# ALIGN TECHNOLOGY UK LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2008

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# **COMPANY INFORMATION**

**Directors** J Mosley

G Laks

M L Roy (Appointed 13 July 2009)

Secretary J Mosley

Company number 4345895

Registered office 4th Floor

33 Cavendish Square

London W1G 0PW

**Auditors** Alliotts

Congress House

14 Lyon Road

Harrow Middlesex HA1 2EN

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## **DIRECTORS' REPORT**

## FOR THE YEAR ENDED 31 DECEMBER 2008

The directors present their report and financial statements for the year ended 31 December 2008.

#### **Principal activities**

The principal activity of the company continued to be that of dental technicians providing marketing support to the parent company in respect of the UK market.

#### **Directors**

The following directors have held office since 1 January 2008:

J Mosley

G Laks

P Dicochea

(Resigned 13 July 2009)

K D de Vries

(Resigned 7 November 2008)

M L Roy

(Appointed 13 July 2009)

#### **Auditors**

The auditors, Alliotts, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

#### Statement of directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **DIRECTORS' REPORT (CONTINUED)**

# FOR THE YEAR ENDED 31 DECEMBER 2008

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

On behalf of the board

Director

2. ANUMARIA 2004

# INDEPENDENT AUDITORS' REPORT

## TO THE SHAREHOLDERS OF ALIGN TECHNOLOGY UK LIMITED

We have audited the financial statements of Align Technology UK Limited for the year ended 31 December 2008 set out on pages 5 to 14. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF ALIGN TECHNOLOGY UK LIMITED

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

**Alliotts** 

Chartered Accountants Registered Auditor Us minus ma

Congress House 14 Lyon Road Harrow Middlesex HA1 2EN

# PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 31 DECEMBER 2008

	Notes	2008 £	2007 £
Turnover		1,295,066	1,051,556
Administrative expenses Other operating income		(1,210,669) - 	(987,544) 150
Operating profit	2	84,397	64,162
Other interest receivable and similar income	3	3,235	4,105
Profit on ordinary activities before taxation	•	87,632	68,267
Tax on profit on ordinary activities	4	(34,043)	(31,389)
Profit for the year	11	53,589	36,878

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# **BALANCE SHEET**

# AS AT 31 DECEMBER 2008

	200	08	200	)7
Notes	£	£	£	£
5		7,064		1,601
6	265,498		143,908	
	106,785		85,492	
	372,283		229,400	
7	<u>(188,835)</u>		<u>(94,078)</u>	
		183,448		135,322
		190,512		136,923
		<del></del>		
		190,512		136,923
10		2		2
11		190,510		136,921
	5 6 7	Notes £  5  6	5 7,064  6 265,498 106,785 372,283  7 (188,835)  183,448 190,512 190,512	Notes       £       £       £         5       7,064         6       265,498

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Boardyand authorised for issue on 2 MW.

**Director** 

Company Registration No. 4345895

# **CASH FLOW STATEMENT**

# FOR THE YEAR ENDED 31 DECEMBER 2008

	£	2008 £	£	2007 £
Net cash inflow/(outflow) from operating activities		56,504		(27,821)
Returns on investments and servicing of finance				
Interest received	3,235		4,105	
Net cash inflow for returns on investments and servicing of finance		3,235		4,105
Taxation		(31,389)		(18,792)
Capital expenditure Payments to acquire tangible assets	(7,057)		(1,000)	
Net cash outflow for capital expenditure		(7,057)		(1,000)
Net cash inflow/(outflow) before management of liquid resources and financing		21,293		(43,508)
Increase/(decrease) in cash in the year		21,293		(43,508)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2008

1	Reconciliation of operating profit to net operating activities	cash inflow/(outflo	w) from	2008	2007
				£	£
	Operating profit			84,397	64,162
	Depreciation of tangible assets			1,594	788
	Increase in debtors			(105,515)	(93,720)
	Increase in creditors within one year			76,028	949
	Net cash inflow/(outflow) from operating	g activities		56,504	(27,821)
2	Analysis of net funds	1 January 2008	Cash flow	Other non- cash changes	31 December 2008
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	85,492	21,293	-	106,785
	Bank deposits	-			
	Net funds	85,492	21,293	-	106,785
		, <u> </u>		<del></del>	<del></del>
3	Reconciliation of net cash flow to move	ment in net funds		2008	2007
				£	£
	Increase/(decrease) in cash in the year			21,293	(43,508)
	Movement in net funds in the year			21,293	(43,508)
	Opening net funds			85,492	129,000
	Closing net funds			106,785	85,492

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2008

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for services net of Value Added Tax.

## 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

Over 5 years on a straight line basis

Computer equipment

20 % on net book value

Fixtures, fittings & equipment

25% on net book value

#### 1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.7 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance had not been discounted.

2	Operating profit	2008 £	2007 £
	Operating profit is stated after charging:	_	-
	Depreciation of tangible assets	1,594	788
	Operating lease rentals		
	- Plant and machinery	9,557	13,287
	Auditors' remuneration	4,375	4,375
	Directors' emoluments	139,537	148,001
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

3	Investment income	2008 £	2007 £
	Bank interest	3,157	4,105
	Other interest	78	
		3,235	4,105
4	Taxation	2008	2007
	Domestic current year tax	£	£
	U.K. corporation tax	50,118	31,389
	Current tax charge	50,118	31,389
	Deferred tax		
	Deferred tax charge/credit current year	(16,075)	
		34,043	31,389
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	87,632 	68,267
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 28.00% (2007 - 30.00%)	24,537	20,480
	Effects of:		
	Non deductible expenses	24,801	7,555
	Depreciation add back	446	236
	Capital allowances	(541)	(910)
	Other tax adjustments	875 ————	4,028
		25,581	10,909
	Current tax charge	50,118	31,389

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

5	Tangible fixed assets	Land and buildings	Plant and machinery etc	Total
		£	£	£
	Cost			
	At 1 January 2008	-	6,039	6,039
	Additions	7,057	<u>-</u>	7,057
	At 31 December 2008	7,057	6,039	13,096
	Depreciation	***************************************	W. W. W. W.	
	At 1 January 2008	-	4,438	4,438
	Charge for the year	•	1,594	1,594
	At 31 December 2008		6,032	6,032
	Net book value			
	At 31 December 2008	7,057	7	7,064
	At 31 December 2007	-	1,601	1,601
6	Debtors		2008	2007
			£	£
	Amounts owed by group undertakings and un	dertakings in which the		
	company has a participating interest		196,663	130,284
	Other debtors		52,760	13,624
	Deferred tax asset (see note 8)		16,075	
			265,498	143,908

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

7	Creditors: amounts falling due within one year	2008	2007
		£	£
	Trade creditors	3,233	5,596
	Taxation and social security	59,469	38,689
	Other creditors	126,133	49,793
		188,835	94,078
8	Provisions for liabilities		
	The deferred tax asset (included in debtors, note 6) is made up as follows:		
		2008	
		£	
	Profit and loss account	(16,075)	
		-	
		2008	2007
		£	£
	Other timing differences	(16,075)	-

# 9 Pension and other post-retirement benefit commitments Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

	2008	2007
	£	£
Contributions payable by the company for the year	21,972	14,499

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

10	Share capital	2008 £	2007 £
	Authorised		
	1,000 Ordinary Shares of £1 each	1,000	1,000
	Allotted, called up and fully paid		
	2 Ordinary Shares of £1 each	2	2
11	Statement of movements on profit and loss account		
••	otatement of movements on promoting toos goodant		Profit and
			loss
			account £
	Balance at 1 January 2008		136,921
	Profit for the year		53,589
	Balance at 31 December 2008		190,510
40		9999	2007
12	Reconciliation of movements in shareholders' funds	2008 £	2007 £
		_	_
	Profit for the financial year	53,589	36,878
	Opening shareholders' funds	136,923	100,045
	Closing shareholders' funds	190,512	136,923
			<del></del>

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

#### 13 Financial commitments

At 31 December 2008 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2009:

	Land and buildings		Othe	r
	2008	2007	2008	2007
	£	£	£	£
Operating leases which expire:				
Within one year	136,800	41,964	6,373	5,258
Between two and five years		10,126	4,205	6,373
	136,800	52,090	10,578	11,631

#### 14 Control

The ultimate parent company and ultimate controlling party is Align Technology Inc which is registered in the United States of America. Copies of the financial statements can be obtained from Align Technology Inc, 881 Martin Avenue, Santa Clara, California, 95050.

## 15 Related party transactions

During the year the company made sales to Align Technology BV, an associated company, totalling £1,295,066 (2007 £1,051,556). The group company debtor at the year end was £196,663 (2007 £130,284).