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## REGISTERED NUMBER. 05108142 (England and Wales)

Report of the Directors and

Financial Statements for the Year Ended 31 December 2012

for

**Alpha Forex Limited** 

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# Contents of the Financial Statements for the Year Ended 31 December 2012

|                                    | Page |
|------------------------------------|------|
| Company Information                | 1    |
| Report of the Directors            | 2    |
| Report of the Independent Auditors | 4    |
| Profit and Loss Account            | 6    |
| Balance Sheet                      | 7    |
| Notes to the Financial Statements  | 8    |

### Alpha Forex Limited

## Company Information for the Year Ended 31 December 2012

**DIRECTORS:** 

M J Tıllbrook

M Tillbrook L J Halfnight K Hickey J C Currie

**SECRETARY** 

D Shah

**REGISTERED OFFICE:** 

47/50 Peascod Street

Windsor Berkshire SL4 1DE

**REGISTERED NUMBER:** 

05108142 (England and Wales)

**AUDITORS:** 

Grunberg & Co Limited

Chartered Accountants & Registered Auditors

10/14 Accommodation Road

Golders Green London NW11 8ED

**BANKERS:** 

Lloyds Bank plc

WEBSITE.

www alphafx co uk

TELEPHONE NUMBER:

01753 569400

Report of the Directors for the Year Ended 31 December 2012

The directors present their report with the financial statements of the company for the year ended 31 December 2012

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of commercial and wholesale foreign exchange services

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2012 to the date of this report

M J Tillbrook M Tillbrook L J Halfnight K Hickey

Other changes in directors holding office are as follows

J C Currie - appointed 29 February 2012

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

### **AUDITORS**

The auditors, Grunberg & Co Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

Report of the Directors for the Year Ended 31 December 2012

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD

M J Tillbrook - Director

6 February 2013

## Report of the Independent Auditors to the Members of Alpha Forex Limited

We have audited the financial statements of Alpha Forex Limited for the year ended 31 December 2012 on pages six to eleven. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing. Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# Report of the Independent Auditors to the Members of Alpha Forex Limited

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Directors

David Grunberg BA FCA (Senior Statutory Auditor) for and on behalf of Grunberg & Co Limited Chartered Accountants & Registered Auditors 10/14 Accommodation Road Golders Green London NW11 8ED

7 February 2013

# Profit and Loss Account for the Year Ended 31 December 2012

| N   | lotes | 2012<br>£   | 2011<br>£   |
|---|-------|-------------|-------------|
| TURNOVER                                      |       | 182,048,383 | 120,445,612 |
| Cost of sales                                 |       | 181,163,185 | 119,965,181 |
| GROSS PROFIT                                  |       | 885,198     | 480,431     |
| Administrative expenses                       |       | 430,845     | 348,086     |
| OPERATING PROFIT                              | 2     | 454,353     | 132,345     |
| Interest payable and similar charges          |       | 1,360       | 3,200       |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 452,993     | 129,145     |
| Tax on profit on ordinary activities          | 3     | 98,990      | 23,992      |
| PROFIT FOR THE FINANCIAL YEAR                 |       | 354,003     | 105,153     |

### Balance Sheet 31 December 2012

|   |       | 2012      | !           | 2011      |   |
|---|-------|-----------|-------------|-----------|---|
|   | Notes | £         | £           | £         | £                                       |
| FIXED ASSETS                            |       |           |             |           |   |
| Tangible assets                         | 5     |           | 32,421      |           | 36,724                                  |
| CUBDENIE 4 CCETC                        |       |           |             |           |   |
| CURRENT ASSETS Debtors                  | 6     | 384,582   |             | 271,134   |   |
| Cash at bank and in hand                | O     |           |             | 1,042,509 |   |
| Cash at bank and in hand                |       | 1,533,837 |             | 1,042,309 |   |
|   |       | 1,918,419 |             | 1,313,643 |   |
| CREDITORS                               |       |           |             |           |   |
| Amounts falling due within one year     | 7     | 997,911   |             | 794,656   |   |
| NET CURRENT ASSETS                      |       |           | 920,508     |           | 518,987                                 |
| TOTAL ASSETS LESS CURRENT               |       |           |             |           |   |
| LIABILITIES                             |       |           | 952,929     |           | 555,711                                 |
| CREDITORS                               |       |           |             |           |   |
| Amounts falling due after more than one |       |           |             |           |   |
| year                                    | 8     |           | 160,000     |           | -                                       |
|   |       |           |             |           | • |
| NET ASSETS                              |       |           | 792,929     |           | 555,711                                 |
|   |       |           |             |           |   |
| CAPITAL AND RESERVES                    |       |           |             |           |   |
| Called up share capital                 | 11    |           | 500,000     |           | 500,000                                 |
| Profit and loss account                 | 12    |           | 292,929     |           | 55,711                                  |
| CHAREHOLDERG EUNDC                      |       |           | 702.020     |           | 555 711                                 |
| SHAREHOLDERS' FUNDS                     |       |           | 792,929<br> |           | 555,711                                 |
|   |       |           |             |           |   |

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on 6 February 2013 and were signed on its behalf by

M J Tillbrook - Director

J C Currie - Director

## Notes to the Financial Statements for the Year Ended 31 December 2012

#### I ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### Turnover

Turnover represents the gross value of currency transactions undertaken by the company's commercial foreign currency dealing business. Purchases of currency relating to the above transactions are treated as cost of sales. Turnover is recognised after receiving the client's authorisation to undertake a foreign currency transaction for immediate or forward delivery.

Where the company enters into contracts for forward delivery with its clients, the company also enters into seperate matched forward contracts with its bankers

Wherever contracts for forward delivery are open at the year end, the balance of contracts due from the client at maturity, is offset against the corresponding liability with the company's bankers

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property - 20% on reducing balance
Fixtures and fittings - 25% on reducing balance
Computer equipment - 33% on cost

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### 2 STAFF COSTS

| 2012    | 2011                     |
|---------|--------------------------|
| £       | £                        |
| 167,999 | 138,113                  |
| 14,504  | 12,691                   |
| 182,503 | 150,804                  |
|         |                          |
| 2012    | 2011                     |
| 10      | 7                        |
|         | £ 167,999 14,504 182,503 |

# Notes to the Financial Statements - continued for the Year Ended 31 December 2012

### 3 OPERATING PROFIT

| The operating profit is stated after charging/(crediting | The operating | profit is | stated | after | charging/ | (crediting |
|--|---------------|-----------|--------|-------|-----------|------------|
|--|---------------|-----------|--------|-------|-----------|------------|

|   |  |   |   | 2012   | 2011<br>£  |
|---|--|---|---|--|--|
|   | Depreciation - owned assets  |   |   | £<br>14,982  | 13,135   |
|   | Auditors' remuneration   |   |   | 7,140  | 6,660  |
|   | Foreign exchange differences   |   |   | (46,338)   | (2,236)  |
|   |  |   |   |  | <u></u>  |
|   | Directors' remuneration and other benef  | īts etc   |   | 18,444   | 36,485   |
|   |  |   |   |  | <del></del>  |
| 4 | TAXATION   |   |   |  |  |
|   | Analysis of the tax charge   |   |   |  |  |
|   | The tax charge on the profit on ordinary   | activities for the year was   | as follows  | 2012   | 2011   |
|   |  |   |   | £  | £  |
|   | Current tax  |   |   | 00.000   | 22.002   |
|   | UK corporation tax   |   |   | 98,990   | 23,992   |
|   | Tax on profit on ordinary activities   |   |   | 98,990   | 23,992   |
|   |  |   |   | <del></del>  |  |
| 5 | DIVIDENDS  |   |   |  |  |
|   |  |   |   | 2012<br>£  | 2011<br>£  |
|   | Ordinary shares of £1 each   |   |   | L  |  |
|   | -  |   |   | 116,785  | 89,458   |
|   | Interim  |   |   | 110,765  | 07,430   |
|   | Interim  |   |   |  | ====   |
| 6 | TANGIBLE FIXED ASSETS  |   |   | =======================================                        | =======================================            |
| 6 |  | Improvements  | Fixtures  |  | <u> </u>   |
| 6 |  | to  | and   | Computer   |  |
| 6 |  | •   |   |  | Totals £   |
| 6 | TANGIBLE FIXED ASSETS  COST  | to<br>property<br>£   | and<br>fittings<br>£                                      | Computer equipment   | Totals £   |
| 6 | TANGIBLE FIXED ASSETS  COST At 1 January 2012  | to property £   | and fittings £  | Computer equipment £   | Totals £ 59,707                                    |
| 6 | TANGIBLE FIXED ASSETS  COST  | to<br>property<br>£   | and<br>fittings<br>£                                      | Computer equipment   | Totals £   |
| 6 | TANGIBLE FIXED ASSETS  COST At 1 January 2012  | to property £   | and fittings £  | Computer equipment £   | Totals £ 59,707                                    |
| 6 | COST At 1 January 2012 Additions At 31 December 2012   | to property £  13,303  780  | and fittings £ 22,625 3,799                               | Computer equipment £ 23,779 6,100 29,879                       | Totals £ 59,707 10,679 70,386                      |
| 6 | TANGIBLE FIXED ASSETS  COST At 1 January 2012 Additions  | to property £  13,303  780  | and fittings £  22,625 3,799  26,424  6,780               | Computer equipment £  23,779 6,100 29,879                      | Totals £ 59,707 10,679 70,386                      |
| 6 | COST At 1 January 2012 Additions At 31 December 2012  DEPRECIATION   | to property £  13,303  780  14,083  | and fittings £  22,625 3,799  26,424                      | Computer equipment £ 23,779 6,100 29,879                       | Totals £ 59,707 10,679 70,386                      |
| 6 | COST At 1 January 2012 Additions At 31 December 2012  DEPRECIATION At 1 January 2012   | to property £  13,303 780 14,083  | and fittings £  22,625 3,799  26,424  6,780               | Computer equipment £  23,779 6,100 29,879                      | Totals £ 59,707 10,679 70,386                      |
| 6 | COST At 1 January 2012 Additions At 31 December 2012  DEPRECIATION At 1 January 2012 Charge for year At 31 December 2012                 | to<br>property<br>£<br>13,303<br>780<br>14,083<br>2,584<br>2,306          | and fittings £  22,625 3,799  26,424  6,780 4,372         | Computer equipment £  23,779 6,100  29,879  13,619 8,304       | Totals £ 59,707 10,679 70,386 22,983 14,982        |
| 6 | COST At 1 January 2012 Additions At 31 December 2012  DEPRECIATION At 1 January 2012 Charge for year                                     | to<br>property<br>£<br>13,303<br>780<br>14,083<br>2,584<br>2,306          | and fittings £  22,625 3,799  26,424  6,780 4,372  11,152 | Computer equipment £  23,779 6,100  29,879  13,619 8,304       | Totals £ 59,707 10,679 70,386 22,983 14,982        |
| 6 | COST At 1 January 2012 Additions At 31 December 2012  DEPRECIATION At 1 January 2012 Charge for year At 31 December 2012  NET BOOK VALUE | to<br>property<br>£<br>13,303<br>780<br>14,083<br>2,584<br>2,306<br>4,890 | and fittings £  22,625 3,799  26,424  6,780 4,372  11,152 | Computer equipment £  23,779 6,100 29,879  13,619 8,304 21,923 | Totals £ 59,707 10,679 70,386 22,983 14,982 37,965 |

# Notes to the Financial Statements - continued for the Year Ended 31 December 2012

| 7  | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                                   |                  |                  |
|----|--|------------------|------------------|
|    |  | 2012             | 2011             |
|    | Total delican  | £                | £                |
|    | Trade debtors Other debtors  | 379,582<br>5,000 | 266,134<br>5,000 |
|    | Outer accords  |                  | <del></del>      |
|    |  | 384,582          | 271,134          |
|    |  |                  |                  |
| 8  | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                                 | 2012             | 2011             |
|    |  | 2012<br>£        | 2011<br>£        |
|    | Other loan   | 40,000           | * -              |
|    | Trade creditors  | 201,040          | 451,922          |
|    | Corporation tax  | 102,479          | 26,178           |
|    | Social security and other taxes  | 4,740            | 4,004            |
|    | Other creditors  | 631,767          | 304,992          |
|    | Directors' current accounts  | 9,820            | -                |
|    | Accruals and deferred income   | 8,065            | 7,560            |
|    |  | 997,911          | 794,656          |
|    |  | <del></del>      |                  |
| 9  | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE                             |                  |                  |
|    | YEAR   | 2012             | 2011             |
|    |  | 2012<br>£        | 2011<br>£        |
|    | Other loan due within one to two years   | £<br>40,000      | L _              |
|    | Other loan due within two to five years  | 120,000          | -                |
|    | Onto tour due within two to five yours   |                  |                  |
|    |  | 160,000          |                  |
|    |  |                  |                  |
| 10 | OPERATING LEASE COMMITMENTS  |                  |                  |
|    | The following operating lease payments are committed to be paid by the company |                  |                  |
|    |  | 2012             | 2011             |
|    |  | £                | £                |
|    | Expiring   |                  |                  |
|    | Between one and five years   | 20,000           | 20,000           |
|    | CDCVIDED DEDMO   |                  |                  |
| 11 | SECURED DEBTS  |                  |                  |
|    | The following secured debts are included within creditors                      |                  |                  |
|    |  | 2012             | 2011             |
|    |  | £                | £                |
|    | Other loan   | 200,000          | -                |
|    |  | =                |                  |

The other loan included within creditors is secured on the issued redeemable preference shares

Notes to the Financial Statements - continued for the Year Ended 31 December 2012

#### 12 CALLED UP SHARE CAPITAL

| Allotted, iss | ued and fully paid    |         |         |         |
|---------------|-----------------------|---------|---------|---------|
| Number        | Class                 | Nominal | 2012    | 2011    |
|               |                       | value   | £       | £       |
| 22,999        | Ordinary              | £1      | 22,999  | 22,999  |
| 1             | A ordinary            | £1      | 1       | 1       |
| 10            | Redeemable preference | £47,700 | 477,000 | 477,000 |
|               |                       |         |         | -       |
|               |                       |         | 500,000 | 500,000 |
|               |                       |         |         |         |

The holders of the preference shares are not entitled to require redemption of any part of the preference shares issued. The company can give, with not less than one month's notice in writing to the holders of the preference shares, its intention to redeem all or any part of these shares. The shares are redeemable at par, together with any accrued dividend up to the date of redemption.

#### 13 RESERVES

|   | Profit<br>and loss<br>account<br>£ |
|---|------------------------------------|
| At 1 January 2012 Profit for the year Dividends | 55,711<br>354,003<br>(116,785)     |
| At 31 December 2012                             | <u>292,929</u>                     |

#### 14 OTHER FINANCIAL COMMITMENTS

As at the year end, the company had entered into forward contracts totalling £33,930,495 (2011 - £16,154,106). This exposure is matched by commitments of at least equal value by customers whom have initiated these contracts.

#### 15 RELATED PARTY DISCLOSURES

During the year under review, the company traded foreign currency contracts, on normal commercial terms, amounting to £5,833,828 (2011 - £8,425,860) with Basic Thinking Limited, a company in which K Hickey is a director Contracts amounting to £2,093,316 (2011 - £951,154) were open as at the year end

In addition, the company traded foreign currency contracts, on normal commercial terms, amounting to £nil (2011 - £1,281) with M J Tillbrook and £50,000 (2011 - £49,256) with M Tillbrook

The company also traded foreign currency contracts, on normal commercial terms, amounting to £nil (2011-£18,383) with S Watts, the wife of L J Halfnight, a director of the company. This contract was open as at the previous year end

During the year under review, the company paid interest, on normal commercial terms, of £1,360 (2011 - £3,200) to M J Tillbrook As at the year end, the company owed M J Tillbrook £9,820 (2011- £nil)

As at the year end, £200,000 (2011 - £nil) was due to the Tillbrooks Pension Scheme, a scheme in which M J Tillbrook and M Tillbrook are trustees. This advance is due for repayment over a period of five years and is subject to interest charged annually at 1.5%

Notes to the Financial Statements - continued for the Year Ended 31 December 2012

## 16 ULTIMATE CONTROLLING PARTY

The parent undertaking is Alpha Capital Limited, which holds 65% of the ordinary share capital in the company The ultimate controller is M J Tillbrook, by virtue of his shareholding in the parent undertaking