**Directors' Report and Financial Statements** 

for the year ended 31 December 2009



### **COMPANY INFORMATION**

### DIRECTORS

Stuart C Reid Ian G Story

### **SECRETARY**

Mrs L McDonell

### **AUDITORS**

PricewaterhouseCoopers LLP

### **DIRECTORS' REPORT**

The directors have pleasure in submitting their report together with the audited financial statements for the year ended 31 December 2009

#### PRINCIPAL ACTIVITIES

The Company's principal business is that of a holding company for subsidiaries engaged in insurance broking, risk management & consultancy

#### **BUSINESS REVIEW**

#### Results and performance

The Company's result for the year amounted to £Nil (2008 £11,779)

### Key performance indicators and principal risks & uncertainties

Key performance indicators are not deemed to be relevant for this company Principal risks & uncertainties are consistent with the rest of the group, for details please refer to the consolidated financial statements of Bluefin Insurance Group Limited

#### **Future prospects**

The company is expected to remain as a holding company for the foreseeable future

#### GOING CONCERN

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the director's report business review

The company has net current liabilities therefore AXA UK Plc has agreed to provide financial support for the next twelve months

### **DIVIDENDS**

The directors of the Company do not recommend the payment of a final dividend for the year ended 31 December 2009 (2008 £Nil)

### **DIRECTORS**

The directors of the Company at the date of this report and those who have served throughout the year are shown on page 1

### INDEMNIFICATION OF DIRECTORS

Directors & Officers insurance has been maintained throughout the year

### **DIRECTORS' REPORT (CONTINUED)**

#### STATEMENT OF DISCLOSURE OF INFORMATION TO AUDITORS

Each of the directors at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware,
   and
- the director has taken all the steps that he or she ought to have taken as a director to make himself or herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution that they will be reappointed will be proposed at the annual general meeting

Approved by the Board of Directors and signed on behalf of the Board

Mr I G Story Director

21 July 2010

### INDEPENDENT AUDITORS' REPORT

We have audited the financial statements of Smart & Cook Holdings Limited for the year ended 31 December 2009 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

### Respective responsibilities of directors and auditors

As explained more fully in the directors' responsibilities statement set out on page 3 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2009 and of its result for the year then ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

### INDEPENDENT AUDITORS' REPORT (CONTINUED)

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Matthew Nichols (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
London
22 July 2010

### **PROFIT & LOSS ACCOUNT**

for the year ended 31 December 2009

	Note	2009 £	2008 £
Interest receivable and similar income	4	-	16,474
Profit on ordinary activities before taxation	on	<del></del>	16,474
Tax on profit on ordinary activities	5	-	(4,695)
Retained profit for the year	11		11,779

All activities relate to continuing operations

There are no material differences between the profit on ordinary activities before taxation and the retained profit for the current or preceding financial year and their historical cost equivalents

There are no recognised gains and losses for the current or preceding financial year other than as stated in the profit and loss account

# BALANCE SHEET as at 31 December 2009

		2000	
	Note	2009 £	2008 £
Fixed assets		*	*
Investments	6	22,241,322	22,241,322
Current assets			
Debtors	7	20,956,015	20,962,319
Cash at bank and in hand		13,911	27,287
		20,969,926	20,989,606
Creditors: amounts falling due within one year	8	(45,614,227)	(45,633,907)
Net current liabilities		(24,644,301)	(24,644,301)
Total net liabilities		(2,402,979)	(2,402,979)
Capital & reserves			
Called-up share capital	9	351,741	351,741
Share premium	10	341,260	341,260
Profit and loss account	10	(3,095,980)	(3,095,980)
Total equity shareholders' deficit	11	(2,402,979)	(2,402,979)

The financial statements on pages 6 to 11 were approved by the Board on 21 July 2010 and were signed on its behalf by

Mr I G Story Director

21 July 2010

### NOTES TO THE FINANCIAL STATEMENTS

#### 1 ACCOUNTING POLICIES

The financial statements are prepared in accordance with the Companies Act 2006 and applicable United Kingdom accounting standards. The particular accounting policies adopted, which have been consistently applied in the current and previous year, are described below.

#### (a) Accounting convention

The financial statements are prepared on the going concern basis under the historical cost convention

#### (b) Investments

Investments are stated at cost less provision for impairment in value

#### (c) Cash flow statement

Under FRS 1 – Cash Flow Statements (revised 1996), the Company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a subsidiary undertaking of a parent undertaking which produces a consolidated cash flow statement. The cash flow of the Company is consolidated in the Bluefin Insurance Group Limited group financial statements.

#### (d) Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets and liabilities are not discounted.

#### 2 INFORMATION REGARDING DIRECTORS AND EMPLOYEES

There have been no employment costs in either the current or preceding financial year

#### 3. OPERATING PROFIT

Auditors' remuneration of £5,000 (2008 £5,000) was borne by Bluefin Insurance Services Limited on behalf of Smart & Cook Holdings Limited in both the current and previous financial year

# 4. INTEREST RECEIVABLE AND SIMILAR INCOME

	2009 £	2008 £
Bank interest receivable		16,474

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

5	TAX ON PROFIT ON ORDINARY ACTIVITIE	s			
			2009		2008
			£		£
	UK tax based on the profit for the year	=	<del>-</del>	;	4,695
	The standard rate of current tax for the year, based of the current tax charge for the year is equal to 28% reconciliation				
	Profit on ordinary activities before tax	=	<u>-</u>	:	16,474
	Tax on profit on ordinary activities at standard rate		-		4,695
	Current tax charge for the year		-	,	4,695
6	INVESTMENTS				Subsidiaries £
	At 1 January 2009 and 31 December 2009			:	22,241,322
	The principal operating subsidiary undertakings are				
		Principal activity	Country of registration	Share Class	s held %
	Thornton Grove (Holdings) Limited	Holding Company	England and Wales	Ordinary	100
7.	DEBTORS				
			2009 £		2008 £
	Amounts owed by fellow subsidiary undertakings	=	20,956,015	=	20,962,319

Amounts owed by fellow subsidiary undertakings falling due within on year are unsecured, interest free, and have no fixed date of repayment

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

σ	. CREDITORS: amounts falling due within one year		2009		2008
			£		£
	Trade creditors		-		1,100
	Corporation Tax		4,695		4,695
	Amounts owed to parent company		45,609,532		43,025,313
	Amounts owed to fellow subsidiary undertakings		-		2,602,799
			45,614,227		45,633,907
	Amounts owed to parent company and fellow subsidiar date of repayment	ry undertakings ai	re unsecured, in	terest free, and	have no fixed
9	. CALLED-UP SHARE CAPITAL				
			2009		2008
	AN A J. H. J. BOH. I	No.	£	No.	£
	Allotted, called-up and fully-paid				
	Ordinary shares of 1p each	35,174,134	351,741	35,174,134	351,741
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights as	<del></del>			
10.	Ordinary shares of 1p each	<del></del>	dividend and d	istribution righ	
10	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights as	<del></del>	dividend and d	istribution righ	nts
10	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights as	<del></del>	dividend and d	istribution righ	
10	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights as	<del></del>	Profit and loss account	istribution righ Share premium	nts <b>Total</b>
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights at RESERVES  At 1 January 2009 and at 31 December 2009	nd rank equally to	Profit and loss account £	Share premium £	Total £
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights as  RESERVES	nd rank equally to	Profit and loss account £	Share premium £	Total £
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights at RESERVES  At 1 January 2009 and at 31 December 2009	nd rank equally to	Profit and loss account £ (3,095,980)	Share premium £	Total £ (2,754,720)
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights at RESERVES  At 1 January 2009 and at 31 December 2009	nd rank equally to	Profit and loss account £ (3,095,980)  DERS' FUND: 2009	Share premium £	Total £ (2,754,720)
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights at RESERVES  At 1 January 2009 and at 31 December 2009  RECONCILIATION OF MOVEMENTS IN EQUIT	nd rank equally to	Profit and loss account £ (3,095,980)  DERS' FUND: 2009	Share premium £	Total £ (2,754,720)
	Ordinary shares of 1p each  All types of ordinary shares carry equal voting rights at RESERVES  At 1 January 2009 and at 31 December 2009  RECONCILIATION OF MOVEMENTS IN EQUIT	nd rank equally to	Profit and loss account £ (3,095,980)  DERS' FUND: 2009	Share premium £	Total £ (2,754,720)  2008 £

(2,402,979)

(2,402,979)

Closing equity shareholders' funds

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 12. GROUP ACCOUNTS

The financial statements present information about the Company as an individual undertaking and not about its group. The Company has not prepared group financial statements as it is exempt from the requirement to do so by section 400 of the Companies Act 2006 as it is a subsidiary undertaking of Bluefin Insurance Group Limited, a Company incorporated in United Kingdom, and is included in the consolidated financial statements of that Company.

#### 13. ULTIMATE PARENT COMPANY

The Company's immediate parent is Bluefin Insurance Group Limited, a company incorporated in Great Britain and registered in England and Wales

The Company's ultimate parent is AXA, a company incorporated in France The parent of the largest and smallest group which includes the Company and for which group financial statements are prepared is Bluefin Insurance Group Limited Copies of the Bluefin Insurance Group Limited group financial statements can be obtained from Registrar of Companies, Companies House, 3 Crown Way, Maindy, Cardiff, CF4 3UZ