

# **Sandwell Commercial Finance No 1 plc**

## **Directors' Report and financial statements**

**For the year ended 31 March 2010**

Registered number 05088299

WEDNESDAY



A54 \*AVOQ3NT2\* 51  
29/09/2010  
COMPANIES HOUSE

## **Sandwell Commercial Finance No 1 plc**

### **Directors' Report and financial statements**

<b>Contents</b>	<b>Page</b>
Directors and Advisers	1
Directors' Report	2
Statement of Directors' responsibilities	4
Independent Auditors' report	5
Income Statement	6
Statement of Comprehensive income	6
Statement of Changes in Equity	6
Statement of Financial Position	7
Statement of Cash Flows	8
Notes	9

# **Sandwell Commercial Finance No 1 plc**

## **Directors and Advisers**

### **Directors**

TM Lynch  
M McDermott  
J Traynor  
Wilmington Trust SP Services (London) Limited

### **Secretary**

Wilmington Trust SP Services (London) Limited

### **Auditors**

KPMG Audit Plc  
One Snowhill  
Snow Hill Queensway  
Birmingham  
B4 6GH

### **Solicitors**

Clifford Chance LLP  
London

### **Bankers**

Barclays Bank Plc  
London

### **Registered Office**

C/o Wilmington Trust SP Services (London) Limited  
Fifth Floor  
6 Broad Street Place  
London  
EC2M 7JH

### **Registered Number**

05088299

# **Sandwell Commercial Finance No 1 plc**

## **Directors' Report**

The Directors present their annual report and the audited financial statements for the year ended 31 March 2010

### **Principal activities**

The principal activity of the Company is that of holding a commercial mortgage portfolio. The entire issued share capital of the Company is owned by Sandwell Finance Holdings Limited. The entire issued share capital of Sandwell Finance Holdings Limited is held on trust by the share Trustee, a professional trust company based in England and Wales. The Seller, West Bromwich Commercial Limited has no ownership interest in the above entities.

On 19th May 2004, the Company acquired a commercial loan book secured on a commercial portfolio of properties located in England and Wales. The assets originated from West Bromwich Commercial Limited. The acquisition of these loans was financed wholly by the issue of mortgage backed floating rate loan notes.

The activities of the Company are managed through a series of agreements. The securitisation structure has been established as a means of raising finance for West Bromwich Building Society and its subsidiaries ("West Bromwich Group"). Deferred consideration is payable to West Bromwich Group to the extent to which surplus income is generated by the commercial assets, to which the company holds the beneficial title.

Under the terms of the securitisation, the Company retains 0.01% of the average loan notes balance each year as profit subject to there being sufficient available revenue receipts. Profits in excess of 0.01% accrue to West Bromwich Group as the originator of the underlying commercial mortgages. Profits retained within the Company will be distributed to charities for charitable purpose at the discretion of the Share Trustees.

### **Review of business and results**

Under the terms of the securitisation the Company retains the rights to a maximum of 0.01% of available revenue receipts from the beneficial interest in the mortgage loan portfolio. This is reflected in the income statement net of any movements in fair value gains and losses on derivatives. Profits in excess of this amount accrue to West Bromwich Commercial Limited, the originator of the mortgages, as deferred consideration.

The Company's tax charge is based on the tax regime for securitisation companies.

The principal asset of the Company is a single loan to the originator which is subject to an annual impairment review. This loan represents a beneficial interest in a mortgage loan portfolio and is subject to economic factors affecting the commercial loan market.

The key performance indicators used by management in assessing the performance of the Company are the monitoring of actual cash flows against planned cash flows within the scheduled waterfall of payments and the level of arrears in the underlying mortgage portfolio.

During the year the business generated positive operating cash flows. The Company was able to make all payments contractually required to the holders of the loan notes and to pay all normal operating expenses.

Once all of these payments had been made, there were insufficient funds available for deferred consideration to be paid in the year.

The Company suffered £1.4m of credit losses during the year and had to draw down this amount from the reserve funds. It did not need to utilise the liquidity facility. In recognition of the unavailability of deferred consideration in the year, the Directors have reviewed the carrying value of the deemed loan and have made provisions of £2.4m during the year.

At 31 March 2010 there were 2 loans in arrears by more than 3 months (31 March 2009: 1 account). There were no properties in possession at the current or previous year end.

The loss for the year is £3,988,000 (2009 loss: £5,219,622). The Directors do not propose the payment of a dividend (2009: £nil).

As can be seen from the Income statement on page 6, the Company has made an operating profit this year as a result of the revaluation at the year end of the Company's derivatives. These revaluations do not give rise to any cash flows and are expected to reverse in future periods. Any cash outflows that do occur in the future on these derivatives will be matched by positive margin gains on the Company's underlying fixed rate loans.

The directors expect that the Company will continue to meet the scheduled repayment dates for the intercompany loans for the coming year. No changes in activity are planned.

# **Sandwell Commercial Finance No 1 plc**

## **Directors' Report (cont )**

### **Risk Management**

The Company's financial instruments comprise a loan to West Bromwich Commercial Limited (equivalent to the value of its investment in the mortgages held in trust), cash and liquid resources, derivatives, sub-ordinated loans and start up loan

It is, and has been throughout the year under review, the Company's policy that no trading in financial instruments is undertaken

The principal risks arising from the Company's financial instruments are credit risk and interest rate risk. These and other risks which may affect the Company's performance are detailed below and in note 2 to these accounts

### **Credit Risk**

Credit risk arises on the individual loans within the mortgage loan portfolio which are in turn secured on the underlying UK commercial properties. The performance of these loans is therefore influenced by the economic background and the UK commercial property market. Under International Financial Reporting Standards ("IFRSs") the beneficial interest in the mortgage portfolio is classified as a "deemed loan" in the Company's statement of financial position

The ability of the Company to make payments under its various agreements is dependent on the amount and timing of payment of interest on the mortgage loans and the repayment of principal by the borrower

In terms of administrator/cash management, the Company has engaged West Bromwich Building Society to monitor repayments on the mortgage loans in accordance with its credit policies. West Bromwich Building Society are also responsible for ensuring commercial loans in the trust loan pool meet the eligibility criteria at loan and pool level

### **Interest Rate Risk**

Interest rate risk exists where assets and liabilities have interest rates set under a different basis or which reset at different times. The Company minimises its exposure to interest rate risk by ensuring that the interest rate characteristics of assets and liabilities are similar, where this is not possible the Company uses derivative financial instruments to mitigate interest rate risk. Interest rate swaps have therefore been entered into to manage the Company's exposure to interest rate risk

### **Business Risk**

The Loan Notes are obligations solely of the Company and will not be the responsibility of, or guaranteed by, any other entity. In particular, the Loan Notes will not be obligations or responsibilities of or guaranteed by the Seller or any of their affiliates

### **Operational Risk**

The Company is bound by agreements to make payments to meet the third party expenses which includes fees to parties providing operational support in accordance with the Administration/Cash Management Agreement

The Company's operations are subject to periodic review by the Internal Audit function at the West Bromwich Building Society

### **Financial risk management**

The directors have considered the financial risks affecting the Company and have disclosed the relevant policies in the notes to the financial statements. The Company is a securitisation Company and has been structured so as to avoid, as far as possible all forms of financial risk. An analysis of the Company's exposure to financial risk is set out in note 2

### **Directors and directors' interests**

The Directors who held office during the year were as follows

TM Lynch  
M McDermott  
J Traynor  
Wilmington Trust SP Services (London) Limited

Certain directors benefited from qualifying third party indemnity provisions in place during the financial year and at the date of this report

### **Going Concern**

As noted in the principal activities section above, the Company is strictly governed by a number of agreements set out at the outset of the securitisation. These set out agreements with the Company's creditors as to the amount and timing of any payments that the Company is obliged to make and such payments are only required to be made if the Company has the funds available to make these payments and thus should always be able to meet its obligations as they fall due. It is on this basis that the Directors consider that is appropriate to prepare the accounts on a Going Concern basis

## **Sandwell Commercial Finance No 1 plc**

### **Directors' Report (cont )**

#### **Statement of Directors' responsibilities in respect of the Directors' Report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with IFRSs as adopted by the EU and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether they have been prepared in accordance with IFRSs as adopted by the EU, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

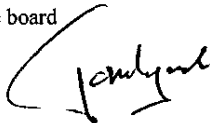
#### **Auditors**

In accordance with the relevant Sections of the Companies Act 2006, the company dispensed with the requirements to re-appoint the auditors annually.

By order of the board

Tom Lynch  
Director

22 September 2010



# Sandwell Commercial Finance No 1 plc

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SANDWELL COMMERCIAL FINANCE NO 1 PLC

We have audited the financial statements of Sandwell Commercial Finance No 1 plc for the year ended 31 March 2010 set out on pages 6 to 18. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at [www.frc.org.uk/apb/scope/UKNP](http://www.frc.org.uk/apb/scope/UKNP).

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2010 and of its loss for the year then ended,
- have been properly prepared in accordance with IFRSs as adopted by the EU, and
- have been prepared in accordance with the requirements of the Companies Act 2006.


### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

  
Jonathan Holt (Senior Statutory Auditor)  
for and on behalf of KPMG Audit Plc, Statutory Auditor  
Chartered Accountants

One Snowhill  
Snow Hill Queensway  
Birmingham  
B4 6QH

22 September 2010

## Sandwell Commercial Finance No 1 plc

### Income Statement

for the year ended 31 March 2010

	Notes	2010 £'000	2009 £'000
Interest receivable and similar income	3	3,243	9,097
Interest payable and similar charges	4	(2,902)	(8,805)
Net interest income		<u>341</u>	<u>292</u>
Net fair value gains and losses on derivatives		1,525	(6,623)
Other operating expenses		(226)	(276)
Operating profit/(loss)		<u>1,640</u>	<u>(6,607)</u>
Impairment of loans		(3,855)	-
Loss before taxation	5	<u>(2,215)</u>	<u>(6,607)</u>
Taxation	7	(1,773)	1,388
Loss for the financial year		<u><u>(3,988)</u></u>	<u><u>(5,219)</u></u>

All results relate to the Company's continuing operations

### Statement of Comprehensive income

for the year ended 31 March 2010

	2010 £'000	2009 £'000
Loss for the financial year	(3,988)	(5,219)
Total comprehensive income for the year	<u><u>(3,988)</u></u>	<u><u>(5,219)</u></u>

### Statement of Changes in Equity

for the year ended 31 March 2010

	Share capital £'000	2010 Retained earnings £'000	Total £'000	Share capital £'000	2009 Retained earnings £'000	Total £'000
Balance at 1 April	13	(6,613)	(6,600)	13	(1,394)	(1,381)
Total Comprehensive Income	-	(3,988)	(3,988)	-	(5,219)	(5,219)
Balance at 31 March	<u>13</u>	<u>(10,601)</u>	<u>(10,588)</u>	<u>13</u>	<u>(6,613)</u>	<u>(6,600)</u>



# Sandwell Commercial Finance No 1 plc

## Statement of Financial Position

at 31 March 2010

	Notes	2010 £'000	2009 £'000
<b>Assets</b>			
Cash and cash equivalents	8	6,118	5,458
Deemed loan due from group undertaking	9	112,424	137,222
Deferred tax assets	11	-	1,778
Other assets	12	5	16
<b>Total Assets</b>		<b>118,547</b>	<b>144,474</b>
<b>Liabilities</b>			
Derivative financial instruments	10	6,942	8,467
Debt securities in issue	13	117,340	137,103
Current tax liabilities		-	7
Interest bearing loans and borrowings	14	3,107	3,107
Other payables	15	1,746	2,390
<b>Total Liabilities</b>		<b>129,135</b>	<b>151,074</b>
<b>Equity</b>			
Called up share capital	17	13	13
Retained earnings	18	(10,601)	(6,613)
<b>Total equity attributable to equity holders of the parent</b>		<b>(10,588)</b>	<b>(6,600)</b>
<b>Total equity and liabilities</b>		<b>118,547</b>	<b>144,474</b>

These financial statements were approved by the Board of Directors on 22 September 2010 and were signed on its behalf by

Tom Lynch  
Director



Registered number 05088299

## Sandwell Commercial Finance No 1 plc

### Statement of Cash Flows

for the year ended 31 March 2010

	Notes	2010 £'000	2009 £'000
<b>Cash flow from operating activities</b>			
Loss before taxation		(2,215)	(6,607)
Amortisation of note issue cost		76	364
Net Movement in deferred consideration		(1,037)	(104)
Movements in derivative instruments		(1,525)	6,623
Tax paid		(2)	-
Cashflows from operating activities before changes in operating assets and liabilities		(4,703)	276
Net movement in deemed loan		24,798	17,880
Net movement in interest bearing loans and borrowings		-	(481)
Net movement in loan notes		(19,839)	(17,438)
Net movement in other assets		11	38
Net movement in other payables		393	(535)
<b>Net Cashflow from operating activities</b>		<b>660</b>	<b>(260)</b>
<b>Movement in cash and cash equivalents</b>			
Opening cash and cash equivalents	8	5,458	5,718
Movement in cash and cash equivalents		660	(260)
Closing cash and cash equivalents	8	<b>6,118</b>	<b>5,458</b>

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

### 1 Summary of significant accounting policies

#### Basis of preparation

The principal accounting policies of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. These financial statements have been prepared and approved by the Directors in accordance with International Financial Reporting Standards as adopted by the EU ("Adopted IFRS")

The following Accounting Standard amendments have been applied in 2009/10

Development	Effective date	Impact
IAS 1, Presentation of Financial Statements (2007)	01/04/2009 (mandatory)	This standard replaces the current IAS 1, Presentation of Financial Statements. In summary, IAS 1 sets overall requirements for the presentation of financial statements, guidelines for their structure and minimum requirements for their content. This standard has had a small impact on the presentation of the financial performance of the Company. However, it has not changed the recognition, measurement or disclosure of specific transactions and other events required by other IFRSs.
Amendment to IFRS 7, Financial Instruments Disclosures	01/01/2009	The amendment requires enhanced disclosures about fair value measurements and liquidity risk. These enhanced disclosures are presented in note 2 to these Accounts.

The following standards and interpretations became effective in 2009/10, but were not relevant for the Company's operations

IFRS 2, 'Share-based payment' – Vesting conditions and cancellations

IFRS 8, 'Operating Segments'

IAS 23, 'Borrowing Costs (Revised)'

IAS 32, 'Puttable financial instruments and obligations arising on liquidation'

IFRIC 13, 'Customer loyalty programmes'

IFRIC 16, 'Hedges of a net investment in a foreign operation'

The following standards and interpretations have been issued and are mandatory for the Company's accounting periods beginning on or after 1 July 2009 or later periods and are expected to be relevant to the Company

Development	Impact
IAS 39, 'Financial instruments Recognition and measurement – Eligible hedged items'	The amendment 'Eligible hedged items' was issued in July 2008. It provides guidance for two situations. Firstly, on the designation of a one-sided risk in a hedged item, IAS 39 concludes that a purchased option designated in its entirety as the hedging instrument of a one-sided risk will not be perfectly effective. Secondly, the designation of inflation as a hedged risk or portion is not permitted unless in particular situations. This will not give rise to any changes to the Company's financial statements.
Improvements to IFRS 'Improvements to IFRS' were issued in May 2008	The 'improvements' contain numerous amendments to IFRS that the IASB considers non-urgent but necessary. Application will result in accounting changes for presentation, recognition or measurement purposes, as well as terminology or editorial amendments related to a variety of individual standards. Most of the amendments are effective for annual periods beginning on or after 1 January 2009 and 1 January 2010 respectively, with earlier application permitted. No material changes to accounting policies are expected as a result of these amendments.
IFRS 9, 'Financial instruments part 1 Classification and measurement'	The standard replaces those parts of IAS 39 relating to the classification and measurement of financial assets. While adoption of IFRS 9 is mandatory from 1 January 2013, earlier adoption is permitted. The Group is considering the implications of the standard, the impact on the Company and the timing of its adoption by the Company.
IAS 27 'Consolidated and Separate Financial Statements' (2008)	The changes to this standard require the effects of all transactions with non-controlling interests to be recorded in equity if there has been no change in control. The changes also specify the accounting where control of an entity is lost. This amendment should not significantly impact the Company.

The financial statements have been prepared on an historical cost basis except that derivative financial instruments are stated at their fair value. The preparation of financial statements under IFRS may require the use of certain critical accounting estimates and judgement. Such items include consideration of the impairment of the deemed loan.

#### Going Concern

As stated in the Directors' report, the Company is strictly governed by a number of agreements set out at the outset of the securitisation. These set out agreements with the Company's creditors as to the amount and timing of any payments and such payments are only required to be made if the Company has the funds available to make these payments. It is on this basis that the accounts have been prepared on a Going Concern basis.

## **Sandwell Commercial Finance No 1 plc**

### **Notes**

*(forming part of the financial statements)*

#### **Interest receivable and payable**

Interest income and expense are recognised in the income statement using the effective interest rate method

The effective interest method is a method of calculating the amortised cost of a financial asset or liability and allocating the interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash flows over the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset or liability. When calculating the effective interest rate, the company estimates cash flows considering all contractual terms of the financial instrument. The calculation includes, where appropriate, all amounts payable or receivable by the company that are an integral part of the overall return.

#### **Deferred consideration**

Deferred purchase consideration is deducted from interest income, since the company should not recognise income to which it is not beneficially entitled. Contingent deferred consideration arising in future years is recorded in the income statement in the year in which it arises. Under the terms of the securitisation, the Company retains the rights to 0.01% of the average value of the mortgage backed loan notes, although this amount is only paid if sufficient funds exist once other contractual payments are made. This is reflected in the income statement net of any movements of fair value gains and losses on derivatives.

Profits in excess of 0.01% accrue to West Bromwich Commercial Limited, the originator of the underlying mortgages. The payments of deferred consideration are strictly governed by the priority of payments that sets out how cash can be utilised.

#### **Deemed Loan**

The loans and advances to customers legally sold to the company by the originator fail the derecognition criteria of IAS 39 as the originator has retained significant risk and rewards of ownership and therefore these loans remain on the balance sheet of the originator. IAS 39 therefore requires the seller to recognise a "deemed loan" financial liability on its balance sheet and the resulting "deemed loan" asset is held on the company's balance sheet. This deemed loan initially represents the consideration paid by the company in respect of the acquisition and the beneficial ownership of the securitised loans and advances to customers and is subsequently adjusted due to repayments made by the originator to the company.

The deemed loan is carried at amortised cost using the effective interest method with all movements being recognised in the income statement.

The Company assesses at each balance sheet date whether there is objective evidence that the deemed loan is impaired. Objective evidence of impairment can be defined as one or more events occurring after the initial recognition of the asset that have an impact on the estimated future cash flows of the financial asset that can be reliably estimated.

#### **Offsetting financial instruments**

Financial assets and liabilities, including derivatives are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and where there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### **Financial Liabilities**

Financial liabilities are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Financial liabilities are subsequently stated at amortised cost, any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest rate method.

#### **Derivative financial instruments and hedge accounting**

The company undertakes transactions in derivative financial instruments to hedge its exposure to interest rates arising from its activities.

Derivatives are initially recorded at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and option pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Changes in the fair value of derivative financial instruments are recognised immediately in the income statement.

#### **Cash and cash equivalents**

For the purposes of the cash flow statement, cash comprises of bank deposits. Cash equivalents comprise highly liquid investments that are convertible into cash with an insignificant risk of changes in value, with original maturities of three months or less.

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

## Segmental reporting

The business operates in one business segment and all business is conducted in the UK

## Taxation

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the end of the reporting period

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the end of the reporting period where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the year end. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the end of the reporting period.

## 2 Financial Risk Management

A financial instrument is a contract that gives rise to a financial asset of one entity and a financial liability or equity of another entity. The company's activities expose it to a variety of financial risks including interest rate risk, liquidity risk and credit risk.

The activities of the Company are conducted primarily by reference to a series of securitisation documents (the programme documentation). The securitisation structure has been set up as a means of raising finance for the West Bromwich Building Society Group and no business activities will be undertaken by the Company beyond those set out in the programme documentation.

The Company's exposure to risk on its financial instruments and the management of such risk is largely set out at the inception of the securitisation transaction. The Company's activities and the role of each party to the transaction are clearly defined and documented. Interest rate swaps are undertaken as part of the securitisation to hedge interest rate exposure arising from the underlying financial instruments. The derivative counterparty is selected as a highly rated, regulated financial institution to reduce the risk of default and loss for the Company.

## Interest rate risk

The loan pool is made up of both fixed and variable rate commercial loans. The variable commercial loan rates are reset at the end of each quarter and the interest rate on the loan notes are repriced at each quarterly interest payment date. The Company has entered into derivative contracts to mitigate the risk of a mismatch of LIBOR rates both for the fixed/variable commercial loans and the interest rate for loan notes. The impact of these derivatives is that all fixed rate loans effectively re-price at each quarterly interest payment date. The deemed loan is therefore treated as though it re-prices every 3 months.

Interest rate re-pricing gap information is shown in the table below at 31 March 2010 and 31 March 2009. It provides an estimate of the re-pricing profile of the Company's assets and liabilities. For the major categories of assets and liabilities, the table shows the carrying values of interest earning assets and liabilities, which re-price within selected timeframes.

	2010			2009		
	Not more than 3 months	Non-interest bearing	Total	Not more than 3 months	Non-interest bearing	Total
	£'000	£'000	£'000	£'000	£'000	£'000
<b>Assets</b>						
Bank Deposits	6,118	-	6,118	5,458	-	5,458
Deemed loan due from group undertaking	112,424	-	112,424	137,222	-	137,222
Deferred tax assets	-	-	-	-	1,778	1,778
Other assets	-	5	5	-	16	16
	<u>118,542</u>	<u>5</u>	<u>118,547</u>	<u>142,680</u>	<u>1,794</u>	<u>144,474</u>
<b>Liabilities</b>						
Derivative financial instruments	-	6,942	6,942	-	8,467	8,467
Debt securities in issue	117,340	-	117,340	137,103	-	137,103
Current tax liabilities	-	-	-	-	7	7
Interest bearing loans	3,107	-	3,107	3,107	-	3,107
Other liabilities	-	1,746	1,746	-	2,390	2,390
Total equity	-	(10,588)	(10,588)	-	(6,600)	(6,600)
	<u>120,447</u>	<u>(1,900)</u>	<u>118,547</u>	<u>140,210</u>	<u>4,264</u>	<u>144,474</u>

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

## 2 Financial Risk Management (continued)

### Sensitivity analysis

As previously noted, the Company has been set up in such a way as to eliminate as far as possible, any impact on the Company's cash flows from changes in market conditions. The Company is subject to a number of contractual agreements including the use of derivatives to eliminate market risk from interest rate changes.

However, as a result of the Company's requirement to fair value its derivative instruments, whilst the net overall cashflows of the business would not be affected by any potential changes in interest rates, changes to the fair value of the derivative transactions would need to be reflected in the income statement and statement of financial position (including equity).

At 31 March 2010, if interest rates had been 25bp higher or lower with all other variables held constant, the net effect on the Company's income statement would be plus £0.5m if higher and minus £0.5m if lower (2009: £0.9m if higher and minus £0.9m if lower).

The above adjustment would however have no impact on the cash flows of the Company unless the assets were sold and the derivative instruments cancelled.

### Gross Contractual cash flows

The Company's only significant financial liabilities are amounts owed on debt securities and derivative financial instruments. The timing and amount of any payments to be made for both of these items are determined by the waterfall of payments as laid out in the initial prospectus. In practical terms, the waterfall of payments only allows for (and expects) payments to be made to the extent that funds have been generated from the underlying mortgage assets. If insufficient funds have been generated to meet the full payments expected, then these amounts continue to be accrued until such time as funds are available. The current expected cashflows to be generated from the underlying mortgages are included in the liquidity table below.

### Liquidity risk

The Company's policy to mitigate liquidity risk is through the use of a start-up and subordinated loan from West Bromwich Commercial Limited and a Liquidity facility (see note 14). As the term of the Floating Rate Notes is designed to match the term of the mortgages, there is deemed to be no further liquidity risks facing the Company.

The mortgage assets are principally funded by mortgage backed loan notes. The maturity profile of the loan notes is matched to that of the assets being funded. The loan notes are subject to mandatory redemption in part on each repayment date in accordance with the redemption of the assets. Unless otherwise redeemed or cancelled, the notes will be redeemed at the principal amounts outstanding on the interest payment date falling due in May 2039.

The following is the maturity profile of the Company's financial assets and liabilities:

### 2010

	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years	No Specific maturity	Total
<b>Assets</b>						
Bank Deposits	6,118	-	-	-	-	6,118
Deemed loan due from group undertaking	9,960	9,025	23,870	71,986	(2,417)	112,424
	<u>16,078</u>	<u>9,025</u>	<u>23,870</u>	<u>71,986</u>	<u>(2,417)</u>	<u>118,542</u>
<b>Liabilities and reserves</b>						
Debt securities in issue	9,960	9,025	23,870	74,485	-	117,340
Derivative financial instruments	-	-	-	6,942	-	6,942
Interest bearing loans and borrowings	357	-	-	2,750	-	3,107
	<u>10,317</u>	<u>9,025</u>	<u>23,870</u>	<u>84,177</u>	<u>-</u>	<u>127,389</u>
<b>2009</b>						
<b>Assets</b>						
Bank Deposits	5,458	-	-	-	-	5,458
Deemed loan due from group undertaking	8,295	8,824	20,603	99,500	-	137,222
	<u>13,753</u>	<u>8,824</u>	<u>20,603</u>	<u>99,500</u>	<u>-</u>	<u>142,680</u>
<b>Liabilities and reserves</b>						
Debt securities in issue	8,295	8,824	20,603	99,381	-	137,103
Derivative financial instruments	-	-	-	8,467	-	8,467
Interest bearing loans and borrowings	357	-	-	2,750	-	3,107
	<u>8,652</u>	<u>8,824</u>	<u>20,603</u>	<u>110,598</u>	<u>-</u>	<u>148,677</u>

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

## 2 Financial Risk Management (continued)

### Credit risk

Credit risk arises on the individual loans within the mortgage portfolio which are secured on the underlying commercial properties. Under IFRSs the commercial portfolio is reclassified as a "deemed loan". As a single loan there is no requirement to provide against the individual commercial loans. Impairment will only be an issue when mortgage losses exceed the deferred consideration. Therefore, there is no effect on the overall yield on the "deemed loan". The directors consider that this will be sufficient to recover the full amount of this loan.

To the extent that the income on the deemed loan does not provide sufficient funds to recover the Company's investment in the mortgage portfolio, the Company has no claim on the assets of the West Bromwich Group. The Company's maximum gross exposure to credit loss is therefore equal to the fair value of its involvement in the commercial portfolio (subject to mitigation which may result in the elimination of any obligation to pay deferred consideration to the West Bromwich Group).

The table below shows an analysis of the commercial loan portfolio by type of loan

	2010 £'000	2009 £'000
<b>Concentration by loan type</b>		
Loans secured on commercial property	114,841	135,722
Loans to housing associations	-	-
Loans secured on residential property	-	1,500
	<u>114,841</u>	<u>137,222</u>
Impairment provision	(2,417)	-
	<u>112,424</u>	<u>137,222</u>
 Loans secured on commercial property are further split down into the following	£'000	£'000
Healthcare & Leisure	8,138	10,125
Industrial & Warehouse	25,311	24,321
Office	41,239	47,755
Retail	40,013	53,389
Other	140	132
	<u>114,841</u>	<u>135,722</u>

The average indexed loan to value is 69.2% (2009: 69.1%)

The table below provides further information on the Company's loans and advances to customers by payment due status as at 31 March 2010

	2010 £'000	2009 £'000
<b>Loans neither past due or impaired</b>	104,798	131,154
<b>Not Past Due but Impaired</b>	4,431	822
<b>Past due but not impaired</b>		
- Past due up to 3 months	1,348	2,259
- Past due 3 to 6 months	-	-
- Past due 6 to 12 months	-	1,984
- Past due over 12 months	-	-
<b>Impaired</b>		
- Past due up to 3 months	-	1,003
- Past due 3 to 6 months	3,174	-
- Past due 6 to 12 months	-	-
- Past due over 12 months	1,090	-
- Possessions	-	-
	<u>114,841</u>	<u>137,222</u>
 <b>Fair value of collateral held</b>	2010 £'000	2009 £'000
Not impaired	160,416	202,427
Impaired	5,490	2,420
Possessions	-	-
	<u>165,906</u>	<u>204,847</u>

During the year the company wrote off £1.4m (2009: £nil) fully provided loans

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

### Fair Values of financial assets and liabilities

Set out below is a comparison of book and fair values of the Company's financial instruments at 31 March not held on the statement of financial position at fair value. Where available, market values have been used to determine fair values, otherwise fair values of other instruments have been calculated by discounting the expected future cashflows at the prevailing interest rate.

	2010		2009	
	Book Value £'000	Fair Value £'000	Book Value £'000	Fair Value £'000
<b>Loans and receivables</b>				
Bank Deposits	6,118	6,118	5,458	5,458
Deemed loan due from group undertaking	112,424	113,222	137,222	138,197
<b>Financial Liabilities held at amortised cost</b>				
Debt securities in issue	117,340	117,340	137,103	137,103
Interest bearing loans and borrowings	3,107	3,107	3,107	3,107

#### a) Loans and advances

Loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

#### b) Deposits and borrowings

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand.

#### c) Debt securities in issue

The aggregate fair values are calculated based on quoted market prices. For those notes where quoted market prices are not available, a discounted cash flow model is used based on a current yield curve appropriate for the remaining term to maturity.

The following table summarises the fair value measurement basis used for assets and liabilities held on the statement of financial position at fair value.

	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
<b>2010</b>				
<b>Financial liabilities</b>				
Derivative financial instruments	-	6,942	-	6,942
<b>2009</b>				
<b>Financial liabilities</b>				
Derivative financial instruments	-	8,467	-	8,467

Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as price) or indirectly (i.e. derived from prices)

Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable inputs)

These definitions have been taken from the March 2009 amendment to IFRS 7 'Improving Disclosures about Financial Instruments'.

<b>3</b>	<b>Interest receivable and similar income</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Interest on deemed loans	6,240	9,498
	Bank interest	44	392
	Deferred consideration	1,037	104
	Net income/(expense) on financial instruments	(4,078)	(897)
		<u>3,243</u>	<u>9,097</u>

The deemed loan is not regarded as impaired, the interest received on impaired assets is £ nil (2009 £ nil)



## Sandwell Commercial Finance No 1 plc

### Notes

(forming part of the financial statements)

<b>4</b>	<b>Interest payable and similar charges</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Debt Securities	2,723	8,482
	Other interest	179	323
		<u>2,902</u>	<u>8,805</u>
<b>5</b>	<b>Profit/(Loss) before tax</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Profit/(Loss) before tax is stated after charging		
	Intercompany charges (note 20)	199	221
	Gains/(Losses) on hedging instruments	1,525	(6,623)
	Auditors remuneration		
	Current year (exc VAT)	10	10
<b>6</b>	<b>Information regarding directors and employees</b>		
	The Company has no employees (2009 nil) The directors received no remuneration from the Company in the period (2009 £ Nil)		
<b>7</b>	<b>Taxation</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Current year		
	Corporation tax on (losses) for the period	-	3
	Adjustment in respect of prior periods	(5)	-
	Total current tax	(5)	3
	Deferred tax (note 11)	1,778	(1,391)
	Tax charge/(credit) for the period	<u>1,773</u>	<u>(1,388)</u>
	The tax charge for the year can be reconciled to the profit/(loss) per the income statement as follows		
		<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Profit / (Loss) on ordinary activities before tax	(2,215)	(6,607)
	Tax at 21% (2009 21%)	(465)	(1,388)
	Permanent differences due to permanent regime	465	-
	Adjustments to tax in respect of previous periods	1,773	-
	Total tax charge/(credit) for the year	<u>1,773</u>	<u>(1,388)</u>
	The Emergency Budget on 22 June 2010 announced that the UK corporation tax rate will reduce from 28% to 24% over a period of 4 years from 2011 The first reduction in the UK corporation tax rate from 28% to 27% was substantively enacted on 20 July 2010 and will be effective from 1 April 2011 This will have minimal impact on Sandwell Commercial Finance No 1 plc		
<b>8</b>	<b>Cash and cash equivalents</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Bank deposits	6,118	5,458
		<u>6,118</u>	<u>5,458</u>
<b>9</b>	<b>Deemed loan due from group undertaking</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Repayable		
	Within 1 year	9,960	8,295
	1 to 2 years	9,025	8,824
	2 to 5 years	23,870	20,603
	Over 5 years	71,986	99,500
		<u>114,841</u>	<u>137,222</u>
	Impairment of deemed loan	(2,417)	-
		<u>112,424</u>	<u>137,222</u>
<b>10</b>	<b>Derivative financial instruments</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Liabilities		
	Interest Rate Swaps	6,942	8,467
		<u>6,942</u>	<u>8,467</u>

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

### 11 Deferred tax

Deferred tax is calculated on all temporary timing differences under the liability method using an effective tax rate of 21% (2009 21%)

The movement in the deferred tax asset is as follows

	2010 £'000	2009 £'000
At start of period	1,778	387
(Charge)/credit to income statement - current year	-	1,391
Adjustments in respect of prior years	(1,778)	
At 31 March	<u>-</u>	<u>1,778</u>

Deferred tax assets are attributable as follows

Timing difference in respect of IFRS adjustments	<u>-</u>	<u>1,778</u>
--	----------	--------------

### 12 Other assets

	2010 £'000	2009 £'000
Accrued interest	<u>5</u>	<u>16</u>
	<u>5</u>	<u>16</u>

### 13 Debt securities in issue

	2010 £'000	2009 £'000
<b>Due within 1 year.</b>		
Class A Notes due 2039	9,960	8,295
Unamortised issue costs	<u>-</u>	<u>(76)</u>
	<u>9,960</u>	<u>8,219</u>
<b>Due in more than 1 year</b>		
Class A Notes due 2039	62,380	83,884
Class B Notes due 2039	17,500	17,500
Class C Notes due 2039	12,500	12,500
Class D Notes due 2039	10,000	10,000
Class E Notes due 2039	5,000	5,000
Unamortised issue costs	<u>-</u>	<u>-</u>
	<u>107,380</u>	<u>128,884</u>
	<u><b>117,340</b></u>	<u><b>137,103</b></u>

The Mortgage Backed Floating Rate Notes ("The Notes") due 2039 are secured over a portfolio of commercial mortgage loans. The senior notes ("A" Notes) are secured by the same security as the junior notes ("B" to "E" Notes) but rank in priority to the junior notes in the amount of security being enforced.

The mortgages originated from West Bromwich Building Society. The notes are subject to mandatory redemption in part on each repayment date in an amount equal to the principal received or recovered in respect of the mortgages (except to the extent that substitution takes place during the first 3 years).

If not otherwise redeemed or purchased and cancelled the notes will be redeemed at their principal amount outstanding on the interest payment date falling in May 2039.

Interest on the notes will accrue on a day to day basis and be payable quarterly in arrears (subject to a longer first period) at the following rates above the London Interbank Offer Rate for 3 month sterling deposits ("3 month LIBOR")

Class	Amounts outstanding		Margin over 3 month LIBOR	
	2010 £'000	2009 £'000	Until the payment date falling in May 2009	After the payment date falling in May 2009
A	72,340	92,179	22 Basis points	44 Basis points
B	17,500	17,500	44 Basis points	88 Basis points
C	12,500	12,500	72 Basis points	144 Basis points
D	10,000	10,000	125 Basis points	225 Basis points
E	5,000	5,000	500 Basis points	600 Basis points

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

<b>14 Interest bearing loans and borrowings</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Start up loan	357	357
Sub-ordinated loan	2,750	2,750
	<u>3,107</u>	<u>3,107</u>

The liquidity facility stands at £3.5 million as at 31 March 2010. The facility is up to a maximum of £7.5 million or 3% of the loan note balances, whichever is lower. At 31 March 2010, the amount drawn under the liquidity facility amounted to £nil, and the maximum amount drawn under the facility was £nil. Interest on the drawings is payable to the facility provider at a margin of 0.5% above 3 month LIBOR.

The start up loan, which is repayable in instalments up to 11 May 2009 (subject to sufficient funds being available), attracts interest at 3 month LIBOR plus a margin of 2.5%.

The subordinated loan, which is only repayable once the remaining liabilities of the company have been repaid attracts interest at 3 month LIBOR plus a margin of 5%.

<b>15 Other payables</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Deferred consideration (note 16)	-	1,037
Other liabilities	1,746	1,353
	<u>1,746</u>	<u>2,390</u>

## 16 Deferred consideration

Deferred contingent consideration payable to West Bromwich Commercial Limited is dependent on the extent to which surplus income is generated by the mortgage assets, to which the company holds the beneficial title. The surplus income generated during the year ended 31 March 2010 and payable to West Bromwich Commercial Limited is shown below.

Movements in deferred consideration due to West Bromwich Commercial Limited during the year were as follows:

	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
At start of the year	1,037	1,141
Deferred consideration arising during the year	(1,037)	(104)
Deferred consideration paid during the year	-	-
At end of the year	<u>-</u>	<u>1,037</u>

<b>17 Share capital</b>	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
<i>Authorised</i>		
50,000 Ordinary shares of £1 each	50,000	50,000
<i>Allotted, called up and partly paid</i>		
50,000 Ordinary shares of £1 each, 25p paid	<u>12,500</u>	<u>12,500</u>

## Capital disclosures

The Company is not subject to externally imposed capital requirements in either the current or prior year. The Company manages its ordinary share capital in order that there is sufficient capital, in the opinion of the directors, to support the transactions and level of business undertaken by the Company.

# Sandwell Commercial Finance No 1 plc

## Notes

(forming part of the financial statements)

<b>18</b>	<b>Retained earnings</b>	<b>2010</b>	<b>2009</b>
		<b>£'000</b>	<b>£'000</b>
	Brought forward	(6,613)	(1,394)
	(Loss) for the year	(3,988)	(5,219)
	<b>Carried forward</b>	<b><u>(10,601)</u></b>	<b><u>(6,613)</u></b>

## 19 Parent undertakings and ultimate controlling party

The entire ordinary share capital of the company is owned by Sandwell Finance Holdings Limited. Wilmington Trust SP Services (London) Limited holds 100% of the issued voting share capital of Sandwell Finance Holdings Limited, subject to the terms of a declaration of trust for general charitable purposes. Copies of the parent company's consolidated financial statements can be obtained from Wilmington Trust SP Services (London) Limited at the address shown on page 1.

The company meets the definition of a Special Purpose Entity as defined in IAS27 and is therefore consolidated within the accounts of the West Bromwich Building Society.

Sandwell Commercial Finance No 1 Plc's ultimate controlling party is West Bromwich Building Society. Copies of the group accounts are available from 374 High Street, West Bromwich, B70 8LR, the group and the company's principal place of business.

## 20 Related Party transactions

West Bromwich Commercial Limited view the company as being a subsidiary. Consequently the directors of the company consider them to be related parties. Transactions between the parties are disclosed in the financial statements as follows:

	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Deferred consideration	(1,037)	(104)
Interest on start up loan	13	51
Interest on subordinated loan	166	272
Other fees	23	40
Administration and cash management fees	<u>199</u>	<u>221</u>

Wilmington Trust SP Services (London) Limited view the company as being a subsidiary. Consequently the directors of the company consider them to be related parties. Transactions between the parties are disclosed in the financial statements as follows:

	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Administration and cash management fees	<u>17</u>	<u>18</u>

During the year Sandwell Commercial Finance No 1 plc undertook transactions with the following companies and as at the year end, the following balances were outstanding:

	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
West Bromwich Commercial Limited	3,136	4,177
Wilmington Trust SP Services (London) Limited	-	-