U2843/3

# REGISTRAR OF COMPANIES

# **Rivals Digital Media Limited**

Report and Financial Statements

Year ended

31 August 2003





# Annual report and financial statements for the year ended 31 August 2003

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### **Directors**

Nigel Butterfield Marcus Leaver Martin Turner Nicolas Philpot Richard Pembroke Adam Winterflood

# Secretary and registered office

Clive Potterell, 141-163 Freston Road, London, W10 6TH.

# Company number

4284373

### **Auditors**

BDO Stoy Hayward, 8 Baker Street, London, W1U 3LL.

#### Report of the directors for the year ended 31 August 2003

The directors present their annual report and the audited financial statements for the year ended 31 August 2003.

### Principal activity

The principal activity is the production, publishing and distribution of sports content across digital platforms, specifically the Internet and Mobile Phones. Rivals Digital Media publishes its own online brands but also produces and distributes sports information to other businesses such as Internet Service Providers and Mobile Phone retailers and networks.

### Results and dividends and future prospects

The directors are satisfied with the result for the year ended 31 August 2003, which is in line with expectations. The loss for the year was £1,121,036 (2002 - £1,688,489).

The directors do not recommend the payment of a dividend.

#### Directors and directors' interests

The directors who held office during the year are detailed below together with their interests in the ordinary shares of the company at 31 August 2003.

|                   | Ordinary 'A' shares |       |
|-------------------|---------------------|-------|
|                   | 2003                | 2002  |
| Nigel Butterfield | _                   | _     |
| Marcus Leaver     | -                   | -     |
| Martin Turner     | <del>-</del>        | _     |
| Nicolas Philpot   | -                   | -     |
| Richard Pembroke  | 6,000               | 6,000 |
| Adam Winterflood  | 3,000               | 3,000 |

None of the other directors who held office at the end of the financial year had any disclosable beneficial interest in the shares of the company.

### Report of the directors for the year ended 31 August 2003 (Continued)

### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

On behalf of the Board

Adam Winterflood

Director

Date 16 October 2003

### Report of the independent auditors

### To the shareholders of Rivals Digital Media Limited

We have audited the financial statements of Rivals Digital Media Limited for the year ended 31 August 2003 on pages 5 to 20 which have been prepared under the accounting policies set out on pages 10 and 11.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the group has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Report of the independent auditors (Continued)

# Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the group and the company as at 31 August 2003 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

Chartered Accountants and Registered Auditors London

16 October 2003

# Consolidated profit and loss account for the year ended 31 August 2003

|   | Note | Year ended<br>31 August<br>2003<br>£ | Period ended<br>31 August<br>2002<br>£ |
|---|------|--------------------------------------|--|
| Turnover  | 1    | 3,704,980                            | 2,329,415                              |
| Cost of sales   |      | (833,656)                            | (539,209)                              |
| Gross profit  |      | 2,871,324                            | 1,790,206                              |
| Administrative expenses   |      | (3,980,879)                          | (3,491,145)                            |
| Operating loss  | 3    | (1,109,555)                          | (1,700,939)                            |
| Net interest (payable)/receivable   | 4    | (11,481)                             | 12,450                                 |
| Loss on ordinary activities before and after taxation and retained for the period |      | (1,121,036)                          | (1,688,489)                            |

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account. The loss for the year represents the movement in shareholders' funds.

RIVALS DIGITAL MEDIA LIMITED

Consolidated reconciliation of movements in shareholders' funds for the year ended 31 August 2003

| Ordinary<br>share<br>capital<br>£ | Share<br>premium<br>account<br>£      | Profit<br>and loss<br>account<br>£  | Total<br>£   |
|-----------------------------------|---------------------------------------|---|--|
|                                   |                                       |   |  |
| 920                               | 2,811,728                             | (1,688,489)   | 1,124,159  |
| <u>-</u>                          |                                       | (1,121,036)   | (1,121,036)  |
| 920                               | 2,811,728                             | (2,809,525)   | 3,123  |
|                                   |                                       |   |  |
| 920                               | 2,811,728                             | (1,728,070)   | 1,084,578  |
| -                                 | -                                     | (743,035)   | (743,035)  |
| 920                               | 2,811,728                             | (2,471,105)   | 341,543  |
|                                   | share capital £  920   920  920   920 | share capital £         premium account £           920         2,811,728           -         -           920         2,811,728           -         -           920         2,811,728           -         - | share capital execute         premium account account feet         and loss account feet           920         2,811,728         (1,688,489)           -         -         (1,121,036)           920         2,811,728         (2,809,525)           -         -         (1,728,070)           -         -         (743,035) |

# Consolidated balance sheet at 31 August 2003

|   | Note | 2003<br>£ | 2003<br>£   | 2002<br>£ | 2002<br>£   |
|---|------|-----------|-------------|-----------|-------------|
| Fixed assets                                      |      |           |             |           |             |
| Intangible fixed assets                           | 6    |           | (15,204)    |           | (16,099)    |
| Tangible fixed assets                             | 7    |           | 100,808     |           | 755,975     |
|   |      |           | 85,604      |           | 739,876     |
| Current assets                                    |      |           |             |           |             |
| Stock   | 9    | 37,860    |             | 62,131    |             |
| Debtors   | 10   | 731,893   |             | 853,552   |             |
| Cash at bank and in hand                          |      | 111,783   |             | 250,776   |             |
|   |      | 881,536   |             | 1,166,459 |             |
| Creditors: amounts falling due<br>within one year | 11   | 640,049   |             | 782,176   |             |
| Net current assets                                |      |           | 241,487     |           | 384,283     |
| Total assets less current liabilities             |      |           | 327,091     |           | 1,124,159   |
| Creditors: amounts falling due                    |      |           |             |           |             |
| after one year Amounts due to related undertaking |      |           | 323,968     |           | -           |
| Net assets  |      |           | 3,123       |           | 1,124,159   |
| Capital and reserves                              |      |           |             |           |             |
| Called up share capital                           | 15   |           | 920         |           | 920         |
| Share premium account                             | ~~   |           | 2,811,728   |           | 2,811,728   |
| Profit and loss account                           |      |           | (2,809,525) |           | (1,688,489) |
| Equity shareholders' funds                        |      |           | 3,123       |           | 1,124,159   |
|   |      |           |             |           |             |

The financial statements were approved by the Board on, 16 October 2003

Adam Winterflood Director

# Company balance sheet at 31 August 2003

|                                       | Note | 2003<br>€   | 2003<br>£   | 2002<br>£ | 2002<br>£                               |
|---------------------------------------|------|-------------|-------------|-----------|---|
| Fixed assets                          |      |             |             |           |   |
| Tangible fixed assets                 | 7    |             | 71,962      |           | 740,703                                 |
| Investments                           | 8    |             | 350,483     |           | ~                                       |
|                                       |      |             | 422,445     |           | 740,703                                 |
| Current assets                        |      |             |             |           |   |
| Stock                                 | 9    | 37,069      |             | 39,020    |   |
| Debtors                               | 10   | 644,481     |             | 783,592   |   |
| Cash at bank and in hand              |      | 105,340     |             | 230,160   |   |
|                                       |      | 786,890     |             | 1,052,772 |   |
| Creditors: amounts falling due        |      | , , , , , , |             | -,,       |   |
| within one year                       | 11   | 543,824     |             | 708,897   |   |
| Net current assets                    |      |             | 243,066     |           | 343,875                                 |
| Total assets less current liabilities |      |             | 665,511     |           | 1,084,578                               |
| Creditors: amounts falling due        |      |             |             |           |   |
| Amounts due to related undertaking    |      |             | 323,968     |           |   |
|                                       |      |             | 341,543     |           | 1,084,578                               |
|                                       |      |             |             |           | - 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10 |
| Capital and reserves                  |      |             |             |           |   |
| Called up share capital               | 15   |             | 920         |           | 920                                     |
| Share premium account                 |      |             | 2,811,728   |           | 2,811,728                               |
| Profit and loss account               |      |             | (2,471,105) |           | (1,728,070)                             |
| Shareholders' funds - equity          |      |             | 341,543     |           | 1,084,578                               |
| • •                                   |      | Λ           |             |           |   |

The financial statements were approved by the Board on 16 October 2016

Adam Winterflood

Director

# Consolidated cash flow statement for the year ended 31 August 2003

|   | Note | Year ended<br>31 August<br>2003<br>£ | Year ended<br>31 August<br>2003<br>£ | Period ended<br>31 August<br>2002<br>£ | Period ended<br>31 August<br>2002<br>£ |
|---|------|--------------------------------------|--------------------------------------|--|--|
| Net cash outflow from operating activities  | 12   |                                      | (406,802)                            |  | (1,112,543)                            |
| Returns on investments<br>and servicing of finance<br>Net interest (paid)/received                            |      | (11,481)                             |                                      | 12,451                                 |  |
| Net cash (outflow)/inflow from returns on investment and servicing of finance                                 |      |                                      | (11,481)                             |  | 12,451                                 |
| Capital expenditure and financial investment  Purchase of tangible fixed assets Sale of tangible fixed assets |      | (44,678)<br>-                        |                                      | (12,098)<br>2,350                      |  |
| Net cash outflow from capital expenditure and financial investment  |      |                                      | (44,678)                             |  | (9,748)                                |
| Acquisitions and disposals  Cash acquired with subsidiaries   |      | <del>-</del>                         |                                      | 20,616                                 |  |
| Net cash inflow from acquisitions and disposals   |      |                                      |                                      |  | 20,616                                 |
| Cash outflow before financing   |      |                                      | (462,961)                            |  | (1,089,224)                            |
| Financing Issue of share capital New loans  |      | 323,968                              |                                      | 1,340,000                              |  |
| Cash inflow from financing  |      |                                      | 323,968                              |  | 1,340,000                              |
| (Decrease)/increase in cash in the year   | 13   |                                      | (138,993)                            | •                                      | 250,776                                |

### Notes forming part of the financial statements for the year ended 31 August 2003

# 1 Accounting policies

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards. No company profit and loss account is presented for Rivals Digital Media Limited, as provided by Section 230 of the Companies Act 1985. The company's loss for the financial year determined in accordance with the Act was £743,035.

Basis of consolidation

The group financial statements consolidate the financial statements of 365 Digital Publishing (Pty) Limited, a wholly owned subsidiary undertaking. The consolidated financial statements are based on financial statements that are coterminous with those of the parent company. The results of subsidiaries acquired are consolidated for the period from the date on which control passed. Acquisitions are accounted for under the acquisition method.

Revenue recognition

Revenues from advertising and sponsorship campaigns are recognised in the profit and loss account over the expected life of the campaign.

Intangible assets - goodwill

Goodwill arising on the acquisition of subsidiary undertakings and businesses, representing any excess or deficit of the fair value of the consideration given over or under the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life, which is 20 years. Provision is made for any impairment.

**Taxation** 

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that the recognition of deferred tax assets is limited to the extent that the company anticipates to make sufficient taxable profits in the future to absorb the reversal of the underlying timing differences.

Deferred tax balances are not discounted.

Turnover

Turnover represents sales to external customers within the United Kingdom at invoiced amounts less value added tax.

Tangible fixed assets

Depreciation is provided on a straight line basis in order to write off the cost of tangible fixed assets over their estimated useful lives. The rates of depreciation are as follows:

Computer equipment and software

331/3% per annum

Fixtures and fittings

20% per annum

### Notes forming part of the financial statements for the year ended 31 August 2003 (Continued)

# 1 Accounting policies (Continued)

Foreign currency

Foreign currency transactions of individual companies are translated at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rate of exchange ruling at the balance sheet date. Any differences are taken to the profit and loss account.

The results of overseas operations are translated at the average rates of exchange during the year and the balance sheet translated into sterling at the rate of exchange ruling on the balance sheet date. Exchange differences which arise from translation of the opening net assets and results of foreign subsidiary undertakings are taken to reserves.

All other differences are taken to the profit and loss account with the exception of differences on foreign currency borrowings used to finance or provide a hedge against foreign equity investments, which are taken directly to reserves to the extent of the exchange difference arising on the net investment in these enterprises. Tax charges or credits that are directly and solely attributable to such exchange differences are also taken to reserves.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Operating leases

Leases are classified as operating leases in line with SSAP 21 'Accounting for leases and hire purchase contracts'. Annual rentals are charged to the profit and loss account on a straight line basis over the term of the lease.

Valuation of investments

Investments held as fixed assets are stated at cost less any provision for impairment.

# 2 Directors and employees

| Year ended 31 August 2003               | Period ended<br>31 August<br>2002<br>£ |
|---|--|
| Directors' aggregate emoluments 165,000 | 110,000                                |
|   |  |

The aggregate emoluments of the highest paid director were £85,000 (2002 - £56,667). No contributions were made to a pension scheme. Messrs N Butterfield and M Leaver received remuneration from Chrysalis Group PLC, Messrs N Philpot and M Turner received remuneration from Eckoh Technologies (UK) Limited, Chrysalis Group PLC and Eckoh Technologies (UK) Limited each own 40% of the share capital of the company, the remuneration of those directors is disclosed in the financial statements of each company.

| 2 | Directors and employees (Continued)   | 31 August                           | Period ended<br>31 August                         |
|---|---|-------------------------------------|---|
|   | Average number of employees in the year:  | 2003<br>Number                      | 2002<br>Number                                    |
|   | Directors Direct labour, technical and related services Administration Sales and distribution   | 6<br>15<br>2<br>8                   | 6<br>21<br>3<br>8                                 |
|   |   | 31                                  | 38  |
|   | Staff costs incurred during the period in respect of these employees:   | £                                   | £   |
|   | Wages and salaries<br>Social security costs   | 1,020,516<br>108,965                | 1,236,634<br>126,522                              |
|   |   | 1,129,481                           | 1,363,156   |
| 3 | Operating loss  | 31 August 2003                      | Period ended<br>31 August<br>2002                 |
|   | Loss on ordinary activities before taxation is stated after charging/(crediting):   | £                                   | £   |
|   | Auditors' remuneration Depreciation of tangible fixed assets Amortisation of intangible fixed assets Operating leases - property Profit on sale of fixed assets | 7,000<br>699,845<br>(895)<br>72,000 | 5,000<br>424,847<br>(40,375)<br>48,000<br>(2,350) |

### Notes forming part of the financial statements for the year ended 31 August 2003 (Continued)

| 4 | Net interest (payable)/receivable | Year ended<br>31 August<br>2003<br>£ | Period ended<br>31 August<br>2002<br>£ |
|---|-----------------------------------|--------------------------------------|--|
|   | Bank interest                     | (11,481)                             | 12,450                                 |

# 5 Taxation on profit from ordinary activities

There is no tax charge for the year (2002 - £Nil) due to losses arising.

The tax assessed for the period is different from the standard rate of corporation tax in the UK. The differences are explained below:

|   | Year ended<br>31 August<br>2003<br>£ | Period ended<br>31 August<br>2002<br>£ |
|---|--------------------------------------|--|
| Loss on ordinary activities before tax  | (1,121,036)                          | (1,688,488)                            |
| Loss on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 -30%)                                      | (336,311)                            | (506,546)                              |
| Effects of: Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation Losses created in period | 22,749<br>164,342<br>149,220         | 11,606<br>(144,754)<br>639,694         |
| Current tax credit for period   |                                      |  |

No provision for corporation tax is required in respect of the year ended 31 August 2003. Estimated tax losses are subject to the agreement of the current and prior years' corporation tax computations with the Inland Revenue.

During the period, the company adopted Financial Reporting Standard 19 'Deferred Tax'. It is expected that the tax losses available to the company to carry forward will not be utilised in the near future. Accordingly, a deferred tax asset has not been recognised. No prior year adjustment is required following adoption of FRS 19.

| 6 | Intangible fixed assets                              | Negative<br>goodwill on<br>consolidation<br>£ |
|---|--|---|
|   | Cost At beginning and end of the year                | (56,474)                                      |
|   | Amortisation At 1 September 2002 Charge for the year | 40,375<br>895                                 |
|   | At 31 August 2003                                    | 41,270  |
|   | Net book value<br>At 31 August 2003                  | (15,204)                                      |
|   | At 31 August 2002                                    | (16,099)                                      |

| angible fixed assets             | <b>a</b>          | T               |                     |
|----------------------------------|-------------------|-----------------|---------------------|
| roup                             | Computers<br>and  | Fixtures<br>and |                     |
| ,                                | software          | fittings        | Total               |
|                                  | £                 | £               | £                   |
| Cost                             | 062 622           | 259 100         | 1 220 922           |
| At 1 September 2002<br>Additions | 962,632<br>44,678 | 258,190         | 1,220,822<br>44,678 |
| Additions                        |                   |                 |                     |
| At 31 August 2003                | 1,007,310         | 258,190         | 1,265,500           |
| Accumulated depreciation         |                   | ,               |                     |
| At 1 September 2002              | 401,259           | 63,588          | 464,847             |
| Charge for the period            | 538,351           | 161,494         | 699,845             |
| At 31 August 2003                | 939,610           | 225,082         | 1,164,692           |
| Net book value                   |                   |                 |                     |
| At 31 August 2003                | 67,700            | 33,108          | 100,808             |
|                                  |                   |                 |                     |
| At 31 August 2002                | 561,373           | 194,602         | 755,975             |
| ompany                           |                   |                 |                     |
| Cost                             |                   | -               |                     |
| At 1 September 2002              | 939,394           | 258,190         | 1,197,584           |
| Additions                        | 27,507            |                 | 27,507              |
| At 31 August 2003                | 966,901           | 258,190         | 1,225,091           |
| Accumulated depreciation         |                   |                 | 72.547              |
| At 1 September 2002              | 393,293           | 63,588          | 456,881             |
| Charge for the period            | 534,754           | 161,494         | 696,248             |
| At 31 August 2003                | 928,047           | 225,082         | 1,153,129           |
| Net book value                   |                   |                 |                     |
| At 31 August 2003                | 38,854            | 33,108          | 71,962              |
| At 31 August 2002                | 546,101           | 194,602         | 740,703             |

Notes forming part of the financial statements for the year ended 31 August 2003 (Continued)

| 8 | Investments               | Investment<br>£ | Loan<br>£ | Total<br>£ |
|---|---------------------------|-----------------|-----------|------------|
|   | Cost<br>At 31 August 2003 | 17              | 350,466   | 350,483    |
|   |                           |                 |           |            |

The company holds 100% of the issued share capital of 365 Digital Publishing (Pty) Limited, a company incorporated in South Africa. Ownership of this company became effective on 16 September 2001. The principal activity of this subsidiary undertaking is that of providing IT, editorial and accounting services to the London office of Rivals Digital Media Limited.

### 9 Stock

| y  | Stock  | 2003<br>Group<br>£ | 2002<br>Group<br>£ | 2003<br>Company<br>£ | 2002<br>Company<br>£ |
|----|--|--------------------|--------------------|----------------------|----------------------|
|    | Finished goods                               | 37,860             | 62,131             | 37,069               | 39,020               |
| 10 | Debtors                                      | 2003<br>Group<br>£ | 2002<br>Group<br>£ | 2003<br>Company<br>£ | 2002<br>Company<br>£ |
|    | Trade debtors Prepayments and accrued income | 306,476<br>425,417 | 394,781<br>458,771 | 238,404 406,077      | 324,819<br>458,773   |
|    |  | 731,893            | 853,552            | 644,481              | 783,592              |

All amounts fall due within one year.

| 11 | Creditors: amounts falling due within one    | e year           |                |                                |                               |
|----|--|------------------|----------------|--------------------------------|-------------------------------|
|    |  | 2003             | 2002           | 2003                           | 2002                          |
|    | •  | Group            | Group          | Company                        | Company                       |
|    |  | £                | £              | £                              | £                             |
|    | Trade creditors                              | 317,005          | 427,138        | 279,241                        | 363,614                       |
|    | Other taxation and social security           | 154,551          | 144,377        | 154,551                        | 144,377                       |
|    | Accruals and deferred income                 | 168,493          | 210,661        | 110,032                        | 200,906                       |
|    |  | <del></del>      |                |                                |                               |
|    |  | 640,049          | 782,176        | 543,824                        | 708,897                       |
|    |  |                  |                | <del>;</del>                   |                               |
| 12 | Reconciliation of operating loss to net case | h inflow from oj | perating activ |                                | Period ended 31 August 2002 £ |
|    |  |                  |                | <i>3.</i>                      | æ.                            |
|    | Operating loss                               |                  |                | (1,109,555)                    | (1,700,939)                   |
|    | Depreciation and amortisation charges        |                  | 4              | 698,950                        | 424,472                       |
|    | Profit on sale of fixed assets               |                  |                | -                              | (2,350)                       |
|    | Decrease/(increase) in stocks                |                  |                | 24,271                         | (62,131)                      |
|    | Decrease/(increase) in debtors               |                  |                | 121,659                        | (668,453)                     |
|    | (Decrease)/increase in creditors             |                  |                | (142,127)                      | 896,858                       |
|    | Net cash outflow from operating activities   | 8                |                | (406,802)                      | (1,112,543)                   |
| 13 | Reconciliation of net cash flow to moveme    | ent in net debt  |                | <b>X</b> / <b>3</b> - <b>1</b> | Manife described              |
|    |  |                  |                |                                | Period ended                  |
|    |  |                  |                | 31 August 2003                 | 31 August<br>2002             |
|    |  |                  |                |                                |                               |
|    |  |                  |                | £                              | £                             |
|    | (Decrease)/increase in cash in the year      |                  |                | (138,993)                      | 250,776                       |
|    | Cash inflow from new loans                   |                  |                | (323,968)                      | 230,770                       |
|    | Cash inflow from new loans                   |                  |                |                                |                               |
|    | Increase in net debt                         |                  |                | (462,961)                      | 250,776                       |
|    | Opening net debt                             |                  |                | 250,776                        | -                             |
|    | Closing net debt                             |                  |                | (212,185)                      | 250,776                       |

| 14 | Analysis of net debt   |                                |                        |                                    |
|----|--|--------------------------------|------------------------|------------------------------------|
|    |  | At<br>1 September<br>2002<br>£ | Cash flow<br>£         | At<br>31 August<br>2003<br>£       |
|    | Cash at bank<br>New loans due after one year   | 250,776                        | (138,993)<br>(323,968) | 111,783<br>(323,968)               |
|    |  | 250,776                        | (462,961)              | (212,185)                          |
| 15 | Called up share capital  |                                | 2003<br>£              | 2002<br>£                          |
|    | Authorised 20,000 ordinary 'A' shares of 1p each 80,000 ordinary 'B' shares of 1p each |                                | 200<br>800             | 200<br>800                         |
|    | Allotted, called up and fully paid   | ,                              | 1,000                  | 1,000                              |
|    | 12,000 ordinary 'A' shares of 1p each 80,000 ordinary 'B' shares of 1p each            |                                | 120<br>800             | 120<br>800                         |
|    |  |                                | 920                    | 920                                |
| 16 | Reserves   |                                | Share<br>premium<br>£  | Profit<br>and loss<br>account<br>£ |
|    | Group  |                                |                        |                                    |
|    | Reserves brought forward Loss for the period   |                                | 2,811,728              | (1,688,489)<br>(1,121,036)         |
|    | Reserves carried forward   |                                | 2,811,728              | (2,809,525)                        |

### Notes forming part of the financial statements for the year ended 31 August 2003 (Continued)

| 16 Reserves (Continued)                         | Share<br>premium<br>£ | Profit<br>and loss<br>account<br>£ |
|---|-----------------------|------------------------------------|
| Company   |                       |                                    |
| Reserves brought forward<br>Loss for the period | 2,811,728             | (1,728,070)<br>(743,035)           |
| Reserves carried forward                        | 2,811,728             | (2,471,105)                        |

# 17 Commitments under operating leases

The group has annual commitments under non-cancellable operating leases as set out below:

|                      | 2003<br>Land and<br>buildings<br>£ | 2002<br>Land and<br>buildings<br>£ |
|----------------------|------------------------------------|------------------------------------|
| In two to five years | 72,000                             | 72,000                             |
|                      |                                    |                                    |

# 18 Controlling parties

At the year end Chrysalis Group PLC owned 40% of the share capital. Chrysalis Group PLC is a company registered in England and Wales. Copies of the financial statements of Chrysalis Group PLC are available from its registered office at The Chrysalis Building, Bramley Road, London, W10 6SP.

At the year end Eckoh Technologies (UK) Limited owned 40% of the share capital. Eckoh Technologies (UK) Limited is a company registered in England and Wales. Copies of the financial statements of Eckoh Technologies (UK) Limited are available from its registered office at Telford House, Corner Hall, Hemel Hempstead, HP3 9HN.

Notes forming part of the financial statements for the year ended 31 August 2003 (Continued)

# 19 Related party transactions

The company has taken advantage of the exemption conferred by Financial Reporting Standard 8 'Related Party Disclosures' not to disclose transactions with its subsidiary on the grounds that at least 90% of the voting rights are held by the company.

During the year the company drew down £323,968 on a loan facility available from Chrysalis Group PLC. The maximum amount available under this facility is £670,000. No repayments of these drawn down amounts have been repaid.