

Company Registration No 5227052 (England and Wales)

**EXECUTEL LIMITED**  
**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2010**

THURSDAY



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# EXECUTEL LIMITED

## COMPANY INFORMATION

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<b>Directors</b>	T Price P Watson D Price
<b>Secretary</b>	P Watson
<b>Company number</b>	5227052
<b>Registered office</b>	West Wing Cameron House Metro Centre, Gateshead Tyne & Wear NE11 9XW
<b>Auditors</b>	HW, Chartered Accountants Floor 11 Cale Cross House 156 Pilgrim Street Newcastle upon Tyne NE1 6SU
<b>Bankers</b>	Bank of Scotland Newcastle upon Tyne Branch 41/51 Grey Street Newcastle upon Tyne NE1 6EE
<b>Solicitors</b>	Watson Burton 20 Collingwood Street Newcastle upon Tyne NE99 1YQ

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# **EXECUTEL LIMITED**

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# **EXECUTEL LIMITED**

## **DIRECTORS' REPORT**

***FOR THE YEAR ENDED 30 SEPTEMBER 2010***

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The directors present their report and financial statements for the year ended 30 September 2010

### **Principal activities**

The principal activities of the company continued to be the distribution and the training in the use of telecommunication systems and the provision of alternative networking solutions

### **Directors**

The following directors have held office since 1 October 2009

T Price

P Watson

D Price

### **Auditors**

The auditors, HW, Chartered Accountants, are deemed to be reappointed under section 487(2) of the Companies Act 2006

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **EXECUTEL LIMITED**

## **DIRECTORS' REPORT (CONTINUED)**

***FOR THE YEAR ENDED 30 SEPTEMBER 2010***

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### **Statement of disclosure to auditors**

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions relating to small companies of the Companies Act 2006.

On behalf of the board

  
T Price  
Director

# **EXECUTEL LIMITED**

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE MEMBERS OF EXECUTEL LIMITED**

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We have audited the financial statements of Executel Limited for the year ended 30 September 2010 set out on pages 5 to 10. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### **Opinion on financial statements**

In our opinion

- give a true and fair view of the state of the company's affairs as at 30 September 2010 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the directors' report is consistent with the financial statements.

# EXECUTEL LIMITED

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### TO THE MEMBERS OF EXECUTEL LIMITED

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#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

S Richardson (Senior Statutory Auditor)  
for and on behalf of HW, Chartered Accountants



Statutory Auditor

Floor 11  
Cale Cross House  
156 Pilgrim Street  
Newcastle upon Tyne  
NE1 6SU

8 December 2010

# EXECUTEL LIMITED

## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 SEPTEMBER 2010

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		2010 £	2009 £
	Notes		
Turnover		9,076,201	8,772,985
Cost of sales		(5,146,116)	(4,861,838)
Gross profit		3,930,085	3,911,147
Administrative expenses		(4,211,341)	(3,219,889)
Operating (loss)/profit	2	(281,256)	691,258
Other interest receivable and similar income	3	4,766	10,081
(Loss)/profit on ordinary activities before taxation		(276,490)	701,339
Tax on (loss)/profit on ordinary activities	4	(20,889)	(185,260)
(Loss)/profit for the year	9	(297,379)	516,079

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# EXECUTEL LIMITED

## BALANCE SHEET

AS AT 30 SEPTEMBER 2010

	Notes	2010 £	£	2009 £	£
<b>Fixed assets</b>					
Tangible assets	5		142,435		183,267
<b>Current assets</b>					
Stocks		72,896		56,342	
Debtors	6	1,034,917		844,495	
Cash at bank and in hand		838,230		1,083,298	
		<u>1,946,043</u>		<u>1,984,135</u>	
<b>Creditors amounts falling due within one year</b>	7	<u>(1,525,918)</u>		<u>(1,307,463)</u>	
<b>Net current assets</b>			<u>420,125</u>		<u>676,672</u>
<b>Total assets less current liabilities</b>			<u>562,560</u>		<u>859,939</u>
<b>Capital and reserves</b>					
Called up share capital	8		50,000		50,000
Profit and loss account	9		512,560		809,939
<b>Shareholders' funds</b>			<u>562,560</u>		<u>859,939</u>

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Board for issue on

7/12/10

T Price  
Director

Company Registration No. 5227052

# EXECUTEL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2010

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### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Fixtures, fittings & equipment	15- 50% straight line
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#### 1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.6 Stock

Stock is valued at the lower of cost and net realisable value

#### 1.7 Revenue recognition

The company recognises income from sales of equipment on despatch

Income from maintenance agreements is recognised on an accruals basis, deferred where appropriate

Installation, training and income from minutes is recognised on completion of service

2 Operating (loss)/profit	2010 £	2009 £
Operating (loss)/profit is stated after charging		
Depreciation of tangible assets	48,349	64,614
Auditors' remuneration	8,000	8,000
Directors' remuneration	1,587,975	994,573

# EXECUTEL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 SEPTEMBER 2010

3	Investment income	2010 £	2009 £
	Bank interest	4,757	10,081
	Other interest	9	-
		<u>4,766</u>	<u>10,081</u>

4	Taxation	2010 £	2009 £
	Domestic current year tax		
	U K corporation tax	20,889	185,260
	Current tax charge	<u>20,889</u>	<u>185,260</u>

5	Tangible fixed assets	Plant and machinery etc £
	<b>Cost</b>	
	At 1 October 2009	322,809
	Additions	7,517
	At 30 September 2010	<u>330,326</u>
	<b>Depreciation</b>	
	At 1 October 2009	139,542
	Charge for the year	48,349
	At 30 September 2010	<u>187,891</u>
	<b>Net book value</b>	
	At 30 September 2010	<u>142,435</u>
	At 30 September 2009	<u>183,267</u>

# EXECUTEL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2010

6 Debtors	2010 £	2009 £
Trade debtors	949,526	791,208
Other debtors	85,391	53,287
	<u>1,034,917</u>	<u>844,495</u>
7 Creditors amounts falling due within one year	2010 £	2009 £
Trade creditors	343,278	378,781
Taxation and social security	153,159	327,544
Other creditors	1,029,481	601,138
	<u>1,525,918</u>	<u>1,307,463</u>
8 Share capital	2010 £	2009 £
Allotted, called up and fully paid 50,000 Ordinary Share Capital of £1 each	<u>50,000</u>	<u>50,000</u>
9 Statement of movements on profit and loss account		Profit and loss account £
Balance at 1 October 2009		809,939
Loss for the year		<u>(297,379)</u>
Balance at 30 September 2010		<u>512,560</u>

# EXECUTEL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2010

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### 10 Financial commitments

At 30 September 2010 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 September 2011

	2010 £	2009 £
Operating leases which expire		
Within one year	14,833	17,870
Between two and five years	64,188	64,488
In over five years	74,000	74,000
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	153,021	156,358
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### 11 Control

The ultimate controlling party is T Price who is also a director of the company

### 12 Related party relationships and transactions

During the year the company made contributions of £351,000 into an Employee Benefit Trust which was controlled by the company and was set up for the benefit of the employees of the company