

Chantrey Vellacott DFKLLP

Cheval Bridging Finance Limited

Annual report

30 June 2012

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Cheval Bridging Finance Limited

Annual report

Year ended 30 June 2012

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Cheval Bridging Finance Limited

Officers and professional advisers

The board of directors

M D Chesler
A H Kay
G R B Pitzer
D J Murray
G R Diamond
D M Levine

Registered office

Victoria House
49 Clarendon Road
Watford
Hertfordshire
WD17 1HP

Auditor

Chantrey Vellacott DFK LLP
Chartered Accountants
Statutory Auditor
First Floor
73-75 High Street
Stevenage
Herts
SG1 3HR

Bankers

Clydesdale Bank PLC
1 Georges Square
Bath Street
Bristol
BS1 6BP

Cheval Bridging Finance Limited**Directors' report****Year ended 30 June 2012**

The directors present their report and the audited financial statements of the company for the year ended 30 June 2012

Principal activities and business review

The principal activity is granting of short term loans secured by legal charges over land and buildings. The company is authorised by the Financial Services Authority with regard to regulated mortgage business

Going concern

The Balance sheet of the company showed a negative position of £32,495 as at 30 June 2012 with cash on hand of £930,670. Management were unable to renegotiate the loan facility and post year end the Clydesdale facility has been repaid in full and the account closed. The company is currently winding down its loan book until an alternative financier or solution can be found.

These accounts have been prepared on a going concern basis and assume that Cheval continues to receive support from the Cheval Holdings Group shareholders. If this support is withdrawn without an adequate funding line to replace it then there is a high probability that the company will be unable to continue as a going concern. As at the date of signature of these accounts, management is of the current belief that the company has the support of its shareholders. However management are mindful that in this uncertain economic environment this support could be withdrawn at any time.

Results and dividends

The loss for the year amounted to £93,519. The directors have not recommended a dividend.

Financial risk management objectives and policies

The company is in the business of managing risk. The key risks are funding and collateral risk. The company is dependent on the continued support of its funding partners, without which there would be no liquidity with which to lend.

In order to ensure stable funding lines, we ensure that we have multiple funding partners so as to avoid concentration or dependency risk.

The value of our collateral is an inherent risk in our business. We actively manage all loans on our book and take active steps to ensure that the value of the collateral is preserved or enhanced where appropriate. In a volatile property market, active collateral management is key to the success of any asset-backed lender. We recognise this risk and have policies and procedures in place to manage this risk effectively.

Directors

The directors who served the company during the year were as follows:

M D Chesler
A H Kay
G R B Pitzer
D J Murray
G R Diamond
D M Levine

M D Chesler was appointed as a director on 4 August 2011.

D M Levine was appointed as a director on 4 August 2011.

G R Diamond retired as a director on 7 March 2013.

Cheval Bridging Finance Limited

Directors' report *(continued)*

Year ended 30 June 2012

Policy on the payment of creditors

The company's current policy concerning the payment of trade creditors is to

- settle the terms of payment with suppliers when agreeing the terms of each transaction,
- ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts, and
- pay in accordance with the company's contractual and other legal obligations

Due to the nature of the business with the majority of the cost being administrative and interest based it is not considered useful to disclose the number of creditor days

Directors' responsibilities

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Insofar as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Cheval Bridging Finance Limited

Directors' report *(continued)*

Year ended 30 June 2012

Auditor

Chantrey Vellacott DFK LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Signed by order of the directors

A H Kay



Director

Approved by the directors on 27-3-13

Chantrey Vellacott DFK LLP

Cheval Bridging Finance Limited

Independent auditor's report to the shareholder of Cheval Bridging Finance Limited

Year ended 30 June 2012

We have audited the financial statements of Cheval Bridging Finance Limited for the year ended 30 June 2012 which comprise the profit and loss account, balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholder, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholder those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholder as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 June 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Emphasis of matter - Going concern

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosures made in note 1 to the financial statements concerning the company's ability to continue as a going concern. The company incurred a net loss of £93,519 during the year ended 30 June 2012 and, at that date, the company's current liabilities exceeded its total assets by £32,495. These conditions along with other matters explained in note 1 to the financial statements, indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Chantrey Vellacott DFK LLP

Cheval Bridging Finance Limited

Independent auditor's report to the shareholder of Cheval Bridging Finance Limited
(continued)

Year ended 30 June 2012

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Chantrey Vellacott DFK LLP

MARK STEVENS (Senior Statutory Auditor)
for and on behalf of **CHANTREY VELLACOTT DFK LLP**
Chartered Accountants and Statutory Auditor
Stevenage

28/3/2013

Chantrey Vellacott DFK LLP

Cheval Bridging Finance Limited

Profit and loss account

Year ended 30 June 2012

| | Note | 2012 £ | 2011 £ |
|--|------|------------------|------------------|
| Turnover | 2 | 1,778,283 | 1,330,952 |
| Cost of sales | | 634,310 | 296,570 |
| Gross profit | | 1,143,973 | 1,034,382 |
| Administrative expenses | | 1,325,388 | 2,160,866 |
| Other operating income | 3 | (86,699) | (205,380) |
| Operating loss | 4 | (94,716) | (921,104) |
| Attributable to | | | |
| Operating profit before exceptional items | | 246,784 | 357,305 |
| Exceptional items | 4 | (341,500) | (1,278,409) |
| | | (94,716) | (921,104) |
| Interest receivable | | 1,197 | 1,981 |
| Interest payable and similar charges | 7 | – | (48) |
| Loss on ordinary activities before taxation | | (93,519) | (919,171) |
| Tax on loss on ordinary activities | 8 | – | – |
| Loss for the financial year | | (93,519) | (919,171) |

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

The notes on pages 9 to 15 form part of these financial statements

Cheval Bridging Finance Limited

Balance sheet

As at 30 June 2012

| | Note | 2012 £ | 2011 £ |
|--|------|-------------------|------------------|
| Current assets | | | |
| Debtors | 10 | 12,495,110 | 8,081,263 |
| Cash at bank and in hand | | 930,670 | 952,027 |
| | | <u>13,425,780</u> | <u>9,033,290</u> |
| Creditors amounts falling due within one year | 11 | <u>13,458,275</u> | <u>8,972,266</u> |
| Net current (liabilities)/assets | | (32,495) | 61,024 |
| Total assets less current liabilities | | <u>(32,495)</u> | <u>61,024</u> |
| Capital and reserves | | | |
| Called up equity share capital | 14 | 100 | 100 |
| Profit and loss account | 15 | (32,595) | 60,924 |
| (Deficit)/shareholder's funds | 16 | <u>(32,495)</u> | <u>61,024</u> |

These financial statements were approved by the directors and authorised for issue on 27-3-13, and are signed on their behalf by

A H Kay



Company Registration Number 04430986

Chantrey Vellacott DFKLLP

The notes on pages 9 to 15 form part of these financial statements

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

1 Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards

Going concern

The Balance sheet of the company showed a negative position of £32,495 as at 30 June 2012 with cash on hand of £930,670. Management were unable to renegotiate the loan facility and post year end the Clydesdale facility has been repaid in full and the account closed. The company is currently winding down its loan book until an alternative financier or solution can be found.

These accounts have been prepared on a going concern basis and assume that Cheval continues to receive support from the Cheval Holdings Group shareholders. If this support is withdrawn without an adequate funding line to replace it then there is a high probability that the company will be unable to continue as a going concern. As at the date of signature of these accounts, management is of the current belief that the company has the support of its shareholders. However management are mindful that in this uncertain economic environment this support could be withdrawn at any time.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is small.

Turnover and cost of sales

Turnover represents interest received and receivable from loans advanced and other fees associated with loans advanced.

Cost of sales represents interest paid and payable on funders' loans together with direct costs.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

2 Turnover

The turnover and loss before tax are attributable to the one principal activity of the company

An analysis of turnover is given below

| | 2012 £ | 2011 £ |
|----------------|------------------|------------------|
| United Kingdom | <u>1,778,283</u> | <u>1,330,952</u> |

3 Other operating income

| | 2012 £ | 2011 £ |
|------------------------|---------------|----------------|
| Other operating income | <u>86,699</u> | <u>205,380</u> |

Other operating income relates to administrative expenses re-charged to the parent company of a prior fellow subsidiary company, as disclosed in note 18

4 Operating loss

Operating loss is stated after charging/(crediting)

| | 2012 £ | 2011 £ |
|---|-----------|------------------|
| Operating lease costs | | |
| - Other | 36,330 | 44,111 |
| Auditor's remuneration | 10,300 | 11,287 |
| Specific bad debts | 341,500 | (215,375) |
| Amounts due from group undertakings written off | <u>-</u> | <u>1,493,784</u> |

Exceptional items, totalling £341,500 (2011 - £1,278,409) as shown on the face of the profit and loss account, comprise specific bad debts of £341,500 (2011 - bad debts recovered of (215,375)) and amounts due from group undertakings written off of £Nil (2011 - £1,493,784) Further details of these exceptional items are disclosed in note 10

| | 2012 £ | 2011 £ |
|--|---------------|---------------|
| Auditor's remuneration - audit of the financial statements | <u>10,300</u> | <u>11,287</u> |

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

5 Particulars of employees

The average number of staff, including executive directors, employed by the company during the financial year can be analysed as follows

| | 2012 No | 2011 No |
|----------------|------------|------------|
| Administrative | 7 | 3 |
| Management | 2 | 2 |
| | <u>9</u> | <u>5</u> |

The aggregate payroll costs of the above were

| | 2012 £ | 2011 £ |
|-----------------------|----------------|----------------|
| Wages and salaries | 368,669 | 214,763 |
| Social security costs | 43,047 | 25,264 |
| Other pension costs | 9,825 | 6,551 |
| | <u>421,541</u> | <u>246,578</u> |

All employee contracts are with the parent company. As payroll costs have been reallocated to the company in their entirety, staff numbers and costs include all staff for the year.

6 Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services were

| | 2012 £ | 2011 £ |
|-------------------------|---------------|---------------|
| Remuneration receivable | <u>97,592</u> | <u>65,205</u> |

The number of directors who accrued benefits under company pension schemes was as follows

| | 2012 No | 2011 No |
|------------------------|------------|------------|
| Money purchase schemes | <u>1</u> | <u>1</u> |

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

7 Interest payable and similar charges

| | 2012 £ | 2011 £ |
|---|------------------|------------------|
| On loans from parent company | 451,236 | 183,698 |
| On bank loans wholly repayable within 5 years | 183,074 | 112,872 |
| Bank overdraft interest | - | 48 |
| | <u>634,310</u> | <u>296,618</u> |
| Included in cost of sales | <u>(634,310)</u> | <u>(296,570)</u> |
| | <u>-</u> | <u>48</u> |

8 Taxation on ordinary activities

Factors affecting current tax charge

The tax assessed on the loss on ordinary activities for the year is at a higher rate than the standard rate of corporation tax in the UK of 25.50% (2011 - 26.80%)

| | 2012 £ | 2011 £ |
|---|-----------------|------------------|
| Loss on ordinary activities before taxation | <u>(93,519)</u> | <u>(919,171)</u> |
| Loss on ordinary activities multiplied by rate of tax | (23,847) | (246,338) |
| Expenses not deductible for tax purposes | 868 | 400,760 |
| Unrelieved tax losses | 1,304 | - |
| General bad debt provision multiplied by rate of tax | 21,675 | 2,680 |
| Group relief claimed | - | (157,102) |
| Total current tax | <u>-</u> | <u>-</u> |

9 Dividends

Equity dividends

| | 2012 £ | 2011 £ |
|-------------------------------------|-----------|------------------|
| Paid | - | 4,151,306 |
| Equity dividends on ordinary shares | <u>-</u> | <u>4,151,306</u> |

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

10 Debtors

| | 2012 | 2011 |
|------------------------------------|-------------------|------------------|
| | £ | £ |
| Trade debtors | 12,240,557 | 7,798,070 |
| Amounts owed by group undertakings | 4,977 | 2,757 |
| Corporation tax repayable | 15,000 | 15,000 |
| VAT recoverable | — | 6,300 |
| Other debtors | 97,694 | 72,179 |
| Prepayments and accrued income | 136,882 | 186,957 |
| | <u>12,495,110</u> | <u>8,081,263</u> |

Debtors are shown net of general bad debt provisions of £95,000 (2011 - £10,000) and specific bad debt provisions of £349,534 (2011 - £nil). Specific bad debt provision of £341,500 (2011 - bad debts recovered - £(215,375)), in the year, have been treated as an exceptional item within administrative expenses as disclosed in note 4.

Trade debtors are the amounts due from borrowers and are secured by legal charges held over land and buildings, regarding which the group and company had received professional valuations.

11 Creditors amounts falling due within one year

| | 2012 | 2011 |
|------------------------------------|-------------------|------------------|
| | £ | £ |
| Bank loans | 7,705,734 | 2,635,395 |
| Trade creditors | 14,973 | 89,436 |
| Amounts owed to group undertakings | 5,036,329 | 5,067,208 |
| PAYE and social security | 15,957 | 17,321 |
| VAT | 1,803 | — |
| Other creditors | 96,806 | 787,908 |
| Accruals and deferred income | 586,673 | 374,998 |
| | <u>13,458,275</u> | <u>8,972,266</u> |

Clydesdale Bank plc hold a fixed and floating charge over the assets of the company. At the year end the Clydesdale Bank plc loan facility was for a maximum of £9,000,000. Interest was payable at 3.25% per annum above Bank of England base rate. A non-utilisation fee of 0.35% per annum is payable on the difference between the average drawn balance and £9,000,000. At the year end the net liability under the facility in the company was £7,705,734 (2011 - £2,635,395). The facility was fully repaid post year end and the facility and account were closed and the securities discharged.

The following liabilities disclosed under creditors falling due within one year are secured by the company:

| | 2012 | 2011 |
|------------|------------------|------------------|
| | £ | £ |
| Bank loans | <u>7,705,734</u> | <u>2,635,395</u> |

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

12 Commitments under operating leases

At 30 June 2012 the company had annual commitments under non-cancellable operating leases as set out below

| | 2012 | | 2011 | |
|-------------------------------|-------------------------|------------------|-------------------------|------------------|
| | Land and buildings £ | Other items £ | Land and buildings £ | Other items £ |
| Operating leases which expire | | | | |
| Within one year | - | 5,381 | - | 3,666 |
| Within two to five years | 31,263 | - | 17,585 | 5,381 |
| | <u>31,263</u> | <u>5,381</u> | <u>17,585</u> | <u>9,047</u> |

13 Related party transactions

The company has taken advantage of the exemptions conferred by Financial Reporting Standard No 8, exemption (c), from the requirement to make disclosures concerning related parties

14 Share capital

Allotted, called up and fully paid

| | 2012 | | 2011 | |
|--------------------------------|------------|------------|------------|------------|
| | No | £ | No | £ |
| 100 Ordinary shares of £1 each | <u>100</u> | <u>100</u> | <u>100</u> | <u>100</u> |

15 Profit and loss account

| | 2012 £ | 2011 £ |
|------------------------------------|-----------------|---------------|
| Balance brought forward | 60,924 | 2,631,401 |
| Loss for the financial year | (93,519) | (919,171) |
| Equity dividends | - | (4,151,306) |
| Released through capital reduction | - | 2,500,000 |
| Balance carried forward | <u>(32,595)</u> | <u>60,924</u> |

Cheval Bridging Finance Limited

Notes to the financial statements

Year ended 30 June 2012

16 Reconciliation of movements in shareholder's funds

| | 2012 £ | 2011 £ |
|---------------------------------------|-----------|-------------|
| Loss for the financial year | (93,519) | (919,171) |
| Less capitalised from reserves | — | 2,500,000 |
| | (93,519) | 1,580,829 |
| Equity dividends | — | (4,151,306) |
| Net reduction of shareholder's funds | (93,519) | (2,570,477) |
| Opening shareholder's funds | 61,024 | 2,631,501 |
| Closing shareholder's (deficit)/funds | (32,495) | 61,024 |

17 Post balance sheet events

A meeting of the parent company's directors and shareholders took place on the 6 December 2012 when it was decided to wind down the loan book until an alternative financier or solution can be found

18 Ultimate parent company

There was no ultimate controlling party during the year

The company accounts for all its own administrative expenditure, however a service agreement was in place to recharge any expenses over 7% of the average loan book to the parent company of a prior fellow subsidiary company. This agreement expired on the 2 February 2012 and for the remainder of the period the company bore all costs