# **COMPANIES HOUSE**

**ANNUAL REPORT** 

THE GADA GROUP LIMITED

**31 DECEMBER 2013** 

COMPANIES HOUSE

\*! 4023\/!Z\*

D4 28/01/2015

#108

## FINANCIAL STATEMENTS

# THE GADA GROUP LIMITED

# **31 DECEMBER 2013**

## Officers and Professional Advisors:

## The Board of Directors

- D. Ciattoni
- A. De Marinis
- A. Pellegrinelli
- A. Gualtieri
- G. Watts (resigned on 31 January 2013)
- M. Danby (resigned on 31 January 2013)
- A. Lawley (resigned on 31 January 2013)
- S.G. Albonetti (resigned on 28 March 2013)

## Registered Office

40 East Street

Havant

PO9 1AQ Hampshire

## **Auditor**

MHA MacIntyre Hudson

**Chartered Accountants & Statutory Auditors** 

New Bridge Street House

30-34 New Bridge Street

LONDON

EC4V 6BJ

## Bankers

HSBC Bank plc

18a Curzon Street

Mayfair

LONDON

W1J 7LA

United Kingdom

#### THE STRATEGIC REPORT

The directors have pleasure in presenting their strategic report together with the audited financial statements of the Group and of the Company for the financial year ended 31 December 2013.

#### **Business Review**

On 30 October 2013, the group disposed of its entire shareholding in Gada Turkey A.S. for consideration of €3.45million.

On 31 December 2013 the group has reduced its investment in Romania from 70% to 30% and has disposed of the rest of its shareholding after the year end.

The results of these two entities have been classified as discontinued operations in the group income statement.

The results for the year ended 31 December 2013 are as follows:

	Group	Company
	€000	€000
Profit/(Loss) net of tax	(685)	2,197

## **Future Developments**

In March 2014, the call option for the sale of the remaining 30% investment in Romania has been exercised by Octavian Netcu for an overall value of 1,652,000. The transfer of the shares will take place once the payment is done (within the  $31^{st}$  March 2016) or once the Group receives a bank guarantee on the same amount.

## **Key Performance Indicators**

	2013	2012
Profit from operations*	6.6%	7.2%
Debt to equity ratio	2.98	4.09
ROTA - return on total asset	6.0%	6.4%
ROE - return on equity (pre-tax)	8.9%	8.2%

<sup>\*</sup>Profit from operation has been calculated as a % on total turnover

#### PRINCIPAL RISKS AND UNCERTAINTIES

#### Bank balances and cash

These comprise cash held by the Group and short-term bank deposits with an original maturity of three months or less. The carrying amount of these assets approximates to their fair value.

## **Credit Risks**

The Group's principal financial assets are bank balances and cash, trade and other receivables, which represent the Group's maximum exposure to credit risk in relation to financial assets.

The Group's credit risk is primarily attributable to its trade receivables. The amounts shown in the balance sheet are net of allowances for doubtful receivables, estimated by the Group's management based on prior experience and their assessment of the current economic environment.

The credit risk on liquid funds is limited because the counterparties are banks with high creditratings assigned by international credit-rating agencies.

The Group has no significant concentration of credit risk, with exposure spread over a number of counterparties and customers.

## **Liquidity Risk**

The liquidity risk is the risk that the financial resources available to the Group may not be sufficient to meet financial obligations arising from operating and investment activities in accordance with stipulated terms and deadlines. The Group's policy is to achieve a balance between average maturity and flexibility and diversification of financial sources. Because the Parent Company manages directly the Group's financial resources (centralized management of liquidity and bank borrowings, negotiation of adequate credit lines and monitoring of future liquidity needs consistent with the corporate planning process), this goal is generally pursued by securing access to overdraft facilities, medium- and long-term financing, finance leases, securitization/factoring of trade receivables and, lastly, maintaining a minimum required level of liquidity.

Signed or behalf of the directors

A. De Marinis

Director

Approved by the directors on 12 December 2014

Registered Office:

40 East Street

Havant

PO9 1AQ Hampshire

#### THE DIRECTORS' REPORT

The directors have pleasure in presenting their report together with the audited financial statements of the Group and of the Company for the financial year ended 31 December 2013.

## **Principal activities**

The principal activity of the Company is investment holding and strategic and operational management of its subsidiaries.

The principal activity of the Group is sales, marketing and distribution of medical devices and the provision of specialised health services with particular reference to the following market segments: Dialysis, Laboratory and Transfusion, Cardiovascular, Perfusion, Radiology & Imaging, Integrated services, Technical Assistance and General Hospital.

The group operates mainly in Italy and holds a minority investment in Romania.

#### Results for 2013

On 30 October 2013, the group disposed of its entire shareholding in Gada Turkey A.S. for consideration of €3.45million.

On 31 December 2013 the group has reduced its investment in Romania from 70% to 30%.

The results of these two entities have been classified as discontinued operations in the group income statement.

The results for the year ended 31 December 2013 are as follows:

	Group	Company
	€000	€000
Profit/(Loss) net of tax	(685)	2,197
	<del></del>	

## **Dividends**

During the year, no dividend was paid by the Company to its shareholders.

#### **Directors**

The names of the directors of the Company in office at the date of this report are:

- D. Ciattoni
- A. De Marinis
- A. Pellegrinelli
- A. Gualtieri
- G. Watts (resigned on 31 January 2013)
- M. Danby (resigned on 31 January 2013
- A. Lawley (resigned on 31 January 2013)
- S.G. Albonetti (resigned on 28 March 2013)

The company has granted an indemnity to one or more of its directors against liability in respect of proceedings brought by third parties subject to conditions set out in the Companies Act 2006. Such qualifying third party indemnity provisions remain in force as at the date of approval of the Directors' Report.

## **Directors' Responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

UK Company law requires the directors to prepare group and company financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the EU and applicable law. The financial statements are required by law to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any
  material departures disclosed and explained in the financial statements;
- prepare financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose, with reasonable accuracy, at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps

for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

#### **Auditor**

The auditor, MHA MacIntyre Hudson, is deemed to be reappointed under Section 487 of the Companies Act 2006.

Signed on behalf of the directors

A. De Marinis

Director

Approved by the directors on 12 December 2014

Registered Office:

40 East Street

Havant

PO9 1AQ Hampshire



# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF THE GADA GROUP LIMITED

## YEAR ENDED 31 DECEMBER 2013

We have audited the financial statements for The Gada Group Limited for the year ended 31 December 2013 which comprise the Group and Parent Company Statements of Financial Position, the Group Statement of Comprehensive income, the Group and Parent Company Statements of Cash Flow, the Group and Company Statement of Changes in Equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act.

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## **OPINION ON FINANCIAL STATEMENTS**

In our opinion:

- the financial statements give a true and fair view of state of the group and company's affairs as at 31 December 2013 and of its results for the year then ended;
- the group financial statements have been properly prepared in accordance with International Financial Reporting Standards as adopted for use in the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the requirements of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF THE GADA GROUP LIMITED

## YEAR ENDED 31 DECEMBER 2013

## OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

CHRISTOPHER SUTTON

FCA (Senior Statutory Auditor)

For and on behalf of

MHA MACINTYRE HUDSON

**Chartered Accountants** 

& Statutory Auditor

New Bridge Street House 30-34 New Bridge Street London EC4V 6BJ

19 DECEMBER 1014

## **Consolidated Statement of Comprehensive Income - Year ended 31 December 2013**

Amounts in €/000	Notes	Year ended	Year ended	Year ended
Continuing Operations		2013	2012 restated	2012
Revenue	24	59,676	62,880	82,435
Cost of sales		(36,079)	(37,660)	(50,743)
Gross profit		23,597	25,220	31,692
Other operating income		3,773	811	524
Distribution costs		(7,555)	(8,915)	(12,124)
Administrative expenses		(6,784)	(7,816)	(8,727)
Other operating expenses		(9,081)	(4,248)	(5,407)
Operating profit	25	3,950	5,052	5,958
<u> </u>				
Finance income	27	563	167	1,096
Finance costs	27	(3,033)	(3,994)	(5,554)
Profit before tax	<del></del>	1,480	1,225	1,500
Corporation tax expense	28	(2,808)	(1,228)	(1,333)
Profit/(loss) for the year from continuing				
operations_		(1,328)	(3)	167
			170	
Profit/(Loss) from discontinued operations		643	170	-
TOTAL (LOSS)/PROFIT FOR THE PERIOD		(685)	167	167
Attributable to:				
Equity holders of the parent		(685)	113	113
Non-controlling interests		(003)	54	54
Non controlling interests			34	J <del>4</del>
Other comprehensive income		-	_	_
Exchange movements on overseas				
investments		23	52	52
Total comprehensive (expenditure)/income for the year		(662)	219	219
(expenditure)/ meome for the year	•	(002)		
Attributable to:				
Equity holders of the parent		(662)	165	165
Non-controlling interests		(002)	54	54
Non Controlling Interests		-	34	J <del>4</del>
Basic and diluted earnings per share from				
continuing and discontinuing operations	17	(0.08)	0.01	0.01
continuity and discontinuity operations		(0.00)	0.01	5.51
Basic and diluted earnings per share from				
continuing operations	17	(0.16)	0	0

The company has taken advantage of section 230 of the Companies Act 2006 not to publish its own Income Statement.

# **Consolidated Group Balance Sheet at 31 December 2013**

Amounts in €/000	Notes	Year ended	Year ended 2012	Year ended
		2013	restated	2012
Non-current assets				
Goodwill	7	1,318	2,364	6,125
Other intangible assets	6	225	225	238
Property, plant and equipment	5	2,674	2,387	4,530
Deferred tax asset	19	-	4.076	560
		4,217	4,976	11,453
Non-current assets held for sale	8	1,652	6,619	-
Current assets				
Inventories	11	8,506	11,232	15,642
Current tax asset	19	1,556	1,522	1,591
Trade and other receivables	10	47,291	53,059	63,452
Cash and cash equivalents	12	2,695	459	951
Prepaid expenses		378	240	240
		60,426	66,512	81,876
Total assets		66,295	78,107	93,329
Non-current liabilities				
Bank loans	. 13	258	188	188
Retirement benefit obligation	21	1,615	1,778	1,778
Deferred tax liabilities	19	648	389	575 <sup>°</sup>
Long term provisions	22	299	417	417
Obligations under finance leases	20	151	77	1,387
		2,971	2,849	4,345
Current liabilities	13	24 200	29,409	21 502
Bank overdrafts and loans Trade and other payables	13 18	24,380 16,313	29,409	31,582
Current income tax liabilities	19	5,846	6,848	31,587 6,848
Obligations under finance leases	20	129	89	643
obligations under marice leases		46,668	57,135	70,660
Total liabilities		49,639	59,984	75,005
Net assets		16,656	18,123	18,324
		20,000		
EQUITY	. =		0.054	
Share capital	15	7,943	8,354	8,357
Share premium	16	357	357	357
Retained earnings		9,041	8,308	8,904
Profit and loss account		(685) <b>16,656</b>	167	113 <b>17,731</b>
Equity attributable to equity believe of the		•		•
Equity attributable to equity holders of the		16 65 <i>6</i>		17 721
parent Non-controlling interests		16,656		17,731 593
Tron controlling interests			-	
Total equity		16,656		18,324

The financial statements were approved by the board of directors and authorised for successful statements.

the 12.12.2014 and are signed on their behalf by: A. De Marinis, Director The notes in pages 15 to 53 and 57 to 62 form an integral part of these financial statements

7:

## Consolidated Statement of Cash Flows for the year ended 31 December 2013

Amounts in €/000	Notes	2013	2012
Net Cash generated from operating activities	29	9,231	2,110
<u>Investing activities</u>			
Disposal of subsidiaries		489	-
Purchases of property, plant and equipment		(1,532)	(949)
Disposal of property, plant and equipment		-	193
Purchases of patents and trademarks		(121)	(132)
Net cash used in investing activities		(1,164)	(888)
Financing activities			
Share Capital increase			1,000
Net increase/(decrease) in finance leases		(865)	(443)
Net increase/(decrease) in equity loan notes		-	(1,000)
Net increase/(decrease) in bank loans		. 70	(2,809)
Net increase/(decrease) in bank overdrafts		(5,528)	(56)
Net cash used in financing activities		(6,323)	(3,308)
Net increase/(decrease) in cash and cash			
equivalents		1,744	(2,086)
		2,, 44	
Cash and cash equivalents at the beginning of the year		951	3,037
Cash and cash equivalents at the end of the year		2,695	951

## Significant non-cash transactions

On 31 December 2013, the company bought back 414,255 of its Ordinary Class V shares of nominal value  $\in$ 1.00 for a total consideration of £1,832,501.

# **Consolidated Statement of changes in equity**

	Share Capital	Share Premium	Retained earnings	Profit/ (loss) for the period	TOTAL	Non- controlling interests	TOTAL GROUP
Amounts in €/000			·				
As of 31 December 2011	7,714	-	10,384	(1,533)	16,565	539	17,104
Profit/(loss) for the year Total other	-	-	-	113	113	54	167
comprehensive income			53	_	53	-	53
Total comprehensive income for the year	-	-	53	113	166	54	220
Increase in share capital Profit brought forward	643 -	357 -	- (1,533)	1,533	1,000	- -	1,000
As of 31 December 2012	8,357	357	8,904	113	17,731	593	18,324
Profit/(loss) for the year	-		-	(685)	(685)	-	(685)
Total other comprehensive income	_	-	23	-	23	-	23
Total comprehensive income for the year	-		23	(685)	(662)	<del>-</del>	(662)
Reduction in share capital	(414)	-		-	(414)	<u>-</u>	(414)
Disposal		-		-	-	(593)	(593)
Profit brought forward	<del>-</del>	-	113	(113)	-	_	-
As of 31 December 2013	7,943	357	9,040	(685)	16,655	-	16,655

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. General information

The GADA Group Limited ("the company") is a company incorporated in the United Kingdom on the 8 November 2004 under the Companies Act 2006. The company commenced to trade on 20 December 2004. The principal activities of the company and its subsidiaries (together "the group") are sales, marketing and distribution of medical devices and the provision of specialised health services.

## Basis of accounting

The consolidated financial statements of the group have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and IFRIC interpretations. The financial statements have been prepared under the historical cost convention.

The accounting principles used for these financial statements are those that were in effect at 31 December 2013 and are consistent with those used for the financial statements at 31 December 2012, except for the information provided below with regard to revisions and new accounting principles and interpretations issued by the IASB and applicable as of 1 January 2013.

## IAS 19 - Employee Benefits

IAS 19 (as revised in 2011) changes the accounting for defined benefit plans and termination benefits. The most significant change relates to the accounting for changes in defined benefit obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in the fair value of plan assets when they occur, and hence eliminate the "corridor approach" permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognised immediately through other comprehensive income in order for the net pension asset or liability recognised in the balance sheet to reflect the full value of the plan deficit or surplus.

IAS 19 (as revised in 2011) requires retrospective application with certain exceptions.

## 2. Significant accounting policies

The main valuation criteria and accounting policies applied by The Gada Group Limited are reviewed below:

#### Basis of consolidation

#### From 1 January 2010

The consolidated financial statements comprise the financial statements of the group and its subsidiaries at 31 December 2013.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intragroup balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Losses within subsidiaries are attributed to the non-controlling interests even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

## Prior to 1 January 2010

Above mentioned requirements were applied on a prospective basis. The following differences however are carried forward from previous basis of consolidation:

 Acquisitions of non-controlling interests, prior to 1 January 2010 were accounted for using the parent entity extension method, whereby, the difference between the consideration and the book value of the share of the net assets acquired were recognised in goodwill.

## Going concern

As a result of the increased focus on working capital, the group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the group should be able to operate within the level of its current financing. After making enquiries, the directors have reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future. The group therefore continues to adopt the going concern basis in preparing its consolidated financial statements.

## Company Statement of Comprehensive Income

The group reported a loss of €685k (2012 profit: €167k). The company reported a profit of €2,197k (2012 loss: €5,039k).

The company has taken advantage of Section 230 of the Companies Act 2006 not to publish its own Income Statement.

## Business combinations and goodwill

## From 1 January 2010

Business combinations are accounted for using the acquisitions method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interests in acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests over the net identifiable assets acquired and liabilities assumed. If the consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

## Prior to 1 January 2010

In comparison to the above mentioned requirements, the following differences applied: Business combinations were accounted for using the purchase method. Transaction

costs directly attributable to the acquisition formed part of the acquisition costs. The non-controlling interests (formerly known as minority interest) was measured at the proportionate share of the acquiree's identifiable net assets.

Business combinations achieved in stages were accounted for as separate steps. Any additional acquired share of interest did not affect previously recognised goodwill.

#### Geographical reporting

Geographical segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the steering committee that makes strategic decisions.

#### Foreign currency translation

## (a) Functional and presentation currency

Items included in the financial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Euro, which is the group's presentation currency.

## (b) Transactions and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

The major exchange rates used for the conversion of the assets as at 31 December 2013 are Euro/Turkish Lira 2.7367, Euro/Romanian LEI 4.4640 and Euro/GBP 0.8348. Gains and losses arising on re-translation are included in the statement of comprehensive income for the period.

## (c) Group companies

The results and financial position of all the group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

(i) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;

(ii) income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and

On consolidation, exchange differences arising from the translation of the net investment in foreign operations are taken to other comprehensive income. When a foreign operation is partially disposed of or sold, exchange differences that were recorded in equity are recognised in the income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

## Property, plant and equipment

All property, plant and equipment is stated at historical cost less depreciation and any recognised impairment loss. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of the replaced part is de-recognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

- Buildings 3%
- Fixtures and equipment 10%-30%
- Leasehold improvements 3%
- Leasehold equipment 20%
- Land Indefinite

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, over the term of the relevant lease.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

## Intangible assets

## Patents, trademarks and licenses

Separately acquired patents, trademarks and licenses are shown at historical cost. Patents, trademarks and licenses acquired in a business combination are recognised at fair value at the acquisition date. Patents, trademarks and licenses have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of patents, trademarks and licenses over their estimated useful lives.

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives (5 years).

## Computer software

Costs associated with maintaining computer software programs are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads. Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives (5 years).

All amortisation on intangible assets is charged to "other operating expenses" in the Consolidated Statement of Comprehensive Income.

## Impairment of non-financial assets

Assets that have an indefinite useful life – for example, goodwill or intangible assets not ready to use – are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

All impairment losses on intangible assets are charged to "other operating expenses" in the Consolidated Statement of Comprehensive Income.

#### Financial Assets

#### Classification

The group classifies all of its financial assets as loans and receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

#### Recognition and measurement

Financial assets are recognised on the trade-date – the date on which the group commits to purchase or sell the asset. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

## Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

## Impairment of financial assets

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.

## **Derivative financial instruments**

The Group's activities expose it primarily to the financial risks of changes in interest rates. The Group uses interest rate swap contracts to hedge these exposures. The Group does not use derivative financial instruments for speculative purposes. The use of financial derivatives is governed by the Group's policies approved by the board of directors, which provide written principles on the use of financial derivatives.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to be incurred in marketing, selling and distribution.

## Non-current assets held for sale

Assets that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that standard.

## Trade receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

## Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. In the consolidated balance sheet, bank overdrafts are shown within bank overdrafts and loans in current liabilities.

#### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares are shown in equity as a deduction, net of tax, from the proceeds. Where any group company purchases the company's equity share capital, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the company's equity holders until the shares are cancelled or reissued. Where such ordinary shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the company's equity holders.

## <u>Trade payables</u>

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities. Trade payables are not interest bearing and are stated at their nominal value.

#### Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income

statement over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

#### Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred

income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Employee benefits

## Pension obligations

Payments made to the state-managed retirement benefit schemes when an employee resigns are dealt with as payments to defined contribution schemes where the Group's obligations under the schemes are equivalent to those arising in a defined contribution retirement benefit scheme. The Group's continuing obligation for current employees under the state-managed retirement benefit scheme are as defined benefit schemes.

The cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised in full in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the benefits become vested.

The retirement benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, and as reduced by the fair value of scheme assets.

#### Termination benefits

The group provides termination benefits to some of its employees. Termination benefits are payable when employment is terminated by the group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The group recognises termination benefits when it is demonstrably committed to a termination when the entity has a detailed formal plan to terminate the employment of current employees without possibility of withdrawal. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

## **Profit sharing and bonus plans**

The group recognises a liability and an expense for bonuses and profit-sharing, based on formulae that take into consideration the profit attributable to the company's shareholders after certain adjustments. The group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

## **Provisions**

Provisions are recognised by the Group when a present legal or constructive obligation exists as a result of past events, it is probable that an out flow of resources embodying benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

## Key management estimates and critical accounting judgements

Management has made a number of judgements, estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these financial statements in conformity with IFRS as adopted by the EU. The resulting accounting estimates will by definition seldom equal the related actual results.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is described in the following notes:

- Goodwill Note 7
  - Goodwill is tested for impairment annually as at 31 December and when circumstances indicate that the carrying value may be impaired. Impairment is determined by assessing the recoverable amount of each cash generating unit to which the goodwill relates. Where the goodwill carrying value exceeds the recoverable amount of the cash generating unit, an impairment loss is recognised. Impairment losses cannot be reversed in future periods.
- Other intangible assets Note 6
   Management determine the useful economic life of other intangible assets based on the period management expect to receive the economic benefit. A review of the carrying value is made at each reporting date and when circumstances indicate that the carrying value may be impaired.
- Property, plant and equipment Note 5

Management determine the useful economic life of property, plant and equipment based on the period management expect to receive economic benefit. A review of the carrying value is made at each reporting date and when circumstances indicate that the carrying value may be impaired.

- Trade and other receivables Note 10
  - Management review the carrying value of trade receivables annually at 31 December and consider if there is any evidence that a trade receivable or group of trade receivables is impaired. Impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after initial recognition of the asset (a "loss event") and the loss event has an impact on future cash flows.
- Retirement benefit obligation Note 21
   The value of the future pensions liability is estimated using the Projected Unit Credit Method, with actuarial valuations carried out annually at 31 December.
- Provisions Note 22
   Management value provisions based on the present value of the future outflow of economic benefit expected to be required to settle the obligations. Provisions are changed when more relevant information is available that may increase or decrease the value of the future outflow of economic benefit.

#### Revenue recognition

#### Sale of goods and services

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the group's activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating sales within the group.

The group recognises revenue when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the entity. Sales of goods are recognised when goods are delivered and title has passed to the buyer. The group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Service revenues are recognized based on the progress made in providing the services and the amount of the revenues can be determined reliably.

#### Interest income

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest

rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables are recognised using the original effective interest rate.

#### Dividend income

Dividend income is recognised when the right to receive payment is established.

#### **Leases**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

The group leases certain property, plant and equipment. Lease of property, plant and equipment where the group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

## **Dividend distribution**

Dividend distribution to the company's shareholders is recognised as a liability in the group's financial statements in the period in which the dividends are paid.

## Factoring of Receivables

Accounts receivable assigned without recourse are deleted from the asset side of the statement of financial position when the assignment transaction transfers substantially all risks and benefits inherent in the ownership of the receivables, as required by IAS 39. In all other cases of assignments without recourse or assignments with recourse, the receivables stay on the statement of financial position and the advance received from the factor is recognised as a financial liability.

## Hedge Accounting

The Company uses derivative financial instruments in the form of interest rate swaps to hedge its risks associated with interest rate fluctuations. Derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

At the inception of the hedge relationship, the entity documents the relationship between the hedging instrument and the hedged item along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the group documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

## 3. Financial Risk Management

#### Credit risk

The Group's principal financial assets are bank balances and cash, trade and other receivables, which represent the Group's maximum exposure to credit risk in relation to financial assets.

The Group's credit risk is primarily attributable to its trade receivables.

The amounts presented in the balance sheet are net of allowances for doubtful receivables, estimated by the Group's management based on prior experience and their assessment of the current economic environment.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies. The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers. Each local entity is responsible for managing and analysing the credit risk for each of their new clients before standard payment and delivery terms and conditions are offered.

## Liquidity risk

Cash flow forecasting is performed in the operating entities of the group and aggregated by group finance. Group finance monitors rolling forecasts of the group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration the group's debt financing plans, covenant compliance and compliance with internal balance sheet ratio targets.

## 4. Geographical Information

Management has determined the geographical locations based on the reports reviewed by the Board of Directors that are used to make strategic decisions. Since the disposal of the Romanian and Turkish business, the Group's operations are mainly located in Italy . Geographical information about the business is presented below:

Year ended 2013

REVENUE	TTALY	DOMANIZA	TUDICEY	TOTAL	
Amounts in €/000	ITALY	ROMANIA	TURKEY	TOTAL	
Total revenue	59,676	-	_	59,676	
% on total	100%	-	-	· · · · · · · · · · · · · · · · · · ·	
Gross Profit	23,597	•		23,597	
% on turnover	39.5%	-	-	39.5%	

Year ended 2012

REVENUE	ITALY	ROMANIA	TUDVEV	TOTAL
Amounts in €/000	TIALY	KOMANIA	TURKET	TOTAL
Total royonyo	62.000	14 547	F 000	92.425
Total revenue	62,880	14,547	5,008	82,435
% on total	76.3%	17.6%	6.1%	
Gross Profit	25,220	4,816	1,656	31,692
% on turnover	40.1%	33.1%	33.1%	38.4%

Year ended 2013

BALANCE SHEET	ITALŸ	ROMANIA	TIIDKEV	UK	TOTAL	ELIMINATION	TOTAL
Amounts in €/000	TIALI	KOMANIA	TORRET	OK	IOIAL	LEIPIINA I I ON	
Non-current assets	3,784	-	-	8,834	12,618	(6,749)	5,869
Current assets	64,792	-	-	5,223	70,015	(9,589)	60,426
Total assets	68,576	-	-	14,057	82,633	(16,338)	66,295
Current liabilities	(48,011)	-	-	(8,249)	(56,260)	9,592	(46,668)
Non-current liabilities	(2,971)	-	-	-	(2,971)	-	(2,971)
Net assets	17,594	• -	-	5,808	23,402	(6,746)	16,656

Year ended 2012

BALANCE SHEET	ITALY	ROMANIA	TURKEY	UK	TOTAL	ELIMINATION	TOTAL
Amounts in €/000	TIALI	KOMANIA	TORRET	OK	IOIAL	LLIMINATION	TOTAL
Non-current assets	4,490	1,924	2,876	10,718	20,008	(8,555)	11,453
Current assets	69,615	11,718	6,518	1,997	89,848	(7,972)	81,876
Total assets	74,105	13,642	9,394	<i>12,715</i>	109,856	(16,527)	93,329
Current liabilities	(53,651)	(10,807)	(5,590)	(8,588)	(78,636)	7,976	(70,660)
Non-current liabilities	(2,746)	(927)	(569)	(103)	(4,345)	-	(4,345)
Net assets	17,708	1,908	3,235	4,024	26,875	(8,551)	18,324

## 4. Geographical Information - continued

Italy reduced its turnover with respect to the previous year due to a strategic decision of the management to reduce the sales in the south of the country where the average collection time is very high and often over 400 days. All other regions registered a slight increase with respect to the previous year. The overall margin is in line with previous year.

At balance sheet level, the reduction in the sales with high collection time has brought to a reduction in the receivables and an improvement in the net financial position of the company.

## 5. Property, plant and equipment

The carrying amount of the Group's fixtures and equipment includes an amount of €330,000 (2012: €1,802,000) in respect of assets held under finance leases.

Year ended 2013 Amounts in €/000	Land and buildings	Leasehold improvements	Fixtures and equipment	Leasehold equipment	TOTAL
COST					
At 1 January 2013	217	235	6,480	4,452	11,384
Additions	-	7	. 1,267	258	1,532
Disposals	-	(78)	(788)	~	(866)
Disposals of Romania					
and Turkey	_	-	(959)	(2,885)	(3,844)
At 31 December 2013	217	164	6,000	1,825	8,206
ACCUMULATED DEPRE	CIATION AN	D .			
At 1 January 2013	(58)	(74)	(4,072)	(2,650)	(6,854)
Charge for the period	(6)	(10)	(626)	(153)	(795)
Eliminated on disposals Disposals of Romania	-	40	376	-	416
and Turkey	<u> </u>	-	393	1,308	1,701
At 31 December 2013	(64)	(44)	(3,929)	(1,495)	(5,532)
CARRYING AMOUNT	٠		•		
At 1 January 2013	159	161	2,408	1,802	4,530
At 31 December 2013	153	120	2,071	330	2,674

# 5. Property, plant and equipment - continued

Year ended 2012 Amounts in €/000	Land and buildings	Leasehold improvements	Fixtures and equipment	Leasehold equipment	TOTAL
COST					
At 1 January 2012	217	219	6,407	4,407	11,250
Additions	217	16	872	61	949
Foreign exchange	_	10	0/2	01	343
variance		_	4	(16)	(12)
Disposals	_	_	(803)	(10)	(12) (803)
At 31 December 2012	217	235	6,480	4,452	11,384
ACCUMULATED DEPRE	CIATION AN	D .		·	
	(40)	· /[1]	(2.710)	(2.000)	(F 000)
At 1 January 2012	(49)	(51)	(3,718)	(2,080)	(5,898)
Charge for the period	(9)	(23)	(1,013)	(588)	(1,633)
Eliminated on disposals	-	-	654	-	654
Foreign exchange variance	_	_	5	18	23
At 31 December 2012	(58)	(74)	(4,072)	(2,650)	(6,854)
At 31 December 2012	(36)	(74)	(4,072)	(2,630)	(0,034)
CARRYING AMOUNT					
At 1 January 2012	168	168	2,689	2,327	5,352
At 31 December 2012	159	161	2,408	1,802	4,530

The property, plant & equipment mainly refer to medical equipment used to support the sales.

# 6. Other intangible assets

Amounts in €/000	2013	2012
COST		
At 1 January	669	618
Additions	121	132
Disposal	(17)	(81)
Disposal of Romania and Turkey	(65)	
At 31 December	708	669
AMORTISATION		
At 1 January	(431)	(326)
Charge for the period	(118)	(105)
Write-off	14	-
Disposal of Romania and Turkey	52	•
At 31 December	(483)	(431)
CARRYING AMOUNT		
At 1 January	238	292
At 31 December	225	238

## 7. Goodwill

	2013	2012
COST Amounts in €/000		
At 1 January	8,530	8,530
Disposals for the period	(7,212)	_
At 31 December	1,318	8,530
ACCUMULATED IMPAIRMENT	LOSSES	
At 1 January	(2,405)	(1,887)
Disposals for the period	2,405	(518)
At 31 December	-	(2,405)
CARRYING AMOUNT		
At 1 January	6,125	6,643
At 31 December	1,318	6,125

In October 2013, the group disposed of its entire shareholding in Gada Turkey A.S.

In December 2013 the group has reduced its investment in Gadagroup Romania and Gada Healthcare Solutions from 70% to 30%.

The remaining goodwill relates entirely to the investment that the Group has in Italy.

#### 8. Non-current assets held for sale

Non-current assets held for sale include the investment in Gadagroup Romania Srl and Gada Healthcare Solutions Srl, for further details see note 7 and 9. Table below shows the main figures related to the Romanian business:

Year ended 2013

BALANCE SHEET	Romania	
Amounts in €/000	KUMama	
Non-current assets	1,824	
Current assets	9,102	
Total assets	10,926	
Current liabilities	7,578	
Non-current liabilities	-	
Net assets	3,347	

The book value of the Romanian investment is  $\leq 1,652,000$  (note 9) which is value of the call option to buy the remaining 30% shareholding that was exercised after the year end by Octavian Netcu.

## 9. Group Subsidiaries

The Group subsidiaries' details are shown in the following table:

Name of subsidiary	Ownership		Place of registry and	Book value	Net equity	Goodwill
	2013	2012	operation	Amounts in €/000		
Gadagroup Italia Srl	100,0%	100,0%	Italy	7,128	17,594	1,318
Pedigree Investments Ltd	100,0%	100,0%	United Kingdom	444	444	· -
Gada Turkey A.S.	0%	99,99%	Turkey	-	-	
Gada Romania	30.0%	70,0%	Romania	1,652	1,655	-
Gada Healthcare Solutions	30.0%	70,0%	Romania	-	1,524	-
		·		9,224	21,217	1,318

The Group holds ordinary share capital in all of its subsidiaries.

During the year, the group has disposed of its entire shareholding in Gada Turkey and has reduced its investments in Gadagroup Romania and in Gada Healthcare Soltuions from 70% to 30%. The results of the year for Gada Turkey, Gadagroup Romania and Gada Healthcare Solutions have been included in the income statement in the "Profit/(Loss) from discontinued operations" line.

The nature of business for each subsidiary is as follows:

- Gadagroup Italia Srl is the Italian sub-holding company of the Group that has
  investments in 6 other operative companies that are active in the distribution of
  medical devices in the following business lines: laboratory & transfusion, dialysis,
  interventional cardiology, interventional radiology, cardiacsurgery, general
  hospital, technical assistance and perfusion services.
- Gadagroup Romania Srl is the Romanian company which is specialized in the distribution of medical supplies and equipment in the following business lines: imaging system, cardiovascular, medical infrastructure, general hospital, technical assistance.
- Pedigree Investments Ltd UK based company which sole purpose is provision of finance to sub-holding companies.
- Gadahealthcare Solutions Srl Romania based operative company which specialises in project management and integrated services.

#### 10. Trade and other receivables

Trade and other receivables are composed as follows:

Amounts in €/000	2013	2012
Trade receivables	43,910	60,666
Other receivables	3,381	2,786
TOTAL	47,291	63,452

and have the following geographical composition.

Amounts in €/000	2013	2012
Italy	45,440	50,258
Romania	-	7,094
Turkey	-	6,076
UK	1,851	24
TOTAL	47,291	63,452

At the balance sheet date, trade and other receivables mainly include amounts receivable from the sale of goods of €43,910,000 of which €29,129,000 are overdue but are still considered to be recoverable based on the group's previous experiences.

The Italian market continues to be characterized by a high DSO (Days of Sales Outstanding) in the public sector. The average market DSO reached 300 days in 2013, while the average DSO obtained by GADA was of 244 days (2012: 241 days).

An allowance has been made for estimated irrecoverable amounts of €900,000. This allowance has been determined by reference to past default experience and has moved during the year as shown in the table below:

Amounts in €/000	2013	2012
At 1 January .	697	524
Additions of the year	221	333
Reductions in the year	(18)	(160)
At 31 December	900	697

The bad debt provision as a percentage of total receivables overdue is low but this is mainly related to the fact that the receivables balances are with the public sector in Italy and that the DSO with these customers is very high.

The directors consider that the carrying amount of trade and other receivables approximates their fair value.

All receivables are issued to Italian local customers and therefore are expressed in Euro.

#### 11. Inventories

Amounts in €/000	2013	2012
Inventories	6,445	11,985
Consignment inventory	2,365	3,874
Adjustment to net realisable value	(304)	(217)
Finished goods	8,506	15,642

This amount includes medical devices, medical equipment and supply at the Group's warehouses and at customers' premises.

The table below shows the movement of the stock provision:

Amounts in €/000	2013	2012
At 1 January	217	220
Additions in the year	278	191
Reductions in the year	(191)	(194)
At 31 December	304	217

This provision is related to all products that have expired and that are therefore 100% accrued for. Almost all inventory that has passed its expiry date is disposed of on an annual basis generating the reduction in the provision.

The split of the inventory by country is shown in the table below:

Amounts in €/000	2013	2012
Italy	8,506	11,232
Romania	-	4,057
Turkey		353
TOTAL	8,506	15,642

#### 12. Cash and cash equivalents

This comprises cash held by the Group and short-term bank deposits with an original maturity of three months or less. The carrying amount of these assets approximates their fair value.

#### Credit Risks

The Group's principal financial assets are bank balances and cash, trade and other receivables, which represent the Group's maximum exposure to credit risk in relation to financial assets.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables, estimated by the Group's management based on prior experience and their assessment of the current economic environment.

#### 12. Cash and cash equivalents - continued

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

#### 13. Bank overdrafts and loans

Amounts in €/000	2013	2012
Bank overdrafts	22,479	27,234
Equity loan notes	-	2,490
Bank loans	2,159	2,046
	24,638	31,770
The borrowings are repayable as on demand or within one year In the second year In the third to fifth years inclusive  After five years	follows: 24,380 258	31,582 188
	24,638	31,770

# Bank overdrafts

The bank overdraft balance mainly includes overdraft facilities, invoice discounting and other short term facilities. All agreements are on a short-term basis and renewed annually. The geographical composition of the balance is shown below:

Amounts in €/000	2013	2012
Italy	22,479	25,061
Turkey	-	1,673
Romania		500
	22,479	27,234

In Italy, the facilities are all issued in Euro. The weighted average interest rate is approximately 7%.

The unpaid sales invoices that are borrowed against in the invoicing discounting arrangements are used as collateral for the borrowed amounts.

#### Bank loans

Bank loans of €2,159,000 (2012: €2,046,000) are arranged at floating rates, thus exposing the Group to cash flow interest rate risk. A summary of the bank loans and

conditions is shown in the table below, all amounts are expressed in Euro/000:

Bank	Country	Amount	Outstanding	Start	End	Interest rate
BNL Credito	Italy	1,500	188	20/07/2010	31/05/2014	Euribor 6M + 2,055
Bergamasco Credito	Italy	750	627	29/10/2013	31/10/2014	Euribor 3M + 4
Bergamasco	Italy	1,000	87	07/10/2010	31/12/2013	Euribor $3M + 2,25$
Intesa	Italy	1,500	1.257	12/06/2013	12/03/2015	4,85%
,		_4,750	2,159			

#### **Equity loan notes**

On the 1<sup>st</sup> January 2012, The Gada Group Limited issued 2,571,419 class A ordinary shares with a unit value of €0.25 per share. These were subscribed by RBS Equity Finance against a reduction in the loan note balance by €1,000,000. As at 31 December 2012 the outstanding value of the loan notes was of €2,490,000.

During 2013, as part of the agreement related to the exit of RBS Investments Limited from the share capital of the company, the equity loan notes have been entirely reimbursed.

#### 14. Derivative financial instruments

#### Interest Rate Swaps and Caps

The Group uses interest rate swaps and caps to hedge the risk of the impact of fluctuations in interest rates in the medium and long term borrowings by converting variable rate borrowings into fixed rate facilities. The nominal value of these contracts is of 187,500 (2012: 973,564).

The fair value of the derivatives entered into at 31 December 2013 is estimated as negative  $\in$ 436 (2012: negative  $\in$ 2,612). These amounts are based on market values of equivalent instruments at the balance sheet date.

All derivatives are qualified for hedge accounting and consequently the hedge accounting treatment has been applied.

# 15. Share capital

	Authorised 2013	Allotted, called up and fully paid 2013	Authorised 2012	Allotted, called up and fully paid 2012
-	€	€	€	€
2,571,419 Class A 6,935,208 Class V	642,855	642,855	642,855	642,855
(2012: 7,349,463)	9,220,953	6,935,208	9,635,208	7,349,463
364,792 Class E	364,792	364,792	364,792	364,792
_	10,228,600	7,942,855	10,642,855	8,357,110

Ordinary Class V shares have a nominal value of €1 and rank "pari passu" with no right to fixed income. One share is equal to one vote in any circumstances.

Ordinary Class E shares, have a nominal value of €1 and rank "pari passu" with no right to fixed income however carry no voting rights.

Ordinary Class A shares, have a nominal value of €0.25 and represent 15% of the voting rights, with no right to fixed income.

As at 31 December 2013, the existing share capital is held by the shareholders as shown in the table below:

		11 01 11		
Company/Individual	No. Class A	No. Class V		ss E shares
	shares	shares	(no pow	er to vote)
Trinum Srl	2,571,419	·		
Cormed Srl		2,787,953		
Gamma International Srl		2,781,018		164,156
FEEL SrI		686,586		200,636
GAM Srl		679,651		
	2,571,419	6,935,208		364,792
16. Share premium				
-			2013	2012
•			€000	€000
Balance brought forward			357	-
Share premium on shares iss	sued in the year		-	357
Balance carried forward			357	357

# 17. Earnings per share from continuing operations

The calculation of the basic and diluted earnings per share is based on the following data:

	2013	2012
Earnings for the purposes of basic earnings per share being net profit/(losses) from continuing and discontinuing operations attributable to equity holders of the parent	€(685,000)	€113,000
Weighted average number of ordinary shares for the purposes of basic earnings per share	8,333	8,357
Net (loss)/profit attributable to equity holders of the parent	€(0.08)	€0.01
	2013	2012
Earnings for the purposes of basic earnings per share being net profit/(losses) from continuing operations attributable to equity holders of the parent	€(1,328,000)	€(3,000)
share being net profit/(losses) from continuing operations attributable to equity holders of the	€(1,328,000) 8,333	. €(3,000) 8,357

The reconciliation of the consolidated earnings to the profit/loss of the parent entity is shown in the table below:

Amounts in €/000	2013	2012
Parent company profit/(loss)	2,197	(5,039)
Subsidiaries results	4,447	2,000
Impairment reversal	(3,329)	3,206
Intercompany dividends	(4,000)	0
Minority interests	-	(54)
Consolidated (loss)/profit	(685)	113

# 18. Trade and other payables

Trade and other payables principally comprise amounts outstanding for trade purchases and ongoing costs. The average credit period taken for trade purchases is 90 days. Other current obligations and liabilities do not accrue interest. They consist mainly of amounts owed to pension and social security institutions and to employees and include the accrued portion of employee payrolls. The directors consider that the carrying amount of trade payables approximates to their fair value.

Trade and other payables are composed as follows:

Amounts in €/000	2013	2012
Trade payables	14,226	26,979
Other payables	2,087	4,608
TOTAL	16,313	31,587

And have the following geographical split:

Amounts in €/000	2013	2012
Italy	15,906	20,346
Romania	-	8,906
Turkey	-	1,986
UK	407	349
	16,313	31,587

The main currency of the suppliers is Euro, just in the UK there are some minor creditors that are paid in GBP. The disposal of the Romanian and Turkish investments have cancelled the exposure in Romanian LEI and Turkish Lira. A breakdown of the balance by currency is shown in the table below:

Amounts in €/000	2013	2012
Euro	16,288	27,289
Romanian LEI	-	3,250
Turkish Lira	-	375
GBP	24	423
USD	1	249
TOTAL	16,313	31,587

#### 19. Tax assets and liabilities

The following are the major tax assets and liabilities recognised by the Group during the current reporting period.

T	ΔΧ	ASS	FT

Amounts in €/000	2013	2012
Current tax asset	512	704
Deferred tax asset	1,044	1,447
TOTAL	1,556	2,151

Current tax asset include receivables on corporate tax and VAT receivable, while the deferred tax asset include assets on the following temporary differences at 31 December, a deferred asset is considered appropriate as the directors anticipate that there will be sufficient future profits for relief:

**Deferred tax asset** 

Amounts in €/000	2013	2012
Termination benefit provision	105	117
Depreciation	184	110
Losses carried forward	, <u>-</u>	666
Financial expenses	587 <sup>.</sup>	385
Stock impairment provision	85	61
Bad debt provision	39	33
Other provisions	4	38
Deferred taxes on audit fees	· 15	16
Timing difference on unpaid salaries	16	9
Other	9	12
Total	1,044	1,447

Below is the composition of the Deferred Tax Liabilities at 31 December:

**Deferred tax liabilities** 

Amounts in €/000	2013	2012
Goodwill amortisation	120	306
Provisions	51	24
Bad debt provision	51	51
Depreciation	-	. 1
Finance expenses	422	181
Leasing costs	4	12
Total	. 648	575

#### 20. Obligations under finance leases

A breakdown by period of future payments due under finance leases executed by the Group is as follows:

Year ended December 2013 Amounts in €/000	Minimum lease payments	Present value of minimum lease payments
Amounts payable under finance lease:		
Within one year	139	129
In the second to the fifth years inclusive	157	151
After five years	0	0
Less: Future finance charges	(16)	0
Present value of lease obligations	280	280

Year ended December 2012 Amounts in €/000	Minimum lease payments	Present value of minimum lease payments
Amounts payable under finance lease:		* "
Within one year	768	643
In the second to the fifth years inclusive	1,504	1,387
After five years	0	0
Less: Future finance charges	(241)	0
Present value of lease obligations	2,030	2,030

It is the Group's policy to lease certain of its fixtures and equipment under finance leases. The average lease term is 3-5 years. For the year ended 31 December 2013, the average effective borrowing rate was from a minimum of 0.25 per cent to a maximum of 0.41 per cent. Interest rates are fixed at the contract date. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

The fair value of the Group's lease obligations approximates to their carrying amount.

The Group's obligations under finance leases are secured by the lessors' charges over the leased assets.

The reduction registered in the year in the value of the lease agreements is related to the disposal of the Romanian and Turkey investments.

#### 21. Retirement benefit obligations

Amounts in €/000	2013	2012
Director's termination benefit	137	285
Defined benefit scheme	1,478	1,493
	1,615	1,778

#### Defined Benefit schemes

The Group operates defined benefit schemes for qualifying employees of its subsidiaries in Italy. Under the schemes, the employees are entitled to retirement benefits of approximately 6.91% of salary annually received on resignation. No other post-retirement benefits are provided. The schemes are funded schemes.

The most recent actuarial valuations of the plan assets and the present value of the defined benefit obligation were carried out at 31 December 2013 by Managers and Partners S.p.A. - Fellows of the Italian Institute of Actuaries. The present value of the defined benefit obligation, the related current service cost and past service cost were measured using the projected unit credit method.

#### Key assumptions used:

	2013	2012
Discount rate	3.17%	2.70%
Expected return on scheme assets	2.00%	2.00%
Expected rate of salary increases	1.00%	1.00%
Future pension increases	3.00%	3.00%

Movements in the present value of the defined benefit obligations in the current period were as follows:

Amounts in €/000	2013	2012
At 1 January	1,493	1,091
Service cost	310	237
Interest cost	36	50
Transfers	(49)	30
Actuarial gains and losses	(67)	197
Benefits paid	(245)	(112)
As 31 December	1,478	1,493

Of the charge for the year, €64,000 (2012: €88,000) has been included in cost of sales, €67,000 (2012: €230,000) has been included in administrative costs and the remaining amount, €112,000, (2012: €117,000) has been included in distribution costs.

The best estimate of contributions expected to be accrued in the next financial period are of €200,000.

#### 22. Long term provisions

Provisions are all related to the Italian activities and include:

Amounts in €/000	2013	2012
Provisions for litigation	15	136
Provisions for sale staff indemnities	284	281
•	299	417

Provisions for litigation have been accrued on the basis of an estimate of the potential loss for proceedings arising from complaints and actions filed against Group Companies by employees for which the company had terminated their contracts. The provision movements in the year are as follows and the expectation of the outflows are of 1 to 2 years:

Amounts in €/000	2013	2012
Opening balance	136	53
Used in the year	121	17
Accrued in the year		100
	15	136

The provision for sales staff leaving indemnities represent the amounts payable to sales staff upon termination of their contract under the provisions of Italian Law. The most recent actuarial valuation of this amount was carried out at 31 December 2013 by Managers and Partners S.p.A. - Fellows of the Italian Institute of Actuaries.

Main key assumptions used are shown in the table below:

·	2013	2012
Discount rate	3.17%	2.05%
Mortality	RG48	RG48
Voluntary leaving average rate	1.0%	1.0%
Not voluntary leaving average rate	5.0%	5.0%

Movements in the present value of the defined benefit obligations in the current period were as follows:

Amounts in €/000	2013	2012
At 01 January	281	187
Additions in the period	90	151
Disposals in the period	(45)	(96)
Actuarial gains and losses (IAS37)	(42)	39
At 31 December	284	281

#### 23. Guarantees provided and contingent liabilities

#### Guarantees provided

The group has contingent liabilities in respect of guarantees issued by banks to the Group's suppliers. The total amount of suppliers' guarantees issued by the banks at the end of the year was €3,044,000 (2012: €2,834,000). The banks charge on average 1.8% p.a. commission on issued amounts.

#### <u>Litigation and contingent liabilities</u>

Some Group subsidiaries are involved in legal proceedings and an amount corresponding to an estimate of the loss arising from these proceedings has been added to the provisions for litigation (Note 22). These proceedings, which do not involve significant amounts, arose from complaints and actions filed against Group Companies by employees for which the company had terminated the contract.

**24. Revenue**An analysis of the Group's revenue is as follows:

Amounts in €/000	2013	2012 restated	2012
Sales of goods/service	58,583	61,835	77,516
Sales on turnkey projects	-	-	3,874
Equipment rental income	1,093	1,045	1,045
Revenue line on the income statement	59,676	62,880	82,435
Other operating income	3,773	811	524
Finance income	563	167	1,096
Total revenue as defined in IAS 18	64,012	63,858	84,055

Turnover is generated by the distribution of a wide range of medical equipment and supplies across a range of specialist therapeutic areas together with general hospital supplies. In some countries, Gada also offers selected services as perfusion. The reduction of the sales on turnkey projects is related to the disposal of the Romania investment, as the Group brought forward these projects only in Romania.

In 2013, Other operating income includes in addition to the commission received on sale of goods, some non-recurring income (€2,680,000) related to indemnities collected following the disposal of some commercial agreements.

Finance income mainly includes late payment penalties received from customers.

#### 25. Profit from operations

The following table shows the main costs charged to the distribution costs, administrative expenses and other operating expenses leading to the profit from operations:

Amounts in €/000	2013	2012
Staff costs	8,344	12,042
Marketing and other commercial costs	1,619	2,773
Directors' remuneration	1,336	1,947
Impairment losses	-	511
Operating lease costs	544	830
Depreciation of property, plant and equipment	795	1,633
Amortisation of other intangible assets	118	- 105
Parent auditor's remuneration	24	29
Subsidiaries auditors' remuneration	109	145
Losses on disposal of Turkey and Romania	3,411	-

Staff costs include both employee costs as detailed in note 26 below, costs for commissions paid to agents and other costs, such as travel expenses.

The reduction is related to the disposal of the Turkish and Romania investments and to the restructuring of the UK entity.

# 26. Employee costs

The average monthly number of employees was 170 (2012: 187). Their aggregate remuneration comprised:

Amounts in €/000	2013	2012
Wages and salaries	5,255	8,496
Social security costs	1,581	1,978
Other pension costs	353	486
Total	7,189	10,960

The reduction in the employee costs is mainly related to the disposal of the Romanian and Turkey investments and to the restructure in the UK.

The following is a breakdown of staff at 31 December by reference to their duties:

Staff	2013	2012
Logistic	10	11
Sales Force	27	60
Clinical Services	22	53
Support Services	52	75
Total	161	199

#### 27. Finance income and expenses

Below is a breakdown of the composition of the finance income and expenses:

FINANCE INCOME Amounts in €/000	2013	2012
Interest on bank deposits	132	11
Gains on exchange rate differences	-	1,010
Late penalties on trade receivables	431	75
	563	1,096

FINANCE COSTS Amounts in €/000	2013	2012
Interest on obligations under finance leases	10	152
Interest on bank overdrafts	1,372	2,073
Interest on loans	623	970
Total borrowing costs	2,005	3,196
Bank guarantee fees	50	60
Interest on retirement benefit obligations	36	50
Factoring fees	779	1,090
Loss on exchange rate differences	14	1,157
Other	149	
	3,033	5,554

#### **Managing Financial Risks**

The Group uses a number of tools to finance its operations, such as medium and long term financing facilities provided by credit institutions or other lenders, finance leases, short-term bank borrowings and advances on trade receivables assigned in factoring transactions.

Because of the nature of its business operations, the Group is exposed to the following financial risks:

- Credit risk, which is related to a high level of trade receivables rather than to the potential insolvency of customers, reflective of DSO (Days Sales Outstanding) averages that, in some geographic regions, are quite high. Trade receivables amount to €43,910,000 (in 2012: €60,666,000)
- Liquidity risk, which reflects the need to meet financial obligations arising from operating and investing activities in accordance with stipulated terms and deadlines. Financial leases amounted to  $\[ \] 279,000 \]$  (in 2012:  $\[ \] 2012: \[ \] 2010.$ ) while bank loans and facilities amount to  $\[ \] 24,638,000 \]$  (in 2012:  $\[ \] 231,770,000 \]$ ).

#### 27. Finance income and expenses - continued

• Market risk, which includes both the foreign exchange risk and the interest rate risk.

To address these risks the holding company has taken the following actions:

- Through corporate-level departments, it constantly monitors risk exposure levels.
- It uses derivatives exclusively for non-speculative purposes.
- It manages the Group's financial resources through a centralized cash management system, obtaining adequate credit lines and monitoring liquidity projections, consistent with the corporate planning process.
- It appropriately balances the average maturity, flexibility and diversification of funding sources.

#### 28. Income Tax

Amounts in €/000	2013	2012
Italy Corporate tax	2,808	1,228
Romania Corporate tax	-	107
Turkey Corporate tax	-	(2)
	2,808	1,333

UK Corporation tax in respect of the company is calculated at 23% (2012: 24.5%) of the estimated assessable profit for the year.

Taxation for the subsidiaries is calculated at the rates prevailing in the respective jurisdictions:

- Italy equal to 27.5% (IRES Tax) and 3.9% (IRAP Tax).

Year ended 2013 Amounts in €/000	UK	Italy	Turkey	Romania	тот
Accounting profit/(loss)	2,197	6,694	-	-	8,891
Dividends (received)/paid	(4,000)	-	-	-	(4,000)
Timing difference	-	(695)	-	-	(695)
Disallowed expenses		1,613	<u>-</u>		1,613
Taxable profit/(loss)	(1,803)	7,612	-	-	5,809
Tax rate	23%	27.5%	,		
Income tax expense	-	2,093	-	-	2,093
IRAP Tax	-	636	-	-	636
Deferred Tax expense	-	79		<del>-</del> .	79
Total income tax expense	-	2,808	· _	-	2,808

#### 28. Income Tax - continued

Year ended 2012 Amounts in €/000	UK	Italy	Turkey	Romania	тот
Accounting profit/(loss)	(1,550)	3,717	(13)	287	2,441
Dividends received/(paid)	-	-	-	-	-
Timing difference	-	1,151	(238)	-	913
Disallowed expenses	-	(274)	4	382	112
Taxable profit/(loss)	(1,550)	4,594	(24)	669	3,467
Tax rate	24.5%	27.5%	20.0%	16.0%	
Income tax expense	-	1,459	-	107	1,566
IRAP Tax	-	188	-	-	188
Deferred Tax expense	-	(419)	(2)		(421)
Total income tax expense	-	1,228	(2)	107	1,333

#### 29. Notes to the cash flow statement

Cash and cash equivalents (which are presented as a single class of assets on the face of the balance sheet) comprise cash at bank.

As shown in the table below, the Group has generated a positive cash flow in 2013.

Amounts in €/000	2013	2012
Net Profit/(Loss) from continuing operations	(1,328)	167
Net Profit from discontinuing operations	643	
Adjustments for:		
Depreciation and write off for property, plant and		
equipment	795	1,633
Amortisation of intangible assets	118	105
Impairment losses	2,835	600
(Profit) / loss on disposals	120	(43)
Foreign exchange gains	(213)	41
(Decrease)/increase in provisions	(275)	517
Operating cash flow before movements in working capital	2,695	3,020
Decrease/(increase) in inventories from continuing		
operations	2,726	(1,342)
Decrease in inventories from discontinuing operations	2,361	-
Decrease in receivables from continuing operations	2,724	2,438
Decrease in receivables from discontinuing operations	3,720	-
Decrease in payables from continuing operations	(2,347)	(2,006)
Decrease in payables from discontinuing operations	(2,648)	
Net Cash generated from operating activities	9,231	2,110

#### 30. Capital Management

The Group's objectives when managing capital are:

- To safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders.
- To provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group sets the amount of capital in proportion to risk. The Group manages the capital structure and makes adjustments to it in the light of changes in the economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

#### 31. Related party transactions

Transactions between the company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note.

#### Trading Transactions

At 31 December 2013, the group companies present the following amounts with related parties who are not members of the Group:

Year ended December 2013 Amounts in €/000	Receivables	Payables	Revenue	Cost
Cormed Srl	65	6	<del>-</del> .	173
FEEL Srl	-	-	_	537
Gamma International Srl	8	-	3	325

Year ended December 2012 Amounts in €/000	Receivables	Payables	Revenue	Cost
Cormed Srl	-	11	-	173
FEEL Srl	-	-	-	32
Gamma International Srl	10	34	6	295
NetMed Srl	- 3	-	-	96

These companies are related parties of the Group because they are the shareholders of the holding company. The main transactions refer to leases of the offices in Italy and to support in the credit collection.

#### 31. Related party transactions - continued

The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received. No provisions have been made for doubtful debts in respect of the amounts owed by related parties.

The Directors consider there to be no ultimate controlling party.

#### Remuneration of key management personnel

The remuneration of the directors, who are the key management personnel of the Group, is set out below in aggregate for each category specified in IAS 24 - Related party disclosure.

Year ended 2013 Amounts in €/000	Remuneration	neration Termination Report Re	
D.Ciattoni	220	-	220
A.Gualtieri	220	-	220
A.Pellegrinelli	220	-	220
TOTAL	660	-	660

Year ended 2012 Amounts in €/000	Remuneration	Termination benefits	Total Remuneration
S.G.Albonetti	400	30	430
D.Ciattoni	190	30	220
A.Gualtieri	190	30	220
A.Pellegrinelli	190	30	220
O.Netcu	135	0	135
TOTAL	1,105	120	1,225

The Company's policy on Directors' remuneration is to ensure that the Directors are competitively rewarded on a basis that is comparable with similar companies, taking into account the need to attract, motivate and retain Directors of an appropriate calibre to achieve the Company's objectives, without making excessive payments. Directors' basic salaries and benefits are reviewed annually, taking into account individual performance, the recommendations of the Group Managing Director and published remuneration information.

#### 32. Events after the balance sheet date

In March 2014, the call option for the sale of the remaining 30% of Romania has been exercised by Octavian Netcu for an overall value of  $\in 1,652,000$ . The transfer of the shares will take place once the payment is done (within the  $31^{st}$  March 2016) or once the Group receives a bank guarantee on the same amount.

# THE GADA GROUP LIMITED Financial statements 31 December 2013

#### **COMPANY BALANCE SHEET**

Amounts in €/000	Notes	201	L3	20	12
Assets					
Non-current assets					
Property, plant and	2	2		12	
equipment					
Other intangible assets	3	53	7.600	96	44.544
Investments	4	7,568_	7,623	11,133	11,241
<b>Current assets</b>					
Other current assets	5	3,970		2,027	
Cash and cash equivalents	6	1,247	5,217	5	2,032
Non-current assets held	7				
for sale		1,652	1,652		1,652
Total assets	· · · · · · · · · · · · · · · · · · ·		14,492		13,273
<b>Equity and liabilities</b>					
Equity			*		
Share capital	8	7,943		8,357	
Share premium	9	357		357	
Retained earnings		(2,492)	5,808	(4,689)	4,025
Non-current liabilities					
Provisions		-		103	
Long-term borrowings	10		-	2,490	2,593
<b>Current liabilities</b>					
Trade and other payables	11	3,200		2,659	
Current portion of long-term	10	5,484		3,996	
borrowings					
Current tax payable			8,684		6,655
Total liabilities			8,684		9,248
Total equity and liabilities			14,492		13,273
car equity and nasmities			17/77L		10,273

The financial statements were approved by the board of directors and authorised for issue on the 12.12 2014 and are signed on their behalf by: A. De Marinis, Director

The notes on pages 57 to 62 form an integral part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY

# FOR THE YEAR ENDED

# **31 DECEMBER 2013**

Amounts in €/000	Share Capital	Share Premium	Accumulated Profits	Total
Balance at 31 December 2011	7,714		350	8,064
Total comprehensive profit for the year	-	-	(5,039)	(5,039)
Issue of share capital	643	357		1,000
Balance at 31 December 2012	8,357	357	(4,689)	4,025
Total comprehensive profit/(loss) for the year	-	-	2,197	2,197
Reduction of share capital	(414)			(414)
Balance at 31 December 2013	7,943	357	(2,492)	5,808

# STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED

# **31 DECEMBER 2013**

Amounts in €/000	2013	2012
~		
Profit/(Loss) for the year	(53)	(5,039)
Depreciation	48	54
Impairment losses	82	3,861
Increase in provisions	(103)	(12)
(Increase)/decrease in receivables	(1,943)	823
Increase/(decrease) in payables	2,543	(2,361)
Net cash generated from operating activities	<i>574</i>	2,674
•		
Investing activities		
Purchase/Disposal of fixed assets	5	(92)
Dividends received	2,250	-
Disposal of investments	1,416	-
Net cash generated from/(used in) investing	3,671	(92)
activities		
Financing activities		
Dividends paid	-	-
Increase in share capital	-	1,000
Bank loans raised/(repaid)	(3,003)	1,738
Net cash (used in)/generated from financing	(3,003)	2,738
activities		
Net increase/(decrease) in cash	1,242	(28)
		(= -)
Cash at the beginning of the year	, <b>5</b>	33
Cash at the end of the year	1,247	5

# NOTES TO FINANCIAL STATEMENTS 31 DECEMBER 2013

# 1. Accounting Policies

The Company's accounting policies are as for the Group as detailed on pages 16 to 29.

2.	Property, plant and equipment	Fixtures & equipment	Total
	•	<sub>2</sub> €000	€000
	Cost At 1 January 2012 Additions Disposals At 31 December 2012 Additions Disposals	75 3 45 33 - 26	75 3 45 33 - 26
	At 31 December 2013	7	7
	Accumulated depreciation At 1 January 2012 Charge for the year Elimination on disposal At 31 December 2012 Charge for the year Elimination on disposal	32 17 28 21 3 19	32 17 28 21 3 19
	At 31 December 2013	5	5
	Carrying amount		
	At 31 December 2012	12	12
	At 31 December 2013	2	2

3.	Other intangible assets	Trademarks,	
		Logos & Other	Total
	Cost	€000	€000
	At 1 January 2012	187	187
	Additions	106	106
	Write-off At 31 December 2012	<u>138</u> 155	138 155
	Additions	2	2
	Write-off		<u> </u>
	At 31. December 2013	157	157
	Amortisation		
	At 1 January 2012	22 <sub></sub>	22
	Charge for the year At 31 December 2012	<u>37</u> 59	<u>37</u> 59
	Charge for the year	45	45
	At 31 December 2013	104	104
	Carrying amount		
	At 31 December 2012	96	96
	At 31 December 2013		53
4.	Investments		
		2013	2012
		€000	€000
	Cost of investment as at 1 January	11,133	14,856
	Additions	-	-
	Disposals	1,831	-
	Reclassification	(1,652)	-
	Impairment	82	(3,723)
	Cost of investment as at 31 December	7,568	11,133
			-

All investments relate to the Company's subsidiaries.

On the  $31^{st}$  October 2013 the Company has sold its entire investment in Gada Turkey A.S. for consideration of  $\[ \in \] 3,450,000$ . The sale has generated a loss of  $\[ \in \] 124,000$  that has been included in the other operating expenses.

On the 31<sup>st</sup> December 2013 the company has reduced its investments in Romania from 70% to 30%. As part of the agreement a call option has been given to the shareholder Octavian Netcu to buy the remaining 30%. The value of the

#### 4. Investments - continued

investment of €1,652,000 has been reclassified to Assets held for sale.

Impairment losses recognised in the year relate to Pedigree Investments Limited where the carrying value is in line with the net equity of the company and reflects the recoverable amount.

Further details of the subsidiaries can be found in note 9 of the consolidated financial statements.

#### 5. Other current assets

	2013	2012
	. €000	. €000
· · · · · · · · · · · · · · · · · · ·		
Prepayments and accrued interest	12	37
Financing loan debtor	793	1,384
Trade receivables	666	581
Vat refundable	4	10
Intercompany receivables	1,749	-
Other receivables	746	-
Advance payment		15
	3,970	2,027

The directors consider that the carrying amount of trade and other receivables approximates their fair value.

#### 6. Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term deposits held by the company treasury function. The carrying amount of these assets approximates their fair value.

#### 7. Non-current assets held for sale

Non-current assets held for sale include the investment in Gadagroup Romania Srl and Gada Healthcare Solutions Srl, for further details see note 4.

Year ended 2013

BALANCE SHEET	Romania
Amounts in €/000	Romania
Non-current assets	1,824
Current assets	9,102
Total assets	10,926
Current liabilities	7,578
Non-current liabilities	-
Net assets	3,347

The book value of the Romanian investment is  $\leq 1,652,000$  which is value of the call option to buy the remaining 30% shareholding that was exercised after the year end by Octavian Netcu.

0	CL	_			-:		
8.	Sh	а	гe	ca	DI	ta	ı

o. o.i.a. c capita.				
	2013	2013	2012	2012
	Number/	€000	Number/	€000
	000		000	
Authorised:				
Ordinary class V shares	9,635	9,635	9,635	9,635
Ordinary class E shares	<i>365</i>	365	365	365
Ordinary class A shares	2,571	.643	<u> 2,571</u>	643
	12,571	10,643	12,571	10,643
	•	•		
Issued and fully paid:				
Ordinary class V shares	6,935	6,935	7,349	7,349
Ordinary class E shares	<sub>,</sub> 365	365	365	365
Ordinary class A shares	2,571	643	2,571	643
	9,871	7,943	10,285	8,357

Ordinary Class V shares have a nominal value of €1 and rank "pari passu" with no right to fixed income. One share is equal to one vote in any circumstances.

Ordinary Class E shares have a nominal value of €1 and rank "pari passu" with no right to fixed income however carry no voting rights.

Ordinary Class A shares, have a nominal value of €0.25 and represent 15% of the voting rights, with no right to fixed income.

#### 9. Share premium

3. Share premium			
	2013	2012	
	€000	€000	
Balance brought forward	357	-	
Share premium on shares issued in the year	<u>-</u>	357	
Balance carried forward	357	357	
10. Long term borrowings			
`	2013		2012
·	€000		€000
Bank Loans Intercompany loans	- 5,484		2,490 3,996
	5,484		6,486
The borrowings are repayable as follows:			
On demand or within one year	5,484		3,996
In the second year In the third and final year	<u>-</u>		2,490
Less: amount due for settlement within 12	5,484		6,486
months (shown under current liabilities)	(5,484)	-	(3,996)
Amounts due for settlement after 12 months	-		2,490

In September 2013, the Company has completed the repayment of the equity loan notes for a total amount of €2,490,000 plus interests received from Mace Acquisitions SrI on the 20<sup>th</sup> October 2011.

The intercompany loans relate to financing arrangements with Pedigree Investments Limited. All intercompany loans with Pedigree Investments Ltd are for 12 months and bear interest at 8% p.a.

#### 11. Trade and other payables

·	2013	2012
	€000	€000
Trade payables	89	211
Intercompany Payables	2,798	2,316
Other Payables and Accruals	313	132
	3,200	2,659

The directors consider that the carrying amounts of trade payables approximate to their fair value.

# 12. Related parties

There are no further related party disclosures in addition to note n. 31 on page 52.

#### 12. Events after the balance sheet date

In March 2014, the call option for the sale of the remaining 30% of Romania has been exercised by Octavian Netcu for an overall value of epsilon1,652,000. The transfer of the shares will take place once the payment is done (within the  $31^{st}$  March 2016) or once the Group receives a bank guarantee on the same amount.