

Differentia Consulting Ltd.

Report of the Directors and

Financial Statements

for the

Period ended 31 March 2004

71



A51
COMPANIES HOUSE

A518U8CU

0159
18/11/04

Differentia Consulting Ltd.

**Contents of the Financial Statements
for the Period 1 April 2003 to 31 March 2004**

	Page
Company Information	1
Report of the Directors	2
Profit and Loss Account	3
Balance Sheet	4
Notes to the Financial Statements	5
Trading and Profit and Loss Account	9

Differentia Consulting Ltd.

**Company Information
for the Period 1 April 2003 to 31 March 2004**

DIRECTORS:

A D Parker
P Myers
C J Massingberd-Mundy

SECRETARY:

P Myers

REGISTERED OFFICE:

Suite 9 Market House
19-21 Market Place
Wokingham
Berkshire
RG40 1AP

REGISTERED NUMBER:

4478146 (England and Wales)

Differentia Consulting Ltd.

**Report of the Directors
for the Period 1 April 2003 to 31 March 2004**

The directors present their report with the financial statements of the company for the period 1 April 2004 to 31 March 2004.

INCORPORATION

The company was incorporated on 4 July 2002 and commenced trading on 1 November 2002.

PRINCIPAL ACTIVITY

The principal activity of the company in the period under review was that of business and management consultancy.

DIRECTORS

The directors during the period under review were:

A D Parker	- appointed 1.11.02
P Myers	- appointed 1.11.02
C J Massingberd-Mundy	- appointed 1.04.03

The beneficial interests of the directors holding office on 31 March 2004 in the issued share capital of the company were as follows:

	31.3.04	at date of appointment
Ordinary £1 shares		
A D Parker	1,000	1,000
P Myers	1,000	1,000
C J Massingberd-Mundy	1,000	1,000

All the directors, being eligible, offer themselves for election at the forthcoming second Annual General Meeting.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON BEHALF OF THE BOARD:


.....
P Myers SECRETARY

Dated: 10/11/2004

Differentia Consulting Ltd.

Balance Sheet 31 March 2004

	Notes	2004 £	2003 £
FIXED ASSETS:			
Tangible assets	5		2,560
CURRENT ASSETS:			
Debtors	6	352,691	55,956
Cash at bank		97,689	79,293
Prepayments		<u>1,200</u>	
		451,580	135,249
CREDITORS: Amounts falling due within one year	7	<u>433,837</u>	<u>131,762</u>
NET CURRENT ASSETS:		<u>17,743</u>	<u>3,487</u>
TOTAL ASSETS LESS CURRENT LIABILITIES:		17,743	6,047
PROVISIONS FOR LIABILITIES AND CHARGES:	8		486
		<u>17,743</u>	<u>5,561</u>
CAPITAL AND RESERVES:			
Called up share capital	9	4,500	4,500
Share Premium Account		3,500	
Profit and loss account		8,197	1,061
Retained Earnings		<u>1,546</u>	
SHAREHOLDERS' FUNDS:		<u>17,743</u>	<u>5,561</u>

The company is entitled to exemption from audit under Section 249A(1) of the Companies Act 1985 for the period ended 31 March 2004.

The members have not required the company to obtain an audit of its financial statements for the period ended 31 March 2004 in accordance with Section 249B(2) of the Companies Act 1985.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Section 226 and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements, so far as applicable to the company.

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

ON BEHALF OF THE BOARD:


- DIRECTOR

Approved by the Board on 10/11/2004

Differentia Consulting Ltd.

**Profit and Loss Account
for the Period 1 April 2003 to 31 March 2004**

	Notes	2004 £	2003 £
TURNOVER		1,325,760	231,774
Cost of sales		<u>655,566</u>	<u>28,390</u>
GROSS PROFIT		670,194	203,384
Administrative expenses		<u>427,074</u>	<u>164,647</u>
OPERATING PROFIT	2	243,120	38,737
Interest receivable and similar income		<u>932</u>	<u>72</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		244,052	38,809
Tax on profit on ordinary activities	3	<u>46,855</u>	<u>7,373</u>
PROFIT FOR THE FINANCIAL PERIOD AFTER TAXATION		197,197	31,436
Dividends	4	<u>189,000</u>	<u>30,375</u>
RETAINED PROFIT CARRIED FORWARD		<u>8,197</u>	<u>1,061</u>

Differentia Consulting Ltd.

**Notes to the Financial Statements
for the Period 1 April 2003 to 31 March 2004**

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided to write off each asset over its estimated useful life.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

2. OPERATING PROFIT

The operating profit is stated after charging:

	£
Depreciation - owned assets	5,466
Directors' emoluments and other benefits etc	134,139

3. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the period was as follows:

	£
Current tax:	
UK corporation tax	46,855
Deferred tax:	
Deferred taxation	
	<hr/>
Tax on profit on ordinary activities	<u>46,855</u>

4. DIVIDENDS

	£
Interim - share type 1	<u>189,000</u>

Differentia Consulting Ltd.

**Notes to the Financial Statements
for the Period 1 April 2003 to 31 March 2004**

5. TANGIBLE FIXED ASSETS

	Plant and machinery etc
	£
COST:	
At 1 April 2003	4,389
Additions	<u>2,904</u>
At 31 March 2004	<u>7,293</u>
DEPRECIATION:	
At 1 April 2003	1,829
Charge for period	<u>5,464</u>
At 31 March 2004	<u>7,293</u>
NET BOOK VALUE:	
At 31 March 2003	2,560
At 31 March 2004	<u><u>0</u></u>

**6. DEBTORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR**

	2004 £	2003 £
Trade debtors	352,691	53,783
Prepayments & accrued income	<u>1,200</u>	<u>2,173</u>
	<u><u>353,891</u></u>	<u><u>55,956</u></u>

**7. CREDITORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR**

	2004 £	2003 £
Trade creditors	165,502	22,537
Director's current account	3,060	3,668
Other creditors	92,480	39,101
Dividend	81,000	30,375
V.A.T.	41,938	26,427
Taxation	46,855	6,887
Accrued expenses	<u>3,000</u>	<u>2,767</u>
	<u><u>433,835</u></u>	<u><u>131,762</u></u>

8. PROVISIONS FOR LIABILITIES AND CHARGES

	2004 £	2003 £
Deferred taxation	<u>486</u>	<u>486</u>
	<u><u>486</u></u>	<u><u>486</u></u>

Differentia Consulting Ltd.

**Notes to the Financial Statements
for the Period 1 April 2003 to 31 March 2004**

5. TANGIBLE FIXED ASSETS

	Plant and machinery etc
	£
COST:	
At 1 April 2003	4,389
Additions	<u>2,904</u>
At 31 March 2004	<u>7,293</u>
DEPRECIATION:	
At 1 April 2003	1,829
Charge for period	<u>5,464</u>
At 31 March 2004	<u>7,293</u>
NET BOOK VALUE:	
At 31 March 2003	2,560
At 31 March 2004	<u><u>0</u></u>

**6. DEBTORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR**

	2004 £	2003 £
Trade debtors	352,691	53,783
Prepayments & accrued income	<u>1,200</u>	<u>2,173</u>
	<u><u>353,891</u></u>	<u><u>55,956</u></u>

**8. CREDITORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR**

	2004 £	2003 £
Trade creditors	165,504	22,537
Director's current account	3,060	3,668
Other creditors	92,480	39,101
Dividend	81,000	30,375
V.A.T.	41,938	26,427
Taxation	46,855	6,887
Accrued expenses	<u>3,000</u>	<u>2,767</u>
	<u><u>433,837</u></u>	<u><u>131,762</u></u>

8. PROVISIONS FOR LIABILITIES AND CHARGES

	2004 £	2003 £
Deferred taxation	<u>486</u>	<u>486</u>
	<u><u>486</u></u>	<u><u>486</u></u>

Differentia Consulting Ltd.

**Notes to the Financial Statements
for the Period 1 April 2004 to 31 March 2004**

9. CALLED UP SHARE CAPITAL

Authorised:		Nominal value:	<u>£</u> <u>10,000</u>
Number:	Class:		
10,000	Ordinary	£1	
Allotted, issued and fully paid:		Nominal value:	<u>£</u> <u>4,500</u>
Number:	Class:		
4,500	Ordinary	£1	

The following shares were allotted and fully paid for cash at par during the period:

- Ordinary shares of £1 each

Differentia Consulting Ltd.

**Trading and Profit and Loss Account
for the Period 1 April 2003 to 31 March 2004**

	2004		2003	
	£	£	£	£
Income:				
Sales	<u>1,325,760</u>		<u>231,774</u>	
		1,325,760		231,774
Cost of sales:				
Cost of Sales		13,250		1,140
Subcontractors		<u>642,045</u>		<u>27,250</u>
GROSS PROFIT		670,195		203,384
Other income:				
Deposit account interest		<u>932</u>		<u>72</u>
		671,127		203,456
Expenditure:				
Directors' remuneration	134,139		12,003	
Social security	17,169		1,040	
Wages	191,570		109,949	
Social security	24,322		13,899	
Other Labour Costs	2,714			
Telephone	5,486		2,630	
Post & Stationery	18		10	
Traveling & Subsistence	33,033		17,041	
Office expenses	168		81	
Computer expenses	-		1,975	
Sundry expenses	3,001		638	
Professional fees	3,587		2,410	
Bad Debts	147		115	
Promotion & Exhibitions	2,969		655	
Insurance	2,562		368	
Professional Subscriptions	<u>730</u>		<u>0</u>	
		<u>421,615</u>		<u>162,814</u>
		249,512		40,642
Finance costs:				
Bank charges	<u>(4)</u>		<u>4</u>	
		<u>(4)</u>		<u>4</u>
		249,516		40,638
Depreciation:				
Computer equipment	<u>5,464</u>		<u>1,829</u>	
		<u>5,464</u>		<u>1,829</u>
NET PROFIT		<u><u>£244,052</u></u>		<u><u>£38,809</u></u>