Holiday Hotels Limited (Registered Number 4357078)

Annual Report and Financial Statements

For The Period Ended 30 September 2003

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# **Company Information**

#### **DIRECTORS**

| D Howell       | (appointed 3 February 2004) |
|----------------|-----------------------------|
| J Kent         | (appointed 3 February 2004) |
| J Bedlow       | (appointed 3 February 2004) |
| P Evans        | (resigned 21 November 2003) |
| C Jacobs       | (resigned 03 February 2004) |
| D Sawers       | (resigned 03 February 2004) |
| Sara Zimmerman | (resigned 7 January 2003)   |

#### **SECRETARY**

S Watkins

#### **AUDITORS**

Ernst & Young LLP 1 More London Place London SE1 2AF

#### **BANKERS**

Barclays Bank plc 50 Pail Mall PO Box 15161R London SW1A 1QA

# **SOLICITORS**

DLA 3 Noble Street London EC2V 7EE

# REGISTERED OFFICE

4 Buckingham Gate London SW1E 6JP

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## Directors' report for the period ended 30 September 2003

The directors submit their annual report and the audited financial statements of the Company for the period ended 30 September 2003.

#### **Principal activities**

The principal activity of the Company is the provision of hotel accommodation to the leisure traveller.

#### Review of the business and future developments

On 21 November 2002 Holiday Autos Group Limited, a company registered in the United Kingdom, subscribed for 49,900 A ordinary shares, being 49.9% of the issued share capital of the company. Contemporaneously, C Jacobs granted Holiday Autos Group Limited a call option over 30,100 B ordinary shares, being 30.1% of the issued share capital, of the company for £1 exercisable at any time up until 21 November 2012.

In March 2003, Holiday Autos Group Limited was acquired by lastminute.com plc. Since then lastminute.com plc has become its ultimate parent company.

The Company's loss before taxation for the period was £1,228,057 (2002: £2,330,311) The Directors recommend that no dividend be paid (2002: £nil). The retained loss has been transferred to reserves.

#### **Directors**

The directors of the Company who have served on the board during the period ended 30 September 2003 are shown below. All served on the board throughout the period unless otherwise shown.

D Howell (Appointed 3 February 2004)
J Bedlow (Appointed 3 February 2004)
C Jacobs (Resigned on 3 February 2004)
J Kent (Appointed 3 February 2004)

D Sawyers (Appointed 7 January 2003) (Resigned 03 February 2004)

S Zimmerman (Resigned 7 January 2003)
P Evans (Resigned 21 November 2003)

The directors' shareholdings in the ultimate parent undertaking, lastminute.com plc, are disclosed in the annual report of lastminute.com plc which are publicly available from the Company Secretary of lastminute.com plc.

#### **Auditors**

Ernst & Young LLP was appointed as the Company's auditors. A resolution to re-appoint Ernst & Young LLP as the Company's auditors will be put to the members at the Annual General Meeting.

By order of the Board

John Kent Director

4 Buckingham Gate

London SW1E 6JP

Date: 11th August 2004

# Statement of directors' responsibilities in respect of financial statements For the period ended 30 September 2003

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditors' report to the members of Holiday Hotels Limited

We have audited the Company's financial statements for the period ended 30 September 2003 which comprise the Profit and Loss Account, Balance Sheet and the related notes 1 to 21. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' responsibilities the Company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the Company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Independent auditors' report to the members of Holiday Hotels (continued)

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 30 September 2003 and of its loss for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP Registered Auditor

London

Date: 11<sup>th</sup> August 2004

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# Profit and loss account for the period ended 30 September 2003

|  |        | 2003                     | 2002                     |
|--|--------|--------------------------|--------------------------|
|  | Notes  | £                        | £                        |
| Turnover   | 3      | 4,633,909                | 237,722                  |
| Cost of sales  |        | (4,449,503)              | (188,354)                |
| Gross profit   |        | 184,406                  | 49,368                   |
| Selling costs net of market support<br>Administrative expenses   |        | (282,017)<br>(1,127,083) | (106,104)<br>(2,272,056) |
| Operating loss before exceptional items Exceptional Items        | 4<br>5 | (1,224,694)              | (1,374,778)<br>(954,014) |
| Operating loss   | 4      | (1,224,694)              | (2,328,792)              |
| Bank interest receivable<br>Interest payable and similar charges | 7      | 709<br>(4,072)           | (1,519)                  |
| Loss on ordinary activities before taxation                      |        | (1,228,057)              | (2,330,311)              |
| Tax on ordinary activities                                       |        |                          | <del>.</del>             |
| Loss on ordinary activities after taxation                       |        | (1,228,057)              | (2,330,311)              |
| Retained loss for the period                                     | 16     | (1,228,057)              | (2,330,311)              |

All results were derived from continuing operations.

There are no recognised gains or losses other than the loss for the period.

There is no material difference between the historical cost profit and the profit for the period shown above.

The notes on pages 7 to 15 form part of these financial statements

# Balance Sheet as at 30 September 2003

|  |  | 2003        | 2002        |
|--|--|-------------|-------------|
|  | Notes  | £           | £           |
| Fixed assets   |  |             |             |
| Tangible fixed assets                                    | 9  | 183,656     | 196,978     |
| Current assets   |  |             |             |
| Debtors  | 10   | 1,569,998   | 382,735     |
| Cash at bank and in hand                                 |  | 351,197     | 143,543     |
|  | . ,  | 1,921,195   | 526,278     |
| Creditors - amounts falling due within one               | 11   | (5,633,211) | (1,184,064) |
| year   |  | (0,000,211) | (1,101,001) |
| Net current liabilities                                  |  | (3,712,016) | (657,786)   |
| Total assets less current liabilities                    |  | (3,528,360) | (460,808)   |
| Creditors - amounts falling due after more than one year |  | (28,210)    | (1,869,501) |
| Net liabilities  |  | (3,556,570) | (2,330,309) |
|  | , and the second se |             |             |
| Capital and reserves                                     |  |             |             |
| Called up share capital                                  | 15   | 1,798       | 2           |
| Profit and loss account                                  | 16   | (3,558,368) | (2,330,311) |
| Equity shareholders' funds                               |  | (3,556,570) | (2,330,309) |

These financial statements were approved by the Board of Directors on 11<sup>th</sup> August 2004 and were signed on its behalf by:

D Howell Director

# Notes to the financial statements For the period ended 30 September 2003

#### 1 Basis of preparation

The financial statements have been prepared under the going concern concept, the historical cost convention and in accordance with applicable accounting standards.

#### 2 Accounting policies

#### (a) Going concern

The financial statements indicate that the Company has net current liabilities. The directors have prepared the financial statements on a going concern basis as the ultimate parent undertaking has indicated that the group will provide financial support to the Company, for the foreseeable future, to enable the Company to meet its debts as they fall due.

#### (b) Change of accounting reference date

The accounting reference date has been changed to 30 September 2003 and the financial statements have been prepared for the period 1 November 2002 to 30 September 2003.

#### (c) Turnover

Turnover represents amounts invoiced for hotel accommodation and is recognised in full at the date of departure.

#### (d) Foreign currency

Income and expense items denominated in foreign currencies are translated into sterling at the rate ruling on their transaction date, or where a related forward exchange contract has been entered into, at the rate specified in the forward contract.

Monetary assets and liabilities recorded in foreign currencies have been expressed in sterling at the rates of exchange ruling on 30 September 2003, or if appropriate at the related forward contract rate. The resulting exchange differences are dealt with in the profit and loss account.

#### (e) Tangible fixed assets

Tangible assets are stated at cost less accumulated depreciation. Depreciation is provided on a straight line basis on the cost of tangible assets to write down assets to their estimated residual value over their economic useful lives at the following annual rates:

| Motor vehicles        | 33% |
|-----------------------|-----|
| Fixtures and fittings | 33% |
| Computer equipment    | 33% |

# Notes to the financial statements For the period ended 30 September 2003

#### (f) Leased assets

Assets acquired under finance lease and hire purchase contracts are capitalised in the balance sheet and are depreciated over the shorter of their estimated useful economic lives and the lease term, at the same rates and methods as owned assets. The interest element of the rental obligation is charged to the profit and loss account over the period of the lease and represents a constant proportion of capital repayments outstanding.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### (g) Pension costs

The Company operates defined contribution pension arrangements for certain of its employees. Contributions are charged to the profit and loss account as they are incurred and fall due.

#### (h) Deferred taxation

Deferred tax is recognised in respect of all timing differences that originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exception:

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and the loss enacted or substantively enacted at the balance sheet date.

#### (i) Cash flow statement

Under the provision of Financial Reporting Standard No. 1 "Cash Flow Statements" (Revised 1996), the Company has not prepared a statement of cash flows because its ultimate parent undertaking, lastminute.com plc, has prepared consolidated financial statements which include the financial statements of the Company and which contain a statement of cash flows.

#### 3 Turnover

Turnover is derived from the principal activity of the Company. Turnover is not disclosed by geographical market or by destination as the Company has taken advantage of exemption in paragraph 4 SSAP 25 which exempts companies from disclosing segmental information where this information is disclosed in the accounts of the ultimate parent company.

# Notes to the financial statements For the period ended 30 September 2003

## 4 Operating Profit

Operating profit is stated after charging the following:

| Operating profit is stated after charging the following |      | 2003    | 2002    |
|---|------|---------|---------|
|   | Note | £       | £       |
| Staff costs   | 6    | 466,507 | 397,729 |
| Depreciation:   |      |         |         |
| - On owned assets                                       |      | 44,342  | 13,733  |
| - On assets held under finance leases                   |      | 41,632  | 22,708  |
| Auditors' remuneration for:                             |      |         |         |
| - Audit services  |      | 8,976   | 8,000   |

Auditors' remuneration for period ended 30 September 2003 relates to Ernst & Young LLP.

#### 5 Exceptional items

In 2002 certain costs have been shown as exceptional items because they are considered to be costs of a non-recurring nature. They represent the compensation for loss of office of former directors and exceptional one off costs relating to the set up of the new business. There are no such costs incurred in the year ended 30 September 2003. If these costs were not considered exceptional they would have been treated as administration expenses in the Profit and Loss Account.

### 6 Directors and employees

|                       | 2002<br>£ | 2002<br>£ |
|-----------------------|-----------|-----------|
| Wages and salaries    | 399,819   | 356,817   |
| Social security costs | 51,331    | 36,375    |
| Other pension costs   | 15,357    | 4,537     |
|                       | 466,507   | 397,729   |

The average number of persons employed by the Company (including directors) during the period can be split as follows:

|                | 2003<br>Number | 2002<br>Number |
|----------------|----------------|----------------|
| Administration | 8              | 9              |
| Sales          | 2              | 2              |
| Reservations   | 8              | 13             |
|                | 18             | 24             |

# Notes to the financial statements For the period ended 30 September 2003

## 6 Directors and employees (continued)

|   | 2003   | 2002   |
|---|--------|--------|
|   | £      | £      |
|   |        |        |
| Directors' emoluments (excluding pension contributions) for the period: | 32,763 | 87,037 |

These emoluments related to S Zimmerman and were borne by the Company and charged in the profit and loss account. The emoluments of the Chairman were born by Holiday Autos International Limited. No directors have any shares held under long term incentive schemes.

# 7 Interest payable and similar charges

|  | 2003  | 2002  |
|--|-------|-------|
|  | £     | £     |
| Interest paid on assets under finance leases | 4,072 | 1,519 |

#### 8 Taxation

| (a) Tax on loss on ordinary activities                      | 2003<br>£ | 2002<br>£ |
|---|-----------|-----------|
| UK Corporation tax UK Corporation tax on loss of the period | -         | -         |
| Total Current tax   | -         | -         |

#### Deferred tax

Deferred tax in respect of the company's tax losses has not been recognised as they do not meet the recognition criteria for deferred tax assets in FRS 19.

#### (b) Factors affecting the current tax charge for the period

The tax assessed for the period is lower than the standard rate of corporation tax explained below

| Loss on ordinary activities before tax                          | (1,228,057)       |
|---|-------------------|
| Loss on ordinary activities multiplied by the UK tax rate (30%) | (368,417)         |
| Effect of: Accelerated capital allowances Tax losses            | 21,445<br>346,972 |
| Current tax charge for the period                               |                   |

# Notes to the financial statements For the period ended 30 September 2003

# 8 Taxation (continued)

#### (c) Factors that may affect future tax charges

The company has significant tax losses that are available for offset against future taxable profits. These losses have not been recognised in the period as they do not satisfy the recognition criteria for deferred tax assets in FRS 19.

# 9 Tangible fixed assets

|                      | Computer<br>Hardware | Computer<br>Software | Assets held<br>under<br>finance<br>leases | Fixtures<br>and Fittings | Vehicles | Totai    |
|----------------------|----------------------|----------------------|---|--------------------------|----------|----------|
|                      | £                    | £                    | £   | £                        | £        | £        |
| Cost or valuation    |                      |                      |   |                          |          |          |
| At 1 November 2002   | 22,105               | 61,695               | 136,250                                   | 2,191                    | 11,178   | 233,419  |
| Additions            | 2,739                | 77,236               | -   | -                        |          | 79,975   |
| Disposals            | 7                    | -                    |   | <del>-</del>             | (11,178) | (11,178) |
| At 30 September 2003 | 24,844               | 138,931              | 136,250                                   | 2,191                    | -        | 302,216  |
| Depreciation         |                      |                      |   |                          |          |          |
| At 1 November 2002   | 3,593                | 9,220                | 22,708                                    | 149                      | 771      | 36,441   |
| Charge               | 7,153                | 33,508               | 41,632                                    | 597                      | 3,084    | 85,974   |
| Disposals            | <del>.</del> .       | 7                    |   | <del>-</del>             | (3,855)  | (3,855)  |
| At 30 September 2003 | 10,746               | 42,728               | 64,340                                    | 746                      |          | 118,560  |
| Net book value       |                      |                      |   |                          |          |          |
| At 30 September 2003 | 14,098               | 96,203               | 71,910                                    | 1,445                    |          | 183,656  |
| At 1 November 2002   | 18,512               | 52,475               | 113,542                                   | 2,042                    | 10,407   | 196,978  |

#### 10 Debtors

|                                | 2003<br>£ | 2002<br>£ |
|--------------------------------|-----------|-----------|
| Trade debtors                  | 807,559   | 34,135    |
| Deferred cost of sales         | 652,443   | 80,795    |
| Recoverable VAT                | 76,903    | 256,093   |
| Other debtors                  | 22,653    | -         |
| Prepayments and accrued income | 10,440    | 11,712    |
|                                | 1,569,998 | 382,735   |

# Notes to the financial statements For the period ended 30 September 2003

# 11 Creditors: Amounts falling due within one year

|   | · 2003<br>£                | 200             |
|---|----------------------------|-----------------|
|   | _                          | 201.01          |
| Trade creditors   | 1,728,839                  | 301,21          |
| Tax and social security   | 17,921                     | 24,72           |
| Accruals and deferred income  | 781,243<br>42,666          | 609,95          |
| Secured obligations under hire purchase agreements                          | •                          | 48,16<br>200,00 |
| Amounts owed to related companies   | 3,062,542                  | 200,00          |
|   | 5,633,211                  | 1,184,0         |
| Creditors: amounts falling due after more tha                               | 2003                       | 20              |
|   | £                          |                 |
| Secured obligations under hire purchase agreements                          | 28,210                     | 68,1            |
| Amounts owed to related companies   | <u>-</u>                   | 1,801,3         |
|   |                            |                 |
|   | 28,210                     | 1,869,5         |
| Provisions for liabilities and charges                                      | 28,210                     | 1,869,5         |
| Provisions for liabilities and charges                                      | 28,210                     | 1,869,50        |
| Provisions for liabilities and charges Unprovided deferred tax consists of: |                            | 1,869,50        |
|   | 2003                       | 200             |
|   |                            |                 |
|   | 2003                       | 200             |
| Unprovided deferred tax consists of:  | 2003<br>£                  | 200             |
| Unprovided deferred tax consists of:  Accelerated capital allowances        | <b>2003</b><br>£<br>15,499 | 200             |

# Notes to the financial statements For the period ended 30 September 2003

# 14 Obligations under finance leases

|   | 2003<br>- £ | 2002<br>£ |
|---|-------------|-----------|
| Gross obligations:                                |             |           |
| - Under one year                                  | 48,711      | 51,650    |
| - In the second to fifth years inclusive          | 27,245      | 73,127    |
|   | 75,956      | 124,777   |
| Less: amounts representing future finance charges | (5,080)     | (8,483)   |
|   | 70,876      | 116,294   |
| Due within one year (Note 11)                     | 42,666      | 48,167    |
| Due after more than one year (Note 12)            | 28,210      | 68,127    |
|   | 70,876      | 116,294   |

# 15 Called up share capital

|                                    | Number  | 2003<br>£ | Number | 2002<br>£ |
|------------------------------------|---------|-----------|--------|-----------|
| Authorised                         |         |           |        |           |
| Ordinary shares of £1 each         | -       | -         | 1,000  | 1,000     |
| Ordinary 'A' shares of £0.01 each  | 49,900  | 499       | -      | -         |
| Ordinary 'B' shares of £0.01 each  | 30,000  | 300       | -      | -         |
| Ordinary 'C' shares of £0.05 each  | 9,980   | 499       | -      | -         |
| Ordinary 'D' shares of £0.05 each  | 10,000  | 500       | -      | -         |
|                                    | 100,000 | 1,798     | 1,000  | 1,000     |
| Allotted, called up and fully paid |         |           |        |           |
| Ordinary shares of £1 each         | -       | -         | 2      | 2         |
| Ordinary 'A' shares of £0.01 each  | 49,900  | 499       | -      | -         |
| Ordinary 'B' shares of £0.01 each  | 30,000  | 300       | -      | -         |
| Ordinary 'C' shares of £0.05 each  | 9,980   | 499       | -      | -         |
| Ordinary 'D' shares of £0.05 each  | 10,000  | 500       |        | -         |
|                                    | 100,000 | 1,798     | 1,000  | 1,000     |

# Notes to the financial statements For the period ended 30 September 2003

#### 16 Statement of reserves

|  | Profit and loss account |
|--|-------------------------|
| At 1 November 2002   | (2,330,311)             |
| Transfer from Profit & Loss account for the period to reserves | (1,228,057)             |
| At 30 September 2003   | (3,558,368)             |

#### 17 Reconciliation of movement in shareholders' funds

|  | 2003                 | 2002             |
|--|----------------------|------------------|
|  | £                    | £                |
| Loss on ordinary activities after taxation Increase in share capital | (1,228,057)<br>1,796 | (2,330,311)<br>2 |
| Net increase in shareholders' funds                                  | (1,226,261)          | (2,330,309)      |
| Opening shareholders' funds  | (2,330,309)          | -                |
| Closing shareholders' funds  | (3,556,570)          | (2,330,309)      |

#### 18 Contingent liabilities and securitisations

At 30 September 2003 the Company has no Contingent Liabilities or Securitisations (2002: £nil).

# 19 Financial commitments

At 30 September 2003 the Company has no liabilities in regards to non-cancellable operating leases (2002; £nil).

## 20 Capital commitments

At 30 September 2003 there were no commitments contracted for but not provided (2002; £nil).

# Notes to the financial statements For the period ended 30 September 2003

#### 21 Pension

The Company operates two defined contribution schemes for its directors and senior staff. The company also makes available a stakeholder scheme for all other staff. The assets of the pension schemes are maintained separately from those of the Company and are managed by Scottish Equitable. At 30 September 2003 the Company had £1,216.89 held within accruals in respect to pension contributions paid after the year end.

# 18 Parent undertaking and controlling party

The directors regard lastminute.com plc, a company incorporated in Great Britain and registered in England and Wales, as the Company's ultimate parent undertaking. The only group into which the results of the Company are consolidated is that headed by lastminute.com plc.

Copies of the financial statements of tastminute.com plc are available from the Company Secretary at the Company's registered office:

4 Buckingham Gate London SW1E 6JP

## 19 Related party disclosures

The Company has taken advantage of the exemption in Financial Reporting Standard No. 8 from disclosure of details of related party transactions (but not balances) between entities that are part of the lastminute.com Group, on the grounds that the Company is a greater than 90% owned subsidiary which is consolidated into a Group whose financial statements are publicly available.

# 20 Parent undertaking and controlling party

The directors regard lastminute.com plc, a company incorporated in Great Britain and registered in England and Wales, as the Company's ultimate parent undertaking. The only group into which the results of the Company are consolidated is that headed by lastminute.com plc.

Copies of the financial statements of lastminute.com plc are available from the Company Secretary at the Company's registered office:

4 Buckingham Gate London SW1E 6JP

#### 21 Subsequent events

No material events have occurred since the balance sheet date that would affect the opinion or understanding of the Company's activities or financial position other than as already disclosed in these financial statements.