## Strategic Report, Report of the Director and

Financial Statements for the Year Ended 31 December 2019

<u>for</u>

Easylife Group Limited

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## **Company Information** for the Year Ended 31 December 2019

DIRECTOR:

G G Caplan

**REGISTERED OFFICE:** 

11-13 Kings Terrace

Camden London NW1 OJP

REGISTERED NUMBER:

05221840 (England and Wales)

**AUDITORS:** 

Christopher Michael Limited Chartered Certified Accountants & Statutory Auditors 26 Station Road New Barnet Herts EN5 1QW

Strategic Report for the Year Ended 31 December 2019

The director presents his strategic report for the year ended 31 December 2019.

#### **REVIEW OF BUSINESS**

The uncertainty of the Brexit negotiations with the EU in October through to December and the Election during the same period, had a detrimental effect on responses which resulted in a significant reduction in the profitability of the business, achieved in the first nine months of the year.

Increased investment in media activity has resulted in increased turnover during the year and anticipate this growth will continue into 2020 resulting in the increase of the profitability.

#### PRINCIPAL RISKS AND UNCERTAINTIES

Risks are accepted as part of the company's business. The director and key employees review the company's risks regularly, and take actions to monitor and mitigate them.

The company's main financial risk is in the exposure to foreign currency fluctuations on the imports of goods from overseas suppliers.

The company also has market risks as it trades in a highly competitive online platform. To mitigate this risk the company regularly monitors market prices.

The company is fastidious about quality control and carries out regular reviews and tests on their products. Product safety is of a paramount importance to the company's business ethos.

The company has liquidity and interest rate risks on all its overdraft facilities.

The Company has been able to operate effectively during the Covid-19 Pandemic with employees working from their homes and the Company taking appropriate steps to protect employees working in the office or the warehouse in line with government guidelines. As a result of such measures trading activity during the current financial period has not been significantly adversely affected.

## KEY PERFORMANCE INDICATORS

Turnover in 2019 shows an increase by 9.3% from £33.45m in 2018 to £36.57m.

Gross profit percentages shows a decrease from 10.38% in 2018 to 8.36% for 2019

Pre tax results shows a fall in profit from £543K for 2018 to £312K for 2019.

## ON BEHALF OF THE BOARD:

G G Caplan - Director

3 December 2020

Report of the Director for the Year Ended 31 December 2019

The director presents his report with the financial statements of the company for the year ended 31 December 2019.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of an importer, distributor and wholesaler of general mail order merchandise, and publisher of mail order catalogues.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2019.

#### EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

#### DIRECTOR

G G Caplan held office during the whole of the period from 1 January 2019 to the date of this report.

#### POLITICAL DONATIONS AND EXPENDITURE

Donation given to local charity

### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Report of the Director for the Year Ended 31 December 2019

## **AUDITORS**

The auditors, Christopher Michael Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

## ON BEHALF OF THE BOARD:

G G Caplan - Director

3 December 2020

## Report of the Independent Auditors to the Members of Easylife Group Limited

#### Opinion

We have audited the financial statements of Easylife Group Limited (the 'company') for the year ended 31 December 2019 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

### In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Other information

The director is responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Director have been prepared in accordance with applicable legal requirements.

## Report of the Independent Auditors to the Members of Easylife Group Limited

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Director.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of director

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

M Michael

Michalis Michael (Senior Statutory Auditor)
for and on behalf of Christopher Michael Limited
Chartered Certified Accountants &
Statutory Auditors
26 Station Road
New Barnet
Herts
EN5 1QW

Date: 21st December 2020

## Income Statement for the Year Ended 31 December 2019

|  | Notes |   | . 31.12.19<br>£ | 31.12.18<br>£ |
|--|-------|---|-----------------|---------------|
| TURNOVER                               | 3     |   | 36,573,997      | 33,455,730    |
| Cost of sales                          |       |   | 33,515,231      | 29,981,423    |
| GROSS PROFIT                           |       |   | 3,058,766       | 3,474,307     |
| Administrative expenses                |       |   | 2,667,452       | 2,832,397     |
| OPERATING PROFIT                       | 5     |   | 391,314         | 641,910       |
| Interest receivable and similar income |       |   | 771             | 1,211         |
|  |       |   | 392,085         | 643,121       |
| Interest payable and similar expenses  | 6     | : | 80,205          | 99,957        |
| PROFIT BEFORE TAXATION                 |       | : | 311,880         | 543,164       |
| Tax on profit                          | 7     |   | (14,714)        | (23,422)      |
| PROFIT FOR THE FINANCIAL YEAR          | R     | • | 326,594         | 566,586       |

## Other Comprehensive Income for the Year Ended 31 December 2019

|  | Notes | 31.12.19<br>£ | 31.12.18<br>£ |
|--|-------|---------------|---------------|
| PROFIT FOR THE YEAR                        |       | 326,594       | 566,586       |
| OTHER COMPREHENSIVE INCOME                 | }     |               |               |
| TOTAL COMPREHENSIVE INCOME<br>FOR THE YEAR | ;     | 326,594       | 566,586       |

## Easylife Group Limited (Registered number: 05221840)

## Balance Sheet 31 December 2019

|  |       | 31.1      | 2.19      | 31,1       | 2.18      |
|--|-------|-----------|-----------|------------|-----------|
|  | Notes | £         | £         | £          | £         |
| FIXED ASSETS                             |       |           |           |            |           |
| Intangible assets                        | 8     |           | 106,667   |            | 186,667   |
| Tangible assets                          | 9     |           | 195,792   |            | 275,167   |
|  |       |           | 302,459   |            | 461,834   |
| CURRENT ASSETS                           |       |           |           |            |           |
| Stocks                                   | 10    | 5,158,383 |           | 5,127,717  |           |
| Debtors                                  | 11    | 2,836,275 |           | 4,804,756  |           |
| Cash at bank and in hand                 |       | 163,219   |           | 173,936    |           |
|  |       |           |           |            |           |
|  |       | 8,157,877 |           | 10,106,409 |           |
| CREDITORS                                |       |           | ·         | 0.100.000  |           |
| Amounts falling due within one year      | 12    | 6,712,435 |           | 9,132,222  |           |
| NET CURRENT ASSETS                       |       |           | 1,445,442 |            | 974,187   |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES |       |           | 1,747,901 |            | 1,436,021 |
| PROVISIONS FOR LIABILITIES               | 15    |           | 22,972    |            | 37,686    |
| NET ASSETS                               |       |           | 1,724,929 |            | 1,398,335 |
|  |       |           | •         |            |           |
| CAPITAL AND RESERVES                     |       |           |           |            |           |
| Called up share capital                  | 16    |           | 1         |            | 1         |
| Retained earnings                        | 17    |           | 1,724,928 |            | 1,398,334 |
| SHAREHOLDERS' FUNDS                      |       |           | 1,724,929 |            | 1,398,335 |

The financial statements were approved by the director and authorised for issue on 3 December 2020 and were signed by:

G G Caplan - Director

## Statement of Changes in Equity for the Year Ended 31 December 2019

|  | Called up<br>share<br>capital<br>£ | Retained earnings    | Total equity £       |
|--|------------------------------------|----------------------|----------------------|
| Balance at 1 January 2018  | 1                                  | 831,748              | 831,749              |
| Changes in equity Total comprehensive income Balance at 31 December 2018 | 1                                  | 566,586<br>1,398,334 | 566,586<br>1,398,335 |
| Changes in equity Total comprehensive income                             | <del></del>                        | 326,594              | 326,594              |
| Balance at 31 December 2019  | 1                                  | 1,724,928            | 1,724,929            |

## Cash Flow Statement for the Year Ended 31 December 2019

|  | otes        | 31.12.19<br>£               | 31.12.18<br>£                       |
|--|-------------|-----------------------------|-------------------------------------|
| Cash flows from operating activities Cash generated from operations Interest paid Tax paid                                   | 1           | (69,458)<br>(80,205)        | 239,473<br>(99,957)<br>48,963       |
| Net cash from operating activities   |             | (149,663)                   | 188,479                             |
| Cash flows from investing activities Purchase of tangible fixed assets Interest received  Net cash from investing activities |             | (27,308)<br>771<br>(26,537) | (694)<br>1,211<br>517               |
| Cash flows from financing activities Loan repayments in year Amount introduced by directors Amount withdrawn by directors    |             | 1,731<br>(5,667)<br>(3,936) | 2,484<br>54<br>(17,495)<br>(14,957) |
| Net cash from financing activities   |             | (5,930)                     |                                     |
| (Decrease)/increase in cash and cash equivalents at beginning of year  | alents<br>2 | (180,136)                   | 174,039 (1,214,327)                 |
| Cash and cash equivalents at end of year   | 2           | (1,220,425)                 | (1,040,288)                         |

## Notes to the Cash Flow Statement for the Year Ended 31 December 2019

| 1. | RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM |
|----|---|
|    | OPERATIONS  |

|  | 31.12.19    | 31.12.18    |
|--|-------------|-------------|
|  | £           | £           |
| Profit before taxation                           | 311,880     | 543,164     |
| Depreciation charges                             | 186,684     | 206,497     |
| Finance costs                                    | 80,205      | 99,957      |
| Finance income                                   | (771)       | (1,211)     |
|  | 577,998     | 848,407     |
| Increase in stocks                               | (30,666)    | (1,539,373) |
| Decrease/(increase) in trade and other debtors   | 1,972,231   | (460,100)   |
| (Decrease)/increase in trade and other creditors | (2,589,021) | 1,390,539   |
| Cash generated from operations                   | (69,458)    | 239,473     |

## 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

| Year ended 31 December 201 | Year er | ided 31 | December | 2019 |
|----------------------------|---------|---------|----------|------|
|----------------------------|---------|---------|----------|------|

| ·                           | 31.12.19    | 1.1.19      |
|-----------------------------|-------------|-------------|
|                             | £           | £           |
| Cash and cash equivalents   | 163,219     | 173,936     |
| Bank overdrafts             | (1,383,644) | (1,214,224) |
|                             | (1,220,425) | (1,040,288) |
| Year ended 31 December 2018 |             |             |
|                             | 31.12.18    | 1.1.18      |
|                             | £           | £           |
| Cash and cash equivalents   | 173,936     | 167,977     |
| Bank overdrafts             | (1,214,224) | (1,382,304) |
|                             | (1,040,288) | (1,214,327) |

## 3. ANALYSIS OF CHANGES IN NET DEBT

|   | At 1.1.19                       | Cash flow<br>£        | At 31.12.19                     |
|---|---------------------------------|-----------------------|---------------------------------|
| Net cash<br>Cash at bank and in hand<br>Bank overdrafts | 173,936<br>(1 <u>,214,224</u> ) | (10,717)<br>(169,420) | 163,219<br>(1 <u>,383,644</u> ) |
|   | (1,040,288)                     | (180,137)             | (1,220,425)                     |
| Total   | (1,040,288)                     | (180,137)             | (1,220,425)                     |

## Notes to the Financial Statements for the Year Ended 31 December 2019

#### 1. STATUTORY INFORMATION

Easylife Group Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

### 2. ACCOUNTING POLICIES

## Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2016, is being amortised evenly over its estimated useful life of five years.

### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Short leasehold

- in accordance with the property

Fixtures and fittings

- 25% on cost

Computer equipment

- 25% on cost

## Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

## Notes to the Financial Statements - continued for the Year Ended 31 December 2019

### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

## Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### 3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by class of business is given below:

| Sale of goods Rendering of Services                            | 31.12.19<br>£<br>34,677,587<br>1,896,410 | £ 30,060,086 3,395,644 |
|--|--|------------------------|
|  | 36,573,997                               | 33,455,730             |
| An analysis of turnover by geographical market is given below: |  |                        |
| •  | 31.12.19<br>£                            | 31.12.18<br>£          |
| United Kingdom   | 36,452,517                               | 33,003,207             |
| Europe   | 121,480                                  | 287,365                |
| West Indies  |  | 165,158                |
|  | 36,573,997                               | 33,455,730             |

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# Notes to the Financial Statements - continued for the Year Ended 31 December 2019

| 4. | EMPLOYEES AND DIRECTORS   |                    | •                 |
|----|---|--------------------|-------------------|
|    |   | 31.12.19<br>£      | 31.12.18<br>£     |
|    | Wages and salaries  | 1,838,761          | 1,699,122         |
|    | Social security costs   | 120,308            | 102,275           |
|    | Other pension costs   | 21,840             | 8,927             |
|    |   | 1,980,909          | 1,810,324         |
|    |   |                    |                   |
|    | The average number of employees during the year was as follows: | a. 10 10           | 21 10 10          |
|    |   | 31.12.19           | 31.12.18          |
|    | Management and administration                                   | 5                  | 8                 |
|    | Sales, Marketing and operations                                 | 62<br>6            | 51<br>13          |
|    | Customer services   |                    | 13                |
|    |   | <u>73</u>          | <u>72</u>         |
|    |   |                    |                   |
|    |   | 31.12.19<br>£      | 31.12.18<br>£     |
|    | Director's remuneration   | 30,000             | 30,965            |
|    |   |                    |                   |
| 5. | OPERATING PROFIT  |                    |                   |
|    | The operating profit is stated after charging:                  |                    |                   |
|    |   | 31.12.19           | 31.12.18          |
|    |   | £                  | £                 |
|    | Hire of plant and machinery                                     | 20,693             | 19,605            |
|    | Other operating leases Depreciation - owned assets              | 250,020<br>106,683 | 86,017<br>126,497 |
|    | Goodwill amortisation   | 80,000             | 80,000            |
|    | Foreign exchange differences                                    | 12                 | 33,776            |
|    |   | <del></del>        |                   |
| 6. | INTEREST PAYABLE AND SIMILAR EXPENSES                           |                    |                   |
| •  |   | 31.12.19<br>£      | 31.12.18<br>£     |
| •  | Bank interest   | 77,750             | 79,889            |
|    | Bank loan interest  | -                  | 19,841            |
| •  | Interest payable  | 2,455              | <u>227</u>        |
|    |   | 80,205             | 99,957            |
| •  | $\cdot$   |                    |                   |
| 7. | TAXATION  |                    |                   |
| •  | Analysis of the tax credit                                      | •                  |                   |
|    | The tax credit on the profit for the year was as follows:       | 31.12.19           | 31.12.18          |
|    |   | \$1.12.19<br>£     | 51.12.16<br>£     |
|    | Deferred tax  | (14,714)           | (23,422)          |
|    | Tax on profit   | (14,714)           | (23,422)          |
|    | ·   |                    | <del></del>       |

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continued...

# Notes to the Financial Statements - continued for the Year Ended 31 December 2019

| 8.  | INTANGIBLE FIXED ASSETS |             |          |           | Goodwill<br>£ |
|-----|-------------------------|-------------|----------|-----------|---------------|
|     | COST                    |             |          |           | طه            |
|     | At 1 January 2019       | •           |          |           |               |
|     | and 31 December 2019    |             |          |           | 400,000       |
|     | and 31 December 2017    |             |          |           |               |
| ,   | AMORTISATION            |             |          |           |               |
|     | At 1 January 2019       |             |          |           | 213,333       |
|     | Amortisation for year   |             |          |           | 80,000        |
|     | Amortisation for your   |             |          |           |               |
|     | At 31 December 2019     |             | •        |           | 293,333       |
|     | NET BOOK VALUE          |             |          |           |               |
|     | At 31 December 2019     |             |          |           | 106,667       |
|     |                         |             |          |           |               |
|     | At 31 December 2018     |             |          |           | 186,667       |
| 9.  | TANGIBLE FIXED ASSETS   |             |          |           |               |
| 9.  | I ANGIBLE FIXED ASSETS  |             | Fixtures |           |               |
|     |                         | Short       | and      | Computer  |               |
|     |                         | leasehold   | fittings | equipment | Totals        |
|     |                         | £           | £        | £         | £             |
|     | COST                    | -           |          |           |               |
|     | At 1 January 2019       | 262,823     | 188,630  | 288,888   | 740,341       |
|     | Additions               |             | •        | 27,308    | 27,308        |
|     |                         |             |          |           |               |
|     | At 31 December 2019     | 262,823     | 188,630  | 316,196   | 767,649       |
|     |                         |             |          |           |               |
|     | DEPRECIATION            |             |          |           |               |
|     | At 1 January 2019       | 147,447     | 106,271  | 211,456   | 465,174       |
|     | Charge for year         | 19,631      | 40,471   | 46,581    | 106,683       |
|     |                         | <del></del> |          |           |               |
|     | At 31 December 2019     | 167,078     | 146,742  | 258,037   | 571,857       |
|     | NET BOOK VALUE          |             |          |           |               |
|     | At 31 December 2019     | 95,745      | 41,888   | 58,159    | 195,792       |
| ن   | THE ST DOOGLOOK 2019    |             |          |           |               |
|     | At 31 December 2018     | 115,376     | 82,359   | 77,432    | 275,167       |
|     |                         | <del></del> |          | 1         |               |
| 10. | STOCKS                  |             |          |           |               |
|     |                         |             |          | 31.12.19  | 31.12.18      |
|     |                         |             |          | £         | £             |
|     | Stocks                  |             |          | 5,158,383 | 5,127,717     |
|     |                         |             |          |           |               |

# Notes to the Financial Statements - continued for the Year Ended 31 December 2019

|     | •   |                    |                    |
|-----|---|--------------------|--------------------|
| 11. | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR  |                    |                    |
|     |   | 31.12.19           | 31.12.18           |
|     |   | £                  | £                  |
|     | Trade debtors   | 984,671            | 1,800,372          |
|     | Amounts owed by group undertakings  | 62,342             | 62,342             |
|     | Other debtors   | 5,900              | 9,258              |
|     | Directors' loan accounts  | 58,245             | 54,495             |
|     | Tax   | 9,250              | 9,250              |
|     | Prepayments and accrued income  | 1,715,867          | 2,869,039          |
|     |   | 2,836,275          | 4,804,756          |
|     |   |                    | -                  |
| 12. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR  |                    |                    |
|     |   | 31.12.19           | 31.12.18           |
|     |   | £                  | £                  |
|     | Bank loans and overdrafts (see note 13)   | 1,383,644          | 1,214,224          |
|     | Trade creditors   | 4,767,020          | 7,016,787          |
|     | Social security and other taxes   | 530,218            | 864,598            |
|     | Other creditors   | 2,808              | 3,053              |
| •   | Directors' current accounts   | -                  | 186                |
|     | Accrued expenses  | 28,745             | 33,374             |
|     |   | 6,712,435          | 9,132,222          |
|     |   |                    |                    |
| 13. | LOANS   |                    |                    |
|     | An analysis of the maturity of loans is given below:  |                    |                    |
|     |   | 21 12 10           | 21 10 10           |
|     |   | 31.12.19           | 31.12.18           |
|     | A   | £                  | £                  |
|     | Amounts falling due within one year or on demand:  Bank overdrafts                                      | 1,383,644          | 1,214,224          |
|     | Bank overdraits   | 1,383,044          | 1,214,224          |
|     | The Company's overdraft facility of £1,250,000 and £25,000 commercial card facility of the the company. | icility are secure | ed over the assets |
| 14. | LEASING AGREEMENTS  |                    |                    |
| 47. | •   |                    |                    |
|     | Minimum lease payments under non-cancellable operating leases fall due as foll                          |                    |                    |
|     |   | 31.12.19           | 31.12.18           |
|     |   | £                  | £                  |
|     | Within one year   | 165,627            | 88,272             |
|     | Between one and five years  | 462,375            | 290,712            |
|     | In more than five years   | <u> </u>           | 54,000             |
|     |   | 628,002            | 432,984            |
|     |   |                    | <del></del>        |
| 15. | PROVISIONS FOR LIABILITIES  |                    |                    |
|     | <del></del> -   | 31.12.19           | 31.12.18           |
|     |   | £                  | £                  |
|     | Deferred tax  | 22,972             | <u>37,686</u>      |

## Notes to the Financial Statements - continued for the Year Ended 31 December 2019

### 15. PROVISIONS FOR LIABILITIES - continued

|     | Balance at 1 Ja<br>Deferred tax | anuary 2019              |      |     | ,        | Deferred<br>tax<br>£<br>37,686<br>(14,714) |
|-----|---------------------------------|--------------------------|------|-----|----------|--|
|     | Balance at 31                   | December 2019            |      |     |          | 22,972                                     |
| 16. | CALLED UP                       | SHARE CAPITAL            |      |     |          |  |
|     | Allested inner                  | d and Eillernaide        |      |     |          |  |
|     | Number:                         | d and fully paid: Class: | Nomi | ma1 | 31.12.19 | 31.12.18                                   |
|     | Mulliber.                       | Ciass.                   | valu |     | £        | £  |
|     | 1                               | Ordinary                 | -1   |     | 1        | 1  |
|     |                                 |                          |      |     |          |  |
| 17. | RESERVES                        |                          |      |     |          | Retained earnings                          |
|     | At 1 January 2                  |                          | •    |     |          | 1,398,334                                  |
|     | Profit for the y                |                          |      |     |          | 326,594                                    |
|     | At 31 Decemb                    | er 2019                  |      |     |          | 1,724,928                                  |

## 18. ULTIMATE PARENT COMPANY

Easylife Holdings Limited is regarded by the director as being the company's ultimate parent company.

The consolidated accounts of Easylife Holdings Limited can be obtained from 11-13 Kings Terrance, Camden, London NW1 0JP.

### 19. CONTINGENT LIABILITIES

A company has initiated legal proceedings against the company with regards to the use of the company's name being too similar to their own company brand name. It is believed it is possible but not probable that the claim will be successful and accordingly no provision for the liability has been made in these financial statements.

## 20. DIRECTOR'S ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 31 December 2019 and 31 December 2018:

|                                      | 31.12.19 | 31.12.18      |
|--------------------------------------|----------|---------------|
|                                      | £        | £             |
| G G Caplan                           |          |               |
| Balance outstanding at start of year | 54,495   | 37,000        |
| Amounts advanced                     | 5,482    | 17,495        |
| Amounts repaid                       | (1,545)  | •             |
| Amounts written off                  | -        | -             |
| Amounts waived                       | -        | -             |
| Balance outstanding at end of year   | 58,432   | <u>54,495</u> |

Notes to the Financial Statements - continued for the Year Ended 31 December 2019

## 20. DIRECTOR'S ADVANCES, CREDITS AND GUARANTEES - continued

The loan to the director is repayable on demand.

The company occupies premises owned by the director. Under the terms of the lease, a commercial rent of £72,000 was payable in the year, (2018:£63,000).

## 21. POST BALANCE SHEET EVENTS

At the beginning of the Covid-19 pandemic, the wellbeing and safety of our people, customers and suppliers was the company's first priority. Where possible individuals are working remotely from their homes and we are continuing to operate effectively whilst also taking the appropriate actions to limit the spread of the virus.