REGISTERED NUMBER: 04402211 (England and Wales)

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019 FOR HOP CONSULTING LIMITED

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#### HOP CONSULTING LIMITED

# COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2019

DIRECTORS:	J W Orrell J Spearman A J Taylor A Humphrey N J Hosker
SECRETARY:	J Spearman
REGISTERED OFFICE:	The Old Casino 28 Fourth Avenue Hove East Sussex BN3 2PJ
REGISTERED NUMBER:	04402211 (England and Wales)
AUDITORS:	Cardens Accountants LLP Statutory Auditors The Old Casino 28 Fourth Avenue Hove

East Sussex BN3 2PJ

#### **BALANCE SHEET** 31 MARCH 2019

		201	.9	2018	3
ELVED ACCETC	Notes	£	£	£	£
FIXED ASSETS Intangible assets	4		_		_
Tangible assets	4 5		666,204		654,035
			666,204		654,035
CURRENT ASSETS					
Debtors	6	1,106,978		873,538	
Cash at bank and in hand		522,059		244,693	
CREDITORS		1,629,037		1,118,231	
Amounts falling due within one year	7	1,044,966		716,059	
NET CURRENT ASSETS			<u>584,071</u>		<u>402,172</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			1,250,275		1,056,207
			, ,		, ,
CREDITORS Amounts falling due after more than one					
year	8		(382,250)		(422,323)
			( <b>7</b> 220)		(4.660)
PROVISIONS FOR LIABILITIES NET ASSETS			(7,229) 860,796		(4,660) 629,224
CAPITAL AND RESERVES			4,041		4,041
Called up share capital Retained earnings			856,755		625,183
SHAREHOLDERS' FUNDS			860,796		629,224

The financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the Board of Directors on 10 December 2019 and were signed on its behalf by:

J Spearman - Director

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### 1. STATUTORY INFORMATION

HOP Consulting Limited is a private company, limited by shares , registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

These financial statements have been prepared on the basis that the company will continue to be a going concern.

#### Turnover

Turnover represents sales of services net of VAT. Turnover is recognised at the point the customer is entitled to consideration.

In respect of long-term contracts and contracts for on-going services, turnover represents the value of work done in the year, including estimates of amounts not invoiced. Turnover in respect of long-term contracts and contracts for on-going services is recognised by reference to the stage of completion.

#### Goodwill

Acquired goodwill has been fully amortised over its useful economic life.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Long leasehold - not provided Improvements to property - 20% on cost

Fixtures and fittings - 20% on reducing balance

Computer equipment - 33% on cost

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2019

#### 2. ACCOUNTING POLICIES - continued

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### Long term contracts

Amounts recoverable on long term contracts, which are included in debtors are stated at the net sales value of the work done after provisions for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account. Excess progress payments are included in creditors as payments received on account.

#### Long leasehold

Leasehold is shown at most recent valuation. Any aggregate surplus or deficit arising from changes in fair value is recognised in profit or loss.

#### 3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 65 (2018 - 47).

#### 4. INTANGIBLE FIXED ASSETS

	Goodwiii £
COST	
At 1 April 2018	
and 31 March 2019	<u>130,556</u>
AMORTISATION	
At 1 April 2018	
and 31 March 2019	130,556
NET BOOK VALUE	
At 31 March 2019	<u>-</u>
At 31 March 2018	

#### 5. TANGIBLE FIXED ASSETS

		Improvements	Fixtures		
	Long	to	and	Computer	
	leasehold	property	fittings	equipment	Totals
	£	. É	£	··£	£
COST					
At 1 April 2018	622,012	47,679	53,576	103,427	826,694
Additions	<u>-</u>	20,426		<u>16,786</u>	37,212
At 31 March 2019	622,012	68,105	53,576	120,213	863,906
DEPRECIATION		<u> </u>			
At 1 April 2018	-	38,667	38,899	95,093	172,659
Charge for year	<u>-</u>	8,514	2,934	13,595	25,043
At 31 March 2019	<u>-</u>	47,181	41,833	108,688	197,702
NET BOOK VALUE					
At 31 March 2019	622,012	<u>20,924</u>	11,743	11,525	<u>666,204</u>
At 31 March 2018	622,012	9,012	14,677	8,334	654,035

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The bank loans are secured on the long leasehold property.

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2019

6.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2019	2018
	<b>-</b> 1 11.	£	£
	Trade debtors Amounts recoverable on contract	565,229	548,863
	Prepayments	525,593 16,156	312,605 12,070
	reparments	1,106,978	873,538
7.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2019 £	2018 £
	Bank loans and overdrafts	123,530	76,318
	Trade creditors	33,549	14,437
	Tax	203,823	99,425
	VAT	237,083	188,908
	Other creditors	13,029	9,503
	Directors' loan accounts	426,952	320,469
	Accrued expenses	7,000	6,999
		1,044,966	716,059
8.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2019	2018
		£	£
	Bank loans - 1-2 years	40,326	25,943
	Bank loans - 2-5 years	97,938	73,343
	Bank loans more 5 yr by instal	<u>243,986</u> <u>382,250</u>	<u>323,037</u> 422,323
			<u> </u>
	Amounts falling due in more than five years:		
	Repayable by instalments		
	Bank loans more 5 yr by instal	<u>243,986</u>	<u>323,037</u>
9.	LEASING AGREEMENTS		
	Minimum lease payments under non-cancellable operating leases fall due as follows:	2019	2018
		201 <del>9</del> £	2018 £
	Within one year	20,000	-
	Between one and five years	55,000	
	·	<u>75,000</u>	
10.	SECURED DEBTS		
	The following secured debts are included within creditors:		
		2019	2018
		£	£
	Bank loans	422,576	448,266

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2019

#### 11. DISCLOSURE UNDER SECTION 444(5B) OF THE COMPANIES ACT 2006

The Report of the Auditors was unqualified.

HANNAH CHAMPION FCCA (Senior Statutory Auditor) for and on behalf of Cardens Accountants LLP

#### 12. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

During the year, J W Orrell increased his loan to the company. As at 31 March 2019, the company owed him £131,331 (2018: £102,813).

During the year, J Spearman increased his loan to the company. As at 31 March 2019, the company owed him £193,976 (2018: £152,132).

During the year, A Taylor increased his loan to the company. As at 31 March 2019, the company owed him £21,068 (2018: £60).

During the year, A Humphrey increased his loan to the company. As at 31 March 2019, the company owed him £30,629 (2018: £8,474).

During the year, N Hosker decreased his loan to the company. As at 31 March 2019, the company owed him £49,948 (2018: £56,990).

These balances represented the maximum amounts outstanding during the year and these loans are interest free and repayable on demand.

#### 13. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is J W Orrell, J Spearman, A J Taylor, A Humphrey & N Hosker.

This was by virtue of their collective 100% holding of the issued share capital.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.