# REGISTRAR

Charity Registration No. 1101948

Company Registration No. 04478686 (England and Wales)

## **VULCAN TO THE SKY TRUST**

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2019

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#### **TRUSTEES' REPORT**

#### FOR THE YEAR ENDED 31 OCTOBER 2019

#### 1. OBJECTIVES AND ACTIVITIES OF THE TRUST

The principal objects of the Vulcan to the Sky Trust ("VTST", "the Trust") are to:

- (1) Preserve and protect Avro Vulcan XH558 and return her to full working order for the benefit of the public and to demonstrate and display her to the public and to conserve and return to full working order other aircraft and engineering artefacts in general which are of significant heritage interest and to maintain such in a purpose-built facility.
- (2) Advance the education of the general public in Avro Vulcan XH558, in aviation and engineering heritage, in its associated provenance, historical and social context and in the strategy of deterrence, for the benefit of British heritage, and historical knowledge.
- (3) Advance the education of the general public in Avro Vulcan XH558 and other aircraft and engineering artefacts in general of significant heritage interest, in their design, engineering and technologies, operational and maintenance processes and procedures; for the benefit of British heritage, and technical knowledge and conservation, by providing access to engineering demonstrations and practical activities.

The Trust provides these services throughout Great Britain.

#### Ensuring that VTST delivers on its objects

The Trust reviews its objectives and activities regularly throughout the year, looking at the success of its activities and the benefits that the Trust has brought to the public. The Trustees refer to the advice contained in the Charity Commission's general guidance on public benefit when deciding on its plans and activities. The particular public benefits generated from our work are detailed on pages 3 – 5.

Following a ten-year restoration project, Avro Vulcan XH558 ("XH558") returned to flight on 18th October 2007, having previously been grounded on 23rd March 1993 at the end of its RAF career. The Trust was granted approval by the Civil Aviation Authority ("CAA") to operate Vulcan XH558 under UK Civil Regulations on 2nd July 2008. The aircraft was granted a CAA Permit to Fly on 3rd July 2008, a condition of which was the continuing contractual support from the aircraft's Engineering Authority, Marshall Aerospace. This was a first for a Complex category ex-military aircraft on the UK Civil Register, and marked the successful completion of the world's most complex aircraft restoration project.

Subsequently, Vulcan XH558 was presented by the Trust to the public at air shows and events around the UK in each year following, supported by educational and interpretational activities.

In April 2011, XH558 flew in to Robin Hood Doncaster Sheffield Airport ("DSA"), and Hangar 3 there became its home operating base.

In January 2015, the Trust received notice from Marshall Aerospace, BAE Systems and Rolls-Royce that at the end of 2015, they would collectively be withdrawing the Engineering and Design Authority support required as a condition of the aircraft's Permit to Fly, thereby consequently bringing to the end the flying life of Vulcan XH558. The aircraft's final flight took place on Wednesday 28th October 2015 at Doncaster Sheffield Airport.

Grounded at DSA since that date, nevertheless Vulcan XH558 has been maintained in a safe ground-running and taxying condition, and continues to attract much enthusiastic support from the public. The Trust is planning to offer excellent public access to the aircraft as both a static exhibit in a New Hangar and also in engine-running and taxying demonstrations.

In addition, the Trust continues to plan for its strategic direction following the aircraft's end of flying. In accordance with its objects, the Trust plans to broaden its scope and interests by the acquisition of other aircraft and aviation-

## TRUSTEES' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

related heritage assets. In furtherance of this, in May 2016 the Trust acquired an important English Electric Canberra aircraft that broke the world altitude record in 1957.

The Trust's activities include charitable fundraising in many different ways to ensure that sufficient funds are available to allow the continuation of the Trust's public benefit delivery.

Through to the beginning of 2017, the public were able to come to see XH558 in Hangar 3 at DSA on a pre-booked basis, receive educational guided tours of the aircraft, hear talks about the Vulcan and its history, and buy merchandise from an in-hangar shop. Much publicity was gained by offering the large space in the hangar for both private and corporate events "under the wings" of the Vulcan.

However, from the beginning of 2017, the Trust was forced to stop public visits because the airport required the hangar space for other uses. This effectively stopped the major revenue-earning activities of the Trust, and severely curtailed its main public benefit delivery activities. As a result of this forced cessation of public tours and events, the Trust had to rapidly restructure to match its costs with the much lower revenues expected.

The Trusts two aircraft have been parked outside at DSA since July 2017, an unsatisfactory situation for these important heritage assets. The Trust's other assets were either put into storage or disposed of.

Plans for a New Hangar were drawn up with significant help from local companies, Doncaster Municipal Borough Council and the Airport. In December 2017, the Trust received full planning approval for the new hangar from the council. DSA offered the Trust a lease on a site upon which to build a new hangar specifically designed for its tour, event and engineering activities. Land specifically for this purpose was purchased from Anglian Water by DSA in April 2018.

A comprehensive business plan for the New Hangar has been developed using the experience gained from the Trust's visitor and event activities in Hangar 3. This shows that the facility will be financially viable and will be an exciting new visitor attraction for South Yorkshire.

Quotations have been received showing that the new facility will require approximately £4 million capital investment including fit-out costs.

The investor with whom we were working so hard with throughout 2018 caused us to lose confidence in early 2019 as the result of multiple delays. The investor failed to provide any proof that the funds he had promised actually existed, and progress on this deal ceased at the beginning of March 2019.

With the assistance of interested parties, the Trust now has in place a modified funding model for the hangar. The Trustees are working hard to find new investors. The Trust continues to enjoy the support of DSA and are working closely with them to ensure that the terms of the contracts between the airport, future investors and ourselves are appropriate. When this process is completed, the Trust will be able to make further announcements including our planned timescale.

The Trust has become much more reliant on volunteer support. A team of appropriately-skilled volunteers has been trained as the Vulcan ground support team, to permit demonstrations of the aircraft with its engines and systems running, and slow taxying under its own power.

The Trust continues to carry out limited public benefit delivery activities at sites remote from the airport, including talks and presentations, and a presence at events such as airshows.

The merchandise stores, order fulfilment and some engineering bays, spares and stores required to keep Vulcan XH558 in full working order, and stores for Canberra WK163's restoration to flight, occupy an industrial unit at DSA; the rest of the stores are in a cheaper location near Stratford-upon-Avon. The administrative finance and HR functions is housed in serviced office space in Hinckley.

## TRUSTEES' REPORT (CONTINUED)

## FOR THE YEAR ENDED 31 OCTOBER 2019

VTST's subsidiary, The Vulcan Operating Company Ltd ("VOC"), relinquished its CAA Maintenance Approvals in 2018, but is maintaining its safety management and quality procedures for heritage aircraft to ensure that XH558 can be operated safely.

VTST also has undertaken activities to provide interpretation of the aircraft under its care, and to educate a broad range of audiences on the Cold War: the Avro Vulcan and the English Electric Canberra including their history, design & engineering. These activities have included giving educational talks, and planning and providing school activities in line with the National Curriculum.

#### 2. ACHIEVEMENTS AND PERFORMANCE OF THE TRUST

The move from Hangar 3 in February 2017 to a location which does not allow public access caused the suspension of much of the Trust's public benefit delivery activities. This has effectively put the Trust's future at risk because of the financial impact of the cessation of revenue-earning tours and events.

Following this event a significant restructure of the charity was undertaken, so that going forward the much reduced cost structure can be sustained by the forecast level of income. The support of our current major donors is fundamental to the charity's future until our new trading model is established in the New Hangar.

<u>Public Benefit Delivery: Conservation of Avro Vulcan XH558 in full working order, and of other heritage aircraft and engineering artefacts</u>

Vulcan XH558 continues to be maintained to the same servicing regime as when she was flying, with regular engine runs, systems tests and slow taxy runs. For safety, the explosives associated with the ejection seats and canopy gun have been removed, but in all other aspects, Vulcan XH558 remains serviceable. Annual services were carried out on XH558 in early 2019 and commenced again in early 2020.

In May 2016 the Trust acquired an important English Electric Canberra aircraft, serial number WK163, together with a large amount of spare equipment including engines. An initial survey showed that the aircraft is in generally good shape, however there are some areas of corrosion on the fuselage, and the cockpit requires a complete rebuild (or possibly replacement with another complete cockpit). Also, the five Avon 100-series engines acquired at the same time need a full service, and the completion of a series of Mandatory Permit Directives required on these engines by the CAA.

This project will be the subject of a separate specific targeted fundraising campaign specifically to achieve the series of milestones that will result in a return to flight for WK163.

In November 2016, the Trust was loaned a static example of the Supermarine Swift F.4 to display alongside the two other aircraft. The Swift was returned to its owner in May 2019.

The Trustees are very grateful for the continuing support from the following:

- Doncaster Sheffield Airport, Doncaster Council and the Sheffield City Region Local Enterprise Partnership for their support, flexibility and enthusiasm in assisting VTST at the Airport.
- RG Group and Wordsworth Construction Services for their assistance in planning for the new hangar.
- The Founding Guardians, who were members of the now-disbanded Vulcan to the Sky Club, who have given
  freely their time, effort and commitment at air shows and other fundraising events, and the "Friends" of the Trust
  and members of the general public, whose support has been vital.
- All the Trust's volunteers, who performed important roles in support of the important hangar tour, merchandising
  and web store activities, in support of engineering and logistics activities, and in promoting the Trust and its
  activities around the country, including fundraising.

## TRUSTEES' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

#### Public Benefit Delivery: Presentation of Avro Vulcan XH558 at air displays and other outside events

The Vulcan was seen by many millions of people during the eight years that the aircraft was flying, and by the end of its flying life XH558 had become quite famous. The Trustees remain pleased at the positive effect of the aircraft on spectators, especially on the young, and are delighted that so many happy memories have been laid down.

Following the end of flying, the Trust has worked with the Airport to establish an agreed method and risk assessment for ground-running the Vulcan with spectators present. Plans for taxying the aircraft on DSA's runway at full power have been agreed in principle.

Over the period, the Trust marketed and delivered opportunities for paying visitors to experience the sights and sounds of the Vulcan during its monthly ground runs in the summer months, and latterly at her parking site.

The Trust used the opportunities presented by the regular monthly anti-deterioration engine ground runs of the Vulcan to offer close-up demonstrations of the aircraft as she exercises her engines and systems to supporters. The Trust is also now able to demonstrate the aircraft taxying. The sights and sounds of the running Vulcan are highly valued and much in demand, and represent an important revenue stream. There were 8 engine ground-run experiences for a total of 480 paying visitors in 2019.

The Trust commenced public and university student airside tours to the Vulcan at her parking site in January 2020, and to date, 290 supporters and students have visited over five occasions. During the tours, supporters hear a talk on the Vulcan, an update on maintenance activities and are shown some systems functioning. A highlight is a visit to the cockpit. These tours have been very well received.

Unfortunately, the constraints imposed in March 2020 following the outbreak of the COVID-19 pandemic have meant that all public airside visits and engine ground runs have been suspended until such time as public group activities are permitted. Given the recent relaxation of restrictions, VTST expects to resume public access visits in August. The Trust is confident that this will be possible because these are outside activities with plenty of room available to permit social distancing. In the longer term, it will be possible to ensure visits to VTST's new hangar comply with social distancing rules because of the large 2000sq.m. space available and the number of visitors expected. Any events will be held in compliance with hospitality conditions at the time. The net effect on the future business plan is expected to be minimal.

Key to the Trust's ability to present the aircraft in full running state is the enthusiastic and dedicated volunteers who carry out the necessary ground support activities.

#### Public Benefit Delivery: Education of the general public in the Cold War, the Avro Vulcan and related topics

General talks and presentations on the Vulcan and related Cold War topics remain available and continue to be provided to a variety of audiences around the country. These include local aviation and general interest groups, Learned Society branches such as the Royal Aeronautical Society and the Institution for Engineering and Technology, Universities and commercial engineering companies. These activities have been delivered at the rate about 1 per month, with an average audience size of about 80. Locations at which these events occurred included Lincoln, Rugby, Nottingham, Woodford, Gatwick, Gaydon, Doncaster, Weston-Super-Mare and Chester. Approximately 800 people attended these events.

One of the main vehicles for the Trust's communications to its supporters is its regular emails, now being distributed to over 34,000 subscribers. At the end of July 2019, the Trust's email newsletters changed from weekly to monthly, but this enabled their content to be increased considerably. The newsletters are currently the Trust's primary way of educating the public on the Cold War and the Vulcan.

The Trust's Outreach programme saw Vulcan to the Sky present at a number of external and educational events in 2019 including the annual Doncaster "DN Showcase" and "Teen Tech" events and the Sheffield "Get Up To Speed" event. Some 4500 people attended these events, including 400 from 59 schools across the region.

### TRUSTEES' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

With the assistance and enthusiasm of the owners and managers of the Doncaster Lakeside retail park, the Trust was able to mount a three-month exhibition in a large retail space at the heart of the park from February to April 2019. Exhibits included many items explaining the Vulcan and the Cold War. The exhibition proved most popular, with over 9,000 people visiting during the period.

The Trust hosted RAF cadets three times over the period at its Stratford-upon-Avon Spares Store. The Store held open days for the public on 6 occasions, with between 75 to 100 visitors each day.

The Trust's cash constraints have continued to mean that the allocation of a full and dedicated education budget have so far not been possible, limiting progress and curtailing long term planning. Efforts over the period have thus been focussed on short-term projects.

The Trust's volunteers continue to play absolutely key roles in delivering educational and inspirational outcomes.

#### Revenue generation and public relations

Following the forced move from Hangar 3, the Trust has found itself under very significant cash constraints, but with the help of the on-going public donation stream, continuing merchandise revenues especially in high profit lines, monthly donations, a lottery and annual five-figure philanthropic donations, the Trust has been able to continue its operations.

The Trust has continued to invest in marketing, advertising and social media streaming aimed at both the general public and potential sponsors. The focus has been on small- to mid-range giving and appeals for specific needs. Incentives have included opportunities for donors to have their names on XH558's wing and a dynamic merchandise strategy.

The funding strategy is continuing to meet its now limited objectives:

- Standing Order, Direct Debit and Perpetual Lottery income received monthly by the Trust is maintaining current levels, which is heartening following the end of flying for the Vulcan.
- Gift Aid is claimed on eligible donations.
- Raffles make a significant contribution to revenues; two raffles were held over the period but this activity is now
  currently suspended to comply with Gambling Commission rules on credit card purchases.
- A third highly successful "Names Under XH558's Wing" campaign is currently running, and to date has brought
  in over £1,000,000 in donations, the majority of which additionally generated Gift Aid.
- The Founding Guardian scheme for people who were members of the Vulcan to the Sky Club continues with positive feedback. For the avoidance of doubt, Founding Guardians are not Members of the Trust.
- The revenue from spectators witnessing engine runs has increased.
- The sale on eBay of Vulcan and other spares that will never be required by the Trust continues to contribute to income.
- Merchandise gross sales are currently averaging approximately £19,000 per month.
- · A campaign to encourage legacy giving will be launched once development of the new hangar is committed.

Over the period, approaches continue to be made to both aerospace and engineering industry and retail/FMCG companies for sponsorship. Commercial sponsorship and major donation successes during the period included corporate donations from Airbus Group.

The Trust's visibility across the UK air show scene has reduced in line with affordability, with Vulcan to the Sky taking the Vulcan Trailer to six major air displays and events in 2019: Abingdon Air and Country Show (5th May), Newark Air Museum Canberra Day (18th May), RAF Cosford Air Show (9th June), Dunsfold Wings and Wheels (15th and 16th June), RNAS Yeovilton International Air Day (13th July), Royal International Air Tattoo at RAF Fairford (19th to 21st July)

The Trust's website www.vulcantothesky.org is the one of the Trust's primary communications vehicles for its supporters. It is updated on a regular basis and continues to provide news and pictorial evidence of the Trust's progress. The website also hosts the Trust's "e-donate" funding stream.

## TRUSTEES' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

The Trust's monthly email newsletters enable further fundraising opportunities.

Additionally, VTST has its own Facebook page with over 277,000 followers and a Twitter channel with over 83,000 followers, the latter being utilised to provide up-to-the-minute news on activities. The Trust continues to look for every opportunity to widen the exposure of its activities.

#### Fundraising policy

The Trust undertakes charitable fundraising in a variety of ways including through regular newsletters via email and mail, and at events. Funding contributions come mainly from the Trust's loyal supporter base, currently of some 40,000 people. Without their valued contributions, the Trust would not be able to continue delivering its public benefits.

Supporters are able to make regular donations through appeals, and customers can add a donation at the web store online checkout. The Trust also receives one-off donations, and supporters also engage in a monthly lottery and annual raffles. The Trust also offers speaker events throughout the country for which tickets are sold and merchandise is available.

Fundraising activities are carried out by the employees and volunteers of the Trust; the Trust does not carry out any fundraising through professional fundraising agencies. The Board of Trustees regularly reviews the Trust's fundraising activities and outcomes.

Furthermore, the Trust does not carry out any fundraising through cold contact, whether unsolicited mailing, face-to-face fundraising or telemarketing. The Trust has never received a complaint about its fundraising activities. The Trust is registered with the Fundraising Regulator, and is aware of and follows its Code of Fundraising Practice and the Charity Commission's fundraising guidance. The Trust has had the benefit of advice from a consultant who is a member of the Institute of Fundraising. The Trust itself is a member of the Association of Independent Museums.

#### Vulcan to the Sky Enterprises Limited

Vulcan to the Sky Enterprises Limited ("VTSE") is the merchandise trading arm of the charity, and has enabled the Trust to receive funds through the sale of merchandise, memorabilia and services at events and through an 'online' shop, a revenue stream which is continuing to be successful. The financial results for the year ended 31st October 2019 are summarised in note 18 to the accounts. Performance is expected to improve once the New Hangar opens. VTSE covenants any profits to VTST under the Gift Aid scheme.

#### **Heritage Lottery Fund**

The Heritage Lottery Fund, in the form of its legal entity the National Heritage Memorial Fund (NHMF), maintains a charge over the Avro Vulcan XH558 on a reducing amount based on the HLF grant and the flying life of the aircraft, which is covered by the aircraft's Hull insurance. The contract between the VTST and the NHMF is for 80 years from 2005, requiring the Trust to deliver its public benefits based on the aircraft over this time. When XH558 finally ended its flying life, it had completed 346 hours flying since its return to flight in 2007, successfully exceeding its flying commitment to the NHMF of 250 flying hours.

#### 3. FINANCIAL REVIEW

Total income of the group for the 12 months ended 31st October 2019 amounted to £775,511 (2018: £1,094,890). The Trust's principle funding comes from several sources such as donations, fundraising draws and lotteries, and merchandise sales. Total expenditure for the 12 months ended 31st October 2019 was £923,198 (2018: £1,107,354).

The net assets of the group as at 31st October 2019 were £861,925 (2018: £1,009,612).

The group's fixed assets comprise the Avro Vulcan XH558, its associated spare parts, ground equipment and tools, together with miscellaneous items, and are valued as at 31st October 2019 at £773,666 (2018: £794,381).

## TRUSTEES' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

There is a charge over the aircraft in favour of the National Heritage Memorial Fund in the amount of £427,000 reducing on a straight line basis from 31<sup>st</sup> October 2016 until 2085. The amount repayable is currently limited to £408,436.

The Trustees believe that income in the form of donation streams, raffles, lotteries, sponsorship, and merchandise revenues will allow the Trust to continue its activities for the foreseeable future. The Trust is also running an ongoing campaign to gain commercial sponsorship to help fund the future plans for the aircraft and supporting activities; central to this is securing funding for a new hangar.

With the exception of public access to the Vulcan and consequential reduction in income, COVID-19 hasn't impacted the charity too significantly because of the scaled back operations already in place prior to the pandemic taking place'.

#### Reserves Policy

The Trust's reserves policy is to aim to build up, over time, unrestricted funds to a level equivalent to 6 months of expenditure. In the current trading conditions, it has proved difficult to move towards satisfying this policy, although the Trustees retain this as an important target. The Trust holds funds equivalent to 1 months of expenditure.

As at 31 October 2019 the Group's free reserves (unrestricted funds less fixed assets) totalled £88,259 (2018: £215,231).

Since 31st October 2019, the successful Names Under the Wing campaign has improved the position of the charity to the extent that it now holds reserves the equivalent of several months of expenditure.

#### 4. PLANS FOR FUTURE PERIODS

The Vulcan to the Sky Trust's objectives for future periods are to:

- Maintain Avro Vulcan XH558 in full working order, and to operate the aircraft on the ground safely to the benefit of spectators at DSA for as long as possible.
- Plan to restore Canberra WK163 to an airworthy condition, and to display the aircraft to the benefit of the
  public at airshows and other outside events around the country, and to raise funds specifically for that
  purpose.
- Develop a medium-term plan for the Trust to provide relevant public benefits, in particular in inspiring the young in engineering, technology and aviation.
- Build and develop the new hangar base at Doncaster Sheffield Airport to ensure growing public access to these important aircraft, and satisfy the requirements of operational and maintenance feasibility, affordability, visitor and school accessibility, catchment area and local & regional support.
- Deliver inspirational education experiences on design, science, technology, engineering and mathematics (STEM), to a range of audiences, including national curriculum topics for school children, on Cold War history and related subjects focused around the aircraft, and inform all of the various methods and technologies by which aviation's impact on climate change will be minimised.
- Secure the funding needed to achieve the above objectives, from a diverse range of sources so as to minimise risk, including expanding the Guardians scheme to all.

#### 5. ORGANISATIONAL STRUCTURE, GOVERNANCE AND MANAGEMENT

Vulcan to the Sky Trust was granted charitable status on 6 February 2004, and is registered with the Charity Commission under number 1101948.

Vulcan to the Sky Trust is constituted as an incorporated company limited by guarantee, its governing document comprising its memorandum and articles of association.

The Trustees (who are also the Trust's Directors) who have served since 1 November 2018 are as detailed in section 6.

## TRUSTEES' REPORT (CONTINUED)

#### **FOR THE YEAR ENDED 31 OCTOBER 2019**

The Board of Trustees met formally once between 1st November 2018 and 31st October 2019, and conducted two conference calls over this period. The Trustees are the only Members of the Trust. None of the Trustees received any remuneration or benefits apart from receipted expenses.

#### Recruitment and training of Trustees

Given the nature of its past activities, the recruitment of new Trustees had been primarily from the aviation community. However, as the Trust's activities broaden, Trustees are now being sought from the wider engineering, industry and education sectors, and the South Yorkshire region. New Trustees are appointed in accordance with the articles of association. Any new Trustees are provided with a one-on-one induction by the Company Secretary, including briefings on the workings of the Trust, its formal documentation, the Trustee's role, the financial status of the Trust and its future plans.

#### The activities of the Board

The Board is responsible for policy and overall management of the charity, but has delegated necessary operating powers and decision-making to an Executive Committee, which during the period comprised of Robert Pleming (Company Secretary), Michael Trotter (Commercial and Business Development) and Andrew Edmondson (Engineering Director). The Executive Committee meets on approximately a monthly basis.

Following its restructure, the Trust had 5 full-time employees and 1 part-time employee as at 31st October 2019. The Trust also benefits significantly from a large amount of volunteer support, including specifically assisting with public relations, events, merchandise fulfilment and the Trust's air show presence.

At the Trust's 2018 Annual General Meeting, held on 27th August 2019, the Board accepted the retirement-by-rotation of Richard Clarke, Ed Jarron and Phil Spiers. As they each had offered themselves for reappointment, Ken Smart formally proposed their reappointment, seconded by Sir Donald Spiers; this was carried nem con.

#### **Subsidiaries**

Vulcan to the Sky Enterprises Limited is the wholly-owned retail trading subsidiary of VTST. VTSE covenants its taxable profits to VTST under the Gift Aid scheme.

There are three additional wholly-owned subsidiaries of the Trust, which were incorporated to enable the Trust to undertake certain activities aimed at creating a sustainable business model during its occupation Hangar 3 at Doncaster Sheffield Airport. These subsidiaries, the Vulcan Marketing Company, The Vulcan Operating Company and the Vulcan Property Management Company are no longer trading.

Dr Robert Pleming, VTST Company Secretary, remains a director of the Trust's subsidiaries.

#### Risk Management

The Trust, through its management team, continues to identify and review the major risks that the charity faces. Procedures, including a Safety Management System, have been put in place to mitigate and monitor these risks. Health and Safety are included as topics at every Executive Meeting.

The Trust's principle risks and uncertainties are:

- Securing funding for its charitable activities each year and managing working capital;
- The occurrence of an event that threatens the reputation or integrity of the Trust;
- Sudden loss of key personnel;
- Potential for overtrading with limited resources
- · The implications to its plans of the coronavirus pandemic and changes in public behaviour.

The Trust's public liabilities arising from operation of the Vulcan aircraft are insured through K M Dastur and Company Ltd Aviation Insurance Brokers. Additional aviation insurance policies include cover for damage to the aircraft, for war and terrorism risks, and for personal injury insurance for the aircrew.

## TRUSTEES' REPORT (CONTINUED)

## FOR THE YEAR ENDED 31 OCTOBER 2019

#### 6. REFERENCE AND ADMINISTRATIVE DETAILS OF THE CHARITY, ITS TRUSTEES AND ADVISORS

Trustees Mr John Sharman FRAeS (Chairman)

Air Commodore Ed Jarron (Vice Chairman)

Mr Richard Clarke Sir Gerald Howarth Dr Stephen Liddle Mr Ken Smart CBE

Sir Donald Spiers CB TD FRAeS

Mr Phillip Spiers

Secretary and Chief Executive Dr Robert Pleming FRAeS

Charity number 1101948

Company number 04478686

Principal address Unit 4, Delta Court

Third Avenue

**Doncaster Sheffield Airport** 

Doncaster DN9 3GN

Registered office Unit 4, Delta Court

Third Avenue

**Doncaster Sheffield Airport** 

Doncaster DN9 3GN

Auditors Newby Castleman LLP

West Walk Building 110 Regent Road

Leicester LE1 7LT

Bankers HSBC Bank Plc

58 High Street Winchester Hampshire SO23 9BZ

Solicitors Laceys Solicitors

5 Poole Road Bournemouth Dorset BH2 5QL

## TRUSTEES' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

#### 7. STATEMENT OF TRUSTEES' RESPONSIBILITIES

The Trustees (who are also directors of Vulcan to the Sky Trust for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs for the charitable company and group and of the incoming resources and application of resources, including the income and expenditure, of the charitable company and group for that period. In preparing these financial statements, the Trustees are required to:

- · select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS 102);
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare financial statements on the going concern basis unless it is inappropriate to presume that the charitable company and group will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company, and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the Trustees are aware:

- · there is no relevant audit information of which the charitable company and group's auditors are unaware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### 8. SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

Signed on behalf of the Trustees

Mr John Sharman FRAeS Chairman of Trustees

Approved by the Board of Trustees on 22.14/20......

### INDEPENDENT AUDITORS' REPORT

## TO THE TRUSTEES OF VULCAN TO THE SKY TRUST

#### **Opinion**

We have audited the financial statements of Vulcan to the Sky Trust (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 October 2019 which comprise the Group Consolidated Statement of Financial Activities, The Group and Company Balance Sheet, The Group Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 October 2019, and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Charities Act 2011.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees' have not disclosed in the financial statements any identified material uncertainties that may cast
  significant doubt about the group's or parent charitable company's ability to continue to adopt the going concern
  basis of accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

#### Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

## TO THE TRUSTEES OF VULCAN TO THE SKY TRUST

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the trustees' report;
   or
- · the parent charitable company has not kept adequate accounting records; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 10, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

We have been appointed auditor under section 151 of the Charities Act 2011 and report in accordance with this Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Date: 28 July 2020

Newby Castleman LLP

Chartered Accountants Statutory Auditor West Walk Building 110 Regent Road Leicester

LE1 7LT

rtered Accountants

Newby Castleman LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.

# CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

## FOR THE YEAR ENDED 31 OCTOBER 2019

	Notes	Unrestricted funds £	Restricted funds £	Total 2019 £	Total 2018 £
Income from					
Donations and legacies	3	295,327	-	295,327	711,617
Charitable activities	4	58,526	-	58,526	67,356
Other trading activities	5	421,427	-	421,427	304,354
Investments	6	231	-	231	63
Other	7		-		11,500
Total		775,511		775,511	1,094,890
Expenditure on					
Raising funds	8	536,526	-	536,526	679,096
Charitable activities	9	386,672	-	386,672	429,301
Other expenses	14	-	-	-	879
Taxation	15				(1,922)
Total		923,198	-	923,198	1,107,354
Net income / (expenditure) for the ye Net movement in funds	ar /	(147,687)	•	(147,687)	(12,464)
Reconciliation of funds					
Total funds brought forward		1,009,612		1,009,612	1,022,076
Total funds carried forward		861,925	-	861,925	1,009,612

All income and expenditure derive from continuing activities.

The statement of financial activities includes all gains and losses recognised during the year.

BALANCE SHEETS
AS AT 31 OCTOBER 2019

		Group	Charity	Group	Charity
		2019	2019	2018	2018
	Notes	£	£	£	£
Fixed assets					
Tangible assets	16	14,696	8,709	24,697	15,128
Heritage assets	17	758,970	758,970	769,684	769,684
Investments	18	-	5	-	5
Total fixed assets		773,666	767,684	794,381	784,817
Current assets		***************************************			
Stocks	20	91,525	-	112,482	-
Debtors	21	74,747	295,550	197,937	417,622
Cash at bank and in hand		56,683	42,446	120,591	107,504
Total current assets		222,955	337,996	431,010	525,126
Liabilities:					
Creditors: Amounts falling					
due within one year	22	(134,696)	(136,259)	(215,779)	(210,931)
Net current assets		88,259	201,737	215,231	314,195
Total assets less current liabilities		861,925	969,421	1,009,612	1,099,012
Provisions for liabilities	23	•	•	-	-
Total net assets	25	861,925	969,421	1,009,612	1,099,012
The funds of the charity	•				
Restricted funds	24	-	-	-	-
Unrestricted funds		861,925	969,421	1,009,612	1,099,012
Total charity funds		861,925	969,421	1,009,612	1,099,012
	:				

These financial statements have been prepared in accordance with the provision applicable to companies subject to the small companies' regime.

As permitted by s408 Companies Act 2006, the charity has not presented its own statement of financial activities and related notes. The charity's deficit for the year was £129,590 (2018 - £84,380 surplus).

For the year ending 31 October 2019 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies but as the company is a charity, it is subject to audit under the Charities Act 2011.

## Directors' responsibilities:

- The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476;
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

## **BALANCE SHEETS (CONTINUED)**

## **AS AT 31 OCTOBER 2019**

The financial statements were approved and authorised for issue by the board of trustees on 23/3/20... and are signed on its behalf by:

Mr John Sharman FRAeS Chairman of Trustees

Company Registration No. 04478686

The notes on pages 17 - 35 form part of these financial statements.

## **GROUP STATEMENT OF CASHFLOWS**

## FOR THE YEAR ENDED 31 OCTOBER 2019

			2019		2018
	Notes	£	£	£	£
Net cash (outflow) / inflow from operating activities	30		(61,965)		(21,546)
Cash flow from investing activities					
Payments to acquire tangible fixed assets Receipts from sales of tangible fixed	s	(2,174) -		-	
Interest received		231		63	
Net cash (outflow) / inflow from invest	ing activitie	es	(1,943)	·	63
Net (decrease) in cash of cash equivalents		(63,908)		(21,483)	
Cash or cash equivalents at 1 Novemb	er 2018		120,591	,	142,074
Cash or cash equivalents at 31 October	er 2019		56,683		120,591
				=	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 OCTOBER 2019

#### 1 Accounting policies

#### **Charity information**

Vulcan to the Sky Trust ("the charity") is a private company limited by guarantee, incorporated in England and Wales. In the event of the company being wound up, the liability in respect of the guarantee is limited to £10 per member of the charity. The address of the registered office is given in the reference and administration section of the trustees' report.

The group consists of Vulcan to the Sky Trust and all of its subsidiaries ("the group"), being Vulcan to the Sky Enterprises Limited, The Vulcan Operating Company Limited, The Vulcan Property Management Company Limited, and The Vulcan Marketing Company Limited.

#### 1.1 Basis of preparation

The charity constitutes a public benefit entity as defined by FRS 102. These financial statements have been prepared in accordance with: the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland ("FRS 102"), Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities applying FRS 102, the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Practice.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

These financial statements are prepared under the historical cost convention, modified to include the revaluation of certain heritage assets. The principal accounting policies adopted are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

The charity is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this charity, which are intended to give a true and fair view of the assets, liabilities, financial position and net movement in funds of the group. The charity has taken advantage of the exemption from preparing a statement of financial activities and a statement of cash flows on the basis that these are incorporated into the group statement of financial activities and statement of cash flows.

### 1.2 Basis of consolidation

The consolidated financial statements incorporate those of Vulcan to the Sky Trust and all of its subsidiaries (i.e. entities that the group controls through its power to govern the financial and operating policies so as to obtain economic benefits).

All financial statements are made up to 31 October 2019. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the group.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

#### 1 Accounting Policies (continued)

#### 1.3 Going concern

These financial statements are prepared on the going concern basis. The trustees have a reasonable expectation that the group will continue in operational existence for the foreseeable future.

As explained more fully in the trustees report set out on page 2, comprehensive business plans have been drawn up to build a new hangar specifically designed for the group's tour, event and engineering activities. Based on all of the information that is currently available, the trustees have a reasonable expectation that they will secure the necessary investment for this project and will also receive the continued support of Doncaster Sheffield Airport ("DSA"). Whilst the group continues to search for the necessary investment, the group intends to carry on its ongoing fundraising activities to give it time to raise the funds to build the new hangar.

The trustees have prepared forecasts for the period ended 31 December 2021 which incorporate the above plans. Based on these forecasts, and the voluntary income that has been received since the year end date, the trustees are of the opinion that the group will receive sufficient donations and investment for a period of at least 12 months from the date of approval of these financial statements to continue operating. However, donations are intrinsically uncertain and the ongoing support of the charity's current donors and supporters will be fundamental until the new trading model has been established.

On this basis, the trustees consider it appropriate to prepare the financial statements on the going concern basis.

#### 1.4 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives unless the funds have been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

#### 1.5 Income recognition

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised at the earlier of the charity being notified of an impending distribution or the legacy being received. Where legacies have been notified to the charity but the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.

Income from charitable activities includes Hangar tour income and Engine ground-run income.

Hangar tour income is recognised when the tour takes place. Income from ticket sales received in advance of the tour are deferred.

Engine ground-run income is recognised when the ground-run takes place. Income from ticket sales received in advance of the ground-run are deferred.

Income from trading activities primarily includes income earned from the sale of merchandise and raffles.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

#### 1 Accounting Policies (continued)

Sale of merchandise represents all goods sold during the period, less returns received, at selling price exclusive of Value Added Tax. Sales are recognised at the point at which the company has fulfilled its contractual obligations and the risks and rewards attaching to the product, have been transferred to the customer.

Investment income is earned through holding assets for investment purposes. It comprises bank interest and is recognised on an accruals basis.

Other income primarily includes sublease and event income, which represents the value of rent and service charges receivable, recognised on an accruals basis.

#### 1.6 Expenditure recognition

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs relating to the category. Expenditure is recognised when there is a legal or constructive obligation to make payments to third parties, it is probable that settlement will be required and the amount of the obligation can be measured reliably. It is recognised under the following headings:

- Costs of raising funds includes costs incurred in seeking donations, legacies, grants and fundraising.
- Expenditure on charitable activities includes costs relating to restoration and maintenance, and exhibition and display, to further the delivery of the objectives of the charity.

Irrecoverable VAT is charged against the category of resources expensed for which it was incurred.

#### 1.7 Support costs

Support costs are those that assist the work of the charity but do not directly represent charitable activities and costs of raising funds and include office costs, governance costs and administrative payroll costs. They are incurred directly in support of expenditure on the objectives of the charity. Support costs are allocated to costs of raising funds and expenditure on charitable activities on a basis consistent with use of the resources.

The analysis of these costs is included in note 11.

### 1.8 Tangible fixed assets

Tangible fixed assets are measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives on the following bases:

Fixtures, fittings & equipment

20% straight line

Motor vehicles

20% straight line

#### 1.9 Heritage assets

Heritage assets comprise the Avro Vulcan G-VLCN (XH558) and the English Canberra (WK163). The Vulcan is stated at valuation less depreciation, whilst the Canberra is stated at cost. Depreciation is provided on the Vulcan at a rate calculated to write off the valuation less estimated residual value over its useful economic life, being 70 years from the date which the Vulcan ceased to fly. Depreciation is not yet provided for the Canberra because the asset is not yet available for display.

The trustees have estimated the remaining useful economic life of the Vulcan to be to October 2085 and the residual value of the aircraft to be £Nil.

The charity's current policy is to maintain the aircraft in full working order and associated maintenance costs are charged to the Statement of Financial Activities.

Public access to the aircraft is achieved through visits to their permanent home at Doncaster Sheffield Airport. However, as noted in the trustees' report, public access is currently restricted due to the move in hangars.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

#### 1 Accounting Policies (continued)

#### 1.10 Impairment of fixed assets

At each reporting end date, the charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount in order to determine the extent of the impairment loss (if any). Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the Statement of Financial Activities (SOFA) unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

#### 1.11 Investments in subsidiaries

Investments are stated at cost less any provision for diminution in value.

#### 1.12 Stock

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Stock cost is recorded as invoice price net of any discounts received.

#### 1.13 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term liquid investments with original maturities of three months or less.

#### 1.14 Financial instruments

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Debtors and creditors with no stated interest rate and receivable or payable within one year are measured at transaction price. Any losses arising from impairment are recognised in the SOFA.

#### 1.15 Employee benefits

When employees have rendered service to the charity, short-term employee benefits to which the employees are entitled are recognised at the undiscounted amount expected to be paid in exchange for that service.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.16 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.17 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to the SOFA on a straight line basis over the term of the relevant lease.

#### 1.18 Taxation

Vulcan to the Sky Trust is a registered charity and no taxation provision is required as its income from charitable activities falls within the various exemptions available to registered charities.

The tax expense represents the sum of deferred tax on all subsidiaries, after taking into account any profits covenanted up to the charity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

### 2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

#### Valuation of heritage asset (Vulcan)

The valuation of the Vulcan is reassessed annually by the trustees and, when necessary, amended to reflect current estimates.

#### 3 Donations and legacies

•	Unrestricted funds	Restricted funds	Total 2019	Total 2018
	£	£	£	£
Regular donations	98,959	-	98,959	110,438
One off donations	15,979	-	15,979	23,358
Corporate donations and sponsorship	74,260	-	74,260	13,334
Other donations	85,832	-	85,832	102,242
Gift aid recovered	13,107	-	13,107	78,594
Legacies	2,690	-	2,690	69,621
Names under the Wing campaign	4,500	-	4,500	314,030
	295,327	•	295,327	711,617
Unrestricted funds Restricted funds				711,617 -
				711,617

	Charitable activities				
		Unrestricted	Restricted	Total	Total 2018
		funds	funds	2019	
		£	£	£	£
	Exhibition and display	58,526		58,526	67,356
		58,526	-	58,526	67,356
	Unrestricted funds				67,356
	Restricted funds			•	
					67,356
5	Other trading activities				
		Unrestricted funds	Restricted funds	Total 2019	Total 2018
		£	£	£	£
	Sale of merchandise	203,523	•	203,523	260,026
	Raffle income	212,816	-	212,816	35,974
	Raffle income Commission income				35,974 8,204
	Raffle income	212,816		212,816	35,974
	Raffle income Commission income	212,816	: : : :	212,816	35,974 8,204
	Raffle income Commission income	212,816 5,088 -	- - - -	212,816 5,088 -	35,974 8,204 150

6	Investment income				
		Unrestricted funds	Restricted funds	Total 2019	Total 2018
		£	£	£	£
	Interest receivable	231	-	231	63
		231	-	231	63
	Unrestricted funds				63
	Restricted funds				
					63
7	Other income				
		Unrestricted funds	Restricted funds	Total 2019	Total 2018
		£	£	£	£
	Sublease and event income		<u>-</u>	<b>.</b>	11,500
		-	-	-	11,500
	Unrestricted funds Restricted funds				11,500
	TOOMS OF THE PARTY				
					11,500

8	Raising funds				
	•	Unrestricted funds	Restricted funds	Total 2019	Total 2018
		£	£	£	£
	Fundraising and publicity				
	Purchase of merchandise	109,663	-	109,663	114,800
	Premises costs	-	-	-	-
	Raffle costs	10,966	-	10,966	14,711
	Consultancy costs	58,446	-	58,446	65,670
	Printing, postage and stationery	33,771		33,771	45,262
	Advertising and promotion	137,852	-	137,852	250,352
	Computer costs	13,492		13,492	3,052
		364,190	-	364,190	493,847
	Share of support costs (note 11)	172,336	-	172,336	185,249
		536,526	-	536,526	679,096
	Unrestricted funds Restricted funds				679,096
					679,096
9	Charitable activities	Activities undertaken	Support	Total	Total
		directly	costs	2019	2018
		(note 10) £	(note 11) £	£	£
	Restoration and maintenance	229,573	47,683	277,256	296,680
	Exhibition and display	66,008	43,408	109,416	132,621
		295,581	91,091	386,672	429,301
	Unrestricted funds			386,672	420.204
	Restricted funds			300,0 <i>12</i> -	429,301 -
				386,672	429,301

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

Total 2018	Total 2019	Exhibition and display	Restoration and maintenance		Activities undertaken directly
2016 £	2019 £	and display	maintenance £		
152,448	143,362	-	143,362		Staff costs
10,714	10,714	-	10,714		Depreciation
44,143	44,488	36,976	7,512		Aircraft costs
66,326	61,554	-	61,554		Hangar costs
23,868	27,292	27,292	-		Air show events
11,475	6,431	-	6,431		Travel costs
15,936	1,740	1,740	-		Printing, postage and stationery
324,910	295,581	66,008	229,573		
			Restoration		Support costs
Total	Total	Exhibition	and	Raising	
2018	2019	and display	maintenance	funds	
£	£	£	£	£	
104,613	90,505	9,050	-	81,455	Staff costs
13,536	12,175	-	-	12,175	Depreciation
22,004	27,935	-	11,174	16,761	Computer costs
26,786	19,814	-	-	19,814	Bank charges
122,701	112,998	34,358	36,509	42,131	Other costs
289,640	263,427	43,408	47,683	172,336	

Support costs have been allocated to activities on a relevant basis to the nature of the underlying costs in proportion to resources used. Other costs include governance costs totalling £34,925 (2018 - £27,475). Governance costs include auditors remuneration totalling £18,500 (2018 - £20,000).

#### 12 Trustees remuneration

Except for Richard Clarke, none of the trustees received any remuneration, benefits or reimbursed expenses from the charity during the year, or the previous year. Richard Clarke claimed expenses relating to travel and subsistence, amounting to £553 (2018 - £3,673).

Number of employees		
The average monthly number of employees during the year was:		00.40
	2019	2018
	Number	Number
Management and administration	8	8
Aircraft crew	- •	•
	8	8
Employment costs	2019	2018
	£	£
Wages and salaries	197,702	230,481
Social security costs	14,854	16,471
Pension costs	7,226	6,515
Redundancy, termination or ex gratia payments		3,594
	219,782	257,061
There were no employees whose annual remuneration was £60,000	or more during the year.	
Remuneration of key management personnel		
The remuneration of key management personnel is as follows:		
	2019	2018
	£	£

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

14	Other expenses	Unrestricted	Restricted	Total	Total
		funds	funds	2019	2018
		£	£	£	£
	Net loss on disposal of fixed assets	-	-		879
			-	-	879
	Unrestricted funds				879
	Restricted funds				
					879
					=

#### 15 Taxation

The company is a registered charity and is entitled to certain exemptions from corporation tax on profits from investments and its trading activities carried on in furtherance of the charity's primary objectives. The trading subsidiaries are subject to corporation tax on its profits, however all of its profits, when taxable, are covenanted to the company and therefore no corporation tax is due.

	Unrestricted funds £	Restricted funds	Total 2019 £	Total 2018 £
Deferred tax Origination and reversal of timing differences	-	-	-	(1,922)
	-	-		(1,922)

Fixtures, Motor fittings & vehicles equipment	
£	0
	Group
	l .
358,274 8,821 3	November 2018
2,174 -	tions
	osals
360,448 8,821 3	1 October 2019
	reciation
336,217 6,181 3	November 2018
-	isposals
10,916 1,259 1	ge for the year
347,133 7,440 3	1 October 2019
	pook value
13,315 1,381 1	1 October 2019
22,057 2,640 2	October 2018
	Charity
	t
316,264 8,821 32	November 2018
2,174 -	tions
<u>-</u>	osals
318,438 8,821 32	1 October 2019
	reciation
303,775 6,182 30	November 2018
-	isposals
7,334 1,259	ge for the year
311,109 7,441 31	October 2019
	oook value
7,329 1,380	l October 2019
12,489 2,639 1	October 2018

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2019

17	Heritage assets	Vulcan (valuation) £	Canberra (cost) £	Total £
	Group and company	L	L	~
	Carrying amount at 1 November 2018	717,858	51,826	769,684
	Depreciation / impairment	(10,714)	-	(10,714)
	Carrying amount at 31 October 2019	707,144	51,826	758,970

At 31 October 2019 the charity held two heritage assets:

- 1) Avro Vulcan G-VLCN (XH558) held at valuation
- 2) English Canberra (WK163) held at cost

A Supermarine (WK275) was lent to the charity during the year, this was returned May 2019

#### The Avro Vulcan B.MK2 G-VLCN (XH558)

XH558 was the last Vulcan to leave RAF service, flying on from 1986 to 1993 as the single RAF Display Vulcan, a career of 33 years. In 1997, a small team headed by Dr Robert Pleming started an audacious plan to return her to flight at Bruntingthorpe Aerodrome in Leicestershire. In 1999 Marshall of Cambridge Aerospace was appointed Engineering Authority for the restoration project. In December 2003, the Heritage Lottery Fund announced a grant of £2.7million for XH558's restoration. After extensive restoration work and tests, the Vulcan returned to the sky in October 2007.

However, the CAA Permit to Fly was withdrawn at the end of the 2015 calendar year, and so despite being technically able to fly, the aircraft was not permitted to fly. As a result, the trust's business model changed, from flying a globally-unique heritage asset to having the aircraft as the still-serviceable centrepiece of a new visitor attraction and education facility. This change in the status of the asset has had an impact on its residual valuation. As at 31 October 2015, the board valued the aircraft at £750,000. The nature of the asset means it is not possible to derive a market valuation. The trustees therefore valued the aircraft, based on their knowledge and experience of working in the aviation industry. As at 31 October 2019, the board have reassessed their valuation of the aircraft and still consider it to be reasonable.

The aircraft has developed a loyal following of many thousands of supporters. She is and will remain the best preserved all-British four-engined jet aircraft anywhere in the world still capable of powered ground runs. XH558 has to be maintained in the current working state, albeit not flying, under the terms of the trust's contract with the National Heritage Memorial Fund (NHMF) until 6 February 2085.

#### English Electric Canberra B.2 (WK163)

The English Electric Canberra aircraft was the Royal Air Force's first jet bomber, and entered service in January 1951. The design was very successful and the type was in service for more than 50 years. Many aircraft were sold around the world to the air forces of 17 countries. The trust's example, Canberra WK163 (G-CTTS) captured the world altitude record of over 70,000 feet in August 1957, and is a very important national aviation heritage asset.

#### Supermarine Swift F4 (WK275)

The Supermarine Swift was a second generation British single seat jet fighter aircraft that was operated by the RAF. It was developed and manufactured by Supermarine during the 1940s and 1950s. The Swift featured many of the new jet age innovations, such as a swept wing. A Swift F.4 broke the world absolute speed record, reaching a speed of 737.7mph. Swift WK725 was on loan to the Trust from a private owner at no cost, and was returned to its owner in May 2019.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

17	Heritage assets (continued)					
	Five year financial summary o	f heritage asset tra	nsactions (gro	up and charit	y)	
		2019	2018	2017	2016	2015
		£	£	£	£	£
	Purchases					
	Vulcan	-	-	-	•	-
	Canberra	-	-	-	51,826	
		-	<u> </u>	-	51,826	_
	Charge for impairment					
	Vulcan	-	-	-		1,250,000
	Canberra	-	-	-	-	, -
			-		-	1,250,000

#### 18 Fixed asset investments

(a) Group
The group holds no investments

(b) Charity

	Shares in group undertakings
Carrying amount	£
At 1 November 2018	5
At 31 October 2019	5

## Holdings of more than 20%

The charity holds 100% of the ordinary share capital in the following companies registered in England and Wales:

Subsidiary undertakings		Principle Activities
Vulcan to the Sky Enterprises Limited (04899710)	VTSE	That of selling merchandise through its website store and at air shows.
The Vulcan Operating Company Limited (03787161)	TVOC	That of engineering services.
The Vulcan Property Management Company Limited (09924223)	TVPMC	That of property management services.
The Vulcan Marketing Company Limited (09906368)	TVMC	That of marketing and retail services.

Where applicable, the subsidiaries covenant all available profits to Vulcan to the Sky Trust.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

## 18 Fixed asset investments (continued)

The trading results for the period and the aggregate amount of capital and reserves, as extracted from the financial statements of the subsidiary companies, are summarised below:

					Total	Total
	TVOC	TVMC	TVPMC	VTSE	2019	2018
	£	£	£	£	£	£
Turnover	-	-	-	208,611	208,611	279,730
Cost of sales				(142,723)	(142,723)	(158,725)
Gross profit	-	-	-	65,888	65,888	121,005
Administrative expenses	(133)	(118)	(133)	(83,602)	(83,986)	(219,954)
Profit/Loss before taxation	(133)	(118)	(133)	(17,714)	(18,098)	(98,949)
Tax charge	-	-	-	•	•	1,922
Profit/loss for the year	(133)	(118)	(133)	(17,714)	(18,098)	(97,027)
Assets and liabilities:						
Assets	11,636	16,003	19,095	120,484	167,218	190,843
Liabilities	(13,805)	(6,612)	(12,566)	(241,729)	(274,712)	(280,239)
Total net assets	(2,169)	9,391	6,529	(121,245)	(89,396)	(89,396)
Capital and reserves:						
Called up share capital	2	1	1	1	5	5
Profit and loss account	(2,171)	9,390	6,528	(121,246)	(107,499)	(89,401)
	(2,169)	9,391	6,529	(121,245)	(107,494)	(89,396)
Statement of movement on profit and loss: Balance at 1 November 2018 Profit/Loss for the year	(2,038) (133)	9,508 (118)	6,661 (133)	(103,532) (17,714)	(89,401) (18,098)	7,626 (97,027)
Donations paid to parent charity	-	-	-	-	(10,000)	-
Balance at 31 October 2019	(2,171)	9,390	6,528	(121,246)	(107,499)	(89,401)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

19	Financial instruments	Group 2019 £	Charity 2019 £	Group 2018 £	Charity 2018 £
	Carrying amount of financial assets  Debt instruments measured at amortised cost	40,095	267,007	95,681	321,240
	Carrying amount of financial liabilities Measured at amortised cost	68,962 ———	72,084	91,282	88,026 ———

Financial assets measured at amortised cost comprise trade debtors, amounts due from subsidiary undertakings and other debtors.

Financial liabilities measured at amortised cost comprise trade creditors, amounts due to subsidiary undertakings, other creditors and accruals.

20	Stock	Group 2019 £	Charity 2019 £	Group 2018 £	Charity 2018 £
	Goods for resale	91,525	-	112,482	-
		91,525	•	112,482	•
21	Debtors	Group 2019 £	Charity 2019 £	Group 2018 £	Charity 2018 £
	Amounts falling due within one year:	~	~	~	~
	Trade debtors Amounts due from subsidiary undertakings Other debtors Prepayments and accrued income	23,364 - 16,731 34,652	21,009 229,575 16,423 28,543	5,018 - 90,663 102,256	2,043 226,454 92,743 96,382
		74,747	295,550	197,937	417,622

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

22	Creditors: Amounts falling due within one	Group	Charity	Group	Charity
	year	2019	2019	2018	2018
		£	£	£	£
	Trade creditors	34,995	26,720	58,959	44,458
	Amounts due to subsidiary undertakings	-	11,621	-	11,761
	Other creditors	1,042	818	1,481	965
	Accruals	32,925	32,925	30,842	30,842
	Deferred income	60,387	60,387	119,421	119,421
	Taxes and social security costs	5,347	3,788	5,076	3,484
		134,696	136,259	215,779	210,931

The aircraft is subject to a first charge by the Trustees of The National Heritage Memorial Fund (see note 26 for further details).

Deferred income represents income received in advance for raffles occurring in the next financial year.

23	Provisions for liabilities	Group 2019	Charity 2019	Group 2018	Charity 2018
		£	£	£	£
	Deferred tax liability				
	Balance at 1 November 2018	•	-	1,922	-
	Deferred taxation	•	-	(1,922)	-
		-			
	Balance at 31 October 2019	-	-	-	-
		=			

## 24 Restricted funds

The charity did not have any movement on restricted funds during the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

Total	Restricted	Unrestricted	Analysis of net assets between funds
Total	funds	funds	(a) Group
£	£	£	(a) Group
_	~	_	Funds balances at 31 October 2019 are represented by:
14,696		14,696	Tangible fixed assets
758,970	-	758,970	Heritage assets
222,955	-	222,955	Current assets
(134,696)	-	(134,696)	Creditors: amounts falling due within one year
861,925		861,925	
		·	
Total	Restricted	Unrestricted	
	funds	funds	(b) Charity
£	£	£	
			Funds balances at 31 October 2019 are represented by:
8,709	-	8,709	Tangible fixed assets
758,970	-	758,970	Heritage assets
100,010		5	Investments
5	-	•	
	-	337,996	Current assets
5		_	Current assets Creditors: amounts falling due within one year

#### 26 Contingent liabilities

In previous years the trust received funding from the National Heritage Memorial Fund (NHMF) in the sum of £2,734,000. The trust may be required to repay some or all of this grant in the event of the sale, disposal or mortgage charge of the plane without prior approval of the NHMF. The amount repayable is currently limited to £408,436.

The trust will also require an interest in the plane or right to the exclusive use and possession of the aircraft to 6 February 2085.

### 27 Operating lease commitments

At 31 October 2019 the group and charity had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group	Charity	Group	Charity
	2019	2019	2018	2018
	£	£	£	£
Within one year	36,989	33,222	36,669	32,902
Between two and five years	19,000	19,000	38,000	38,000
	55,989	52,222	74,669	70,902

Lease payments totalling £55,732 (2018 – £57,524) have been recognised as an expense during the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2019

## 28 Ultimate controlling party

The charity is controlled by its trustees acting in accordance with the terms of the memorandum and articles of association.

#### 29 Related parties

The charity has taken advantage of the exemption given by FRS 102, from disclosing transactions with its wholly owned subsidiaries.

During the year, Angela Trotter (the spouse of Michael Trotter a member of key management personnel), invoiced the company £4,680 (2018: £5,796) for her accountancy services from Greenways Business Services, a partnership in which Michael Trotter is a member. The amount due to be paid at the year end amounts to £500 (2018: £2,106).

#### 30 Net cash flow from operating activities

	2019	2018
	£	£
Net income/(expenditure) for the year Investment income	(147,687) (231)	(12,464) (63)
Taxation	-	(1,922)
Depreciation of heritage assets	10,714	10,714
Depreciation of tangible assets	12,175	13,536
Loss on disposal of tangible assets	-	879
Movements in working capital:		
(Increase)/decrease in stocks	20,957	(6,797)
(Increase)/decrease in debtors	123,190	(63,522)
Increase/(decrease) in creditors	(81,083)	38,093
Net cash flow from operating activities	(61,965)	(21,546)