk

Interest rate risk arises primarily from fluctuations in the value of lifetime mortgage assets and their related funding and derivatives. Interest rate risk is controlled through the close matching of duration and value of mortgages and mortgage funding and the use of derivatives, in order to hedge against unfavourable or unmatched market movements in interest rates inherent in the underlying mortgages and funding. The impact of exposure to sustained adverse interest rates is regularly monitored.

#### (iii) Derivatives risk

Derivatives are used within policy guidelines agreed by the Board of Directors of Aviva plc. Derivatives are used for risk hedging purposes and speculative activity is prohibited. OTC derivative contracts are entered into only with approved counterparties, thereby reducing the risk of credit loss.

### (iv) Prepayment risk

Prepayment risk is the risk that the Equity Release mortgages will be repaid in a materially different profile to the expected profile at securitisation. This could lead to changes in the expected repayment rate of loan note interest and principal. This risk is mitigated by the structure of the related derivatives at the inception of the securitisation, which passes prepayment risk on to a related party.

## (c) Credit risk

Credit risk is the risk of adverse financial impact resulting from fluctuations in credit quality of third parties including default, rating transition and credit spread movements. The credit ratings of financial institutions to which the Company is exposed are monitored and if these fall below a certain threshold collateralisation or other risk mitigation techniques are implemented.

The carrying amount of assets included on the statement of financial position represents the maximum credit exposure of the Company at the statement of financial position date.

There are no financial assets which are either past due or impaired.

#### Concentrations of credit risk

Individual loans represent little credit risk as the debt is ultimately repayable from the proceeds of the sale of the property on death of the mortgagee or on their transfer to long-term care.

The impact of collateral held on the net credit exposure is shown below.

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

|                   | •  |                          | 2015                            |
|-------------------|--|--------------------------|---------------------------------|
|                   | Carrying value in<br>the statement of<br>financial position<br>£'000 | Collateral held<br>£'000 | Net credit<br>exposure<br>£'000 |
| Derivative assets | 65,018   |                          | 65,018                          |
| Loans             | 539,317  | 539,317                  | -                               |
|                   |  |                          | 2014                            |
|                   | Carrying value in the  |                          |                                 |
|                   | statement of financial   |                          | Net credit                      |
|                   | position   | Collateral held          | exposure                        |
|                   | £'000  | £'000                    | £,000                           |
| Derivative assets | 118,593  | -                        | 118,593                         |
| Loans             | 473,140  | 473,140                  | -                               |

Additional information in respect to collateral is provided in note 7(b).

To the extent that collateral held is greater than the amount receivable that it is securing, the table above shows only an amount equal to the latter. In the event of default, any over-collateralised security would be returned to the relevant counterparty.

#### (d) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments, if the cash flows from the mortgages differ from those expected. Such differences would arise from mortality, morbidity and voluntary prepayment risks. The Company has a committed credit facility of £168.4 million (2014: £174.4 million) which has been sized to cover significant stresses on mortgage cash flows.

The contractual undiscounted cash flows in relation to liabilities have the following maturities:

|  | Within<br>1 year<br>£m | 1-5 years<br>£m | Over 5 years<br>£m | 2015<br>No<br>contractual<br>maturity<br>£m |
|--|------------------------|-----------------|--------------------|---|
| Liabilities                              |                        |                 |                    |   |
| Borrowings                               | 6.5                    | 40.1            | 512.3              | 64.2  |
| Deferred consideration                   | -                      | -               | -                  | 52.8  |
| Derivative financial liabilities         | 18.2                   | 64.4            | 115.9              | -   |
| Payables and other financial liabilities | 0.8                    | <u> </u>        |                    |   |
|  |                        |                 |                    | 2014<br>No                                  |
|  | Within                 |                 |                    | contractual                                 |
|  | 1 year                 | 1-5 years       | Over 5 years       | maturity                                    |
|  | £m                     | £m              | £m                 | £m  |
| Liabilities                              |                        |                 |                    |   |
| Borrowings                               | 1.9                    | 30.6            | 532.3              | 64.8  |
| Deferred consideration                   | -                      | -               | -                  | 43.2  |
| Derivative financial liabilities         | 18.5                   | 65.0            | 132.6              | -   |
| Payables and other financial liabilities | 1.0                    |                 |                    |   |

The carrying value of the loan notes is £56.6 million lower (2014: £81.4 million lower) than the anticipated payment at maturity.

#### 19. Derivative financial instruments

During 2005, the Company entered into an interest rate swap agreement, the purpose of which is to protect the Company from interest rate risk in respect of the floating rate loan notes and credit facility. The notional amount outstanding as at 31 December 2015 was £459.0 million (2014: £457.0 million) and the swap had an expiry date of October 2032. Under the terms of the swap, the Company receives interest at three month LIBOR and pays interest at 5% of the notional amount, payable quarterly.

During 2005, the Company entered into a separate transaction that supplements its interest rate swap agreement and provides the Company with an option to adjust the notional value (within specified bands) of the swap to match its exposure on its floating rate notes at no cost or gain. The notional value of the option contract fluctuates based on the underlying exposure and therefore is not a meaningful amount to present in the financial statements.

During 2005, the Company entered into an inflation rate swap agreement, the purpose of which is to protect the Company from interest rate risk in respect of the index-linked mortgages. The notional amount outstanding as at 31 December 2015 was £30.5 million (2014: £40.6 million) and the swap had an expiry date of July 2045. Under the terms of the swap, the Company receives interest at 7.28% compounding and pays interest at 4.89% + Limited Price Index compounding, on the reduction of the notional amount annually, payable quarterly.

The Company holds £34.6 million (2014: £34.6 million) in the form of cash by receiving collateral held as security on derivative contracts.

The fair value asset has been disclosed under "Derivative financial instruments" in note 8. The fair value liability has been disclosed under "Derivative financial liabilities" in note 15.

|                         |                                 |                     | 2015                    |                                 |                     | 2014                 |
|-------------------------|---------------------------------|---------------------|-------------------------|---------------------------------|---------------------|----------------------|
|                         | Contract/<br>notional<br>amount | Fair value<br>asset | Fair value<br>liability | Contract/<br>notional<br>amount | Fair value<br>asset | Fair value liability |
|                         | £,000                           | £'000               | £'000                   | £,000                           | £'000               | £,000                |
| Interest rate contracts | -                               |                     |                         |                                 |                     |                      |
| Interest rate swap      | 459,000                         | -                   | (152,250)               | 457,000                         | -                   | (169,174)            |
| Option                  | -                               | 65,018              | -                       | -                               | 118,593             | -                    |
| Inflation rate swap     | 30,500                          | -                   | (23,548)                | 40,600                          | -                   | (25,331)             |
|                         | 489,500                         | 65,018              | (175,798)               | 497,600                         | 118,593             | (194,505)            |

# 20. Financial assets and liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

Financial assets and liabilities are offset in the statement of financial position when the Company has a currently enforceable legal right to offset and has the intention to settle the asset and liability on a net basis, or to realise the asset and settle the liability simultaneously.

The Company mitigates credit risk in derivative contracts by entering into collateral agreements, where practical, and in ISDA master netting agreements to facilitate the Company's right to offset credit risk exposure. The credit support agreement will normally dictate the threshold over which collateral needs to be pledged by the Company or its counterparty.

Derivative transactions requiring the Company or its counterparty to post collateral are typically the result of over-the-counter derivative trades, comprised mostly of interest rate swaps, currency swaps and credit swaps. These transactions are conducted under terms that are usual and customary to standard long-term borrowing, derivative, securities lending and securities borrowing activities.

|                       |  |   |  |                          |  | 2015                   |
|-----------------------|--|---|--|--------------------------|--|------------------------|
|                       |  |   |  | off in the s             | Related amounts not set off in the statement of financial position |                        |
|                       | Gross amounts of<br>recognised financial<br>assets | of financial  | Net amounts of<br>financial assets<br>presented in the<br>statement of<br>financial position | Financial<br>instruments | Collateral<br>received   | Net<br>amount          |
|                       | £'000  | £'000   | £'000  | £'000                    | £'000  | £'000                  |
| Financial assets      | •  |   |  |                          |  |                        |
| Derivatives           | 65,018   | <u> </u>  | 65,018   |                          | -  | 65,018                 |
| Total                 | 65,018   | -   | 65,018   | -                        |  | 65,018                 |
|                       |  |   | _  | Related amoun            |  | 2015                   |
| í                     | Gross amounts of recognised financial liabilities  | Gross amounts of recognised financial assets set off in the statement of financial position £'000 | Net amounts of financial liabilities presented in the statement of financial position        | Financial instruments    | Collateral<br>pledged<br>£'000                                     | Net<br>amount<br>£'000 |
| Financial liabilities |  |   |  |                          |  |                        |
| Derivatives           | 175,798  |   | 175,798  | _                        |  | 175,798                |
| Total                 | 175,798  | <u> </u>  | 175,798  |                          |  | 175,798                |

The totals for each financial instrument in the tables above and below represent the total balance of the financial asset/liability as aggregated into a line item in the statement of financial position, after including any other amounts not subject to enforceable netting arrangements.

|                  |  |  |  |  |                        | 2014       |
|------------------|--|--|--|--|------------------------|------------|
|                  |  |  |  | Related amounts not set off in the statement of financial position |                        |            |
|                  | Gross amounts of recognised financial assets | Gross<br>amounts of<br>recognised<br>financial<br>liabilities set<br>off in the<br>statement of<br>financial<br>position | Net amounts of<br>financial assets<br>presented in the<br>statement of<br>financial position | Financial<br>instruments   | Collateral<br>received | Net amount |
|                  | £'000  | £,000  |  | £,000  | £'000                  | £,000      |
| Financial assets |  |  |  |  |                        |            |
| Derivatives      | 118,593                                      | -  | 118,593  |  | _                      | 118,593    |
| Total            | 118,593                                      | •  | 118,593  | -  |                        | 118,593    |

## Notes to the financial statements

For the year ended 31 December 2015 (continued)

|                       |   |   |   |                          |  | 2014       |  |
|-----------------------|---|---|---|--------------------------|--|------------|--|
|                       |   |   |   |                          | elated amounts not set off<br>the statement of financial<br>position |            |  |
|                       | Gross amounts of recognised financial liabilities | Gross amounts of recognised financial assets set off in the statement of financial position | Net amounts of financial liabilities presented in the statement of financial position | Financial<br>instruments | Collateral<br>pledged  | Net amount |  |
|                       | £'000   | £,000   | £'000   | £'000                    | £,000  | £,000      |  |
| Financial liabilities |   |   |   |                          |  |            |  |
| Derivatives           | 194,505   | -   | 194,505   | <u>-</u>                 |  | 194,505    |  |
| Total                 | 194,505   | -   | 194,505   | -                        | -  | 194,505    |  |

## 21. Related party transactions

(a) The members of the Board of Directors are listed on page 1 of these financial statements.

Included within the loan notes issued by the Company are £60.9 million (2014: £56.2 million) of loan notes which are held by related parties. Interest settled during the year in respect of these loan notes amounted to £0.5 million (2014: £0.5 million).

## (b) Expenses payable to related parties

|  | 2015     | 2014     |
|--|----------|----------|
|  | Expense  | Expense  |
|  | incurred | incurred |
|  | in year  | in year  |
|  | £'000    | £,000    |
| ERF Trustee (No. 5) Limited                            | 3        | 3        |
| UKER - portfolio administration and cash handling fees | 1,317    | 1,310    |
| UKER – interest  | 695      | 671      |
| UKER - Deferred consideration                          | 9,639    | 39,770   |
|  | 11,654   | 41,754   |
| (c) Income receivable from related parties             |          |          |
|  | 2015     | 2014     |
|  | Income   | Income   |
|  | received | received |
|  | in year  | in year  |
| -  | £'000    | £'000    |
| ERF Trustee (No.5) Limited – bank interest             | 3        | 2        |

| (d) Payable at year end                |        |        |
|--|--------|--------|
|  | 2015   | 2014   |
|  | £'000  | £,000  |
| UKER – Subordinated debt               | 30,376 | 29,681 |
| UKER – Deferred consideration          | 52,792 | 43,153 |
| UKER - Other                           | -      | 406    |
| Other related parties                  | 215    | 215    |
|  | 83,383 | 73,455 |
| (e) Receivable at year end             |        |        |
|  | 2015   | 2014   |
|  | £,000  | £'000  |
| Equity Release Holdings (No.5) Limited | 15     | 15     |
| ERF Trustee (No. 5) Limited            | 7,082  | 7,375  |
| UKER - Other                           | 101    | -      |
|  | 7,198  | 7,390  |

## (f) Key management compensation

Wilmington Trust SP Services (London) Limited received fees of £13,629 (2014: £13,391) including VAT during the year to 31 December 2015, in respect of structuring and management services.

There are no amounts receivable from or payments due to members of key management.

## (g) Ultimate parent undertaking and controlling party

The immediate parent undertaking is Equity Release Holdings (No. 5) Limited, a company incorporated in England and Wales. The shares in Equity Release Holdings (No. 5) Limited are held by Bedell Cristin Trustees Limited, a company incorporated in Jersey, under a declaration of trust for charitable purposes. Bedell Cristin Trustees Limited has no beneficial interest in the shares and therefore considers Equity Release Holdings (No. 5) Limited to be the ultimate parent undertaking.

The ultimate controlling party is Aviva plc, a company incorporated in England. Aviva plc is the parent undertaking of the smallest and largest group of undertakings to consolidate these financial statements at 31 December 2015. The consolidated financial statements of Aviva plc are available on <a href="www.aviva.com">www.aviva.com</a> or by application to the Group Company Secretary, Aviva plc, St. Helen's, 1 Undershaft, London EC3P 3DQ.