DIRECTORS' REPORT
AND
FINANCIAL STATEMENTS FOR THE YEAR ENDED
31 DECEMBER 2006



# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

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# **DIRECTORS AND ADVISORS**

# **Directors**

A J Ballsdon

T N Gner

J M Linney

J F Rowsell - resigned 31 May 2006

D G Smith

N Smith

S A Yazdabadı - appointed 8 September 2006

# Company secretary and registered office

P G Shell Allington House 150 Victoria Street London SW1E 5LB

#### **Auditors**

Deloitte & Touche LLP Chartered Accountants London

# Principal bankers

Dresdner Bank AG London Branch PO Box 52715 30 Gresham Street London EC2P 2XY

#### **DIRECTORS' REPORT**

The Directors submit their annual report and the audited financial statements for the year ended 31 December 2006

#### **BUSINESS REVIEW AND PRINCIPAL ACTIVITIES**

The Company is a wholly owned subsidiary of Education Support (Newham) Holdings Limited

The principal activity of the Company is the design, build, financing and operation of a secondary school for the London Borough of Newham under a Private Finance Initiative agreement

There have not been any significant changes in the Company's principal activities in the year under review. The Directors are not aware, at the date of this report, of any major changes in the Company's activities in the next year.

The Company completed the construction phase of the project in 2005 and the school became fully operational in September 2005. The Company will continue to operate the school until the end of the concession on 31 August 2029.

#### **FUTURE DEVELOPMENTS**

The Company will continue to finance and operate the school until the end of August 2029

#### **KEY PERFORMANCE INDICATORS**

The key performance indicator for the Company is the level of performance and unavailability deductions levied by the client, since this reflects the quality of service being provided. During the period, the Company suffered average monthly deductions of 2% as a percentage of total unitary income all of which were passed onto sub-contractors.

#### **RESULTS AND DIVIDENDS**

The loss for the year before taxation amounted to £111,000 (2005 - £26,000) After tax credit of £35,000 (2005 - £nil), the loss for the year was £76,000 (2005 - £26,000)

The Directors do not recommend the payment of a dividend (2005 - £nil)

#### **PRINCIPAL RISKS AND UNCERTAINTIES**

The Company is exposed to interest rate risk which is managed through the use of interest rate swaps, details of which are set out in note 10 to the financial statements

The other principal risk is that maintenance costs exceed those forecast in the financial model agreed at financial close. This risk is mitigated by regular management review of actual expenditure against budget and technical evaluations of the physical condition of the buildings.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

Each of the persons who is a Director at the date of approval of this report confirms that

- as far as the Director is aware, there is no relevent audit information of which the Company's auditors are unaware, and
- the Director has taken all the steps that he ought to have taken as a Director in order to make himself aware of any
  relevent audit information and to establish that the Company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provision of S234ZA of the Companies Act 1985

# **DIRECTORS**

The Directors who served throughout the year, except as noted, are shown on page 1

#### **DIRECTORS' REPORT (continued)**

# **DIRECTORS' INTERESTS**

No Director held any interests in the shares of the Company, or had any personal interest in any significant or material contract with the Company, during the year ended 31 December 2006

The interests of A J Ballsdon and T N Gner in the share capital of the Company's ultimate parent undertaking (as disclosed in note 16) are disclosed in the accounts of John Laing Social Infrastructure Limited. The interests of J M Linney and N Smith in the share capital of the Company's ultimate parent undertaking (as disclosed in note 16) are disclosed in the accounts of Education Support (Newham) Holdings Limited.

Other than as stated above, no other Director had any interest in the shares of any other group Company requiring disclosure under the Companies Act 1985

# **EMPLOYEES**

Details of the number of employees and related costs can be found in note 5 to the financial statements on page 10

#### **AUDITORS**

A resolution to re-appoint Deloitte & Touche LLP as auditors will be proposed at the forthcoming Annual General Meeting in accordance with Section 385 of the Companies act 1985

On behalf of the Board

T Grier Director

29 March 2007

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for preparing the financial statements. The Directors have chosen to prepare accounts for the company in accordance with United Kingdom Generally Accepted Accounting Practices (UK GAAP). Company law requires the Directors to prepare such financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period and comply with UK GAAP and the Companies Act 1985.

In preparing those financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company, for safeguarding the assets, for taking reasonable steps for the prevention and detection of fraud and other irregularities and for the preparation of a Directors' report which complies with the Companies Act 1985

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF EDUCATION SUPPORT (NEWHAM) LIMITED

We have audited the financial statements of Education Support (Newham) Limited for the year ended 31 December 2006 which comprise the profit and loss account, the balance sheet, cashflow statement and the related notes 1 to 18. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

# Respective responsibilities of Directors and auditors

The Directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Company's affairs as at 31 December 2006 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

Velente & Touche LLP

Chartered Accountants and Registered Auditors

London

29 March 2007

# **PROFIT AND LOSS ACCOUNT**

#### FOR THE YEAR ENDED 31 DECEMBER 2006

	Notes	2006 £'000	2005 £'000
Turnover Cost of sales	1, 2	1,183 (1,163)	2,177 (2,166)
Operating profit	3	20	11
Net interest payable	6	(131)	(37)
Loss on ordinary activities before taxation		(111)	(26)
Tax credit on loss on ordinary activities	7	35	-
Retained loss for the year transferred from reserves		(76)	(26)

A reconciliation of movements in equity shareholders' (deficit)/funds is given in note 14

All items in the profit and loss account relate to continuing operations

There is no material difference between the results stated in the profit and loss account and their historical cost equivalents

All gains and losses are recognised in the profit and loss account in both the current year and preceding period, and therefore no separate statement of total recognised gains and losses has been presented

# **BALANCE SHEET AS AT 31 DECEMBER 2006**

	Notes	2006 £'000	2005 £'000
Current assets		2000	2000
Debtors		27,286	27,626
- due within one year	8 8	1,502	1,270
- due after more than one year	8	25,784	26,356
Cash at bank and in hand		1,426	1,337
		28,712	28,963
Current liabilities			
Creditors amounts falling due within one year	9	(4,490)	(3,756)
Net current assets		24,222	25,207
Total assets less current liabilities		24,222	25,207
Creditors amounts falling due after more than one year	9	(24,323)	(25,232)
Net liabilities		(101)	(25)
Capital and reserves			
Called up share capital	12	1	1
Profit and loss account	13	(102)	(26)
Equity shareholders' deficit	14	(101)	(25)

The financial statements were approved by the Board of Directors on March 2007 and were signed on its behalf by

T Grier Director

29 March 2007

CASH FLOW STATEMENT			
FOR THE YEAR ENDED 31 DECEMBER 2006			
	Notes	2006	2005
		£.000	£'000
Net cash inflow from operating activities	17	2,576	1,477
Returns on investments and servicing of finance			
Interest received		54	39
Interest and other financing costs paid		(1,578)	(1,226)
Net cash outflow from returns on investments and servicing of finance		(1,524)	(1,187)
Act and content from totalis on invocations and softening of intention		(1,024)	(1,107)
Net cash inflow before use of liquid resources and financing		1,052	290
Financing			
Loans drawn down		-	3,701
Loan repayments		(963)	(2,668)
Net cash (outflow)/inflow from financing		(963)	1,033
Increase in cash in the year	18		4 222
morease in cash in the year	16		1,323
Reconciliation to net debt			
Net debt at 1 January		(24,822)	(25,093)
Increase in cash in the year		89	1,323
Movement in borrowings		963	(1,033)
Other non-cash changes		(18)	` (19)
Net debt at 31 December	18	(23,788)	(24,822)

#### Notes to the financial statements for the year ended 31 December 2006

#### 1 ACCOUNTING POLICIES

#### a) Basis of preparation of accounts

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards. A summary of the principal accounting policies adopted by the Directors, which have been applied consistently, is shown below.

#### b) <u>Turnover</u>

Turnover is net of VAT and is entirely derived in the United Kingdom

#### c) Finance debtor

The Company is an operator under a PFI contract. Under the terms of the contract, substantially all the risks and rewards of ownership of the property asset remain with the London Borough of Newham. The underlying asset is therefore not a fixed asset of the Company under FRS 5 Application Note F and SSAP 21.

#### d) Finance debtor and income recognition

During the construction phase of the project, all attributable expenditure including finance costs are included in amounts recoverable on contracts and turnover. Upon the asset becoming operational, the costs are transferred to the finance debtor. During the operational phase, income is allocated between interest receivable and turnover using a constant operating margin on costs. The remainder of the PFI income will be allocated to the finance debtor.

#### e) Construction period interest

Interest costs on borrowings used to fund the construction of the school are added to amounts recoverable on contracts during the construction period. This treatment ceases on commissioning

#### f) Operating costs

Operating costs are added to amounts recoverable on contracts during the construction period. Following commissioning, regular operating and maintenance costs and Education Support (Newham) Limited central costs will be expensed to the profit and loss account as incurred.

#### q) Interest payable

Interest costs on borrowings are added to amounts recoverable on contracts during the construction phase of the contract, and then written off to the profit and loss account over the period of concession as incurred

#### h) Taxation

Current tax, including United Kingdom Corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

In accordance with FRS 19 'Deferred Tax', deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax is measured at the average tax rates that are expected to apply in the period in which the timing differences are expected to reverse, based on the tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax assets are not discounted

# Notes to the financial statements for the year ended 31 December 2006 (continued)

#### 2 TURNOVER

	2006 £'000	2005 £'000
Turnover in the year is analysed as follows		
Construction services income	-	1,425
Other	1,183	752
	1,183	2,177
	<del></del>	

#### 3 OPERATING PROFIT

Operating profit is stated after charging		
Fees payable to the Company's auditors for the audit of the Company's annual accounts	12	11

2006

£'000

2005

£'000

Fees payable to Deloitte and Touche LLP and their associates for non-audit services to the Company are not required to be disclosed because the consolidated financial statements of the parent company are required to disclose such fees on a consolidated basis

# 4 DIRECTORS' REMUNERATION

No Directors received any remuneration for services to the Company during the current or prior year. The Company is managed by secondees from the shareholders under a management services contract.

# 5 STAFF NUMBERS

The Company had no employees during the year (2005 - nil)

#### **6 NET INTEREST PAYABLE**

	2006	2005
	£'000	£'000
Interest receivable and similar income		
Interest receivable on bank deposits	56	39
Interest receivable on finance debtor	1,579	1,337
•	1,635	1,376
Interest payable and similar charges		
Interest payable on bank loans and overdrafts	(1,544)	(1,452)
Amortised debt issue costs	(18)	(19)
Commitment fee on undrawn loan facility	(1)	(7)
Interest payable to parent undertaking	(203)	(199)
	(1,766)	(1,677)
Net interest added to amounts recoverable on contracts	-	264
Net interest payable	(131)	(37)

# Notes to the financial statements for the year ended 31 December 2006 (continued)

7	TAX ON LOSS ON ORDINARY ACTIVITIES		
	Analysis of credit for the year	2006 £	2005 £
	Current tax		
	UK corporation tax	•	-
	Total current tax		
	Deferred tax (see note 8)	35	•
	Total deferred tax	35	
	Total tax credit on profit on ordinary activities	35	
	Factors affecting the tax credit for the current year		
	The differences between the total current tax shown above and the amount of UK corporation tax to the loss before tax are as follows	calculated by applying the standard	d rate of
		2006 £'000	2005 £'000
	Loss on ordinary activities before tax	(111)	(26)
	Loss on ordinary activities multiplied by the standard		
	rate of corporation tax in the UK of 30% (2005 - 30%)	33	8
	Effects of		
	Tax losses not recognised for deferred tax purposes	-	(8)
	Origination and reversal of timing differences	2	-
	Total current tax credit for the year	35	
8	DEBTORS		
		2006	2005
	Due within one year	£'000	£'000
	Trade debtors	432	423
	<b>=</b>		

578

140

35

317

1,502

25,784 25,784 529

15

10

293

1,270

<u> 26,356</u>

26,356

The finance debtor includes cumulative net interest costs of £1,360,000 (2005 - £1,360,000)

Finance debtor

Finance debtor

Amounts owed by fellow subsidiary undertakings

Other taxation and social security

Deferred tax asset (see note 7)
Prepayments and accrued income

Due after more than one year

Notes to the financial statements for the year ended 31 December 2006 (continued)

#### 9 CREDITORS

	2006	2005
	£'000	£'000
Amounts falling due within one year		
Bank loans and overdrafts (note 10)	843	945
Less unamortised debt issue costs	(18)	(18)
Intercompany Loan	66	()
Amounts owed to fellow subsidiary undertakings and related parties	726	154
Accruals and deferred income	604	2,368
VAT	68	•
Other creditors	2,201	307
•	4,490	3,756
•		
Amounts falling due after more than one year		
Bank loans and overdrafts (note 10)	22,957	25,435
Less unamortised debt issue costs	(185)	(203)
Intercompany Loan	1,551	
•	24,323	25,232
Analysis of debt	<del></del>	
Debt can be analysed as falling due		
In one year or less, on demand	909	945
Between one and two years	919	941
Between two and five years	2,987	2,990
In five years or more	20,602	21,504
·	25,417	26,380
Less unamortised debt issue costs	(203)	(221)
	25,214	26,159

# 10 LOANS

The Company has the facilities shown below provided by Dresdner Bank in order to finance the construction of the school. The loans are repayable in instalments based on an agreed percentage amount of the total facilities per annum over a certain number of years as shown below. The Equity Bridge loan was repaid in full in February 2005.

Interest on the facilities is charged at a certain margin, as shown below, over and above the Interbank Rate plus a Mandatory Costs Rate. The Company has entered into fixed interest rate swaps to mitigate its interest exposure which have a negative fair value at 31 December 2006 of £291,567 (2005 - £1,578,873). The resulting fixed interest rate on the facility during the operational phase is 5.12%.

The loans are secured by a fixed and floating charge over all the assets of the Company and a charge over the shares of the Company

Facility type	Total amount of facility £'000	Drawn at 31 December 2006 £'000	Repayment period (years)	Margin during construction	Margin during operation
Term Loan	23,886	22,264	22 2	1 05%	0 90% to 1 00%
Junior Loan	1,631	1,536	22 2	3 50%	3 25%
Change of Law	222	-	22 2	1 05%	0 90% to 1 00%

# 11 CAPITAL COMMITMENTS, CONTINGENT LIABILITIES AND FINANCIAL COMMITMENTS

At 31 December 2006, the Company is committed to a remaining amount of £8,750,000 payable to Equion Facilities Management Limited, a fellow group undertaking, under the Facilities Provision Contract dated 24 September 2003 relating to the Schools PFI Project in the London Borough of Newham between Education Support (Newham) Limited and Equion Facilities Management Limited

# Notes to the financial statements for the year ended 31 December 2006 (continued)

12	CALLED UP SHARE CAPITAL		
	Authorised Ordinary shares at £1 each	200 <del>6</del> No 50,000	2005 No 50,000
		£'000	£'000
	Allotted, called up and partly paid 50,000 ordinary shares at 2p each	1	1
13	MOVEMENT IN RESERVES		
			Profit and loss account £'000
	At 1 January 2006		(26)
	Retained loss for the year		(76)
	At 31 December 2006		(102)
14	RECONCILIATION OF MOVEMENTS IN EQUITY SHAREHOLDERS' (DEFICIT)/FUNDS	2006 £'000	2005 £'000
	Opening shareholders' (deficit)/funds	(25)	1
	Loss for the financial year	(76)	(26)
	Closing shareholders' deficit	(101)	(25)
15	TRANSACTIONS WITH RELATED PARTIES		
	The Company had the following related party transactions during the year-	2006 £'000	2005 £'000
	Fellow group undertakings		
	Equion Facilities Management Limited - Operating costs - Other construction costs - Other costs recharged	(668) - (193)	(577) (629) -
	- Balance payable at 31 December	(116)	(50)
	<ul> <li>Third party income</li> <li>Recharge of legal costs</li> <li>Pass through of deductions levied by client</li> </ul>	50 43 100	- -
	- Balance receivable at 31 December	109	-
	Laing Investments Management Services Limited - Company Concession overheads - Third party costs recharged	(146) (110)	(108) (44)
	- Balance payable at 31 December	(132)	(89)

Notes to the financial statements for the year ended 31 December 2006 (continued)

#### 16 ULTIMATE PARENT UNDERTAKING

The largest and smallest group in which the Company's results are consolidated, is John Laing plc, a company incorporated in Great Britain and registered in England and Wales. Copies of the consolidated accounts of John Laing plc are available from Companies House, Crown Way, Cardiff CF14 3UZ

Prior to 22 December 2006, the Company's ultimate parent and controlling entity was John Laing plc From this date the Company's ultimate parent and controlling entity is Henderson Infrastructure Holdco (Jersey) Limited, a company incorporated in Jersey, Channel Islands

Henderson Infrastructure Holdco (Jersey) Limited was incorporated on 13 September 2006 and will not prepare consolidated accounts at 31 December 2006

# 17 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2006	2005
	£'000	£'000
Operating profit	20	11
Decrease/(increase) in debtors	341	(1,274)
Increase in creditors	2,215	2,740
Net cash inflow from operating activities	2,576	1,477

#### 18 RECONCILIATION OF MOVEMENT IN NET DEBT

	At 1	Other non-		At 31
	January 2006 £'000	Cash flow £'000	cash changes £'000	December 2006 £'000
Cash in hand and at bank	1,337	89	-	1,426
Debt due within one year	(927)	945	(909)	(891)
Debt due after one year	(25,232)	18	891	(24,323)
	(24,822)	1,052	(18)	(23,788)