EASTWELL CONTRACTOR MANAGEMENT AND CLAIM CARE LTD.

ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2023

REGISTERED NUMBER 04391050



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COMPANY INFORMATION

DIRECTORS A Debiase

D Saulter

COMPANY SECRETARY A Debiase

REGISTERED OFFICE 5th Floor

20 Gracechurch Street London EC3V 0BG

STRATEGIC REPORT

The company presents its financial statements for the year ended 30 June 2023.

PRINCIPAL ACTIVITIES

The principal activity of the company in the year under review was the management of a national property repair and disaster restoration network.

REVIEW OF BUSINESS

A summary of the results for the year is given in the Income Statement on page 5.

RESULTS AND DIVIDENDS

The company's profit for the financial year is £3,205,466 (2022: profit of £4,474,578). No dividends were paid or proposed during the year (2022: £nil).

KEY PERFORMANCE INDICATORS

The group uses Turnover and Operating profit as key performance indicators which can be seen on page 5.

By order of the Board

A Debiase
Director

Date: 29 February 2024

DIRECTORS' REPORT

The directors present their report with the unaudited financial statements of the company, registered number 04391050, for the year ended 30 June 2023.

For the year ended 30 June 2023 the Company was entitled to the exemption from audit under section 479A of the Companies Act 2006.

RESULTS AND DIVIDENDS

The company's profit for the financial year is £3,205,466 (2022: profit of £4,474,578). No dividends were paid or proposed during the year (2022: £nil).

GOING CONCERN

Going concern has been discussed in detail in note 1. The company has received a letter of support from the parent company, Tennessee Topco Limited. As such, The Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The Directors therefore believe that it remains appropriate to prepare the financial statements on a going concern basis. The financial statements donot include any adjustments that would result from this basis of preparation being inappropriate.

QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

The ultimate holding company, Tennessee Topco Limited maintained cover for its directors and officers and those of its subsidiary companies under a directors' and officers' liability insurance policy as permitted by the Companies Act 2006. The liability insurance is a qualifying third-party indemnity provision and was in force during the financial year and up to and including the date of the approval of the Annual Report and Financial Statements.

DIRECTORS

The directors who served during the year and up to the date of signing these financial statements unless otherwise stated are as follows:

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DIRECTORS' REPORT (continued)

STATEMENT OF DIRECTORS' RESPONSIBILITES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board

A Debiase

Director

Date: 29 February 2024

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2023

		Unaudited	Audited
		Year ended	Year ended
		30 June 2023	30 June 2022
	Note	£	£
Turnover	3	5,918,002	6,259,972
Cost of sales		(729,270)	(654,677)
Gross profit		5,188,732	5,605,295
Administrative expenses		(983,058)	(1,115,219)
Exceptional administrative expenses		(997,513)	(33,130)
Total administrative expenses		(1,980,571)	(1,148,349)
Other income			20,496
Operating profit	5	3,208,161	(4,477,442)
Interest payable and similar charges		-	-
Profit on ordinary activities before taxation		3,208,161	4,477,442
Tax on profit on ordinary activities	7	(2,695)	(2,864)
Profit for the financial year		3,205,466	4,474,578

All amounts relate to continuing operations.

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2023

Total comprehensive profit relating to the year	3,205,466	4,474,578
Profit for the financial year	3,205,466	4,474,578
	£	£
	30 June 2023	30 June 2022
	Year ended	Year ended
	Unaudited	Audited

The notes on pages 8 to 13 form part of these financial statements.

STATEMENT OF FINANCIAL POSITIONAS AT 30 JUNE 2023

		Unau As at 30 J		Aud As at 30 J	
Assets	Note	£	£	£	£
Current assets					
Debtors	8	33,257,416		29,610,336	
Deferred tax asset	9	15,002		17,698	
Cash at bank and in hand		303,279		191,601	
			33,575,697		29,819,635
Total assets			33,575,697		29,819,635
LIABILITIES AND EQUITY					
Capital and reserves					
Called up share capital	10	300		300	
Profit and loss account		31,384,717		28,179,251	
Total equity			31,385,017		28,179,551
Liabilities					
Creditors: amounts falling due within one year	11	2,188,322		1,637,726	
Provision for liabilities		2,358		2,358	
Total liabilities			2,190,680	-	1,640,084
Total equity and liabilities			33,575,697	*	29,819,635

For the financial year in question the company was entitled to exemption under section 479A of the Companies Act 2006.

The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements on pages 5 to 13 were approved by the Board of Directors on 29 February 2024 and were signed on its behalf by:

A Debiase **Director**

Company registered number 04391050

The notes on pages 8 to 13 form part of these financial statements.

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2023

	Share capital	Profit and loss account	Total Equity
	£	£	£
Balance as at 1 July 2021	300	23,704,673	23,704,973
Profit for the year	-	4,474,578	4,474,578
Other comprehensive income for the year	-	-	_
Total comprehensive profit for the year	-	4,474,578	4,474,578
Balance as at 30 June 2022	300	28,179,251	28,179,551
Profit for the year	-	3,205,466	3,205,466
Other comprehensive income for the year	-	<u>-</u>	-
Total comprehensive profit for the year	-	3,205,466	-
Balance as at 30 June 2023 (unaudited)	300	31,384,717	31,385,017

NOTES TO THE FINANCIAL STATEMENTS

1 Accounting policies

Eastwell Contractor Management and Claim Care Ltd. is a private company limited by shares and incorporated in England & Wales under the Companies Act 2006. The address of the registered office is given on the contents page and the nature of the company's operations and its principal activities are set out in the directors' report. The financial statements have been prepared in accordance with FRS 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgement in applying the Group's accounting policies.

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17 (d);
- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

Going concern

The entity is a subsidiary of Tennessee Topco Limited and party to group funding facilities. Monitoring of financial performance and management of banking facilities is done on a group basis and incorporates the results of all subsidiaries of the group that are consolidated within Tennessee Topco Limited accounts.

The directors continually review and monitor business performance and liquidity of the Group. After reviewing the Group's forecasts and projections, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future.

Despite the challenging economic environment, the Group has performed in line with its Adjusted EBITDA and cashflow budgets in the first seven months of the year ending 30 June 2024 and the Group remains on track to deliver strong EBITDA growth in FY24. Further the Group has access to a committed revolver credit facility of £90m should this be required.

The Group's most recent forecasting exercise covers a period from the balance sheet date to 30 June 2025. As part of their forecasting work, the directors undertook some detailed sensitivity analysis which showed that the Group is highly unlikely to breach its sole covenant. The Group enjoys the continued funding support of its shareholders: BC Partners, HGGC, and AimCo, having raised an additional £45m in equity in September 2022 and £32m in equity in April 2023 to support M&A. In addition, in November 2023 the shareholders injected a further £110m of equity to support the near-term M&A plans. The key mitigant for a covenant breach would be an equity injection from the shareholders which is permitted under the existing banking agreement. Additionally, should the Group experience a liquidity issue, it could draw down on the £90m RCF which can be accessed for any purpose.

In August 2021 BC Partners acquired a majority stake in the business following a rigorous due diligence process and as part of this transaction, Blackstone replaced ICG as the Group's debt provider. The total facilities available to the Group as at June 2023 were £1,342m, of which £700m is an acquisition facility and £90m is a revolving credit facility. The acquisition facilities are committed facilities which can be utilised for capex, M&A requirements and restructuring and the RCF can be used for any purpose including operational, working capital and M&A requirements, and can be drawn down in 4 working days. The total amount of debt drawn down at June 2023 was £985m. In addition, in November 2023, the Group secured an additional facility of USD90.4m.

The Group is continuing its M&A programme and during the period ended 30 June 2023 the Group made six acquisitions. The Group has completed one new acquisition since the financial year end, adding c£17.8m EBITDA before synergies.

NOTES TO THE FINANCIAL STATEMENTS (continued)

1 Accounting policies (continued)

<u>Turnover</u>

Turnover is recognised in line with the estimated stage of completion of each claim which is based on historical data specific to that business unit.

Income accrued in respect of claims in progress at the period end is included within turnover in the income statement and within prepayments and accrued income in the statement of financial position. Deferred income is recorded within the statement of financial position and excluded from turnover when an interim fee is raised in advance of work performed and released to the income statement on completion of the case.

All turnover is derived from within the United Kingdom.

Leased assets: Lessee

Costs in respect of operating leases are charged to the income statement on a straight-line basis over the term of the lease.

The company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered before the date of transition to the standard (1 July 2014) to continue to be charged over the shorter period to the first market rent review rather than the term of the lease. For leases entered into on or after 1 July 2014, reverse premiums and similar incentives received to enter into operating lease agreements are released to the income statement over the term of the lease.

Where the company has a legal obligation, a dilapidations provisions is created on inception of a lease. These provisions are a best estimate of the cost acquired to return lease properties to their original condition upon termination of the lease.

Where the obligation arises from 'wear and tear', the provision is accrued as the 'wear and tear' occurs.

Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which has accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future entitlement so accrued at the balance sheet date.

Current and deferred taxation

Current tax is recognised for the amount of income tax payable in respect of the taxable profit for the current or past reporting periods using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met and;
- -Where timing differences relate to interests in subsidiaries and the Group can control their reversal and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of timing differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

NOTES TO THE FINANCIAL STATEMENTS (continued)

1 Accounting policies (continued)

Pensions

The Group makes contributions under a defined contribution scheme, the assets of which are held in a separately-administered fund. All pension contributions are charged to the profit and loss in the period in which they fall due.

Reserves

The company's reserves are as follows:

- Called up share capital represents the nominal value of the shares issued.
- Profit and loss account represents cumulative profits or losses, net of dividends paid and other adjustments.

Financial assets

Financial assets, other than investments and derivatives, are initially measured at transaction price (including transactions costs) and subsequently held at cost, less any impairment.

Financial liabilities

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form. Financial liabilities, excluding convertible debt and derivatives, are initially measured at transaction price (including transaction costs) and subsequently held at amortised cost.

2 Significant judgements and estimates

In application of the Company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions around carrying amounts of assets and liabilities that are not readily apparent from other sources. The directors confirm that the company does not have any critical accounting judgements and key sources of estimation uncertainty.

3 Turnover

All turnover is derived from the company's principal activity, which the directors consider comprises a single class of business, and arose within the United Kingdom.

4 Staff costs and employee information

Unaudited	Audited
Year ended	Year ended
30 June 2023	30 June 2022
£	£
4,793,235	4,725,129
724,428	618,017
325,364	265,338
5,843,027	5,608,484
	Year ended 30 June 2023 £ 4,793,235 724,428 325,364

The average monthly number of employees during the year (including directors service contracts) was:

	Unaudited	Audited
	Year ended	Year ended
	30 June 2023	30 June 2022
	Number	Number
Technical	10	-
Support	189	190
Total	199	190

The average monthly number of employees during the year was 188 (2022: 193).

NOTES TO THE FINANCIAL STATEMENTS (continued)

5 Operating loss

Operating loss is stated after charging:	Unaudited	Audited
	Year ended	Year ended
	30 June 2023	30 June 2022
	£	£
Other pension costs	325,364	265,338
Exceptional administrative expense	997,513	33,130
	1,322,877	298,468

The exceptional administrative expense of £997,513 (2022: 33,130) relate to internal restructuring costs and a cyber security project (2022: internal restructuring costs).

The auditors remuneration for the year ended 30 June 2023 is of £nil (2022: £11,495).

6 Director's emoluments

The directors were not remunerated for their services to the company in the current year (30 June 2022: £nil). The directors were remunerated through a fellow group undertaking for their services to the group as a whole. The directors are directors of a number of fellow subsidiaries and it is not possible to make an accurate apportionment of their emoluments in respect of each of the subsidiaries. No apportionment has been made to this company. Their total emoluments are included in the aggregate of directors' emoluments disclosed in the financial statements of the parent company Davies Group Limited.

7 Tax on profit on ordinary activities

a) Analysis of the tax payment in the year

The tax payment on the profit on ordinary activities for the year	Unaudited Year ended	Audited Year ended
was as follows:	30 June 2023 £	30 June 2022 £
Current tax:		
UK corporation tax on profits for the year	<u> - </u>	
Deferred Tax:		
Origination and reversal of timing differences	2,695	2,864
Adjustments in respect of previous years	-	-
Changes in tax rate	-	-
Total deferred tax	2,695	2,864
Total tax charge on profit on ordinary activities	2,695	2,864

b) Factors affecting the tax charge

The tax assessed for the year is the standard rate of corporation tax in the UK of 20.5% (2022: 19%). The difference is explained below:

Unaudited	Audited
Year ended	Year ended
30 June 2023	30 June 2022
£	£
3,208,161	4,477,442
657,541	850,714
2,210	-
5,209	1,000
-	(1)
(660,402)	(849,537)
(2,864)	688
1,001	<u>-</u>
2,695	2,864
	Year ended 30 June 2023 £ 3,208,161 657,541 2,210 5,209 (660,402) (2,864) 1,001

NOTES TO THE FINANCIAL STATEMENTS (continued)

8 Debtors due within one year

	Unaudited	Audited
	Year ended	Year ended
	30 June 2023	30 June 2022
	£	£
Trade debtors	4,631,987	4,558,176
Amounts owed by Group undertakings	26,837,021	22,967,209
Other debtors	277,291	426,000
Prepayments and accrued income		1,658,951
	33,257,416	29,610,336

Amounts owed by group undertakings are unsecured, interest-free, have no fixed date of repayment and are repayable on demand.

9 Deferred tax

	15,002	17,697
Fixed asset timing differences	15,002	17,697
	£	£
	30 June 2023	30 June 2022
The deferred tax comprises:	Year ended	Audited
At the end of year	15,002	17,697
Deferred tax charge in income statement for the year	(2,695)	(2,864)
At the beginning of year	17,697	20,561
	£	£
	30 June 2023	30 June 2022
The movements on deferred tax are as follows:	Year ended	Year ended
	Unaudited	Audited

The company has no deferred tax assets on losses which are not recognised.

10 Called up share capital

	Unaudited	Audited
	Year ended	Year ended
	30 June 2023	30 June 2022
Allotted, issued and fully paid	£	£
300 (2022: 300) Ordinary Shares of £1 each	300	300
	300	300

NOTES TO THE FINANCIAL STATEMENTS (continued)

11 Creditors: amounts falling due within one year

	Unaudited	Audited
	Year ended	Year ended
	30 June 2023	30 June 2022
	£	£
Trade creditors	1,439	2,108
Amounts owed to Group undertakings	-	261,017
Other taxation and social security	151,829	144,996
Accruals and deferred income	2,035,054	1,229,605
	2,188,322	1,637,726

Amounts owed to group undertakings are unsecured, interest-free, have no fixed date of repayment and are repayable on demand.

12 Operating lease commitments

At 30 June 2023, the company had no future minimum lease payments under non-cancellable operating leases (2022: nil).

13 Ultimate parent undertaking and controlling party

The company is a wholly owned subsidiary of a Group whose parent company is Davies Group Limited which is the smallest Group to consolidate these financial statements. At 30 June 2023 Davies Group Limited was in turn ultimately owned by Tennessee Topco Limited which the directors considered to be the ultimate parent undertaking and the largest Group to consolidate these financial statements.

Copies of Davies Group Limited and Tennessee Topco Limited consolidated financial statements can be obtained from the company at 5th Floor, 20 Gracechurch Street, London, EC3V 0BG.

The directors consider BC Partners Management XI Limited to be the ultimate controlling party of the company.

14 Related party disclosures

The company has taken advantage of the exemption confirmed by section 33 of FRS 102 not to disclose transactions with members of the Group headed by Davies Group Limited on the grounds that 100% of the voting rights in the company are controlled within that Group.