BSN medical Distribution Limited

Strategic report, Directors' report and Financial Statements

31 December 2017

TUESDAY



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#182

Directors

A Jordan D Hall C Goeke

Secretary

D Hall

Registered office

Willerby Hill Business Park Willerby Hull HU10 6FE

Auditors

Ernst & Young LLP 24 Marina Court Castle Street Hull HUI 1TJ

Bankers

Commerzbank AG London 30 Gresham Street London EC2V 7PG

Strategic report

The directors present their strategic report for the year ended 31 December 2017.

Review of the business

BSN medical Distribution Limited ("the company") distributes a significant proportion of the BSN group's products into Europe via a 'pick and pack' operation and provides back office finance and administration services to affiliate companies.

On 3rd April, 2017, the BSN medical group was acquired by SCA (Svenska Cellulosa Aktiebolaget), a leading global hygiene and forest products company listed on the Stockholm Stock Exchange. Following the acquisition, SCA took the decision to split the group into two independent listed companies – the forest products company 'SCA', and the global health and hygiene company 'Essity'.

The company operated out of five warehouse facilities throughout the year in Germany, the UK, France Italy and Spain. Finance back office and administration services were operated for the UK, Germany, Netherlands, Italy, France, Norway, Sweden, Denmark, Finland, Belgium, Spain, Portugal, Austria and Switzerland from the shared service centre in Willerby.

The key company's key performance indicators during the year were as follows:

	2017	2016	Change %
	€000	€000	
Turnover	185,173	182,702	1%
Gross profit	3,727	3,799	(2%)
Operating profit	844	1,911	(56%)
Operating profit to turnover	0%	1.0%	(1%)
(Loss) before taxation	(706)	(1,500)	53%
(Loss) before taxation to turnover	(0.4%)	(0.8%)	-

The company's sales performance during the year was 1% higher than the previous year at ϵ 185,173,000 (2016 - ϵ 182,702,000).

Following this increase in sales, there was an increase in cost of goods sold to &181,446,000 (2016: &178,903,000). Thus, any growth at gross profit level driven by revenue is offset, resulting in a gross profit broadly in line with the prior year at &3,727,000 (2016: &3,799,000).

Operating profit of $\in 844,000$ (2016 $- \in 1,911,000$) represents a 56% reduction against the 2016 result due largely to the reduction at gross profit level, combined with an increase in freight and warehousing costs with a third party provider. Also impacting was the decision to write off Venezuelan receivables of $\in 714,000$ as a result of the ongoing political and economic crisis in the country.

The Company incurred a loss before tax of ϵ 706,000 (2016 - ϵ 1,500,000), which represents a year on year reduction in the loss, due largely to lower interest charges of ϵ 1,550,000 (2016 - ϵ 3,411,000) which was driven by a switch of intercompany borrowings to the Essity Treasury internal bank. As a result the intercompany borrowings carry a far lower interest rate at 1.10% (2016: 9.34%).

Strategic report (continued)

Principal risks and uncertainties

Operational Risk

The company's operational risks include health and safety and IT/power failures. The management of health and safety risks includes a Health and Safety Manual, annual Risk Assessments and internal audits. Disaster recovery procedures exist in the event of power and IT outages and are implemented when required.

Commercial Risk

The company's commercial risk is the management of commercial contract obligations on behalf of other BSN group companies. The management of this risk includes KPIs of delivery date compliance, supply chain controls of product sales forecasting and 'back order' reviews.

Use of derivatives

The group uses forward foreign currency contracts to reduce exposure to the variability of foreign exchange rates by fixing the rate of any material payments in a foreign currency.

Cash flow risk

There is a cash flow risk as sales are to related parties who pay to standard terms (20th of the month following supply of product).

Brexit

Following the outcome of the referendum on the UK's membership of the European Union, held on 23 June 2016, the Company recognises that the increased economic and operational uncertainty of leaving the EU (Brexit) could have an impact on its business.

As a result of increased political and economic uncertainty following 'Brexit', the risk of a reduction in UK economic growth could impact the performance of the Company, although the exact impact remains unclear.

By order of the Board

D Hall Secretary

73th September 2018

Directors' report

The directors present their report for the year ended 31 December 2017.

Directors of the company

The directors who served the company during the year were as follows:

A Jordan

D Hali

C Guglielmi (resigned 30 Nov 2017)

C Goeke

(appointed 31 Jul 2017)

No director had any beneficial interest in the share capital of the company.

Dividends

The directors do not recommend a final dividend (2016 – €nil).

Future developments

The business is expected to continue to provide the warehousing and distribution services, and the finance back office and administration services to group companies for the foreseeable future.

Foreign exchange risk

The company is exposed to foreign exchange movements which can impact the cost of goods sourced from overseas. The company has policies which require currency hedging to be undertaken, and is designed, where practicable, to fix the price of non-Euro denominated costs. At 31 December 2017 the company held forward foreign currency contracts, the fair value of which was a liability of €21,746.

Employees

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

The company places considerable value on the involvement of its employees and undertakes its practice of keeping them informed of matters affecting them as employees. This is achieved through formal and informal meetings. The company endeavours to keep staff abreast of the financial and economic factors affecting the business.

Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each

Directors' report (continued)

director has taken all the steps that they are obliged to take as a directors in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditors

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting.

By order of the Board

D Hall Secretary

234 September 2018

Statement of directors' responsibilities

The directors are responsible for preparing the annual reports and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) including Financial Reporting Standard 101 Reduced Disclosure Framework 101 (FRS 101).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BSN MEDICAL DISTRIBUTION LIMITED

Opinion

We have audited the financial statements of BSN medical Distribution Limited for the year ended 31 December 2017 which comprise of the primary statements such as the Income Statement, the Balance Sheet, the Statement of changes in equity and the related notes 1 to 18, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 101 "Reduced Disclosure Framework".

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that
 may cast significant doubt about the company's ability to continue to adopt the going concern basis of
 accounting for a period of at least twelve months from the date when the financial statements are
 authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that

includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities.

Richard Frostick (Senior statutory auditor)

Ful & Youl

for and on behalf of Ernst & Young LLP, Statutory Auditor

24 Marina Court

Castle Street

Hull

HU1 1TJ

Date: 21 September 2018

Profit and loss account

for the year ended 31 December 2017

·	Notes	2017 €000	2016 €000
	Notes	6000	6000
Turnover	3	185,173	182,702
Cost of sales	_	(181,446)	(178,903)
Gross profit		3,727	3,799
Distribution costs		(12,283)	(14,875)
Administrative expenses		(16,376)	(12,111)
Other operating expenses		(419)	(714)
Other operating income	4 _	26,195	25,812
Operating profit		844	1,911
Other finance costs	6 _	(1,550)	(3,411)
(Loss) on ordinary activities before taxation		(706)	(1,500)
Tax	9 _		17
(Loss) for the financial year		(706)	(1,483)

All amounts relate to continuing activities.

Statement of comprehensive income

for the year ended 31 December 2017

	Notes	2017 €000	2016 €000
(Loss) for the year		(706)	(1,483)
Movement in hedge reserve Deferred tax on hedge reserve		. (939) 169	. 768 (135)
Total comprehensive (loss) for the year		(1,476)	(850)

Balance sheet

at 31 December 2017

,	Notes	2017 €000	2016 €000
Fixed assets			
Tangible assets		605	78
		605	78
Current assets			
Inventory	10	41,338	40,310
Debtors: amounts falling within one year	41	35,625	34,440
Cash at bank and in hand	_	1,217	2,677
		78,180	77,427
Creditors: amounts falling due within one year	12 _	(66,568)	(63,812)
Net current assets		11,612	13,615
Net assets		12,217	13,693
Capital and reserves			
Share capital	13	8,001	8,001
Retained earnings		4,216	4,753
Cash flow hedge reserve		· •	939
Shareholder's funds	_	12,217	13,693

These financial statements were approved by the board of directors on 25 h September 2018 and were signed on its behalf by:

D Hall Director

Registered no. 04381725

Statement of changes in Equity

at 31 December 2017

	Called up share capital	Retained Earnings	Cash flow hedge reserve	Total equity
•	€000	€000	€000	€000
At 1 January 2016	8,001	6,371	171	14,543
(Loss) for the year	-	(1,483)	-	(1,483)
Other comprehensive income/(loss)	-	(135)	768	633
Total comprehensive income/(loss)	-	(1,618)	768	(850)
At 31 December 2016	8,001	4,753	939	13,693
(Loss) for the year	-	(706)	-	(706)
Other comprehensive income/(loss)	-	169	(939)	(770)
Total comprehensive income/(loss)	-	(537)	(939)	(1,476)
At 31 December 2017	8,001	4,216	-	12,217

Notes to the financial statements

at 31 December 2017

1. Authorisation of financial statements and statement of compliance with FRS 101

The financial statements of BSN Medical Distribution Limited (the "Company") for the year ended 31 December 2017 were authorised for issue by the board of directors on 13th September 2018 and the balance sheet was signed on the board's behalf by David Hall. BSN Medical Distribution Limited is incorporated and domiciled in England and Wales.

The financial statements have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101) and the Companies Act 2006 (the Act). FRS 101 sets out a reduced disclosure framework for a 'qualifying entity' as defined in the standard which addresses the financial reporting requirements and disclosure exemptions in the individual financial statements of qualifying entities that otherwise apply the recognition, measurement and disclosure requirements of EU-adopted IFRS.

The Company's financial statements are presented in Euros and all values are rounded to the nearest thousand euros (€000) except when otherwise indicated.

The Company is a wholly owned subsidiary of BSN Medical UK Holding Limited.

The results of BSN Medical UK Holding Limited are included in the consolidated financial statements of Essity Aktiebolag (publ), which are publicly available and can be obtained from BSN medical, Willerby Hill Business Park, Willerby, Hull, HU10 6FE.

The principal accounting policies adopted by the Company are set out in note 2.

2. Accounting policies

2.1 Basis of preparation

The accounting policies which follow set out those policies which apply in preparing the financial statements for the year ended 31 December 2017.

The Company has taken advantage of the following disclosure exemptions under FRS 101:

- (a) the requirements of IFRS 7 Financial Instruments: Disclosures;
- (b) the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement;
- (c) the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:
 - (i) paragraph 79(a)(iv) of IAS 1;
- (d) the requirements of paragraphs 10(d), 10(f), 39(c) and 134-136 of LAS 1 Presentation of Financial Statements;
- (e) the requirements of IAS 7 Statement of Cash Flows;
- (f) the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;

at 31 December 2017

2.1 Basis of preparation (continued)

- (g) the requirements of paragraph 17 of IAS 24 Related Party Disclosures;
- (h) the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member.

2.2 New or amended accounting standards effective after 2017

At the date of issue of the financial statements the following accounting standards, which have not yet been adopted, were in issue but not yet effective. These accounting standards are described below; other new or amended standards are not expected to have a material impact on the Company's financial statements.

(a) IFRS 15 'Revenue from contracts with customers'

IFRS 15 'Revenue from contracts with customers' establishes a new regulatory framework for the manner in which a company should recognise revenue. The new standard will replace IAS 11 'Construction contracts', IAS 18 'Revenue', IFRIC ('International Financial Reporting Interpretations Committee') 13 'Customer loyalty programmes', IFRIC 15 'Agreements for the construction of real estate', IFRIC 18 'Transfers of assets from customers' and SIC ('Standing Interpretation Committee' of the IASC, predecessor to the IFRIC) 31 'Revenue – Barter transactions involving advertising services'. The standard will apply from 1 January 2018.

The standard regulates commercial agreements (contracts) with customers in which delivery of goods/services is divided into separately identifiable performance obligations that are recognised independently. The standard establishes rules for calculating the transaction price for delivery of goods and services and the manner in which this can be allocated among the various performance obligations. Revenue is recognised when control has passed to the customer by the customer being able to use or benefit from the good/service, at which point it is deemed to have been transferred. IFRS 15 aims to create more comparable and transparent financial reporting, which will be achieved by separating customer contracts and by providing significantly expanded disclosure regarding how and when revenue is generated.

Following the issue of IFRS 15, Essity initiated a project to evaluate the group impact of implementing the new standard. The project team identified various types of contracts that exist within the group and provided training in what is entailed by the transition to IFRS 15. The conclusion drawn was that Essity's sales mainly comprise sales of products and, to a limited extent, services, but to ensure separate accounting of sales and services, separate accounts have been created for this.

(b) IFRS 16 'Leases'

In January 2016, the IASB published IFRS 16; a new standard on leases which will replace IAS 17. The standard requires that all assets and liabilities attributable to leases, with the exception of those with a term of less than 12 months or assets with a low value, are recognised in the balance sheet. The standard is applicable to fiscal years beginning on or after 1 January 2019; the Company will transition to the new standard from this date.

at 31 December 2017

2.2 New or amended accounting standards effective after 2017 (continued)

Essity has formed a project team that will prepare the group to adapt its reporting to the new standard and have commenced preparations for the transition. During the second quarter of 2018, a systems provider has been selected in order to support compliance with the new standard and an evaluation of existing lease agreements in order to assess the impact of the transition has commenced. The initial assessment has concluded that the new standard will impact Essity insofar as all rental contracts for premises, vehicles and other large leasing objects will be recognised in the balance sheet.

(c) IFRS 9 'Financial Instruments'

IFRS 9 Financial Instruments was issued in July 2014 and is a new standard that replaces IAS 39. The standard is divided into three areas: classification and measurement of financial assets and liabilities, impairment and hedging.

The standard introduces a new model for impairment of financial assets based on expected losses and not as previously under IAS 39 until the loss event has already occurred. Under the model, provisions are established for credit losses that may arise within the next 12 months for assets with low credit risk. In other cases where the credit risk is now low, provisions are established for credit losses that are expected to occur during the full life-time of the asset.

The new standard focuses to a great extent on reflecting an entity's risk management strategies in hedge accounting and allowing more hedging strategies to qualify for hedge accounting. Essity have evaluated the new rules for hedge accounting and have concluded that these may provide greater scope to apply hedge accounting across the group.

2.3 Significant accounting policies

(a) Going concern

The company currently meets its day to day working capital requirements from its cash reserves.

The directors have reviewed the forecast of cash flows for the current year and the following year. Following this review the directors have formed the judgment that at the time of approval of these financial statements, the company has sufficient resources to continue operating for the foreseeable future.

For the reasons noted above the directors continue to prepare the financial statements on a going concern basis.

(b) Foreign currency translation

The company's financial statements are presented in Euros, which is also the company's functional currency.

Transactions in foreign currencies are initially recorded in the Company's functional currency by applying the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the balance sheet date. All differences are taken to the income statement.

at 31 December 2017

2.3 Significant accounting policies (continued)

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

(c) Inventory

Stocks are stated at the lower of cost and net realisable value. In determining the cost of goods purchased for resale, the first in, first out method of valuation is used. Stock in transit to the company is included within the year end stock holding.

(d) Leases

Operating lease rentals are charged to the profit and loss account on the straight-line basis over the period of the lease.

(e) Derivative financial instruments

The Company uses derivative financial instruments in the form of forward currency contracts to hedge its risks associated with foreign currency. These are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

For those derivatives designated as hedges and for which hedge accounting is desired, the hedging relationship is formally designated and documented at its inception. This documentation identifies the risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how effectiveness will be measured throughout its duration. Such hedges are expected at inception to be highly effective in offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the reporting period for which they were designated.

For the purposes of hedge accounting, the Company classifies its hedges as cash flow hedges. Hedges are classified as cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction.

For cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised directly in other comprehensive income, while the ineffective portion is recognised in profit or loss. Amounts taken to other comprehensive income are transferred to the income statement when the hedged transaction affects profit or loss, such as when a forecast sale or purchase occurs.

The Company uses forward currency contracts as hedges of its exposure to foreign currency risk in forecast transactions and firm commitments.

at 31 December 2017

2.3 Significant accounting policies (continued)

(f) Trade and other debtors

Trade debtors, which generally have 30-90 day terms, are recognised and carried at the lower of their original invoiced value and recoverable amount. Where the time value of money is material, receivables are carried at amortised cost. Provision for impairment is made through profit or loss when there is objective evidence that the Company will not be able to recover balances in full. Balances are written off when the probability of recovery is assessed as being remote.

(g) Cash at bank and in hand

Cash and short term deposits in the balance sheet comprise cash at banks and in hand.

(h) Income taxes

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements, with the following exceptions:

When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss

Deferred income tax assets are recognised only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carried forward tax credits or tax losses can be utilised.

Deferred income tax assets and liabilities are measured on an undiscounted basis at the tax rates that are expected to apply when the related asset is realised or liability is settled, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date. Deferred income tax assets and liabilities are offset, only if a legally enforcement right exists to set off current tax assets against current tax liabilities, the deferred income taxes relate to the same taxation authority and that authority permits the company to make a single net payment.

(i) Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers, all of the company's turnover being from other group companies. Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, which is usually upon dispatch of goods to the customer.

(i) Pensions

The company operates a defined contribution pension scheme named BSN medical stakeholder scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

at 31 December 2017

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By geographical market		
•	2017	2016
•	€000	€000
United Kingdom	13,102	12,824
Rest of Europe	135,621	134,226
Rest of the World	36,450	35,652
	185,173	182,702

4. Other operating income

•	. 2017	2016
	€000	€000
Other operating income	26,195	25,812

Other operating income relates to recharges to other group companies in relation to the warehousing and back office finance services.

5. Operating profit

Operating profit is stated after charging:

2017	2016
€000	€000
182	134
-	-
(193)	(135)
31	45
	182 - (193)

6. Other finance costs

	2017 €000	2016 €000
Interest on loans from group undertakings	 1,550	3,411

at 31 December 2017

7.	Directors	' remuneration
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	•	2017	2016
		. €000	ϵ 000
Directors' remuneration		166	201
Company contributions to money purchase pension schemes		23	28

Only one director is directly paid by the company. The Company incurs a management charge from BSN affiliates which incorporates charges for other BSN medical directors.

During the current and previous financial periods, only one (2016 – one) of the Directors was remunerated by the company. For the directors not remunerated directly by the company, an allocation of their remuneration has been recognised above, of €1k per director in relation to their qualifying services provided to the company.

8. Staff costs

The aggregate payroll costs for these persons were as follows:

	2017	2016
	€000	€000
Wages and salaries	1,748	2,127
Social security costs	169	200
Other pension costs (see note 16)	364	378
Other employee benefits	206	191
	2,487	2,896

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	2017	` 2016
	No.	No.
Distribution	1	1
Administration	35	40
	36	41

9. Tax

(a) Tax on profit on ordinary activities

The tax (credit)/charge is made up as follows:

. , ,		
	2017	2016
	€000	€000
•••		
UK corporation tax		
Current tax on income for the year		
Total current tax	_	_
Withholding tax incurred	-	-
Origination/reversal of timing difference		(17)
Total deferred tax	•	(17)

at 31 December 2017

9. Tax (continued)

(b) Factors affecting (credit)/ charge for the year

The tax assessed for the year differs from the standard rate of corporation tax in the UK of 19% (2016: 20%). The differences are explained below:

The differences are explained below:

	2017 €000	2016 €000
Profit on ordinary activities before taxation	(706)	(1,500)
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2016 – 20%)	(134)	(300)
Effects of:		
Group relief not paid for	(204)	140
Non-deductible items (group debt write off)	338	143
Total tax expense / (credit) in the profit and loss account (Note 9(a))		(17)
(c) Deferred tax		
The elements of deferred taxation in the balance sheet is as follows:		•
The elements of deferred taxation in the barance sheet is as follows.	2017	2016
	€000	€000
Short term timing difference (foreign exchange hedge)	-	(169)
Accelerated capital allowances	-	-
	-	(169)

(d) Factors that may affect future tax charges

The company forms part of a tax group under UK tax rules. Included in this group are BSN medical Limited and BSN medical UK Holding Limited.

The Finance (No. 2) Act 2015 obtained Royal Assent on 18 November 2015 and enacted a reduction in the UK corporation tax rate from 20% to 19% effective from 1 April 2017 and a further reduction to 18% effective from 1 April 2020.

Furthermore the Finance Act 2016 obtained Royal Assent on 15th September 2016 and announced the 18% rate given above will, in fact, be reduced to 17%. This is not enacted at the balance sheet date and so not reflected in the deferred tax calculations.

Any deferred tax expected to reverse in the year to 31 December 2016 has been remeasured using the rates substantively enacted at 31 December 2015.

at 31 December 2017

10. Inventory

•	2017	2016
•	€000	€000
Finished goods and goods for resale	41.338	40,310
Thirstied goods and goods for resale	41,550	+0,510

The difference between the purchase price of stocks and the replacement cost is not considered to be material.

11. Debtors

	2017	2016
Amounts falling within one year	€000	€000
Amounts owed by group undertakings	32,604	31,666
Other debtors	3,021	2,774
	35,625	34,440

Included within 'Amounts owed by group undertakings' is a cash pool receivable of €4,785,368 (2016: €1,837,934) due from the cash pool leader, BSN Medical UK Holding Limited. This represents the net cash swept into the cash pool account by the Company since the balances were last settled.

On 31st March 2017, the decision was taken to write off trade receivables due from Venezuela as the likelihood of recovering these amounts was deemed to be remote due to the ongoing political and economic conditions in that region.

The total write off to the income statement for the year ended 31st December 2017 €419,000 (2016: €714,000).

12. Creditors: amounts falling due within one year

Trade creditors 2,548 5,221 Amounts owed to group undertakings 59,932 15,884 Amounts owed to parent undertaking 25 36,146 Amounts owed to cash pool leader - - Other creditors 3,636 5,888 Deferred tax liability - 169 Accruals and deferred income 427 504		2017	2016
Amounts owed to group undertakings Amounts owed to parent undertaking Amounts owed to cash pool leader Other creditors Deferred tax liability Accruals and deferred income 59,932 36,146		€000	€000
Amounts owed to group undertakings Amounts owed to parent undertaking Amounts owed to cash pool leader Other creditors Deferred tax liability Accruals and deferred income 59,932 36,146			
Amounts owed to parent undertaking Amounts owed to cash pool leader Other creditors Deferred tax liability Accruals and deferred income 25 36,146	Trade creditors	2,548	5,221
Amounts owed to cash pool leader Other creditors Deferred tax liability Accruals and deferred income	Amounts owed to group undertakings	59,932	15,884
Other creditors3,6365,888Deferred tax liability-169Accruals and deferred income427504	Amounts owed to parent undertaking	25	36,146
Deferred tax liability - 169 Accruals and deferred income 427 504	Amounts owed to cash pool leader	-	-
Accruals and deferred income 427 504	Other creditors	3,636	5,888
	Deferred tax liability	-	169
66 568 63 812	Accruals and deferred income	427	504
00,300 03,612		66,568	63,812

Following the acquisition of the BSN group by SCA, the loan payable to BSN medical UK Holding (2016: €35,269,414) was repaid and taken out with the Group's treasury company, Essity Treasury AB. Therefore the loan is now presented within "Amounts owed to group undertakings".

This has resulted in a reduction in the interest rate to 1.1% (2016: 9.34%).

at 31 December 2017

13. Issued share capital

		2017		2016
Allotted, called up and fully paid	No.	€000	No.	€000
Equity: Ordinary A shares of €1 each	1,000	1	1,000	1
Ordinary A1 shares of €1 each	8,000,000	8,000_	8,000,000	8,000
		8,001		, 8,001

14. Other financial commitments

Commitments under non-cancellable operating leases are as follows:

	2017 €000	2016 €000
Operating leases which expire:		
Within one year	45	34
In two to five years	90	78
	135	112
	·	

In addition to the above the company has provided a guarantee to the German tax authority of €150,000.

15. Pensions

The Company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the Company to the scheme and amounted to ϵ 364,000 (2016 – ϵ 378,000). Contributions amounting to ϵ 96,000 (2016 – ϵ 93,000) were payable to the scheme and are included in creditors at the year end.

16. Related party transactions

During the year the Company entered into transactions with other related parties. The Company has taken advantage of the exemption under paragraph 8(k) of FRS101 not to disclose transactions with fellow wholly owned subsidiaries.

17. Ultimate parent undertaking and controlling party

The immediate parent undertaking is BSN medical UK Holding Limited, a company incorporated in the United Kingdom.

On 3rd April, 2017, the BSN medical group was acquired by SCA (Svenska Cellulosa Aktiebolaget), a leading global hygiene and forest products company listed on the Stockholm Stock Exchange. Following the acquisition, SCA took the decision to split the group into two independent listed companies – the forest products company 'SCA', and the global health and hygiene company 'Essity'.

The ultimate parent undertaking and controlling party is Essity Aktiebolag (publ), a company incorporated in Sweden.

For the year ended 31st December 2017, the largest and smallest group in which the results of the company are consolidated is that headed by Essity Aktiebolag (publ). Copies of the group financial statements, which are publicly available, can be obtained from BSN medical, Willerby Hill Business Park, Willerby, Hull, HU10 6FE.