

COMPANY REGISTRATION NUMBER 4361377

# **PERKINS SERVICES (FERNDOWN) LIMITED**

**FINANCIAL STATEMENTS**

**31 DECEMBER 2010**

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# PERKINS SERVICES (FERNDOWN) LIMITED

## FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

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<b>CONTENTS</b>	<b>PAGES</b>
Officers and professional advisers	1
The directors' report	2 to 3
Independent auditor's report to the shareholders	4
Profit and loss account	5
Group balance sheet	6
Balance sheet	7
Group cash flow	8 to 9
Notes to the financial statements	10 to 20
<b>The following pages do not form part of the financial statements</b>	
Detailed profit and loss account	22
Notes to the detailed profit and loss account	23 to 24

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# **PERKINS SERVICES (FERNDOWN) LIMITED**

## **OFFICERS AND PROFESSIONAL ADVISERS**

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### **THE BOARD OF DIRECTORS**

E D Gardner  
G T Gardner  
K J Pickering  
B J Sparks  
T J Pugh

### **COMPANY SECRETARY**

E D Gardner

### **REGISTERED OFFICE**

42 Cobham Road  
Ferndown Industrial Estate  
Ferndown  
Dorset  
BH21 7QG

### **AUDITOR**

Menzies LLP  
Chartered Accountants  
Wentworth House  
4400 Parkway  
Whiteley  
Hampshire  
PO15 7FJ

### **BANKERS**

Bank of Scotland Plc  
144 - 148 High Street  
Southampton  
Hampshire  
SO14 2JF

# **PERKINS SERVICES (FERNDOWN) LIMITED**

## **THE DIRECTORS' REPORT**

**YEAR ENDED 31 DECEMBER 2010**

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The directors have pleasure in presenting their report and the financial statements of the group for the year ended 31 December 2010

### **PRINCIPAL ACTIVITIES AND BUSINESS REVIEW**

During the year the principal activity of the company was that of a holding company and for Perkins Group Services Ltd it was that of the import and distribution of toys, stationery and seasonal products

Given the prevailing economic conditions we managed a satisfactory performance in the year. The World Cup promotion aided sales but margins continued to be under pressure throughout most product categories.

Forward buying and sales in currencies helped to overcome the difficulties produced by falling sterling values.

### **FUTURE DEVELOPMENTS**

The work in developing new 'own brand' ranges should improve margins in the forthcoming year.

While there are no major promotions in 2011 we have a full order book for the spring and summer seasons. We continue to have a very stable work force and do not expect any undue movements.

### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £98,839. The directors have not recommended a dividend.

### **DIRECTORS**

The directors who served the company during the year were as follows:

E D Gardner  
G T Gardner  
K J Pickering  
B J Sparks  
T J Pugh

### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information of which the group's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

# PERKINS SERVICES (FERNDOWN) LIMITED

## THE DIRECTORS' REPORT *(continued)*

YEAR ENDED 31 DECEMBER 2010

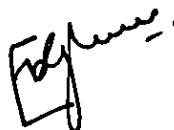
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### AUDITOR

Menzies LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Registered office  
42 Cobham Road  
Ferndown Industrial Estate  
Ferndown  
Dorset  
BH21 7QG

Signed by order of the directors



E D Gardner  
Company Secretary

Approved by the directors on

18/6/2011

# PERKINS SERVICES (FERNDOWN) LIMITED

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF PERKINS SERVICES (FERNDOWN) LIMITED

YEAR ENDED 31 DECEMBER 2010

We have audited the group and parent company financial statements ("the financial statements") of Perkins Services (Ferndown) Limited for the year ended 31 December 2010 on pages 5 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

A description of the scope of an audit of financial statements is provided on the APB's website at [www.frc.org.uk/apb/scope/private.cfm](http://www.frc.org.uk/apb/scope/private.cfm).

### OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2010 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

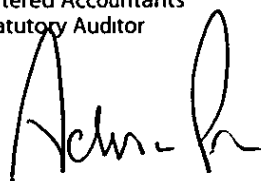
We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

Wentworth House  
4400 Parkway  
Whiteley  
Hampshire  
PO15 7FJ

18th June 2011

ADRIAN PRICE FCA (Senior  
Statutory Auditor)  
For and on behalf of  
MENZIES LLP  
Chartered Accountants  
& Statutory Auditor



# PERKINS SERVICES (FERNDOWN) LIMITED

## PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 DECEMBER 2010

	Note	2010 £	2009 £
<b>GROUP TURNOVER</b>	<b>2</b>	13,250,716	15,224,182
Cost of sales		9,722,054	11,164,368
<b>GROSS PROFIT</b>		<b>3,528,662</b>	<b>4,059,814</b>
Distribution costs		1,995,375	2,133,902
Administrative expenses		1,693,472	1,684,864
Other operating income	<b>3</b>	(353,216)	(143,382)
<b>OPERATING PROFIT</b>	<b>4</b>	<b>193,031</b>	<b>384,430</b>
Loss on disposal of fixed assets	<b>7</b>	(1,693)	–
Amounts written off investments	<b>8</b>	–	(300)
Interest payable and similar charges	<b>9</b>	56,980	97,479
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>134,358</b>	<b>286,651</b>
Tax on profit on ordinary activities	<b>10</b>	35,519	91,480
<b>PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION</b>		<b>98,839</b>	<b>195,171</b>
Extraordinary items	<b>11</b>	–	(300)
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<b>98,839</b>	<b>195,471</b>

All of the activities of the group are classed as continuing

The group has no recognised gains or losses other than the results for the year as set out above

The company has taken advantage of section 408 of the Companies Act 2006 not to publish its own Profit and Loss Account

The notes on pages 10 to 20 form part of these financial statements.

# PERKINS SERVICES (FERNDOWN) LIMITED

## GROUP BALANCE SHEET

31 DECEMBER 2010

	Note	2010 £	£	2009 £	£
<b>FIXED ASSETS</b>					
Intangible assets	12		(145,453)		(155,020)
Tangible assets	13		272,226		308,989
Investments	14		3,100		3,100
			<u>129,873</u>		<u>157,069</u>
<b>CURRENT ASSETS</b>					
Stocks	15	1,832,685		1,701,310	
Debtors	16	2,347,499		2,806,526	
Cash in hand		817		1,338	
		<u>4,181,001</u>		<u>4,509,174</u>	
<b>CREDITORS: Amounts falling due within one year</b>	17	3,104,844		3,468,111	
<b>NET CURRENT ASSETS</b>			1,076,157		1,041,063
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			1,206,030		1,198,132
<b>CREDITORS: Amounts falling due after more than one year</b>	18		254,161		339,086
<b>PROVISIONS FOR LIABILITIES</b>					
Deferred taxation	20		27,802		33,818
			<u>924,067</u>		<u>825,228</u>
<b>CAPITAL AND RESERVES</b>					
Called-up equity share capital	24		68,750		68,750
Profit and loss account	25		855,317		756,478
<b>SHAREHOLDERS' FUNDS</b>	26		<u>924,067</u>		<u>825,228</u>

These financial statements were approved by the directors and authorised for issue on  
signed on their behalf by

E D Gardner

G T Gardner

18/06/2011, and are

The notes on pages 10 to 20 form part of these financial statements.



# PERKINS SERVICES (FERNDOWN) LIMITED

## BALANCE SHEET

31 DECEMBER 2010

	Note	2010 £	£	2009 £	£
<b>FIXED ASSETS</b>					
Investments	14		1,018,750		1,018,750
<b>CURRENT ASSETS</b>					
Debtors	16	53,501		53,501	
<b>CREDITORS: Amounts falling due within one year</b>	17	<u>1,038,046</u>		<u>1,038,449</u>	
<b>NET CURRENT LIABILITIES</b>			<u>(984,545)</u>		<u>(984,948)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>34,205</u>		<u>33,802</u>
<b>CAPITAL AND RESERVES</b>					
Called-up equity share capital	24		68,750		68,750
Profit and loss account	25		<u>(34,545)</u>		<u>(34,948)</u>
<b>SHAREHOLDERS' FUNDS</b>			<u>34,205</u>		<u>33,802</u>

These financial statements were approved by the directors and authorised for issue on signed on their behalf by

  
E D Gardner

  
G T Gardner

18/06/2011, and are

Company Registration Number 4361377

The notes on pages 10 to 20 form part of these financial statements.

# PERKINS SERVICES (FERNDOWN) LIMITED

## GROUP CASH FLOW

YEAR ENDED 31 DECEMBER 2010

	2010		2009	
	£	£	£	£
<b>NET CASH INFLOW FROM OPERATING ACTIVITIES</b>		757,888		4,910
<b>RETURNS ON INVESTMENTS AND SERVICING OF FINANCE</b>				
Interest paid	(54,465)		(92,097)	
Interest element of hire purchase	(2,515)		(5,382)	
<b>NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE</b>		(56,980)		(97,479)
<b>TAXATION</b>		(87,419)		(67,152)
<b>CAPITAL EXPENDITURE</b>				
Payments to acquire tangible fixed assets	(39,431)		(23,039)	
Receipts from sale of fixed assets	(1)		3,452	
<b>NET CASH OUTFLOW FROM CAPITAL EXPENDITURE</b>		(39,432)		(19,587)
<b>ACQUISITIONS AND DISPOSALS</b>				
Disposal of investments in participating interests	-		300	
<b>NET CASH INFLOW FROM ACQUISITIONS AND DISPOSALS</b>		-		300
<b>CASH INFLOW/(OUTFLOW) BEFORE FINANCING</b>		574,057		(179,008)
<b>FINANCING</b>				
(Repayment of)/increase in bank loans	(80,000)		400,000	
Net inflow from other short-term creditors	-		2,630	
Capital element of hire purchase	(6,655)		(21,922)	
Net outflow from other long-term creditors	(8,669)		(12,132)	
<b>NET CASH (OUTFLOW)/INFLOW FROM FINANCING</b>		(95,324)		368,576
<b>INCREASE IN CASH</b>		478,733		189,568
<b>RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES</b>				
	2010		2009	
	£		£	
Operating profit	193,031		384,430	
Amortisation	(9,567)		(9,567)	
Depreciation	74,502		79,635	
Increase in stocks	(131,375)		(15,625)	
Decrease/(increase) in debtors	459,027		(8,927)	
Increase/(decrease) in creditors	172,270		(425,036)	
Net cash inflow from operating activities	757,888		4,910	

The notes on pages 10 to 20 form part of these financial statements.

# PERKINS SERVICES (FERNDOWN) LIMITED

## GROUP CASH FLOW

YEAR ENDED 31 DECEMBER 2010

### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2010		2009
	£	£	£
Increase in cash in the period	478,733		189,568
Net cash outflow from/(inflow) from bank loans	80,000		(400,000)
Net (inflow) from other short-term creditors	–		(2,630)
Cash outflow in respect of hire purchase	6,655		21,922
Net cash outflow from other long-term creditors	8,669		12,132
		574,057	(179,008)
Change in net debt		574,057	(179,008)
Net debt at 1 January 2010		(1,032,292)	(853,284)
Net debt at 31 December 2010		(458,235)	(1,032,292)

### ANALYSIS OF CHANGES IN NET DEBT

	At 1 Jan 2010 £	Cash flows £	At 31 Dec 2010 £
Net cash			
Cash in hand and at bank	1,338	(521)	817
Overdrafts	(578,494)	479,254	(99,240)
	(577,156)	478,733	(98,423)
Debt			
Debt due within 1 year	(90,476)	–	(90,476)
Debt due after 1 year	(332,019)	88,669	(243,350)
Hire purchase agreements	(32,641)	6,655	(25,986)
	(455,136)	95,324	(359,812)
Net debt	(1,032,292)	574,057	(458,235)

The notes on pages 10 to 20 form part of these financial statements.

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

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### 1. ACCOUNTING POLICIES

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the company and all group undertakings, together with the group's share of the net assets and results of associated undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over twenty years from the year of acquisition. The results of companies acquired or disposed of are included in the profit and loss account after or up to the date that control passes respectively. As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the Companies Act 2006.

#### **Turnover**

The turnover shown in the profit and loss account represents amounts receivable for goods and services provided during the year in the normal course of business, net of trade discounts, VAT and other sales and related taxes.

#### **Goodwill**

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and amortised over its useful life up to a maximum of 20 years.

Negative purchased goodwill arising on acquisitions is capitalised, classified as a liability on the Balance Sheet and released over its useful life up to a maximum of 20 years.

This length of time is presumed to be the maximum useful life of purchased goodwill because it is difficult to make projections beyond this period. Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and subsequently as and when necessary if circumstances emerge that indicate that the carrying value may not be recoverable.

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

20 years

#### **Fixed assets**

All fixed assets are initially recorded at cost.

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

10% straight line

10 - 25% straight line and 25% reducing balance

25% reducing balance

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Hire purchase agreements**

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

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### 1. ACCOUNTING POLICIES *(continued)*

#### **Finance lease agreements**

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a straight line basis, and the capital element which reduces the outstanding obligation for future instalments.

#### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### **Pension costs**

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions:

- provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### **Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### **Financial instruments**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 2 TURNOVER

The turnover and profit before tax are attributable to the all principal activities of the group

An analysis of turnover is given below

	2010 £	2009 £
United Kingdom	11,760,298	13,772,843
Overseas	1,490,418	1,451,339
	<u>13,250,716</u>	<u>15,224,182</u>

### 3. OTHER OPERATING INCOME

	2010 £	2009 £
Management charges receivable	303,440	138,000
Other operating income	49,776	5,382
	<u>353,216</u>	<u>143,382</u>

### 4. OPERATING PROFIT

Operating profit is stated after charging/(crediting)

	2010 £	2009 £
Amortisation of intangible assets	(9,567)	(9,567)
Depreciation of owned fixed assets	63,023	65,746
Depreciation of assets held under hire purchase agreements	11,479	13,889
Auditor's remuneration		
- as auditor	21,094	16,630
Operating lease costs		
- Other	293,127	331,220
Net (profit)/loss on foreign currency translation	(178)	20,850

### 5. PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year amounted to

	2010 No	2009 No
Number of distribution staff	52	44
Number of administrative staff	15	14
Number of management staff	5	5
	<u>72</u>	<u>63</u>

The aggregate payroll costs of the above were

	2010 £	2009 £
Wages and salaries	1,373,492	1,462,969
Social security costs	122,256	111,701
Other pension costs	13,300	14,154
	<u>1,509,048</u>	<u>1,588,824</u>

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 6 DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were

	2010 £	2009 £
Remuneration receivable	<u>205,793</u>	<u>201,123</u>

### 7. LOSS ON DISPOSAL OF FIXED ASSETS

	2010 £	2009 £
Loss on disposal of fixed assets	<u>(1,693)</u>	<u>-</u>

### 8. AMOUNTS WRITTEN OFF INVESTMENTS

	2010 £	2009 £
Amounts written off investments	<u>-</u>	<u>300</u>

### 9. INTEREST PAYABLE AND SIMILAR CHARGES

	2010 £	2009 £
Interest payable on bank borrowing	21,966	71,932
Finance charges	2,515	5,382
Other similar charges payable	<u>32,499</u>	<u>20,165</u>
	<u>56,980</u>	<u>97,479</u>

### 10. TAXATION ON ORDINARY ACTIVITIES

#### (a) Analysis of charge in the year

	2010 £	2009 £
Current tax		
In respect of the year		
UK Corporation tax based on the results for the year at 24 50% (2009 - --%)	41,535	87,419
(Over)/under provision in prior year	<u>-</u>	<u>6,349</u>
Total current tax	<u>41,535</u>	<u>93,768</u>
Deferred tax		
Origination and reversal of timing differences	<u>(6,016)</u>	<u>(2,288)</u>
Tax on profit on ordinary activities	<u>35,519</u>	<u>91,480</u>

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 10 TAXATION ON ORDINARY ACTIVITIES *(continued)*

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 24.50% (2009 - -%)

	2010 £	2009 £
Profit on ordinary activities before taxation	134,358	286,651
Profit on ordinary activities by rate of tax	32,918	70,229
Expenses not deductible for tax purposes	473	21,937
Capital allowances for period in excess of depreciation	8,660	(14,607)
Tax chargeable at lower rates	(2,503)	(11)
Adjustments to tax charge in respect of previous periods	-	6,349
Sundry tax adjusting items	1,987	9,871
Total current tax (note 10(a))	41,535	93,768

### 11. EXTRAORDINARY ITEMS

	2010 £	2009 £
Extraordinary income	-	(300)

### 12. INTANGIBLE FIXED ASSETS

Group	Goodwill £
<b>COST</b>	
At 1 January 2010 and 31 December 2010	(191,344)
<b>AMORTISATION</b>	
At 1 January 2010	(36,324)
Charge for the year	(9,567)
At 31 December 2010	(45,891)
<b>NET BOOK VALUE</b>	
At 31 December 2010	(145,453)
At 31 December 2009	(155,020)



# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 13 TANGIBLE FIXED ASSETS

Group	Leasehold Property £	Fixtures & Fittings £	Motor Vehicles £	Total £
<b>COST</b>				
At 1 January 2010	159,043	973,734	231,334	1,364,111
Additions	-	11,326	28,105	39,431
Disposals	-	-	(11,699)	(11,699)
<b>At 31 December 2010</b>	<b>159,043</b>	<b>985,060</b>	<b>247,740</b>	<b>1,391,843</b>
<b>DEPRECIATION</b>				
At 1 January 2010	115,110	767,233	172,779	1,055,122
Charge for the year	11,133	44,449	18,920	74,502
On disposals	-	-	(10,007)	(10,007)
<b>At 31 December 2010</b>	<b>126,243</b>	<b>811,682</b>	<b>181,692</b>	<b>1,119,617</b>
<b>NET BOOK VALUE</b>				
<b>At 31 December 2010</b>	<b>32,800</b>	<b>173,378</b>	<b>66,048</b>	<b>272,226</b>
At 31 December 2009	43,933	206,501	58,555	308,989

#### Hire purchase agreements

Included within the net book value of £272,226 is £59,387 (2009 - £60,416) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £11,479 (2009 - £13,889).

### 14. INVESTMENTS

Group	Unlisted investments £	Shares in participating interests £	Total £
<b>COST</b>			
At 1 January 2010 and 31 December 2010	100	3,000	3,100
<b>NET BOOK VALUE</b>			
At 31 December 2010 and 31 December 2009	100	3,000	3,100

Company	Group companies £
<b>COST</b>	
At 1 January 2010 and 31 December 2010	1,018,750
<b>NET BOOK VALUE</b>	
At 31 December 2010 and 31 December 2009	1,018,750

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 14. INVESTMENTS (continued)

#### Holding of more than 20%

The company holds more than 20% of the share capital of the following companies

	Country of incorporation	Holding	Proportion of voting rights and shares held	Nature of business
<b>Subsidiary undertakings</b>				
Perkins Group Services Limited	England & Wales	Ordinary	100%	Import and Distribution of toys

	Capital and reserves	Profit / (loss) for the year
Perkins Group Services Limited	£2,054,065	£88,868

Perkins Group Services Limited wholly owns a subsidiary undertaking, Pick a Toy Limited, holding 100 £1 ordinary shares in each. The subsidiary has been dormant from incorporation up to 31 December 2010.

Perkins Group Services Limited also has a trade investment at a cost of £3,000 representing 100 ordinary share in Nisa Today (Holdings) Limited.

### 15. STOCKS

	Group 2010 £	2009 £	Company 2010 £	2009 £
Finished goods	1,832,685	1,701,310	-	-

### 16. DEBTORS

	Group 2010 £	2009 £	Company 2010 £	2009 £
Trade debtors	1,957,644	2,418,691	-	-
Amounts owed by undertakings in which the company has a participating interest	-	-	53,501	53,501
Prepayments and accrued income	389,855	387,835	-	-
	<u>2,347,499</u>	<u>2,806,526</u>	<u>53,501</u>	<u>53,501</u>

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 17. CREDITORS: Amounts falling due within one year

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	179,240	658,494	164,123	134,000
Trade creditors	1,888,857	1,645,186	-	-
Amounts owed to group undertakings	100	100	404,700	427,921
Amounts owed to undertakings in which the company has a participating interest	6,059	45,561	-	-
Hire purchase agreements	15,175	25,574	-	-
Other creditors including taxation and social security				
Corporation tax	41,535	87,419	107	3,621
Other taxation and social security	52,270	256,896	-	-
Other creditors	249,564	271,343	249,564	271,343
Other loans < 1 year	10,476	10,476	-	-
Accruals and deferred income	661,568	467,062	219,552	201,564
	<u>3,104,844</u>	<u>3,468,111</u>	<u>1,038,046</u>	<u>1,038,449</u>

The group overdraft of £1,800,000 is secured by a debenture over all the assets of the group and connected companies

The overdraft is secured by a fixed and floating charge over the assets of the group and personal guarantees of £130,000 given in aggregate by the directors

The following liabilities disclosed under creditors falling due within one year are secured by the company

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	<u>245,005</u>	<u>-</u>	<u>245,005</u>	<u>-</u>

### 18. CREDITORS: Amounts falling due after more than one year

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	240,000	320,000	-	-
Hire purchase agreements	10,811	7,067	-	-
Other creditors	3,350	12,019	-	-
	<u>254,161</u>	<u>339,086</u>	<u>-</u>	<u>-</u>

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	<u>240,000</u>	<u>-</u>	<u>240,000</u>	<u>-</u>

### 19. COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Amounts payable within 1 year	15,175	25,574	15,175	-
Amounts payable between 2 to 5 years	10,811	7,067	10,811	-
	<u>25,986</u>	<u>32,641</u>	<u>25,986</u>	<u>-</u>

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 20 DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

	<b>Group</b>		<b>Company</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Provision brought forward	33,818	36,106	-	-
Decrease in provision	(6,016)	(2,288)	-	-
Provision carried forward	<u>27,802</u>	<u>33,818</u>	<u>-</u>	<u>-</u>

The group's provision for deferred taxation consists of the tax effect of timing differences in respect of

<b>Group</b>	<b>2010</b>		<b>2009</b>	
	<b>Provided</b>	<b>Unprovided</b>	<b>Provided</b>	<b>Unprovided</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Excess of taxation allowances over depreciation on fixed assets	<u>27,802</u>	<u>-</u>	<u>33,818</u>	<u>-</u>

### 21. COMMITMENTS UNDER OPERATING LEASES

At 31 December 2010 the group had annual commitments under non-cancellable operating leases as set out below

<b>Group</b>	<b>Land and buildings</b>	
	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Operating leases which expire		
Within 1 year	-	170,000
Within 2 to 5 years	<u>368,000</u>	<u>198,000</u>
	<u>368,000</u>	<u>368,000</u>

### 22 ADVANCES, CREDITS AND GUARANTEES WITH THE DIRECTORS

At the year end the company owed E D Gardner and G T Gardner £254,564 (2009 £271,343). During the year the company made repayments of £21,778 (2009 £3,452). Interest is accrued on a daily compound basis at 4%. A total of £217,852 (2009 £198,969) of interest had been accrued at the year end and all of this amount remains unpaid.

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 23. RELATED PARTY TRANSACTIONS

In the opinion of the directors' the company is controlled by E D Gardner who owns the majority of the issued share capital

The company has taken advantage of the exemption under Financial Reporting Standard 8 to exclude the disclosure of related party transactions with 100% owned group companies

At the year end Perkins Services (Ferndown) Limited was owed £53,501 (2009 £53,501) by Humatt Limited a company in which the directors have a participating interest

During the year Perkins Group Services Limited made sales to Humatt Limited of £244,844 (2009 £138,181), purchases of £245,303 (2009 £164,465) and had management charges received of £258,440 (2009 £138,000)

Perkins Group Services Limited held warehouse property on an eleven year lease from Alphabet Properties Limited, an associated company Rent of £170,000 (2009 £160,000) was paid for this in the year

During the year Perkins Group Services Limited made sales of £1,490,418 (2009 £1,451,339) and purchases of £1,859,917 (2009 £1,883,110) from Speedmax Corporation Limited, a connected company

Perkins Group Services Limited held warehouse premises on lease from J Perkins SSAS Pension Fund The rent payable for the year was £58,005 (2009 £58,005)

All the above transactions have been made on a commercial basis

At the balance sheet date the following balances were outstanding

Perkins Group Services Limited owed £59,560 (2009 £99,061) to Humatt Limited

Perkins Group Services Limited owed an amount of £10,812 (2009 £7,875) to Alphabet Properties Limited

Perkins Group Services Limited was owed an amount of £474,791 (2009 £523,085) to Speedmax Corporation Limited

Perkins Group Services Limited owed an amount of £13,824 (2009 £22,495) to J Perkins SSAS Pension Fund

### 24. SHARE CAPITAL

Allotted, called up and fully paid.

	2010 No	£	2009 No	£
68,750 Ordinary shares of £1 each	<u>68,750</u>	<u>68,750</u>	<u>68,750</u>	<u>68,750</u>

### 25. RESERVES

Group	Profit and loss account £
Balance brought forward	756,478
Profit for the year	<u>98,839</u>
Balance carried forward	<u>855,317</u>

# PERKINS SERVICES (FERNDOWN) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

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### 25. RESERVES (continued)

Company	Profit and loss account £
Balance brought forward	(34,948)
Profit for the year	403
Balance carried forward	<u>(34,545)</u>

### 26. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2010 £	2009 £
Profit for the financial year	98,839	195,471
Opening shareholders' funds	<u>825,228</u>	<u>629,757</u>
Closing shareholders' funds	<u>924,067</u>	<u>825,228</u>