

KAUFMANN DIRECT LIMITED
REPORT AND FINANCIAL STATEMENTS
YEAR ENDED 31 DECEMBER 2009

SATURDAY



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COMPANIES HOUSE

REGISTERED IN ENGLAND NUMBER: 4935859

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KAUFMANN DIRECT LIMITED

COMPANY INFORMATION**DIRECTORS**

N S Hardman
J A Horwood

SECRETARY

N S Hardman

REGISTERED OFFICE

Avonmouth Way
Avonmouth
Bristol
BS11 9HX

BANKERS

Bank of Scotland
PO Box 208
21 Prince Street
Bristol
BS99 7JG

AUDITORS

Nexia Smith & Williamson LLP
Portwall Place
Portwall Lane
Bristol
BS1 6NA

DIRECTORS' REPORT

The directors present their annual report and the financial statements for the year ended 31 December 2009

Principal Activities and Business Review

The principal activity of the company is the sourcing and distribution of natural storage products principally for contract supply customers

Financial Risk Management

The company's financial instruments, other than derivatives, comprise borrowings, cash at bank and various items including trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to fund the company's operations.

The company also enters into forward foreign currency contracts. The purpose of these is to manage the currency risks arising from the company's overseas purchasing operations. It is, and has been throughout the period under review, the company's policy that no trading in financial instruments shall be undertaken.

The directors review the company's exposure to foreign currency risks and when appropriate enter into forward contracts.

Results and Dividends

The financial statements disclose a profit on ordinary activities after tax of £59,250 (2008: £376,346).

The directors propose a dividend of £nil (2008: £nil).

Directors

The directors who held office during the year are listed below:

P W Turner (retired 31 December 2009)
N S Hardman
J A Horwood

Auditors

A resolution to re-appoint Nexia Smith & Williamson LLP as the company's auditor will be put to the Annual General Meeting.

DIRECTORS' REPORT (CONTINUED)

Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as each of the directors are aware

- there is no relevant audit information of which the company's auditors are unaware, and
- all the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.



N S Hardman
Secretary

Approved by the Board of Directors on 18 March 2010

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF KAUFMANN DIRECT LIMITED

We have audited the financial statements of Kaufmann Direct Limited for the year ended 31 December 2009 which comprise the Profit and Loss Account, Balance Sheet, Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/UKNP.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF KAUFMANN DIRECT LIMITED (continued)

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

Nexia Smith & Williamson LLP

JONATHAN TALBOT (Senior Statutory Auditor)

For and on behalf of

NEXIA SMITH & WILLIAMSON LLP

Chartered Accountants

& Statutory Auditor

Bristol

18 Mar 2010

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 DECEMBER 2009**

	Note	2009 £	2008 £
Turnover	2	1,059,989	2,068,644
Cost of sales		(881,704)	(1,675,569)
Gross profit		178,285	393,075
Distribution costs		(13,306)	(28,004)
Administrative expenses		(6,826)	(11,874)
		(20,132)	(39,878)
Operating profit	4	158,153	353,197
Interest receivable and similar charges		26,456	38,713
Profit on ordinary activities before taxation		184,609	391,910
Tax on profit on ordinary activities	5	(125,359)	(15,564)
Profit on ordinary activities after taxation for the financial year	8	59,250	376,346

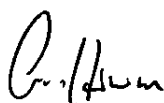
There are no recognised gains or losses in the current or preceding year other than as stated above. The results for the current and prior year derive from the company's continuing activities.

The notes on pages 9 to 12 form part of these financial statements

KAUFMANN DIRECT LIMITED**BALANCE SHEET
AT 31 DECEMBER 2009**

		2009	2008
		£	£
Current assets			
Debtors	6	-	572,537
Cash at bank & in hand		<u>1,435,079</u>	<u>876,372</u>
		1,435,079	1,448,909
Creditors amounts falling due within one year			
Trade creditors		-	197,566
Amounts owed to fellow subsidiary		109,609	-
Corporation tax payable		15,783	15,596
Accruals & deferred income		<u>31,010</u>	<u>16,320</u>
		(156,402)	(229,482)
Net assets		<u>1,278,677</u>	<u>1,219,427</u>
Capital and reserves			
Called up share capital	7	1,000	1,000
Profit and loss account	8	<u>1,277,677</u>	<u>1,218,427</u>
Shareholders' funds	9	<u>1,278,677</u>	<u>1,219,427</u>

These financial statements were approved by the Board of Directors on 18/03/10 and are signed on their behalf by



J A Horwood
Director
Company number



N S Hardman
Director
4935859

The notes on pages 9 to 12 form part of these financial statements

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2009**

	Note	2009 £	2008 £
Net cash inflow from operating activities	10	547,814	107,186
Returns on investments and servicing of finance			
Interest received and similar income		26,456	38,713
Net cash inflow from returns on investments and service of finance		26,456	38,713
Taxation			
UK corporation tax paid		(15,563)	(14,783)
Tax paid		(15,563)	(14,783)
Net cash inflow before financing		558,707	131,116
Increase in cash in the year	11, 12	558,707	131,116

The notes on pages 9 to 12 form part of these financial statements

**NOTES TO THE REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2009****1 ACCOUNTING POLICIES**

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

a Accounting Convention

The financial statements are prepared under the historical cost convention.

b Deferred Taxation

Deferred taxation is provided on timing differences that have originated but not reversed at the balance sheet date, arising from the different treatment of items for financial statements and taxation purposes. The provision is not discounted.

c Foreign Currencies

Normal trading activities undertaken in foreign currencies are recorded in sterling at the actual exchange rates as of the date of the transactions, unless they are covered by forward exchange contracts where the rate of the contract is used. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates ruling at that date. Translation differences are dealt with in the profit and loss account.

2 TURNOVER

Turnover represents sales to external customers after deduction of trade discounts and value added tax. The turnover and profit are attributable to the company's principal activity, the importation and distribution of products principally for contract supply customers, and arise in the UK.

3 INFORMATION REGARDING DIRECTORS AND EMPLOYEES

The company has no employees.

The directors are directors of fellow subsidiaries and their remuneration is disclosed in those companies' financial statements. It is not practicable to allocate their remuneration between their services for the companies.

4 OPERATING PROFIT

	2009	2008
	£	£
Operating profit is after charging:		
Auditors' remuneration – audit	3,000	2,170
Auditors' remuneration – other	1,000	720
	<hr/>	<hr/>

NOTES TO THE REPORT AND FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2009

5 TAX ON PROFIT ON ORDINARY ACTIVITIES

	2009	2008
	£	£
United Kingdom corporation tax at 21% (2008 20.75%)		
Current year	15,750	15,564
Group relief payable/(receivable)	109,609	-
	<u>125,359</u>	<u>15,564</u>

Factors affecting tax charge for period

The tax rate for the period is higher than the standard rate of corporation tax in the UK (28 per cent). The differences are explained below

	2009	2008
	%	%
Standard rate of corporation tax in the United Kingdom	28.0	28.0
Effects of:		
Small companies relief	(7.0)	(1.4)
Group relief not paid for	(12.5)	(22.6)
Payment for group relief	59.4	-
UK corporation tax rate for the period	<u>67.9</u>	<u>4.0</u>

6 DEBTORS

	2009	2008
	£	£
Trade debtors	-	572,537
VAT recoverable	-	-
	<u>-</u>	<u>572,537</u>

7 SHARE CAPITAL

	2009	2008
	£	£
Authorised		
1,000 ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>
Called up, allotted and fully paid		
1,000 ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>

NOTES TO THE REPORT AND FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2009

8 PROFIT AND LOSS ACCOUNT

	2009	2008
	£	£
At 1 January	1,218,427	842,081
Profit for the financial year	59,250	376,346
At 31 December	<u>1,277,677</u>	<u>1,218,427</u>

9 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2009	2008
	£	£
At 1 January	1,219,427	843,081
Profit for the financial year	59,250	376,346
At 31 December	<u>1,278,677</u>	<u>1,219,427</u>

10 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2009	2008
	£	£
Operating profit	158,153	353,197
Decrease/(increase) in debtors	572,537	(243,126)
Decrease in creditors	(182,876)	(2,885)
Net cash inflow from operating activities	<u>547,814</u>	<u>107,186</u>

11 ANALYSIS OF THE CHANGES IN NET FUNDS

	At 31 December 2008	Cash flows	At 31 December 2009
	£	£	£
Cash at bank and in hand	<u>876,372</u>	<u>558,707</u>	<u>1,435,079</u>

**NOTES TO THE REPORT AND FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2009****12 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS**

	2009	2008
	£	£
Increase in cash in the year (note 11)	558,707	131,116
Movement in net funds in the year	558,707	131,116
Net funds brought forward	876,372	745,256
Net funds carried forward	1,435,079	876,372

13 GROUP BORROWINGS

The company is party to the group banking arrangements of Silampos UK Limited and as such, any deposits held by the company are offsettable against borrowings in other group companies. It is also a cross guarantor of the group's banking facilities. These facilities are secured by fixed and floating charges which cover the assets of the company. At 31 December 2009 the net liability under these arrangements amounted to £nil (2008: £nil).

14 RELATED PARTY TRANSACTIONS

The company has taken advantage of section 17 of FRS 8 (Related Party Transactions) and has not disclosed details of transactions with fellow group companies or investees of the group who qualify as related parties on the grounds that these transactions are included in the consolidated financial statements of the parent company.

The immediate parent company is Silampos UK Limited.

Consolidated financial statements for Silampos UK Limited are available from Companies House, Crown Way, Cardiff, CF14 3UZ.

15 FINANCIAL COMMITMENTS**Fair value of derivatives**

There were no derivatives at 31 December 2009 or at 31 December 2008.