DIRECTORS' REPORT
AND
FINANCIAL STATEMENTS FOR THE NINE MONTH PERIOD ENDED
31 DECEMBER 2011



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#### DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE NINE MONTH PERIOD ENDED 31 DECEMBER 2011

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#### **DIRECTORS AND ADVISORS**

#### **Directors**

(appointed 18 October 2011) P J Cox A G Gourlay (appointed 18 October 2011) D G Lane (appointed 18 October 2011) A J Powell (appointed 18 October 2011) I B Balfour (resigned 18 October 2011) (resigned 18 October 2011) M A Donn C H Dix (resigned 18 October 2011) R L Groome (resigned 18 October 2011) C Waples (resigned 18 October 2011) (appointed 18 October 2011, resigned 18 October 2011) R W Christie (appointed 18 October 2011, resigned 18 October 2011) N G B Parker P J Sheldrake (appointed 18 October 2011, resigned 18 October 2011) S Sidhu (appointed 18 October 2011, resigned 18 October 2011) C A Reed (resigned 30 June 2011)

#### Company secretary and registered office

Asset Management Solutions Limited 3rd Floor 46 Charles Street Cardiff CF10 2GE (appointed 18 October 2011)

M B Lewis (resigned 18 October 2011)

#### **Auditor**

Deloitte LLP
Chartered Accountants and Statutory Auditor
Cardiff, UK
CF10 5BT

#### Solicitors

Denton Wilde Sapte LLP One Fleet Place London EC4M 7WS

#### Principal bankers

Bank of Scotland Corporate New Uberior House 11 Earl Grey Street Edinburgh EH3 9BN

#### **DIRECTORS' REPORT**

The Directors submit their Annual Report and the audited financial statements for the nine month period ended 31 December 2011

The Directors' report has been prepared in accordance with the special provisions relating to small companies under section 417 of the Companies Act 2006

#### **BUSINESS REVIEW AND PRINCIPAL ACTIVITIES**

On 18 October 2011, the Company was purchased by Community Solutions Investment Partners Limited (CSIP), who are a proven private sector community development partner. The principal activity of the Company is to provide management services to a number of companies which operate in the healthcare market under the Local Improvement Finance Trust ("LIFT") initiative

The core services of the Company are provided via Management Services Agreements (MSAs) to the LIFT Companies. Following the renegotiation of the MSAs with the six LIFT companies from 1 July 2010 and, with further stringent management of overhead costs, the Company has been able to generate an improved operating profit for the period.

There have not been any significant changes in the Company's principal activities in the nine months under review. Significant structural changes in the primary care market, however, will necessitate a strategic review by the Company over the next twelve months to determine how best to respond to the changing marketplace with additional services.

On 30 November 2011, the Company's name was changed from Primary Plus Limited to Community Solutions Partnership Services Limited. The Company also changed its accounting reference date from 31 March to 31 December.

#### GOING CONCERN

The Company has generated an operating profit for the period and the forecasts demonstrate that it is able to generate an ongoing operating profit, positive cash flow and has no additional funding requirements for the foreseeable future

Based on current and ongoing forecasts, the directors believe that the business is able to manage any business risks despite the current economic situation, and have the resources to operate in the foreseeable future, being a period of no less than twelve months from the date of approval of these accounts. Accordingly, they continue to adopt the going concern basis in preparing the annual financial statements.

#### **RESULTS AND DIVIDENDS**

The profit for the nine month period before taxation amounted to £291,457 (March 2011 - £148,879) After a taxation credit of £150,000 (March 2011 - £nil), the profit for the period was £441,457 (March 2011 - £148,879)

The Directors do not recommend the payment of a dividend (year ended March 2011 - £nil)

#### INDEPENDENT AUDITOR AND DISCLOSURE OF INFORMATION TO THE INDEPENDENT AUDITOR

In the case of each of the persons who are directors of the company at the date when this report was approved

- So far as each director is aware, there is no relevant audit information (that is, information needed by the Company's auditors
   in connection with preparing their report) of which the Company's auditor is aware, and
- Each director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provision of section 418 of the Companies Act 2006

Deloitte LLP has expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting

#### **DIRECTORS' REPORT (continued)**

#### **DIRECTORS**

The Directors who served throughout the period, except as noted, are shown on page 1

#### **EMPLOYEES**

Details of the number of employees and related costs can be found in note 5 to the financial statements on page 9

#### **AUDITOR**

Pursuant to a shareholders' resolution, the Company is not obliged to reappoint its auditor annually and Deloitte LLP will therefore continue in office

On behalf of the Board

de

A J Powell

Director 3 ► May 2012

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year. In preparing these financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COMMUNITY SOLUTIONS PARTNERSHIP SERVICES LIMITED (FORMERLY PRIMARY PLUS LIMITED)

We have audited the financial statements of Community Solutions Partnership Services Limited (formerly Primary Plus Limited) for the period ended 31 December 2011 which comprise the profit and loss account, the balance sheet and the related notes 1 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of Directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2011 and of its profit for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the period for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of Directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the Directors were not entitled to take advantage of the small companies exemption in preparing the Directors' Report

David Hedditch, (Senior Statutory Auditor)

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David Hedditch, (Senior Statutory Auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditor Cardiff, United Kingdom

May 2012

#### **PROFIT AND LOSS ACCOUNT**

#### FOR THE NINE MONTH PERIOD ENDED 31 DECEMBER 2011

		Period from 1 April 2011	
	Notes	to 31 December 2011	1 April 2010 to 31 March 2011 £
Turnover Cost of sales Gross profit	2	2,659,049 (658,387) 2,000,662	3,392,525 (900,476) 2,492,049
Administrative expenses Operating profit	3	<u>(1,716,451)</u> 284,211	(2,286,257) 205,792
Profit on ordinary activities before interest		284,211	205,792
Net interest receivable / (payable) Profit on ordinary activities before taxation	6	7,246 291,457	(56,913) 148,879
Tax on profit on ordinary activities	7	150,000	-
Profit for the financial period/year	13 & 14	441,457	148,879

A reconciliation of movements in shareholder's funds / (deficit) is given in note 14

All items in the profit and loss account relate to continuing operations

There is no material difference between the results stated in the profit and loss account and their historical cost equivalents

All gains and losses are recognised in the profit and loss account in both the current period and preceding year, and therefore no separate statement of total recognised gains and losses has been presented

#### **BALANCE SHEET AS AT 31 DECEMBER 2011**

	Notes	31 December 2011 £	31 March 2011 £
Current assets			
Debtors - due within one year	8	608,125	569,784
- due after more than one year	8	2,041	15,866
Cash at bank and in hand		883,342	649,911
		1,493,508	1,235,561
Current liabilities	•	(005 700)	(4.057.405)
Creditors amounts falling due within one year	9	(905,736)	(1,057,105)
Net current assets		587,772	178,456
Total assets less current liabilities		587,772	178,456
Creditors amounts falling due after more than one year	9	(438,375)	(470,516)
Net assets / (liabilities)		149,397	(292,060)
Capital and recover			
Capital and reserves Called up share capital	12	1	1
Profit and loss account	13	149,396	(292,061)
	-		
Shareholder's funds / (deficit)	14	149,397	(292,060)

The financial statements of Community Solutions Partnership Services Limited (formerly Primary Plus Limited), registered number 04727097, were approved by the Board of Directors and authorised for issue on 3<sup>rd</sup> May 2012. They were signed on its behalf by

A J Powell Director 3 A May 2012

#### 1 ACCOUNTING POLICIES

The following accounting policies have been applied consistently in both the current period and prior year, dealing with items which are considered material in relation to the Company's financial statements

The Company has generated an operating profit for the period and the forecasts demonstrate that it is able to generate an ongoing operating profit, positive cashflow and has no additional funding requirements for the foreseeable future

Based upon current and ongoing forecasts, the Directors believe that the business is able to manage any business risks despite the current economic situation and have the resources to operate in the foreseeable future, being a period of no less than twelve months from the date of approval of these accounts. Accordingly, they continue to adopt the going concern basis in preparing the annual financial statements.

#### a) Basis of preparation of accounts

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom law and accounting standards

The Company is exempt under FRS 1 from preparing a cash flow statement on the basis that it qualifies as a small company

#### b) Turnover

Turnover is net of VAT, arises in the United Kingdom and consists of the following

Amounts receivable from the provision of management services together with amounts receivable on financial closure of LIFT schemes

Capital works income recognition is based upon project accounting determined by the value of completed work

Income from the sub leasing of pharmacies to third party tenants

#### c) Taxation

Current tax, including United Kingdom Corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

In accordance with FRS19 'Deferred Tax', deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax is measured at the average tax rates that are expected to apply in the year in which the timing differences are expected to reverse, based on the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### d) Operating Leases

Rental costs incurred and rentals received under operating leases, are recognised in the profit and loss account on a straight line basis over the life of the lease

#### 2 TURNOVER

	Period from 1	
	April 2011 to 31	1 April 2010 to
	December	31 March
	2011	2011
Turnover in the period is analysed as follows	£	£
Management services and project management	1,617,255	2 322 549
Capital works	629,110	844,968
Third party income	79,465	107 549
Recovery of costs	333,219	117 459
	2,659,049	3 392 525

#### 3 OPERATING PROFIT

Period from April 2011 to :	-
Decemb	
20'	
	££
Operating profit is stated after charging	
Fees payable to the company's auditors for the audit of the company's annual financial statements 5,58	5 12,000
Fees payable to the company's auditors for the audit of 3rd party companies' annual financial statements	
under MSAs 98,00	<b>5</b> 71 335
Operating lease rentals for land and buildings 674,62	6 821 364
Depreciation	- 607
Provision for impairment of asset	12 840

#### 4 DIRECTORS' REMUNERATION

In the prior year and until 18 October 2011, all the Directors were seconded from a former group company. On this date, one secondee became a Director of the Company and the total remuneration for this Director for this period was £21,728. The Directors are shown on page

#### 5 STAFF NUMBERS AND REMUNERATION

In the prior year and until 18 October 2011, all the employees were seconded from a former group company. On this date, these secondees became employees of the Company The average number of employees for the nine month period was 4 (year ended March 2011, nil), the average number of employees including directors for the period following 18 October was 21.

	Period from 1 April 2011 to 31	1 April 2010 to
Their aggregate remuneration comprised -	December 2011 Ł	31 March 2011 Ł
Wages and salanes	222,908	
Social security costs	16,620	-
Other pension costs	12,933	
	252,461	

#### 6 NET INTEREST RECEIVABLE / (PAYABLE)

Total current tax for the period/year

6	NET INTEREST RECEIVABLE / (PAYABLE)		
		Period from 1	
		April 2011 to 31	1 April 2010 to
		December	31 March
		2011	2011
		£	£
	Interest receivable and similar income		
	Interest receivable on bank deposits	1,648	697
	Interest receivable - other	5,598	2 372
		7,246	3 069
	Interest payable and similar charges		(50.053)
	Interest payable to parent undertakings	•	(58 953)
	Finance charges payable in respect of finance leases and hire purchase contracts		(1 029)
		•	(59 982)
	Net interest receivable / (payable)	7,246	(56,913)
	rect interest received to payable)		(44)=1=7
7	TAX ON PROFIT ON ORDINARY ACTIVITIES		
•	TAX ON PROFIT ON ORDINARY ACTIVITIES	2011	2011
	Analysis of tax credit for the year	£	£
	Defermed to a		
	Deferred tax	150,000	
	Origination and reversal of timing differences  Total deferred tax	150,000	<u>-</u>
	Lorgi natallan rax	130,000	<u>_</u>
	Total tax credit on profit on ordinary activities	150,000	
	Factors affecting tax for the period/year		
	The differences between the total current tax shown above and the amount calculated by applying the star	idard rate of UK corp	poration tax to
	the profit before tax are as follows	Period from 1	
			4 April 2040 to
		December	1 April 2010 to 31 March
		2011	2011
		3	£
	Profit on ordinary activities before taxation	291 457	148 879
	multiplied by the standard rate of corporation tax in the UK of 26% (year ended March 2011 - 28%)		
	,	(75 779)	(41 686)
	Filesta of		
	Effects of		(22 500)
	Expenses not deductible for tax purposes	2777	(22 590)
	Non taxable income	2,772	- (AE7)
	Ongination and reversal of timing differences	(0.40)	(457)
	Fixed asset timing differences	(848) 73,855	3,170 61 563
	Utilisation of tax losses Total current tax for the period/year	13,055	01 303

A deferred tax asset of £852 538 ansing from excess losses and depreciation in excess of capital allowances has not been recognised (year ended March 2011 revised £1 117 487). The deferred tax asset is not provided for as there is uncertainty over the timing of taxable profits in the future, against which the asset may be utilised.

On 19 July 2011, it was substantively enacted that the main rate of Corporation Tax would reduce to 25% with effect from 1 April 2012 with subsequent 1% reductions per annum to reach 23% with effect from 1 April 2014

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8	DEBTORS			31 December	31 March
				2011	2011
				£	£
	Due within one year			470.070	7.070
	Trade debtors  Amounts owed by group undertaking			376,972	7,872 434,636
	Other debtors			•	35,000
	Deferred tax asset			150,000	33,000
	Prepayments and accrued income			81,153	92 276
	,		•	608,125	569,784
	Due often many than any unit		•	,	
	Due after more than one year			2044	45.000
	Prepayments and accrued income		-	2,041 2,041	15 866 15,866
			-	2,041	10,000
9	CREDITORS				
				31 December	31 March
				2011	2011
				£	£
	Amounts falling due within one year				
	Amounts owed to group undertaking			164,441	22 368
	Trade creditors			133,981	212 838
	Other taxation and social security Other creditors			106,810	18 623 23 636
	Accruals and deferred income			8,830 491,674	779 640
	Accidans and deletted income		-	905,736	1,057,105
			•		1,501,100
	Amounts falling due after more than one year				
	Accruals and deferred income		-	438,375	470 516
			-	438,375	470 516
10	DEFERRED TAX				
	DEI ERRED IAX	Provided	Unprovided	Provided	Unprovided
	The deferred tax asset comprises	31 December	31 December	31 March	31 March
	The deletted tax asset comprises	2011	2011	2011	2011
		£	£	£	£
	Decelerated capital allowances		9,615	-	11 773
	Short term timing differences	•	1,156	-	422
	Tax losses	150,000	841,767		1 105 292
		150,000	852,538	<u> </u>	1 117,487
				9 months to	12 months to
				31 December	31 March
				2011	2011
	Deferred tax asset recognised				
	1 April			•	•
	Current year deferred tax credit 31 December		-	150,000	<del></del>
	31 December			150,000	

A deferred tax asset of £852 538 (March 2011 revised £1 117 487) has not been recognised on the balance sheet as there is insufficient certainty that it will be utilised within the foreseeable future

## 11 CAPITAL COMMITMENTS, CONTINGENT LIABILITIES AND OPERATING LEASE COMMITMENTS

Capital commitments
At 31 December 2011 the Company had no capital commitments (March 2011 - £nil)

There were no known contingent liabilities at 31 December 2011 nor at 31 March 2011, which required disclosure

At 31 December 2011 the Company was committed to annual commitments for land and buildings under non-cancellable operating leases as follows

	31 December	31 March
	2011	2011
	£	£
Less than one year	34,190	-
Between 2 to 5 years	742,528	726,528
More than 5 years	86,286	86,286
	863,004	812 814

#### 12 CALLED UP SHARE CAPITAL

13

	£	£
Allotted, called up and fully paid Ordinary share of £1 each	1	1
MOVEMENT IN RESERVES		Profit and loss account 31 December £
At 1 April 2011 Profit for the financial period At 31 December 2011		(292 061) 441,457 149,396

31 December

31 March 2011

RECONCILIATION OF MOVEMENTS IN SHAREHOLDER'S FUNDS / (DEFICIT)	31 December	31 March
	2011	2011
	£	£
Waiver of shareholder debt	•	6 508 361
Profit for the financial penod/year	441,457	148,879
Net reduction in shareholder's funds / (deficit)	441,457	6 657 240
Opening shareholder's deficit	(292,060)	(6 949,300)
Closing shareholder's funds / (deficit)	149,397	(292 060)

#### TRANSACTIONS WITH RELATED PARTIES

As a 100% subsidiary of Community Solutions Investment Partners Limited the Company has taken advantage of the exemption under FRS 8 not to provide information on related party transactions with other undertakings within the Community Solutions Investment Partners Limited group Note 16 gives details of how to obtain a copy of the published financial statements of Community Solutions Investment Partners Limited

#### 16 ULTIMATE PARENT UNDERTAKING

The Company's immediate parent company is Community Solutions Investment Partners Limited a company incorporated in Great Britain

The Company's ultimate parent and controlling party, and the largest and smallest group in which its results are consolidated is Community Solutions Investment Partners Limited a company incorporated in Great Britain and registered in England and Wales Community Solutions Investment Partners Limited is jointly owned by Barclays European Infrastructure Fund II LP and Morgan Sindall Investments (NHS Lift) Limited The directors are of the opinion that there is no ultimate controlling party