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REGISTERED COMPANY NUMBER: 05204296 (England and Wales)
REGISTERED CHARITY NUMBER: 1105769

**REPORT OF THE TRUSTEES AND
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2023
FOR
AGE CONCERN SALFORD**

Wyatt Morris Golland Ltd
Statutory Auditors
Park House
200 Drake Street
Rochdale
Lancashire
OL16 1PJ



AGE CONCERN SALFORD

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FOR THE YEAR ENDED 31 MARCH 2023**

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AGE CONCERN SALFORD

**REFERENCE AND ADMINISTRATIVE DETAILS
FOR THE YEAR ENDED 31 MARCH 2023**

TRUSTEES	Ms F Bennett P Griffin Ms M Jolley D Marsden P C Sherlock K Whittick Ms K L Day M J Hazlehurst (appointed 23.5.22)
COMPANY SECRETARY	D Haynes
REGISTERED OFFICE	108 Church Street Eccles Salford Manchester M30 0LH
REGISTERED COMPANY NUMBER	05204296 (England and Wales)
REGISTERED CHARITY NUMBER	1105769
AUDITORS	Wyatt Morris Golland Ltd Statutory Auditors Park House 200 Drake Street Rochdale Lancashire OL16 1PJ

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2023. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The purposes of the charity are:

-To promote the relief of elderly people in and around Salford in any manner which, now or hereafter, may be deemed by law to be charitable through the encouragement, promotion and organisation of direct services".

The charity has the general aim of contributing to the improved quality of life for all older people in the city of Salford through the provision of direct services, support and advocacy. The Strategic Aims of the charity are -

- To improve the health and wellbeing of older people and their carers through the provision of high quality, direct services and support and by reaching out to the most excluded.
- To seek out, inform and promote the views of older people and carers in Salford and to work in partnership with others and exert influence to ensure their voices are heard.
- To represent the stated needs and wishes of all older citizens by inspiring and supporting them, and by seeking to influence agendas locally and nationally.
- To be adaptable, professional, authoritative, trustworthy, and influential collaborating with others as a valued partner to proactively achieve change and continuous measured improvement.
- To work collaboratively to ensure all our activities maximise the organisations potential and resources, to value equality, champion volunteering and its benefits and reflect the diversity of our communities.
- To market ourselves innovatively in order to raise awareness of our work and of its benefits to older people and to expand opportunities for income generation, fundraising and training.
- To ensure the organisations financial stability within the Business Plan cycle, whilst offering quality and ensuring value for money
- To promote choice, control and independence, and empower older people to benefit from the reforms in Health and Social Care, consulting with them to offer a range of flexible non chargeable and chargeable support services.

The Senior Management Team and Trustees agreed the Strategic Plan in 2017 from which an Operational Plan has been written along with a revised Risk Register. The Strategic Plan gives structure to the ongoing development of the charity and a tool by which progress and effectiveness by setting measurable targets can be monitored by the trustees

Public benefit

The Trustees are clear that the aims of Age Concern Salford are carried out for public benefit. They have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the aims and objectives of the charity and when planning future activities. The trustees consider how planned activities will contribute to the aims and objectives of the charity. Age Concern Salford provides services, recognises the needs and campaigns on behalf of the older people of Salford through providing dedicated dementia support, daycare services, information and advice amongst its range of available support.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

ACHIEVEMENT AND PERFORMANCE

Charitable activities

Age Friendly Salford:

This current phase of our Age Friendly Salford work in partnership with Inspiring Communities Together and Salford CVS came to an end this financial year. This programme of prevention, recovery, and resilience personalised to older peoples' goals and aspirations works to achieve positive outcomes for older people to ensure they can age well and look after their own health and wellbeing.

Age UK Salford lead on the Voice and Influence aspect of this work which recognises and values the contributions older people bring to their communities. During the year we have supported older people to assess their neighbourhoods, businesses, green and outdoor spaces, and public transport for how Age Friendly they are. We have also supported organisations concerned with communities, housing and health engage and consult with older people on their future plans.

We are pleased to report that further funding has been secured for the next five years to continue this valuable work.

Nutrition and Hydration Programme:

The Nutrition and Hydration programme has continued to run in Salford, Bolton and Trafford.

- In Salford, this has been delivered through the Age Friendly Salford programme. A comprehensive train the trainer model has been continued to be delivered to community groups and teams on how to have nutrition and hydration conversations to raise awareness and to mitigate the risk of malnutrition and dehydration. Nutrition and Hydration related questions and assessment have also been used within Age UK Salford's in house teams and services when seeing and speaking to clients. For example, the Hospital Aftercare Team has reported 949 conversations and 60 needing advice. In Salford Royal Hospital, the Emergency Assessment Unit and the Dietetics team have continued to use programme resources with people who have been assessed at being at a low to medium risk of malnutrition.

- In Bolton, the programme has continued to be delivered, mainly using online methods of delivery for training and awareness raising, however, more face to face training is now taking place. The local steering group has secured funding from the council to continue the programme until March 2025. Overall in 2022-2023 the programme in Bolton recorded 5970 Nutrition and Hydration Conversations of which 4385 older people needed advice and received a brief intervention. 17 966 people were reached in awareness raising activities and 127 staff were trained to assess for risk of malnutrition and dehydration. Hearty Meals Bag- project is underway to support older people with medium risk of malnutrition being discharged from hospital with 2 days worth of meals and snacks.

- In Trafford, the programme has continued to be delivered, mainly using online methods of delivery for training and awareness. This has resulted in the following reach:

- 49 organisations trained with 138 attendees

- 4450 conversations held with 1008 assessed for risk of malnutrition

The programme is finishing in Trafford at the end of August after 18 months commissioning.

Empowered Carers and Empowered Conversations Projects:

The Empowered Conversations Approach offers a space to pause and reflect for family caregivers of people with dementia to reduce stress, improve wellbeing and improve connections. This Approach enhances the support for caregivers before they hit crisis, it improves the quality of life for families affected by dementia and increases the resilience of caregivers to continue to care at home for longer.

-Having support for the last 6 weeks has been like putting up scaffolding to navigate everyday life on our dementia journey".

Caregivers experience of anticipatory grief, ambiguous loss and mourning can be traumatic, ensuring that caregivers are supported through 'dementia transitions'; changes in communication or relationships, increasing caring roles, decisions to bring in additional support, a move to full time care and bereavement is vital in creating positive next steps for Caregivers.

From April 2022 - March 2023, this programme of work has:

- Increased the Empowered Team in numbers, skills, knowledge and experience. Regular team meetings and wellbeing sessions have enhanced the teams' cohesiveness.

- Delivered a one-year pilot Empowered Carers programme in Bolton - recruiting 3 new facilitators, working with Age UK Bolton and local signposters to offer sessions to 65 family caregivers.

- Continued to offer Empowered Carers support sessions to 83 Salford caregivers.

- Delivered 8 courses within the Randomised Control Trial (RCT) for Empowered Conversation with The University of Manchester to 51 family caregivers.

- Delivered a further 8 courses outside of the RCT to 47 family caregivers from Salford and Bolton.

- Increased knowledge and skills to better support caregivers around grief.

- Developed Moving Beyond Words into a follow-on communication course.

- Introduced a carers voice group - Empowered Connectors, offering caregivers a monthly space to share their experience. The Age UK Campaigns team have utilised this group, linking caregivers with national press opportunities.

- Delivered 11 'In Conversation with ...' webinars to a mixed audience, all webinars are shared on the YouTube Channel.

- Delivered 7 professional courses and 14 introductions to the work of Empowered Conversations to Greater Manchester professionals.

'Just knowing I have a zoom coming up enables me to get through the day. I know I would have been in a different place now if I hadn't had the Empowered magic'

Hospital Discharge, Aftercare & Reablement Service (HAC):

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

Throughout the past year HAC have achieved the following: -

In November - secured £2,000 funding via Age UK health influencing winter campaign grant which ran from December 2022 to the end of March 2023

In December HAC secured £50,000 funding for 12 months to support hospital discharge via the winter pressures/surge monies to support older adults presenting at SRH A&E department and inpatient's on the medical wards.

- worked on a leaflet design with two advanced paramedics from North West Ambulance Service (NWAS)
- attended the daily 'Home First' meetings
- attended the weekly Patient Flow meetings
- continued to attend the GM H&SC VCS meetings
- attended and manned a stall at the Bevin's Unit annual open day.
- continued to hold monthly coffee morning's at the Bevin Unit
- delivered essential bags of shopping and freshly cooked meals to people where needed
- continue to work alongside SRH dieticians to deliver and implement the N&H pathway.
- helped to distribute the Household Support Fund.

Social Rehabilitation Service (SRS):

This Service has continued to sit under the umbrella of HAC. Over the past year coordinators have continued to support people by keeping them socially connected via home assessments, home visiting and regular welfare calls. HAC where required have introduced and supported people to attend day care and/or Critchley House.

The Coordinator role for this Service has been revised to fit in with the Age Well model. Going forward this role is to work alongside a proposed I&A coordinator role.

This Service has also continued to support older people referred to HAC who require longer term support.

Humphrey Booth Day Centre (HBDC):

- 2022/2023 saw HBDC continue in the recovery stage post pandemic and resumed a 5 day operating model. Although numbers remained low, attendance was fairly static.
- HBDC were again successfully awarded the Christmas grant of £1500 and £75,000 3 yearly recurring grant (25,000 per year) for the 2023/2026 period from the Booth Charities.
- Discussion and negotiation with the Commissioners to address the increases in running costs in day centre charges continued during the 2022/23 period and agreement secured, apart from bathing charges of which formal agreement is still being negotiated.

Dementia Support Service (DSS):

The Dementia Support Service has continued to support 436 people living with Dementia and 457 Carers during this period.

Face to face groups run on a weekly and bi-weekly basis:

- Dementia café every other Tuesday afternoon
- Forget Me Not Group every Thursday afternoon
- Buddy Clubs on Wednesday and Friday 10-3pm
- Create Arts ran an 8-week Art programme with the Friday Buddy Club
- Walking Football (working with Foundation 92) - every Thursday afternoon
- 2 online zoom sessions have continued per week - Bingo and Word Games for the brain

A Carer workshop in October covered the topic of 'Carer Wellbeing' facilitated by a Clinical psychologist and DSS Dementia Workers.

Critchley House:

With over 250 visitors each week Critchley Community Hub is now firmly established as a popular local destination for older people, their friends and families and the local community. Word of mouth plays a large part in generating interest in the hub and we receive telephone calls on a weekly basis from individuals and professionals enquiring about the hub on behalf of parents, grandparents and service users.

Many callers are seeking a friendly and safe environment for themselves or on behalf of people who may be feeling isolated, who are experiencing a lack of confidence or who have suffered bereavement.

We receive many positive comments about the friendly welcome visitors receive and how safe and supported they feel when they are here.

Many of our visitors have met and made new friends at Critchley House and continue to meet regularly on a social basis to enjoy the cafe's freshly made, nutritious food or to browse the shop items.

LEARNING AND SOCIAL GROUPS

- The Local History Group, IT, Art and Crafts Group, Gardening Group and Knit & Natter sessions continue to prove popular.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

- The local history group continue to hold their very well-attended first Saturday of the month sessions featuring a local experienced speaker and often reaching room capacity.
- The art group sessions are currently aimed at learners of a medium skill level. This is a smaller group which allows the tutor to spend more time teaching each participant.
- The knit & natter and gardening groups, held on Thursday and Friday mornings respectively, are growing in participant numbers and both groups can always be relied upon to offer a very warm and friendly welcome to any new, less confident visitors.
- We have recruited 2 new volunteers to the gardening group to assist with the heavier gardening jobs. Sadly, the gardening group lost one of their valued members this year and he is missed by all. The group purchased a plaque to place in the garden in commemoration.
- Planning permission for the pergola funded by Swinton and Pendlebury Devolved Budget Group has now been received. Michael Hyde Associates generously provided the plans pro bono. The gardening group will erect the pergola in the spring of 2023.
- The writing group transferred to the Swinton Gateway early this year as they had grown significantly in size and needed a larger, quieter space than we were able to provide. They have since indicated they would like to return to Critchley as the Gateway no longer suits their needs however space for this large group remains problematic.
- Earlier this year we had a new group join us at Critchley. It is a sewing group who meet here bi-monthly to chat while they sew and have brunch.
- The IT group continues to run their session on Monday afternoons.
- In 2022 we facilitated 6 weeks of chair-based exercise sessions which proved very popular. We are awaiting confirmation of the next available date to resume sessions.

CAFÉ

- At the end of May 2022 our Saturday chef retired, followed at the end of August by our weekday chef. This placed Critchley House under considerable pressure as we were unable to source a suitable replacement for either position for several months. Despite these setbacks we managed to maintain our sales and increase footfall to the end of the year. In January 2023 we successfully recruited a weekday chef who has become a valuable team member and café sales continue to flourish.
- In December we held two Christmas parties for our regulars and with the help of our bank chef who generously provided her services free of charge, we also held a complementary Christmas lunch for our volunteers.
- The café is an integral part of the success of the hub and continues to increase its sales and footfall.

SHOP

- The shop continues to attract visitors to the community hub and sales continue to grow, making a significant contribution to overall sales.

VOLUNTEERS

- Following the pandemic, we were left with a depleted team of less than a dozen volunteers. During that period, several of our original volunteers retired, and others have had to let their volunteer roles lapse or reduce hours due to personal or family ill health.
- Volunteers are crucial to the running and success of Critchley House therefore our focus was on team building. During the last year we managed to recruit 20 new volunteers some of whom were students volunteering on a temporary basis. Reassuringly, our volunteer numbers continue to grow.

FINANCIAL REVIEW

Financial position

During the year the total incoming resources were:

Unrestricted £1,030,354, Restricted £621,228, : Total £1,651,582 (2021/22: £1,554,002)

Total resources expended in the year were £1,594,097 (2021/22: £1,524,555)

At the balance sheet date the free reserves of the Charity were £973,184 (2021/22: £915,974)

The expenditure against the funding supported the objectives set out in the funding agreements by the principle funding sources. The principal funding sources of income to the charity itself were: grants and service level agreements from the local authority and Clinical Commissioning Group (CCG), The Booth Charities, Age UK, Lottery and other organisations.

Investment policy and objectives

Age Concern Salford has a number of deposit accounts into which funds are invested. The historically low interest rates have made the return on these accounts very low in recent years. The finance sub group will continue to monitor the situation and research ways in which the charity can maximise the return on its reserves within a risk managed framework.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

FINANCIAL REVIEW

Reserves policy

Age Concern Salford recognises that it is responsible and accountable for public funds. It further recognises that it needs clarity and transparency in demonstrating how these funds are managed, and in particular the level of funds that it judges appropriate to hold in reserve.

The board believes that it is important to build up reserves for the following reasons:

- Operating funds to ensure Age Concern Salford can meet its cash flow obligations in the short term in the event of late payment.
- Contingency funds to cover any outstanding liabilities such as staff redundancy payments and remaining lease commitments in the case of winding up the charity and ensure that Age Concern Salford core activity can continue during a period of unforeseen difficulty and to cover any unexpected cost or liabilities.
- Development funds to enable Age Concern Salford to invest in new initiatives or build internal capacity prior to external funding becoming available.

The Board of Trustees have in place a minimum reserves level policy to maintain unrestricted funds, which are the free reserves of the charity earned from previous operations, at a level equating to approximately three months budgeted expenditure in the next financial year. The Trustees have reviewed this policy and are satisfied that this level of reserve is necessary to give Age Concern Salford flexibility to cover temporary timing difference for contract / grant claims and adequate working capital for its operative expenditure. This policy will continue to be reviewed annually.

The level of reserves is managed and monitored by the Finance Sub Group and reported back to the full board of trustees within the finance reporting procedures. The calculated reserves fund is reviewed on a quarterly basis to ensure it takes account of changing circumstances.

As at 31 March 2023 the level of unrestricted reserves amounted to £1,148,715.

FUTURE PLANS

We can look forward to the future in a good financial position and with an excellent reputation for service delivery to the older people and carers who depend on us. This reputation for quality, aided by our excellent staff, is hugely recognised and places us in a strong position when new opportunities arise.

However, recent times have not been easy for anyone or any organisation with inflation, and therefore costs, much higher than they have been for many years. Fortunately there are recent signs that inflation is coming down and this will allow us more certainty in both budget setting and in costing new opportunities. The other major issue in future planning is the continuing public sector austerity, not least in health and social care. As you will know, cuts have been with us for over a decade and each year has taken an increasing toll on public services. There is little hope this will change at least for several years and we cannot ignore the effect this has on what we do and on what new public sector commissioned service opportunities there will be. Even inflation equalling increases on existing contracts are proving difficult to achieve. It is important that whatever we do is financially viable and we have been very fortunate that we have received funding from several organisations to support our services. We are very grateful for this assistance but it is not something which can be relied on as many others are bidding for the same money. Although as I reported in my opening sentence, we are financially stable and there are no concerns but equally that cannot rule out difficult decisions may be needed if funding is reduced or withdrawn.

In last year's report I referred to the proposed new national and local operating model being developed. The need to replace the current Brand Partnership Agreement, which has become dated, has been around for several years but several factors have caused it to be delayed. However there is now renewed endeavour to finalise the new arrangements. It is intended to have the new agreement in place from April, 2024 and this will establish new criteria on the relationship both between local brand partners and with Age UK nationally.

The future will be challenging but as an organisation we are well placed to continue to meet our objective of being there for the older people and carers of Salford.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The charity is controlled by its governing document, a deed of trust, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

STRUCTURE, GOVERNANCE AND MANAGEMENT

Recruitment and appointment of new trustees

The Chair of the Trustees is nominated and elected by the Board of Trustees. The Chair may serve for 3 years from the date of their election and is eligible for re-election, so that the Chair may serve for 6 consecutive years. Trustees are recruited for their skills and expertise in the fields of Health and Social Care; Governance; Business and for other professional experience and are elected at the Annual General Meeting (AGM) for a period of 3 years before seeking re-election. Trustees have the power to co-opt up to 4 further members to provide specialist skills. The Local Authority may nominate a member to become a Trustee of the Charity.

Trustee Induction and Training

New Trustees are briefed on their legal obligations under Charity and Company law, Charity's governing documents, its structures, committees, decision-making processes, planning and the strategic objectives of the organisation. An induction programme, including one-to-one tutorials, visits to relevant sales and services and meetings with key employees, is organised for all new Trustees. A library of relevant reference books and Trustee guides and literature is maintained. Trustees are actively encouraged to attend appropriate external training events where these will facilitate the understanding of their role or extend their areas of expertise.

Organisational structure

The directors of the charitable company (the Charity) are its trustees for the purpose of Charity law and directors for the purpose of Company law. The trustees who served the charity during the year were as follows:

P Griffin
K Whittick
M Jolley
D Marsden
P Sherlock
F Bennett
K Day
M Hazlehurst (appointed 23/5/23)

The Secretary to the Board of Trustees is D Haynes, Chief Executive

The Board of Trustees (which can have up to 12 members in addition to the Chair and never less than 3 members), administers the charity. The Board meets approximately 6 times per annum with Sub Committees covering Finance, Quality & compliance and HR & remuneration, which meet in addition to the Board meetings. A Chief Executive has been appointed by the Trustees to manage the day-to-day operations of the charity. To facilitate effective management and control, the Chief Executive has delegated authority for operational matters including finance, employment and other charitable activities. The Chief Executive attends all Board meetings.

Key management

Chief Executive: D Haynes
Assistant Chief Executive: S Fletcher
Director: E Rose
Director of Care and Support Services: C Barningham
Director of Finance and Resources: H Morrissey
Director of Service Development: E Connolly

Pay Policy for senior staff

Age Concern Salford trustees, and the senior management team comprise the key management personnel of the charity in charge of directing and controlling, running and operating the Charity on a day-to-day basis. All trustees give of their name freely and no trustee received remuneration in the year. Details of directors' expenses and related party transactions are disclosed in note 17 to the accounts. The pay of the senior staff is reviewed annually. In view of the nature of the charity, the directors benchmark against pay levels in other local voluntary sector organisations of a similar size.

Related parties

The Charity has a close relationship with both Salford City Council and the local Health Trusts, namely NHS Salford, Salford Royal Hospital Foundation Trust, and Greater Manchester Mental Health NHS Foundation Trust, the Charity works closely in partnership with them for the benefit of older citizens of the city. The City Council and NHS Trusts, together with a range of other organisations, commission the provision of direct services and support which are funded under contract with the Charity. All organisations work collaboratively so as to serve the best interests of older people and maximise their wellbeing, avoid service duplication and provide value for money throughout the service delivery process.

The trustees neither received nor waived any emoluments during the year.

During the year the charity received grants to the value of £29,500 from The Booths Charities registered number 221800, a connected party to the Humphrey Booth Housing Charity
Peter Griffin was related to a trustee of Humphrey Booth Housing Charity

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2023**

STRUCTURE, GOVERNANCE AND MANAGEMENT

Risk management

The trustees have a duty to identify and review the risks to which the charity is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error.

The Trustees have a risk management strategy which comprises;

An annual review of the risks the Charity face;

The maintenance and regular review of low Risk Register;

The establishment and monitoring of systems and procedures designed to mitigate and identify risks promptly and effectively; and

The maintenance of a minimum reserve level so as to minimise any potential impact on the charity should any of these risks materialise. Trustees determine the minimum reserve level needed by forecasting income and expenditure levels over the short to minimum term, based on planned activities. See Reserves Policy.

In addition, regular Health and Safety checks and Risk Assessments were carried out in various premises.

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also the directors of Age Concern Salford for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

AUDITORS

The auditors, Wyatt Morris Golland Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 20/11/2023 and signed on its behalf by:



K Whittick - Trustee

REPORT OF THE INDEPENDENT AUDITORS TO THE TRUSTEES OF AGE CONCERN SALFORD

Opinion

We have audited the financial statements of Age Concern Salford (the 'charitable company') for the year ended 31 March 2023 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- the information given in the Report of the Trustees is inconsistent in any material respect with the financial statements; or
- the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

REPORT OF THE INDEPENDENT AUDITORS TO THE TRUSTEES OF AGE CONCERN SALFORD

Our responsibilities for the audit of the financial statements

We have been appointed as auditors under Section 144 of the Charities Act 2011 and report in accordance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006 and taxation legislation and
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence where necessary,
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with HMRC.

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

**REPORT OF THE INDEPENDENT AUDITORS TO THE TRUSTEES OF
AGE CONCERN SALFORD**

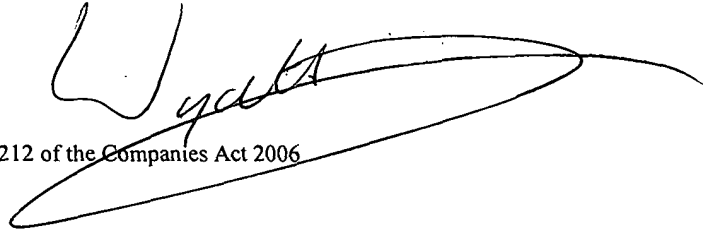
Use of our report

This report is made solely to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Wyatt Morris Golland Ltd
Statutory Auditors

Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006

Park House
200 Drake Street
Rochdale
Lancashire
OL16 1PJ



Date: 20 November 2023

AGE CONCERN SALFORD

STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 MARCH 2023

	Notes	Unrestricted fund £	Restricted funds £	2023 Total funds £	2022 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies	2	697,820	567,679	1,265,499	1,288,654
Charitable activities	5				
Charitable activities		301,202	20,030	321,232	248,680
Other trading activities	3	28,971	33,519	62,490	15,050
Investment income	4	2,361	-	2,361	1,618
Total		<u>1,030,354</u>	<u>621,228</u>	<u>1,651,582</u>	<u>1,554,002</u>
EXPENDITURE ON					
Charitable activities	6				
Charitable activities		<u>1,140,577</u>	<u>453,520</u>	<u>1,594,097</u>	<u>1,524,555</u>
NET INCOME/(EXPENDITURE)		(110,223)	167,708	57,485	29,447
Transfers between funds	16	<u>141,721</u>	<u>(141,721)</u>	<u>-</u>	<u>-</u>
Net movement in funds		31,498	25,987	57,485	29,447
RECONCILIATION OF FUNDS					
Total funds brought forward		<u>1,117,217</u>	<u>28,789</u>	<u>1,146,006</u>	<u>1,116,559</u>
TOTAL FUNDS CARRIED FORWARD		<u><u>1,148,715</u></u>	<u><u>54,776</u></u>	<u><u>1,203,491</u></u>	<u><u>1,146,006</u></u>

The notes form part of these financial statements

BALANCE SHEET
31 MARCH 2023

	Notes	Unrestricted fund £	Restricted funds £	2023 Total funds £	2022 Total funds £
FIXED ASSETS					
Tangible assets	13	175,531	-	175,531	201,243
CURRENT ASSETS					
Debtors	14	74,301	-	74,301	75,289
Cash at bank and in hand		996,340	54,776	1,051,116	968,802
		<u>1,070,641</u>	<u>54,776</u>	<u>1,125,417</u>	<u>1,044,091</u>
CREDITORS					
Amounts falling due within one year	15	(97,457)	-	(97,457)	(99,328)
NET CURRENT ASSETS		<u>973,184</u>	<u>54,776</u>	<u>1,027,960</u>	<u>944,763</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>1,148,715</u>	<u>54,776</u>	<u>1,203,491</u>	<u>1,146,006</u>
NET ASSETS		<u>1,148,715</u>	<u>54,776</u>	<u>1,203,491</u>	<u>1,146,006</u>
FUNDS	16				
Unrestricted funds				1,148,715	1,117,217
Restricted funds				54,776	28,789
TOTAL FUNDS				<u>1,203,491</u>	<u>1,146,006</u>

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2023.

The members have not deposited notice, pursuant to Section 476 of the Companies Act 2006 requiring an audit of these financial statements.

The trustees acknowledge their responsibilities for

- ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been audited under the requirements of Section 145 of the Charities Act 2011.

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 20/11/2023 and were signed on its behalf by:



K Whittick - Trustee

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Financial reporting standard 102 - reduced disclosure exemptions

The charitable company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland':

- the requirements of Section 7 Statement of Cash Flows.

Critical accounting judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and the receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

Gifted rent is recognised as donated facilities and is valued at the rentable value of that property.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably.

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the company will comply with the conditions attaching to the grant and the grant will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

Following the outbreak of the Covid-19 Pandemic the company furloughed members of staff and took advantage of the government job retention scheme. Grant income is accrued for in the period matching the period the wages were due for.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property	- varying rates on cost & reducing balance
Fixtures and fittings	- 20% on reducing balance

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2023

1. ACCOUNTING POLICIES - continued

Tangible fixed assets

Impairment of fixed assets

At each reporting end date, the charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

COVID-19

The charity has been impacted by COVID-19 and the Trustees have taken the necessary steps to secure the future of the Charity. The Trustees have secured funding from government schemes, used the staff furlough scheme and worked with the funding providers to adapt services to the lockdown environment.

Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. However, at this time the full impact of the Corona virus pandemic on the UK and Global economy is uncertain and the effect, both immediate and long term, this may have on the company, its customers and suppliers is unknown.

Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short term liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

Financial Instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest rate method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

AGE CONCERN SALFORD

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2023

1. ACCOUNTING POLICIES - continued

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially measured at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest rate method.

2. DONATIONS AND LEGACIES

	2023	2022
	£	£
Donations	17,478	19,554
Job Retention Scheme	-	30,325
Grants	1,248,021	1,238,775
	<u>1,265,499</u>	<u>1,288,654</u>

Donated goods and services

During the year the charity received rent free facilities totalling £10,383 (2022 £10,383), this has been recognised as a donation.

Grants received, included in the above, are as follows:

	2023	2022
	£	£
Age UK England	12,000	52,973
Contract income	662,726	800,301
Walking Football	-	5,958
Lottery Grant	164,000	164,000
Salford City Council	229,936	165,543
Booth Charities	28,000	25,000
Salford Community Leisure	-	25,000
Miscellaneous grants	151,359	-
	<u>1,248,021</u>	<u>1,238,775</u>

3. OTHER TRADING ACTIVITIES

	2023	2022
	£	£
Room hire	2,115	2,375
Membership fees	6,450	1,371
Fundraising events	773	328
Retail income	20,708	10,953
Product sales	-	23
Training	32,444	-
	<u>62,490</u>	<u>15,050</u>

- AGE CONCERN SALFORD

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2023**

4. INVESTMENT INCOME

	2023	2022
	£	£
Deposit account interest	<u>2,361</u>	<u>1,618</u>

5. INCOME FROM CHARITABLE ACTIVITIES

		2023	2022
	Activity	£	£
Trips and activities	Charitable activities	40,385	17,305
Cafe income	Charitable activities	71,229	53,765
Day care charges	Charitable activities	36,598	38,300
Shopping and cleaning fees	Charitable activities	<u>173,020</u>	<u>139,310</u>
		<u>321,232</u>	<u>248,680</u>

6. CHARITABLE ACTIVITIES COSTS

	Direct Costs	Support costs (see note 7)	Totals
	£	£	£
Charitable activities	<u>1,583,870</u>	<u>10,227</u>	<u>1,594,097</u>

7. SUPPORT COSTS

	Governance costs
	£
Charitable activities	<u>10,227</u>

Support costs, included in the above, are as follows:

	2023	2022
	Charitable activities	Total activities
	£	£
Auditors' remuneration	8,775	7,980
Trustees insurance	92	325
Accountancy and legal fees	<u>1,360</u>	<u>11,737</u>
	<u>10,227</u>	<u>20,042</u>

8. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2023	2022
	£	£
Depreciation - owned assets	25,712	37,129
Surplus on disposal of fixed assets	<u>(200)</u>	<u>-</u>

AGE CONCERN SALFORD

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2023**

9. AUDITORS' REMUNERATION

	2023	2022
	£	£
Fees payable to the charity's auditors for the audit of the charity's financial statements	<u>8,775</u>	<u>7,980</u>

10. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2023 nor for the year ended 31 March 2022.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 March 2023 nor for the year ended 31 March 2022.

11. STAFF COSTS

	2023	2022
	£	£
Wages and salaries	1,129,548	1,076,195
Social security costs	75,320	57,646
Other pension costs	58,361	61,027
	<u>1,263,229</u>	<u>1,194,868</u>

The average monthly number of employees during the year was as follows:

	2023	2022
	16	16
Management	57	57
Support	<u>73</u>	<u>73</u>

No employees received emoluments in excess of £60,000.

12. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Restricted funds £	Total funds £
INCOME AND ENDOWMENTS FROM			
Donations and legacies	488,620	800,034	1,288,654
Charitable activities			
Charitable activities	233,295	15,385	248,680
Other trading activities	15,050	-	15,050
Investment income	1,618	-	1,618
Total	<u>738,583</u>	<u>815,419</u>	<u>1,554,002</u>
EXPENDITURE ON			
Charitable activities			
Charitable activities	965,252	559,303	1,524,555
NET INCOME/(EXPENDITURE)			
Transfers between funds	(226,669)	256,116	29,447
	249,700	(249,700)	-
Net movement in funds	23,031	6,416	29,447
RECONCILIATION OF FUNDS			
Total funds brought forward	1,094,186	22,373	1,116,559

AGE CONCERN SALFORD

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2023**

12. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES - continued

	Unrestricted fund £	Restricted funds £	Total funds £
TOTAL FUNDS CARRIED FORWARD	<u>1,117,217</u>	<u>28,789</u>	<u>1,146,006</u>

13. TANGIBLE FIXED ASSETS

	Improvements to property £	Fixtures and fittings £	Totals £
COST			
At 1 April 2022 and 31 March 2023	<u>502,975</u>	<u>107,087</u>	<u>610,062</u>
DEPRECIATION			
At 1 April 2022	317,463	91,356	408,819
Charge for year	<u>22,565</u>	<u>3,147</u>	<u>25,712</u>
At 31 March 2023	<u>340,028</u>	<u>94,503</u>	<u>434,531</u>
NET BOOK VALUE			
At 31 March 2023	<u>162,947</u>	<u>12,584</u>	<u>175,531</u>
At 31 March 2022	<u>185,512</u>	<u>15,731</u>	<u>201,243</u>

14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2023 £	2022 £
Trade debtors	38,142	49,357
Prepayments and accrued income	<u>36,159</u>	<u>25,932</u>
	<u>74,301</u>	<u>75,289</u>

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2023 £	2022 £
Trade creditors	15,049	17,610
Social security and other taxes	-	9,029
Accruals and deferred income	<u>82,408</u>	<u>72,689</u>
	<u>97,457</u>	<u>99,328</u>

Deferred income relates to income paid in advance for projects to be undertaken after the year end. The amount clears in the following financial year.

AGE CONCERN SALFORD

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2023

16. MOVEMENT IN FUNDS

	At 1.4.22 £	Net movement in funds £	Transfers between funds £	At 31.3.23 £
Unrestricted funds				
General fund	1,117,217	(110,223)	141,721	1,148,715
Restricted funds				
Empowered Carers	28,789	(7,235)	(21,554)	-
Dementia Support Services	-	25,000	(25,000)	-
Winter Pressure	-	48,022	(29,162)	18,860
Greater Sport Together fund	-	7,717	-	7,717
Ageing Well fund	-	86,279	(62,792)	23,487
AUK Winter Health	-	7,925	(3,213)	4,712
	<u>28,789</u>	<u>167,708</u>	<u>(141,721)</u>	<u>54,776</u>
TOTAL FUNDS	<u>1,146,006</u>	<u>57,485</u>	<u>-</u>	<u>1,203,491</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	1,030,354	(1,140,577)	(110,223)
Restricted funds			
Empowered Carers	222,597	(229,832)	(7,235)
Dementia Support Services	25,000	-	25,000
Winter Pressure	52,000	(3,978)	48,022
Greater Sport Together fund	7,717	-	7,717
Salford Household Support fund	3,000	(3,000)	-
Ageing Well fund	301,489	(215,210)	86,279
AUK Winter Health	9,425	(1,500)	7,925
	<u>621,228</u>	<u>(453,520)</u>	<u>167,708</u>
TOTAL FUNDS	<u>1,651,582</u>	<u>(1,594,097)</u>	<u>57,485</u>

AGE CONCERN SALFORD

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2023

16. MOVEMENT IN FUNDS - continued

Comparatives for movement in funds

	At 1.4.21 £	Net movement in funds £	Transfers between funds £	At 31.3.22 £
Unrestricted funds				
General fund	1,094,186	(226,669)	249,700	1,117,217
Restricted funds				
Inspire Project	2,626	(2,866)	240	-
Empowered Carers	19,747	9,042	-	28,789
Social Rehabilitation Services	-	56,716	(56,716)	-
Dementia Support Services	-	70,702	(70,702)	-
Hospital Discharge, Aftercare & Reablement Service	-	105,618	(105,618)	-
Winter Pressure	-	16,904	(16,904)	-
	<u>22,373</u>	<u>256,116</u>	<u>(249,700)</u>	<u>28,789</u>
TOTAL FUNDS	<u>1,116,559</u>	<u>29,447</u>	<u>-</u>	<u>1,146,006</u>

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	738,583	(965,252)	(226,669)
Restricted funds			
Inspire Project	-	(2,866)	(2,866)
Empowered Carers	166,349	(157,307)	9,042
Social Rehabilitation Services	61,253	(4,537)	56,716
Dementia Support Services	253,757	(183,055)	70,702
Hospital Discharge, Aftercare & Reablement Service	281,088	(175,470)	105,618
Winter Pressure	27,972	(11,068)	16,904
The Booth Charities	25,000	(25,000)	-
	<u>815,419</u>	<u>(559,303)</u>	<u>256,116</u>
TOTAL FUNDS	<u>1,554,002</u>	<u>(1,524,555)</u>	<u>29,447</u>

Restricted Funds:

Inspire Project

Inspire will seek to empower people living with dementia and their carers living across Salford whilst building capacity across the member involvement and research community. This project ended June 2021.

Empowered

To broaden the support available to families affected by dementia, from recently diagnosed with The Getting Along Programme through to mid to end stage dementia through the Moving Beyond Words course. This approach supports family carers to make emotional adjustments to their new situation, reduces conflict, improves connections and relationships between the carer and person with dementia, and provides strategies for managing the challenge of working and caring.

Social Rehabilitation Service

To deliver a needs led and outcome focused community based outreach service to older people in Salford who require support following adverse life changes such as bereavement, a fall or following a decline in health.

Dementia Support Services

AGE CONCERN SALFORD

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2023

16. MOVEMENT IN FUNDS - continued

The purpose is to fund the employment of staff, the support of carers and those living with dementia.

Hospital Discharge, Aftercare and Reablement Service

The core Hospital Aftercare Service, funded from contributions from the NHS Salford CCG, has evolved from the original service supporting people for up to 72 hours after leaving hospital.

Winter Pressures

Supporting local NHS systems to prevent and divert admission from Emergency Departments to help reduce discharge delays. Provision includes wrap around support to help individuals settle back in at home safely and comfortably, ensuring the individual has basic supplies at home, and with follow up support as needed.

Greater Sport, Together Fund

Delivered in partnership with Foundation 92 provides Walking Football, gentle exercise and socialisation opportunities to people living with dementia and their carers.

Salford Household Support

Harnessing monies allocated to Salford Council from the Department for Work and Pensions and administered by Salford CVS this fund was used support vulnerable households through the cost-of-living crisis.

Similar to Age UK Winter Health it delivered measures directly related to food and coping with cold weather. In order to mitigate the risks of malnutrition in older people when money is tight our booklet "Eating well affordably" was issued to each beneficiary.

Allowing vulnerable older people to eat for free at Critchley Community via food vouchers not only helped them stay nourished in the cold but also gave them the opportunity to socialise and reduce the risk of loneliness through the cold, dark winter months.

Ageing Well, Early Intervention Model

In October 2022 Age UK Salford were successfully awarded a 5 year contract to deliver the Age Well, Early Intervention Model within their existing Services. These Services encompassed Dementia Support Services, Hospital Discharge, Aftercare & Reablement Service (HAC): Social Rehabilitation Service and Information and Advice.

AUK Winter Health

Activity to support older people who may additionally vulnerable over Winter. The programme delivered various measures tailored to an older persons needs including hot meal vouchers, gas and electricity top ups, warm clothing and food provision bags on discharge from hospital.

Transfers between funds

The transfer between funds is for internal recharges for the internal costs including management fees, HQ accommodation and OH costs plus staffing and line management time.

17. RELATED PARTY DISCLOSURES

Remuneration of key management personnel

The remuneration of key management personnel is as follows :-

	2023	2022
	£	£
Aggregate compensation	265,167	196,772

The key management personnel of the charity comprise of the Chief Executive, the Assistant Chief Executive, the Director, the Director of Care and Support Services, the Director of Finance and Resources and the Director of Service Development.