# **Seymour Pierce Holdings Limited**

Directors' report and consolidated financial statements Registered number 4719360 30 September 2011

TUESDAY

26/06/2012 COMPANIES HOUSE #340

# Directors' report and consolidated financial statements

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# Directors' report

The directors present their directors' report and the consolidated financial statements for the year ended 30 September 2011

### Principal activities

The principal activity of the company is to act as a holding company for Seymour Pierce Limited The principal activities of Seymour Pierce Limited are the provision of corporate finance advice and institutional stock broking services Seymour Pierce Limited is authorised and regulated by the Financial Services Authority

### **Business review**

The group's performance depends upon that of its operating subsidiary Seymour Pierce Limited For the year ended 30 September 2011 the consolidated results of the group amounted to a pre-tax loss of £587,119 (2010 pre-tax profit £617,275), which the Board considers to be a reasonable result in the light of the extremely difficult trading conditions encountered during the year Turnover remained fairly steady at £19 9m compared with £20 5m the previous year

In a year of economic turmoil we have concentrated on maintaining and improving the quality of service provided to our clients, we completed 48 corporate finance transactions during the year and raised £317m for corporate clients. We remain focussed on those industry sectors where we have significant depth of experience, such as Mining, Oil & Gas, Retail and Support Services, leading to a strong corporate pipeline of issuance when market conditions allow, and we demonstrated our commitment to continuing to build our emerging market expertise by joining Globał Alliance Partners, a fast-growing worldwide network of investment bankers, asset managers, private wealth managers and securities dealers.

Results for the year are set out on page 7

### Principal risks and uncertainties

As the company is a holding company, its principal risks and uncertainties are within its subsidiary, Seymour Pierce Limited and these risks and uncertainties are set out below

### Business risk

Business risk is defined as the risk arising from changes in the business, including the risk that the group may not be able to carry out its business plan and its desired strategy. This includes macro-economic, geopolitical, industry, regulatory and other external risks that might deflect the group from its desired strategy and business plan. The group's main business risk is its dependence on its corporate finance business and in particular upon the strength of the AIM market, this is in turn influenced by a myriad of geopolitical, industry, regulatory and other external risks. The group has an ongoing strategy to mitigate and reduce this risk by diversifying its revenue streams into related activities which are less correlated with the primary equity market business.

### Credit risk

Credit risk is defined as the risk of loss due to a debtor's non-payment of a loan or other credit. The most significant of such risks for the group are non-payment of corporate finance fees and the risk that clients or counterparties fail to settle securities transactions. Adequate controls are in place to mitigate this risk.

### Market risk

Market risk is defined as the risk that the value of an investment will decrease due to market movements. The group's appetite for market risk and the controls and policies in place to manage this risk are documented and are adequate for the nature of the business being undertaken. Where the group holds positions in small cap stocks with reduced liquidity, quoted bid prices may not represent a realistic price that could actually be achieved in closing the positions, so the group has documented policies to apply a discount factor to the market price in valuing these positions.

### Foreign Exchange risk

Foreign exchange risk is the risk that profitability will be impaired by currency fluctuations. This arises in relation to market making in securities denominated in USD, and revenue from the US Equity Sales desk. All foreign currency balances are translated to sterling at the earliest opportunity to mitigate the risk.

# Directors' report (continued)

### Operational risk

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This includes reputational risk, implicit support risk, legal and regulatory risk and the risk that the business is exposed to financial crime. The group has policies and procedures setting out the internal systems and controls designed to mitigate the main risks faced by the business and the group is satisfied that the controls are adequate for the nature of the business being undertaken. The group also mitigates its operational risk by means of appropriate Professional Indemnity and Comprehensive Crime insurance policies.

### Liquidity risk

Liquidity risk is defined as the risk that the group, although solvent, either does not have available sufficient financial resources to enable it to meet its obligations as they fall due, or can secure such resources only at excessive cost. The group has appropriate cash flow management policies and procedures in place.

### Capital Management

At 30 September 2011 the capital of the group was £11,250 of ordinary share capital, £1,176,250 of share premium, £5,706,229 of capital redemption reserve and £2,152,565 of retained losses. The group's capital resources are considered adequate to continue to finance the group over the next year. Following a loan stock issue by Seymour Pierce Holdings Limited a further £1,000,000 was invested in a new equity issue by Seymour Pierce Limited. The group expects to be profitable but to the extent that any additional capital injections are considered necessary its existing shareholders have confirmed their support.

### Post balance sheet event

On 5 January 2012 Seymour Pierce Holdings Limited resolved to purchase £1 million of additional equity from Seymour Pierce Limited

On 20 January 2012 a £1 million loan agreement was signed with a third party investor, under which £878,240 has been received with the balance payable on demand by the company. On 31 May 2012 an additional £500,000 loan agreement was signed with the same third party investor, this was fully drawn down on 31 May 2012.

Also on 31 May 2012 the Company signed a conditional agreement with this third party investor which will mean, when completed, that the Company will be wholly owned by a new company established for this purpose. This new company will be owned jointly by the third party investor and a new Employee Benefit Trust. The directors are confident that all the conditional terms will be met or waived and the agreement will be completed in the foreseeable future.

On 31 January 2012 the 4 Wimbledon debentures held by Seymour Pierce Limited were sold for £244,000

# Results and dividend

The consolidated profit and loss account for the year is set out on page 6 The results for the year show a loss after tax of £713,034 (Profit 2010 £3,462) The directors do not recommend the payment of an interim dividend (2010 No dividend payment has been paid)

### Directors and directors' interests

The directors who held office up to the date of this report are as follows

K R Harris
P A Wale (Appointed 11 July 2011, resigned 31 May 2012)
N W Wray (Resigned 31 May 2012)
D Zissman
T W Forcier (Appointed 10 November 2011)

# Directors' report (continued)

### Interest in shares

The beneficial interests of the directors in the shares of the company at 30 September 2011

	Ordinary shares of 1p each	"A" Ordinary shares of 1p each
K R Harris	179,000	•
N W Wray	74,000	-

The beneficial interests of the directors in the shares of the company at 30 September 2010

	Ordinary shares	"A" Ordinary
	of 1p each	shares of 1p each
K R Harris	179,000	· -
N W Wray	-	49,000

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of any other group company

### Going concern

After making enquiries, the Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, we continue to adopt the going concern basis in preparing the financial statements

### Political contributions

The group made no political contributions during the year Donations to UK charities amounted to £4,050 (2010 £2,750)

### FSA remuneration code

Seymour Pierce Ltd falls within Proportionality Tier 3 for the purposes of the FSA Remuneration Code Under this Code, the Company is required to make certain disclosures regarding its remuneration policies and practices for those categories of staff whose professional activities have a material impact on its risk profile. These disclosures may be found on the company's website at www seymourpierce com

### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Group's auditors are unaware, and each director has taken all steps that ought to have been taken as director to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG Audit Plc will therefore continue in office

## Statement of directors' responsibilities in respect of the Director's Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit and loss for that period

# Directors' report (continued)

Statement of directors' responsibilities in respect of the Director's Report and the financial statements (continued)

In preparing each of the group and parent company financial statements, the directors are required to

- Select suitable accounting policies and then apply them consistently,
- · Make judgements and estimates that are reasonable and prudent,
- State whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements, and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that it's financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

By order of the board

T Foreier
Director

20 Old Bailey London EC4M 7EN 13 June 2012

# Independent auditor's report to the members of Seymour Pierce Holdings Limited

We have audited the financial statements of Seymour Pierce Holdings Limited for the year ended 30 September 2011 set out on pages 7 to 28 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at www fre org uk/apb/scope/private cfm

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's and the parent company's affairs as at 30 September 2011 and of the group's profit for the year then ended,
- have been properly prepared in accordance with the UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the members of Seymour Pierce Holdings Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

J M Mills (Senior Statutory Auditor)

For and on behalf of KPMG Audit Plc, Statutory Auditor

13 June 2012

Chartered Accountants 15 Canada Square London E14 5GL United Kingdom

# Consolidated profit and loss account

for the year ended 30 September 2011	Note	2011 £	2010 £
Total Group Turnover Cost of sales		19,904,106 (2,398,667)	20,518,256 (2,799,328)
Group Gross Profit		17,505,439	17,718,928
Administrative expenses		(17,956,807)	(17,038,872)
Group Operating Profit/ (Loss) Continuing Operations	2	(451,368)	680,056
Total Group Operating Profit / (Loss)		(451,368)	680,056
Other interest receivable and similar income interest payable and similar charges Amortisation of goodwill	5 6 9	15,515 (45,976) (105,290)	46,646 (4,137) (105,290)
Profit / (Loss) on ordinary activities before taxation Tax on profit / (loss) on ordinary activities	7	(587,119) (125,915)	617,275 (613,813)
Profit / (Loss) for the financial year		(713,034)	3,462

The above results all relate to continuing activities—There were no other recognised gains and losses for the current or previous year. In accordance with Financial Reporting Standard No 3, a statement of Total Recognised Gains and losses is therefore not required.

The notes on pages 12 to 28 form part of these accounts

# Consolidated balance sheet

At 30 September 2011	Note	£	2011	£	2010 £
Fixed assets		~	~	~	~
Intangible assets - Goodwill	9	1,240,110		1,345,400	
Tangible fixed assets	10	896,127		1,188,560	
Investments	12	105,800		88,860	
			2,242,037		2,622,820
Current assets			, ,		. ,
Debtors	11	36,439,267		86,828,082	
Investments	12	1,349,346		1,618,828	
Cash at bank and in hand		232,894		126,603	
		38,021,507		88,573,513	
Creditors amounts falling due within one year	13	(33,378,876)		(83,398,818)	
Other financial liabilities	14	(170,137)		(370,950)	
				-	
Net current assets			4,472,494		4,803,745
Total assets less current liabilities			6,714,531		7,426,565
Creditors amounts falling due after more					
than one year	15		(1,000)		-
Net assets			6,713,531		7,426,565
Country and accounts					
Capital and reserves Called up share capital	17		11,250		11,250
Share premium account	19		1,176,250		1,176,250
Capital redemption reserve	19		5,706,229		5,706,229
Profit and loss account	19		(180,198)		532,836
Shareholders' funds			6,713,531		7,426,565

These financial statements on pages 7 to 28 were approved and authorised for issue by the board of directors on 13 June 2012 and were signed on its behalf by

T. Forcer

# Company balance sheet at 30 September 2011

ai 30 September 2011	Note	£	2011 £	£	2010 £
Fixed assets Investments	12		4,857,900		4,857,900
Current assets Debtors Cash at bank and in hand	11	1,752,704 130		1,752,301 1,401	
Creditors amounts falling due within one year	13	1,752,834 (1,868,570)		1,753,702 (1,335,826)	
Net current assets			(115,736)		417,876
I otal assets less current habilities			4,742,164		5,275,776
Creditors amounts falling due after more than one year	15		(1,000)		
Net assets			4,741,164		5,275,776
Capital and reserves					
Called up share capital	17		11,250		11,250
Share premium account	19		1,176,250		1,176,250
Capital redemption reserve Profit and loss account	19 19		5,706,229 (2,152,565)		5,706,229 (1,617,953)
Shareholders' funds			4,741,164		5,275,776

These financial statements on pages 7 to 28 were approved and authorised for issue by the board of directors on 13 June 2012 and were signed on its behalf by

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# Consolidated cash flow statement for the year ended 30 September 2011

	Note	2011 £	2010 £
Cash flow statement			
Cash flow from operating activities Returns on investments and servicing of finance Corporation tax refund / (paid)	22 23	(663,768) (30,461) (434)	(537,392) 42,509 (6,000)
Capital expenditure and financial investment Acquisitions and Disposals	23 23	(81,379)	(116,364) 79,102
Cash outflows before financing		(776,042)	(538,145)
Financing		-	-
Decrease in cash in the period		(776,042)	(538,145)
Reconciliation of net cash flow to movement in net funds	24		
Decrease in cash in the period		(776,042)	(538,145)
Cash outflow from acquisition of current asset investments		(68,669)	(299,292)
Change in net funds resulting from cash flows		(844,711)	(837,437)
Movement in net funds in the period Net funds at the start of the period		(844,711) 1,070,143	(837,437) 1,907,580
Net funds at the end of the period	24	225,432	1,070,143

# Reconciliations of movements in shareholders' funds for the year ended 30 September 2011

	Group 2011	Company 2011	Group 2010	Company 2010
	£	£	£	£
(Loss) / Profit for the financial year	(713,034)	(534,612)	3,462	(745,620)
Dividends on non-equity shares Dividends on equity shares	-	<u> </u>	<u>-</u>	-
New share capital subscribed	(713,034)	(534,612)	3,462	(745,620)
Net increase/(decrease) in shareholders' funds Opening shareholders' funds	(713,034) 7,426,565	(534,612) 5,275,776	3,462 7,423,103	(745,620) 6,021,396
Closing shareholders' funds	6,713,531	4,741,164	7,426,565	5,275,776

### Notes

(forming part of the financial statements)

### 1 Accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom (United Kingdom Generally Accepted Accounting Practice) The financial statements have been prepared on a going concern basis. A summary of the more important accounting policies of the company, which have been applied consistently, is set out below.

### Accounting convention

The financial statements are prepared under the historical cost convention as modified by the revaluation of current asset investments at market value

#### Turnover

Turnover represents the profits/losses on principal dealing and market making and gross commissions and fees earned before deduction of clearing house charges and shared commissions. Γees are acknowledged only once contractual commitments have been entered into

### Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets. The annual rates of depreciation are as follows

Fixtures and fittings 10% - 12.5% Office equipment 10% - 33%

### Basis of consolidation

The consolidated financial statements include the financial statements of the company and its subsidiary undertakings made up to 30 September 2011. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

Under section 408 of the Companies Act 2006 the company is exempt from the requirement to present its own profit and loss account. Of the group loss for the year, a loss of £534,612 (2010 £745,620) was incurred by the company

### Goodwill

Purchased goodwill (representing the excess of the fair value of the consideration (including direct costs of investment) given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life of 20 years.

### Debt and preference share issue costs

Direct costs associated with the issue of debt and non-equity preference shares are netted off the value of proceeds raised. The difference between the net value of debt or non-equity preference shares and their redemption values are amortised over the earliest likely redemption period.

### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction (or, if hedged forward, at the rate of exchange under the related forward currency contract). Monetary assets and habilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

## **Operating Leases**

All operating lease charges are recognised in the profit and loss account on an accrual basis. In respect of the rent free period, the lease payments have been spread over the lease term

# Notes (continued)

### Accounting policies (continued)

### Deferred taxation

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no binding contract to dispose of these assets. Deferred tax is not provided on unremitted earnings where there is no binding commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

### Cash and liquid resources

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand

Liquid resources are current asset investments which are disposable without curtailing or disrupting the business and are either readily convertible into known amounts of cash at or close to their carrying values or traded in an active market. There were no liquid resources at the period end

### Financial assets and liabilities

In the Company's financial statements, it classifies its financial assets and liabilities into the following categories

#### Fixed asset investments

Investments held as fixed assets are stated at cost less provision for impairment (if any)

### Current asset investments

Current asset investments are valued as at close of business on the last trading day of the company's financial period as follows

- for listed and other marketable securities, at a market bid price for long, and at market offer price for short, positions, and
- for securities where listings have been withdrawn or suspended or where liquidity is restricted, at directors' valuation

### Segmental information

In the opinion of the directors the company operates in one geographical and business segment

### Pension scheme arrangements

The company operates a non-contributory defined contribution pension scheme, externally funded and not contracted out of the state scheme. Payments made are charged in the financial statements as part of employment costs and relate to current service liabilities. Contributions are based on the salary levels of relevant members. The company provides no other post-retirement benefits to its employees.

### Share Based Payments - Group

The company has issued share options to certain directors and employees. These must be measured at fair value and if appropriate, recognised as an expense in the profit and loss account. The fair value of the options was estimated at the date of grant using the Black-Scholes option-pricing model.

### **Prior Year Comparatives**

Some of the prior year comparatives have been amended to conform to current year presentation

# 2 Profit/(Loss) on ordinary activities before taxation

		2011 £	2010 £
Profit/(Loss) on or	dinary activities before taxation is stated after charging		
Auditors' remunera	ation fees paid to the auditor and its associates		
Group	- Audıt	19,570	19,000
	- Audit of subsidiaries pursuant to Legislation	40,688	46,438
	- Tax compliance	9,133	27,189
	- All other services	1,800	68,880
		71,191	161,507
	A . A .	10.570	19,000
Company	- Audit	19,570 3,333	3,478
	- Tax compliance - Other services	-	14,750
		22,903	37,228
	other amounts written off tangible fixed assets		
Owned		330,953	385,852
Amortisation of go		105,290	105,290
	nds and other amounts written off fixed asset investments	-	1 062 502
Hire of other assets	s - operating leases	1,057,622	1,062,503
3 Remuneratio	n of directors		
	•• •• •••	****	2010
		2011	2010
		£	£
Directors' emolum	ents	390,521	765,284
	ons to money purchase pension schemes	39,253	28,343
		420.77.4	702 (22
		429,774	793,627

Included during the year in directors' emoluments above are fees of £20,000 (2010 £20,000) payable to Brendon Street Investments Limited for the services of N W Wray N W Wray is both a shareholder and director of Brendon Street Investments Limited who is responsible for its own social security, life insurance and pension contributions N W Wray resigned as a director of the Company on 31 May 2012

The aggregate of emoluments of the highest paid director was £256,054 (2010 £613,793) Pension contributions of £31,312 were made on his behalf (2010 £25,050)

Retirement benefits of £7,941 (2010 nil) are accruing for one other director as at 30 September 2011. No share options were exercised by any directors during the year. No amounts were received or receivable under long-term incentive schemes by directors.

# 4 Staff numbers and costs

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows

	Number of employ 2011	
Directors Other Approved persons Administration	9 57 30	12 59 26
	96	97
The aggregate payroll costs of these persons were as follows	2011 £	2010 £
Wages and salaries Staff Benefits Social security costs Other pension costs	7,263,039 126,806 880,701 739,008	8,210,954 113,808 1,033,838 620,271
	9,009,554	9,978,871
5 Other interest receivable and similar income - Group		
	2011 £	2010 £
Bank interest receivable Other interest receivable	719 14,796	5,148 41,498
	15,515	46,646
6 Interest payable and similar charges - Group		
	2011 £	2010 £
Other interest	45,976	4,137
	45,976	4,137
		<u> </u>

# 7 Taxation

	£	2011	£	2010 £	£
UK corporation tax	ı		ı	ı.	L
Current tax on income for the period	166,929			-	
Adjustments in respect of prior periods	(1,024)			-	
Total current tax			165,905		-
Deferred tax (see note 16)					
Origination/reversal of timing differences	(34,182)			(43,402)	
Unutilised trading losses	(5.000)			560,842	
Prior Year Adjustment	(5,808)			96,373	
Total deferred tax			(39,990)		613,813
Tax on profit on ordinary activities			125,915		613,813
Factors affecting the tax charge for the current period  The current tax charge for the period is lower than the explained below	standard rat	te of co	rporation tax in t	the UK (27%) The  2011 £	differences are 2010 £
Current tax reconciliation					
(Loss) / Profit on ordinary activities before tax				(587,119)	617,275
Current tax at 27 % (2010 28%)				(158,522)	172,837
Effects of					
Expenses not deductible for tax purposes				262,332	201,991
Depreciation for period in excess of capital allowances				18,179	25,301
Pension costs allowable				16,512	18,101 (447,711)
Utilised trading loss Tax on consolidation adjustments				28,428	29,481
Prior year adjustment				(1,024)	-
				<del> </del>	
Total current tax charge (see above)				165,905	
8 Dividends and other appropriations  Dividends paid on ordinary equity shares				2011 £	2010 £
million barn ou oranier's admit oum on					

## 9 Intangible fixed assets

Group	Goodwill £
Cost At beginning of year	2,105,804
At end of year	2,105,804
Amortisation At beginning of year	760,404
Charged in year	105,290
At end of year	865,694
Net book value At 30 September 2011	1,240,110
At 30 September 2010	1,345,400

The directors consider each acquisition separately for the purpose of determining the amortisation period of any goodwill that arises. Goodwill on purchase of the company's trading subsidiary, Seymour Pierce Limited is being amortised over 20 years as the directors have assessed this period as its useful economic life.

# 10 Tangible fixed assets

Group	Fixtures and fittings £	Office equipment £	Total £
Cost			
At beginning of year	1,768,384	1,156,174	2,924,558
Additions	-	39,079	39,079
Disposals	-	(293,186)	(293,186)
At end of year	1,768,384	902,067	2,670,451
·	<del></del>		
Depreciation			
At beginning of year	782,915	953,083	1,735,998
Charge for year	212,461	118,492	330,953
Disposals	•	(292,627)	(292,627)
	<del></del>		
At end of year	995,376	778,948	1,774,324
Net book value			
At 30 September 2011	773,008	123,119	896,127
At 30 September 2010	985,469	203,091	1,188,560
	<del></del>		

### 11 Debtors

	Group 2011	Company 2011	Group 2010	Company 2010
	£	£	£	£
Trade debtors	32,897,330	_	83,350,022	•
Other taxation and social security	-	667	-	-
Deferred tax assets (see note 16)	64,823	-	24,833	-
Other debtors	2,674,961	1,751,600	2,552,022	1,750,600
Corporation tax	6,891	-	6,458	-
	35,644,005	1,752,267	85,933,335	1,750,600
Prepayments and accrued income	795,262	437	894,747	1,701
	36,439,267	1,752,704	86,828,082	1,752,301

### Group

### Directors' loans and transactions

Listed below are loans to a director included in other debtors. These loans were made or subsisted during the period. One loan is for the purpose of travel costs, is unsecured, does not carry interest and is repayable on demand. One loan is for the purchase of loan stock from the Company, is unsecured, does not carry interest and is repayable on demand. This loan was repaid on 11th November 2011. The other loans are repayable on demand and subject to an annual interest charge of 4%

P Wale resigned as a director of the Company on 31 May 2012

	Outstanding as	Outstanding as at	Maximum
	at 30 September	30 September	outstanding
	2011	2010	during the year
	£	£	£
P Wale – Season ticket	1,446	-	5,784
P Wale - Other - Stock Loan	1,000	-	1,000
P Wale - Loans	60,953	-	60,953

## Employee Benefit Trust

Included within other debtors is a loan of £79,765 (2010 £51,765) from an employee benefit trust ("EBT") The EBT was established to enable employees to purchase shares in the company at an agreed price. The company lends cash to the EBT to purchase shares and hold them for the benefit of employees until they vest. Vesting is determined by contractual agreements for new employees and on approval by management for existing employees. The EBT has 247,000 (2010 245,000) shares all of which are unallocated.

11 Debtors (continued)

### Company

### Directors' loans and transactions

Listed below is a loan to a director included in other debtors. This loan was made or subsisted during the period. The loan is for the purchase of loan stock from the Company, is unsecured, does not carry interest and is repayable on demand. The loan was repaid on 11th November 2011. P. Wale resigned as a director of the Company on 31 May 2012.

	Outstanding as at 30 September	Outstanding as at 30 September	Maximum outstanding
	2011	2010	during the year
	£	£	£
P Wale - Other - Stock Loan	1,000	_	1.000

Other debtors include £790,000 (2010 £750,000) deposited with Seymour Pierce Limited's Clearing Agents to secure amounts due from counterparties introduced by the group (see note 20)

# Employee Benefit Trust

Included within other debtors is a loan of £60,250 (2010 £72,250) from an employee benefit trust ("EBT") The EBT was established to enable employees to purchase shares in the company at an agreed price. The company lends cash to the EBT to purchase shares and hold them for the benefit of employees until they vest. Vesting is determined by contractual agreements for new employees and on approval by management for existing employees. The EBT has 247,000 (2010 245,000) shares all of which are unallocated.

### 12 Investments

	Group 2011	Company 2011	Group 2010	Company 2010
Level 1 Investments – Mark to market	£	£	£	£
Market Making Trading Book Investments	745,507	-	678,471	-
	<del></del>			
Level 2 Investments – Fair Value				
Investments in Shares	399,359	-	578,775	-
Market Making Shares - Directors' Valuations	204,480	-	361,582	•
Debentures	105,800	-	88,860	-
	<del></del>		<del></del>	<del></del>
	709,639	-	1,029,217	-
				<del></del>
Level 3 roll-forward				
	Group	Company	Group	Company
	2011	2011	2010	2010
Investments In Shares	£	£	£	£
At beginning of year	6	4,857,900	269,208	5,127,102
Disposal of investment in Seymour Pierce US LLC	-	-	(269,202)	(269,202)
			<del></del>	
At end of year	6	4,857,900	6	4,857,900

# Notes (continued)

### 12 Investments (continued)

The Group's Market Making trading book investments are held at market price. Any other stocks are valued at the lower of costs and directors' valuations. All the Market Making shares are classified as level 1 investments under FRS29, as they have actively quoted prices in active markets apart from one book which is held at Directors' valuations.

The group held an investment of £105,800 (2010 £88,860) in respect of a holding of four All England Lawn Tennis Ground Plc Centre Court Debentures 2011-2015 plus a deposit on a Wembley Football Stadium executive box

Seymour Pierce Holdings Limited's investment in Seymour Pierce Limited is level 3 as the equity is not actively traded and is held in the balance sheet at cost, which approximates fair value

There were no transfers in or out of level 3 during the year

### Group

The group has a 100% interest in the issued ordinary £1 shares of SP Nominees Limited, SP (PEP) Nominees Limited and Seymour Pierce Nominees Limited. These companies do not trade, their function being solely to hold, as nominee, securities which are the property of clients of the group

The cost and net book value of the above companies as at 30 September 2011 totalled £6 (2010 £6) No amounts were written off in the year These companies are incorporated in Great Britain

The principal undertakings in which the company's interest at the year end is more than 20% are as follows

	Country of incorporation	Principal activity	Class and percentage of shares held Company
Subsidiary undertakings Seymour Pierce Limited	Great Britain	Corporate finance and institutional stock broking	100% ordinary

# 13 Creditors: amounts falling due within one year

	Group 2011 £	Company 2011 £	Group 2010 £	Company 2010 £
Trade creditors	29,091,541	_	79,450,439	-
Amounts owed to group undertakings	- · · · · ·	1,841,150	•	1,148,375
Corporation tax	165,905	-	-	-
Other taxation and social security	373,103	-	315,700	-
Other creditors	945,719	6,000	843,113	-
Overdraft	1,186,671	-	304,339	-
Accruals and deferred income	1,615,937	21,420	2,485,227	187,451
	<del></del>			
	33,378,876	1,868,570	83,398,818	1,335,826

Included within accruals is an amount of £148,814 (2010 £87,658) representing pension costs payable to pension funds at the year end

### Group

### Directors' loans and transactions

Listed below is a loan from a director of Seymour Pierce Holdings Limited included within other creditors. This loan was made during the year. It is a short term loan, repayable on demand and earning interest of 4%

Director K Harris		Outstanding as at 30 September 2011 £ 100,000	Outstanding as at 30 September 2010 £	Maximum outstanding during year £ 100,000
14 Other financial liabilities				
Investments – Mark to market Market Making Trading Book Investments Short Positions	Group 2011 £ 170,137	Company 2011 £	Group 2010 £ 370,950	Company 2010 £

## 15 Creditors, amounts falling after more than one year

Stock Loans	Group 2011 £ 1,000	Company 2011 £ 1,000	Group 2010 £	Company 2010 £
			<del></del>	
16 Deferred taxation				
The elements of deferred taxation provided in the finance	nal statements are a	s follows		
•	Group 2011	Company 2011	Group 2010	Company 2010
	£	£	£	£
Difference between accumulated depreciation and amortisation and capital allowances	64,823	-	24,833	-
Deferred tax (liability) / asset	64,823	-	24,833	-
			-	

The 2012 Budget on 21 March 2012 announced that the UK corporation tax rate will reduce to 22% by 2014 A reduction in the rate from 26% to 25% (effective from 1 April 2012) was substantively enacted on 5 July 2011, and a further reduction to 24% (effective from 1 April 2012) was substantively enacted on 26 March 2012

This will reduce the company's future current tax charge accordingly and further reduce the deferred tax asset at 30 September 2011 (which has been calculated based on the rate of 25% substantively enacted at the balance sheet date)

## 17 Called up share capital

Authorised		2011 £	2010 £
Equity	1,725,000 (2010 1,725,000) Ordinary shares of 1p each	17,250	17,250
		17,250	17,250
Allotted, call	ed up and fully paid		
Equity	1,125,000 (2010 1,125,000) Ordinary shares of 1p each	11,250	11,250
		11,250	11,250

# Principal terms of the ordinary shares

# (a) Dividends

The ordinary shares carry the right to a dividend providing that a post tax profit has been made and at the discretion of the Board

## (b) Voting rights

Every ordinary shareholder present at a general meeting shall have one vote and on a poll every ordinary shareholder shall have one vote for every ordinary share of which he is the holder

## (c) Return of capital

The ordinary shareholders shall be entitled to a proportion of the assets of the company available for distribution among the shareholders on a return of capital on liquidation, sale or otherwise in proportion to the number of ordinary shares held by them respectively

# 18 Share based payments

The company set up a share-option scheme on 30 September 2009 and 58 directors and employees were granted share options. The shares have already been issued and are owned by the employee benefit trust. The total number of options granted amounted to 175,300. The options can be exercised at any time over the 7 years since the grant date. There are no performance conditions attached to the options and the exercise price is £4 per share which was the estimated value of the company's shares on 30 September 2009.

The share options have been valued at grant date at £1 34. This has been done using the Black-Scholes pricing model with the following assumptions

	2010	2009
Share price	£4 97	£4 00
Exercise price	£4.00	£4 00
Expected volatility	33%	33%
Expected life	4 years	5 years
Expected dividends	£0.00	£0 00
Risk-free interest rate	1.224%	2 62%

The expected volatility was based on the average volatility of 4 comparable companies

The share price had been valued last at 30 September 2010. The directors have decided not to have the share price re-valued as the valuation price as agreed with HMRC in September 2011 was well below the exercise price.

## 19 Share premium and reserves

	Group			Company		
	Share premium account £	Capital Redemption Reserve	Profit and loss account £	Share premium account £	Capital Redemption Reserve £	Profit and loss account £
At beginning of year (Loss) / Profit after tax for the year	1,176,250 -	5,706,229 -	532,836 (713,034)	1,176,250	5,706,229	(1,617,953) (534,612)
Dividends Paid	-	-	-	•	-	•
	<del></del>					
At end of year	1,176,250	5,706,229	(180,198)	1,176,250	5,706,229	(2,152,565)

## 20 Contingent liabilities

The company has guaranteed the overdraft of its subsidiary, Seymour Pierce Limited, £1,187,663 was outstanding at the year end

Under the agreement with the Clearing Agent for the company's subsidiary, Seymour Pierce Limited, the agent has recourse to the subsidiary company for any transactions of the clients introduced to the agent which are not subsequently settled. The directors are of the opinion that adequate provision has been made against any such items outstanding at the year end which could give rise to a claim against the company

On 21 December 2011 the London Stock Exchange imposed a fine of £400,000 on Seymour Pierce Limited, of which £200,000 was payable immediately and was accrued in its current financial statements. The remaining £200,000 will become payable if in the future the Exchange imposes a sanction on Seymour Pierce Limited which relates to acts or omissions of the Company which commence before 21 December 2013

### 21 Commitments

### Group

Annual commitments under non-cancellable operating leases are as follows:

	Group 2011		Group 2010	
	Land and buildings	Other	Land and Buildings	Other
	£	£	£	£
Operating leases which expire				
Within one year	-	-	21,404	-
In the second to fifth years inclusive	1,057,622	-	1,041,099	-
Over five years	-	-	-	•
	1,057,622	-	1,062,503	-
		<del>1.2</del>		

### Company

The company does not have any commitments under non-cancellable operating leases or capital commitments

### Pension scheme

### Group

The group operates a defined contribution pension scheme The pension cost charged for the year represents contributions payable by the group to the scheme and amounted to £739,008 ( $2010 \pm 620,271$ ) Contributions amounting to £148,814 ( $2010 \pm 87,658$ ) were payable to the scheme and are included in creditors

## Company

The company does not operate any pension scheme All schemes are operated by Seymour Pierce Limited

2011 £	2010 £
(451,368)	680,056
356,313	615,311
68,669	299,292 (51,878,894)
(51,067,513)	49,746,843
(663,768)	(537,392)
2011 £	2010 £
15,515	46,646
(45,976)	(4,137)
(30,461)	42,509
(39.079)	(74,064)
(42,300)	(42,300)
(81,379)	(116,364)
-	8,000
	71,102
-	79,102
	£ (451,368)  356,313  559 68,669 50,429,572 (51,067,513)  (663,768)  2011 £  15,515 (45,976)  (30,461)  (39,079) (42,300)

# 24 Analysis of net funds

	At beginning of year £	Cash flow	At end of Year £
Cash at bank and in hand Overdraft Current asset investments	126,603 (304,338) 1,247,878	106,291 (882,333) (68,669)	232,894 (1,186,671) 1,179,209
Total	1,070,143	(844,711)	225,432

# Notes (continued)

### 25 Financial Instruments

#### Credit risk

Credit risk is defined as the risk of loss due to a debtor's non-payment of a loan or other credit. The most significant such risks for the company are non-payment of corporate finance fees and the risk that clients or counterparties fail to settle securities transactions. Adequate controls are in place to mitigate this risk.

#### Market risk

Market risk is defined as the risk that the value of an investment will decrease due to market movements. The company's appetite for market risk and the controls and policies in place to manage this risk are documented and are adequate for the nature of the business being undertaken. Where the company holds positions in small cap stocks with reduced liquidity, quoted bid prices may not represent a realistic price that could actually be achieved in closing the positions, so the company has documented policies to apply a discount factor to the market price in valuing these positions.

# Liquidity and cashflow risk

Liquidity risk is the risk that the firm, although solvent, does not have available sufficient financial resources to enable it to meet its obligations as they fall due, or can secure such resources only at an excessive cost. To the extent that the firm's assets are held other than in cash, the firm must also consider the risk that it might be unable easily to unwind or offset specific exposures without significantly lowering market prices because of inadequate market depth or market disruptions

### Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events

### Foreign Exchange risk

Foreign exchange risk is the risk that profitability will be impaired by currency fluctuations. This arises in relation to market making in securities denominated in USD, and revenue from the US Equity Sales desk

The company has adequate policies and procedures in place to deal with these risks

### 26 Related party disclosures (other than disclosures elsewhere in relation to directors)

29 87% of the issued share capital of the company was held by Alchemy Partners Nominees Limited on behalf of investors in the Alchemy Investment Plan until 25<sup>th</sup> June 2010 On that date it was purchased by an offshore EBT administered by Capita on the Group's behalf by means of a loan from the Group

# Notes (continued)

### 27 Post balance sheet event

On 5 January 2012 Seymour Pierce Holdings Limited resolved to purchase £1 million of additional equity from Seymour Pierce Limited

On 20 January 2012 a £1 million loan agreement was signed with a third party investor, under which £878,240 has been received with the balance payable on demand by the company. On 31 May 2012 an additional £500,000 loan agreement was signed with the same third party investor, this was fully drawn down on 31 May 2012.

Also on 31 May 2012 the Company signed a conditional agreement with this third party investor which will mean, when completed, that the Company will be wholly owned by a new company established for this purpose. This new company will be owned jointly by the third party investor and a new Employee Benefit Trust.

On 31 January 2012 the 4 Wimbledon debentures held by Seymour Pierce Limited were sold for £244,000