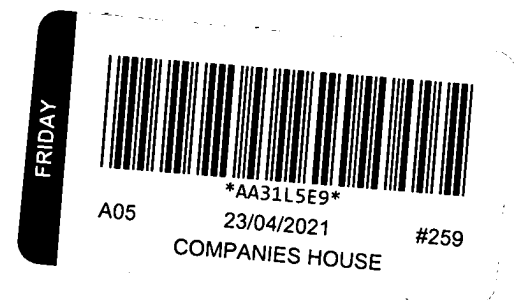


Company number: 4604379  
Charity number: 1096492

# ReachOut Youth

Report and financial statements  
For the year ended 31 August 2020



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## ReachOut Youth

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#### For the year ended 31 August 2020

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## ReachOut Youth

### Reference and administrative information

For the year ended 31 August 2020

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**Company number** 4604379

**Charity number** 1096492

**Country of Incorporation** United Kingdom

**Country of Registration** United Kingdom

**Registered office & operational address**  
Ground Floor  
26-28 Ramsgate Street  
LONDON  
E8 2NA

**Trustees** Trustees, who are also directors under company law, who served during the year and up to the date of this report were as follows:

Edmund Lehmann (Chairman, Person of Significant Control)  
Marion Baker (Person of Significant Control)  
Mark Wakefield (Person of Significant Control)  
Shardaé Carr (Resigned as of 13/01/21)  
David Fass  
Nimesh Patel  
Zeynab Yusuf  
James Browne

**Company Secretary** Kevin McCarthy

<b>Key management Personnel</b>	Peter Blackwell	Chief Executive Officer (resigned as of 31/11/21)
	Bejal Shah	Chief Executive Officer (as of 15/03/21)
	Grusche Michelsen	Director of People

**Bankers** RBS  
Drummond House, Redheughs Ave  
Edinburgh  
EH12 9RH

The Co-operative Bank  
PO Box 250  
Skelmersdale  
WN8 6WT

## **ReachOut Youth**

### **Reference and administrative information**

**For the year ended 31 August 2020**

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#### **Solicitors**

Mishcon de Reya  
Africa House  
70 Kingsway  
London  
WC2B 6AH

Morgan, Lewis & Bockius  
Condor House  
5-10 St. Paul's Churchyard  
London  
EC4M 8AL

Teacher Stern  
37-41 Bedford Row  
Holborn  
London  
WC1R 4JH

#### **Auditor**

Sayer Vincent LLP  
Chartered Accountants and Statutory Auditors  
Invicta House  
108-114 Golden Lane  
LONDON  
EC1Y 0TL

The Trustees present their report and financial statements for the year ended 31 August 2020.

Reference and administrative information set out on pages 1 and 2 forms part of this report. The financial statements comply with current statutory requirements, the memorandum and articles of association and the Statement of Recommended Practice - Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

## Objectives and activities

### **Our Mission**

ReachOut is a mentoring charity working with children in disadvantaged communities to raise aspirations and help them grow in character and attainment.

We improve self-confidence and develop Numeracy, Literacy and Communication, whilst reinforcing our core character strengths of Fairness, Self-Control, Good Judgement and Staying Power.

We do this through one-to-one mentoring with positive role models and team activities, to promote leadership, trust and responsibility.

### **How our activities deliver public benefit**

The Trustees review the aims, objectives and activities of the charity each year. The Impact Report together with this report summarise the achievements of the charity and the outcomes of its work during the reporting period. The Trustees are pleased to report the success of the key activities of the charity with benefits delivered to those groups of people that the charity has been set-up to help, in line with its stated purpose.

The Trustees have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and in planning its future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives that have been set.

In the opinion of the Trustees we have complied with the duty in Section 4 of the Charities Act 2006 to have due regard to public benefit guidance published by the Charity Commission.

### **Policies to further the charity's objects**

The income and property of the charity from whatever source derived are applied solely towards the promotion of its objects as set out above. No portion thereof is paid or transferred directly or indirectly by way of dividend, bonus or otherwise by way of profit to the members of the company.

We are very grateful to all our funders, large and small, as well as our individual donors who are not named here, for their decision to donate to ReachOut and help us pursue our objectives. Their confidence in us is very much appreciated.

## ReachOut Youth

### Trustees' annual report

For the year ended 31 August 2020

#### Mentoring Programmes

Our mentoring programmes use long term, one-to-one mentoring to support young people to develop character and academic skills. Led by paid staff who support our volunteer mentors throughout, the weekly sessions are based around academic content and fun group activities, such as football and drama.

In 2019/20 we ran ReachOut Club and Academy term-time one-to-one mentoring programmes, both offering weekly one and a half to two-hour sessions to referred young people from partner schools:

- ReachOut Club (ROC) – Primary schools, for Year 5/6 pupils (aged 9 – 11)
- ReachOut Academy (ROA) – Secondary schools, for Year 7 – 11 pupils (aged 11 – 16)

All our projects are delivered in schools in areas of economic and social disadvantage.

	Number of Projects Delivered		Places for young people	
Programme	2019/20	2018/19	2019/20	2018/19
ReachOut Club London	17	18	170	180
ReachOut Club Manchester	7	10	70	100
ReachOut Club Liverpool	3	3	30	30
ReachOut Club Oldham	1		10	
<b>Total ReachOut Club</b>	<b>28</b>	<b>31</b>	<b>280</b>	<b>310</b>
ReachOut Academy London	21	23	336	368
ReachOut Academy Manchester	8	6	128	96
ReachOut Academy Oldham	2	5	32	80
<b>Total ReachOut Academy</b>	<b>31</b>	<b>34</b>	<b>496</b>	<b>544</b>
ReachOut Home Pilot London	3		48	
ReachOut Home Pilot Manchester	1		16	
<b>Total ReachOut Home Pilot</b>	<b>4</b>		<b>62</b>	
<b>Total</b>	<b>63</b>	<b>65</b>	<b>838</b>	<b>854</b>

We saw a small decrease in the total number of projects delivered in 2019/20 compared to 2018/19.

Some long-standing school partners in both London and Manchester did not renew their partnerships with us into 2019/20 due to lack of resource to co-ordinate the programme, however during the reporting period, we were able to on-boarded 11 new schools across all locations providing another 134 new mentoring places.

#### COVID-19 Impact

Due to the pandemic, all in-person mentoring programmes in schools were suspended on Monday 16<sup>th</sup> March 2020. Through April, an online model of delivery was developed which was piloted from May – July 2020. Staff and volunteer training was adapted to ensure safe and impactful

## ReachOut Youth

### Trustees' annual report

#### For the year ended 31 August 2020

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programmes were delivered via Zoom Video Communications which replicated in-person sessions as closely as possible.

The 4 pilot ReachOut Home Pilot sessions were delivered with existing partner schools and allowed 4 ReachOut Academy groups, previously suspended, to continue working together online.

After the successful pilot in 2019/20, ReachOut Home has been rolled out for 2020/21 for all schools and young people whilst we are still unable to work face-to-face.

#### ReachOut Level Up Experience

In 2019/20 we piloted the ReachOut Level Up Experience, forming a network between our corporate and university partners to address the following priorities:

- o To get more university students volunteering as mentors on the ReachOut Club programme
- o To secure the best possible employability outcomes for university students, especially those from disadvantaged/BAME backgrounds
- o To support businesses to recruit diverse, high-quality talent into their organisations

University students who complete the required number of hours volunteering, unlock exclusive access to events, training and graduate opportunities with our corporate partners

During the academic year in which 'Level Uppers' volunteer, they also have access to mentors themselves to support their journeys beyond university, as well as a range of workshops and insight days delivered by our corporate partners.

#### Workplace Experience Visits & Career Talks

In 2019/20 we continued to deliver:

- Workplace Experience Visits: Opportunities provided and co-delivered by our corporate partners to give our young people insights into the world of work
- Career Talks: Delivered to our young people by our mentors as part of the after-school sessions where they get a chance to hear about their mentor's career journeys

However much of this delivery was weighted towards the second half of the year and interrupted by COVID-19 closures.

	2019/20	2018/19
Workplace Experience Visit	39	69
Career Talk	71	131

## ReachOut Youth

### Trustees' annual report

#### For the year ended 31 August 2020

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##### Our Mentors

We aim to recruit a diverse pool of mentors who bring different skills, interests and experiences to our young people. Many are working professionals and students from local universities.

	2019/20	2018/19	2017/18
No. Mentors	888	856	857
Returning Mentors	146	131	120
Returning Mentors %	16%	15%	14%

	2019/20	2018/19
ROA Average number of mentors attending per session	10.1	8.2
ROC Average number of mentors attending per session	7.1	5.6

The ReachOut Level Up Experience has improved our ability to successfully recruit university students to mentor on the ReachOut Club programme in London, increasing the number volunteering with us by 50%.

We are pleased to say we have been able to increase our recruitment overall for all projects resulting in a higher number of mentors attending each session, making them more impactful for our young people.

## Achievements and performance

##### Mentee Attendance

	2019/20	2018/19
ROA Average number of mentees attending per session	11.0	9.5
ROC Average number of mentees attending per session	8.7	8.1

Increasing mentee attendance on ReachOut Academy was a particular focus in 2019/20 and we are pleased that this was achieved across locations.

##### Impact of ReachOut Home

After suspending all in-person sessions, the organisation adapted very quickly to find a way of continuing to provide mentoring to the young people. Through consultation with young people, parents and teachers, we were able to ascertain the changing needs of our mentees and understand how best to engage them in a remote service.

At the end of the ReachOut Home Pilot, we gathered the following data:

- 90% of mentees reported that they enjoyed attending the sessions at the end of the programme in July.



## ReachOut Youth

### Trustees' annual report

#### For the year ended 31 August 2020

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- 66% of mentors noticed an improvement in their mentee's emotional well-being since the start of the ReachOut Home sessions.
- 100% of the teachers involved in the pilot programme reported that they would recommend that their school continues ReachOut Home from September

Further key data from this academic year will be available on our website from the end of April.

#### Feedback from ReachOut Home Mentees

"I really like that ReachOut made me feel like I was in a classroom again. My mentor set goals with me to help me through lockdown and it was just nice talking with someone different and someone older. I liked talking to him about school and also what I want to do when I am older."

Newman College Year 9 Boys Project

"My mentor has helped me to try and be more optimistic. She's also helped me to try and work on any goals I have that I could do whilst in lockdown. My mentor has also helped me with trying to be productive, even though lockdown brought down my enthusiasm a bit."

Regent High School Year 9 Girls Project

"The ReachOut Character Strengths have helped me with my dealing with my family, especially my brother and it could be quite tense in a small flat under lockdown."

Wapping High School Year 7 Mentee

"I would say staying power has helped me to accept the situation and just get through lockdown. I also think good judgement has made me be more in charge of my own school work."

Newman College Year 9 Mentee

#### Feedback from ReachOut Home Mentors

"My mentee is quite reserved but I did notice that she was opening up to me more as the weeks went on, and she was more talkative in our virtual sessions than the previous ones in school. She is always smiley and positive and this was the case throughout the ReachOut Home sessions."

Regent High School, Year 9 Girls Project Mentor

"I feel that online mentoring has helped to keep my mentee engaged and stimulated during a challenging time. Students have had to work in unusual ways at home, where they don't have peer support or opportunities for relationship building in the same ways. Online mentoring meant that this could be a gap that was filled in a bit. I feel that it was also important to have a space for the young people to discuss the issues around Black Lives Matter which was facilitated in the session."

Bow School, Year 9 Boys Project Mentor

"I found it to be a bit of escapism from the uncertain and anxious lockdown climate, and also feel that I myself was able to get more involved in some of the sessions and was able to build a better relationship with my mentee, than I would have done, had we been in the classroom."

Newman College, Year 9 Boys Project Mentor

#### Feedback from schools involved in ReachOut Home

When asked about the main benefits of ReachOut Home whilst schools were closed, teachers said:

"[Young people] discussing any concerns they have, as well as keeping that weekly commitment through such an unprecedented time."

Year 9 Lead, Newman College

## **ReachOut Youth**

### **Trustees' annual report**

#### **For the year ended 31 August 2020**

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"Normality returning in some shape and form and an opportunity to do something together again in lockdown and when not in school"

Deputy Head, Newman College

"Consistent, safe and reliable contact with another adult in their life"

Year 9 Lead, Regent High School

"Sessions are an excellent opportunity for students to speak to someone about their feelings. They might not be comfortable sharing their thoughts and feelings with members of staff, family or even friends."

After-school Activity Coordinator, Bow School

I think it's been a fantastic opportunity for the girls to connect and keep focus - whilst restrictions are still in place it maintains those aspects for them. It is likely the return to school will be very different to what they are used to, so ReachOut Home will be a helpful anchor for them.

Coaching & Mentoring Lead, Wapping High School

#### **Impact of ReachOut Academy and Club**

Due to school closures from March due to COVID-19, no meaningful quantitative data was able to be collected for ReachOut Academy or ReachOut Club.

Qualitative impact data was collected via surveys, however only from ReachOut Club mentees and mentors

#### **Feedback from ReachOut Club**

"I liked coming to ReachOut because it gave me more confidence and I loved having a mentor because it's not just having someone beside you it's about having someone beside you in hard times."

Wellington Primary School, Year 6 Mentee

"I enjoyed ReachOut, it was jovial and I was very intrigued at the changes in the way I behaved. I used to be shy but now I'm out of my shell. I enjoyed the university workshop and I wished it didn't end so soon. Plus I love the new friendships. I've developed character skills. Thank you!"

Jubilee Primary School, Year 6 Mentee

"We had a workshop from a university and it helped me because I saw what career paths I could take."

Jubilee Primary School, Year 6 Mentee

"The people are all lovely and the support is amazing - I loved being encouraged to lead sections and give mentor presentations as it felt like I was really connected into the project. The sessions and resources are also really high quality and it was nice as I could tell the children were enjoying themselves as it felt like the time was really valuable."

Rolls Crescent Primary School, Year 6 Mentor

#### **Feedback from the ReachOut Level Up Experience**

"My highlight of the level up experience has definitely got to be the career mentor programme.

Having been paired with the most incredible mentor, I have learnt a lot about the world of work.

## ReachOut Youth

### Trustees' annual report

#### For the year ended 31 August 2020

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Having had advice and support from my mentor had prepared me to want to take more rational decisions and assess my strengths and weaknesses often."

Level Upper, Queen Mary University of London

"The ReachOut level up programme has prepared me for life after university, through the mentoring skills the programme has helped me to cultivate my life skills. Moreover, the various events which ReachOut have hosted throughout the year have helped with this, including networking events and insight days which I would not have had the opportunity to be a part of without the level up programme."

Level Upper, University of Greenwich

"The networking events which ReachOut offered were amazing, they helped me to develop my networking skills and gave me more guidance about the options I have in the future when I finish university."

Level Upper, University of Greenwich

"ReachOut is so much bigger than something fancy and unique to boost one's CV, it's the chance to benefit those who will come after us and that responsibility should be treated with the respect it deserves."

Level Upper, University of Greenwich

### Financial review

Incoming resources increased this year to £999,004, despite a substantial decrease in revenues from community fundraising events due to the impact of COVID-19. However, this was mostly covered through HMRC Job Retention scheme funds by furloughing 75% of staff between April and July. Final income fell short of predicted pre-COVID levels by over £100k. How our funding sources have changed from the last financial year can be seen below:

Principle Funding Sources	2019/20	2018/19
Trusts & Foundations	48%	42%
Corporates	35%	31%
Schools	3%	4%
Community	6%	12%
Government	8%	11%

Outgoing expenditure increased to £983,909 due to planned staff increases for 2019/20 delivery, resulting in a surplus of £15,095. These changes were made prior to the outbreak of COVID-19.

ReachOut received a significant boost in individual donors and corporate partner enquiries around the 2020 Black Lives Matter campaign. ReachOut would like to thank all of our Individual, Trust and Corporate supporters from the last year and reiterate our commitment to equality and combating racial social injustice.

## Reserves

The charity's policy is to hold reserves for the purpose of protecting the work of the charity in the short term, should funding targets not be met or if the charity should need to cease or curtail its activities. General reserves were £393,332 as of 31 August 2020.

It is the policy of the charity to maintain between three and six months of full costs. The reserves policy has been met in 2019-20. The reserves policy is reviewed annually where specific factors affecting the level of reserves are looked at, primarily contractual obligations for employees, with changes being made as necessary.

## Fundraising

ReachOut is lucky to have a wide range of committed supporters who fund and support our work in a variety of different ways.

Overall, 2019/20 was a record year for ReachOut's fundraising, despite the disruption caused by the pandemic after March 2020.

Just under half of our income in the 2019/20 year came from grants from trusts and foundations. We were fortunate to receive several grants from emergency programmes in recognition of our work addressing the fallout of the pandemic with young people.

Alongside providing large numbers of our mentors and valuable workplace experiences which greatly enhance our programmes, partnerships with companies also generate crucial for the charity through sponsorship, donations and payment for services. We work hard to develop mutually beneficial, long-term partnerships with companies which best serve the interests of the young people we support. We are delighted that many of our longstanding corporate partners continued to support our work during the year.

In addition to the above, we received a small proportion of our funding from schools, individuals and community events. Sadly, several of our planned fundraising in-person events this year, such as the Hackney Half Marathon, were disrupted by the pandemic. Where possible, we have carried over pre-paid places within challenge events to future years or have participated in virtual alternatives.

All our fundraising activities are carried out by our in-house fundraising team, overseen by the charity's leadership. Our fundraising activities are in line with the Code of Fundraising Practice and our own ethical fundraising policy. We are committed to protecting vulnerable people in all our activities. We do use any professional fundraising organisations and did not receive any complaints about our fundraising activities during the year.

## Principal risks and uncertainties

The Trustees identify key risks to the quality of services, ongoing COVID-19 impact, financial health and reputation of the charity. Key risks are recorded in the Risk Register and reviewed bi-monthly at board meetings.

The Trustees are aware the principal risk for the Charity is concerned with the safeguarding of the young people it aims to support, and as such, is always taken into account when risks are discussed. We continue to manage safeguarding risks by screening all volunteer mentors before placing them on our projects, including application form, enhanced DBS disclosures, reference checks and compulsory training, including pass/fail safeguarding assessment. Volunteers are always supervised by ReachOut staff whilst volunteering with children and young people. Permanent staff undergo annual refreshers on best practice in safeguarding through local authority safeguarding services and we liaise with schools regarding at risk young people.

In order to mitigate the funding risks, we continue to diversify our funding streams across trusts and foundations, government grants, schools, corporate donations and community fundraising. We also are funding our work further in advance, meaning we have more lead time to solve problems and seek additional funders should issues arise.

We have reduced the impact of key members of staff (Senior Management Team) leaving through succession planning, ensuring that we are constantly developing staff internally so that they are ready to step into more senior roles if required. While this has improved there is still a medium level of risk here. We have also worked hard to ensure that staff across the organisation feel valued and supported by investing in training such as Management and Insights training, as well as recognising their contributions through several events during the year.

Although ongoing COVID-19 presence has halted project delivery, the trustees are confident the staff team have developed a quality online offering for the young people that need it, and trust that the team will be doing everything possible going forward to safely resume regular offline delivery.

## Plans for the future

In adapting swiftly as an organisation through the COVID-19 pandemic, ReachOut has created opportunities for growth for the future. ReachOut Home opens up the potential to take our mentoring programme to locations and types of young people that have been previously harder to reach.

The success of the ReachOut Level Up Experience, now in its 2<sup>nd</sup> year, will allow us to continue to expand the ReachOut Club programme. Through recruiting high-quality mentors through our university partners, we can increase the impact on our young people, whilst providing those university students with unique opportunities to develop and start their career journeys.

## Going concern

The trustees are confident that the development of ReachOut Home ensures ReachOut will be able to continue to deliver quality projects even with the on-going presence of Covid-19. This, combined with a stable finance picture and investment in our fundraising team, gives the Trustees a reasonable expectation that the charity has the resources required to continue operations for the next 12 months from the date of signing. Therefore, the Trustees continue to adopt the going concern basis in preparing the financial statements.

## Structure, governance and management

The organisation is a charitable company limited by guarantee, incorporated on 29 November 2002 and registered as a charity on 12 March 2003. The company was established under a memorandum of association which established the objects and powers of the charitable company and is governed under its articles of association.

Responsibility for day-to-day operations and the leadership of the staff and volunteer team is delegated to the Senior Management Team. The team is responsible for all day-to-day decisions affecting the charity. Decisions of a strategic or directional nature, including the employment of the senior staff, remain the responsibility of the Trustees, as laid out in our Delegation of Executive Powers. The Trustees are ultimately responsible for setting and approving remuneration of senior management. Remuneration is approved by the Trustees as part of the annual budget process. The charity has no subsidiaries or related parties.

A minimum of three trustees will be nominated members of the charity at the Annual General Meeting and therefore become persons of significant control. At time of founding, ReachOut's membership was separated from Trusteeship, as a separate membership and trustee cohort was envisaged by the Charity's founders. Today, the members of the charity are a subset of the current Trustee board. As membership is addressed only irregularly in order to minimise administration, it tends to be the case that the longer serving Trustees are also members.

The recruitment of Trustees comes primarily through promotion from ReachOut's board of advisors. Nominations to the board of advisors comes from contacts within the current Board and wider recommendation from other stakeholders, including volunteers and funders. Appointments are made by a vote of the existing members.

We ensure trustees complete all ReachOut relevant trainings and are fully DBS checked once they are appointed to the board.

All Trustees give their time voluntarily and receive no benefits from the charity. No expenses were claimed by the Trustees in this financial year.

## Related parties and relationships with other organisations

There were no related party transactions during the year.

## Remuneration policy for key management personnel

Our approach to pay is to provide fair remuneration packages for talented people who can help the charity to maximise its impact. To do this we seek to balance the need to attract and retain high calibre individuals with a need to ensure value for money for the charity.

The pay of senior staff is reviewed annually. We believe our pay is in line with the industry and take opportunities to benchmark when possible.

## Statement of responsibilities of the Trustees

The Trustees (who are also directors of ReachOut Youth for the purposes of company law) are responsible for preparing the Trustees' annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period.

In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom

## ReachOut Youth

### Trustees' annual report

#### For the year ended 31 August 2020

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governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Members of the charity guarantee to contribute an amount not exceeding £10 to the assets of the charity in the event of winding up. The total number of such guarantees at 31 August 2020 was 3. Three Trustees are members of the charity, but this entitles them only to voting rights. The Trustees have no beneficial interest in the charity.

Auditor Sayer Vincent LLP was appointed as the charitable company's auditor during the year and has expressed its willingness to continue in that capacity.

The Trustees' annual report has been approved by the Trustees on 23 March 2021 and signed on their behalf by Edmund Lehmann and Nimesh Patel.



Edmund Lehmann  
Chair of Trustees



Nimesh Patel  
Trustee



## Independent auditor's report

### To the members of

#### ReachOut Youth

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## Opinion

We have audited the financial statements of ReachOut Youth (the 'charitable company') for the year ended 31 August 2020 which comprise the statement of financial activities, balance sheet, statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the state of the charitable company's affairs as at 31 August 2020 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice
- Have been prepared in accordance with the requirements of the Companies Act 2006

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- The trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- The trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Other information

The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and,

## **Independent auditor's report**

### **To the members of**

#### **ReachOut Youth**

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except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the trustees' annual report for the financial year for which the financial statements are prepared is consistent with the financial statements
- The trustees' annual report, including the strategic report has been prepared in accordance with applicable legal requirements

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the trustees' annual report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- The financial statements are not in agreement with the accounting records and returns; or
- Certain disclosures of trustees' remuneration specified by law are not made; or
- We have not received all the information and explanations we require for our audit; or
- The trustees were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemptions in preparing the trustees' annual report and from the requirement to prepare a strategic report.

### **Responsibilities of trustees**

As explained more fully in the statement of trustees' responsibilities set out in the trustees' annual report, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is

## Independent auditor's report

### To the members of

#### ReachOut Youth

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necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees.
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

## **Independent auditor's report**

### **To the members of**

#### **ReachOut Youth**

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We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Use of our report**

This report is made solely to the charitable company's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Other matter**

The financial statements of ReachOut Youth for the year-ended 31 August 2019 were not audited. They were independently examined by Joanna Pittman of Sayer Vincent LLP.

Joanna Pittman (Senior statutory auditor)

13 April 2021

for and on behalf of Sayer Vincent LLP, Statutory Auditor

Invicta House, 108-114 Golden Lane, LONDON, EC1Y 0TL

## ReachOut Youth

### Statement of financial activities (incorporating an income and expenditure account)

For the year ended 31 August 2020

	Note	Unrestricted £	Restricted £	2020 Total £	Unrestricted £	Restricted £	2019 Total £
<b>Income from:</b>							
Donations	2	360,120	179,286	<b>539,406</b>	301,014	68,750	369,764
Charitable activities							
ReachOut Club	3	15,650	135,669	<b>151,319</b>	8,500	133,560	142,060
ReachOut Academy	3	19,000	288,760	<b>307,760</b>	26,100	425,803	451,903
Investment income		519	-	<b>519</b>	437	-	437
<b>Total income</b>		<b>395,289</b>	<b>603,715</b>	<b>999,004</b>	<b>336,051</b>	<b>628,113</b>	<b>964,164</b>
<b>Expenditure on:</b>							
Raising funds	4	210,572	-	<b>210,572</b>	150,682	-	150,682
Charitable activities							
ReachOut Club	4	104,480	219,933	<b>324,413</b>	74,293	202,310	276,603
ReachOut Academy	4	65,143	383,782	<b>448,925</b>	20,770	425,803	446,573
<b>Total expenditure</b>		<b>380,195</b>	<b>603,715</b>	<b>983,910</b>	<b>245,745</b>	<b>628,113</b>	<b>873,858</b>
<b>Net income for the year and net movement in funds</b>	5	<b>15,094</b>	<b>-</b>	<b>15,094</b>	<b>90,306</b>	<b>-</b>	<b>90,306</b>
<b>Reconciliation of funds:</b>							
Total funds brought forward		378,236	-	<b>378,236</b>	287,930	-	287,930
<b>Total funds carried forward</b>		<b>393,331</b>	<b>-</b>	<b>393,331</b>	<b>378,236</b>	<b>-</b>	<b>378,236</b>

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above. Movements in funds are disclosed in Note 14 to the financial statements.

# ReachOut Youth

## Balance sheet

Company no. 4604379

As at 31 August 2020

	Note	£	2020 £	£	2019 £
<b>Fixed assets:</b>					
Tangible assets	10		<u>779</u>		<u>3,232</u>
			<b>779</b>		<b>3,232</b>
<b>Current assets:</b>					
Debtors	11	6,407		28,184	
Cash at bank and in hand		<u>439,448</u>		<u>473,173</u>	
		<b>445,855</b>		<b>501,357</b>	
<b>Liabilities:</b>					
Creditors: amounts falling due within one year	12	<u>(53,303)</u>		<u>(126,353)</u>	
<b>Net current assets</b>			<b>392,552</b>		<b>375,004</b>
<b>Total net assets</b>	13		<b>393,331</b>		<b>378,236</b>
<b>The funds of the charity:</b>	14				
Restricted income funds			-		-
Unrestricted income funds:					
General funds		<u>393,331</u>		<u>378,236</u>	
<b>Total unrestricted funds</b>			<b>393,331</b>		<b>378,236</b>
<b>Total charity funds</b>			<b>393,331</b>		<b>378,236</b>

These accounts have been prepared in accordance with the special provisions applicable to small companies subject to the small companies' regime.

Approved by the trustees on 23 March 2021 and signed on their behalf by



Edmund Lehmann  
Chair of Trustees



Nimesh Patel  
Trustee

ReachOut Youth

Statement of cash flows

For the year ended 31 August 2020

Reconciliation of net income / (expenditure) to net cash flow from operating activities

	2020 £	2019 £
Net income (expenditure) for the reporting period (as per the statement of financial activities)	15,094	90,306
Depreciation charges	2,453	946
Decrease in debtors	21,777	81,376
Decrease in creditors	(73,051)	88,953
Net cash provided by operating activities	<u>(33,726)</u>	<u>261,581</u>

	Note	2020 £	£	2019 £	£
Cash flows from operating activities					
Net cash provided by operating activities	15		(33,726)		261,581
Cash flows from investing activities:					
Purchase of fixed assets		-		(2,337)	
Net cash (used in) investing activities			-		(2,337)
Change in cash and cash equivalents in the year			(33,726)		259,244
Cash and cash equivalents at the beginning of the year			473,173		213,929
Cash and cash equivalents at the end of the year			<u>439,448</u>		<u>473,173</u>

**1 Accounting policies**

**a) Statutory Information**

ReachOut Youth is a charitable company limited by guarantee and is incorporated in the United Kingdom.

The registered office address is Ground Floor, 26-28 Ramsgate Street, London, E8 2NA.

**b) Basis of preparation**

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) – (Charities SORP FRS 102), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy or note.

**c) Public benefit entity**

The charitable company meets the definition of a public benefit entity under FRS 102.

**d) Going concern**

The trustees are confident that the development of ReachOut Home ensures ReachOut will be able to continue to deliver quality projects even with the on-going presence of Covid-19. This, combined with a stable finance picture and investment in our fundraising team, gives the Trustees a reasonable expectation that the charity has the resources required to continue operations for the foreseeable future. Therefore, the Trustees continue to adopt the going concern basis in preparing the financial statements.

The trustees do not consider that there are any sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period.

**e) Income**

Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

Income from government and other grants, whether 'capital' grants or 'revenue' grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

Income received in advance of the provision of a specified service is deferred until the criteria for income recognition are met.

**f) Donations of gifts, services and facilities**

Donated professional services and donated facilities are recognised as income when the charity has control over the item or received the service, any conditions associated with the donation have been met, the receipt of economic benefit from the use by the charity of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102), volunteer time is not recognised so refer to the trustees' annual report for more information about their contribution.

On receipt, donated gifts, professional services and donated facilities are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

**g) Interest receivable**

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

**h) Fund accounting**

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.

Unrestricted funds are donations and other incoming resources received or generated for the charitable purposes.

*Designated funds are unrestricted funds earmarked by the trustees for particular purposes.*

**i) Expenditure and irrecoverable VAT**

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- Costs of raising funds relate to the costs incurred by the charitable company in inducing third parties to make voluntary contributions to it, as well as the cost of any activities with a fundraising purpose
- Expenditure on charitable activities includes the costs of delivering services and activities undertaken to further the purposes of the charity and their associated support costs

Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.



**1 Accounting policies (continued)**

**j) Allocation of support costs**

Resources expended are allocated to the particular activity where the cost relates directly to that activity. However, the cost of overall direction and administration of each activity, comprising the salary and overhead costs of the central function, is apportioned on the following basis which are an estimate, based on projects undertaken, of the amount attributable to each activity.

Support and governance costs are re-allocated to each of the activities on the following basis which is an estimate, based on projects undertaken, of the amount attributable to each activity

- |                    |     |
|--------------------|-----|
| ● ReachOut Club    | 41% |
| ● ReachOut Academy | 59% |

Governance costs are the costs associated with the governance arrangements of the charity. These costs are associated with constitutional and statutory requirements and include any costs associated with the strategic management of the charity's activities.

**k) Operating leases**

Rental charges are charged on a straight line basis over the term of the lease.

**l) Tangible fixed assets**

Assets are reviewed for impairment if circumstances indicate their carrying value may exceed their net realisable value and value in use.

Depreciation is provided at rates calculated to write down the cost of each asset to its estimated residual value over its expected useful life. The depreciation rates in use are as follows:

- |             |                      |
|-------------|----------------------|
| ● Fixtures  | 5% reducing balance  |
| ● Equipment | 33% reducing balance |

**m) Debtors**

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

**n) Cash at bank and in hand**

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

**o) Creditors and provisions**

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

**p) Pensions**

The charity operates a defined contribution scheme with NEST and currently contributes 2% of qualifying earnings.

# ReachOut Youth

## Notes to the financial statements

For the year ended 31 August 2020

### 2 Income from donations and legacies

	Unrestricted £	Restricted £	2020 Total £	Unrestricted £	Restricted £	2019 Total £
Total community	61,348	-	61,348	112,598	-	112,598
Bloomberg	30,000	20,000	50,000	-	-	-
Kinetic	-	-	-	51,595	-	51,595
Other corporates	128,721	6,250	134,971	81,221	6,250	87,471
Total corporates	158,721	26,250	184,971	245,414	6,250	251,664
COVID-19 Job Retention Scheme	81,886	-	81,886	-	-	-
Total government	81,886	-	81,886	-	-	-
Four Acre Trust	-	72,513	72,513	-	61,500	61,500
Garfield Weston Foundation	-	-	-	50,000	-	50,000
The Henry Smith Charitable Trust	-	52,900	52,900	-	-	-
Other trusts	53,681	27,623	81,304	5,600	1,000	6,600
Total trusts	53,681	153,036	206,717	55,600	62,500	118,100
Total gifts	355,636	179,286	534,922	-	-	-
Donated services	4,484	-	4,484	-	-	-
	360,120	179,286	539,406	301,014	68,750	369,764

Individual funders have been listed where they account for more than 5% of total annual income, or where they requested to be named.

Donated services represents amounts received during the year for legal advice. These amounts have been calculated based on what the charity would pay for these services were they not provided pro-bono.

### 3 Income from charitable activities

	Unrestricted £	Restricted £	2020 Total £	Unrestricted £	Restricted £	2019 Total £
Total corporates	-	11,334	11,334	-	-	-
Total government	-	-	-	-	-	-
BBC Children in Need	-	35,332	35,332	-	32,541	32,541
Big Lottery Fund	-	-	-	-	8,019	8,019
Dulverton Trust	-	40,000	40,000	-	40,000	40,000
Other Trusts	-	49,003	49,003	-	53,000	53,000
Total schools and other	15,650	-	15,650	8,500	-	8,500
Sub-total for ReachOut Club	15,650	135,669	151,319	8,500	133,560	142,060
Total community	-	-	-	-	-	-
Macquarie Group Foundation	-	60,000	60,000	-	70,000	70,000
Bank of America	-	38,136	38,136	-	58,448	58,448
Other corporates	-	58,124	58,124	-	30,289	30,289
Total corporates	-	156,260	156,260	-	158,737	158,737
Careers and Enterprise Company	-	-	-	-	107,566	107,566
Jack Petchey Foundation	-	54,500	54,500	-	54,500	54,500
Sir John Cass's Foundation	-	20,000	20,000	-	20,000	20,000
The Clothworkers' Foundation	-	50,000	50,000	-	40,000	40,000
Other trusts	-	8,000	8,000	-	45,000	45,000
Total schools and other	19,000	-	19,000	26,100	-	26,100
Sub-total for ReachOut Academy	19,000	288,760	307,760	26,100	425,803	451,903
Total income from charitable activities	34,650	424,429	459,079	34,600	559,363	593,963

Individual funders have been listed where they account for more than 5% of total annual income, or where they requested to be named.

# ReachOut Youth

## Notes to the financial statements

For the year ended 31 August 2020

### 4a Analysis of expenditure (current year)

	Charitable activities					2020	2019
	Cost of raising funds £	ReachOut Club £	ReachOut Academy £	Governance costs £	Support costs £	Total £	Total £
Staff costs (Note 6)	193,702	180,093	287,058	2,739	138,146	801,738	664,505
Direct project costs	-	27,084	32,070	-	-	59,154	87,823
Rent, light and heat	-	15,138	16,760	-	13,671	45,569	33,253
Travel expenses	-	-	-	-	2,714	2,714	5,475
Miscellaneous office costs	-	-	-	4,825	25,450	30,275	27,060
Recruitment and other staff costs	-	-	-	-	7,709	7,709	4,780
Legal and professional fees	-	-	-	-	15,397	15,397	7,423
Fundraising costs	16,870	-	-	-	-	16,870	43,505
Donated services (Note 2)	-	-	-	4,484	-	4,484	-
	210,572	222,315	335,888	12,048	203,087	983,910	873,824
Support costs	-	96,380	106,707	-	(203,087)	-	-
Governance costs	-	5,718	6,330	(12,048)	-	-	-
<b>Total expenditure 2020</b>	<b>210,572</b>	<b>324,413</b>	<b>448,925</b>	<b>-</b>	<b>-</b>	<b>983,910</b>	
Total expenditure 2019	150,682	276,569	446,573	-	-		<b>873,824</b>

ReachOut Youth

Notes to the financial statements

For the year ended 31 August 2020

4b Analysis of expenditure (prior year)

	Charitable activities					
	Cost of raising funds £	ReachOut Club £	ReachOut Academy £	Governance costs £	Support costs £	2019 Total £
Staff costs (Note 6)	107,177	199,460	303,271	3,894	50,703	664,505
Direct project costs	-	22,748	65,075	-	-	87,823
Rent, light and heat	-	9,560	13,757	-	9,936	33,253
Travel expenses	-	-	-	-	5,475	5,475
Miscellaneous office costs	-	-	-	3,720	23,340	27,060
Recruitment and other staff costs	-	-	-	-	4,780	4,780
Impact systems development	-	-	-	-	-	-
Legal and professional fees	-	-	-	-	7,457	7,457
Fundraising costs	43,505	-	-	-	-	43,505
Donated services (Note 2)	-	-	-	-	-	-
	150,682	231,768	382,103	7,614	101,691	873,858
Support costs	-	41,713	59,978	-	(101,691)	-
Governance costs	-	3,122	4,492	(7,614)	-	-
<b>Total expenditure 2019</b>	<b>150,682</b>	<b>276,603</b>	<b>446,573</b>	<b>-</b>	<b>-</b>	<b>873,858</b>

**5 Net income for the year**

This is stated after charging :

	2020 £	2019 £
Depreciation	2,453	946
Operating lease rentals:		
Property	28,193	28,634
Auditor's remuneration (excluding VAT):		
Audit	6,600	-
Independent Examination	-	3,100
	<u>          </u>	<u>          </u>

**6 Analysis of staff costs, trustee remuneration and expenses, and the cost of key management personnel**

Staff costs were as follows:

	2020 £	2019 £
Salaries and wages	720,544	606,012
Social security costs	63,739	48,317
Employer's contribution to defined contribution pension schemes	17,455	10,176
	<u>801,738</u>	<u>664,505</u>

The number of employees whose remuneration for the year fell within the following bands, were:

	2020 No.	2019 No.
£60,000 to £69,999	1	-
	<u>1</u>	<u>-</u>

The total employee benefits including employers' national insurance and pension contributions of the key management personnel were £172,412 (2019: £163,595).

The charity trustees were not paid or received any other benefits from employment with the charity in the year (2019: £nil). No charity trustee received payment for professional or other services supplied to the charity (2019: £nil).

Trustees' expenses represents the payment or reimbursement of travel and subsistence costs totalling £nil (2019: £nil).

## ReachOut Youth

### Notes to the financial statements

For the year ended 31 August 2020

#### 7 Staff numbers

The average number of full time equivalent employees during the year was as follows:

	2020 No.	2019 No.
Raising funds	4.3	3.0
ReachOut Club	9.0	7.0
ReachOut Academy	10.0	8.0
Support	2.5	2.0
	<b>25.8</b>	<b>20.0</b>

The average number of employees (head count based on number of staff employed) during the year was as follows:

	2020 No.	2019 No.
Raising funds	4.3	3.0
ReachOut Club	31.4	25.0
ReachOut Academy	34.8	35.0
Support	2.5	2.0
	<b>73.0</b>	<b>65.0</b>

#### 8 Related party transactions

The charity received £72.5k from Four Acre Trust in 2020, where one of our trustees is also a trustee of the trust (2019: £61.5k). These donations were restricted to CEO salary.

There are no donations from related parties which are outside the normal course of business.

#### 9 Taxation

The charitable company is exempt from corporation tax as all its income is charitable and is applied for charitable purposes.

#### 10 Tangible fixed assets

	Fixtures and fittings £	Total £
<b>Cost</b>		
At the start of the year	19,627	19,627
Disposals	(17,290)	(17,290)
At the start and end of the year	<b>2,337</b>	<b>2,337</b>
<b>Depreciation</b>		
At the start of the year	16,396	16,396
Charge for the year	1,197	1,197
Disposals	(16,034)	(16,034)
At the end of the year	<b>1,558</b>	<b>1,558</b>
<b>Net book value</b>		
At the end of the year	<b>779</b>	<b>779</b>
At the start of the year	<b>3,232</b>	<b>3,232</b>

All of the above assets are used for charitable purposes.

ReachOut Youth

Notes to the financial statements

For the year ended 31 August 2020

11 Debtors

	2020 £	2019 £
Trade debtors	200	3,316
Prepayments	6,207	24,868
	<u>6,407</u>	<u>28,184</u>

12 Creditors: amounts falling due within one year

	2020 £	2019 £
Trade creditors	4,358	2,872
Taxation and social security	20,707	17,142
Pension	3,233	2,487
Accruals	14,487	11,390
Deferred income	10,518	92,461
	<u>53,303</u>	<u>126,353</u>

Deferred income comprises grant income received in the year but which has a time bound criteria not met at the balance sheet date.

13a Analysis of net assets between funds (current year)

	General Unrestricted £	Restricted £	Total funds £
Tangible fixed assets	779	-	779
Net current assets	391,494	-	391,494
<b>Net assets at the end of the year</b>	<u><b>392,273</b></u>	<u><b>-</b></u>	<u><b>392,273</b></u>

13b Analysis of net assets between funds (prior year)

	General Unrestricted £	Restricted £	Total funds £
Tangible fixed assets	3,232	-	3,232
Net current assets	375,038	-	375,038
<b>Net assets at the end of the year</b>	<u><b>378,270</b></u>	<u><b>-</b></u>	<u><b>378,270</b></u>

# ReachOut Youth

## Notes to the financial statements

For the year ended 31 August 2020

### 14a Movements in funds (current year)

	At the start of the year £	Income & gains £	Expenditure & losses £	Transfers £	At the end of the year £
<b>Restricted funds:</b>					
ReachOut Club	-	135,669	(135,669)	-	-
ReachOut Academy	-	288,760	(288,760)	-	-
Central cost grants	-	179,286	(179,286)	-	-
<b>Total restricted funds</b>	-	603,715	(603,715)	-	-
<b>Unrestricted funds:</b>					
<b>General funds</b>	378,236	395,289	(380,194)	-	393,331
<b>Total unrestricted funds</b>	378,236	395,289	(380,194)	-	393,331
<b>Total funds</b>	378,236	999,004	(983,909)	-	393,331

### 14b Movements in funds (prior year)

	At the start of the year £	Income & gains £	Expenditure & losses £	Transfers £	At the end of the year £
<b>Restricted funds:</b>					
ReachOut Club	-	133,560	(133,560)	-	-
ReachOut Academy	-	425,803	(425,803)	-	-
Central cost grants	-	68,750	(68,750)	-	-
<b>Total restricted funds</b>	-	628,113	(628,113)	-	-
<b>Unrestricted funds:</b>					
<b>General funds</b>	287,930	336,051	(245,711)	-	378,270
<b>Total unrestricted funds</b>	287,930	336,051	(245,711)	-	378,270
<b>Total funds</b>	287,930	964,164	(873,824)	-	378,270

#### Purposes of restricted funds

The funds for ReachOut Club are utilised to provide mentoring programmes to primary school children (year 5/6) from a partner school.

The funds for ReachOut Academy are utilised to provide mentoring programmes to secondary school children (years 7 to 11) from a partner school.

The Central cost grants are restricted funds that cover the salary cost of members of the Senior Management Team.



Notes to the financial statements

For the year ended 31 August 2020

**15 Operating lease commitments**

The charity's total future minimum lease payments under non-cancellable operating leases is as follows for each of the following periods

	2020 £	2019 £
Less than one year	2,539	2,840
	<u>2,539</u>	<u>2,840</u>

**16 Legal status of the charity**

The charity is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £10.