**Abbreviated Accounts** 

for the 6 months ended 31 December 2012

\*L2HS

4 27/09/2013 COMPANIES HOUSE

#148

FRIDAY

Registered number:

05013101

Abbreviated Balance Sheet as at 31 December 2012

	Notes		31 Dec 12 £		30 Jun 12 £
Fixed assets					
Intangible assets	2		1,588,142		1,764,602
Tangible assets	3		271,220		411,866
Investments	4	_	10,001	_	10,001
			1,869,363		2,186,469
Current assets					
Debtors	5	1,430,348		905,393	
Cash at bank and in hand		300,508		306,632	
		1,730,856		1,212,025	
Creditors: amounts falling du	ıe				
within one year		(2,815,924)		(2,462,184)	
Net current liabilities			(1,085,068)		(1,250,159)
m . 1		-		-	
Total assets less current liabilities			784,295		936,310
Creditors: amounts falling du	ıe				
after more than one year			(267,735)		(239,164)
Provisions for liabilities			-		(1,335)
Net assets			516,560		695,811
Conital and recommen					
Capital and reserves Called up share capital	7		1,366		1,366
Share premium	,		1,057,080		1,057,080
Profit and loss account			(541,886)		(362,635)
a			516,560		695,811
Shareholders' funds			310,300		0,5,511

The directors are satisfied that the company is entitled to exemption from the requirement to obtain an audit under section 477 of the Companies Act 2006

Members have not required the company to obtain an audit in accordance with section 476 of the Act

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts

The accounts have been prepared in accordance with the provisions in Part 15 of the Companies Act 2006 applicable to companies subject to the small companies regime

A Martinez

Director

Approved by the board on 26 September 2013

# Notes to the Abbreviated Accounts for the period ended 31 December 2012

#### 1 Accounting policies

#### Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The accounts have been prepared on a going concern basis as, despite losses in the period, the business continues to be cash generating and is forecasting improving profitability

#### Turnover

Turnover represents revenue recognised by the Company in respect of services, supplied during the period excluding value added tax and discounts. As the Company invoices in advance of the service being provided, this has resulted in deferred income at the balance sheet date.

#### Goodwill

Goodwill, representing the excess of the consideration for an acquired business compared with the fair value of net assets acquired, is capitalised and written off evenly over 5 years, as in the opinion of the directors this represents the period over which the goodwill is effective. The useful economic lives are reviewed at the end of each reporting period.

### Tangible fixed assets

Depreciation has been provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property	33% straight line 33% - 50% straight line		
Computer software & content Computer equipment	33% straight line		
Office equipment	25% straight line		

The directors have agreed that externally generated content available for subscribers should be capitalised as a tangible fixed asset rather than being written off immediately to the profit and loss account, as it is felt that this better reflects their continuing use in generating revenue for the Company

#### **Impairments**

Goodwill and fixed assets are reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable or as otherwise required by relevant accounting standards

Shortfalls between the carrying value of fixed assets and their recoverable amounts, being the higher of net realisable value and value in use, are recognised as impairments

# Notes to the Abbreviated Accounts for the period ended 31 December 2012

#### Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes

Deferred tax assets, relating to unutilised tax losses, are recognised to the extent that the company is expected to generate sufficient profits in the foreseeable future for these losses to be utilised. Tax losses that are not expected to be utilised in the foreseeable future are not recognised.

Deferred taxation is calculated on an un-discounted basis at the tax rates which are expected to apply in the periods when the timing differences will reverse

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

### Leasing and hire purchase commitments

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lessor. Lease payments are treated as consisting of capital and interest elements and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

All other leases are "operating leases" and the annual rentals are charged to the profit and loss account on a straight line basis over the lease term

Rent free periods or other incentives received by entering into a lease are accounted for over the period of the lease so as to spread the benefit received over the lease term or, if shorter, the period ending when prevailing market rentals become payable

Intangible fixed assets	£
Cost At 1 July 2012	1,764,602
At 31 December 2012	1,764,602
Amortisation Provided during the period	176,460
At 31 December 2012	176,460
Net book value At 31 December 2012	1,588,142
At 30 June 2012	1,764,602

# **Notes to the Abbreviated Accounts** for the period ended 31 December 2012

3	Tangible fixed assets			£	
	Cost At 1 July 2012 Additions At 31 December 2012			476,312 4,491 480,803	
	Depreciation At 1 July 2012 Charge for the period At 31 December 2012 Net book value			64,446 145,137 209,583	
	At 31 December 2012 At 30 June 2012			271,220 411,866	
4	Investments			£	
	Cost At 1 July 2012			10,001	
	At 31 December 2012			10,001	
	The company holds 20% or more of	the share capital	of the following	companies	
	Company	Country of registration	Shares held Class	%	Nature of business
	Procurement Leaders Ltd	England	Ordinary	100	Dormant
	Procurement Intelligence Unit Ltd	England	Ordinary	100	Provision of procurement research Ceased trading on 14 June 2012
	Sigaria Incorporated	United States	Ordinary	100	Sales services for Sigaria Ltd
5				31 Dec 12 £	30 Jun 12 £
	Debtors include			93,256	_
	Amounts due after more than one y	ear		93,230	

# Notes to the Abbreviated Accounts for the period ended 31 December 2012

6	Loans			31 Dec 12 £	30 Jun 12 £
	Creditors include				
	Amounts falling due for payment after more than five years				31,577
7	Share capital	Nominal value	31 Dec 12 Number	31 Dec 12 £	30 Jun 12 £
	Allotted, called up and fully paid Ordinary shares	£0 001 each	1,365,544	1,366	1,366

## 8 Loans to directors

At the end of the period the directors were indebted to the Company as follows

 R Pope
 8,660

 A Martinez
 25,034

 M Perera
 59,562

Interest was charged on all directors loans at a rate of 4% These loans are repayable in over one year from the balance sheet date