# ABBREVIATED ACCOUNTS 30 NOVEMBER 2007



# **PENROSE & CO**

Chartered Certified Accountants & Registered Auditors
Suite1 Excelsior House
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Essex
IG1 4HP

# **ABBREVIATED ACCOUNTS**

# YEAR ENDED 30 NOVEMBER 2007

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#### THE DIRECTOR'S REPORT

#### YEAR ENDED 30 NOVEMBER 2007

The director presents his report and the financial statements of the company for the year ended 30 November 2007

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the period was that of fast food restaurants

As predicted in last year's report, 2007 proved to be a good year for the Business. Sales increased by just over 11% to £4.76 million on the back of strong new product innovation and improved marketing. Almost 8% of the growth came from increased sales in the base 5 stores (same store sales growth), with the remainder coming from the successful opening of a new Drive-Thru Restaurant in Barnstaple,. North Devon. Gross margins were also improved by 2% points to 30% due to a combination of leverage on increased sales and selective price increases. Looking forward into 2008 we anticipate another strong year despite the inflationary pressures on input costs (notably food) and utilities. Sales are forecasted to increase by around 25% to just under £6.00 million as we capture the full year benefit of the new store and maintain sales levels in the base stores. This strong sales growth will more than offset the anticipated decline of around 1% point in gross margins. Finally, it is planned to increase retail prices in the last Quarter of the year in order to recover the majority of the forecasted margin losses.

#### RESULTS AND DIVIDENDS

The loss for the year amounted to £78,729 The director has not recommended a dividend

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Financial Key Performance Indicators

Turnover and gross margin (defined as gross profit divided by turnover expressed as a percentage) are the key measures of financial performance in the company, and are as follows

	2007	2006
Turnover	4,761,578	4,286,706
Gross margin	30%	28%

#### THE DIRECTOR AND HIS INTERESTS IN THE SHARES OF THE COMPANY

The director who served the company during the year together with his beneficial interests in the shares of the company was as follows

	Ordinary Shares of £1 each		
	At		
	30 November 2007	1 December 2006	
Mr E M M Hodding	600	600	

#### THE DIRECTOR'S REPORT (continued)

#### YEAR ENDED 30 NOVEMBER 2007

#### **DIRECTOR'S RESPONSIBILITIES**

The director is responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the director is aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all steps that he ought to have taken to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

#### **DONATIONS**

During the year the company made the following contributions

	2007	2006
	£	£
Charitable	696	225

# THE DIRECTOR'S REPORT (continued)

## YEAR ENDED 30 NOVEMBER 2007

## **AUDITOR**

A resolution to re-appoint Penrose & Co as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985

Registered office The Willows Chapel Lane Bagshot Surrey GU19 5DE Signed by order of the director

MRS HE HODDING Company Secretary

Approved by the director on 17 July 2008

# INDEPENDENT AUDITOR'S REPORT TO KRAM RESTAURANTS LIMITED

#### **UNDER SECTION 247B OF THE COMPANIES ACT 1985**

We have examined the abbreviated accounts, together with the financial statements of Kram Restaurants Limited for the year ended 30 November 2007 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTOR AND THE AUDITOR

The director is responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you

#### **BASIS OF OPINION**

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **OPINION**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision

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Suite1 Excelsior House 3 - 5 Balfour Road Ilford Essex IG1 4HP

21 st Juny 2008

PENROSE & CO
Chartered Certified Accountants
& Registered Auditors

# ABBREVIATED PROFIT AND LOSS ACCOUNT

# YEAR ENDED 30 NOVEMBER 2007

GROSS PROFIT	Note	2007 £ 1,468,730	2006 £ 1,227,374
OKO551 KOFII		1,400,730	1,441,374
Administrative expenses		1,387,650	1,279,451
OPERATING PROFIT/(LOSS)	2	81,080	(52,077)
Interest receivable		10,025	11,640
Interest payable and similar charges	5	(170,156)	(152,093)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(79,051)	(192,530)
Tax on loss on ordinary activities	6	(322)	(13,232)
LOSS FOR THE FINANCIAL YEAR		(78,729)	(179,298)
Balance brought forward		(285,704)	(106,406)
Balance carried forward		(364,433)	(285,704)

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

#### ABBREVIATED BALANCE SHEET

## **30 NOVEMBER 2007**

	2007		2006	
	Note	£	£	£
FIXED ASSETS				
Intangible assets	7		831,936	867,000
Tangible assets	8		2,213,524	1,804,494
			3,045,460	2,671,494
CURRENT ASSETS				
Stocks	9	36,341		34,081
Debtors	10	83,025		80,566
Cash at bank and in hand		75,640		154,324
		195,006		268,971
CREDITORS: Amounts falling due within one				
year	12	717,314		633,990
NET CURRENT LIABILITIES			(522,308)	(365,019)
TOTAL ASSETS LESS CURRENT LIABILITIES	S		2,523,152	2,306,475
CREDITORS: Amounts falling due after more				
than one year	13		2,886,585	2,591,179
			(363,433)	(284,704)
CAPITAL AND RESERVES				
Called-up equity share capital	16		1,000	1,000
Profit and loss account			(364,433)	(285,704)
DEFICIT	17		(363,433)	(284,704)

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under Part VII of the Companies Act 1985

These abbreviated accounts were approved and signed by the director and authorised for issue on 17 July 2008

MR E M M HODDING

Director

# **CASH FLOW STATEMENT**

# YEAR ENDED 30 NOVEMBER 2007

		2007		2006
	Note	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES			312,661	233,660
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE				
Interest received Interest paid		10,025 (170,156)		11,640 (152,093)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	CE		(160,131)	(140,453)
CAPITAL EXPENDITURE  Payments to acquire intangible fixed assets  Payments to acquire tangible fixed assets		(20,528) (597,533)		(123,524)
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE			(618,061)	(123,524)
CASH OUTFLOW BEFORE FINANCING			(465,531)	(30,317)
FINANCING Increase in/(repayment of) bank loans		295,406		(200,228)
NET CASH INFLOW/(OUTFLOW) FROM FINANCING			295,406	(200,228)
DECREASE IN CASH			(170,125)	(230,545)
RECONCILIATION OF OPERATING PROFIT FROM OPERATING ACTIVITIES	/(LOSS)	TO NET CAS	SH INFLOW	
			2007 £	2006 £
Operating profit/(loss)			81,080	(52,077)
Amortisation			55,592	55,250
Depreciation			188,503	186,584
Increase in stocks			(2,260)	(5,864)
Increase in debtors			(2,137)	(11,674)
(Decrease)/increase in creditors			(8,117)	61,441
Net cash inflow from operating activities			312,661	233,660

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 30 NOVEMBER 2007

#### 1. ACCOUNTING POLICIES (continued)

#### Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the director considers that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

# NOTES TO THE ABBREVIATED ACCOUNTS

## YEAR ENDED 30 NOVEMBER 2007

## 2. OPERATING PROFIT/(LOSS)

Operating profit/(loss) is stated after charging

	2007	2006
	£	£
Amortisation of leasehold properties	78,631	76,086
Amortisation of intangible assets	55,592	55,250
Depreciation of owned fixed assets	109,872	110,498
Auditor's remuneration - as auditor	4,200	4,200
Operating lease costs Other	270,237	252,817

#### 3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to

	2007	2006
	No	No
Number of management staff	5	4
Number of other staff	136	128
	141	132
The aggregate payroll costs of the above were		
	* * * * *	2006

	2007	2006
	£	£
Wages and salaries	1,237,540	1,162,748
Social security costs	97,455	84,453
Other pension costs	8,333	8,169
	1,343,328	1,255,370

## 4. DIRECTOR'S EMOLUMENTS

The director's aggregate emoluments in respect of qualifying services were

	2007	2006
	£	£
Emoluments receivable	181,110	175,676

# 5. INTEREST PAYABLE AND SIMILAR CHARGES

	2007	2006
	£	£
Interest payable on bank borrowing	82,156	86,930
Other similar charges payable	88,000	65,163
·	170,156	152,093

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 30 NOVEMBER 2007

# 6. TAXATION ON ORDINARY ACTIVITIES

Analysis of charge in the year

	Analysis of charge in the year			
			2007 £	2006 £
	Deferred tax			
	Origination and reversal of timing differences		(322)	(13,232)
7.	INTANGIBLE FIXED ASSETS			
		Goodwill £	Franchise fees £	Total £
	COST At 1 December 2006 Additions	850,000 -	127,500 20,528	977,500 20,528
	At 30 November 2007	850,000	148,028	998,028
	AMORTISATION At 1 December 2006 Charge for the year	85,000 42,500	25,500 13,092	110,500 55,592
	At 30 November 2007	127,500	38,592	166,092
	NET BOOK VALUE At 30 November 2007	722,500	109,436	831,936
	At 30 November 2006	765,000	102,000	867,000

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 30 NOVEMBER 2007

# 8. TANGIBLE FIXED ASSETS

		Leasehold Property £	Fixtures & Fittings £	Computer Equipment £	Total £
	COST At 1 December 2006 Additions	1,344,375 50,911	821,554 546,622	8,914 -	2,174,843 597,533
	At 30 November 2007	1,395,286	1,368,176	8,914	2,772,376
	DEPRECIATION At 1 December 2006 Charge for the year	152,175 78,631	212,231 106,902	5,943 2,970	370,349 188,503
	At 30 November 2007	230,806	319,133	8,913	558,852
	NET BOOK VALUE At 30 November 2007 At 30 November 2006	1,164,480	1,049,043	<u>1</u> 2,971	2,213,524 1,804,494
9.	STOCKS	<del></del>		<del></del>	
				2007	2006
	Stock			<u>£</u> 36,341	£ 34,081
10.	DEBTORS				
	Prepayments and accrued income Deferred taxation (note 11)			2007 £ 57,732 25,293 83,025	2006 £ 55,595 24,971 80,566
11.	1. DEFERRED TAXATION				
	The deferred tax included in the Balance sheet is as follows			2007 £	2006 £
	Included in debtors (note 10)			25,293	24,971
	The movement in the deferred taxation account during the year was				
				2007 £	2006 £
	Balance brought forward Profit and loss account movement arising during the year			24,971 322	11,739 13,232
	Balance carried forward	<i></i>		25,293	24,971

# NOTES TO THE ABBREVIATED ACCOUNTS

## YEAR ENDED 30 NOVEMBER 2007

## 11. DEFERRED TAXATION (continued)

Bank loans and overdrafts

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of

	- Cope of the cope		
	Excess of taxation allowances over depreciation on fixed assets Tax losses available	$ \begin{array}{r} 2007 \\ £ \\ (72,642) \\ \underline{97,935} \\ 25,293 \end{array} $	2006 £ (48,314) 73,285 24,971
12	CREDITORS: Amounts falling due within one year		
		2007 £	2006 £
	Bank loans and overdrafts Trade creditors	291,441 106,461	200,000 39,614
	Other creditors including taxation and social security Other taxation and social security Other creditors	66,236 18,887	164,909 9,972
	Accruais and deferred income	483,025 234,289	414,495 219,495
	The following liabilities disclosed under creditors falling due within company's leasehold properties		
	Bank loans and overdrafts	2007 £ 291,441	2006 £ 200,000
13.	CREDITORS: Amounts falling due after more than one year		
	Bank loans and overdrafts	2007 £ 1,286,585	2006 £ 991,179
	Other creditors Other creditors	1,600,000	1,600,000
		2,886,585	2,591,179
	The following liabilities disclosed under creditors falling due after secured by the company's leasehold properties	er more than	one year are

2007

1,286,585

2006 £ 991,179

# NOTES TO THE ABBREVIATED ACCOUNTS

## YEAR ENDED 30 NOVEMBER 2007

#### 14 DERIVATIVES

The company had no derivatives during the year

# 15. COMMITMENTS UNDER OPERATING LEASES

At 30 November 2007 the company had annual commitments under non-cancellable operating leases as set out below

				Land & Buildings	
				2007	2006
	Operating leases which expire			£	£
	After more than 5 years			296,615	230,865
16	SHARE CAPITAL				
	Authorised share capital:				
				2007 £	2006 £
	1,000 Ordinary shares of £1 each			1,000	1,000
	Allotted, called up and fully paid:				
		2007		2006	
	Ordinary shares of £1 each	No 1,000	£ 1,000	No 1,000	£ 1,000
17.	RECONCILIATION OF MOVEMENT	ΓS IN SHAREH	IOLDERS'	FUNDS	
				2007 £	2006 £
	Loss for the financial year			(78,729)	(179,298)
	Opening shareholders' deficit			(284,704)	(105,406)
	Closing shareholders' deficit			(363,433)	(284,704)