Company number: 04691908

# Adstream (UK) Limited

## **Annual Report and Financial Statements**

31 December 2022



# **Company Information**

## Directors

Tim Emly Daniel Mark Chandler Bigelow

## **Independent Auditors**

PricewaterhouseCoopers LLP 1 Embankment Place London WC2N 6RH

## **Registered Office**

7<sup>th</sup> Floor, Berkshire House 168-173 High Holborn, London WC1V 7AA

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# Strategic report

The directors present their strategic report for the year ended 31 December 2022.

#### Principal activities

The principal activities of the company are:

- The provision of technology solutions to validate, transmit and provide intelligence on all forms of digital media from short form to long form content; and
- The provision of advice, outsourced services and technology solutions to the advertising industry to reduce the costs of the advertising supply chain.
- The company provides management services to other group companies which is recharged.

#### **Business review and future developments**

The 2022 profit for the year, after taxation, is £1,037,664 (2021 period – profit £2,669,199). The directors recommend the payment of a dividend of £1,539.69 per share, giving a total dividend of £15,396,909.

The Company's key financial and other performance indicators during the year were as follows:

	year ended	18 months period ended	
	31st December 2022 31	st December 2021	Change
	£	£	%
Revenue - external	8,493,005	14,222,565	(40.3%)
Management services	13,868,463	20,529,682	(32.4%)
		· .	
Total revenue	22,361,468	34,752,247	(35.7%)
Gross Profit margin	30.9%	38.2%	(7.3%)
Profit before taxation	1,048,245	3,122,037	(66.4%)

External revenue has fallen as the improvement in trading and economic conditions experienced in the second half of the calendar 2021 did not continue into 2022. The key driver for this reduction was the illegal invasion of Ukraine and the global macro-economic impact that resulted from the invasion, particularly inflation and the corresponding increases in interest rates, enacted by central banks, to try and manage inflation. The deterioration in consumer confidence and the impact of high inflation rates on consumers free cash and propensity to spend had a significant impact on the advertising industry. The reduction in revenue in management services is broadly in line with step down from an 18 month reporting period to a 12 month reporting period.

The erosion of the gross profit margin is driven by a shift in the split of external revenue / management service revenue and the associated cost base relating to those revenue streams.

The Company intends to continue to provide technological solutions to the media industry and will focus on growing revenue and improving profitability during the next financial year.

# **Strategic report (continued)**

#### Principal risks and uncertainties

In common with all other businesses, Adstream (UK) Limited is exposed to risks that arise from its use of financial instruments. There have been no substantive changes in the company's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note. The main financial risks arising from the company's operating activities are credit risk, foreign exchange risk and liquidity risk. All the risks are monitored by the board of directors and the senior management team and none of the risks were considered to be significant at the year end.

There is no significant concentration of credit risk with respect to current receivables in the company. The directors manage credit risk through the company's credit control and customer service teams, the enforcement of credit limits, timely reviews of outstanding debtor balances and regular communication with customers. Based on the diverse range of customers and the lack of concentration of credit with any one customer the directors do not believe that credit checks for new customers provide sufficient benefit for the costs arising. Management has increased focus on credit risk management as there is an increased risk of customers failing to continue trading as they recover from the Coronavirus pandemic.

The company is exposed to foreign currency risk through its overseas based customers and suppliers along with intercompany balances and funding received from other group entities located overseas. The company benefits from a natural hedge for an element of its foreign currency requirements as the cash received from overseas customers is used to pay overseas suppliers in the same currency. The company also operates in the spot market enabling it to benefit from any upside but also exposing it to any downside as exchange rates fluctuate. The directors regularly review cash requirements of the business, the source and currency of funds along with forecast exchange rate movements and make decisions accordingly. The intercompany payable balances existing at the year-end are fully exposed to fluctuations in exchange rates and the company will recognise a gain or loss on the settlement of these balances.

The company places considerable value on the involvement of its employees and has continued to keep them informed of matters affecting them as employees and on the various factors affecting the performance of the company. This is achieved through formal and informal meetings, briefings and through Group and company communications. Employees are consulted regularly on a wide range of matters affecting their current and future interests.

The company maintains high standards of business conduct focusing on business ethics, anti-bribery and anti-corruption. All employees are required to read and agree with all policies in regard to the Group's code of conduct, right to speak and anti-bribery. These are communicated on an annual basis by HR.

Corporate responsibility, including human rights, environmental stewardship and use of resources are monitored to help the company plan for future actions to be taken in order for the business to help the local community and the environment.

Approved by the Board on 21st March 2024 and signed on its behalf by:

Tim Emi

# **Directors' report**

The directors present their Directors' report for the year ended 31 December 2022.

#### Results

The results for the year are set out on page 11 and shows the profit for the year.

#### Acquisition of the ER Group

On 1 September 2022, Gamut Capital Management, L.P., a New York based middle market private equity firm, through its wholly owned subsidiaries GCM Digital Parent, Inc. and GCM Digital Merger Sub, Inc. (together "Gamut Capital" or "Gamut"), entered into a definitive agreement and plan of merger to acquire Extreme Reach, Inc., the company's ultimate parent, a U.S. based advertising, technology, and services company specializing in omnichannel marketing campaigns and production payroll and accounting solutions for brands, agencies, and content producers. Gamut Capital, headquartered in New York, NY, is a private investment firm managing in excess of \$2 billion in assets focused on the middle market. It partners with management to improve financial flexibility through creative structuring, supplying strategic resources to help fuel growth, and access to proprietary transactions. The acquisition was completed on 17 October 2022.

#### **Future developments**

The Company intends to continue to provide technological solutions to the media industry and will focus on growing revenue and improving profitability during the next financial year.

#### **Directors**

The directors of the company who served during the year and up to the date of the signing these financial statements, are listed below:

- T. Emly (appointed 18 April 2023)
- D. Mark (appointed 18 April 2023)
- T. Conley (appointed 1 June 2021; resigned 30 May 2023)
- S. Streeter (appointed 17 October 2022; resigned 18 April 2023)
- C. Mitchell (appointed 1 June 2021; resigned 17 October 2022)
- C. Bigelow (appointed 7 March 2024)

The group to which the company belongs has made qualifying third-party indemnity provisions for the benefit of its directors which were made during the year and remain in force at the date of this report.

#### Going concern

The directors have considered the ability of the Company to continue in operational existence for the foreseeable future as well as the relevant business and financial risks. In doing this, they have considered the Company's business activities, together with the factors likely to affect its future development, performance and position, as set out in the "Business review and future developments" which forms part of the Strategic Report. The Company's ultimate parent, Extreme Reach Inc. has confirmed that it will provide such financial support as might be necessary to ensure that the Company is a going concern for at least twelve months from the date of signing of these financial statements. After making enquiries, the directors therefore have a reasonable expectation that the Company will have access to adequate resources to continue in operational existence for the foreseeable future and have therefore continued to adopt the going concern basis in preparing the financial statements.

#### Financial risk management objectives and policies

The directors consider that the primary financial risks faced by the business are minimal, affecting primarily cash flow risk and credit risk. The directors do not believe that the Company is exposed to significant price risk or liquidity risk. The Company currently has sufficient cash to fund its activities.

#### Cash flow risk

The Company's activities expose it to the financial risk of changes in foreign currency exchange rates. Where necessary, Group Treasury uses currency hedging to offset this risk. Foreign currency transactions are, where possible, kept to a minimum.

#### Credit risk

The Company's principal financial assets are bank balances, trade and other receivables and investments. The Company's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for expected future credit losses. There is limited credit risk on liquid funds because the counterparties are clients with high credit ratings assigned by international credit-rating agencies.

The Company has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

#### **Independent Auditors**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

On behalf of the Board

Director

Date: 21st March 2024

# Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and Financial Statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law).

Under company law, directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101 have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are also responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

## **Directors' confirmation**

In the case of each director in office at the date the directors' report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the Board

Tim Emix

Date: 21st March 2024

# Independent auditors' report to the members of Adstream (UK) Limited

# Report on the audit of the financial statements

#### **Opinion**

In our opinion, Adstream (UK) Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2022 and of its profit for the year then
  ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, including FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: Statement of financial position as at 31 December 2022; Income statement, Statement of comprehensive income and Statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

#### Strategic report and Directors' report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 31 December 2022 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

#### Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to the Companies Act 2006 and relevant tax legislation, and we considered the extent to which non-compliance might have a material effect on the financial statements. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to fraudulent financial reporting, specifically the posting of inappropriate journal entries to manipulate financial results. Audit procedures performed by the engagement team included:

- · reading minutes of meetings of the Board of Directors;
- · identifying and testing journal entries, in particular journal entries posted with unusual account combinations;
- Discussions with management and the Company's legal counsel, including consideration of known or suspected instances of non-compliance with laws and regulation and fraud;
- Designing audit procedures to incorporate unpredictability into our testing;
- Reviewing the financial statements disclosures and agreeing to underlying supporting documentation; and
- Challenging assumptions made by management in determining their judgements and accounting estimates.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

# Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- · we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Jennifer Dickie (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

London

21 March 2024

# **Income statement**

for the year ended 31 December 2022

for the year chaca 31 December 2022			•
	Note	Year ended 31 Dec 2022 £	18 months period ended 31 Dec 2021 £
		-	_
Revenue	4	22,361,468	34,752,247
Cost of sales		(15,454,867)	(21,472,874)
Gross Profit		6,906,601	13,279,373
. Distribution costs		(243,778)	(561,977)
Administrative expenses	• •	(2,791,566)	(1,839,464)
Other expenses		(3,183,200)	(8,769,144)
Other income	6	-	17,473
Operating profit	5	688,057	2,126,261
Finance income	9	422,105	1,213,008
Finance costs	10	(61,917)	(217,232)
Profit before income tax	·	1,048,245	3,122,037
Tax on profit	11	(10,581)	(452,838)
Profit for the financial period		1,037,664	2,669,199

## Statement of comprehensive income

for the year ended 31 December 2022

	Year ended 31 Dec 2022 £	18 months period ended 31 Dec 2021 £
Profit for the financial period	1,037,664	2,669,199
Total comprehensive income for the period	1,037,664	2,669,199

# Statement of changes in equity

for the year ended 31 December 2022

·	Note	Ordinary shares £	Retained earnings £	Total £
At 1 July 2020		10,000	13,597,308	13,607,308
Profit for the financial period		-	2,669,199	2,669,199
Total comprehensive income for the period		-	2,669,199	2,669,199
At 31 December 2021	20,21	10,000	16,266,507	16,276,507
Profit for the financial year			1,037,664	1,037,664
Total comprehensive income for the year		-	1,037,664	1,037,664
Transactions with owners in their capacity as owners:				
Dividends			(15,396,909)	(15,396,909)
Total transactions with owners in their capacity as owners:			(15,396,909)	(15,396,909)
At 31 December 2022	20,21	10,000	1,907,262	1,917,262

# Statement of financial position

at 31 December 2022

at 31 December 2022		31 Dec 2022	31 Dec 2021
	Note	£	£
Fixed assets			
Intangible assets	12	-	8,695
Property, plant and equipment	13	396,798	284,290
Right of use assets	14	450,584	1,301,755
Investments in subsidiaries	15	2,588,371	2,588,371
		3,435,753	4,183,111
Current assets	,		
Trade and other receivables	16	12,604,125	27,324,597
Cash and cash equivalents	<u>.</u>	666,013	864,108
		13,270,138	28,188,705
Creditors: amounts falling due within one year			
Trade and other creditors	17	(13,393,249)	(13,734,822)
Lease liabilities	18	(650,392)	(579,920)
Provisions for liabilities	19	(473,652)	(831,217)
		(14,517,293)	(15,145,959)
Net current (liabilities)/assets		(1,247,155)	13,042,746
Total assets less current liabilities		2,188,598	17,225,857
Creditors: amounts falling due after more than one year			
Lease liabilities	<b>18</b>	(271,336)	(949,350)
Net assets		1,917,262	16,276,507
Equity			
Ordinary shares	20	10,000	10,000
Retained earnings	21	1,907,262	16,266,507
Total shareholders' funds		1,917,262	16,276,507
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The notes on pages 14 to 38 are an integral part of these financial statements. These financial statements on pages 11 to 38 were approved by the board of directors on 21st March 2024 and were signed on its behalf by:

Tim Em

Director

Registered No. 04691908

for the year ended 31 December 2022

#### 1 Authorisation of financial statements

The financial statements of Adstream (UK) Limited for the year ended 31 December 2022 were authorised for issue by the board of directors as indicated on the statement of financial position.

The company extended the accounting year to the period ended 31 December 2021 to align with the group accounting reference date. Therefore, the comparatives presented in the financial statements including the related notes are not entirely comparable.

The company is a private limited company limited by shares and is incorporated in United Kingdom and domiciled in England & Wales. The address of its registered office is 7<sup>th</sup> Floor, Berkshire House, 168 – 173 High Holborn, London, WC1V 7AA.

#### 2 Accounting policies

#### **Basis of preparation**

The financial statements of Adstream (UK) Limited have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3

The accounting policies which follow set out those policies which apply in preparing the financial statements for the year ended 31 December 2022. The accounting policies have been applied consistently, other than where new policies have been adopted.

The financial statements are presented in sterling and all values are rounded to the nearest pound (£) except where otherwise indicated.

The company has taken advantage of the exemption under s401 of the Companies Act 2006 not to prepare group financial statements as it is a wholly owned subsidiary of Adstream Holdings Pty Limited whose consolidated financial statements are available as per note 24.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### Basis of preparation (continued)

The Company has taken advantage of the following disclosure exemptions under FRS 101:

- (a) IAS 7, Preparing a cash flow statement and related notes;
- (b) IFRS 7, Financial instruments and financial risk disclosures;
- (c) IAS 24, Disclosure of compensation for key management personnel and amounts incurred by an entity for the provision of key management personnel services that are provided by a separate management entity;
- (d) IAS 24, Disclosure of related party transactions entered into between members of the group, providing that any subsidiaries party to the transaction are wholly owned;
- (e) IAS 8, The listing of new or revised standards that have not been adopted (and information about the likely impact);
- (f) Paragraphs 91 to 99 of IFRS 13, 'Fair value measurement' (disclosure of valuation techniques and inputs used for fair value measurement of assets and liabilities);
- (g) Paragraph 52, second sentence of paragraph 89 and paragraphs 90,91 and 95 of IFRS 16 leases.
- (h) The following paragraphs of IAS 1, 'Presentation of financial statements':
  - i. 10(d) (statement of cash flows)
- ii. 10(f) (a statement of financial position as at the beginning of the proceeding period when an entity applies an accounting policy retrospectively or makes a retrospective restatement of items in its financial statements, or when it reclassifies items in these financial statements).
- iii. 38B-D (additional comparative information); and
- iv. 134-136 (capital management disclosures)

#### Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on pages 3 to 4. In light of these factors and the long-term nature of customer relationships, the diverse number of customers and the strategic relationships with major brands, the directors believe that the company is well placed to manage its business risks successfully despite the current challenging economic situation causing considerable uncertainty and concern.

The Directors have obtained a letter of support from its ultimate parent undertaking, Extreme Reach, Inc. In assessing the parent's ability to provide such support the Directors have performed an assessment of the Extreme Reach, Inc. Group (the Group).

The Directors have performed a detailed review of future performance and associated cash flows along with capital repayments, expected capital expenditure and settlement of tax liabilities. Based on this review the Directors of Extreme Reach, Inc., are satisfied that there is sufficient liquidity in the Group to provide the letter of support to the Directors of the Company.

Notwithstanding this, the Directors expect that the business will continue to be a going concern. These financial statements have been prepared on a going concern basis and do not contain adjustments that would result if the company were unable to continue as a going concern.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### New standards, amendments, IFRIC interpretations and new relevant disclosure Requirements

There are no amendments to accounting standards, or IFRIC interpretations that are effective for the year ended 31 December 2022 that have a material impact on the company's financial statements.

On 20 June 2023, Finance (No.2) Act 2023 was substantively enacted in the UK, introducing a global minimum effective tax rate of 15%. The legislation implements a domestic top-up tax and a multinational top-up tax, effective for accounting periods starting on or after 31 December 2023. The Company is reviewing these rules to understand any potential impacts. The Company does not account for deferred tax on top-up taxes and therefore, if these rules had been substantively enacted on the balance sheet date, there would have been no deferred tax accounting impact.

#### Foreign currencies

#### a) Functional and presentation currency

Items included in the financial statements of the company are measured using the currency of the primary economic environment in which the company operates ('the functional currency'). The financial statements are presented in 'Pounds Sterling' (£), which is also the company's functional currency.

#### b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies, are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges.

#### Tangible fixed assets

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Depreciation is charged at rates to write off the cost of the asset (to its residual value) on a straight-line basis over the estimated useful life of the assets. The applicable annual rates are:

Leasehold property	-	33% or over the life of the lease whichever
		is shorter
Plant and machinery	-	25%

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### Tangible fixed assets (continued)

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Right-of-use assets are depreciated over the shorter of the assets expected useful life and the lease term on a straight-line basis unless the lease is expected to transfer ownership of the underlying asset to the Group in which case the asset is depreciated to the end of the useful life of the asset.

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount, and they are recognised within 'Other (expense)/income' in the income statement.

#### Intangible assets

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Amortisation is charged at rates to write off the cost of the asset (to its residual value) on a straight-line basis over the estimated useful life of the assets. The applicable annual rates are:

Intellectual property and trademarks

33%

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement when the asset is derecognised.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss

#### Impairment of non-financial assets

Non-financial assets with a finite useful life are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cashgenerating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### Investments in subsidiaries

Investments in subsidiaries are held at cost less accumulated impairment losses.

#### Impairment of financial assets

The company assesses on a forward-looking basis the expected credit loss associated with its financial assets. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the company applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

#### Trade and other receivables

Trade and other receivables are amounts due from customers for services performed in the ordinary course of business.

Trade receivables are recognised initially at the amount of consideration that is unconditional, unless they contain significant financing components, when they are recognised at fair value. The company holds the trade receivables with the objective of collecting the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

The company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

To measure the expected credit losses, trad/e receivables and contract assets are grouped based on shared credit risk characteristics and the days past due. The contract assets relate to unbilled work in progress and have substantially the same risk characteristics as the trade receivables for the same types of contracts.

#### Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. In the balance sheet, bank overdrafts are shown within borrowings in creditors: amounts falling due within one year.

#### Creditors

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### **Taxation**

#### Current tax

The tax expense for the year comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

#### Deferred tax

Deferred tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; or arise from initial recognition of an asset or liability in a transaction other than a business combination that, at the time of the transaction, affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Under FRS101, deferred tax is calculated at the tax rate that has been enacted or substantively enacted at the balance sheet date. Legislation was enacted in June 2021 to increase the UK corporation tax from 19.0% to 25.0% with effect from 1 April 2023. Accordingly, the deferred tax balances are measured at 25.0% unless the temporary difference is expected to reverse before 1 April 2023, in which case the rate used is the one applicable at the expected time of reversal.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### **Government grants**

Government grants are not recognised until there is reasonable assurance that the company will comply with the conditions attaching to them and that the grants will be received. Government grants are recognised in profit or loss on a systematic basis over the years in which the company recognises as expenses the related costs for which the grants are intended to compensate. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the company with no future related costs are recognised in profit or loss in the year in which they become receivable.

#### **Provisions**

Provisions for restructuring costs and legal claims are recognised where: the company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations is small

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### Revenue recognition

The principles in IFRS 15 are applied to revenue recognition criteria using the following 5 step model:

- 1. Identify the contracts with the customer
- 2. Identify the performance obligations in the contract
- 3. Determine the transaction price
- 4. Allocate the transaction price to the performance obligations in the contract
- 5. Recognise revenue when or as the entity satisfies its performance obligations

Revenue is measured at the fair value of the consideration received. Amounts disclosed as revenue are net of returns, trade allowances and amounts collected on behalf of third parties. Revenue is recognised as follows:

#### • Platform:

Revenue from selling the access to the company's technological solutions is recognised over the life of the contract.

#### • Professional services:

Revenue arising from the provision of consultancy and professional services is recognised over the life of the contract as and when milestones have been delivered. Revenue from the provision of consultancy and services is recognised in the accounting period in which the services are rendered.

#### Management services:

Revenue arising from management services provided to other group companies, is recognised over the period in which the services are provided. Revenue from the provision of management services is recognised in the accounting period in which the services are rendered.

#### • Other:

Revenue relating to the delivery of video and print assets along with ancillary services relating to these deliveries is recognised at a point in time. Revenue is recognised upon transfer of risk or completion of services to third parties this is deemed to be when the asset has been delivered to the final playout / print destination. Rebates to customers are recognised in the year in which they are agreed with the customer. These amounts are deducted from net sales;

All revenues are reported net of sales taxes (e.g. VAT or GST).

#### Dividend income

Dividend income is recognised when the right to receive payment is established.

for the year ended 31 December 2022 (continued)

#### 2 Accounting policies (continued)

#### Leases

The Company assesses whether a contract is, or contains a lease at inception of the contract. A lease conveys the right to direct the use and obtain substantially all of the economic benefits of an identified asset for a period of time in exchange for consideration.

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. Payments in respect of leases of either short-term, low-value or based on variable rental payments continue to be charged to the income statement on a straight-line basis over the lease term.

Leases are recognised as a right-of-use asset and a corresponding lease liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between repayment of the lease liability and finance cost.

For accounting policy for right-of-use assets, refer to property, plant and equipment.

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term, discounted using the interest rate implicit in the lease. Where this rate is not determinable, the incremental borrowing rate is used, which is the interest rate the Group would have to pay to borrow the amount necessary to obtain an asset of similar value, in a similar economic environment with similar terms and conditions.

The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expenses in the year in which the event or condition that triggers the payment occurs.

#### 3 Judgements and key sources of estimation uncertainty

The following judgements (apart from those involving estimates) have had the most significant effects on amounts recognised in the financial statements:

Determination of the incremental borrowing rate - IFRS 16 requires lease liabilities to be discounted at the interest rate implicit in the lease, however if this cannot be readily determined, the lessee shall use the lessee's incremental borrowing rate ("IBR"). Management have applied the interest rate implicit in the lease when readily available, when this is not, management have applied the IBR to the relevant leased asset.

As management have elected the modified retrospective approach, the IBR is required to be calculated at the date of initial application of IFRS 16 rather than at each lease commencement date.

Management have used the following methodology to calculate the applicable IBR:

- determined the risk-free interest rate taking into account relevant factors such as term of the lease and economic environment;
- adjusted the risk-free interest rate to reflect the level of indebtedness of the entity party to the lease and, where available, reflected recent third-party financing used in the entity; and

for the year ended 31 December 2022 (continued)

#### 3 Judgements and key sources of estimation uncertainty (continued)

 the length of the lease was factored into the correlation between the term of the risk-free rate and term of the lease.

Taxation – management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with an assessment of the effect of future tax planning strategies. Further details are contained in note 11.

#### 4 Revenue

The proportion of revenue that is attributable to markets outside the United Kingdom is 67.3% (2021 – 63.6%).

. Revenue by destination	Year ended 31 Dec 2022 £	18 months period ended 31 Dec 2021 £
·		
United Kingdom	7,320,931	12,648,170
Europe (excluding UK)	847,482	1,426,992
United States of America	279,524	240,370
Middle East	4,553	7,023
Australasia and Asia	13,908,978	20,398,527
Africa	-	31,165
	22,361,468	34,752,247
		40
Revenue by category	Year	18 months
	ended	period ended
	31 Dec 2022 £	31 Dec 2021
	T.	£
Management services	13,868,463	20,529,682
Platform	1,076,178	1,444,681
Professional services	242,015	796,891
Other	7,174,812	11,980,993
	22,361,468	34,752,247
	<del></del>	

for the year ended 31 December 2022 (continued)

#### 5 Operating profit

This is stated after charging / (crediting):

	Year ended	
•	31 Dec 2022	31 Dec 2021
	£	£
Audit fee	103,043	93,675
Depreciation charge on property, plant and equipment	216,822	335,785
Depreciation charge on right-of-use assets	437,042	825,858
Amortisation of intangible assets	8,695	56,945
Exchange loss / (gain)	610,852	(534,476)
Operating leases - other assets	14,109	22,848
Other expenses	3,183,200	8,769,144
Loss on disposal of right-of-use asset	156,872	-
Impairment of trade receivables	4,035	278,873

The amount relating to exchange differences arises from the movement in foreign exchange rates in the period and amounts to a loss of £610,852 (2021 gain - £534,476). The Directors consider the loss arising on foreign exchange rates to be exceptional due to their size and non-trading nature. The loss arises due to significant intercompany balances denominated in foreign currencies.

#### 6 Other income

Other income	Year ended 31 Dec 2022	18 months period ended 31 Dec 2021
	£	£
Coronavirus Job Retention Scheme	•	17,473
	-	17,473

The UK government on 20 March 2020 announced the introduction of the Coronavirus Job Retention Scheme as part of a comprehensive set of grants offered to companies to ensure business continuity throughout national lockdowns and other social restrictive measures. The company was awarded the grant to furlough employees as required, during the year the scheme remained active and the company remained eligible.

for the year ended 31 December 2022 (continued)

#### 7 Directors' remuneration

	Year ended 31 Dec 2022	18 months period ended 31 Dec 2021
,	£	£
Directors' remuneration Company contributions to money purchase pension schemes		766,505 17,799
	<del></del>	<del></del>
		784,304
Number of directors	2	2

The remuneration of the highest paid director was £nil (2021 – £508,256), and company pension contributions of £nil (2021–£9,167) were made to a money purchase scheme on his behalf.

·	Year ended 31 Dec 2022	18 months period ended 31 Dec 2021
Retirement benefits are accruing to the following number of directors under:		
Money purchase schemes	-	2

The emoluments of T. Conley and S. Streeter, prior to their resignation on 30 May 2023 and 18 April 2023 respectively, were paid by Extreme Reach Inc. which makes no recharge to the company. They are directors of Extreme Reach Inc. and a number of fellow subsidiaries, and it is not possible to make an accurate apportionment of their remuneration in respect of each of the subsidiaries. Accordingly, the above details include no remuneration in respect of T. Conley and S. Streeter.

The emoluments of C. Mitchell, prior to his resignation on 17 October 2022, were paid by Spectrum Equity Management, L.P. which makes no recharge to the company. His services to the company and a number of fellow group subsidiaries are of a non-executive nature and his emoluments are deemed wholly attributable to the Company in which they are paid. Accordingly, the above details include no remuneration in respect of C. Mitchell.

## 8 Staff costs

	Year ended 31 Dec 2022 £	18 months period ended 31 Dec 2021 £
Wages and salaries Social security costs Other pension costs	. 10,878,684 983,115 201,935	14,558,010 1,611,790 530,283
	12,063,734	16,700,083
	<u> </u>	

for the year ended 31 December 2022 (continued)

#### 8 Staff costs (continued)

The average monthly number of employees (including directors) during the year was made up as follows:

		Year ended 31 Dec 2022 Nos	18 months period ended 31 Dec 2021 Nos
	Selling, distribution and production	103	102
	Administration	15	20
		118	122
9	Finance income		
		Year	18 months
	•	ended	period ended
		31 Dec 2022	31 Dec 2021
		£	£
	Interest receivable from group undertakings	4,292	776,014
	Equity dividends received	417,813	436,994
		. 422,105	1,213,008
	<u>.                                    </u>		

for the year ended 31 December 2022 (continued)

10	Finance cost		
		Year	18 months
		ended	period ended
	•	31 Dec 2022	31 Dec 2021
		£	£
	Bank interest payable	, -	7,295
	Interest payable under lease liabilities	51,782	183,447
	Other interest payable	10,135	26,490
•			
		61,917	217,232
			<del></del>
11	Tax on profit		
	(a) Tax charged in the income statement	1	
	The tax charge is made up as follows:		
	•	Year	18 months
		ended	period ended
		31 Dec 2022	31 Dec 2021
		£	£
	Current tax		•
	UK corporation tax on the on the profit for the year		730,078
	Adjustments in respect of prior periods	49,868	(130,642)
	Total current tax	49,868	599,436
	Deferred tax	•	
	Reversal of temporary differences	(39,287)	(76,072)
	Impact of change in tax rate	, , , , , <u>-</u>	(70,526)
	Total deferred to:	(20.797)	. (146 500)
	Total deferred tax	(39,287)	(146,598)
•	Tax on profit (note 11(b))	10,581	452,838
	· · · · · · · · · · · · · · · · · · ·		•

for the year ended 31 December 2022 (continued)

#### 11 Tax on profit (continued)

b) Factors affecting the current tax charge for the year

Tax expense for the year is lower (2021: lower) than the standard rate of corporation tax in the UK for the year ended 31 December 2022 of 19% (2021: 19%). The differences are explained below:

Year ended 31 Dec 2022	18 months period ended 31 Dec 2021
. £	£
1,048,245	3,122,037
199,167	. 593,187
307,824	256,605
(194,400)	(94,500)
(79,384)	(83,029)
(5,863)	(88,783)
49,868	(130,642)
(251,774)	-
(14,857)	<b>-</b>
10,581	452,838
	ended 31 Dec 2022 £ 1,048,245 199,167 307,824 (194,400) (79,384) (5,863) 49,868 (251,774) (14,857)

The tax rate for the current year is the same as the prior year.

In the Spring Budget 2021, the UK Government announced that from 1 April 2023 the corporation tax rate would increase to 25% (rather than remaining at 19%, as previously enacted). This new law was substantively enacted on 24 May 2021. Deferred taxes at the balance sheet date have been measured using these enacted tax rates and reflected in these financial statements.

for the year ended 31 December 2022 (continued)

#### 11 Tax on profit (continued)

c) Deferred taxation

The elements of deferred taxation are as follows:

·	2022	2021
	£	£
Deferred tax asset		
At opening balance	369,926	223,328
Charged to the income statement	39,287	146,598
At closing balance	409,213	369,926
Provision for deferred tax		
Deferred tax provisions due within 12 months: Short term temporary differences	191,039	117,298
Deferred tax provisions due in more than 12 months: Accelerated capital allowances	218,174	252,628
Total deferred tax asset	. 409,213	369,926
•		

d) Factors that may affect future tax charges

Deferred tax assets and liabilities on all temporary differences have been calculated at 25%, being the rate at which the timing differences are expected to reverse.

The deferred tax asset relates to deferred capital allowances and other timing differences.

for the year ended 31 December 2022 (continued)

# 12 Intangible assets

	Intellectual roperty and trademarks £	Total £
Cost		
At 1 Jan 2022 Additions	322,421	322,421
At 31 December 2022	322,421	322,421
Accumulated Amortisation		,
At 1 Jan 2022 Charge for the year	313,726 8,695	313,726 8,695
At 31 December 2022	322,421	322,421
Net book value		
At 31 December 2022	-	
At 31 December 2021	8,695	8,695

for the year ended 31 December 2022 (continued)

# . 13 Property, plant, and equipment

	Leasehold property £	Plant and machinery £	Total £
Cost			
At 1 Jan 2022	916,204	6,612,460	7,528,664
Additions	177,534	171,906	349,440
Disposals	-	(20,110)	(20,110)
At 31 December 2022	1,093,738	6,764,256	7,857,994
Accumulated Depreciation			
At 1 Jan 2022	814,671	6,429,703	7,244,374
Charge for the year	110,174	106,648	216,822
At 31 December 2022	924,845	6,536,351	7,461,196
Net book value		•	
At 31 December 2022	168,893	227,905	396,798
At 31 December 2021	101,533	182,757	284,290

for the year ended 31 December 2022 (continued)

## 14 Right-of-use assets

	Leasehold Land and	Plant and	
	buildings	machinery	Total
	£	£	£
Cost	2 400 507	540 500	2.550.407
At 1 Jan 2022	2,109,697	549,500	2,659,197
Disposals	(1,050,919)		(1,050,919)
At 31 December 2022	1,058,778	549,500	1,608,278
Accumulated Depreciation			
At 1 Jan 2022	1,054,849	302,593	1,357,442
Charge for the year	323,085	113,957	437,042
Disposals	(636,790)		(636,790)
At 31 December 2022	741,144	416,550	1,157,694
Net book value			
At 31 December 2022	317,634	132,950	450,584
At 31 December 2021	1,054,848	246,907	1,301,755

for the year ended 31 December 2022 (continued)

#### 15 Investments in subsidiaries

		2022 £	2021 £
Cost or valuation			
At opening and closing	2,588	3,371	2,588,371
	Country of incorporation or registration	right.	rtion of voting s and ordinary re capital held
Adstream (Italy) S.r.l.	Italy		· 99%
Adstream France S.A.S	France		100%
Adstream Espania S.L.	Spain		100%
Adstream B.V.	Netherlands		100%
Adstream Hungary Kft	Hungary		100%
Adstream Hellas	Greece		100%
Adstream Nordic ApS	Denmark		100%
Digital Adstream Czech Republic s.r.o	Czech Republic		100%
Pelagon Limited	United Kingdom		100%
Adstream MENA DMCC	United Arab Emirates		100%
Adstream Argentina	Argentina	•	50%

During the year, the company received dividends of £232,367 from Adstream Hellas and £185,445 from Adstream MENA DMCC (2021 - £222,878 from Adstream MENA DMCC, £43,148 from Adstream B.V. and £170,969 from Adstream Hungary Kft)

for the year ended 31 December 2022 (continued)

#### 16 Trade and other receivables

	2022 £	2021 £
•	-	_
Trade receivables	2,056,041	1,918,864
Amounts owed by group undertakings	8,628,061	23,833,811
Prepayments and accrued income	1,314,903	1,201,690
Finance leases receivable	192,789	_
Other receivables	3,118	306
Deferred tax asset	409,213	369,926
	12,604,125	27,324,597

Trade receivables are stated after provisions for impairment of £543,279 (2021: £539,244).

The fair value of the trade and other receivables is equal to their carrying value.

Amounts owed by group undertakings are unsecured, both interest bearing (interest rate of 4%) and interest free, have no fixed date of repayment and are repayable on demand.

Finance lease receivable of £192,789 (2021: nil) falls due after more than one year.

#### 17 Trade and other creditors

•	2022	2021
	£	£
Trade creditors	400,985	1,078,548
Amounts owed to group undertakings	11,045,204	10,323,897
Other creditors	434,163	98,073
Taxation and social security	498,817	487,310
Accruals and deferred income	1,014,080	1,746,994
•	· · · ·	
	13,393,249	13,734,822
	· ·	<del></del>

for the year ended 31 December 2022 (continued)

Present value of minimum lease payments

18	Lease liabilities		
		2022 £	2021
	Current	Ľ	£
	Lease liabilities	650,392	579,920
		650,392	579,920
	Non current		•
	Lease liabilities	271,336	949,350
	Present value of minimum lease payments	921,728	1,529,270
	Lease liabilities		
	Future minimum lease payments under finance leases together with the pre- lease payments are as follows:	esent value of th	e net minimun
		2022	2021
	Future minimum lease payments due	£	£
	Not later than one year	682,857	682,857
	After one year but not more than five years	276,000	981,857
		958,857	1,664,714
	Less finance charges allocated to future periods	(37,129)	(135,444)

921,728

1,529,270

for the year ended 31 December 2022 (continued)

#### 18 Lease liabilities (continued)

The present value of minimum lease payments is analysed as follows:

	2022 £	2021 £
Within one year	650,392	579,920
After one year but not more than five years	271,336	949,350
	921,728	1,529,270

#### 19 Provisions for liabilities

The company had the following provisions during the year.

	Annual holiday and long service	Provision for tax settlement £	Total £
At 1 Jan 2022	152,914	678,303	831,217
Additional provision during the year Utilisation of provision	675,613 (640,352)	(392,826)	675,613 (1,033,178)
At 31 December 2022	188,175	285,477	473,652

#### Annual holiday and long service

The company's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. Employee benefits expected to be settled together with benefits arising from wages and salaries, annual leave and long service leave which will be settled after one year, have been measured at the amounts expected to be paid when the liability is settled plus related on-costs.

#### Provision for tax settlement

In 2020, the directors received notification from the United Kingdom tax authority of historic payroll taxes arising on the treatment of certain employee benefits, which has been fully provided for. During the year an adjustment was made to reflect the final amount of the provision and payments were made to HMRC in respect of settling the amount outstanding.

for the year ended 31 December 2022 (continued)

20	<b>Ordinary</b>	shares
----	-----------------	--------

Authorized, allotted, called up and fully paid	No.	2022 £	No.	2021 £
Ordinary shares of £1 each	10,000	10,000	10,000	10,000

#### 21 Retained earnings

•	
	Profit
	loss
•	account
	£
At 1 Jan 2022	16,266,507
Dividends	(15,396,909)
Profit for the financial year	1,037,664
	<del>,-</del>
At 31 December 2022	1,907,262
	<del></del>

#### 22 Other financial commitments

At 31 December, the company had future minimum rentals payable under non-cancellable operating leases for operating and office equipment as set out below:

	2022 £	2021 £
Not later than one year	14,109	7,739
	14,109	7,739
	·	

for the year ended 31 December 2022 (continued)

#### 23 Related party transactions

The company is controlled by Extreme Reach Inc. as 100% of the Company's voting rights are controlled within the group headed by Adstream Holdings Pty Limited, a wholly owned subsidiary of Exterme Reach Inc. The company has taken advantage of the exemption under paragraph 8(k) of IAS 24 contained in FRS 101 and has therefore not disclosed transactions or balances with members of the same group that are wholly owned. The Company discloses transactions with related parties which are not wholly owned with the same group.

There are no transactions with directors other than remuneration disclosed in Note 7 (period ended 31 December 2021 – no transactions).

#### 24 Ultimate parent undertaking and controlling party

The immediate parent undertaking and smallest group to consolidate these financial statements is Adstream Holdings Pty Limited. Copies of the Adstream Holdings Pty Limited consolidated financial statements can be obtained from the registered office address at Tower 2, Suite 2, Level 7, 475 Victoria Avenue, Chatswood NSW 2067, Australia. As at 31 December, 2022, the ultimate parent undertaking, controlling party and the largest group to consolidate these financial statements is Extreme Reach Inc. a company registered in the United States of America. Copies of the Extreme Reach Inc. consolidated financial statements can be obtained from 850 New Burton Road, Suite 201, Dover, DE 19904, USA. The ultimate controlling party is GCM Digital Topco, L.P., a partnership registered in the United States of America, on behalf of funds under its management. Its registered office address is 251 Little Falls Drive, Wilmington, DE 19808.