## Company Registration No 4362181 (England and Wales)

## **ENGLISH WINES GROUP PLC**

**ANNUAL REPORT** 

FOR THE YEAR ENDED 31 DECEMBER 2007

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### **DIRECTORS AND ADVISERS**

Directors P Brett

F D Thompson R G Balfour-Lynn R A B Woodhouse

NW Wray

Secretary R A B Woodhouse

Company number 4362181

Registered office Chapel Down Winery, Small Hythe Road

Tenterden Kent TN30 7NG

Registered auditors Creaseys LLP

12 Lonsdale Gardens Tunbridge Wells

Kent TN1 1PA

Bankers Barclays Bank Plc

Kent Business Centre

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Ashford Kent BX3 2BB

Registrars Capita Registrars

Northern House, Woodsome Park

Fenay Bridge Huddersfield HD8 0LA

Financial advisors Lion Capital Corporation

3<sup>rd</sup> Floor

5-11 Worship Street

London EC2A 2BH

Solicitors Thomson Snell and Passmore

3 Lonsdale Gardens Tunbridge Wells

Kent TN1 1NX

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#### CHAIRMAN'S REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2007

#### Introduction

I have pleasure in presenting the company's Annual Report and Financial Statements for the 12 months ending 31st December 2007

#### Results for the year

The Group made a pre-tax profit of £157,543 compared with a loss of (£89,579) in the previous year \*

Gross profit is up 28% at £1,048,240

Overall turnover has gone up 10% at £2,476,026 due in part to an 18% increase in the average selling price (excluding duty) of premium wines along with a 5% increase in overall volume of wine sold

Costs have been well maintained in a year of increasing raw material and fuel prices. Overall, cost of sales are down 1% and the underlying average cost per bottle is down 5%

Administration and marketing expenses are down 10% on a like for like basis at £820,029 due to lower marketing costs mainly due to the efficient use of PR and the internet

Other operating income of £15,629 relates to amounts received from insurers for the business income interruption element of our claim following the fire in August 2004, being recompense for stock that would have been sold in 2007. All income relating to the business income interruption claim has now been fully recognised

#### Operations

We continue to make good progress on our key targets -

- Pricing continues to move forward resulting in an 18% increase in average selling price (excluding duty) of premium wines without impacting demand growth
- Volumes are in line with expectations
- Customer relationships are well managed and demand remains very strong
- Strong support from Conran restaurants, Gordon Ramsay, Gary Rhodes, Selfridges, Fortnum and Mason, Konstam, Roast and other well known premium accounts is driving improved awareness and attitudes
- Strong support and interest from key national accounts including Waitrose, Sainsbury and Marks & Spencer
- Export opportunities are growing
- Overheads continue to be well controlled
- Media coverage and marketing continues to stimulate demand ahead of our ability to supply
- We continue to attract new growers to supply premium grapes
- We are in the process of acquiring 116 acres of freehold land in the North Downs, of which 72 acres will be planted with Chardonnay and Pinot Noir in May 2008

## **CHAIRMAN'S REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2007

#### Risks and Uncertainties

#### Harvest failure

The risk of harvest failure is partially mitigated by the spread of contracted vineyards across the South East of England

#### Credit risk

The group's credit risk is primarily attributable to its trade debtors. Credit risk is managed by running credit checks on new customers and by monitoring payments against contractual terms.

#### Outlook

The 2007 harvest was affected by the adverse summer weather. However, although volumes were lower than expectations, the fruit was of high quality, with very good to outstanding white and sparkling wine to come. New acreage added since 2005 (of 125 acres) will become productive in 2008, enabling us to sell more premium wines from 2010 onwards, and adding significantly to profitability.

We continue to be approached by existing and new growers seeking to plant more vines for us and demand for our wines from quality sustainable accounts continues to be strong at premium pricing. It is therefore your Board's view that the medium to long term prospects of the company remain excellent.

Paul Brett

Chairman

24 April 2008

#### Note

<sup>\*</sup> FRS 20 accounting standard requires us to restate our profit to attribute a notional cost of non-cash share option agreements to the business. After adopting FRS20, the accounts show a reduction in profit of £71,075 (2006 £76,024) resulting in a Group pre-tax profit of £86,468 (2006 loss of £165,603)

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2007

The directors present their report and financial statements for the year ended 31 December 2007

#### **Directors**

The following directors have held office since 1 January 2007

P Brett

F D Thompson

R G Balfour-Lynn

RAB Woodhouse

NW Wray

#### Principal activities and review of the business

The principal activity of the group continued to be that of the producing and selling of wines. A review of the business appears in the Chairman's statement on pages 1 and 2

#### Results and dividends

The consolidated profit and loss account for the year is set out on page 7

The directors do not recommend payment of an ordinary dividend

#### Creditor payment policy

The company's payment policy concerning the payment of trade creditors is to

- establish the terms of payment with suppliers when agreeing the terms of each transaction,
- ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts,
- pay in accordance with the company's contractual and other legal obligations

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Creaseys LLP be reappointed as auditors of the company will be put to the Annual General Meeting

### **DIRECTORS' REPORT (CONTINUED)**

### FOR THE YEAR ENDED 31 DECEMBER 2007

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- -select suitable accounting policies and then apply them consistently,
- -make judgments and estimates that are reasonable and prudent,
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business,
- -the directors of a company must, in determining how amounts are presented in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practice or principles

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

- (a) so far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the group's auditors are aware of that information

On behalf of the board

FD Thompson

Director

24 April 2008

#### INDEPENDENT AUDITORS' REPORT

#### TO THE SHAREHOLDERS OF ENGLISH WINES GROUP PLC

We have audited the financial statements of English Wines Group PLC on pages 7 to 30 for the year ended 31 December 2007. These financial statements have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

#### TO THE SHAREHOLDERS OF ENGLISH WINES GROUP PLC

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's and the group's affairs as at 31 December 2007 and of the group's loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and

- the information given in the directors' report is consistent with the financial statements

Creaseys LLP

24 April 2008

Chartered Accountants Registered Auditor

12 Lonsdale Gardens Tunbridge Wells Kent TN1 1PA

## **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

## FOR THE YEAR ENDED 31 DECEMBER 2007

		2007		2006
	Notes	£		£
Turnover	2	2,476,026		2,257,327
Cost of sales		(1,427,786)		(1,438,595)
Gross profit		1,048,240		818,732
Administrative expenses before share b payment Share based payment (FRS20)	ased	(820,029) (71,075)	(910,631) (76,024)	
Administrative expenses after share bas	sed payment	(891,104)		(986,655)
Other operating income	3	15,629		79,174
Operating profit/(loss)	3	172,765		(88,749)
Other interest receivable and similar income		1,895		-
Interest payable and similar charges	4	(88,192)		(76,854)
Profit/(loss) on ordinary activities before taxation		86,468		(165,603)
Tax on profit/(loss) on ordinary activities	5			-
Profit/(loss) on ordinary activities after taxation		86,468		(165,603)
The profit and loss account has been pr	epared on the	e basis that all operations are	continuing ope	rations
Profit/(loss) per share (pence)	7			
- basic	-	0 21		(0 41)
- diluted		0 21		(0 40)

# STATEMENT OF RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2007

	2007	2006
	£	£
Profit/(loss) for the financial year	86,468	(165,603)
Prior year adjustment	-	(34,829)
Total gains and losses recognised since last financial statements	86,468 ———	(200,432)
Note of historical cost profits and losses	2007	2006
	£	£
Reported profit/(loss) on ordinary activities before taxation	86,468	(165,603)
Difference between an historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount	62,477	12,781
Historical cost profit/(loss) on ordinary activities before taxation	148,945	(152,822)
Historical cost profit/(loss) for the year retained after taxation, extraordinary items and dividends	148,945	(152,822)

## **BALANCE SHEETS**

## AS AT 31 DECEMBER 2007

		Gro	up	Comp	any
		2007	2006	2007	2006
	Notes	£	£	£	£
Fixed assets					
Intangible assets	8	153,272	169,508	153,272	169,508
Tangible assets	9	3,321,849	2,046,648	2,918,603	1,647,048
Investments	10	-	-	50,000	50,000
		3,475,121	2,216,156	3,121,875	1,866,556
Current assets		<del></del>	<del></del>		-
Stocks	11	1,596,919	1,662,805	-	_
Debtors	12	330,276	224,474	2,544,886	2,125,969
Cash at bank and in hand		683,292	74,025	614	366
		2,610,487	1,961,304	2,545,500	2,126,335
Creditors amounts falling due within one year	13	(844,178)	(866,651)	(135,650)	(47,511)
Net current assets		1,766,309	1,094,653	2,409,850	2,078,824
Total assets less current liabilities		5,241,430	3,310,809	5,531,725	3,945,380
Creditors: amounts falling due after more than one year	14	(963,648)	(809,587)	(916,979)	(776,100)
		4,277,782	2,501,222 ———	4,614,746 ————	3,169,280
Capital and recorde					
Capital and reserves Called up share capital	15	2,103,734	2,013,234	2,103,734	2,013,234
Share premium account	16	1,765,352	1,584,352	1,765,352	1,584,352
Revaluation reserve	16	1,700,962	245,922	1,705,332	9,400
Other reserves	16	181,928	110,853	.,020,101	0,300
Profit and loss account	16	(1,304,194)	(1,453,139)	(580,137)	(437,706)
Shareholders' funds	17	4,277,782	2,501,222	4,614,746	3,169,280

Approved by the Board and authorised for issue on 24 April 2008

F D Thompson

Director

RAB Woodhouse

Director

## **CONSOLIDATED CASH FLOW STATEMENT**

## FOR THE YEAR ENDED 31 DECEMBER 2007

		2007		2006
	£	£	£	£
Net cash inflow/(outflow) from operating activities		220,434		322,927
Returns on investments and servicing of finance				
Interest received	1,895		-	
Interest paid	(88,192)		(76,854)	
Net cash outflow for returns on investments and servicing of finance		(86,297)		(76,854)
Capital expenditure				
Payments to acquire tangible assets	(19,508)		(26,825)	
Net cash outflow for capital expenditure		(19,508)		(26,825)
Net cash inflow/(outflow) before management of liquid resources and financing		114,629		219,248
Exercise of share warrants		271,499		-
Financing				
New long term bank loan	140,880		-	
New short term bank loan	93,997		-	
Other new long term debt	14,400		-	
Repayment of long term bank loan	-		(26,217)	
Repayment of other short term loans	-		(73,741)	
Capital element of hire purchase contracts	(26,137)		(21,877)	
Net cash (outflow)/inflow from financing		223,140		(121,835)
Increase/(decrease) in cash in the year		609,268		97,413
		-		

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

## FOR THE YEAR ENDED 31 DECEMBER 2007

1	Reconciliation of operating profit/(loss from operating activities	) to net cash inflow	/(outflow)	2007	2006
	non operating doubles			£	£
	Operating profit/(loss)			172,765	(88,749)
	Depreciation of tangible assets			120,233	94,561
	Amortisation of intangible assets			16,236	16,236
	Loss on disposal of tangible assets			7,052	1,932
	Share based payments			71,075	76,024
	(Increase)/decrease in stocks			65,886	(31,991)
	(Increase)/decrease in debtors			(105,802)	93,978
	Increase/(decrease) in creditors within on	e year		(127,011)	160,936
	Net cash inflow/(outflow) from operating	ng activities		220,434	322,927
2	Analysis of net debt	1 January 2007	Cash flow	Other non- cash changes	31 December 2007
		£	£	£	£
	Net cash				
	Cash at bank and in hand	74,025	609,268	·	683,293
		74,025	609,268	-	683,293
	Finance leases	(54,700)	26,137	(35,461)	(64,024)
	Debts falling due within one year	(29,850)	(93,997)	-	(123,847)
	Debts falling due after one year	(776,100)	(155,278)	-	(931,378)
		(860,650)	(223,138)	(35,461)	(1,119,249)
	Net debt	(786,625)	386,130	(35,461)	(435,956)
				=	

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

3	Reconciliation of net cash flow to movement in net debt	2007	2006
		£	3
	Increase/(decrease) in cash in the year	609,268	97,413
	Cash outflow/(inflow) from decrease/(increase) in debt	(223,138)	121,835
	Change in net debt resulting from cash flows	386,130	219,248
	New finance lease	(35,461)	-
	Movement in net debt in the year	350,669	219,248
	Opening net debt	(786,625)	(1,005,873)
	Closing net debt	(435,956)	(786,625)
	•		-

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2007

#### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2007. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### 14 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.5 Intellectual property and goodwill

Acquired goodwill is written off in equal annual instalments over 15 years, its estimated useful economic life.

## 1.6 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Freehold land & buildings

Straight line over 50 years on the buildings

Plant & machinery

5% Straight line

Fixtures, fittings & equipment

15% Reducing balance

Motor vehicles

25% Reducing balance

#### 1.7 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

### 1.8 Investments

Fixed asset investments are stated at cost less provision for diminution in value

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2007

#### 1 Accounting policies (continued)

#### 19 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value

Direct costs of the winery plus attributable overheads are used to value stock. The directors consider that this method is most appropriate for the nature of the company's activities.

#### 1.10 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 2 Turnover

The total turnover of the group for the year has been derived from its principal activity

#### Segmental analysis by geographical area

The analysis by geographical area of the group's turnover is set out as below

	2007	2006
	£	£
Geographical segment		
UK	2,429,007	2,175,128
Other EU	3,839	46,458
Non EU	43,180	35,741
	2,476,026	2,257,327

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2007

### 3 Operating loss

	2007	2006
	3	£
Operating loss is stated after charging		
Depreciation of intangible assets	16,236	16,236
Depreciation of tangible assets	120,233	94,561
Loss on disposal of tangible assets	7,052	1,932
Loss on foreign exchange transactions	5,135	855
Operating lease rentals	31,960	30,299
Auditors' remuneration (company £3,550, 2006 £3,825)	10,500	8,600
Auditors' remuneration – additional fee for prior year	4,625	-
Remuneration of auditors for non-audit work	2,076	2,400
and after crediting		
Insurance claims receivable	(15,629)	(79,174)
	<del></del>	

The other operating income relates to monies received from the group's insurers as part of the business interruption element of the insurance claim, a result of the fire at the group's premises in 2004, being recompense for the stock that would have been sold in the year

4	Interest payable	2007	2006
		£	£
	On bank loans and overdrafts	83,510	72,754
	Hire purchase interest	4,682	4,100
		88,192	76,854

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2007

5	Taxation	2007 £	2006 £
	Current tax charge		-
	Factors affecting the tax charge for the year		
	Loss on ordinary activities before taxation	86,468 ————	(165,603) ———
	Loss on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 30 00% (2006 30 00%)	25,941	(49,681)
	Effects of		
	Non deductible expenses	57,048	24,709
	Depreciation add back	21,567	33,240
	Tax losses utilised	(130,876)	(28,681)
	Chargeable disposals	-	19,834
	Unutilised losses carried forward	24,204	-
	Loss on disposal of assets	2,116	579
		(25,941)	49,681
	Current tax charge	-	-
			<del></del>

### 6 Loss for the financial year

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The loss for the financial year is made up as follows

	2007	2006
	£	£
Holding company's loss for the financial year	(173,551)	(131,272)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 7 Earnings per share

The calculation of basic earnings per share is based on the loss after tax and on a weighted average number of ordinary shares in issue during the period. The diluted earnings per share allows for the full exercise of outstanding share purchase options and warrants and adjusted earnings.

	Profit/(loss	Profit/(loss) after tax		l average of shares	Earnings per share	
	2007	2006	2007	2006	2007	2006
	£	£			pence	pence
Basic earnings	86,468	(165,603)	40,830,083	40,264,667	0 21	(0 41)
Outstanding share options			994,742	994,742		0 01
Diluted earnings	86,468	(165,603)	41,824,825	41,259,409	0 21	(0 40)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

## 8 Intangible fixed assets Group

	intellectual property and goodwill £
Cost	
At 1 January 2007 & at 31 December 2007	243,594
Amortisation	
At 1 January 2007	74,086
Charge for the year	16,236
At 31 December 2007	90,322
Net book value	
At 31 December 2007	153,272
At 31 December 2006	169,508

Goodwill was revalued in 2002 on a fair value basis. The historical cost of goodwill is £216,094 (2006 £216,094). The provision for amortisation based on historical cost would have been £78,866 (2006 £64,463) and the charge for the year would have been £14,403.

## Company

	Intellectual property and goodwill £
Cost At 1 January 2007 & at 31 December 2007	243,594
Amortisation At 1 January 2007 Charge for the year	74,086 16,236
At 31 December 2007	90,322
Net book value At 31 December 2007	153,272
At 31 December 2006	169,508

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 9 Tangible fixed assets Group

	Freehold land & buildings	Plant & machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	-		£	£	£
Cost or valuation					
At 1 January 2007	1,232,283	931,687	185,618	13,781	2,363,369
Additions	-	46,122	8,847	-	54,969
Revaluation	1,304,315	-	-	-	1,304,315
Disposals			(12,086)	<u>-</u>	(12,086)
At 31 December 2007	2,536,598	977,809	182,379	13,781	3,710,567
Depreciation					
At 1 January 2007	53,774	196,642	56,381	9,924	316,721
Revaluation	(43,202)	-	-	-	(43,202)
On disposals	-	-	(5,034)	-	(5,034)
Charge for the year	47,439	47,223	24,607	964	120,233 ————
At 31 December 2007	58,011	243,865	75,954	10,888	388,718
Net book value					
At 31 December 2007	2,478,587	733,944	106,425	2,893	3,321,849
At 31 December 2006	1,178,509	735,045	129,237	3,857	2,046,648
				<del></del>	<del></del>

The freehold land and buildings were valued by Michael Parkes Surveyors Ltd on 19 February 2007 on the basis of open market value and were carried out in accordance with RICS appraisal and valuation standards. The historical cost of freehold land and buildings is £1,052,283 (2006 £1,052,283). The plant and machinery was valued by Edward Symmons and Partners, Surveyors on 26 February 2002. The historical cost of the plant and machinery is £956,447 (2006 £910,325). The provision for depreciation based on historical cost would have been freehold land and buildings £60,425 (2006 £45,604), plant and machinery £237,457 (2006 £191,302). The depreciation charge for the year based on historical cost would have been freehold land and buildings £14,821 and plant and machinery £46,155. The directors consider that the value of the property as shown in the financial statements is held at market value.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 9 Tangible fixed assets

Group (continued)

Included above are assets held under finance leases or hire purchases contracts as follows

		Plant &	
		machinery	Total
		£	£
Net book values			
At 31 December 2007		199,996	199,996
At 31 December 2006		104,892	104,892
			<del></del>
Depreciation charge for the year			
At 31 December 2007		9,113	9,113
At 31 December 2006		5,964	5,964
Company	P b . (.)		
	Freehold land &	Plant &	
	buildings	machinery	Total
	£	£	£
Cost or valuation	_	_	_
At 1 January 2007	1,195,685	635,500	1,831,185
Revaluation	1,304,315	-	1,304,315
At 31 December 2007	2,500,000	635,500	3,135,500
	<u> </u>		
Depreciation			
At 1 January 2007	43,202	140,935	184,137
On revaluation	(43,202)	-	(43,202)
Charge for the year	44,186	31,776	75,962
		· · · · · · · · · · · · · · · · · · ·	
At 31 December 2007	44,186	172,711	216,897
Net book value			
At 31 December 2007	2,455,814	462,789	2,918,603
	<del></del>		
At 31 December 2006	1,152,483	494,565	1,647,048

The freehold land and buildings and plant and machinery were transferred to the company from its subsidiary English Wines plc in 2002 Disclosure of the cost of the property is shown in the group fixed assets summary

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2007

## 10 Fixed asset investments

Company

Shares in group undertakings

£

Cost or valuation

At 1 January 2007 and 31 December 2007

50,000

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or	Shares held		
	incorporation	Class	%	
Subsidiary undertakings				
English Wines Plc	England and Wales	Ordinary	100	

The principal activity of these undertakings for the last relevant financial year was as follows

#### Principal activity

English Wines Plc

Manufacture and sale of wine

#### 11 Stocks and work in progress

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Work in progress	1,506,027	1,579,149	-	-
Finished goods and goods for resale	90,892	83,656	-	-
			<del></del>	
	1,596,919	1,662,805	-	-

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 12 Debtors

12	Debtors	Grou	n	Comp	anv
		2007	2006	2007	2006
		£	£	£	£
	Trade debtors	195,697	204,143	-	-
	Amounts owed by group undertakings	-	-	2,479,887	2,125,969
	Other debtors	1,739	1,989	-	-
	Prepayments and accrued income	132,840	18,342	64,999	-
		330,276	224,474	2,544,886	2,125,969
	Amounts falling due after more than one year and included in the debtors above are				
		2007	2006	2007	2006
	Amounts owed by group undertakings	-		2,479,887	2,125,969 ———
13	Creditors amounts falling due within one ye	ear			
		Grou	р	Comp	any
		2007	2006	2007	2006
		£	£	£	£
	Bank loans and overdrafts	123,847	29,850	123,847	29,850
	Net obligations under finance lease and hire				
	purchase contracts	31,754	21,213	-	-
	Trade creditors	261,770	357,413	-	-
	Taxes and social security costs	254,285	295,330	-	-
	Other creditors	136,769	133,896	9,643	13,836
	Accruals and deferred income	35,753	28,949	2,160	3,825
		844,178	866,651	135,650	47,511
		<del></del>	<del></del>	<del></del>	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 14 Creditors amounts falling due after more than one year

E         £         £         £           Bank loans         916,979         776,100         916,979         776,100           Net obligations under finance leases and hire purchase agreements         32,269         33,487         -           Accruals and deferred income         14,400         -         -           4         963,648         809,587         916,979         776,100           Analysis of loans         Not wholly repayable within five years by instalments         Commercial mortgage         1,040,826         805,950         1,040,826         805,95           Included in current liabilities         (123,847)         (29,850)         (123,847)         (29,850)           Instalments not due within five years         297,742         537,300         297,742         537,30           Loan maturity analysis in more than one year but not more than two years         247,695         59,700         247,695         59,70           In more than two years but not more than five years         371,542         179,100         371,542         179,100		Group		Compa	any
Bank loans 916,979 776,100 916,979 776,100  Net obligations under finance leases and hire purchase agreements 32,269 33,487 -  Accruals and deferred income 14,400  963,648 809,587 916,979 776,100  Analysis of loans  Not wholly repayable within five years by instalments  Commercial mortgage 1,040,826 805,950 1,040,826 805,95  Included in current liabilities (123,847) (29,850) (123,847) (29,850)  Instalments not due within five years 297,742 537,300 297,742 537,300  Loan maturity analysis  In more than one year but not more than two years 1247,695 59,700 247,695 59,700  In more than two years but not more than five years 371,542 179,100 371,542 179,100		2007	2006	2007	2006
Net obligations under finance leases and hire purchase agreements 32,269 33,487		£	£	£	£
Accruals and deferred income 14,400		916,979	776,100	916,979	776,100
Accruals and deferred income  963,648  809,587  916,979  776,100  Analysis of loans  Not wholly repayable within five years by instalments  Commercial mortgage  1,040,826  805,950  1,040,826  1,040,826  805,950  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826  1,040,826		32 260	33 487	_	_
## Analysis of loans Not wholly repayable within five years by instalments Commercial mortgage 1,040,826 805,950 1,040,826 805,950 Included in current liabilities (123,847) (29,850) (123,847) (29,850) Instalments not due within five years 297,742 537,300 297,742 537,300  Loan maturity analysis In more than one year but not more than two years 247,695 59,700 247,695 59,700 In more than two years 371,542 179,100 371,542 179,100	· ·	•	30,407	_	
Analysis of loans Not wholly repayable within five years by instalments Commercial mortgage 1,040,826 805,950 1,040,826 805,95  Included in current liabilities (123,847) (29,850) (123,847) (29,850)  Instalments not due within five years 297,742 537,300 297,742 537,300  Loan maturity analysis In more than one year but not more than two years 247,695 59,700 247,695 59,700 in more than two years but not more than five years 371,542 179,100 371,542 179,100	Accruais and delerred income	14,400		<u>.</u>	
Not wholly repayable within five years by instalments  Commercial mortgage 1,040,826 805,950 1,040,826 805,95  Included in current liabilities (123,847) (29,850) (123,847) (29,850)  Instalments not due within five years 297,742 537,300 297,742 537,30  Loan maturity analysis In more than one year but not more than two years 247,695 59,700 247,695 59,70 In more than two years but not more than five years 371,542 179,100 371,542 179,10		963,648	809,587	916,979	776,100
1,040,826   805,950   1,040,826   805,950   1,040,826   805,950   1,040,826   805,950   1,040,826   805,950   1,040,826   805,950   1,040,826   805,950   (123,847)   (29,850)   (29,850)   (29	•	d 6			
Included in current liabilities  1,040,826 805,950 1,040,826 805,95  (123,847) (29,850) (123,847) (29,850  916,979 776,100 916,979 776,100  Instalments not due within five years  297,742 537,300 297,742 537,300  Loan maturity analysis In more than one year but not more than two years  1 1,040,826 805,950 1,040,826 805,950  (123,847) (29,850) (123,847) (29,850)  1 297,742 537,300 297,742 537,300  1 297,742 537,300 297,742 537,300  247,695 59,700 247,695 59,700  In more than two years but not more than five years  371,542 179,100 371,542 179,100	- , -				
Included in current liabilities (123,847) (29,850) (123,847) (29,850)  916,979 776,100 916,979 776,100  Instalments not due within five years 297,742 537,300 297,742 537,300  Loan maturity analysis In more than one year but not more than two years 247,695 59,700 247,695 59,700 In more than two years but not more than five years 371,542 179,100 371,542 179,100	Commercial mortgage	1,040,826	805,950	1,040,826	805,950
916,979 776,100 916,979 776,100 Instalments not due within five years 297,742 537,300 297,742 537,300  Loan maturity analysis In more than one year but not more than two years 247,695 59,700 247,695 59,700 In more than two years but not more than five years 371,542 179,100 371,542 179,100		1,040,826	805,950	1,040,826	805,950
Instalments not due within five years  297,742  537,300  297,742  537,300  Loan maturity analysis In more than one year but not more than two years In more than two years but not more than five years  371,542  179,100  371,542  179,100	Included in current liabilities	(123,847)	(29,850)	(123,847)	(29,850)
Loan maturity analysis In more than one year but not more than two years  247,695  247,695  59,700  247,695  59,700  179,100  371,542  179,100		916,979	776,100	916,979	776,100
Loan maturity analysis In more than one year but not more than two years  247,695  247,695  59,700  247,695  59,700  179,100  371,542  179,100	Instalments not due within five years	297,742	537,300	297,742	537,300
In more than one year but not more than two years 247,695 59,700 247,695 59,700 In more than two years but not more than five years 371,542 179,100 371,542 179,100	,			-	
two years 247,695 59,700 247,695 59,700 In more than two years but not more than five years 371,542 179,100 371,542 179,100	Loan maturity analysis				
five years 371,542 179,100 371,542 179,10		247,695	59,700	247,695	59,700
		371 542	179 100	371 542	179 100
	-	297,742	537,300	297,742	537,300
In more than five years 297,742 537,300 297,742 537,30	in more than live years	231,142		201,172	

The bank loans and overdraft are secured by a charge over the assets of the company and by way of a cross guarantee by English Wines Group plc A debenture has been given in favour of English Wines Group Plc over the assets of the company This debenture ranks secondary behind security given to Barclays Bank Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

## 14 Creditors : amounts falling due after more than one year (continued)

		Grou	р	Comp	oany
		2007	2006	2007	2006
		£	£	£	£
	Net obligations under finance leases and hire purchase contracts				
	Repayable within one year	37,012	25,114	-	-
	Repayable between one and five years	37,236	39,649		
		74,248	64,763	-	-
	Finance charges and interest allocated to future accounting periods	(10,225)	(10,063)		-
		64,023	54,700	-	•
	Included in liabilities falling due within one year	(31,754)	(21,213)	-	
		32,269	33,487		
15	Share capital			2007	2006
	A Alle Seed			£	£
	Authorised 200,000,000 Ordinary Shares of 5p each			10,000,000	10,000,000
	400,000 Preference shares of £1 each			400,000	400,000
				10,400,000	10,400,000
				=====	
	Allotted, called up and fully paid				
	42,074,665 Ordinary Shares of 5p each			2,103,734	2,013,234

<sup>1,809,998</sup> Ordinary 5p shares were allotted, issued and fully paid during the year, with an aggregate nominal value of £90,500 A further consideration of 10p per share (total £181,000) was received in respect of share premium

<sup>1,968,450</sup> unissued ordinary shares of 5p each are covered by a share option agreement and these are exercisable at 12 5p per share. A further 6,239,997 unissued ordinary shares of 5p each are covered by various share option agreements and these are exercisable at between 5p and 15p per share after 1 July 2010.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

## 16 Statement of movements on reserves Group

4.0mp				
	Share premium account	Revaluation reserve	Other reserves (see below)	Profit & loss account
	£	£	£	£
Balance at 1 January 2007	1,584,352	245,922	110,853	(1,453,139)
Profit for the year	-	-	-	86,468
Revaluation	-	1,347,517	-	-
Transfer from revaluation reserve to profit and loss account	-	(62,477)	-	62,477
Movement during the year	-	-	71,075	-
Issue of share warrants	181,000	-	-	
Balance at 31 December 2007	1,765,352	1,530,962	181,928	(1,304,194)
Other reserves	=======================================			
Reserves arising from share based payment	' <b>C</b>			
Balance at 1 January 2007	-		110,853	
Other reserve movement			71,075	
			<del></del>	
Balance at 31 December 2007			181,928	
			<del></del>	
Company		<b>0</b> 1		Profit &
		Share premium	Revaluation	loss
		account £	reserve £	account £
		£	L	£
Balance at 1 January 2007		1,584,352	9,400	(437,706)
Retained loss for the year		-	-	(173,551)
Exercise of share warrants		181,000	-	-
Revaluation		-	1,347,517	•
Transfer from revaluation reserve to profit and I	oss account		(31,120)	31,120
Balance at 31 December 2007		1,765,352	1,325,797	(580,137)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2007

17	Reconciliation of movements in shareholders' funds		
	Group	2007	2006
		£	£
	Profit/(loss) for the financial year	86,468	(165,603)
	Proceeds from issue of shares	271,500	-
	Movements on revaluation reserve	1,347,517	-
	Movements on other reserves	71,075	76,024
	Net increase/(depletion) in shareholders' funds	1,776,560	(89,579)
	Opening shareholder's funds	2,501,222	2,590,801
	Closing shareholder's funds	4,277,782	2,501,222
	Company	2007	2006
		£	£
	Loss for the financial year	(173,551)	(131,272)
	Proceeds from issue of shares	271,500	-
	Movements on revaluation reserve	1,347,517	
	Net increase/(depletion) in shareholders' funds	1,445,466	(131,272)
	Opening shareholder's funds	3,169,280	3,300,552
	Closing shareholder's funds	4,614,746	3,169,280

#### 18 Financial commitments

At 31 December 2007 the group had annual commitments under non-cancellable operating leases as follows

	Land and buildings		Other	
	2007	2006	2007	2006
	£	£	£	£
Expiry date				
Within one year			1,380	
Between two and five years	-	-	34,526	8,278
In over five years	14,000	15,000	-	-
	14,000	15,000	35,906	8,278
	<del></del>			

The company had no annual operating commitments under non-cancellable operating leases at the balance sheet date

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

19	Directors' emoluments	2007 £	2006 £
	Emoluments for qualifying services	169,000	154,500
20	Employees		
	Number of employees The average monthly number of employees (including directors) during the yea	r was	
		2007	2006
		Number	Number
	Administration	3	4
	Production	9	9
	Directors	5	5
	Retail	6	8
		23	26
	Employment costs	2007	2006
		£	£
	Wages and salanes	585,724	602,737
	Social security costs	57,000	60,240
		642,724	662,977
			<u> </u>
	Share based payments	71,075	76,024

Employment costs include £71,075 (2006 £76,024) relating to the effect of adopting the FRS20 accounting standard. This standard requires us to attribute a notional cost of non-cash share option agreements to the business.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 21 Share options

During the period ended 31 December 2007, the company and group had three share based payment arrangements, which are described below

•	2003	2006	2006
Date of grant	11 February 2003	Vanable price 27 January 2006	Fixed price 27 January 2006
Number granted	1,968,450	3,000,000	3,986,663
Contractual life Vesting conditions	3 7 years Service ranging from 9 months to 3 years 9 months *	4 4 years 4 4 years' service **	4 4 years 4 4 years' service

<sup>\* 80%</sup> of the shares required service ranging from 9 months to 3 years 9 months

The estimated fair value of the 1,968,450 share options granted in 2003 is 2.3p. This was calculated by applying the Black Scholes option pricing model. The model inputs were the share price at grant date of 12.5p, exercise price of 12.5p, expected volatility of 12%, no expected dividends, contractual life of 3.7 years and a risk free interest rate of 4.3%. The options were granted before the shares were listed on OFEX and so volatility has been based on share price movements from listing, in April 2003, to 31 December 2005.

The estimated fair value of each of the 3,000,000 share options granted in 2006 is 7 3p. This was calculated by applying the Black Scholes option pricing model to the two extremes of the variable option and averaging the result. The model inputs were the share price at grant date of 15p, exercise prices of 15p and 5p, expected volatility of 12%, no expected dividends, contractual life of 4 4 years and a risk free interest rate of 5 5%.

The estimated fair value of each of the 3,986,663 share options granted in 2006 is 3.5p. This was calculated by applying the Black Scholes option pricing model. The model inputs were the share price at grant date of 15p, exercise price of 15p, expected volatility of 12%, no expected dividends, contractual life of 4.4 years and a risk free interest rate of 5.5%

<sup>\*\* 4.4</sup> years' service. A minimum of 2,000,000 options are exercisable at a price of between 5p and 15p per share, depending on the future share price. This option extends to a further two tranches of 500,000 ordinary shares at 5p, again depending on future share price.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 21 Share options

Further details of the three share option plans are as follows

	2003		<b>2006</b> Vanable price		2006 Fixed price	
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
Outstanding at start of year Granted Forfeited	1,968,450 - -	12 5p - -	3,000,000	9 0p - -	3,239,997 - -	15 0p - -
Outstanding at end of year	1,968,450	12 5p	3,000,000	9 0p	3,239,997	15 0p
Exercisable at end of year	1,968,450	12 5p	0	9 0p	0	15 Op
		<del></del>				-

The options outstanding at 31 December 2007 had exercise prices of 15p, 12 5p and 5-15p, and a weighted average remaining contractual life of 2 years (2006 2 7 years)

	Total	2003	2006 Variable price	2006 Fixed price
Expense arising from share based payment transactions share option plans				
2007	71,075	<u>-</u>	45,466	25,609
2006	76,024	10,012	42,227	23,785

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 22 Capital commitments

At the balance sheet date, the Group was committed to the purchase of land at Aylesford in Kent The total purchase price of the land is £550,480 and a deposit of £55,048 had been paid before the balance sheet date (included in Prepayments). The date of exchange of contracts is expected to be April 2008.

Prepayments also include a deposit of £23,529 paid in the year in respect of machinery to be delivered after the balance sheet date. The total value of the commitment to machinery purchases at the balance sheet date was £106,750.

#### 23 Ultimate Controlling Party

The Directors consider that there is no one ultimate controlling party