

Company Registration No. 5407340 (England And Wales)

# Alta Holdings Limited

**Annual Report** 

For the year ended 31 December 2007

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## Directors and advisers

Directors R F Wallace

N E H Ferguson

Secretary P R Manser

Company number 5407340

Registered office 50 Hans Crescent

London SW1X 0NA

Registered auditors Kingston Smith LLP

Devonshire House 60 Goswell Road

London EC1M 7AD

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## **Directors' Report** For the year ended 31 December 2007

The directors present their report and financial statements for the year ended 31 December 2007

#### Directors

The following directors have held office since 1 January 2007

R F Wallace

P M Prettejohn

(Resigned 29 January 2007)

P Stormonth Darling

(Resigned 18 September 2007)

N E H Ferguson

#### Principal activities

The principal activity of the company continued to be that of a holding company. Alta Holdings owns the entire ordinary share capital of Alta Advisers Limited

The principal activity of Alta Advisers Limited is the provision of investment advice and investment management services relating to the financial assets of its clients

#### Development and performance during the year

Alta Holdings' group profit on ordinary activities before taxation increased from £2.8 million in 2006 to £3.5 million in 2007 Group turnover increased by £6.5 million to £17.0 million due mainly to higher management and advisory fees earned Accordingly, group cost of sales and group administrative expenses also increased during 2007. Cost of sales rose by £2.8 million to £10.1 million. Excluding the charitable donations of £3 million, administrative expenses increased by £0.2 million to £08 million

Group shareholder funds at the end of 2007 were £4.4 million, an increase of £2.5 million from the end of 2006. Company shareholder funds at the end of 2007 were £1.5 million, an increase of £1.5 million from the end of 2006

#### Principal risks and uncertainties

Alta Holdings owns the entire ordinary share capital of Alta Advisers Limited, an investment advisory and investment management company. Due to the unpredictable nature of investment markets, significant market changes could impact the revenue streams or client base of Alta Advisers

### Results and dividends

The consolidated profit and loss account for the year is set out on page 4

2007	2006
£	£
3,000,000	10,000
	£

The group made no political donations during the year (2006 f.nil) Charitable donations totalled £3,000,000 (2006 £10,000) during the year, a donation of £1,000,000 was made to Signid Rausing Trust and £2,000,000 to Charities Aid Foundation

#### Auditors

In accordance with section 485 of the Companies Act 2006, a resolution proposing that Kingston Smith LLP be reappointed as auditors of the company will be put to the Annual General Meeting

# Directors' Report (continued) For the year ended 31 December 2007

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- -select suitable accounting policies and then apply them consistently,
- -make judgements and estimates that are reasonable and prudent,
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

- (a) so far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the group's auditors are aware of that information

By order of the board

P R Manser

Secretary

5/8/08

# Independent Auditors' Report To the shareholders of Alta Holdings Limited

We have audited the financial statements of Alta Holdings Limited for the year ended 31 December 2007 set out on pages 4 to 16 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985, and whether in our opinion the information given in the directors' report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### nouniqO

In our opinion

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- the financial statements give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's and the group's affairs as at 31 December 2007 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Kingston Smith LLP

Chartered Accountants

Registered Auditors

7/8/2008

Devonshire House 60 Goswell Road London EC1M 7AD

# Consolidated Profit And Loss Account For the year ended 31 December 2007

	Notes	2007 £	2006 £
Turnover	2	17,045,368	10,539,292
Cost of sales		(10,110,681)	(7,294,709)
Gross profit		6,934,687	3,244,583
Administrative expenses		(3,750,104)	(622,460)
Operating profit	3	3,184,583	2,622,123
Other interest receivable and similar income	e	361,407	128,104
Profit on ordinary activities before taxation		3,545,990	2,750,227
Tax on profit on ordinary activities	4	(1,044,035)	(773,353)
Profit on ordinary activities after taxation	n	2,501,955	1,976,874

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# Balance Sheets As at 31 December 2007

	• • • • • • • • • • • • • • • • • • •		<u>-</u>		•		
	NT	2007	2006	2007	2006		
	Notes	£	£	£	£		
Fixed assets							
Tangible assets	7	468,223	599,870	-	-		
Investments	8	-		2,000,000	2,000,000		
		468,223	599,870	2,000,000	2,000,000		
Current assets							
Debtors	9	3,691,203	3,070,899	27,633	-		
Cash at bank and in hand		5,998,583	2,898,599	1,598,295	35,592		
		9,689,786	5,969,498	1,625,928	35,592		
Creditors amounts falling due within one year	10	(3,619,080)	(2,532,394)	(23,059)	(5,287)		
Net current assets		6,070,706	3,437,104	1,602,869	30,305		
Total assets less current liabilities		6,538,929	4,036,974	3,602,869	2,030,305		
Creditors amounts falling due after more than one year	11	(2,098,000)	(2,098,000)	(2,098,000)	(2,098,000)		
		4,440,929	1,938,974	1,504,869	(67,695)		
Capital and reserves							
Profit and loss account	13	4,440,929	1,938,974	1,504,869	(67,695)		
Shareholders' funds	14	4,440,929	1,938,974	1,504,869	(67,695)		

Approved by the Board and authorised for issue on 5/8/a &

R F Wallace Director

# Consolidated Group Cash Flow Statement For the year ended 31 December 2007

		2007		2006
	£	£	£	£
Net cash inflow from operating activities		3,557,653		2,201,542
Returns on investments and servicing of finance				
Interest received	361,407		128,104	
Net cash inflow for returns on investments and servicing of finance		361,407		128,104
Taxation		(771,097)		-
Capital expenditure				
Payments to acquire tangible assets	(50,863)		(599,113)	
Receipts from sales of tangible assets	2,884		5,451	
Net cash outflow for capital expenditure		(47,979)		(593,662)
Acquisitions and disposals				
Purchase of subsidiary undertakings (net of cash acquired)	-		(947,777)	
Net cash outflow for acquisitions and disposals		-	<del></del>	(947,777)
Net cash inflow before management of liquid resources and financing		3,099,984		788,207
Financing				
New debenture loan			2,098,000	
Net cash inflow from financing				2,098,000
Increase in cash in the year		3,099,984		2,886,207

## Notes To The Consolidated Cash Flow Statement For the year ended 31 December 2007

1	Reconciliation of operating profit to net cash outflow from operating activities			2007	2006
				£	£
	Operating profit			3,184,583	2,622,123
	Depreciation of tangible assets			179,626	116,874
	Amortisation of intangible assets			-	(96,449)
	Increase in debtors			(620,304)	(993,069)
	Increase in creditors within one year			813,748	552,063
	Net cash outflow from operating activities			3,557,653	2,201,542
2	Analysis of net funds	1 January 2007	Cash flow	Other non- cash changes	31 December 2007
		£	£	£	£
	Net cash				
	Cash at bank and in hand	2,898,599	3,099,984		5,998,583
	Debts falling due after one year	(2,098,000)	-	-	(2,098,000)
	Net funds	800,599	3,099,984		3,900,583
3	Reconciliation of net cash flow to movement	ın net debt		2007	2006
				£	£
	Increase in cash in the year			3,099,984	2,886,207
	Cash inflow from increase in debt				(2,098,000)
	Movement in net funds in the year			3,099,984	788,207
	Opening net funds			800,599	12,392
	Closing net funds			3,900,583	800,599

### Notes To The Consolidated Financial Statements For the year ended 31 December 2007

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

#### 12 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and Alta Advisers Limited made up to 31 December 2007. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### 14 Turnover

Fee income represents revenue earned under contracts to provide investment management services. Revenue is recognised as earned when, and to the extent that, the firm obtains the right to consideration in exchange for its performance under these contracts. It is measured at the fair value of the right to consideration, which represents amounts chargeable to clients, including expenses and disbursements but excluding value added tax.

#### 15 Negative goodwill

Goodwill arising on consolidation is written off in the year of acquisition

#### 16 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Leasehold improvements

- over the life of the lease

Computer equipment

- straight line over 3 years

Fixtures, fittings & equipment

- straight line over 4 years

#### 17 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.8 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 1.9 Pensions

The Group operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1 10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### 111 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

#### 2 Turnover

3

The total turnover of the group for the year has been derived from its principal activity

#### Segmental analysis by geographical area

The analysis by geographical area of the group's turnover is set out as below

	2007		2006	
	Sales by Sales by origin destination		Sales by destination	Sales by origin
	£	£	£	£
Geographical segment				
United Kingdom and Channel Islands	2,919,487	17,045,368	3,855,304	10,539,292
Cayman Islands and Bermuda	14,118,381	-	6,669,240	-
Other	7,500	-	14,748	-
	17,045,368	17,045,368	10,539,292	10,539,292
Omeratus a profit			2007	2006
Operating profit				
Operating profit is stated after charging			£	£
Depreciation of intangible assets			-	(96,449)
Depreciation of tangible assets			179,626	116,874
Operating lease rentals				
- Plant and machinery			12,068	9,887
- Premises			391,713	75,000
Auditors' remuneration			21,425	18,228

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

Taxation		2007	2006
		£	£
Domestic curren	t year tax		
UK. corporation t	ax	1,046,291	773,353
Adjustment for pr	or years	(2,256)	
Current tax charg	ge	1,044,035	773,353
Factors affecting	the tax charge for the year		
Profit on ordinary	activities before taxation	3,545,990	2,750,227
	activities before taxation multiplied by standard rate of UK 30% (2006 - 30%)	1,063,797	825,068
Effects of			
Non deductible ex	penses	3,871	10,072
Depreciation add I	pack	53,888	10,359
Capital allowances		(63,562)	(112,806)
Tax losses utilised		(5,591)	4,559
Adjustments to pr	evious periods	(2,256)	-
Chargeable dispos	als	774	1,636
Other tax adjustme	ents	(6,886)	34,465
		(19,762)	(51,715)
Current tax charg	ge	1,044,035	773,353

### 5 Profit/(loss) for the financial year

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The profit/(loss) for the financial year is made up as follows

	2007	2006
	£	£
Holding company's profit/(loss) for the financial year	1,572,564	(29,795)

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

### 6 Intangible fixed assets Group

	Negative goodwill £
Cost	
At 1 January 2007 & at 31 December 2007	(96,449)
Amortisation	
At 1 January 2007 & at 31 December 2007	(96,449)
Net book value	
At 31 December 2007	-
At 31 December 2006	<del>-</del>

### 7 Tangible fixed assets Group

	Leasehold mprovements	Plant and machinery	Fixtures, fittings & equipment	Total
	£	£	£	£
Cost				
At 1 January 2007	287,984	309,653	218,328	815,965
Additions	-	43,794	7,069	50,863
Disposals			(3,900)	(3,900)
At 31 December 2007	287,984	353,447	221,497	862,928
Depreciation				
At 1 January 2007	16,530	157,796	41,769	216,095
On disposals	-	-	(1,016)	(1,016)
Charge for the year	49,351	77,116	53,159	179,626
At 31 December 2007	65,881	234,912	93,912	394,705
Net book value				
At 31 December 2007	222,103	118,535	127,585	468,223
At 31 December 2006	271,454	151,857	176,559	599,870

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

#### 8 Fixed asset investments

Company

Shares in group undertakings

£.

Cost

At 1 January 2007 & at 31 December 2007

2,000,000

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or incorporation				res held
	•	Class	%		
Subsidiary undertakings					
Alta Advisers Limited	England & Wales	Ordinary	100		

The principal activity of these undertakings for the last relevant financial year was as follows

Principal activity

Alta Advisers Limited

Investment advisers and investment management services

During the year, Alta Advisers Limited paid dividends totalling £1,500,000 to Alta Holdings Limited

#### 9 Debtors

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Trade debtors	44,482	831,068	-	
Amounts owed by group undertakings	-	-	18,775	-
Other debtors	40,030	58,575	2,952	_
Prepayments and accrued income	3,606,691	2,181,256	5,906	-
	3,691,203	3,070,899	27,633	-
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# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

10	Creditors	amounts falling due within one year
10	CICUITOIO	amounts taking duc within out year

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Trade creditors	71,093	250,466	-	-
Corporation tax	1,046,291	773,353	13,274	-
Other creditors	811,073	559,102	-	-
Accruals and deferred income	1,690,623	949,473	9,785	5,287
	3,619,080	2,532,394	23,059	5,287

### 11 Creditors · amounts falling due after more than one year

_	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Debenture loans	2,098,000	2,098,000	2,098,000	2,098,000
Analysis of loans				
Wholly repayable within five years	2,098,000	2,098,000	2,098,000	2,098,000
	2,098,000	2,098,000	2,098,000	2,098,000

#### 12 Pension costs

### Defined contribution

	2007 £	2006 £
Contributions payable by the group for the year	887,721	392,924

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

## 13 Statement of movements on profit and loss account

	Group	:	Profit and loss
			account
			£
	Balance at 1 January 2007		1,938,974
	Profit for the year		2,501,955
	Balance at 31 December 2007		4,440,929
	Company		
			Profit and loss account
			£
	Balance at 1 January 2007		(67,695)
	Profit for the year		1,572,564
	Balance at 31 December 2007		1,504,869
14	Reconciliation of movements in shareholders' funds Group	2007 £	2006 £
	Profit for the financial year	2,501,955	1,976,874
	Opening shareholders' funds	1,938,974	(37,900)
	Closing shareholders' funds	4,440,929	1,938,974
		2007	2006
	Company	£	£
	Profit/(Loss) for the financial year	1,572,564	(29,795)
	Opening members' funds	(67,695)	(37,900)
	Closing members' funds	1,504,869	(67,695)

### 15 Contingent liabilities

#### Group

The directors are not aware of any contingent liabilities in the group

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

#### 16 Financial commitments

At 31 December 2007 the group had annual commitments under non-cancellable operating leases as follows

		Land and buildings		Other	
		2007	2006	2007	2006
		£	£	£	£
	Expiry date				
	Between two and five years	-	-	12,068	10,628
	In over five years	380,935	380,935	-	-
		380,935	380,935	12,068	10,628
17	Directors' emoluments			2007 £	2006
				20	£
	Emoluments for qualifying services to the group			2,002,202	1,141,609
	Group pension contributions to money purchase sch	nemes		549,325	78,172
				2,551,527	1,219,781
	Emoluments disclosed above include the following a director	amounts paid to the l	ughest paid		
	Emoluments for qualifying services to the group			1,286,185	860,631
	Group pension contributions to money purchase sch	nemes		83,250	54,750
					<del></del>

# Notes To The Consolidated Financial Statements (continued) For the year ended 31 December 2007

#### 18 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was

	2007 Number	2006 Number
Investment advisory and investment management	9	6
Administration and secretarial	13	13
	22	19
Employment costs	2007	2006
	£	£
Wages and salaries	5,683,392	4,119,535
Social security costs	715,681	518,854
Other pension costs	887,721	392,924
	7,286,794	5,031,313

#### 19 Control

The company is a private company limited by guarantee and consequently does not have share capital. Each of the members is hable to contibute a sum not exceeding £1 towards the assets of the company in the event of liquidation

#### 20 Related party transactions

#### Group

The group paid the following amounts to related parties of the group directors during the year

- £31,762 (2006 £51,050) to Taylor Wessing Solicitors, of which P Blake-Roberts is an employee,
- £26,250 (2006 £35,000) to P Stormonth Darling for consultancy services,
- £15,698 (2006 £34,968) to Rawlinson & Hunter Chartered Accountants, of which PM Prettejohn is a partner, and
- -£1,641 (2006 £111) to British Sky Broadcasting Group Plc for television services, of which NEH Ferguson is a director