

**Company Registration No. 04759979 (England and Wales)**

**GLASSWORKS LONDON LIMITED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 SEPTEMBER 2013**

FRIDAY



\*L36KVDGJ\*

LD2

25/04/2014

#21

COMPANIES HOUSE

# GLASSWORKS LONDON LIMITED

## COMPANY INFORMATION

---

<b>Directors</b>	H Macleod N Fox A Hearsum
<b>Secretary</b>	H Macleod
<b>Company number</b>	04759979
<b>Registered office</b>	25 Harley Street London W1G 9BR
<b>Auditors</b>	Gerald Edelman 25 Harley Street London W1G 9BR
<b>Business address</b>	33-34 Great Pulteney Street London W1F 9NP

---

# **GLASSWORKS LONDON LIMITED**

## **CONTENTS**

---

	<b>Page</b>
Directors' report	1 - 2
Independent auditors' report	3 - 4
Profit and loss account	5
Balance sheet	7
Notes to the financial statements	8 - 17

---

# GLASSWORKS LONDON LIMITED

## DIRECTORS' REPORT

**FOR THE YEAR ENDED 30 SEPTEMBER 2013**

---

The directors present their report and financial statements for the year ended 30 September 2013

### Principal activities and review of the business

The principal activity of the company continued to be that of post production

A review of the company's business during the year and information relating to its financial instruments are given in the consolidated financial statements of the parent company, Cadboll Holdings Limited

### Results and dividends

The results for the year are set out on page 5

### Directors

The following directors have held office since 1 October 2012

H Macleod

N Fox

A Hearsum

Charitable donations	2013 £	2012 £
During the year the company made the following payments		
Charitable donations	6,511	6,325

Charitable donations - The recipients, amounts and purpose of the donations are as follows

Rainbow Trust - £1,200 Childrens charity

Macmillan Cancer Trust - £2,225 Cancer care and support

D Fanthorpe Fund - £1,800 Charitable support fund

Other - £1,286

### Auditors

The auditors, Gerald Edelman, are deemed to be reappointed under section 487(2) of the Companies Act 2006

# GLASSWORKS LONDON LIMITED

## DIRECTORS' REPORT (CONTINUED)

**FOR THE YEAR ENDED 30 SEPTEMBER 2013**

---

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Statement of disclosure to auditors**

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

H Macleod  
Director

11 April 2014



# **GLASSWORKS LONDON LIMITED**

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE MEMBERS OF GLASSWORKS LONDON LIMITED**

---

We have audited the financial statements of Glassworks London Limited for the year ended 30 September 2013 set out on pages 5 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 September 2013 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# GLASSWORKS LONDON LIMITED

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### TO THE MEMBERS OF GLASSWORKS LONDON LIMITED

---

#### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



**Engin Zekia FCA (Senior Statutory Auditor)**  
for and on behalf of Gerald Edelman

11 April 2014

**Chartered Accountants**  
**Statutory Auditor**

25 Harley Street  
London  
W1G 9BR

# GLASSWORKS LONDON LIMITED

## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 SEPTEMBER 2013

	Notes	2013 £	2012 £
Turnover	2	6,089,783	6,964,364
Cost of sales		(4,630,804)	(5,465,283)
Gross profit		1,458,979	1,499,081
Administrative expenses		(1,685,777)	(1,604,683)
Other operating income		40,676	50,754
Operating loss	3	(186,122)	(54,848)
Exceptional income	4	-	216,183
(Loss)/profit on ordinary activities before interest		(186,122)	161,335
Other interest receivable and similar income	5	2,657	912
Interest payable and similar charges	6	(20,460)	(27,892)
(Loss)/profit on ordinary activities before taxation		(203,925)	134,355
Tax on (loss)/profit on ordinary activities	7	(90,866)	(50,447)
(Loss)/profit for the year	15	(294,791)	83,908

The profit and loss account has been prepared on the basis that all operations are continuing operations



# GLASSWORKS LONDON LIMITED

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

**FOR THE YEAR ENDED 30 SEPTEMBER 2013**

---

	Notes	2013 £	2012 £
(Loss)/profit for the financial year		(294,791)	83,908
Currency translation differences on foreign currency net investments		<u>20,081</u>	<u>(42,343)</u>
Total recognised gains and losses relating to the year		<u><u>(274,710)</u></u>	<u><u>41,585</u></u>

# GLASSWORKS LONDON LIMITED

## BALANCE SHEET

AS AT 30 SEPTEMBER 2013

	Notes	2013 £	£	2012 £	£
<b>Fixed assets</b>					
Tangible assets	9		137,075		148,089
<b>Current assets</b>					
Debtors	10	1,781,512		1,842,293	
Cash at bank and in hand		259,816		457,374	
		2,041,328		2,299,667	
<b>Creditors: amounts falling due within one year</b>	11	(1,425,100)		(1,381,548)	
<b>Net current assets</b>			616,228		918,119
<b>Total assets less current liabilities</b>			753,303		1,066,208
<b>Creditors: amounts falling due after more than one year</b>	12		(3,472)		(41,667)
			749,831		1,024,541
<b>Capital and reserves</b>					
Called up share capital	14		200		200
Other reserves	15		(8,584)		(28,665)
Profit and loss account	15		758,215		1,053,006
<b>Shareholders' funds</b>	16		749,831		1,024,541

Approved by the Board and authorised for issue on 11 April 2014

H Macleod  
Director

Company Registration No. 04759979

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

**FOR THE YEAR ENDED 30 SEPTEMBER 2013**

---

### **1 Accounting policies**

#### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention

The company has taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a subsidiary undertaking where 90 percent or more of the voting rights are controlled within the group

#### **1.2 Compliance with accounting standards**

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### **1.3 Turnover**

Turnover is in respect of the provision of services including fees, commissions and rechargeable expenses. Where recorded turnover exceeds amounts invoiced to clients, the excess is classified as accrued income. Income is taken on fee income in the period to which it relates. Project income is recognised in the period in which the project is worked on.

Income is recognised on the following bases,

Unbilled costs relating to contracts for services are included at rechargeable value in accrued income.

Unbilled costs relating to contracts for products are carried forward at the lower of cost and net realisable value with no profit recognition.

#### **1.4 Research and development**

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### **1.5 Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold	Over term of lease
Plant and machinery	Over 3 years
Fixtures, fittings & equipment	Over 3 - 5 years

#### **1.6 Leasing**

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### **1.7 Pensions**

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

### 1 Accounting policies (continued)

#### 1.8 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 2 Turnover

#### Geographical market

	Turnover 2013 £	2012 £
United Kingdom	3,882,568	4,954,286
Europe	2,207,215	2,010,078
	<u>6,089,783</u>	<u>6,964,364</u>

### 3 Operating loss

	2013 £	2012 £
--	-----------	-----------

Operating loss is stated after charging		
Depreciation of tangible assets	117,837	177,954
Loss on foreign exchange transactions	-	16,217
Fees payable to the company's auditor for the audit of the company's annual accounts	15,000	13,000
Accountancy services	1,376	-
and after crediting		
Profit on foreign exchange transactions	<u>(10,281)</u>	<u>-</u>

### 4 Exceptional income

The exceptional income relates to a capital distribution from a subsidiary undertaking.

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

**FOR THE YEAR ENDED 30 SEPTEMBER 2013**

---

<b>5</b>	<b>Investment income</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Bank interest	2,657	912
		<u>2,657</u>	<u>912</u>
		<u>2,657</u>	<u>912</u>

<b>6</b>	<b>Interest payable</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Lease finance charges	3,130	-
	Other interest	17,330	27,892
		<u>20,460</u>	<u>27,892</u>
		<u>20,460</u>	<u>27,892</u>

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

<b>7</b>	<b>Taxation</b>	<b>2013</b> <b>£</b>	<b>2012</b> <b>£</b>
	<b>Domestic current year tax</b>		
	U K corporation tax	7,364	14,333
	Overseas corporation tax	63,611	44,255
	<b>Total current tax</b>	<b>70,975</b>	<b>58,588</b>
	<b>Deferred tax</b>		
	Origination and reversal of timing differences	19,891	(8,141)
		<u>90,866</u>	<u>50,447</u>
	<b>Factors affecting the tax charge for the year</b>		
	(Loss)/profit on ordinary activities before taxation	(203,925)	134,355
	(Loss)/profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 20.00% (2012 - 24.00%)	<u>(40,785)</u>	<u>32,245</u>
	<b>Effects of</b>		
	Non deductible expenses	14,408	19,973
	Depreciation add back	23,541	43,697
	Capital allowances	(28,301)	(36,617)
	Tax losses utilised	38,501	-
	Foreign tax adjustments	50,889	-
	Other tax adjustments	12,722	(710)
		<u>111,760</u>	<u>26,343</u>
	<b>Current tax charge for the year</b>	<b><u>70,975</u></b>	<b><u>58,588</u></b>
<b>8</b>	<b>Dividends</b>	<b>2013</b> <b>£</b>	<b>2012</b> <b>£</b>
	Ordinary interim paid	-	50,000

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

### 9 Tangible fixed assets

	Land and buildings Leasehold	Plant and machinery	Fixtures, fittings & equipment	Total
	£	£	£	£
<b>Cost</b>				
At 1 October 2012	449,396	1,483,356	436,309	2,369,061
Exchange differences	6,185	5,518	10,879	22,582
Additions	62,410	35,751	16,495	114,656
Disposals	(115,838)	(216,469)	(168,604)	(500,911)
At 30 September 2013	402,153	1,308,156	295,079	2,005,388
<b>Depreciation</b>				
At 1 October 2012	428,397	1,393,266	399,309	2,220,972
Exchange differences	5,911	4,377	10,318	20,606
On disposals	(106,029)	(216,469)	(168,604)	(491,102)
Charge for the year	29,538	57,444	30,855	117,837
At 30 September 2013	357,817	1,238,618	271,878	1,868,313
<b>Net book value</b>				
At 30 September 2013	44,336	69,538	23,201	137,075
At 30 September 2012	20,999	90,090	37,000	148,089

### 10 Debtors

	2013	2012
	£	£
Trade debtors	1,114,355	1,086,955
Amounts owed by parent and fellow subsidiary undertakings	307,097	240,608
Other debtors	14,009	7,248
Prepayments and accrued income	301,746	443,286
Deferred tax asset (see note 13)	44,305	64,196
	<u>1,781,512</u>	<u>1,842,293</u>

The deferred tax asset is recoverable after more than one year

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

11 Creditors: amounts falling due within one year	2013 £	2012 £
Bank loan	41,667	45,139
Trade creditors	346,032	340,782
Amounts owed to parent and fellow subsidiary undertakings	19,871	44,534
Corporation tax	73,359	8,588
Other taxes and social security costs	256,176	251,508
Directors' current accounts	10,594	66
Other creditors	218,504	256,032
Accruals and deferred income	458,897	434,899
	<u>1,425,100</u>	<u>1,381,548</u>

The bank loan is secured on the company's assets

Other creditors include a balance of £147,063 (2012 £197,705) in respect of factoring with the Royal Bank of Scotland which is subject to normal commercial invoice discounting terms

12 Creditors: amounts falling due after more than one year	2013 £	2012 £
Bank loan	<u>3,472</u>	<u>41,667</u>
<b>Analysis of loans</b>		
Wholly repayable within five years	<u>45,139</u>	<u>86,806</u>
	45,139	86,806
Included in current liabilities	<u>(41,667)</u>	<u>(45,139)</u>
	<u>3,472</u>	<u>41,667</u>
<b>Loan maturity analysis</b>		
In more than one year but not more than two years	<u>-</u>	<u>41,667</u>

The bank loan is secured on the company's assets



# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

### 13 Deferred tax

The deferred tax asset (included in debtors, note 10) is made up as follows:

	2013 £
Balance at 1 October 2012	(64,196)
Profit and loss account	19,891
Balance at 30 September 2013	<u>(44,305)</u>

	2013 £	2012 £
Decelerated capital allowances	<u>(44,305)</u>	<u>(64,196)</u>

### 14 Share capital

	2013 £	2012 £
Allotted, called up and fully paid		
15,200 Ordinary 'A' shares of 1p each	152	152
4,800 Ordinary 'B' shares of 1p each	48	48
	<u>200</u>	<u>200</u>

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

### 15 Statement of movements on reserves

	Other reserves (see below) £	Profit and loss account £
Balance at 1 October 2012	(28,665)	1,053,006
Loss for the year	-	(294,791)
Foreign currency translation differences	20,081	-
Balance at 30 September 2013	<u>(8,584)</u>	<u>758,215</u>

#### Other reserves

##### Currency translation reserve decrease

Balance at 1 October 2012	(28,665)
Other reserve movement	20,081
Balance at 30 September 2013	<u>(8,584)</u>

### 16 Reconciliation of movements in shareholders' funds

	2013 £	2012 £
(Loss)/Profit for the financial year	(294,791)	83,908
Dividends	-	(50,000)
	<u>(294,791)</u>	<u>33,908</u>
Movements on other reserves	20,081	(42,343)
	<u>(274,710)</u>	<u>(8,435)</u>
Net depletion in shareholders' funds	1,024,541	1,032,976
Opening shareholders' funds	<u>749,831</u>	<u>1,024,541</u>
Closing shareholders' funds	<u>749,831</u>	<u>1,024,541</u>

# GLASSWORKS LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2013

### 17 Financial commitments

At 30 September 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 September 2014

	Land and buildings		Other	
	2013	2012	2013	2012
	£	£	£	£
Operating leases which expire				
Within one year	-	29,500	214,498	388,652
Between two and five years	405,048	405,048	138,253	173,763
	<u>405,048</u>	<u>434,548</u>	<u>352,751</u>	<u>562,415</u>

### 18 Directors' remuneration

	2013	2012
	£	£
Remuneration for qualifying services	184,385	280,646
Company pension contributions to defined contribution schemes	57,200	65,160
	<u>241,585</u>	<u>345,806</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 2 (2012 - 2)

### 19 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was

	2013	2012
	Number	Number
Production and administration staff	<u>68</u>	<u>65</u>

#### Employment costs

	2013	2012
	£	£
Wages and salaries	3,195,754	3,111,443
Social security costs	377,267	322,960
Other pension costs	115,917	200,867
	<u>3,688,938</u>	<u>3,635,270</u>

# **GLASSWORKS LONDON LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**

***FOR THE YEAR ENDED 30 SEPTEMBER 2013***

---

### **20 Control**

The ultimate parent company is Cadboll Holdings Limited, a company registered in England and Wales, and under the control of H Macleod

### **21 Related party relationships and transactions**

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company

# GLASSWORKS LONDON LIMITED

## DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 SEPTEMBER 2013

	2013		2012	
	£	£	£	£
<b>Turnover</b>				
Sales		6,089,783		6,964,364
<b>Cost of sales</b>				
Direct costs	843,493		1,631,780	
Wages and salaries (excl NI)	2,687,873		2,661,544	
Directors' remuneration	149,785		176,586	
Employer's NI contributions	341,993		294,788	
Directors' pension costs	36,400		55,600	
Staff pension scheme costs	48,197		125,187	
Hire of plant and machinery	291,606		257,336	
Repairs to plant and machinery	197,727		177,163	
Depreciation on plant and machinery	33,730		85,299	
		(4,630,804)		(5,465,283)
<b>Gross profit</b>		1,458,979		1,499,081
<b>Administrative expenses</b>		(1,685,777)		(1,604,683)
		(226,798)		(105,602)
<b>Other operating income</b>				
Rent receivable		40,676		50,754
<b>Operating loss</b>		(186,122)		(54,848)
<b>Exceptional items</b>				
Exceptional income	-		216,183	
		-		216,183
<b>Other interest receivable and similar income</b>				
Bank interest received		2,657		912
<b>Interest payable</b>				
Lease finance charges paid	3,130		-	
Other interest paid	17,330		27,892	
		(20,460)		(27,892)
<b>(Loss)/profit before taxation</b>		(203,925)		134,355