JMD SPECIALIST INSURANCE SERVICES GROUP LIMITED

ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 JUNE 2023

REGISTERED NUMBER 04577053

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COMPANY INFORMATION

DIRECTORS A Debiase

J Jacob D Saulter

COMPANY SECRETARY A Debiase

REGISTERED OFFICE 5th Floor

20 Gracechurch Street

London EC3V 0BG

DIRECTORS' REPORT

The directors present their report with the unaudited financial statements of the company, registered number 04577053 for the year ended 30 June 2023.

In preparing this report, the Directors have taken advantage of the small companies' exemptions provided by section 415A of the Companies Act 2006.

For the year ended 30 June 2023 the company was entitled to the exemption from audit under section 479A of the Companies Act 2006.

PRINCIPAL ACTIVITIES

The principal activity of the company in the year under review was that of a provider of a specialist suite of services to the Lloyd's Market.

REVIEW OF BUSINESS

A summary of the results for the year is given in the Income Statement on page 4.

RESULTS AND DIVIDENDS

The company's loss for the year is £142,611 (loss of year ended 2022: £172,100). No dividends were paid during the year (2022: £nil).

GOING CONCERN

Going concern has been discussed in detail in Note 1. The company has continued to trade profitably since the year end in line with forecasts. As such, the Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The Directors therefore believe that it remains appropriate to prepare the financial statements on a going concern basis. The financial statements do not include any adjustments that would result from this basis of preparation being inappropriate.

QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

The ultimate holding company, Tennessee Topco Limited maintained cover for its directors and officers and those of its subsidiary companies under a directors' and officers' liability insurance policy as permitted by the Companies Act 2006. The liability insurance is a qualifying third-party indemnity provision and was in force during the financial year and up to and including the date of the approval of the Annual Report and Financial Statements.

DIRECTORS

The directors who served during the year and up to the date of signing these financial statements unless otherwise stated were as follows:

A Debiase D Saulter

J Jacob

DIRECTORS' REPORT (continued)

STATEMENT OF DIRECTORS' RESPONSIBILITES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the Board

A Debiase **Director**

Date: 20 March 2024

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2023

		Unaudited For the Year Ended 30 June 2023	For the Year Ended
	Note	£	£
Turnover	3		-
Cost of sales			
Gross loss		-	-
Administrative expenses		(98,184)	(90)
Amortisation		(117,727)	(172,010)
Total Administrative expenses		(215,911)	(172,100)
Operating loss		(215,911)	(172,100)
Loss on ordinary activities before taxation		(215,911)	(172,100)
Tax on loss on ordinary activities		73,300	-
Loss for the financial year		(142,611)	(172,100)

All amounts relate to continuing operations.

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2023

	Unaudited	Unaudited
	Year Ended	Year Ended
	30 June 2023	30 June 2022
	£	£
Loss for the financial year	(142,611)	(172,100)
Total comprehensive losses relating to the year	(142,611)	(172,100)

The notes on pages 7 to 11 form part of these financial statements.

STATEMENT OF FINANCIAL POSITIONAS AT 30 JUNE 2023

		Unaud As at 30 Ju		Unaud As at 30 Ju	
ASSETS	Note	£	£	£	£
Fixed Assets					
Intangible Assets	5	•		117,727	
investments	6	168,699		168,699	
			168,699		286,426
Current assets					
Debtors	7	3,372,358		2,910,622	
Deferred tax asset	8	83,569		10,269	
Cash at bank and in hand		129,183		59,943	
			3,585,110		2,980,834
Total assets			3,753,809		3,267,260
LIABILITIES AND EQUITY					
Capital and reserves					
Called up share capital	9	8,000		8,000	
Share premium account		249,000		249,000	
Other reserves		57,186		57,186	
Profit and loss account		15,313		157,924	
Total equity			329,499		472,110
Other liabilities					<u> </u>
Creditors: amounts falling due within one year	10	3,424,310		2,795,150	
Total other liabilities			3,424,310		2,795,150
Total equity and liabilities			3,753,809		3,267,260

For the financial year in question the company was entitled to exemption under section 479A of the Companies Act 2006.

The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A – small entities.

The financial statements on pages 4 to 11 were approved by the Board of Directors on 20 March 2024 and were signed on its behalf by:

1 Dellin

A Debiase Director

Company registered number 04577053

The notes on pages 7 to 11 form part of these financial statements.

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2023

	Share capital	Share premium	reserves	Profit and loss account	Total Equity
	£	£	£	£	£
Balance as at 31 July 2021	8,000	249,000	57,186	330,023	644,209
Loss for the year		-	-	(172,100)	(172,100)
Other comprehensive income for the year		_			
Total comprehensive losses for the year				(172,100)	(172,100)
Balance as at 30 June 2022 (Unaudited)	8,000	249,000	57,186	157,924	472,110
Loss for the year	-			(142,611)	(142,611)
Other comprehensive income for the year					
Total comprehensive losses for the year				(142,611)	(142,611)
Balance as at 30 June 2023 (Unaudited)	8,000	249,000	57,186	15,313	329,499

The notes on pages 7 to 11 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

1 Accounting policies

JMD Specialist Insurance Services Group Limited is a private company limited by shares incorporated in England & Wales under the Companies Act 2006. The address of the registered office is given on the contents page and the nature of the company's operations and its principal activities are set out in the directors' report. The financial statements have been prepared in accordance with FRS 102 Section 1A, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgement in applying the Group's accounting policies.

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland.

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17 (d);
- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

Going concern

The entity is a subsidiary of Tennessee Topco Limited and party to group funding facilities. Monitoring of financial performance and management of banking facilities is done on a group basis and incorporates the results of all subsidiaries of the group that are consolidated within Tennessee Topco Limited accounts.

The directors continually review and monitor business performance and liquidity of the Group. After reviewing the Group's forecasts and projections, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future.

Despite the challenging economic environment, the Group has performed in line with its Adjusted EBITDA and cashflow budgets in the first seven months of the year ending 30 June 2024 and the Group remains on track to deliver strong EBITDA growth in FY24. Further the Group has access to a committed revolver credit facility of £90m should this be required.

The Group's most recent forecasting exercise covers a period from the balance sheet date to 30 June 2025. As part of their forecasting work, the directors undertook some detailed sensitivity analysis which showed that the Group is highly unlikely to breach its sole covenant. The Group enjoys the continued funding support of its shareholders: BC Partners, HGGC, and AimCo, having raised an additional £45m in equity in September 2022 and £32m in equity in April 2023 to support M&A. In addition, in November 2023 the shareholders injected a further £110m of equity to support the near-term M&A plans. The key mitigant for a covenant breach would be an equity injection from the shareholders which is permitted under the existing banking agreement. Additionally, should the Group experience a liquidity issue, it could draw down on the £90m RCF which can be accessed for any purpose.

In August 2021 BC Partners acquired a majority stake in the business following a rigorous due diligence process and as part of this transaction, Blackstone replaced ICG as the Group's debt provider. The total facilities available to the Group as at June 2023 were £1,342m, of which £700m is an acquisition facility and £90m is a revolving credit facility. The acquisition facilities are committed facilities which can be utilised for capex, M&A requirements and restructuring and the RCF can be used for any purpose including operational, working capital and M&A requirements, and can be drawn down in 4 working days. The total amount of debt drawn down at June 2023 was £985m. In addition, in November 2023, the Group secured an additional facility of USD90.4m.

The Group is continuing its M&A programme and during the period ended 30 June 2023 the Group made six acquisitions. The Group has completed two new acquisitions since the financial year end, adding £32.5m EBITDA before synergies.

1 Accounting policies (continued)

The following principal accounting policies have been applied:

Turnover

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net or sales/vat added tax, returns, rebates and discounts.

All turnover is derived from within the United Kingdom.

Leased assets: Lessee

Costs in respect of operating leases are charged to the income statement on a straight-line basis over the term of the lease.

The company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives onleases entered before the date of transition to the standard (1 July 2014) to continue to be charged over the shorter period to the first market rent review rather than the term of the lease. For leases entered into on or after 1 July 2014, reverse premiums and similar incentives received to enter into operating lease agreements are released to the income statement over the term of the lease.

Where the company has a legal obligation, a dilapidations provisions is created on inception of a lease. These provisions are a best estimate of the cost acquired to return lease properties to their original condition upon termination of the lease. Where the obligation arises from 'wear and tear', the provision is accrued as the 'wear and tear' occurs.

Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which has accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future entitlement so accrued at the balance sheet date.

Current and deferred taxation

Current tax is recognised for the amount of income tax payable in respect of the taxable profit for the current or past reporting periods using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except:

The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal

of deferred tax liabilities or other future taxable profits;

Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met and;

-Where timing differences relate to interests in subsidiaries and the Group can control their reversal and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of timing differences except in respect of business combinations, when

deferred tax is recognised on the differences between the fair values of assets acquired and the future deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

1 Accounting policies (continued)

Pensions

The Group makes contributions under a defined contribution scheme, the assets of which are held in a separately administered fund. All pension contributions are charged to the profit and loss in the period in which they fall due.

Reserves

The company's reserves are as follows:

- Called up share capital represents the nominal value of the shares issued.
- Profit and loss account represents cumulative profits or losses, net of dividends paid and other adjustments.

Financial assets

Financial assets, other than investments and derivatives, are initially measured at transaction price (including transactions costs) and subsequently held at cost, less any impairment.

Financial liabilities

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form. Financial liabilities, excluding convertible debt and derivatives, are initially measured at transaction price (including transaction costs) and subsequently held at amortised cost.

2 Significant judgements and estimates

In application of the Company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions around carrying amounts of assets and liabilities that are not readily apparent from other sources. The directors confirm that the company does not have any critical accounting judgements and key sources of estimation uncertainty.

3 Turnover

All turnover is derived from the company's principal activity, which the directors consider comprises a single class of business and arose within the United Kingdom.

4 Staff costs and employee information

The average monthly number of employees during the year was nil (2022: nil).

The directors were not remunerated for their services to the company in the current year (30 June 2022: £nil). The directors were remunerated through a fellow group undertaking for their services to the group as a whole. The directors are directors of a number of fellow subsidiaries and it is not possible to make an accurate apportionment of their emoluments in respect of each of the subsidiaries. No apportionment has been made to this company. Their total emoluments are included in the aggregate of directors' emoluments disclosed in the financial statements of the parent company Davies Group Limited.

5 Intangible Assets

	Technology Asset
Cost	£
At 1 July 2022	1,764,615
Additions	-
At 30 June 2023	1,764,615
Accumulated Depreciation	
At 1 July 2022	1,646,888
Amortisation for the year	117,727
At 30 June 2023	1,764,615
Net Book Value	
At 30 June 2023	•
At 30 June 2022	117,727

6 Investments

	Investments
Cost	£
At 1 July 2021 and 20 June 2022	168,699
Additions	<u></u>
At 30 June 2023	168,699

The company's investment in the share capital of subsidiary undertakings which are held at 30 June 2023 comprises:

		Unaudited	Unaudited
		Year ended	Year ended
Name	Country	30 June 2023	30 June 2022
		Proportion of shares	Proportion of shares
		held	held
JMD Specialist Insurance Services Limited	UK	100%	100%
Davies Insurer & Market Services Limited	UK	100%	100%

Registered Office: 5th Floor, Gracechurch Street, London, United Kingdom, EC3V 0BG

7 Debtors due within one year

	Unaudited	Unaudited
	Year ended	Year ended
	30 June 2023	30 June 2022
	£	£
Trade debtors	183,587	263,860
Amount owed by group undertakings	3,181,211	2,643,079
Other taxation and social security	2,520	13,953
Prepayments and accrued income	5,040	-
	3,372,358	2,920,891

Amounts owed by group undertakings are unsecured, interest-free, have no fixed date of repayment and are repayable on demand.

8 Deferred tax

	Unaudited	Unaudited
	Year ended	Year ended
The movements on deferred tax are as follows:	30 June 2023	30 June 2022
	£	£
At the beginning of year	10,269	10,269
Deferred tax credit in income statement for the year	73,300	-
At the end of year	83,569	10,260
	Unaudited	Unaudited
The deferred tax comprises:	Year ended	Year ended
The deferred tax comprises.	30 June 2023	30 June 2022
	£	£
Accelerated capital allowance and other timing differences	83,569	10,269
	83,569	10,269

The company has no deferred tax assets on losses which are not recognised.

9 Called up share capital

	Unaudited	Unaudited
	Year ended	Year ended
	30 June 2023	30 June 2022
Allotted, issued and fully paid	£	£
6,000 Ordinary Shares of £1.00 each	6,000	6,000
2,000 Preferred Ordinary Shars of £1.00 each	2,000	2,000
	8,000	8,000

Each class of share ranks pari passu with each other.

10 Creditors: amounts falling due within one year

	Unaudited	Unaudited
	Year ended	Year ended
	30 June 2023	30 June 2022
	£	£
Trade creditors	23,520	82,820
Amounts owed to group undertakings	3,400,790	2,712,330
	3,424,310	2,795,150

11 Operating lease commitments

At 30 June 2023, the company had no future minimum lease payments under non-cancellable operating leases (2022: nil).

12 Ultimate parent undertaking and controlling party

The company is a wholly owned subsidiary of a Group whose parent company is Davies Group Limited which is the smallest Group to consolidate these financial statements. At 30 June 2023 Davies Group Limited was in turn ultimately owned by Tennessee Topco Limited which the directors considered to be the ultimate parent undertaking and the largest Group to consolidate these financial statements.

Copies of Davies Group Limited and Tennessee Topco Limited consolidated financial statements can be obtained from the company at 5th Floor, 20 Gracechurch Street, London, EC3V OBG.

The directors consider BC Partners Management XI Limited as the portfolio manager of BC Partners Fund XI to be the ultimate controlling party of the Group.

13 Related party disclosures

The company has taken advantage of the exemption confirmed by section 33 of FRS 102 not to disclose transactions with members of the Group headed by Davies Group Limited on the grounds that 100% of the voting rights in the company are controlled within that Group.