

# **MMA Technologies Limited**

**Registered Company Number 5091837**

## **Report and Financial Statements**

**31 December 2020**



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**Directors**

Simon Jones (resigned 27 January 2020)  
Simon Zinger (resigned 10 February 2021)  
Nick Priday  
Paul Gordon (appointed 27 January 2020)

**Company Secretary**

Andrew Moberly (resigned 29 February 2020)  
Mary Hitchon (appointed 16 March 2020)

**Auditor**

KPMG LLP  
15 Canada Square  
Canary Wharf  
London E14 5GL

**Banker**

The Royal Bank of Scotland plc  
135 Bishopsgate  
London EC2M 3UR

**Solicitor**

Slaughter and May  
One Bunhill Row  
London EC1Y 8YY

**Registered Office**

10 Triton Street  
Regent's Place  
London NW1 3BF

Registered No. 5091837

## **Strategic report**

The directors present their strategic report for the year ended 31 December 2020.

### **Principal activities and review of the business**

MMA Technologies Limited (the "Company") is a wholly-owned subsidiary of Dentsu International Limited (the "Group") and is part of the Group's global corporate operations.

The principal activity of the Company is that of a parent undertaking and will continue to be so for the foreseeable future. There have not been any significant changes in the Company's principal activities in the year under review.

Dentsu International Limited manages its operations on a divisional basis. For this reason, the Company's directors believe that further key performance indicators for the Company are not necessary or appropriate for an understanding of the development, performance or position of the business. The performance of the Group's global operations, which includes the Company, is discussed in the Group's Annual Report which does not form part of this Report.

### **Results and dividends**

MMA Technologies Limited reported a profit for the financial year ended 31 December 2020 of €18,073k (2019: profit of €25,072k). The functional currency is Euros as all business is transacted in this currency.

The Company paid no dividend in 2020 (2019 – €nil).

### **Principal risks and uncertainties**

The components of financial risk are interest rate risk, currency risk, credit risk, liquidity risk and cash flow risk. Due to the nature of the Company's business and the assets and liabilities contained within the Company's balance sheet, the directors do not consider any of these risks to be significant to the Company. Group risks are discussed in the Group's Annual Report which does not form part of this Report.

## Strategic report (continued)

### Section 172 reporting

A statement describing how the Directors have performed their Section 172 duties over the financial year through stakeholder engagement is included below.

#### *Society*

In 2017, in recognition of our role and the increasing influence of digital communications, the Group established Society as an official stakeholder of the business and announced a new social purpose: Dentsu International (the Group) will create a digital economy that works for all. The Social Impact strategy sets out our plan and ambitions for achieving this with a focus on digital and creative skills, diversity and inclusion and the potential of media and advertising to drive delivery of the UN Sustainable Development Goals.

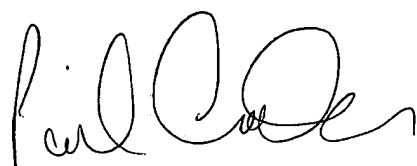
This strategy is underpinned by an ambitious set of goals, in 2020 we achieved the ambition of procuring 100% of our electricity from renewable sources, where markets allow (some markets do not have sufficient access to renewable energy to satisfy demand), and delivered a 43% reduction in carbon emissions per FTE against our 2015 baseline. We achieved an A- in CDP, outperforming our sector and set a new target to achieve Net Zero emissions by 2030. We exceeded our 2020 target of reaching 1 billion people with campaigns relating to the UN Sustainable Goals, reaching 1.67 billion people, and helped raise over \$14bn for malaria through our pro bono partnership with global charity Malaria No More. We also achieved our goal of supporting 100 female entrepreneurs through our flagship mentoring programme Female Foundry. Whilst the pandemic constrained our people's ability to volunteer, we successfully digitised our digital skills programme The Code and continue to deliver this to school children in eleven countries across the world.

We have increased our focus on building a diverse and inclusive workforce committing to mandatory training on inclusion and bias for all employees. In 2020, 35% of our senior leaders were female.

#### *Shareholders*

The Company's parent company is Dentsu International Limited and the ultimate parent company is Dentsu Group Inc, a company listed on the Tokyo Stock Exchange. Given that DIL accounts for a large proportion of Dentsu Group Inc's revenue, it is essential that Dentsu Group Inc is kept informed of DIL's performance and that the Company's Board acts in the best interests of the Group. To that end, the Company's directors include several senior Dentsu executives including Toshihiro Yamamoto, President and CEO of Dentsu Group Inc. Tokyo based directors attend board meetings where they receive formal updates in relation to DIL's operational and financial performance and acquisition opportunities consistent with the delivery of the Group's strategy. In addition, they are kept informed about the Company's day-to-day management through various Dentsu Group Inc management forums of which the CEO, CFO and Director of HR are members. This assists the Group in making decisions and reviewing performance as "One Dentsu".

On behalf of the Board



Paul Gordon  
Director  
19 August 2021

## Directors' report

The directors of MMA Technologies Limited (the 'Company') present their Directors' report and the audited financial statements for the year ended 31 December 2020.

### Directors

The directors who served during the period were:

Simon Jones (resigned 27 January 2020)  
Simon Zinger (resigned 10 February 2021)  
Nick Priday  
Paul Gordon (appointed 27 January 2020)

### Going concern

The directors continue to adopt a going concern basis in preparing the financial statements. Further details are set out in note 1 to the financial statements.

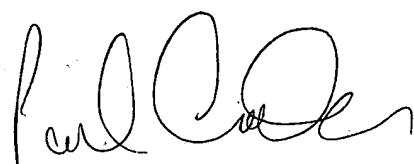
### Disclosure of information to the auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the Company's auditor, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information.

### Auditor

KPMG LLP served as auditors for the 31 December 2020 financial year, pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

On behalf of the Board



Paul Gordon

19 August 2021  
10 Triton Street,  
Regent's Place,  
London, NW1 3BF

## **Statement of directors' responsibilities in respect of the strategic report, the directors' report and the financial statements**

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# **Independent auditor's report**

## **to the members of MMA Technologies Limited**

### **Opinion**

We have audited the financial statements of MMA Technologies Limited ("the Company") for the year ended 31 December 2020 which comprise the Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2020 and of its result for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 101 *Reduced Disclosure Framework* and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **Going concern**

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the directors' assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the company will continue in operation.

### **Fraud and breaches of laws and regulations – ability to detect**

*Identifying and responding to risks of material misstatement due to fraud*

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included inquiring the directors and inspection of policy documentation as to the company's policies and procedures to prevent and detect fraud that apply to this company as well as inquiring whether the directors have knowledge of any actual, suspected or alleged fraud.



# **Independent auditor's report**

## **to the members of MMA Technologies Limited**

### **Fraud and breaches of laws and regulations – ability to detect (continued)**

#### *Identifying and responding to risks of material misstatement due to fraud (continued)*

As required by auditing standards, we perform procedures to address the risk of management override of controls, in particular the risk that management may be in a position to make inappropriate accounting entries. On this audit we do not believe there is a fraud risk related to revenue recognition because there are no revenue transactions. We did not identify any additional fraud risks.

We performed procedures including agreeing all accounting entries in the period to supporting documentation.

#### *Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations*

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with the directors (as required by auditing standards), and discussed with the directors the policies and procedures regarding compliance with laws and regulations.

The company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

This company, as a holding company, is not subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements.

#### *Context of the ability of the audit to detect fraud or breaches of law or regulation*

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

### **Strategic report and directors' report**

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# **Independent auditor's report**

## **to the members of MMA Technologies Limited**

### **Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

We have nothing to report in these respects.

### **Directors' responsibilities**

As explained more fully in their statement set out on page 5, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.


A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

# **Independent auditor's report**

**to the members of MMA Technologies Limited**

## **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Holly Freeman (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**

*Chartered Accountants*

15 Canada Square

London

E14 5GL

United Kingdom

19 August 2021

## Profit and Loss Account and Other Comprehensive Income

for the year ended 31 December 2020

	<i>Notes</i>	<b>2020</b> <b>€000</b>	2019 €000
Interest receivable and similar income	4	<b>90</b>	68
Dividend received	5	<b>18,000</b>	25,000
<b>Profit before taxation</b>		<b>18,090</b>	25,068
Taxation	6	<b>(17)</b>	4
<b>Profit for the financial year</b>		<b>18,073</b>	25,072
<b>Total comprehensive income for the financial year</b>		<b>18,073</b>	25,072

The accompanying notes on pages 14 to 22 form an integral part of the financial statements

All amounts relate to continuing activities.

## Balance sheet

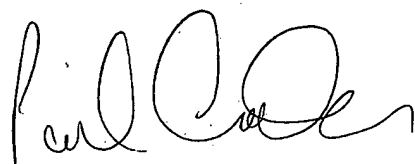
at 31 December 2020

	Notes	2020 €000	2019 €000
<b>Fixed assets</b>			
Investments	7	<u>72,146</u>	<u>72,146</u>
		<b>72,146</b>	<b>72,146</b>
<b>Current assets</b>			
<b>Debtors:</b> amounts receivable within one year	8	<u>43,202</u>	<u>25,112</u>
		<b>43,202</b>	<b>25,112</b>
<b>Creditors:</b> amounts falling due within one year	9	<u>(72,176)</u>	<u>(72,159)</u>
<b>Net current liabilities</b>		<b>(28,974)</b>	<b>(47,047)</b>
<b>Net assets</b>		<u><b>43,172</b></u>	<u><b>25,099</b></u>
<b>Capital and reserves</b>			
Called up share capital	10	<b>1</b>	<b>1</b>
Profit and loss account		<u><b>43,171</b></u>	<u><b>25,098</b></u>
<b>Shareholders' funds</b>		<u><b>43,172</b></u>	<u><b>25,099</b></u>

The accompanying notes on pages 14 to 22 form an integral part of the financial statements.

Registered Company Number 5091837 England and Wales.

These financial statements were approved by the Board of Directors on 19 August 2021 and were signed on behalf of the Board of Directors by:



Paul Gordon  
Director

## Statement of change in equity

for the year ended 31 December 2020

	<i>Called up share capital</i>	<i>Profit and loss account</i>	<i>Total</i>
	€000	€000	€000
<b>Balance at 1 January 2019</b>	1	26	27
Profit for the financial year	-	25,072	25,072
Total comprehensive income for the year	-	25,072	25,072
<b>Balance at 31 December 2019</b>	1	25,098	25,099
<b>Balance at 1 January 2020</b>	1	25,098	25,099
Profit for the financial year	-	18,073	18,073
Total comprehensive income for the year	-	18,073	18,073
<b>Balance at 31 December 2020</b>	1	43,171	43,172

The accompanying notes on pages 14 to 22 form an integral part of the financial statements.

## Notes to the financial statements

for the year ended 31 December 2020

### 1. Accounting policies

MMA Technologies Limited (the "Company") is a private company incorporated, domiciled and registered in England in the UK. The registered number is 5091837 and the registered address is 10 Triton Street, Regents Place, London, NW1 3BF. The financial statements of MMA Technologies Limited for the year ended 31 December 2020 were prepared in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' (FRS 101), Companies Act 2006 and applicable accounting standards. The financial statements are prepared under the historical cost convention, modified to include the revaluation of financial instruments.

The Company has taken advantage of the exemption under s400 of the Companies Act 2006 not to prepare group accounts as it is a wholly owned subsidiary of Dentsu Group Inc., a company incorporated under the laws of Japan. The results of MMA Technologies Limited are included in the consolidated financial statements of Dentsu Group Inc. which can be obtained from: The Secretary, Dentsu Group Inc., 1-8-1 Higashi-shimbashi, Minato-ku, Tokyo 105-7001.'

The accounting policies which follow set out those policies which apply in preparing the financial statements for the period ended 31 December 2020. The financial statements are prepared in Euros € and are rounded to the nearest thousand Euros (€000).

#### 1.1. Basis of preparation

The Company has undertaken advantage of the following disclosure exemptions under FRS 101:

- (a) The requirements of paragraphs 62, B64(d), B64(e), B64(g), B64(h), B64(j) to B64(m), B64(n)(ii), B64(o)(ii), B64(p), B64(q)(ii), B66 and B67 of IFRS 3 Business Combinations;
- (b) the requirements of IFRS 7 Financial Instruments disclosures;
- (c) the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement;
- (d) the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements;
- (e) the requirements of IAS 7 Statement of Cash Flows;
- (f) the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;
- (g) the requirements of paragraph 17 and 18A of IAS 24 Related Party Disclosures;
- (h) the requirements in IAS 24 Related Party Disclosures to disclosed related party transactions entered into between two or more members of a Group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member; and
- (i) the effects of new but not yet effective IFRSs.

#### 1.2. Going Concern

The Company's business activities, together with factors likely to affect its future development, performance and financial position and commentary on the Company's financial results, its liquidity requirements and borrowing facilities are set out in the Strategic Report and in the accompanying Financial Statements.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 1. Accounting policies (continued)

#### 1.2. Going Concern (continued)

In determining whether it is appropriate to continue to adopt the going concern basis in preparing the financial statements for 2020, the Board has considered the following factors:

- The Company's balance sheet position
- The maturity profile of the Company's borrowings, its plans for refinancing and the Company's access to credit facilities
- The impact of the global response to COVID-19 on the Company's funding requirements
- Funding and support provided by the Company's parent company

Notwithstanding net current liabilities of €28,974K as at 31 December 2020, the financial statements have been prepared on a going concern basis which the Board considers to be appropriate. This is because the Company relies on Dentsu International Limited to provide such financial support as is required to meet its day to day financing requirements either directly or indirectly. The Directors have considered the ability of Dentsu International Limited to provide such financial support as might be required by the Company and accordingly have prepared the financial statements on a going concern basis.

In respect of this financial support, the Directors have considered Dentsu International Limited's forecasts and projections used in the assessment of going concern incorporate the Dentsu International Limited Board of Directors' latest expectations of the impact of the global response to COVID-19 on business operations and results, including the measures the Group has undertaken to improve operating margins and preserve cash. Significant one-off and non-operating expenditures have also been included related to existing and future acquisition activity and restructuring programmes announced in 2019 and 2020. The forecasts of the parent company have been subjected to various downside scenarios representing further declines in revenues, reductions in margin and deterioration of net working capital. Dentsu International Limited itself has been provided with a letter of support from Dentsu Group Inc., which accepts responsibility of providing and undertakes to provide, sufficient financial assistance to the Company, as and when it is required, to enable the Company to continue its operations and fulfil all of its financial obligations.

As with any company placing reliance on other Group entities for financial support, the Board acknowledges that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that this support will not continue.

Consequently, the Board is confident that the Company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

#### 1.3. Foreign currencies

The functional currency of the Company is Euros as the majority of the Company's business is conducted in Italy and accordingly amounts in the financial statements are denominated in that currency.

Transactions in foreign currencies are translated into Euros at the rates of exchange ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currency at the balance sheet date are translated at the rates of exchange ruling at that date and any exchange differences are taken into the profit and loss account for the year.

Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.



## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 1. Accounting policies (continued)

#### 1.4. Investments

Investments in associates and subsidiary undertakings are stated at cost, less impairment loss.

Investments are assessed at each reporting date to determine whether there is objective evidence that they are impaired. An investment is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the investment, and that the loss event had a negative effect on the expected future cash flows of the investment. An impairment loss is calculated as the difference between its carrying amount and the discounted value of the expected future cash flows.

#### 1.5. Income taxes

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted by the balance sheet date.

#### 1.6. Interest income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

#### 1.7. Investment income

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established.

#### 1.8. Financial instruments

##### (i) Recognition and initial measurement

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

##### (ii) Financial assets

###### ***Classification and measurement of financial assets***

Management determines the classification and subsequent measurement of the financial asset based on the contractual terms at the initial recognition date and is not subsequently reclassified unless the Company changes its business model for managing financial assets. The classifications and subsequent measurement include the following:

###### ***Classification as trade receivables***

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method. Current trade receivables do not carry any interest charge. Interest may be charged on overdue balances.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 1. Accounting policies (continued)

#### 1.8. Financial instruments (continued)

##### (ii) Financial assets (continued)

##### ***Financial assets at amortised cost***

The Company classifies its financial assets as measured at amortised cost only if both of the following criteria are met:

- the asset is held within a business model whose objective is to collect the contractual cash flows, and
- the contractual terms give rise to cash flows that are solely payments of principal and interest.

All receivables are categorised as amortised cost. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

##### ***Financial assets at fair value through other comprehensive income***

Financial assets at fair value through other comprehensive income (FVOCI) are initially measured at fair value, and subsequently measured at fair value with movements in fair value recorded in other comprehensive income. FVOCI comprise:

- Equity securities which are not held for trading, and which the Company has irrevocably elected at initial recognition to recognise in this category. These are strategic investments and the group considers this classification to be more relevant. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses being recognised in OCI and are never reclassified to profit and loss.
- Debt securities where the contractual cash flows are solely principal and interest on specified dates, and the objective of the group's business model is achieved both by collecting contractual cash flows and selling financial assets. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

##### ***Financial assets at fair value through profit or loss***

The group classifies the following financial assets and derivative financial assets at fair value through profit or loss (FVPL):

- debt investments that do not qualify for measurement at either amortised cost or FVOCI
- equity investments that are held for trading, and
- equity investments for which the entity has not elected to recognise fair value gains and losses through OCI.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 1. Accounting policies (continued)

#### 1.8. Financial instruments (continued)

##### (ii) Financial assets (continued)

Financial assets carried at FVPL are initially recorded at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

##### ***Impairment of financial assets***

The Company considers evidence of impairment for these assets at both an individual asset and a collective level at each reporting date. All individually significant assets are individually assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified.

The Company applies the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade and other receivables. The Company uses the simplified provision matrix approach to calculate its expected credit losses taking into account various factors including the ageing of receivables, the credit rating of customers, market risk and any relevant credit enhancements.

##### ***Offsetting of balances within financial assets***

In line with IAS 32, the Company has a legally enforceable right, and there is an intention to settle on a net basis, through signed legal agreements, to offset cash deposits and overdrafts that are in cash-pool arrangements with relationship banks. The Company does not offset other financial assets and liabilities where there is no legally enforceable right to do so.

##### (iii) Financial liabilities and equity

##### ***Classification and measurement***

Management determines the classification of its financial liabilities as either debt or equity at initial recognition according to the substance of the contractual arrangements entered into. All financial liabilities are measured subsequently at amortised cost using the effective interest method or at FVPL. The classifications include the following:

##### ***Financial liabilities at fair value through profit or loss***

Financial liabilities at fair value through profit or loss (FVPL) are either designated in this category; or they are held for trading, such as an obligation for securities borrowed in a short sale which are required to be returned in the future. Derivatives are also categorised as 'held for trading' unless they are designated as hedges. Subsequent to initial recognition, financial liabilities at fair value through profit or loss measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss.

##### ***Other financial liabilities measured at amortised cost using the effective interest method***

Other financial liabilities measured at amortised cost using the effective interest method are non-derivative financial liabilities which are not designated on initial recognition as liabilities at fair value through profit or loss. Any subsequent interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 1. Accounting policies (continued)

#### 1.8. Financial instruments (continued)

##### (iii) Financial liabilities and equity (continued)

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Ordinary shares are classified as equity instruments. Equity instruments issued by the Company are recorded at the value of proceeds received, net of direct issue costs.

#### **Intra-group financial instruments**

Where the Company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its group, the company considers these to be insurance arrangements and accounts for them as such. In this respect, the company treats the guarantee contract as a contingent liability until such time as it becomes probable that the company will be required to make a payment under the guarantee.

### 1.9 Key accounting estimates and judgements

#### **Impairment of investments in subsidiary, associates and joint venture**

In determining whether an impairment loss has arisen on investment in subsidiaries, associates and joint ventures, the company makes judgements over the discounted value of the expected future cash flows. The Company makes estimates of forecasted cash flows, discount rates to derive a net present value of these cash flows and long term growth rates applicable to every investments. Key areas of judgement include the forecasted revenue growth and operating margins, as well as the determination of the long-term growth rate applicable to each investment

### 2. Auditor's remuneration

Nominal fees payable to the Company's auditor for the audit of the Company's annual financial statements during the year were €900 (2019 – €900).

The audit fee for the Group is outlined in note 6 to the consolidated financial statements of Dentsu International Limited. The fee is borne by Dentsu International Limited on behalf of the Group and includes the audit of the MMA Technologies Limited company financial statements.

### 3. Directors' remuneration and employees

The Company had no employees during the current or prior year.

Remuneration for directors of the Company is disclosed in note 7 of the consolidated financial statements of Dentsu International Limited. It is paid by the Dentsu International Limited parent entity. The amount that relates to Aegis International Limited has not been disclosed on the basis that management are unable to make a reasonable apportionment of the total remuneration that relates to qualifying services provided by the directors to the Aegis International Limited entity.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 4. Interest receivable and similar income

	2020	2019
	€000	€000
Interest received from Group undertakings	<u>90</u>	<u>68</u>

### 5. Dividends received

	2020	2019
	€000	€000
Dividends received	<u>18,000</u>	<u>25,000</u>

### 6. Taxation

Tax on profit	2020	2019
	€000	€000
Profit before taxation	<u>18,090</u>	<u>25,068</u>
Tax on profit at statutory rate of 19% (2019: 19%)	(3,437)	(4,763)
Tax effect of income not taxable	3,420	4,750
Prior year adjustment	-	17
Total current tax credit	<u>(17)</u>	<u>4</u>

UK corporation tax is calculated at 19% (2019: 19%) of the estimated assessable profit for the year.

The Government announced in the 2021 Budget that the corporation tax rate will remain at 19% until 1 April 2023 when it will then be increased to 25%.

### 7. Investments

#### Shares in subsidiary undertakings

	2020	2019
	€000	€000
Cost and net book value		
At 1 January	<u>72,146</u>	<u>72,146</u>
At 31 December	<u>72,146</u>	<u>72,146</u>

Details of the subsidiaries in which the Company holds 20% or more of the nominal value of any class of share capital are listed in note 13.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 8. Debtors: amounts receivable within one year

	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Amounts due from Group undertakings	<u><b>43,202</b></u>	<u>25,112</u>

### 9. Creditors: amounts falling due within one year

	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Amounts due to Group undertakings	<b>72,146</b>	72,146
Group tax relief	<u><b>30</b></u>	<u>13</u>
	<u><b>72,176</b></u>	<u>72,159</u>

Where amounts due to Group undertakings are of a loan nature, the amounts are repayable on demand and are interest free.

### 10. Called-up share capital

	<b>2020</b>	<b>2019</b>
	<b>No.</b>	<b>No.</b>
	<b>€000</b>	<b>€000</b>
Ordinary shares of €1 each issued and fully paid	1,000 <u>1</u>	1,000 <u>1</u>
	<u>1</u>	<u>1</u>

The Company has one class of ordinary shares which carry no right to fixed income. The ordinary shares each have full voting rights.

The Company issued no shares in the year (2019. Nil).

### 11. Contingent liabilities

The Company has entered into a cross-guarantee arrangement with fellow subsidiary undertakings and granted a guarantee to the National Westminster Bank in respect of the net overdraft of Dentsu International Limited. The overdraft facility is £20m and was undrawn as at 31 December 2020. The facility was also undrawn at the date of signing these financial statements.

## Notes to the financial statements (continued)

for the year ended 31 December 2020

### 12. Ultimate parent company and parent company of larger group

The Company is a subsidiary undertaking of Dentsu Group Inc which is the ultimate parent company and controlling party.

The largest group in which the results of the Company are consolidated is that headed by Dentsu Group Inc., 1-8-1 Higashi-shimbashi, Minato-ku, Tokyo 105-7001. The smallest group in which they are consolidated is that headed by Dentsu International Limited (formerly known as Dentsu Aegis Network limited) and the registered address is 10 Triton Street, Regents Place, London, NW1 3BF. No other group financial statements include the results of the Company. The consolidated financial statements of these groups are available to the public and may be obtained from: The Secretary, Dentsu Group Inc., 1-8-1 Higashi-shimbashi, Minato-ku, Tokyo 105-7001.

### 13. Subsidiaries

The entities listed below in sections 1 and 2 are subsidiaries of the Company as at 31 December 2020. The results (or the relevant proportion of the results) for all of the subsidiaries which are deemed to be controlled by the Company have been consolidated within the Group financial statements.

Section 1 – Subsidiaries/branches held directly by the Company	Country of incorporation	% of equity capital and voting rights held by the Company	Full Address
MMA Technologies LTF (Branch)	Italy	100	via Benigno Crespi nr. 23, Milano, 20159

Section 2 – Subsidiaries held indirectly by the Company	Country of incorporation	% of equity capital and voting rights held by the Company	Full Address
Dentsu Aegis Network Italia spa	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
Amnet Italia S.r.l.	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
Amplifi Italia srl	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
CARAT ITALIA SPA	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
carat luxury s.r.l.	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
Deepblue Srl	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
DENTSU CREATIVE SRL(formerly Communications S.r.l.)	-Isobar Italy	100	via Benigno Crespi nr. 23, Milano, 20159
Dentsu X SRL	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
IProspect S.r.l.	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
Simple Agency S.r.l.	Italy	100	via Benigno Crespi nr. 23, Milano, 20159
The Big Now spa	Italy	100	corso Buenos Aires 10, 20124 Milano, Italy
LOW S.r.l.	Italy	100	corso Buenos Aires 10, 20124 Milano, Italy
VICEUM S.P.A.	Italy	100	via Benigno Crespi nr. 23, Milano, 20159