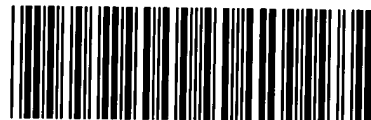


Registered number: 04985151

# **JONES LANG LASALLE UK HANOVER**

## **ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017**

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**JONES LANG LASALLE UK HANOVER**

**COMPANY INFORMATION**

<b>Directors</b>	R Bloxam CM Ireland
<b>Company secretary</b>	RH Webster NG Taylor
<b>Registered number</b>	04985151
<b>Registered office</b>	30 Warwick Street London W1B 5NH
<b>Independent auditors</b>	KPMG LLP Chartered Accountants and Statutory Auditors 15 Canada Square Canary Wharf London E14 5GL

## **JONES LANG LASALLE UK HANOVER**

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## JONES LANG LASALLE UK HANOVER

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

#### Business review

The results for the year, as shown on page 6, and the financial position of the Company, as shown on page 7 are considered to be satisfactory by the directors despite the small impairment of investment in the Company's subsidiary undertaking, and due to the net asset position of the Company.

The directors consider that the Company will continue to develop its business in the UK and will continue to finance group companies.

#### Principal risks and uncertainties

From the perspective of the Company, the key risk, which management view as theoretical, continues to be based on the ongoing performance of the Company's subsidiary holdings. These companies are all entities within the Jones Lang LaSalle group of companies ("the group"). Otherwise, risks are integrated with the principal risks of the group and are managed in accordance with group guidelines.

In relation to the assessment and monitoring of economic, political and regulatory risks, the Company is continuing to evaluate the impact of the outcome of the 2016 referendum in relation to the UK's membership of the EU on the Company's business strategy and business risks in the short, medium and long term. In the short term there is no significant impact expected on the Company's business activities, there will be no immediate change in business strategy, and it does not affect the going concern position of the Company. Over the course of the expected two year transition period following the March 2017 notification of intention to leave the EU, the Company continues to closely monitor developments and will make appropriate changes to the business strategy once the impact on the UK and European real estate services industry is more certain.

#### Financial key performance indicators

The results of the Company show a post tax loss of €23,510 (2016: loss of €22,563). The Company has net assets of €1,070,899 (2016: €1,094,409).

This report was approved by the board on 26 October 2018 and signed on its behalf.



**RH Webster**  
Secretary

**JONES LANG LASALLE UK HANOVER**

**DIRECTORS' REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2017**

The directors present their report and the financial statements for the year ended 31 December 2017.

**Principal activity**

The principal activity of the Company is financing fellow group companies.

**Results and dividends**

The loss for the year, after taxation, amounted to €16,080 (2016: loss €22,563):

The directors did not pay an interim dividend during the year (2016: €nil). The directors do not recommend the payment of a final dividend (2016: €nil).

**Directors**

The directors who served during the year were:

R Bloxam  
CM Ireland

**Political contributions**

The Company made no political donations or incurred any political expenditure during the year.

**Disclosure of information to auditors**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

**Auditors**

Under section 487(2) of the Companies Act 2006, KPMG LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board on 26 October 2018 and signed on its behalf.



**RH Webster**  
Secretary

## JONES LANG LASALLE UK HANOVER

### **DIRECTORS' RESPONSIBILITIES STATEMENT IN RESPECT OF THE STRATEGIC REPORT, THE DIRECTORS' REPORT AND THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law, including FRS 102 *'The Financial Reporting Standard applicable in the UK and Republic of Ireland'*.

Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF JONES LANG LASALLE UK HANOVER**

### **Opinion**

We have audited the financial statements of Jones Lang LaSalle UK Hanover (the 'Company') for the year ended 31 December 2017, which comprise the Statement of Financial Position, the Income Statement, the Statement of Changes in Equity and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 2017 and of its loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including *FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **Going concern**

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

### **Strategic report and directors' report**

The directors are responsible for the strategic report and the director's report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the other information;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF JONES LANG LASALLE UK HANOVER (CONTINUED)**

### **Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### **Directors' responsibilities**

As explained more fully in their statement set out on page 3, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

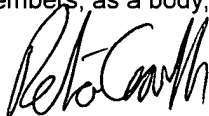
### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Peter Crabb (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
Chartered Accountants

15 Canada Square  
Canary Wharf  
London

E14 5GL

Date: 31/10/18



# JONES LANG LASALLE UK HANOVER

## INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2017

	Note	2017 €	2016 €
Amounts written off investments	6	(16,080)	(22,563)
<b>Loss before taxation</b>		<u>(16,080)</u>	<u>(22,563)</u>
<b>Loss after taxation</b>		<u>(16,080)</u>	<u>(22,563)</u>

There were no recognised gains and losses for 2017 or 2016 other than those included in the income statement.

The notes on pages 9 to 13 form part of these financial statements.

**JONES LANG LASALLE UK HANOVER**  
**REGISTERED NUMBER: 04985151**

**STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2017**

	Note	2017 €	2016 €
<b>Fixed assets</b>			
Investments	6	1,078,329	1,094,409
		<u>1,078,329</u>	<u>1,094,409</u>
<b>Total assets less current liabilities</b>		1,078,329	1,094,409
<b>Net assets</b>		<u>1,078,329</u>	<u>1,094,409</u>
<b>Capital and reserves</b>			
Called up share capital	7	345,000	345,000
Other reserves	8	1,755,008	1,755,008
Profit and loss account	8	(1,021,679)	(1,005,599)
		<u>1,078,329</u>	<u>1,094,409</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

*26 October 2018*

*CM Ireland*

CM Ireland

Director

The notes on pages 9 to 13 form part of these financial statements.

# JONES LANG LASALLE UK HANOVER

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

	Called up share capital	Other reserves	Profit and loss account	Total equity
	€	€	€	€
At 1 January 2017	345,000	1,755,008	(1,005,599)	1,094,409
<b>Comprehensive income for the year</b>				
Loss for the year	-	-	(16,080)	(16,080)
<b>Total comprehensive income for the year</b>	-	-	(16,080)	(16,080)
<b>Total transactions with owners</b>	-	-	-	-
<b>At 31 December 2017</b>	<b>345,000</b>	<b>1,755,008</b>	<b>(1,021,679)</b>	<b>1,078,329</b>

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Called up share capital	Other reserves	Profit and loss account	Total equity
	€	€	€	€
At 1 January 2016	345,000	1,755,008	(983,036)	1,116,972
<b>Comprehensive income for the year</b>				
Loss for the year	-	-	(22,563)	(22,563)
<b>Total comprehensive income for the year</b>	-	-	(22,563)	(22,563)
<b>Total transactions with owners</b>	-	-	-	-
<b>At 31 December 2016</b>	<b>345,000</b>	<b>1,755,008</b>	<b>(1,005,599)</b>	<b>1,094,409</b>

The notes on pages 9 to 13 form part of these financial statements.

## **JONES LANG LASALLE UK HANOVER**

### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017**

#### **1. Accounting policies**

##### **1.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The functional and presentation currency of these financial statements is Euro rounded to the nearest Euro.

The following principal accounting policies have been applied:

##### **1.2 Financial reporting standard 102 - reduced disclosure exemptions**

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 4 Statement of Financial Position paragraph 4.12(a)(iv);
- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.41(b), 11.41(c), 11.41(e), 11.41(f), 11.42, 11.44 to 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.27, 12.29(a), 12.29(b) and 12.29A;
- the requirements of Section 26 Share-based Payment paragraphs 26.18(b), 26.19 to 26.21 and 26.23;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Jones Lang LaSalle Incorporated as at 31 December 2017 and these financial statements may be obtained from Jones Lang LaSalle Incorporated, 200 East Randolph Drive, Chicago, Illinois 60601, USA..

##### **1.3 Going concern**

The financial statements have been prepared on the going concern basis which the directors believe to be appropriate for the following reasons:

- The directors assessed the Company's financial position, and they have a reasonable expectation that the Company will be able to continue in operational existence for the foreseeable future;
- There are no material uncertainties related to events or conditions that may cast significant doubt about the ability of the Company to continue as a going concern.

On the basis of their assessment the directors believe that it remains appropriate to prepare the financial statements on a going concern basis.

##### **1.4 Valuation of investments**

Investments in subsidiaries are measured at cost less accumulated impairment.

## JONES LANG LASALLE UK HANOVER

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies (continued)

##### 1.5 Interest income

Interest income is recognised in the Income statement using the effective interest method.

##### 1.6 Taxation

Tax is recognised in the Income statement, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

#### 2. Judgments in applying accounting policies and key sources of estimation uncertainty

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The directors have not made any judgments in the process of applying the accounting policies that have a significant effect on the amounts recognised in the financial statements other than already disclosed in the notes to the accounts or made any key assumptions concerning the future and any other key sources of estimation uncertainty at the reporting date, that have a significant risk of resulting in material adjustments to the carrying amounts of assets and liabilities within the next financial year.

#### 3. Auditors' remuneration

	2017 €	2016 €
Fees payable to the Company's auditor and its associates for the audit of the Company's annual accounts	3,000	589
	<u>3,000</u>	<u>589</u>

The audit fee has been borne by Jones Lang LaSalle Limited, a fellow group company, in both 2017 and 2016.

#### 4. Employees

The Company has no employees (2016: nil) and the directors did not receive any remuneration in either year for qualifying services, as a director of this entity, from the Company.

**JONES LANG LASALLE UK HANOVER**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**5. Taxation**

	2017 €	2016 €
<b>Total current tax</b>	<u>-</u>	<u>-</u>

**Factors affecting tax charge for the year**

The tax assessed for the year is different than (2016: different than) the standard rate of corporation tax in the UK of 19.25% (2016: 20%). The differences are explained below:

	2017 €	2016 €
Loss on ordinary activities before tax	<u>(16,080)</u>	<u>(22,563)</u>
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.25% (2016: 20%)	<u>(3,095)</u>	<u>(4,513)</u>
<b>Effects of:</b>		
Expenses not deductible for tax purposes	3,095	4,513
Group relief	-	-
<b>Total tax charge for the year</b>	<u>-</u>	<u>-</u>

**Factors that may affect future tax charges**

The main rate of UK corporation tax for 2017 is 19.25%, it was reduced from 20% to 19% effective from 1 April 2017 (2016: 20%) by Finance Act 2016. Finance Act 2016 has set the UK corporation tax rate for the Financial Year 2020, commencing 1 April 2020, at 17%.

**JONES LANG LASALLE UK HANOVER**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**6. Fixed asset investments**

	Investments in subsidiary companies €
<b>Cost or valuation</b>	
At 1 January 2017	2,100,008
At 31 December 2017	<u>2,100,008</u>
<b>Impairment</b>	
At 1 January 2017	1,005,599
Charge for the period	16,080
At 31 December 2017	<u>1,021,679</u>
<b>Net book value</b>	
At 31 December 2017	<u>1,078,329</u>
At 31 December 2016	<u>1,094,409</u>

**Subsidiary undertakings**

The following were subsidiary undertakings of the Company:

Name	Class of shares	Holding	Principal activity
Jones Lang LaSalle Electronique Sarl	Ordinary shares	100 %	Real estate services

Name	Registered office
Jones Lang LaSalle Electronique Sarl	41 Rue du Puits, L-8070 Bertrange, Luxembourg

The aggregate of the share capital and reserves as at 31 December 2017 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

	Aggregate of share capital and reserves €	Profit/(loss) €
Jones Lang LaSalle Electronique Sarl	1,085,640	(16,080)
	<u>1,085,640</u>	<u>(16,080)</u>

JONES LANG LASALLE UK HANOVER

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017

7. Share capital

	2017 €	2016 €
<b>Allotted, called up and fully paid</b>		
345,000 Ordinary shares of €1 each	<u>345,000</u>	<u>345,000</u>

8. Reserves

**Other reserves**

The other reserve was created in 2012 when the Company carried out a share premium reduction to convert its share premium account to a distributable reserve.

**Profit and loss account**

Company's accumulated profits less any accumulated losses available for the distribution to shareholders.

9. Post balance sheet events

There are no events after the reporting period, up to the date the financial statements are signed, requiring disclosure in these financial statements.

10. Controlling party

The Company's immediate parent company during the year was Jones Lang LaSalle Corporate Solutions Holdings Inc., registered office c/o Corporation Service Company, 2711 Centerville Road, Suite 400, Wilmington, Delaware 19808, United States. The ultimate parent company is Jones Lang LaSalle Incorporated, a company incorporated in Maryland, USA.

The only group in which the financial statements of the Company are consolidated is that headed by Jones Lang LaSalle Incorporated. Copies of the group financial statements of Jones Lang LaSalle Incorporated can be obtained from Jones Lang LaSalle Incorporated, 200 East Randolph Drive, Chicago, Illinois 60601.