# ANABAS (UK 2) LIMITED ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

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#### **COMPANY INFORMATION**

**Directors** 

A Craig

G Amar

Company number

04669732

Registered office

2 Pioneer Court Darlington Co Durham DL1 4WD

Auditor

Xeinadin Audit Limited 1 City Road East Manchester M15 4PN

**Business address** 

2 Pioneer Court Darlington Co Durham DL1 4WD

**Bankers** 

Santander UK plc Baltic Place South Shore Road Gateshead Tyne & Wear NE8 3AE

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2022

The directors present the strategic report for the year ended 31 December 2022.

#### Fair review of the business

The company is a facilities management company operating across the UK focused on the corporate office environment.

Services delivered by the company include cleaning, mechanical and electrical maintenance, building and fabric maintenance, reception services, security services, catering, office services and facilities project management. With a focus on corporate offices, we work with clients who require a high-quality service for their premium office space.

#### Principal risks and uncertainties

The company's principal risks include the loss of key clients and failure of clients to pay promptly.

The company also considers the transition to a more permanent hybrid model of office work to be disruptive to our business model and one that our operational teams continue to monitor in a dynamic manner to ensure our service offering meets the specific needs of our clients in what we anticipate will become shorter working weeks in the office. A flexible approach to our service delivery is fundamental to us meeting these changing needs.

The company continues to monitor the financial performance and credit rating of its clients to ensure creditworthiness. To date, the company's clients have paid promptly and occupy a strong position in their respective markets.

#### **Development and performance**

The company has continued to focus on its core market of high-end offices demanding high levels of service. This has resulted in retention of all key clients in the year and the winning of new clients throughout the year which supports future revenue visibility. This, combined with new sales wins, has resulted in turnover increasing by £5.6 million to £29.7 million compared to the prior year and we are delighted to have maintained such a strong gross profit margin of 19.6% (2021 – 20.7%). The company's profit before tax for the year ended 31 December 2022 was £2.4m, (2021 - £2.4m). The company's net assets at 31 December 2022 amounted to £3.2 million (2021 - £1.3 million)

The company is funded by retained earnings and has no borrowings.

#### Outlook for the business in 2023

2023 has started strongly for Anabas, with revenue from some of the new wins in Q4 2022 commencing in Q1 2023. This includes significant new sites with current clients and new clients based on advocacy of existing clients.

We have a busy pipeline of sales activity and are mobilising two new contracts. We continue to anticipate growth in our client base in the financial, legal, pharmaceutical, and professional services sectors. By building this reputation for quality service delivery to those clients we are also expanding the scope of services many of our clients receive as they feel the benefit of our approach. We remain vigilant to the competitive landscape and the adaptation of smaller offices and shorter working weeks but believe our quality offer, boutique size and service scope make for a unique offer in the corporate office facilities market.

On behalf of the board

Alistair Craig

A Craig

Director

Date: 05.05,23

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2022

The directors present their annual report and financial statements for the year ended 31 December 2022.

#### Principal activities

The company is a facilities management company operating across the UK focused on the corporate office environment.

#### Results and dividends

The results for the year are set out on page 8.

Interim ordinary dividends payable amounted to £Nil (2021: £3,600,000). The directors do not recommend the payment of a final dividend.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

A Craig

G Amar

#### Disabled persons

The company's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

#### **Employee involvement**

The company's policy is to consult and discuss with employees at meetings, matters likely to affect employees' interests.

Anabas has invested time in a People HR system, which allows all forms of Communication to be sent electronically to our teams. This has worked really well to reach out to everyone during the pandemic as well as to those on Furlough when communication has been more difficult.

Weekly video calls were made to our teams to provide Business updates and ensure that all of our colleagues were kept up to date and never alone. We also invested in an employee assistance program with HealthAssured which is accessible to all of our staff in the strictest of confidence. This program will continue which we hope will provide support to all of our teams wherever needed, following a very challenging year for many.

#### Auditor

The auditors, Xeinadin Audit Limited, were appointed during the year and are deemed to be reappointed under Section 487(2) of the Companies Act 2006.

#### Strategic report

The company has chosen in accordance with Companies Act 2006, s. 414C(11) to set out in the company's strategic report information required by Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Sch. 7 to be contained in the directors' report. It has done so in respect of future developments.

#### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

### **DIRECTORS' REPORT (CONTINUED)** FOR THE YEAR ENDED 31 DECEMBER 2022

On behalf of the board

A Craig

Director

Date: ......05.05.23.....

### DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31.DECEMBER 2022

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ANABAS (UK 2) LIMITED

#### Opinion

We have audited the financial statements of Anabas (UK 2) Limited (the 'company') for the year ended 31 December 2022 which comprise the statement of income and retained earnings, the balance sheet, the statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2022 and of its profit for the
  year then ended;
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF ANABAS (UK 2) LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement principal ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge and experience of the facilities management sector;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006, taxation legislation and data protection, anti-bribery, employment, environmental and health and safety legislation;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries
  of management and inspecting legal correspondence; and
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

### INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF ANABAS (UK 2) LIMITED

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- · making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud;
- · considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations; and
- understanding the design of the company's remuneration policies.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- · tested journal entries to identify unusual transactions;
- · assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- · agreeing financial statement disclosures to underlying supporting documentation;
- reading the minutes of meetings of those charged with governance;
- · enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with HMRC and the company's legal advisors.

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities is available on the Financial Reporting Council's website at: https:// www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Kenneth Graham

Senior Statutory Auditor

For and on behalf of Xeinadin Audit Limited

**Accountants Statutory Auditor**  10 May 2023

1 City Road East Manchester M15 4PN

# STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 31 DECEMBER 2022

·		2022	2021
	Notes	£	£
Turnover	3	29,695,306	24,132,741
Cost of sales		(23,886,620)	(19,125,755) —————
Gross profit		5,808,686	5,006,986
Administrative expenses		(3,478,372)	(2,593,233)
Operating profit	4	2,330,314	2,413,753
Interest receivable and similar income	8	39,115	7,482
Profit before taxation		2,369,429	2,421,235
Tax on profit	9	(447,309)	(475,277)
Profit for the financial year		1,922,120	1,945,958
Retained earnings brought forward		1,309,401	2,963,443
Dividends	10	<u> </u>	(3,600,000)
Retained earnings carried forward		3,231,521	1,309,401

The profit and loss account has been prepared on the basis that all operations are continuing operations.

# BALANCE SHEET AS AT 31 DECEMBER 2022

		20:	22	2021	
•	Notes	£	£	£	£
Fixed assets					
Tangible assets	11		136,542	•	94,129
Current assets					
Debtors	12	3,229,302		3,148,008	
Cash at bank and in hand		6,584,700		4,162,230	
<b>.</b>		9,814,002		7,310,238	
Creditors: amounts falling due within one year	13	(6,697,394)		(6,080,297)	
Net current assets			3,116,608		1,229,941
Total assets less current liabilities			3,253,150		1,324,070
Provisions for liabilities					
Deferred tax liability	14	21,618		14,658	
			(21,618)		(14,658)
Net assets			3,231,532		1,309,412
					====
Capital and reserves					
Called up share capital	16		9		9
Capital redemption reserve			2		2
Profit and loss reserves	17		3,231,521		1,309,401
Total equity			3,231,532	•	1,309,412

The financial statements were approved by the board of directors and authorised for issue on ......05.05.23.... and are signed on its behalf by:

A Craig Director

Company Registration No. 04669732

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2022

		20:	22	20:	21
•	Notes	£	£	£	£
Cash flows from operating activities					
Cash generated from operations	22		2,950,480		2,583,742
Income taxes paid			(459,553)		(613,865)
Net cash inflow from operating activities			2,490,927		1,969,877
Investing activities					
Purchase of tangible fixed assets		(107,572)		(27,079)	
Repayment of loans		-		114,389	
Interest received		39,115		7,482	
Net cash (used in)/generated from investir	ng				
activities			(68,457)		94,792
Financing activities					
Dividends paid		-		(3,600,000)	
Net cash used in financing activities					(3,600,000)
Net cash used in illianting activities			<u> </u>		(3,000,000)
Net increase/(decrease) in cash and cash					
equivalents			2,422,470		(1,535,331)
Cash and cash equivalents at beginning of ye	ear		4,162,230		5,697,561
Cash and cash equivalents at end of year			6,584,700		4,162,230

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1 Accounting policies

#### Company information

Anabas (UK 2) Limited is a private company limited by shares incorporated in England and Wales. The company registration number is 04669732 and the registered office is 2 Pioneer Court, Darlington, Co Durham, DL1 4WD.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest  $\mathfrak{L}$ .

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover represents the value of services provided under contracts to the extent that there is a right to consideration. Turnover is recorded at the value of the consideration due and is stated after trade discounts and net of VAT. Where a contract has only been partially completed at the balance sheet date turnover represents the value of the service provided to date based on a proportion of the total expected consideration at completion. Where payments are received from customers in advance of services provided, the amounts are recorded as 'Deferred income' and included as part of 'Creditors due within one year'.

#### 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives on the following bases:

Land and buildings Leasehold

Plant and machinery

Fixtures and fittings

Computer equipment

5 years/25 years straight line
3 to 5 years straight line
3 to 10 years straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.5 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1 Accounting policies

(Continued)

#### 1.6 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.7 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include trade and other debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including trade creditors and other creditors, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1 Accounting policies

(Continued)

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

#### 1.8 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.9 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### 1.10 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.11 Retirement benefits

Pension contributions payable to defined contribution pension schemes are charged to the profit and loss account in the year they arise.

#### 1.12 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1 Accounting policies

(Continued)

#### 1.13 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

#### 1.14 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

#### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### 3 Turnover and other revenue

An analysis of the company's turnover is as follows:

	2022	2021
•	£	£
Turnover analysed by class of business		
Facilities management	29,695,306	24,132,741
	=======================================	=======================================
	•	
	2022	2021
	£	£
Turnover analysed by geographical market	~	_
United Kingdom	29,695,306	24,132,741
Onled Kingdom	29,093,300	24,132,741
	2022	2021
	£	£
Other revenue	L	L
Other revenue		
Interest income	39,115	7,482

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

4	Operating profit	2022	2021
	Operating profit for the year is stated after charging/(crediting):	£	£
	Government grants	-	(1,121,916
	Depreciation of owned tangible fixed assets	65,159	71,431
	(Profit)/loss on disposal of tangible fixed assets	-	3,334
	Operating lease charges	40,757 =======	64,775
	Government grants receivable in the prior year comprise amounts due ur Scheme and have been presented within cost of sales.	nder the Coronavirus .	Job Retention
5	Auditor's remuneration		
		2022	2021
	Fees payable to the company's auditor and associates:	£	£
	For audit services Audit of the financial statements of the company	16,375	12,500
	Addit of the illiancial statements of the company	<del></del>	12,500
	For other services		
	Taxation compliance services	1,500	2,894
	All other non-audit services	825	750 ————
		<u>2,325</u>	3,644
6	Employees		
	The average monthly number of persons (including directors) employed by	the company during t	he year was:
		2022	2021
		Number	Number
	Management and administration	. 62	55
	Provision of direct services	522	471
	Total	584	526
	Their aggregate remuneration comprised:	2022	2021
		£	£
	Wages and salaries	14,485,789	12,591,142
	Social security costs	1,428,934	1,020,245
	Pension costs	351,916	309,337
		16,266,639	13,920,724

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

6	Employees		(Continued)
-	Redundancy payments made or committed	60,206	163,876
7	Directors' remuneration	2022 . £	2021 . £
	Remuneration for qualifying services Company pension contributions to defined contribution schemes	230,474 16,822 ———————————————————————————————————	228,761 14,839 ———— 243,600
	The number of directors for whom retirement benefits are accruing under define amounted to 1 (2021: 1).	ned contribu	
	Remuneration disclosed above include the following amounts paid to the highest page 1	aid director:	
		2022 £	2021 £
	Remuneration for qualifying services  Company pension contributions to defined contribution schemes	230,474 16,822	223,168 14,839 =
8	Interest receivable and similar income	2022 £	2021 £
	Interest income Interest on bank deposits	39,115	7,482
	Investment income includes the following:		
	Interest on financial assets not measured at fair value through profit or loss	39,115	7,482
9	Taxation	2022 £	2021 £
	Current tax UK corporation tax on profits for the current period	440,349 =====	474,211 ======
	Deferred tax Origination and reversal of timing differences	6,960 ———	1,066
	Total tax charge	447,309 ———	475,277 ======

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

9	laxation		(Continued)

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	ioss and the standard rate of tax as long	JVV3.				
					2022 £	2021 £
	Profit before taxation				2,369,429	2,421,235 
	Expected tax charge based on the stan	dard rate of corno	ration tay in t	he LIK of		
	19.00% (2021: 19.00%)	dard rate of corpo	ration tax in t	ne on or	450,192	460,035
	Tax effect of expenses that are not ded	uctible in determin	ing taxable p	rofit	725	12,920
	Effect of change in corporation tax rate		g		2,524	3,518
-	Permanent capital allowances in excess	s of depreciation			(6,132)	(1,196)
	Taxation charge for the year				447,309	475,277
40	Dividende					
10	Dividends				2022	2021
					£	£
	Interim paid				-	3,600,000
	·					
11	Tangible fixed assets					
		Land and buildings Leasehold	Plant and machinery	Fixtures and fittings	Computer equipment	Total
		£	£	£	£	£
	Cost					
	At 1 January 2022	18,383	51,673	19,493		507,070
	Additions				107,572	107,572
	At 31 December 2022	18,383	51,673	19,493	525,093	614,642
	Depreciation and impairment					
	At 1 January 2022	5,430	40,276	19,400	347,835	412,941
	Depreciation charged in the year	864	8,848	93	55,354	65,159
	At 31 December 2022	6,294	49,124	19,493	403,189	478,100
	Carrying amount					
	At 31 December 2022	12,089	2,549		121,904	136,542
	At 31 December 2021	12,953	11,397	93	69,686	94,129
	•					

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

12	Debtors		
		2022	2021
	Amounts falling due within one year:	£	£
	Trade debtors	- 2,180,297	1,905,297
	Corporation tax recoverable	28,597	28,597
	Other debtors	25,930	10,640
	Prepayments and accrued income	994,478	1,203,474
		3,229,302	3,148,008
		·	
13	Creditors: amounts falling due within one year	2022 £	2021 £
13		£	£
13	Trade creditors	£ 2,016,513	£ 1,441,194
13	Trade creditors Corporation tax	£ 2,016,513 244,932	£ 1,441,194 264,136
13	Trade creditors Corporation tax Other taxation and social security	£ 2,016,513 244,932 720,933	£ 1,441,194 264,136 761,154
13	Trade creditors Corporation tax Other taxation and social security Other creditors	2,016,513 244,932 720,933 123,195	£ 1,441,194 264,136 761,154 215,574
13	Trade creditors Corporation tax Other taxation and social security	£ 2,016,513 244,932 720,933	£ 1,441,194 264,136 761,154

#### 14 Deferred taxation

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

Balances:	Liabilities 2022 £	Liabilities 2021 £
Accelerated capital allowances	21,618	14,658
Movements in the year:		2022 £
Liability at 1 January 2022 Charge to profit or loss Effect of change in tax rate - profit or loss	·	14,658 9,484 (2,524)
Liability at 31 December 2022		21,618

During the next year £21,618 (2021: £14,658) is expected to be released to the profit and loss from the deferred tax provision.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

15	Retirement benefit schemes					
		2022	2021			
	Defined contribution schemes	£	£			
	Charge to profit or loss in respect of defined contribution schemes	351,916	309,337			

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

Included in other creditors are amounts totalling £88,039 (2021: £62,434) owing in respect of pension contributions.

#### 16 Share capital

	2022	2021	2022	2021
Ordinary share capital	Number	Number	£	£
Issued and fully paid				
ordinary shares of 1p each	943	943	9	9

The company has one class of ordinary shares which carry full voting rights, full rights to distributions and are non redeemable.

#### 17 Profit and loss reserves

#### Capital redemption reserve

includes amounts arising from the redemption or purchase of the company's own shares

#### Profit and loss reserves

Includes all current and prior period retained profits and losses

#### 18 Operating lease commitments

#### Lessee

The company leases the premises from which it operates. The lease is on a rolling six monthly basis.

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2022	2021
	£	£
Within one year	23,725	48,590
Between two and five years	9,831	102,869
In over five years	-	350,000
	33,556	501,459

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# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Related party transactions				
Remuneration of key management personnel The remuneration of key management personnel is	as follows.			
			. 2022 £	2021 £
Aggregate compensation			247,296 ———	243,600
Transactions with related parties  During the year the company entered into the follow	ing transactions	with related pa	arties:	
			Sales 2022 £	Sales 2021 £
Other related parties			40,678	-
	Rent payable		Management fees	
	2022 £	2021 £	2022 £	2021 £
Entities with control, joint control or significant influence over the company Other related parties	-	4,167 ======	102,048	96,784
The following amounts were outstanding at the repo	orting end date:			
Amounts due to related parties			2022 £	2021 £
Entities with control, joint control or significant influence over the company Other related parties			32,651 241	96,784 -

#### 20 Ultimate controlling party

The company is a subsidiary of Armonia SAS, a company incorporated in France.

The ultimate parent undertaking, smallest and largest group to consolidate these financial statements is Financiere Minh Cam, a company incorporated in France. Copies of consolidated financial statements can be obtained from the Company Secretary at 3 Rue Cambronne, 75740 Paris, France.

The ultimate controlling party is Patrick Thelot.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### 21 Financial Risk Management

The company has exposures to two main areas of risk: loss of a key customer and customer credit risk.

#### Loss of a key customer

The company mitigates the risk of losing a key customer through delivery of a high quality service on a multiyear contract, with a typical contract length of between two and five years.

#### Customer credit risk

The company typically offers credit terms to its customers which allow payment of the trade receivable after delivery of the goods or performance of the services. The company is at risk to the extent that a customer may be unable to pay the receivable on the specified due date. To minimise this risk the company has a policy of only dealing with customers who have demonstrated creditworthiness. To determine creditworthiness the company makes use of independent rating agencies, other publicly available information and its own trading records.

22	Cash generated from operations			
			2022 £	2021 £
	Profit for the year after tax		1,922,120	1,945,958
	Adjustments for:			
	Taxation charged		447,309	475,277
	Investment income		(39,115)	(7,482)
	(Gain)/loss on disposal of tangible fixed assets		-	3,334
	Depreciation and impairment of tangible fixed assets		65,159	71,431
	Movements in working capital:		•	
	Increase in debtors		(81,294)	(993,423)
	Increase in creditors		636,301	1,088,647
	Cash generated from operations		2,950,480	2,583,742
23	Analysis of changes in net funds			
		1 January 2022	Cash flows	31 December 2022
		£	£	£
	Cash at bank and in hand	4,162,230	2,422,470	6,584,700
23		2022 £	£	