

Company registration number: 05429473

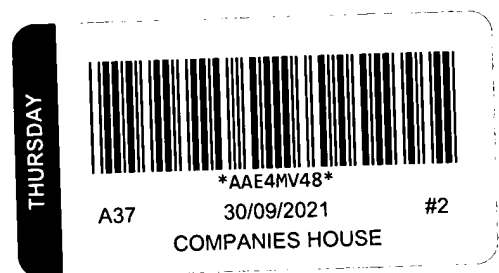
Charity registration number: 1109545

Beacon Counselling

(A company limited by share capital)

Annual Report and Financial Statements

for the Year Ended 31 December 2020



Tree Accountancy Limited
Chartered Certified Accountants
First Floor
Eastgate
Castle Street
Castlefield
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M3 4LZ

Beacon Counselling

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Beacon Counselling

Reference and Administrative Details

Chairman	Mr B Bissell
Trustees	Mr B Bissell Mrs B Tsalikis Mr D Best Mrs S Bailey Mrs F Forrester (resigned 3 August 2020) Mr S Tinsley Mr P Morris (appointed 28 August 2020)
Secretary	L Finnigan
Management Team	J Harper, Chief Executive L Finnigan, Operations Manager L Stephenson, Children's Services Manager L Peasey, Adult Services Manager Z Winstanley, Clinical Lead
Principal Office	50-52 Middle Hillgate Stockport SK1 3DL The charity is incorporated in England and Wales.
Company Registration Number	05429473
Charity Registration Number	1109545
Bankers	The Cooperative Bank PO Box 250 Delf House Sothway Skelmersdale WN8 6WT
Independent Examiner	Tree Accountancy Limited Chartered Certified Accountants First Floor Eastgate Castle Street Castlefield Manchester M3 4LZ

Beacon Counselling

Trustees' Report

The trustees, who are directors for the purposes of company law, present the annual report together with the financial statements and independent examiners' report and auditors' report of the charitable company for the year ended 31 December 2020.

Structure, Governance and Management

Governing document

As a charitable company Beacon Counselling's governing document is its Memorandum and Articles of Association. These were written and adopted in April 2005, and reviewed in 2010 and 2014.

Recruitment and appointment of trustees

Beacon has a trustee recruitment and appointment process. Adverts are placed locally and nationally for trustees and networks used. Potential trustees have an initial informal meeting with the Chief Executive, are given information, and invited to attend two trustee meetings as an observer. If they decide they would like to become a trustee and the board consider them acceptable, they are given a welcome pack and an induction into the organisation, and fully accepted after 2 suitable references have been received.

Induction and Training of Trustees

There is an induction for trustees: a welcome pack containing details of Beacon's history, organisational structure, memorandum and articles, business plan, relevant policies and procedures, and the Nolan Principles on Public Life. The trustees receive training on their role as trustees, and receive regular training on safeguarding.

Organisational Structure

The board has no set maximum and currently consists of 6 trustees. The frequency of the meetings is bi-monthly, with 6 meetings per year. A Chief Executive is appointed by the trustees.

Together with the Children's Services Manager, Operations Manager, Adult Services Manager and Clinical Lead, the CEO manages the day to day operation and development of the charity in line with strategic goals. The board and sub-committees monitor the implementation of strategy and the board takes an active role in the strategic development of the charity.

Subcommittees discuss key areas and oversee implementation of the business plan, reporting and making recommendations directly to the Board of Trustees. The committees are: Business Planning & Finance (covering business development and finance), Clinical Governance (clinical standards and safeguarding), HR & Governance (human resources, policies, and charity governance), Fundraising & Communication, IT, and Services & Quality (service development and all areas of quality assurance).

The Management team meets weekly and focuses on monitoring delivery of the operational plan, organisational development, working to values, and other areas.

Beacon Counselling

Trustees' Report

Risk Management

2020 saw a drastic change for the charity due to the impact of the Covid-19 pandemic and subsequent lock downs. This meant a complete transformation of service delivery from in person to remote services. This carried a substantial number of risks: health and safety, financial, information governance, safeguarding and other areas. Adjustments were made to procedures to enable service delivery to continue, video and telephone counselling were offered to all clients on both adult and CYP services. The swiftness of the changes made meant that Beacon was able to continue offering high quality service to clients and honour contractual commitments. Innovation with IT meant that new more efficient ways of working were developed and will be retained as we move through and out of the pandemic. Health & Safety of all people connected to Beacon meant a move to home working for everyone from March 2020 to July 2020. At this point, a small on-site service became available again. The board and senior management led on the infection control procedures implemented at Beacon House and this has been reviewed on a weekly basis as part of management meetings.

The board and senior management recognise that the continuing challenging climate for small charities is set to continue in the Stockport area, and plans are in place to mitigate against these risks, aiming to minimise the damage of the pandemic by investing further in Beacon's resources to grow existing services. The creation of the Adult Services Manager role in October 2020 meant those services could have the attention they need to thrive.

New sources of income have been created during the last 3 years and these are now narrowed down to three sources for focused growth: support for children in schools, developing the private practice, and increasing support for people at work. The board also recognises the level of need in mental health and well-being is greater than before and gaps are emerging where support used to be available. Beacon Counselling is playing a larger role in responding to this need which continues to grow.

Related parties

There have been no transactions with related parties.

Beacon Counselling

Trustees' Report

Objectives and Activities

Objects

The Charity's objects (the Objects) are to assist persons in need of help and guidance who are experiencing relationship and/or emotional difficulties and to establish and maintain a counselling service for this purpose.

Aims

To improve the mental health and well-being of adults, young people and children experiencing mental and emotional distress.

Objectives

To provide counselling and related services to achieve this aim

Use of volunteers

Volunteers lie at the heart of Beacon as a charitable organisation. Volunteers take up a wide variety of roles: trustees, office assistants, receptionists, marketing and publicity, fundraising events, not including a team of volunteer counsellors who form the core of the Donations-based Service.

Setting Pay and Remuneration for Senior Staff

The pay and remuneration for all staff is reviewed each year by the HR & Governance sub-committee. In making the decisions, the sub-committee takes into account the financial performance and health of the charity, the recommendations of the Chief Executive, and looks at comparable roles in the charitable and other sectors. The sub-committee then makes recommendations to the board of trustees.

Beacon Counselling

Trustees' Report

Achievements and Performance

2020 was a year of substantial change for Beacon Counselling, the impact of the pandemic brought about some positive changes with some major achievements:

Increasing the impact of Adult Services in Stockport

The pandemic meant that the people of Stockport were going to be in greater need of our service than ever. By switching to a remote provision, Beacon was able to continue to provide counselling to those most in need on the voluntary service. Beacon was able to demonstrate that counselling can be just as effective when delivered remotely as it can be when delivered in person. Comparisons across projects between 2020 and 2019 show that all services continued to have a benefit mental health, well-being, and resilience.

The success and demand for adult counsellors meant that Beacon could re-instate the adult service manager role to the organisation. This will enable Beacon to have the resources required to focus on the continued development of those services

Support for Children in Schools

With the interruptions to schools from the pandemic, Beacon needed to alter its delivery, remote appointments were offered to those schools who wished to access. Some schools retained an in person service for those most at risk. The schools team worked flexibly to meet the demands of each individual school from the start of lockdown. Furlough was used for 3 counsellors where work was completely unavailable and those 3 counsellors re-started in September 2020.

The start of the autumn term also saw a change in leadership of the CYP team, Laura Stephenson took over the role from Helen Regis and has had an immediate impact in securing existing work, implementing continuity procedures (in the event of a further lockdown) and securing additional work in more schools in Greater Manchester. The schools service has gone from a difficult period in the initial phase of the pandemic to really thriving as they year came to an end.

IAPT (Improving Access to Psychological Therapies)

Beacon is part of the wider IAPT (Improving Access to Psychological Therapies) service in Stockport. We are proud to work alongside Pennine Care, Self-help Services and Stockport Women's Centre in providing IAPT for Stockport. There were challenges at the beginning of the year which were then increased further by the pandemic. The team were able to rally and perform to the normal high standard whilst working remotely. Targets were met in Q2 and Q3 for prevalence and recovery, further developments are being explored to allow Beacon to have greater impact with use of e-therapy to enhance this service.

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Evolve Project

This project was set up in 2016, and works with young people and young adults who are leaving the care of the state. This cohort of people are far more likely than many to experience mental health problems, with 50% of all care leavers experiencing mental health problems. People leaving care face a very challenging transition into the adult world, having to learn many of the life skills that most will take for granted. We work in partnership with PURE Insight (a local charity providing a range of practical support to care leavers) and enjoy the collaboration with the team of dedicated staff who work there. The Evolve therapists have seen a wide range of young people and helped them process difficult experiences from the past and improve their mental health and well-being. During 2020, the project grew further adding an extra 15 hours a week to the provision, counsellors were able to offer flexible sessions to clients in response to the lockdown to ensure needs were met.

Stockport MBC Staff Support

Beacon was awarded the tender to provide a counselling service for the 7,500 staff at Stockport MBC. During 2020 we worked with Stockport MBC to monitor the service on a wide range of measures. It is clear from the results that the service is a success. The headline results are that:

- staff consistently reported improvements in their mental health and well-being
- satisfaction levels averaged 100% through the year
- over 80% of staff who used the service either stayed in or returned to work because of the support provided by Beacon

We are pleased to be able to provide such effective support for staff at Stockport MBC and look forward to continuing this in 2021.

Tameside MBC Staff Support

Beacon was awarded the tender to provide counselling for Tameside Council employees in May 2019. During 2020 demand for the service remained high throughout lockdown with referrals predominantly coming in from Social Care services and education. A combination of remote and on site appointments were available throughout the year. Effectiveness and satisfaction remained high throughout the year, with over 90% of people using the service saying it either helped them to stay in or return to work.

WIN for Mental Health

Beacon delivers this project in partnership with another Stockport charity, Pure Innovations. The service has been in operation since July 2019 and Beacon provides the complex case worker part of the contract. Beacons will work with clients presenting with complex trauma or those at medium high risk of suicide. Pure Innovations provide psycho social support to clients and the combined efforts of both organisations reduces pressure on statutory mental health services by preventing potential mental health relapses.

During 2020, WIN clients were seen remotely from March, followed by a staffing change, and were able to recruit 3 part time staff members instead of one full time member of staff. This allowed more flexibility and greater coverage through the week to give flexibility to clients wanting appointments.

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Equality, Diversity and Inclusion

2020 was a hugely challenging year for a number of reasons and the death of George Floyd and BLM protests that followed were a real instigator for societal change. Beacon wants to be part of that change and so set up an equality, diversity and inclusion working group in August 2020. The purpose of the group was to identify the areas where Beacon needed to improve its diversity and inclusion, covering all protected characteristics and focussing not just on clients, but the organisation as a whole. Beacon is developing a plan covering policy development, recruitment, marketing, website development, services and an overall culture shift to demonstrate the diversity in society. Beacon aims to be inclusive and representative and to be a place where everybody is welcome and understood. The working group is the start of the journey where we can begin to develop in all those areas.

Future Plans

The board and senior management have carried out a strategic review over the last 12 months and identified several key objectives for the charity in the coming years:

1. Further increasing with more children and young people
2. Supporting more adults who are in work
3. Increasing use of technology to provide effective services
4. Offering more trauma support as a result of the impact of the pandemic
5. Increasing the financial resilience of the charity

At the end of 2020 the staff team had changed considerably with new managers in place. This was settling down as 2020 came to a close and also there was the addition of a fundraiser to the team to start in Jan 2021. The Management Team worked together to produce a comprehensive plan 2021. The focus for 2021 is improving the existing services, increasing financial resilience, and addressing resources within both counselling and supervision capacity to maximise the impact services can have.

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Trustees' Report

Public Benefit

Beacon is passionate about making a difference and being able to show it, since there is no point in providing a service unless you know that you are benefiting people and achieving the outcomes you set out to achieve. In considering Beacon's benefit to the public, the trustees have taken heed of the guidance published by the Charity Commission on public benefit, and are satisfied that Beacon's activities do indeed benefit the public.

The services for adults are closely monitored on a range of outputs and outcomes. The data is entered into a secure database and the results show clearly that Beacon reaches the full range of people in Stockport and beyond, helping them to improve their mental health, well-being, and overall resilience. The positive qualitative feedback from service users tells us that people value the experience of coming to Beacon, particularly the warm and friendly welcome, which helps them feel at ease before counselling. Recently published research by the BACP (British Association for Counselling and Psychotherapy) shows that agencies which provide this atmosphere have better outcomes than those who do not.

The Beacon Schools' service brings significant improvements in the mental health and well-being of young people, improves confidence and self-esteem, and enables young people to stay in school and avoid exclusion, a vital part of them making the most of their education. We have strengthened our base of evidence through revising the paperwork and investing in a database to collate a range of quantitative and qualitative data. Results continue to show that young people and adults benefit from significant improvements to their mental health and well-being, with clear reductions in the severity of mental health problems and substantial increases in mental well-being.

Planned improvements to monitoring, evaluation, and reporting are ongoing and schools in receipt of Beacon's Schools Service have frequently commented on its value. Feedback says it helps senior management and boards to understand the impact of the work and demonstrate it to stakeholders and Ofsted.

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Trustees' Report

Financial Review

Financial Policies and Procedures

This document sets out how Beacon manages all its finances, the attitude to risk, ensures compliance, and exercises a good code of practice. This will be reviewed in 2021 or as the need arises.

The Finance Risk Register

The finance risk register was updated in 2019, hi-lighting 'Reduction in Project Income' as being an area for concern in the longer term given the reduction in funding from a number of key sources. The Business Planning Committee will be reviewing and updating the 3 year business plan to develop alternative strategies for funding opportunities.

Reserves Policy

Beacon's reserves policy aims to hold 6 months of running costs, affording the charity sufficient funds to pay creditors and redundancy pay should the charity need to close or restructure. Beacon has been able to increase its reserves during 2020 and although it does not have 6 months running costs in reserve, it is now able to manage 3 months running costs with current reserve levels.

Beacon's reserves have been used during 2020, at the beginning of the first lockdown when the picture was uncertain as to how the situation would develop. Beacon utilised a proportion of its reserves in preparation for managing running costs. As 2020 developed finances began to improve and reserves could be put back and added to further.

Beacon has review its reserves policy in 2020; as well as providing support for running costs, Beacon will also be able to use its reserves for the other purposes:

- Where appropriate and where it can be clearly evidenced, Beacon will use reserves to invest in a project that will further develop the services and benefit Beacons clients
- Beacon will use reserves in the event of a sudden change in circumstances (such as the Covid-19 pandemic) to support management costs
- Beacon will use reserves in the event the charity needs to be wound up and redundancy pay is to be calculated.

Financial Responsibilities and Accounting Procedures

This document sets out how Beacon monitors its finances and what safeguards are in place to prevent or reduce the likelihood of financial problems occurring. Examples of this are setting the maximum expenditure that can be signed for without the Treasurer/Chairman's signature, what threshold of expenditure will need full board approval, and when Beacon will seek a range of quotes for equipment or services.

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Principal Funding Sources

Beacon's main sources of income in 2020 were as follows:

- Restricted grant from The Big Lottery Fund to support charities affected by the impact of the pandemic
- Contracts with the public sector
- Contracts with the Local Authority
- Contracts with schools
- Fundraising events & corporate sponsors

In addition to an increase in Income from some specific areas, notably Schools, SMBC and Private Practice, there has also been a diversification in the sources of income, including income from fundraising events and corporate sponsorship. Although expenditure has increased, in line with the increased activity and with investment in staffing expertise, it is envisaged that this will be key in developing and managing new sources of income, which in turn will strengthen the charity's financial stability.

Financial Performance

Whilst 2020 has been another challenging year for Beacon, the results were more favourable than budgeted and show a good increase in incoming resources over expenditure.

Unrestricted Funds have increased from £74,404 to £109,254, whilst restricted funds have increased from £nil to £2,073. Overall total funds have increased from £74,404 to £111,327.

Incoming Resources (Unrestricted) were £474,960, a decrease of £91,963. Incoming Resources (Restricted) were £180,704, an increase of £155,992. The total Incoming Resources being £655,664, an increase of £64,029.

Donations and income from funders showed a small decrease over 2020 and there was an increase in income from fundraising and school services. There has also been some growth in contracts placed, with NHS Adult Services and SMBC EAP being notable inclusions during the years, together with a "One-Off" BLF Grant to cover the move into the new combined offices in the Middle Hillgate building.

Overall expenditure has risen from £589,814 to £618,741 an increase of £28,927, the majority of which were staffing costs to cover the increased activity levels.

Whilst it is expected to be another challenging year for Beacon's finances, 2021 will see Beacon focusing on new strategic alliances to consolidate and increase its sources of funding. Beacon continues to explore workflow efficiency by investing in technology and infrastructure to the extent that resources allow in anticipation of increasing its future income streams. As well as use of Quickbooks to support with financial management and the database for client info, 2020 saw the beginning of a significant change in how we use technology. Investment in Office 365, Microsoft Teams and Sharepoint have led to further efficiencies for the office staff and planned changes to the counselling will result in a more secure and efficient exchange of information.

Investment policy and objectives

This policy sets out how Beacon will invest any surplus funds in order to improve the income from reserves. Beacon has adopted a prudent attitude to risk and therefore low risk investments (i.e. ones where the capital is assured) have been sought. Beacon's investments are on instant access deposits with the Vernon Building Society.

Key Organisational Risks

The senior management and board have reviewed the key risks to Beacon, and the danger areas identified are:

Beacon Counselling

Trustees' Report

1. Ongoing impact of the pandemic preventing full use of the building
2. Capacity of existing workforce to meet anticipated levels of demand
3. Failure of fundraising events and corporate fundraising to take off

The board are satisfied that through changes in the management structure and the operational plan in place that these risks to Beacon will be minimised or eliminated.

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Trustees' Report

Statement of Trustees' Responsibilities

The trustees (who are also the directors of Beacon Counselling for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of its incoming resources and application of resources, including its income and expenditure, for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Company Status

The company is limited by guarantee and all members have agreed to contribute a sum not exceeding £10 in the event of a winding-up.

Independent Examiner

Tree Accountancy Limited were re-appointed as the charitable company's independent examiner for 2020. This report has been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities (issued in March 2005) and in accordance with the special provisions applicable to companies subject to the small companies' regime of the Companies Act 2006.

The annual report was approved by the trustees of the charity on 23/9/21 and signed on its behalf by:


.....
Mr B Bissell
Chairman and Trustee

Beacon Counselling

Independent Examiner's Report to the trustees of Beacon Counselling

I report to the charity trustees on my examination of the accounts of the charity for the year ended 31 December 2020 which are set out on pages 14 to 30.

Respective responsibilities of trustees and examiner

As the charity's trustees of Beacon Counselling (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of Beacon Counselling are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

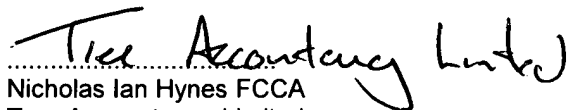
Independent examiner's statement

Since Beacon Counselling's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of , which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of Beacon Counselling as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities [applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)].

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.


.....

Nicholas Ian Hynes FCCA
Tree Accountancy Limited
Chartered Certified Accountants
First Floor
Eastgate
Castle Street
Castlefield
Manchester
M3 4LZ

Date.....29/09/21.....

Beacon Counselling

Statement of Financial Activities for the Year Ended 31 December 2020 (Including Income and Expenditure Account and Statement of Total Recognised Gains and Losses)

	Note	Unrestricted funds £	Restricted funds £	Total 2020 £
Income and Endowments from:				
Donations and legacies	3	23,637	2,073	25,710
Charitable activities	4	451,049	178,631	629,680
Investment income	5	274	-	274
Total income		<u>474,960</u>	<u>180,704</u>	<u>655,664</u>
Expenditure on:				
Charitable activities	6	<u>(439,858)</u>	<u>(178,883)</u>	<u>(618,741)</u>
Total expenditure		<u>(439,858)</u>	<u>(178,883)</u>	<u>(618,741)</u>
Net income		35,102	1,821	36,923
Transfers between funds		<u>(252)</u>	<u>252</u>	-
Net movement in funds		34,850	2,073	36,923
Reconciliation of funds				
Total funds brought forward		<u>74,404</u>	<u>-</u>	<u>74,404</u>
Total funds carried forward	15	<u>109,254</u>	<u>2,073</u>	<u>111,327</u>
	Note	Unrestricted funds £	Restricted funds £	Total 2019 £
Income and Endowments from:				
Donations and legacies	3	60,721	-	60,721
Charitable activities	4	505,944	24,712	530,656
Investment income	5	258	-	258
Total income		<u>566,923</u>	<u>24,712</u>	<u>591,635</u>
Expenditure on:				
Charitable activities	6	<u>(563,691)</u>	<u>(26,123)</u>	<u>(589,814)</u>
Total expenditure		<u>(563,691)</u>	<u>(26,123)</u>	<u>(589,814)</u>
Net income/(expenditure)		3,232	(1,411)	1,821
Transfers between funds		<u>(1,411)</u>	<u>1,411</u>	-
Net movement in funds		1,821	-	1,821
Reconciliation of funds				
Total funds brought forward		<u>72,583</u>	<u>-</u>	<u>72,583</u>
Total funds carried forward	15	<u>74,404</u>	<u>-</u>	<u>74,404</u>

All of the charity's activities derive from continuing operations during the above two periods.

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Statement of Financial Activities for the Year Ended 31 December 2020 (Including Income and Expenditure Account and Statement of Total Recognised Gains and Losses)

The funds breakdown for 2019 is shown in note 15.

Beacon Counselling
(Registration number: 05429473)
Balance Sheet as at 31 December 2020

	Note	2020 £	2019 £
Fixed assets			
Tangible assets	11	5,692	5,345
Current assets			
Debtors	12	78,368	59,754
Cash at bank and in hand		<u>96,714</u>	<u>70,557</u>
		175,082	130,311
Creditors: Amounts falling due within one year	13	<u>(69,447)</u>	<u>(61,252)</u>
Net current assets		<u>105,635</u>	<u>69,059</u>
Net assets		<u><u>111,327</u></u>	<u><u>74,404</u></u>
Funds of the charity:			
Restricted funds		2,073	-
Unrestricted income funds			
Unrestricted funds		<u>109,254</u>	<u>74,404</u>
Total funds	15	<u><u>111,327</u></u>	<u><u>74,404</u></u>

For the financial year ending 31 December 2020 the charity was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the charity to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

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(Registration number: 05429473)
Balance Sheet as at 31 December 2020

The financial statements on pages 14 to 30 were approved by the trustees, and authorised for issue on 23/9/21..... and signed on their behalf by:


.....
~~Mr B Bissell~~
Chairman and Trustee

Beacon Counselling

Statement of Cash Flows for the Year Ended 31 December 2020

	Note	2020 £	2019 £
Cash flows from operating activities			
Net cash income		36,923	1,821
Adjustments to cash flows from non-cash items			
Depreciation		2,488	1,319
Investment income	5	<u>(274)</u>	<u>(258)</u>
		39,137	2,882
Working capital adjustments			
(Increase)/decrease in debtors	12	(18,614)	1,182
Increase in creditors	13	<u>8,195</u>	<u>23,758</u>
Net cash flows from operating activities		<u>28,718</u>	<u>27,822</u>
Cash flows from investing activities			
Interest receivable and similar income	5	274	258
Purchase of tangible fixed assets	11	<u>(2,835)</u>	<u>(6,081)</u>
Net cash flows from investing activities		<u>(2,561)</u>	<u>(5,823)</u>
Net increase in cash and cash equivalents		26,157	21,999
Cash and cash equivalents at 1 January		<u>70,557</u>	<u>48,558</u>
Cash and cash equivalents at 31 December		<u><u>96,714</u></u>	<u><u>70,557</u></u>

All of the cash flows are derived from continuing operations during the above two periods.

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

1 Charity status

The charity is limited by share capital, incorporated in England and Wales.

The address of its registered office is:

50-52 Middle Hillgate
Stockport
SK1 3DL

The Charity number is 1109545

The Company registration number is 05429473

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). They also comply with the Companies Act 2006 and Charities Act 2011.

Basis of preparation

Beacon Counselling meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

Going concern

The trustees consider that there are no material uncertainties about the charity's ability to continue as a going concern nor any significant areas of uncertainty that affect the carrying value of assets held by the charity.

Judgements

There are no significant judgements.

Income and endowments

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

Donations and legacies

Voluntary income is received by way of grants, donations and gifts and is included in full in the Statement of Financial Activities when receivable. Grants, where entitlement is not conditional on the delivery of specific performance by the charity, are recognised when the charity becomes unconditionally entitled to the grant.

Grants receivable

Incoming resources from grants, where related to performance and specific deliverables, are accounted for as the charity earns the right to consideration by its performance.

Donated services and facilities

Donated services and facilities are included at the value to the charity where this can be quantified. The value of services provided by volunteers has not been included in these accounts.

Investment income

Investment income is included when receivable.

Expenditure

All expenditure is recognised once there is a legal or constructive obligation to that expenditure, it is probable settlement is required and the amount can be measured reliably. All costs include any VAT which cannot be recovered and are allocated to the applicable expenditure heading that aggregate similar costs to that category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of resources, with central staff costs allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use. Other support costs are allocated based on the spread of staff costs.

Raising funds

Costs of raising funds comprise the costs of the fundraising activities undertaken by the charity.

Charitable activities

Expenditure on charitable activity is the expenditure undertaken to carry out the charitable activities.

Support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

Government grants

Government grants are recognised based on the accrual model and are measured at the fair value of the asset received or receivable. Grants are classified as relating either to revenue or to assets. Grants relating to revenue are recognised in income over the period in which the related costs are recognised. Grants relating to assets are recognised over the expected useful life of the asset. Where part of a grant relating to an asset is deferred, it is recognised as deferred income.

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Notes to the Financial Statements for the Year Ended 31 December 2020

Taxation

The charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

Tangible fixed assets

Individual fixed assets costing £1000 or more are initially recorded at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation and amortisation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Asset class	Depreciation method and rate
Computer equipment	33% reducing balance method
Office equipment	33% reducing balance method

Trade debtors

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the charity will not be able to collect all amounts due according to the original terms of the receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the charity does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Fund structure

Unrestricted income funds are general funds that are available for use at the trustees discretion in furtherance of the objectives of the charity.

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Notes to the Financial Statements for the Year Ended 31 December 2020

Designated funds are unrestricted funds earmarked by the Management Committee for particular purposes.

Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal.

Pensions and other post retirement obligations

Employees of the charity are entitled to join a defined contribution 'money purchase' scheme. The charity contribution is restricted to the contributions disclosed in note 9. The liability at the year end was £1,397 (2017 - £839). The costs of the defined contribution scheme are included within salaries costs.

Financial instruments

Classification

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

3 Income from donations and legacies

	Unrestricted	Restricted	Total	Total
	2020	2,020	2020	2019
	£	£	£	£
Friends of Beacon	1,465	-	1,465	1,720
Furlough	12,887	-	12,887	-
Client contributions	2,884	-	2,884	14,437
Donations	6,401	2,073	8,474	44,564
	23,637	2,073	25,710	60,721

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

4 Income from charitable activities

	Unrestricted funds	Restricted funds	Total 2020	Total 2019
	General £	£	£	£
Nexus	-	-	-	3,330
Placement contributions	7,715	-	7,715	11,315
Training Enterprise	870	-	870	5,585
Schools Counselling	158,065	-	158,065	165,807
SMBC EAP	98,094	-	98,094	94,995
NHS Adult Services	-	10,872	10,872	-
IAPT Brief Therapy Service	-	52,811	52,811	50,479
External supervision	-	-	-	4,872
Safe Spaces	-	-	-	10,000
Private Practice	76,584	-	76,584	85,865
Evolve	-	66,573	66,573	32,008
John Lewis	-	1,788	1,788	894
Schools Workshop	-	-	-	250
GM Pilot Phase 2	21,396	-	21,396	6,890
GMMHSC	-	-	-	9,430
Wellbeing Independant Network	-	38,004	38,004	25,236
SOS	-	-	-	3,150
Tameside MBC	35,885	-	35,885	20,440
WIN	-	60	60	110
Lottery - Covid Response	52,440	-	52,440	-
Lloyds Bank Foundation	-	8,523	8,523	-
	<u>451,049</u>	<u>178,631</u>	<u>629,680</u>	<u>530,656</u>

5 Investment income

	Unrestricted funds	Total 2020	Total 2019
	General £	£	£
Interest receivable and similar income;			
Interest receivable on bank deposits	<u>274</u>	<u>274</u>	<u>258</u>

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

6 Expenditure on charitable activities

	Unrestricted funds			
	General	Restricted	Total	Total
	£	funds	2020	2019
		£	£	£
Salaries	405,215	126,523	531,738	498,419
Travel	1,045	191	1,236	5,730
Premises expenses	10,871	15,826	26,697	28,188
Accountancy	4,982	7,168	12,150	11,520
Legal & professional fees	1,665	2,394	4,059	1,417
IT costs	1,690	11,069	12,759	10,629
Telephone	2,332	3,292	5,624	5,771
Insurance	1,390	2,000	3,390	3,047
Recruitment & training	3,174	3,432	6,606	4,581
Printing, postage & stationery	920	1,126	2,046	3,295
Equipment & materials	93	-	93	2,963
Other office costs	1,853	2,216	4,069	3,564
Subscriptions	1,150	1,406	2,556	1,022
Staff Welfare	371	200	571	2,658
Bank charges & interest	1,149	-	1,149	1,482
Depreciation	448	2,040	2,488	1,320
Publicity & marketing	85	-	85	3,837
Fundraising costs	1,425	-	1,425	371
	<u>439,858</u>	<u>178,883</u>	<u>618,741</u>	<u>589,814</u>

7 Net incoming/outgoing resources

Net incoming resources for the year include:

	2020	2019
	£	£
Other non-audit services	11,150	10,520
Depreciation of fixed assets	2,488	1,319
Independent Examiner's remuneration	<u>1,000</u>	<u>1,000</u>

8 Trustees remuneration and expenses

No trustees, nor any persons connected with them, have received any remuneration from the charity during the year.

No trustees have received any reimbursed expenses or any other benefits from the charity during the year.

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

9 Staff costs

The aggregate payroll costs were as follows:

	2020	2019
	£	£
Wages and salaries	504,226	475,694
Social security costs	22,611	17,580
Pension costs	6,248	5,145
	<u>533,085</u>	<u>498,419</u>

The monthly average number of persons (including senior management team) employed by the charity during the year expressed as full time equivalents was as follows:

	2020 No	2019 No
Project workers	-	5
Administration	4	6
Development workers	-	1
Management	<u>5</u>	<u>-</u>
	<u>9</u>	<u>12</u>

No employee received emoluments of more than £60,000 during the year.

10 Taxation

The charity is a registered charity and is therefore exempt from taxation.

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

11 Tangible fixed assets

	Furniture and equipment £	Total £
Cost		
At 1 January 2020	28,498	28,498
Additions	<u>2,835</u>	<u>2,835</u>
At 31 December 2020	<u>31,333</u>	<u>31,333</u>
Depreciation		
At 1 January 2020	23,153	23,153
Charge for the year	<u>2,488</u>	<u>2,488</u>
At 31 December 2020	<u>25,641</u>	<u>25,641</u>
Net book value		
At 31 December 2020	<u><u>5,692</u></u>	<u><u>5,692</u></u>
At 31 December 2019	<u><u>5,345</u></u>	<u><u>5,345</u></u>

12 Debtors

	2020 £	2019 £
Trade debtors	62,257	44,712
Prepayments	7,311	7,429
Accrued income	8,800	7,494
Other debtors	<u>-</u>	<u>119</u>
	<u><u>78,368</u></u>	<u><u>59,754</u></u>

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Notes to the Financial Statements for the Year Ended 31 December 2020

13 Creditors: amounts falling due within one year

	2020 £	2019 £
Trade creditors	1,351	7,736
Other taxation and social security	15,270	5,659
Other creditors	31,919	27,978
Accruals	20,907	19,879
	<u>69,447</u>	<u>61,252</u>

Deferred income

The charity have made the following deferrals of incoming resources to be consistent with their accounting policy on incoming resources:

	2020 £	2019 £
Incoming resources deferred in current year	28,990	25,438
Amounts released from previous year	(25,438)	(13,766)

14 Obligations under leases and hire purchase contracts

The total value of future minimum lease payments was as follows:

	2020 £	2019 £
Within one year	17,500	17,500
In two to five years	17,500	35,000
	<u>35,000</u>	<u>52,500</u>

The operating lease is in respect of the building.

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

15 Funds

	Balance at 1 January 2020 £	Incoming resources £	Resources expended £	Transfers £	Balance at 31 December 2020 £
Unrestricted funds					
<i>General</i>					
Unrestricted fund	73,331	474,960	(439,858)	821	109,254
<i>Designated</i>					
Trauma	1,073	-	-	(1,073)	-
Total unrestricted funds	<u>74,404</u>	<u>474,960</u>	<u>(439,858)</u>	<u>(252)</u>	<u>109,254</u>
Restricted funds					
Big Lottery Fund	-	63,683	(63,683)	-	-
John Lewis	-	1,788	(2,040)	252	-
Evolve	-	66,573	(66,573)	-	-
WIN	-	38,064	(38,064)	-	-
Lloyds Bank Foundation	-	8,523	(8,523)	-	-
YP Covid	-	2,073	-	-	2,073
Total restricted funds	<u>-</u>	<u>180,704</u>	<u>(178,883)</u>	<u>252</u>	<u>2,073</u>
Total funds	<u>74,404</u>	<u>655,664</u>	<u>(618,741)</u>	<u>-</u>	<u>111,327</u>
	Balance at 1 January 2019 £	Incoming resources £	Resources expended £	Transfers £	Balance at 31 December 2019 £
Unrestricted funds					
<i>General</i>					
Unrestricted fund	71,477	566,923	(563,658)	(1,411)	73,331
<i>Designated</i>					
Trauma	1,106	-	(33)	-	1,073
Total unrestricted funds	<u>72,583</u>	<u>566,923</u>	<u>(563,691)</u>	<u>(1,411)</u>	<u>74,404</u>

Beacon Counselling

Notes to the Financial Statements for the Year Ended 31 December 2020

	Balance at 1 January 2019 £	Incoming resources £	Resources expended £	Transfers £	Balance at 31 December 2019 £
Restricted funds					
Nexus	-	3,330	(4,615)	1,285	-
Safe Space/SAVY	-	10,000	(10,000)	-	-
John Lewis	-	894	(1,020)	126	-
Evolve	-	10,488	(10,488)	-	-
Total restricted funds	<u>-</u>	<u>24,712</u>	<u>(26,123)</u>	<u>1,411</u>	<u>-</u>
Total funds	<u>72,583</u>	<u>591,635</u>	<u>(589,814)</u>	<u>-</u>	<u>74,404</u>

The specific purposes for which the funds are to be applied are as follows:

John Lewis: Funding for tablets and related IT developments so that work in schools can become paperless.

Big Lottery Fund: Money from the lottery in regards to COVID 19 to help with running costs throughout the pandemic.

Evolve: Partnership project with Pure Insight improving the mental health and resilience of young adults who have left the care system

WIN: Project in partnership with Pure Innovations to support individuals presenting with complex mental health needs.

Lloyds Bank Foundation: Funding to support IT upgrades from Lloyds bank.

YP Covid: Funding to support children and young people who have been affected by the COVID 19 pandemic.

The designated funds are relating to donations received that the management committee decided to use to support people affected by the Manchester Arena attack. The trustees have made the decision to release these funds back to unrestricted funds.

16 Analysis of net assets between funds

	Unrestricted funds General £	Total funds £
Tangible fixed assets	5,692	5,692
Current assets	175,082	175,082
Current liabilities	<u>(69,447)</u>	<u>(69,447)</u>
Total net assets	<u>111,327</u>	<u>111,327</u>

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Notes to the Financial Statements for the Year Ended 31 December 2020

17 Analysis of net funds

	At 1 January 2020 £	Cash flow £	At 31 December 2020 £
Cash at bank and in hand	70,557	26,157	96,714
Net debt	<u>70,557</u>	<u>26,157</u>	<u>96,714</u>