Company No: 4333049

# **Development Hell Limited**

**Annual Report** 

Year ended 31 December 2006

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# **Contents of the Annual Report**

	Page
Company information	1
Report of the directors	2-3
Independent auditors' report	4
Profit and loss account	5
Balance sheet	6
Notes to the financial statements	7-13

# **Company Information**

Directors

D Hepworth J W Perkins P Strong

P Strong A Freeman

Secretary

D Joseph

Registered office

90-92 Pentonville Road

London N1 9HS

Registered number

4333049

**Auditors** 

RSM Robson Rhodes LLP Chartered Accountants

Centre City Tower

7 Hill Street Birmingham B5 4UU

# **Report of the Directors**

The directors present their report and the audited financial statements for the year ended 31 December 2006

#### Principal activities

The principal activity of the company is that of consumer magazine publishing

#### Business review and future developments

The directors are pleased with the performance of the business against a background of difficult consumer advertising market conditions throughout most of 2006. In addition, the acquisition of Mixmag in 2005 has proven a success, generating excellent returns and proving the business model for the company, that of acquiring value adding media properties which are highly regarded by their consumers and advertisers and publishing them passionately and efficiently

#### Directors

The present directors of the company are set out on page 1 All of the directors served throughout the year

Those directors serving at the end of the year had interests in the share capital of the company at 31 December 2006 as follows

	Ordinary shares of 10p each		Preference shares	of 10p each
	31 December	1 January	31 December	1 January
	2006	2006	2006	2006
	£	£	£	£
D Hepworth	5,249	5,249	-	-
J W Perkins	5,170	5,170	-	-
P Strong	1,356	1,356	1,248	1,248
A Freeman	-	-	-	-

The directors had no other disclosable interests under the Companies Act 1985 in the debentures or preference shares of the company or of any other group company

# **Report of the Directors**

#### (Continued)

#### Statement of directors' responsibilities for the financial statements

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

At the date of making this report each of the company's directors, as set out on page 1, confirm the following

- so far as each director is aware, there is no relevant information needed by the company's auditors in connection with preparing their report of which the company's auditors are unaware, and
- each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

#### **Auditors**

Stephenson Smart & Co resigned as auditors in the year and RSM Robson Rhodes LLP were appointed in their place. The auditors are willing to continue in office and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

#### Approva!

The report of the directors was approved by the Board on 20 March 2007 and signed on its behalf by

J W Perkins Director

# Independent Auditors' Report to the Shareholders of Development Hell Limited

We have audited the financial statements on pages 5 to 14 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company as at 31 December 2006 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

RSM Robson Rhodes LLP

Chartered Accountants and Registered Auditors

Birmingham, England

20 March 2007

# **Profit and Loss Account**

for the year ended 31 December 2006

	Note	2006 £	2005 £
Turnover – continuing operations Cost of sales	2	3,009,465 (2,541,238)	1,646,528 (1,242,519)
Gross profit		468,227	404,009
Distribution costs Administrative expenses		(162,011) (440,055)	(572,587)
Operating loss	3	(133,839)	(168,578)
Interest receivable and similar income Interest payable	<b>4</b> 5	4,078 (17,850)	5,236
Loss on ordinary activities before taxation		(147,611)	(163,342)
Tax on loss on ordinary activities	8	-	-
Loss for the year		(147,611)	(163,342)

There were no recognised gains or losses for the year other than those included in the profit and loss account

# **Balance Sheet**

#### at 31 December 2006

	Note	2006 £	Restated 2005 £
Fixed assets			
Intangible assets	9	1,274,378	1,351,603
Tangible assets	10	21,151	25,643
		1,295,529	1,377,246
Current assets Stock	11	16,075	
Debtors	12	491,338	413,590
Cash at bank and in hand	12	340,438	163,719
		847,851	577,309
Creditors Amounts falling due within one year	13	(824,170)	(487,734)
Net current assets		23,681	89,575
Total assets less current liabilities		1,319,210	1,466,821
Creditors Amounts falling due after more than one year	14	(170,003)	(170,003)
Net assets		1,149,207	1,296,818
Capital and reserves			
Called up share capital	15	3,322	3,322
Share premium account	16	2,628,658	2,628,658
Profit and loss account	16	(1,482,773) ———	(1,335,162)
Shareholders' funds	17	1,149,207	1,296,818

The financial statements were approved by the Board on 20 March 2007 and signed on its behalf by

David Hepworth Director

#### 31 December 2006

#### 1 ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements are prepared under the historical cost convention in accordance with the applicable UK accounting standards

#### Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### Comparative figures

Financial Reporting Standard (FRS) 25 Financial Instruments Disclosure and presentation requires a company to classify its shares as either financial liabilities or equity instruments. As a result the company's preference share capital has been reclassified as a financial liability, and included in the balance sheet as "Creditors. Amounts falling due after more than one year." Consistent with the classification of preference shares as a financial liability, the dividend paid in respect of preference shares is now included as finance cost in the profit and loss account and not as dividends paid. The impact of this reclassification is that net assets and shareholders' funds have reduced by £170,003 (2005. £170,003)

#### Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life up to a maximum of 20 years

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each assets over its expected useful life, as follows.

Office equipment, computer equipment	20% pa
Furniture, fixtures and fittings	15% pa

#### Foreign currency translations

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. All differences are taken to profit and loss account.

#### **Pensions**

The company operates a defined contribution scheme The assets of the Scheme are invested and managed independently of the finances of the company. The pension cost charge represents contributions payable in the year.

#### Stocks

Stock is valued at the lower of cost and estimated net realisable value. Cost is determined on a weighted average basis.

#### 31 December 2006

#### 2 TURNOVER

In the year to 31 December 2006, 12% (2005  $\,$  8%) of the company's turnover was to markets outside the United Kingdom

#### 3 OPERATING LOSS

3	OPERATING LOSS		
	Operating loss is arrived at after charging	2006 £	2005 £
	Depreciation of tangible assets	11,927	6,117
	Fees payable to the company's auditors for the audit of the financial statements	10,000	8,950
4.	INTEREST RECEIVABLE	2006 £	2005 £
	Bank interest Other interest	4,078	5,169 67
		4,078	5,236
5	INTEREST PAYABLE	2006 £	2005 £
	Preference share dividend	17,850	-
6	EMPLOYEES	<del></del>	
	Average monthly number of employees, including executive	ve directors 2006 No	2005 No
	Editorial	12	4
	Advertising Corporate	2 5	2 4
		19	10
	Staff costs, including directors	2006	2005
		£	£
	Wages and salaries Social security costs Pension costs	574,027 58,390 580	353,356 31,255
		632,997	384,611

#### 31 December 2006

#### 7 DIRECTORS' EMOLUMENTS

Remuneration of the company's directors	2006 £	2005 £
Emoluments Contributions to money purchase pension schemes	69,500 -	76,056 -
	69,500	76,056

In 2006 there were no directors accruing benefits under defined contribution money purchase schemes (2005 nil)

#### 8. TAXATION

On the basis of these financial statements no provision has been made for corporation tax

#### Taxation charge for the year

The taxation charge for the year is analysed below	2006 £	2005 £
	~	-
Current taxation		
United Kingdom Corporation tax	-	-
Adjustments in respect of prior years	-	-
Current taxation	-	-
Deferred taxation		
Net origination (reversal) of timing differences	-	-
Tax on profit on ordinary activities	-	-

#### 31 December 2006

#### 8 TAXATION (continued)

#### **Current tax reconciliation**

The current tax charge is lower than the standard rate of corporation tax in the UK. A reconciliation is shown below

	2006 £
Profit on ordinary activities before taxation	(147,611)
Theoretical tax at UK corporation tax rate 30% (2001 30%) Effects of	(44,283)
- other short term timing differences - creation of tax losses	1,199 34,079
<ul> <li>expenditure that is not tax deductible</li> <li>decelerated/(accelerated) capital allowances</li> </ul>	7,496 1,509 ———
Actual current taxation charge	-

#### 9 INTANGIBLE ASSETS

Goodwill £
1,351,603 3,849 ————
1,355,452
81,074
81,074
1,274,378
1,351,603

The fair value adjustment in the year relates to additional fees, relating to the acquisition, incurred in the year

# **Notes to the Financial Statements**

#### 31 December 2006

#### 10. TANGIBLE ASSETS

			Office equipment etc
	Cost or valuation At 1 January 2006 Additions		£ 41,131 7,435
	At 31 December 2006		48,566
	<b>Depreciation</b> At 1 January 2006 Charge for year		15,488 11,927
	At 31 December 2006		27,415
	Net book value At 31 December 2006		21,151
	At 31 December 2005		25,643
11.	STOCKS	2006 £	2005 £
	Raw materials	16,075	-
12	DEBTORS	2006 £	2005 £
	Trade debtors Other debtors and prepayments Other taxation and social security	170,283 280,811 40,244	203,762 203,626 6,202
		491,338	413,590

#### 31 December 2006

#### 13 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2006	2005
	£	£
Bank overdraft	8,592	-
Trade creditors	292,778	201,080
Other taxation and social security	19,297	18,428
Other creditors and accruals	485,653	268,226
Preference share dividend	17,850	· -
	<del> </del>	
	824,170	487,734
	<del> </del>	

Barclays Bank PLC hold a debenture dated 6 December 2005 over the company in respect of all monies due or to become due from the company to the bank

#### 14 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2006 £	Restated 2005 £
Preference share capital	170,003	170,003

#### Preference Shareholders' rights

Preference shareholders are entitled to a dividend paid half yearly at 9% per annum based upon par value and any premium paid on them. The shares are redeemable at the company's discretion unless the company is unable to pay the dividend on six consecutive occasions. The holder then has the right to convert the preference shares into ordinary shares.

	2006	2005
Authorized allotted and fully need	£	£
Authorised, allotted and fully paid	405	405
1,248 preference shares of 10p each	125	125
Share premium on issue of preference shares	169,878	169,878
	<del></del>	<del></del>
	170,003	170,003

### **Notes to the Financial Statements**

#### 31 December 2006

#### 15 SHARE CAPITAL

		Restated
	2006	2005
A valle a successi	£	£
Authorised	0.470	0.470
34,723 ordinary shares of 10p	3,472	3,472
Allotted, called up and fully paid		
33,223 ordinary shares of 10p	3,322	3,322

The restatement of the prior year relates to an FRS 25 adjustment as set out in note 1

On 30 January 2003 the company issued 3 EMI share option agreements for 1,200 10 pence ordinary shares which can be exercised upon the earliest of the following events at 10 pence per share

- (i) Death in Service,
- (ii) Cessation of employment through injury or disability, retirement, transfer or sale of the undertaking or at the directors' discretion,
- (III) Tenth anniversary of the agreement

#### 16 RESERVES

	Share premium account £	Profit and loss account £
At 1 January 2006 – as previously stated Premium on preference shares	2,798,536 (169,878)	(1,335,162)
Loss for the year	2,628,658	(1,335,162) (147,611)
At 31 December 2006	2,628,658	(1,482,773)

## **Notes to the Financial Statements**

#### 31 December 2006

#### 17 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2006 £	2005 £
Loss for the financial year	(147,611)	(163,342)
New share issue Adjustment re FRS 25 (note 1)	- - (147,611)	1,399,933 (170,003) ———————————————————————————————————
Opening shareholders' funds as previously stated	1,296,818	230,230
Closing shareholders' funds	1,149,207	1,296,818

#### 18. TRANSACTIONS WITH DIRECTORS

During the year £24,990 (2005 £24,966) was paid to Mrs A Hepworth, the wife of D Hepworth, as a marketing consultant. This amount was invoiced by Mrs Hepworth under normal commercial terms.

#### 19 CONTROLLING PARTY

No one individual has overall control of the company based on their shareholding as shown in the Directors' Report