Annual report and financial statements for the year ended 28 February 2011

Registered number 04430375

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Annual report and financial statements for the year ending 28 February 2011

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ASQUITH NURSERIES DEVELOPMENTS LIIMITED Director and Advisors

Director

A T Morris

Company secretary and registered office

A Sage Orbital House Park View Road Berkhamsted Hertfordshire HP4 3EY

Independent auditors

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
1 Embankment Place
London
WC2N 6RH

Registered number 04430375

Director's report for the year ended 28 February 2011

The director presents his report and the audited financial statements of the company for the year ended 28 February 2011

Principal activities

The principal activity of the company is the operation of private day nurseries

Review of business

The profit for the financial year, before taxation, amounted to £810k (2010 £790k) The director does not propose a dividend in respect of the year (2010 £nil) Turnover for the year has increased to £2,822k (2010 £2,711k) Occupancy levels have remained broadly the same in 2011 compared to the previous years with the increase in turnover being due to a change in the average fee rate charged

The company continues to operate day nursenes for children below the age of five under the Asquith Day Nursenes brand. The company's principal strategy is to provide the highest quality day care for children in excellent nursery settings. Each nursery has developed a product offering that reflects the needs of its local market underpinned by efficient and effective support services. The Asquith Day Nursenes brand name provides reassurance to customers that the level of care and facilities offered are of the highest quality and that investment in our settings, resources, staff and security of children in our care will continue.

The nursery market provides an essential service to working families which allows them to continue their careers after becoming parents. The UK day care market remains relatively resilient during the continuing poor economic conditions, however the number of nurseries and places available has contracted over the past twelve months as under-performing settings have exited the marketplace.

Future strategy

The company's strategy for the future is to continue to focus on maximising the utilisation of existing nursenes by increasing occupancy and improving the quality of childcare delivered in our settings. Further investment in the physical infrastructure, staff and learning resources will underpin the value proposition and meet or surpass the expectations of customers.

Key performance indicators ("KPIs")

The business uses a number of key performance indicators (KPIs) to identify and measure its performance. The main areas of focus are income generation, cost control, regulatory compliance and profitability. The core KPIs used by management include occupancy, average fee, conversion rates, staff turnover, OFSTED inspection ratings and earnings before interest, tax, depreciation and amortisation (EBITDA). Information is gathered in real time and decisions made using up to date information. Structured reporting takes place on a weekly and monthly basis and is constantly reviewed to ensure that it is relevant and useful

Risk management

The management of the business and the execution of the group's strategy are subject to a number of risks. The key business risks and uncertainties affecting the group relate to reputation protection, compliance with regulations and retention of senior management. These risks are actively managed through the implementation of appropriate strategy, policy and procedures. This includes a dedicated risk management team considering health and safety issues and operational and other functional support teams who focus on children's welfare and development.

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Director's report for the year ended 28 February 2011 (continued)

Financial risk management

The group's operations expose it to a variety of financial risks that include the effects of credit risk and liquidity risk. Given the size of the company, the director has not delegated the managing of financial risks to a sub-committee of the board.

Credit risk

Where debt finance and associated financial instruments are utilised this is subject to pre-approval by the board or directors. If external borrowing is required from an unrelated party this is limited to financial institutions with a strong credit rating.

Liquidity risk

Nursery fees are billed and received monthly in advance with cash flows being generally consistent and predictable

Employees

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the company continues and the appropriate training and support is provided.

It is the policy of the company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability

Consultation with employees or their representatives has continued at all levels, with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the company as a whole

Communication with all employees continues through the in-house newsletters, cluster meetings and conferences

Director

The director who held office during the year and up to the date of the approval of the financial statements, is set out below

A T Morris

Qualifying third party indemnity provisions

At the time the report is approved there is a qualifying third party indemnity provision in place for the benefit of the director under a policy taken out by the parent company, Conchord Limited

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Director's report for the year ended 28 February 2011 (continued)

Statement of director's responsibilities

The director is responsible for preparing the director's report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- · select suitable accounting policies and then apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

So far as the director is aware there is no relevant audit information of which the company's auditors are unaware. The director has taken all the steps he ought to have taken in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

A T Morns Director 22 July 2011

Independent auditors' report to the members of Asquith Nurseries Developments Limited

We have audited the financial statements of Asquith Nurseries Developments Limited for the year ended 28 February 2011 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Respective responsibilities of director and auditors

As explained more fully in the statement of director's responsibilities set out on page 4 the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the director, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 28 February 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the director's report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report to the members of Asquith Nurseries Developments Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of director's remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Alistair Rose (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

London

22 July 2011

Profit and loss account for the year ended 28 February 2011

	Note	28 February 2011 £	28 February 2010 £
Turnover	2	2,821,512	2,711,413
Staff costs Administrative expenses	3	(1,261,686) (750,107)	(1,201,652) (719,747)
Operating profit	4	809,719	790,014
Tax on profit on ordinary activities	5	-	-
Profit for the financial year	11	809,719	790,014

The above results relate to continuing operations

The company has no recognised gains and losses other than the profits above, therefore no separate statement of total recognised gains and losses has been presented

There is no difference between the profit on ordinary activities before taxation and the profit for the financial years stated above and their historical cost equivalents

Balance sheet as at 28 February 2011

Fixed assets Tangible assets	Note 6	2011 £ 191,763 191,763	2010 £
Current assets Debtors Falling due after more than one year Falling due within one year Cash at bank and in hand	7	2,924,729 20,693 800 2,946,222	2,064,695 26,385 800 2,091,880
Creditors amounts falling due within one year	8	(135,496) 2,810,726	(107,046) 1,984,834
Total assets less current assets Creditors amounts falling due after one year	9	3,002,489	2,192,770
Net assets Capital and reserves Called up share capital Profit and loss account Total shareholders' funds	10 11 12	97,000 2,778,563 2,875,563	97,000 1,968,844 2,065,844

The financial statements on pages 7 to 14 were approved and signed by the director on 22 July 2011

A T Morris **Director**

Registered number 04430375

Notes to the financial statements for the year ended 28 February 2011

1 Principal accounting policies

The financial statements have been prepared on a going concern basis in accordance with applicable Accounting Standards in the United Kingdom and the Companies Act 2006. A summary of the more important accounting policies, which have been applied consistently, is set out below.

Basis of accounting and going concern

The financial statements are prepared in accordance with the historical cost convention

The director has obtained confirmation from Conchord Limited, the Company's parent undertaking, that it will provide sufficient financial support to the company to ensure it can meet its obligations as they fall due for a period of at least twelve months from the date of approval of the financial statements. Accordingly the director has determined that the going concern basis is appropriate

Cash flow statement and related party disclosures

The company is a wholly-owned subsidiary of Conchord Limited and is included in the consolidated financial statements of Conchord Limited, which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 1(revised 1996). The company is also exempt under the terms of FRS 8 from disclosing related party transactions with entities that are part of the Conchord Limited group or investees of the Conchord Limited group.

Government grants

Grant income is recognised in the period in which the service is provided or expense incurred

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or right to pay less tax in the future have occurred at the balance sheet date

A net deferred tax asset is recognised as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carned forward tax losses and from which the future reversal of underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis

Tangible fixed assets

The cost of tangible fixed assets is their purchase costs, together with any incidental costs of acquisition

Depreciation is calculated so as to write-off the cost of tangible fixed assets, less their estimated residual values, on a straight line basis over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose are

Leasehold Improvements
Fixtures, fittings and equipment

Over term of lease 10% to 33% per annum on cost

Notes to the financial statements for the year ended 28 February 2011

2 Turnover

Turnover represents fees receivable for the provision of nursery day care and associated goods and services and is recognised when the provision occurs. Fees paid in advance are carried forward as deferred income.

All turnover is derived from goods and services provided in the United Kingdom

3 Staff costs

	Year ended 28 February 2011	Year ended 28 February 2010
Employee costs during the year amounted to	£	£
Wages and salaries	1,174,204	1,121,296
Social security costs	87,482	80,356
Total staff costs	1,261,686	1,201,652

The average monthly number of persons employed during the year was follows

	Year ended	Year ended
	28 February	28 February
	2011	2010
	Number	Number
Nursery staff	102	104
	102	104

Director's remuneration has been borne by a fellow group company

4 Operating Profit

Operating profit is stated after charging

-pg	Year ended 28 February 2011	Year ended 28 February 2010
	£	£
Staff costs (note 3)	1,261,686	1,201,652
Depreciation - owned assets (note 6)	57,596	44,644
Operating lease rentals - land and buildings	247,473	241,432

Auditors' remuneration has been borne by a fellow group company. The auditors received no remuneration in respect of non audit services (2010 £nil)

Notes to the financial statements for the year ended 28 February 2011

5 Taxation

	Year ended 28 February 2011 £	Year ended 28 February 2010 £
Analysis of charge in year	-	•
Current tax UK corporation tax on profit of the period @ 28%		-
Deferred tax	-	-
Tax on profit on ordinary activities	-	-

The tax assessed for the year is different to the standard rate of UK corporation tax of 28% (2010 28%) The differences are explained below

	Year ended 28 February 2011 £	Year ended 28 February 2010 £
Profit on ordinary activities before tax	809,719	790,014
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK	226,721	221,204
Effects of Group relief received for nil payment Expenses not deductible for tax purposes Accelerated capital allowances and other timing differences Current tax charge for the year	(223,510) 2,301 (5,512)	(235,707) 1,010 13,493

The standard rate of corporation tax in the UK will change from 28% to 26% on 1 April 2011 Further reductions are proposed to reduce the tax rate to 23% from 1 April 2014

There is no material difference between the capital allowances and depreciation charge and therefore no deferred tax has been recognised in respect of the losses carried forward of £16,918 (2010 £16,918), due to the level of uncertainty associated with the timing of their reversal

Notes to the financial statements for the year ended 28 February 2011

6 Tangible fixed assets

es, nd ent Total
£
23 452,689
19 41,423
72) (1,572)
70 492,540
16 244,753
32 57,596
72) (1,572)
300,777
94 191,763
207,936
ary 28 February
11 2010
£
92 14,331
12,054
26,385
2, 064,695
29 2,064,695

Amounts owed by group undertakings are interest free and have no fixed terms of repayment

The director of the company has provided confirmation to the companies with whom inter-company debtors are held, that these amounts will be not be payable for a period of at least 12 months from approval of these financial statements

Notes to the financial statements for the year ended 28 February 2011

8	Creditors	amounts	falling due	within	one yea	r
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,	28 February 2011 £	28 February 2010 £
	135,496	107,046

£

Included within creditors are grants received not yet utilised. These may be repayable if they remain unutilised. These amount to £27,257 (2010 £28,627)

9 Creditors amounts falling after one year

Accruals and deferred income

	28 February 2011 £	28 February 2010 £
Amounts due to group companies	126,926	126,926

Amounts owed to group companies are unsecured, interest free and have no fixed term of repayment

The company has received confirmation from the directors of the companies with whom inter-company creditors balances are held that these amounts will not be payable for a period of at least 12 months from approval of these financial statements

10 Share capital

	28 February	28 February
	2011	2010
	£	£
Authorised, allotted and fully paid		
48,500 'A' ordinary shares at £1 each	48,500	48,500
48,500 'B' ordinary shares at £1 each	48,500	48,500
	97,000	97,000

11 Profit and loss account

At 1 March 2010	1,968,844
Profit for the year	809,719
At 28 February 2011	2,778,563
-	

Notes to the financial statements for the year ended 28 February 2011

12 Reconciliation of movements in shareholders' funds

	28 February	28 February
	2011 £	2010 £
Profit for the financial year	809,719	790,014
	809,719	790,014
Opening shareholders' funds	2,065,844	1,275,830
Closing shareholders' funds	2,875,563	2,065,844

13 Financial commitments

At 28 February 2011, the company had the following commitments under non-cancellable operating leases

	28 February 2011	28 February 2010
	£	£
Expiring after more than 5 years	254,897 254,897	248,675 248,675

14 Ultimate and immediate parent undertaking

The immediate parent company is Asquith Nurseries Limited

Conchord Limited is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 28 February 2011 Chestnutbay AcquisitionCo Limited is the parent undertaking of the smallest group of undertakings to consolidate these financial statements at 28 February 2011 Copies of the consolidated financial statements of Conchord Limited and Chestnutbay AcquisitionCo Limited may be obtained from the secretary at the company's registered office, Orbital House, Park View Road, Berkhamsted, Hertfordshire, HP4 3EY Following the acquisition by Conchord Limited the company's ultimate parent undertaking and controlling party is now Kaupthing Bank hf, a company incorporated in Iceland

15 Contingent liabilities

As 28 February 2011, a composite guarantee by each of the group companies existed in favour of Kaupthing Bank as security for the group's loans of £47 5 million (2010 £50 0m)

There was a full fixed and floating charge over the assets of the company and certain liabilities of its subsidiaries, being all properties and assets present and future including goodwill, bookdebts, uncalled capital, buildings, fixtures, fixed plant and machinery in favour of HSBC Bank Plc

However the amounts outstanding to HSBC under facilities covered by this guarantee are nil at the year end. This guarantee was fully settled on 9 March 2011