

# RM Leasing Limited

## Annual Report and Financial Statements .

Registered number 05045231

30 November 2012



\*A230QUYQ\*

A12

08/03/2013

#209

COMPANIES HOUSE

## Contents

Directors' Report	1
Statement of directors' responsibilities in respect of the Directors' Report and the financial statements	3
Independent auditor's report to the members of RM Leasing Limited	4
Income Statement	6
Statement of comprehensive income	6
Statement of changes in equity	7
Balance Sheet	8
Cash Flow Statement	9
Notes	10

## Directors' Report

The directors present their report and financial statements for the year ended 30 November 2012

### Principal activity

The principal activity of the Company in the period under review was that of a finance lease company. The company leased vehicles to fellow Group companies. The directors expect that this activity will continue in forthcoming periods.

### Going concern

The Company's business is entirely with fellow Group companies and the Company is therefore not subject to market uncertainties.

The Company is in a net current liability position as at 30 November 2012. The company has received a letter of support from its ultimate parent company RM plc. The directors have satisfied themselves that the group is able to provide this support. Therefore, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis in preparing the annual report and accounts.

### Directors

The directors who held office during the period were as follows:

Douglas Muir	(resigned 31 January 2012)
Andy Robson	(appointed 31 January 2012, resigned 8 May 2012)
Greg Davidson	(appointed 8 May 2012)
Iain McIntosh	

### Results and dividends

The loss for the year after taxation was £15,828 (2011 Profit of £19,950)

No dividend has been paid in 2012 (2011 £nil)

### Statement regarding the disclosure of information to the auditor

In the case of each of the persons who are a director of the company at the date when this report was approved:

- i) so far as they are aware, there is no relevant audit information of which the Company's auditor is unaware, and
- ii) the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with s418 of the Companies Act 2006.

## **Directors' Report** *(continued)*

### **Auditor**

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG Audit Plc will therefore continue in office

By order of the Board



**I McIntosh**  
*Director*

New Mill House  
183 Milton Park  
Abingdon  
Oxfordshire  
OX14 4SE

21 February 2013

## **Statement of directors' responsibilities in respect of the Directors' Report and the financial statements**

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with IFRSs as adopted by the EU and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether they have been prepared in accordance with IFRSs as adopted by the EU, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



**KPMG Audit Plc**  
Arlington Business Park  
Theale  
Reading  
RG7 4SD  
United Kingdom

## **Independent auditor's report to the members of RM Leasing Limited**

We have audited the financial statements of RM Leasing Limited for the year ended 30 November 2012, set out on pages 6 to 18. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the FRC's web-site at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 November 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with IFRSs as adopted by the EU, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Independent auditor's report to the members of RM Leasing Limited** *(continued)*

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

A handwritten signature in black ink, appearing to read 'N. Hughes', with a long horizontal line extending from the end of the signature.

**Neil Hughes (Senior Statutory Auditor)**  
for and on behalf of KPMG Audit Plc, Statutory Auditor  
Chartered Accountants

21 February 2013

## Income Statement

for the year ended 30 November 2012

	<i>Note</i>	<b>Year ended 30 November 2012 £</b>	<b>14 month period ended 30 November 2011 £</b>
Revenue	3	34,295	93,496
<b>Gross profit</b>		<b>34,295</b>	<b>93,496</b>
Other operating income		-	6,782
Other operating costs		(4,579)	(4,510)
<b>Profit from operations</b>	4	<b>29,716</b>	<b>95,768</b>
Investment income	5	-	84
Finance costs	6	(50,776)	(69,129)
<b>(Loss)/Profit before tax</b>		<b>(21,060)</b>	<b>26,723</b>
Tax	7	5,232	(6,773)
<b>(Loss)/Profit for the year/period attributable to equity holders of the company</b>		<b>(15,828)</b>	<b>19,950</b>

All the amounts derive from continuing operations

There are no other comprehensive income items other than the loss for the year, and therefore a separate statement of comprehensive income has not been included



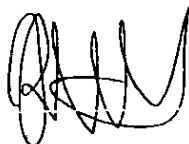
**Statement of changes in equity**  
*for the year ended 30 November 2012*

	Share capital £	Retained earnings £	Total equity £
At 1 October 2010	10,000	52,523	62,523
Profit for the period	-	19,950	19,950
	<hr/>	<hr/>	<hr/>
At 1 December 2011	10,000	72,473	82,473
Loss for the year	-	(15,828)	(15,828)
	<hr/>	<hr/>	<hr/>
At 30 November 2012	<u>10,000</u>	<u>56,645</u>	<u>66,645</u>

**Balance Sheet**  
*at 30 November 2012*

	<i>Note</i>	<b>2012</b> £	<b>2011</b> £
<b>Non-current assets</b>			
Finance lease receivables	8	578,909	792,022
Trade and other receivables	8	10,000	10,000
		<hr/>	<hr/>
		588,909	802,022
<b>Current assets</b>			
Finance lease receivables	8	593,892	866,445
Trade and other receivables	8	191,630	628,278
Tax asset		3,064	-
		<hr/>	<hr/>
		788,586	1,494,723
<b>Total assets</b>		<hr/> <b>1,377,495</b> <hr/>	<hr/> <b>2,296,745</b> <hr/>
<b>Current liabilities</b>			
Trade and other payables	9	(1,310,850)	(2,212,104)
Tax liabilities		-	(2,168)
		<hr/>	<hr/>
		(1,310,850)	(2,214,272)
<b>Net current liabilities</b>		<hr/> <b>(522,264)</b> <hr/>	<hr/> <b>(719,549)</b> <hr/>
<b>Net assets</b>		<hr/> <b>66,645</b> <hr/>	<hr/> <b>82,473</b> <hr/>
<b>Equity attributable to equity holders of the company</b>			
Share capital	11	10,000	10,000
Retained earnings		56,645	72,473
		<hr/>	<hr/>
<b>Total equity</b>		<hr/> <b>66,645</b> <hr/>	<hr/> <b>82,473</b> <hr/>

These financial statements were approved by the Board of Directors on 21 February 2013 and were signed on its behalf by



**I McIntosh**  
*Director*

Company registered number 05045231

**Cash Flow Statement**  
*for the year ended 30 November 2012*

	Year ended 30 November 2012 £	14 month period ended 30 November 2011 £
<b>Profit from operations</b>	<b>29,716</b>	<b>95,768</b>
<b>Operating cash flows before movements in working capital</b>	<b>29,716</b>	<b>95,768</b>
Decrease in receivables	922,314	940,016
Increase/(decrease) in payables	15,395	(178,898)
<b>Cash generated by operations</b>	<b>967,425</b>	<b>856,886</b>
Tax paid	-	(41,719)
Interest paid	(50,776)	(69,129)
<b>Net cash from operating activities</b>	<b>916,649</b>	<b>746,038</b>
<b>Investing activities</b>		
Interest received	-	84
<b>Net cash used in investing activities</b>	<b>-</b>	<b>84</b>
<b>Financing activities</b>		
Decrease in amounts due to Group undertakings	(916,649)	(746,122)
<b>Net decrease in cash and cash equivalents</b>	<b>-</b>	<b>-</b>
Cash and cash equivalents at the beginning of year/period	-	-
<b>Cash and cash equivalents at the end of year/period</b>	<b>-</b>	<b>-</b>

## Notes

*(forming part of the financial statements)*

### 1 General information

RM Leasing Limited is a company incorporated in the United Kingdom under the Companies Act 2006. The nature of the Company's operations and its principal activities are set out in the Directors' Report.

The Company is part of a European listed group, whose ultimate parent is RM plc. The accounting policies are drawn up in accordance with those International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and adopted for use in the EU and therefore comply with Article 4 of the EU IAS Regulation applied in accordance with the provisions of the Companies Act 2006.

#### Adoption of new and revised International Financial Reporting Standards

The IFRIC interpretations, amendments to existing standards and new standards that are mandatory and relevant for the Company's accounting periods beginning on or after 1 December 2011 have been adopted. The following new standards and interpretations have been adopted in the current financial year but have not impacted the reported results or the financial position:

- IAS 34 Interim Financial Reporting, significant events and transactions
- IFRS 7 Financial Instruments: Disclosures, transfers of financial assets

#### New standards and interpretations not yet adopted

At the date of authorisation of these financial statements, the following Standards and Interpretations which have not been applied in these financial statements were in issue but not yet effective (and in some cases had not yet been adopted by the EU):

- IAS 1 Presentation of Financial Statements, presentation of items of Other comprehensive income
- IAS 1 Presentation of Financial Statements, classification of the requirements for comparative data
- IAS 16 Property, Plant and Equipment, classification of servicing equipment
- IAS 19 Employee Benefits, mandatory effective date and transitional requirements
- IAS 27 Consolidated and Separate Financial Statements, investment entities
- IAS 32 Financial Instruments: Presentation, tax effect of distribution to holders of equity instruments, offsetting financial assets and liabilities
- IAS 34 Interim Financial Reporting, interim financial reporting and segment information for total assets and liabilities
- IFRS 1 First-time Adoption of IFRS – repeated application, borrowing costs, Government loans
- IFRS 7 Financial Instruments, Disclosure – offsetting financial assets and financial liabilities
- IFRS 9 Financial instruments
- IFRS 10 Consolidated Financial Statements
- IFRS 11 Joint Arrangements
- IFRS 12 Disclosure of Interests in Other Entities
- IFRS 13 Fair value measurement

## Notes

*(forming part of the financial statements)*

### 1 General information *(continued)*

The Directors are finalising their analysis and do not expect that the adoption of the standards listed above will have a material impact on the financial statements of the Company in future periods, except as follows

- IFRS 9 will impact both the measurement and disclosures of Financial Instruments,
- IFRS 13 will impact the measurement of fair value for certain assets and liabilities as well as the associated disclosures,

Beyond the information above, it is not practicable to provide a reasonable estimate of the effect of these standards until a detailed review has been completed

The Parent Company has indicated its intention to implement FRS 101 Reduced Disclosure Framework for the year ended 30 November 2013 unless objections are received from shareholders. This will impact the financial statements for future periods

### 2 Significant accounting policies

The principal IFRS accounting policies adopted by the Company are listed below

#### *Basis of preparation*

The financial statements have been prepared on the historical cost basis. The preparation of financial statements, in conformity with generally accepted accounting principles, requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

Although these estimates are based on the directors' best knowledge of current events and actions, actual results ultimately may differ from those estimates.

#### *Going concern*

The Company's business activities are set out in the Directors' Report on pages 1 and 2.

The Company's business is entirely with fellow Group companies and the Company is therefore not subject to market uncertainties.

The Company is in a net current liability position as at 30 November 2012. The Company has received a letter of support from its ultimate parent company RM plc. The Directors have satisfied themselves that the Group is able to provide this support. Therefore, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis in preparing the annual report and financial statements.

#### *Revenue*

Revenue represents interest income in respect of finance lease agreements where the company is lessor and amounts receivable for services provided to group companies net of VAT.

The recognition of finance income is based on a pattern reflecting a constant periodic rate of return on the company's net investment in the finance lease. Revenue from the administration of the sale of cars is recognised upon transfer to the purchaser of the significant risks and rewards of ownership.

## Notes (continued)

### 2 Accounting policies (continued)

#### *Finance leases*

Where the company enters into a lease arrangement as lessor and substantially all the risks and rewards incidental to legal ownership are transferred to the lessee the arrangement is treated as a finance lease. Assets held under a finance lease are recognised in the statement of financial position, presented as a receivable at an amount equal to the net investment in the lease.

#### *Financial instruments*

##### *Trade and other receivables*

Trade and other receivables are not interest bearing and are stated at their original invoiced value.

##### *Amounts due to Group companies*

Amounts due to group companies are interest bearing and are stated at the original amount advanced.

#### *Taxation*

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### *Dividends*

Dividends are recognised as a liability in the period in which the shareholder's right to receive payment has been established.

### 3 Revenue

An analysis of the Company's revenue is as follows:

	Year ended 30 November 2012 £	14 month period ended 30 November 2011 £
Revenue from finance lease agreements	34,295	93,496
Investment income	-	84
<b>Total revenue</b>	<b>34,295</b>	<b>93,580</b>

## Notes (continued)

### 4 Profit from operations

(Loss)/Profit is stated after charging

	Year ended 30 November 2012 £	14 month period ended 30 November 2011 £
Auditor's remuneration for audit services	2,500	2,500

There were no staff employed in the current year or preceding period. The amount of directors' emoluments charged to the Company by the parent, RM Education Ltd (formerly RM Education plc), is £nil (2011 £nil).

### 5 Investment income

	Year ended 30 November 2012	14 month period ended 30 November 2011
Other finance income	-	84

### 6 Finance costs

	Year ended 30 November 2012 £	14 month period ended 30 November 2011 £
Interest on amounts due to Group companies	50,776	69,129

## Notes (continued)

### 7 Tax

#### a) Analysis of tax (income)/charged in income statement

	Year ended 30 November 2012 £	14 month period ended 30 November 2011 £
<b>Current taxation</b>		
UK corporation tax	(5,232)	6,773
<b>Total current tax (income)/expense</b>	<b>(5,232)</b>	<b>6,773</b>

#### b) Factors affecting the tax income/charge for the year

There is no difference between the total tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit on ordinary activities before tax

#### c) Factors that may affect future tax charges

The Autumn Statement on 5 December 2012 included an announcement that the UK corporation tax rate will reduce to 21% by 2014. Prior to that statement, a reduction in the rate from 26% to 25% (effective from 1 April 2012) had been substantively enacted on 5 July 2011, and further reductions to 24% (effective from 1 April 2012) and 23% (effective from 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively. This will reduce the Company's future current tax charge accordingly.



## Notes (continued)

### 8 Other financial assets

	2012 £	2011 £
<b>Non current</b>		
Finance lease receivables - Amounts owed by Group companies	578,909	792,022
Other debtors - Amounts owed by Group companies	10,000	10,000
	<u>588,909</u>	<u>802,022</u>
<b>Current</b>		
Finance lease receivables - Amounts owed by Group companies	593,892	866,445
Trade receivables - Amounts owed by Group companies	185,872	626,378
Other debtors	5,758	1,900
	<u>785,522</u>	<u>1,494,723</u>
	<u><u>1,374,431</u></u>	<u><u>2,296,745</u></u>

	Minimum lease payments		Present value of minimum lease payments	
	2012	2011	2012	2011
<b>Amounts receivable under finance lease contracts</b>				
Within one year	614,377	896,902	593,892	866,445
In the second to fifth years inclusive	592,773	808,356	578,909	792,022
	<u>1,207,150</u>	<u>1,705,258</u>	<u>1,172,801</u>	<u>1,658,467</u>
Less unearned finance income	<u>(34,349)</u>	<u>(46,791)</u>	<u>-</u>	<u>-</u>
Present value of minimum lease payments receivable	<u><u>1,172,801</u></u>	<u><u>1,658,467</u></u>	<u><u>1,172,801</u></u>	<u><u>1,658,467</u></u>
<b>Analysed as</b>				
Non-current finance lease receivables (recoverable after 12 months)			578,909	792,022
Current finance lease receivables (recoverable within 12 months)			593,892	866,445
			<u>1,172,801</u>	<u>1,658,467</u>

The directors consider that the carrying amount of trade and other receivables approximates their fair value

The directors do not believe any of the receivables to be impaired

Amounts owed by group companies are interest free and repayable on demand

## Notes (continued)

### 9 Other financial liabilities – Trade and other payables

	2012 £	2011 £
<b>Current</b>		
Other taxation and social security	25,536	61,000
Other creditors and accruals	55,159	4,300
Amounts due to Group companies	1,230,155	2,146,804
	<u>1,310,850</u>	<u>2,212,104</u>

Other creditors and accruals principally comprise amounts outstanding for the purchase of vehicles and ongoing costs. The average credit period taken for trade purchases is 29 days (2011: 36 days).

The directors consider that the carrying amount of trade and other payables approximates to their fair value.

Amounts due to group companies are interest bearing at LIBOR plus 2% (2011: LIBOR plus 2%).

### 10 Financial instruments

	Note	2012 £	2011 £
Carrying value of financial assets and financial liabilities			
<b>Financial assets – Loans and receivables</b>			
Finance lease receivables		1,172,801	1,658,467
Trade and other receivables	8	201,630	638,278
		<u>1,374,431</u>	<u>2,296,745</u>
<b>Financial liabilities – Loans and payables</b>			
Trade and other payables	9	1,310,850	2,212,104

The main risks arising from the Company's financial assets and liabilities are market risk (interest rate risk), credit risk and liquidity risk. The Board reviews and agrees policies on a regular basis for managing the risks associated with these assets and liabilities. It is, and has been throughout the period under review, the Company's policy that no trading in financial instruments shall be undertaken and the Company does not hold or issue derivative financial instruments for speculative purposes.

## Notes (continued)

### 11 Financial instruments (continued)

#### Interest rate risk

The interest bearing financial assets and liabilities held by the Company are the finance lease receivable and payables with other Group companies. Interest on finance lease contracts is charged at base rate + 2%, which is fixed at the date of acquiring the asset. Therefore there is no exposure to interest rate movements on finance lease agreements entered into prior to 1 December 2011. If interest rates had been 1% higher during the period, interest income would have been £1,818 higher (1% lower £1,692 lower). The Company does not hedge this exposure.

Interest on payables due to Group companies is charged at LIBOR + 2% (2011 LIBOR + 2%)

Interest rate risk sensitivity on payables (assuming all other variables remain constant)

	2012		2011	
	Income sensitivity	Equity sensitivity	Income sensitivity	Equity sensitivity
1% increase in interest rates	(19,245)	(19,245)	(26,349)	(26,349)
1% decrease in interest rates	19,245	19,245	26,349	26,349

#### Credit risk

The Company's principal financial assets are other receivables. The Company's credit risk is primarily attributable to its trade and other receivables which arise from fellow Group companies.

#### Liquidity risk

Cash is managed to ensure that sufficient liquid funds are available with a variety of counterparties, but principally other Group companies, through short, medium and long-term cash flow forecasting.

#### Capital risk management

The Company's capital risk is managed at a Group level. Capital employed is measured as shareholder's equity less net funds.

## Notes (continued)

### 11 Share capital

	2012 £	2011 £
Allotted, called up but not fully paid 10,000 ordinary shares of £1 each	10,000	10,000

### 12 Related party transactions

During the period, there were no transactions between the Company and its ultimate parent undertaking, RM plc. The Company entered into the following transactions with other Group companies:

	2012 £	2011 £
Revenue from finance lease agreements	34,295	93,496
Capital charges received under finance lease agreements	979,245	1,706,052
Finance charges incurred on funding advances	50,776	(69,129)
Net transfers to fellow subsidiary under finance arrangements	(967,509)	(746,122)

All balances payable to and receivable from as disclosed in notes 9 and 10 are with fellow subsidiaries of the Group.

### 13 Ultimate parent undertaking

The Company's immediate and ultimate parent undertaking is RM plc, a company incorporated in the United Kingdom.

The largest and the smallest group of undertakings for which group accounts are drawn up and of which the Company is a member is RM plc. The financial statements of RM plc are publicly available and may be obtained from RM plc, New Mill House, 183 Milton Park, Abingdon, Oxfordshire, OX14 4SE.