# C&C ESTATES LIMITED FINANCIAL STATEMENTS 31 MARCH 2015



# **SLAVEN JEFFCOTE LLP**

Chartered Certified Accountants & Statutory Auditor

1 Lumley Street

Mayfair

London

W1K 6TT

# **FINANCIAL STATEMENTS**

# YEAR ENDED 31 MARCH 2015

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# OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

B Choudhrie

C P Thomas

Dhruv Choudhrie Dhairya Choudhrie

S Kapur

**Company secretary** 

S Pudaruth

**Registered office** 

1 Vincent Square

London SW1P 2PN

Auditor

Slaven Jeffcote LLP

**Chartered Certified Accountants** 

& Statutory Auditor
1 Lumley Street

Mayfair London W1K 6TT

Bankers

Royal Bank of Scotland

St Johns House East Street Leicester LE1 6NB

Citigroup Private Bank 41 Berkley Square

London W1J 5AN

#### **DIRECTORS' REPORT**

#### YEAR ENDED 31 MARCH 2015

The directors present their report and the financial statements of the company for the year ended 31 March 2015.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was that of a holding company.

During the year under review, the investments in Moti Mahal Delux Limited, C&C Estate International and C&C Estate Commercial Brokers LLC were adjusted to their fair value and a total impairment loss of £6,448,042 was recognised. The directors are satisfied with the results for the rest of the group. The company continues to fund the development of its investments and the directors expect that these investments will continue to provide a satisfactory return.

#### DIRECTORS

The directors who served the company during the year were as follows:

B Choudhrie C P Thomas Dhruv Choudhrie Dhairya Choudhrie S Kapur

Dhruv Choudhrie retired as a director on 9 November 2015.

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **DIRECTORS' REPORT** (continued)

#### YEAR ENDED 31 MARCH 2015

#### **AUDITOR**

Slaven Jeffcote LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themself
  aware of any relevant audit information and to establish that the company's auditor is aware of
  that information.

#### **SMALL COMPANY PROVISIONS**

This report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

Registered office: 1 Vincent Square London SW1P 2PN Signed by order of the directors

S PUDARUTH Company Secretary

Approved by the directors on ..29\1\2016....

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF C&C ESTATES LIMITED

#### YEAR ENDED 31 MARCH 2015

We have audited the financial statements of C&C Estates Limited for the year ended 31 March 2015. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF C&C ESTATES LIMITED (continued)

# YEAR ENDED 31 MARCH 2015

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its loss for the
  year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report and take advantage of the small companies exemptions from the requirement to prepare a strategic report.

NICHOLAS JOHN PALING (FCCA)

(Senior Statutory Auditor)

For and on behalf of

SLAVEN JEFFCOTE LLP

**Chartered Certified Accountants** 

& Statutory Auditor

I Lumley Street Mayfair London W1K 6TT

# C&C ESTATES LIMITED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 MARCH 2015

| TURNOVER  | Note<br>2 | 2015<br>£<br>15,110              | 2014<br>£<br>115,874 |
|---|-----------|----------------------------------|----------------------|
| Administrative expenses Other operating income                                  | 3         | (36,439)<br>(6,128,101)          | 105,347              |
| OPERATING PROFIT  | 4         | 6,179,650                        | 10,527               |
| Attributable to: Operating profit before exceptional items Exceptional items    | 4         | 51,549<br>6,128,101<br>6,179,650 | 10,527               |
| Income from shares in group undertakings Interest receivable and similar income | 5         | -<br>3,000                       | 1,088,505            |
| Amounts written off investments   | 6         | (6,370,610)                      | (3,357,492)          |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION                                     |           | (187,960)                        | (2,258,460)          |
| Tax on loss on ordinary activities  | 7         | _                                |                      |
| LOSS FOR THE FINANCIAL YEAR   |           | (187,960)                        | (2,258,460)          |

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

# **BALANCE SHEET**

# 31 MARCH 2015

|   |      | 201     | 15          | 2014        |
|---|------|---------|-------------|-------------|
| I   | Note | £       | £           | £           |
| FIXED ASSETS                              |      |         |             |             |
| Investments                               | 8    |         | 7,029,222   | 13,043,949  |
| CURRENT ASSETS                            |      |         | <del></del> |             |
| Debtors                                   | 9    | 685,614 |             | 5,344,114   |
| Cash at bank                              |      | 14,115  |             | 3,386       |
|   |      | 699,729 |             | 5,347,500   |
| CREDITORS: Amounts falling due within one |      |         |             |             |
| year                                      | 10   | 49,698  |             | 50,042      |
| NET CURRENT ASSETS                        |      |         | 650,031     | 5,297,458   |
| TOTAL ASSETS LESS CURRENT LIABILITIES     |      |         | 7,679,253   | 18,341,407  |
| CREDITORS: Amounts falling due after more |      |         |             |             |
| than one year                             | 11   |         | 9,558,631   | 20,032,825  |
|   |      |         | (1,879,378) | (1,691,418) |
|   |      |         |             |             |
| CAPITAL AND RESERVES                      |      |         |             |             |
| Called-up equity share capital            | 13   |         | 1,000       | 1,000       |
| Profit and loss account                   | 14   |         | (1,880,378) | (1,692,418) |
| DEFICIT                                   | 15   |         | (1,879,378) | (1,691,418) |

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

B CHUIIDABIE

Company Registration Number: 4563632

# **CASH FLOW STATEMENT**

# YEAR ENDED 31 MARCH 2015

|                                   |      | 20 | )15          | 2014        |
|-----------------------------------|------|----|--------------|-------------|
|                                   | Note | £  | £            | £           |
| NET CASH INFLOW/(OUTFLOW) FROM    |      |    |              |             |
| OPERATING ACTIVITIES              | 16   |    | 10,895,361   | (1,033,473) |
| RETURNS ON INVESTMENTS AND        |      |    |              |             |
| SERVICING OF FINANCE              | 16   | •  | 3,000        | 1,088,505   |
| CAPITAL EXPENDITURE AND FINANCIAL |      |    |              |             |
| INVESTMENT                        | 16   |    | (450,115)    | (746,591)   |
| ACQUISITIONS AND DISPOSALS        | 16   |    | _            | 2,000       |
| CASH INFLOW/(OUTFLOW) BEFORE      |      |    |              |             |
| FINANCING                         |      |    | 10,448,246   | (689,559)   |
| FINANCING                         | 16   |    | (10,437,517) | 692,710     |
| INCREASE IN CASH                  | 16   |    | 10,729       | 3,151       |
| INCREAGE IN CAGII                 | .0   |    |              |             |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 1. ACCOUNTING POLICIES

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention, and in accordance with applicable UK accounting standards.

The accounts have been prepared on a going concern basis which is dependent upon the support of other companies within the group.

#### Consolidation

The company was, at the end of the year, a wholly-owned subsidiary of another company incorporated in the EEA and in accordance with Section 400 of the Companies Act 2006, is not required to produce, and has not published, consolidated accounts.

#### **Turnover**

The turnover shown in the profit and loss account represents amounts invoiced during the year.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operation profit.

The Company has made loans to its investments undertakings. These loans have been made on a long term basis and are included as part of the carrying value of the investment. In April 2012, loan agreements were formalised in connection with these loans and the loans have been formalised in foreign currencies. As a result, the Company has started to convert these loans to sterling at the exchange rates prevailing at the balance sheet date in accordance with SSAP20. Unrealised exchange gains and losses in respect of the movement in foreign currency are recognised in the Company's profit and loss account for the year.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Going concern

The financial statements are prepared on the going-concern basis dependent upon the continued support from parent company C & C Alpha Group Limited. The director's believe that the parent company will continue to support C&C Estates Limited for the foreseeable future and has sufficient resources to do so. The financial statements do not include any adjustments which would result if this basis of preparation being inappropriate.

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 2. TURNOVER

Overseas turnover amounted to 100.00% (2014 - 100.00%) of the total turnover for the year.

#### 3. OTHER OPERATING INCOME

|                                    | 2015      | 2014 |
|------------------------------------|-----------|------|
|                                    | £         | £    |
| Exceptional other operating income | 6,128,101 | _    |
|                                    |           |      |

Included in other operating income there is a sum of £6,128,101 relating to the write off of the loan received from C&C Alpha Group Limited.

#### 4. OPERATING PROFIT

5.

Operating profit is stated after charging/(crediting):

| Directors' remuneration  Net (profit)/loss on foreign currency translation Auditor's remuneration  Example 1  Auditor's remuneration  Example 2  2015  Auditor's remuneration  2,250 2,250  2,250  2014 |   |
|---|---|
| Net (profit)/loss on foreign currency translation Auditor's remuneration Exceptional other operating income  2,250 (6,128,101)  2015  |   |
| Auditor's remuneration 2,250 2,25 Exceptional other operating income (6,128,101)  2015 2014   | - |
| Exceptional other operating income (6,128,101)  2015 2014   | 3 |
| Exceptional other operating income (6,128,101)  2015 2014   | ) |
|   | - |
|   | = |
|   |   |
| £ £   |   |
| Auditor's remuneration - audit of the financial statements 2,250 2,25   | ) |
|   | = |
| INCOME FROM SHARES IN GROUP UNDERTAKINGS  |   |
| <b>2015</b> 2014  |   |
| £££   |   |
| Income from group undertakings – 1,088,50   | 5 |

The above sum relates to dividend of £888,708 received in 2014 from Willow Place Properties Limited and £199,796 received from Redditch Croft Limited. Both companies are liquidated.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 6. AMOUNTS WRITTEN OFF INVESTMENTS

|                                | 2015      | 2014      |
|--------------------------------|-----------|-----------|
|                                | £         | £         |
| Amount written off investments | 6,370,610 | 3,357,492 |

During the year the company wrote off a loan of £253,283 (2014-£3,280,090) due from C&C Estates International Russia a company incorporated in Russian Federation and £19,878 (2014-£77,402) due from C&C Commercial Brokers LLC Dubai a company incorporated in Dubai in which it owns 49% of the issued share capital.

Also during the year the company wrote off a loan of £6,128,101 (2014- Nil) due from Moti Mahal Delux Limited a company incorporated in the United Kingdom in which it owns 100% of issued share capital.

#### 7. TAXATION ON ORDINARY ACTIVITIES

A deferred tax provision has not been made in respect of unrealised foreign exchange gains and losses arising from movements in foreign exchange rates as management have reviewed the tax position of the group and are of the opinion that there are sufficient tax losses which would mitigate any potential future tax liability. This position will be reviewed each year to ensure that this opinion continues to be appropriate.

#### Factors affecting current tax charge

The tax assessed on the loss on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 21% (2014 - 23%).

|   | 2015<br>£ | 2014<br>£   |
|---|-----------|-------------|
| Loss on ordinary activities before taxation | (187,960) | (2,258,460) |
| Loss on ordinary activities by rate of tax  | (49,295)  | (519,446)   |
| Expenses not deductible for tax purposes    | 52,143    | 522,067     |
| Utilisation of tax losses                   | (2,848)   | -           |
| Tax chargeable at lower rates               | •         | (2,621)     |
| Total current tax                           | -         |             |

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 MARCH 2015

#### 8. INVESTMENTS

| Total      |
|------------|
| £          |
|            |
| 16,401,441 |
| 511,511    |
| (98,073)   |
| 16,814,879 |
| <u> </u>   |
| 3,357,492  |
| 6,428,165  |
| 9,785,657  |
|            |
| 7,029,222  |
| 13,043,949 |
|            |

The company owns 100% of the issued share capital of the companies listed below, except for C&C Estates Commercial Brokers LLC Dubai, a company incorporated in the Arab Emirates, in which it owns 49% of the issued share capital.

|  | 2015<br>£ | 2014<br>£   |  |
|--|-----------|-------------|--|
| Aggregate capital and reserves   |           |             |  |
| One Vincent Square Limited   | (180,392) | (192,955)   |  |
| C&C Estates International  | 1,330,332 | 1,152,040   |  |
| Moti Mahal Delux Limited   | (591,396) | (8,008,691) |  |
| Profit and (loss) for the year   |           |             |  |
| One Vincent Square Limited   | 12,563    | (27,812)    |  |
| C&C Estates International  | (387,170) | 1,899,601   |  |
| Moti Mahal Delux Limited   | 7,417,295 | (608,487)   |  |
| C&C Estates International Russia owns 93.44% of the share capital of Sudo Import Russia, a company registered in Russia. The results above are based on the consolidated financial statements including the results of Sudo Import Russia. |           |             |  |

# 9. DEBTORS

|               | 2015    | 2014      |
|---------------|---------|-----------|
|               | £       | £         |
| Other debtors | 685,614 | 5,344,114 |
|               |         |           |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 10. CREDITORS: Amounts falling due within one year

|   | 2015      | 2014       |
|---|-----------|------------|
|   | £         | £          |
| Trade creditors   | 498       | 842        |
| Other creditors   | 49,200    | 49,200     |
| ,   | 49,698    | 50,042     |
| 11. CREDITORS: Amounts falling due after more than one year |           |            |
|   | 2015      | 2014       |
|   | £         | £          |
| Amounts owed to group undertakings                          | 9,558,631 | 20,032,825 |

#### 12. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption from reporting related party transactions between C&C Estates Limited and its subsidiaries, conferred by Financial Reporting Standard No. 8, on the grounds that the company is a wholly owned subsidiary and the parent undertaking prepares consolidated financial statements which include the company.

included in other debtors there is a sum of £685,614 (2014-£5,344,114) due from SW1 Properties Limited, both companies are under common directorship.

#### 13. SHARE CAPITAL

#### Allotted, called up and fully paid:

Closing shareholders' deficit

|     |                                       | 2015                      |       | 2014               |              |
|-----|---------------------------------------|---------------------------|-------|--------------------|--------------|
|     | <b>€</b>                              | No                        | £     | No                 | £            |
|     | Ordinary shares of £1 each            | 1,000                     | 1,000 | 1,000              | 1,000        |
| 14. | PROFIT AND LOSS ACCOUNT               |                           |       |                    |              |
|     |                                       |                           |       | 2015               | 2014         |
|     | Balance brought forward               |                           |       | £<br>(1,692,418)   | £<br>566,042 |
|     | Loss for the financial year           |                           |       | (187,960)          | (2,258,460)  |
|     | Loss for the imaneral year            |                           |       |                    | (2,230,400)  |
|     | Balance carried forward               |                           |       | (1,880,378)<br>——— | (1,692,418)  |
| 15. | RECONCILIATION OF MOVEMENTS           | rs in shareholders' funds |       |                    |              |
|     |                                       |                           |       | 2015               | 2014         |
|     |                                       |                           |       | £                  | £            |
|     | Loss for the financial year           |                           |       | (187,960)          | (2,258,460)  |
|     | Opening shareholders' (deficit)/funds |                           |       | (1,691,418)        | 567,042      |

(1,691,418)

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 MARCH 2015

# 16. NOTES TO THE CASH FLOW STATEMENT

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

| Operating profit Decrease in debtors Decrease in creditors Other adjustments to reconciliation of operating profit to net cash | 2015<br>£<br>6,179,650<br>4,658,500<br>(344) | 2014<br>£<br>10,527<br>—<br>(1,044,000) |
|--|--|---|
| in/outflow to operating activities 1   | 57,555                                       | _                                       |
| Net cash inflow/(outflow) from operating activities  | 10,895,361                                   | (1,033,473)                             |
| RETURNS ON INVESTMENTS AND SERVICING OF FINAN  | CE   |   |
|  | 2015<br>£                                    | 2014<br>£                               |
| Income from group undertakings Interest received   | 3,000  | 1,088,505<br>—                          |
| Net cash inflow from returns on investments and servicing of finance   | 3,000  | 1,088,505                               |
| CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT   |  |   |
|  | 2015<br>£                                    | 2014<br>£                               |
| Loans to group undertakings<br>Repayment of loans by group undertakings  | (548,188)<br>98,073                          | (1,568,142)<br>821,551                  |
| Net cash outflow for capital expenditure and financial investment  | (450,115)                                    | (746,591)                               |
| ACQUISITIONS AND DISPOSALS   |  |   |
|  | 2015<br>£                                    | 2014<br>£                               |
| Disposal of shares in group undertakings   | _  | 2,000                                   |
| Net cash inflow from acquisitions and disposals  | _  | 2,000                                   |
| FINANCING  |  |   |
|  | 2015   | 2014                                    |
| Net outflow from other short-term creditors  | £  | £ (46,050)                              |
| Repayment of long-term amounts owed to group undertakings  | (10,437,517)                                 | 738,760                                 |
| Net cash (outflow)/inflow from financing   | (10,437,517)                                 | 692,710                                 |

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 16. NOTES TO THE CASH FLOW STATEMENT (continued)

#### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

|   | 20:             | 2014         |                  |
|---|-----------------|--------------|------------------|
| Towards to seek to Alice and all  | £               | £            | £                |
| Increase in cash in the period  | 10,729          |              | 3,151            |
| Net outflow from other short-term creditors Net cash outflow from/(inflow) from long-term | -               |              | 46,050           |
| amounts owed to group undertakings  | 10,474,194      |              | (642,959)        |
|   |                 | 10,484,923   | (593,758)        |
| Change in net debt  |                 | 10,484,923   | (593,758)        |
| Net debt at 1 April 2014  |                 | (20,029,439) | (19,435,681)     |
| Net debt at 31 March 2015   |                 | (9,544,516)  | (20,029,439)     |
| ANALYSIS OF CHANGES IN NET DEBT   |                 |              |                  |
|   | At 2014         | Carl Garage  | At 21 May 2015   |
|   | 1 Apr 2014<br>£ | Cash Hows    | 31 Mar 2015<br>£ |
| Net cash:   | -               | _            |                  |
| Cash in hand and at bank  | 3,386           | 10,729       | 14,115           |
| Debt:   |                 |              |                  |
| Debt due after 1 year   | (20,032,825)    | 10,474,194   | (9,558,631)      |
| Net debt  | (20,029,439)    | 10,484,923   | (9,544,516)      |

#### 17. ULTIMATE PARENT COMPANY

The company's ultimate parent undertaking at the balance sheet date is Harberry Investments Limited, a company incorporated in the British Virgin Islands.

At the balance sheet date, the parent undertaking of the largest group for which group accounts including C&C Estates Limited are drawn up is C&C Alpha Group Limited (formerly known as Alpha Group Holdings Limited), a company registered in England and Wales. Copies of the consolidated accounts are available from Companies House or from the registered office:

1 Vincent Square Victoria London SW1P 2PN

# C&C ESTATES LIMITED MANAGEMENT INFORMATION YEAR ENDED 31 MARCH 2015

The following page does not form part of the statutory financial statements which are the subject of the independent auditor's report on pages 4 to 5.