Directors' report and financial statements

for the year ended 31 December 2012 Registered number 04265132

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Directors' report

The directors present their report and the financial statements for the year ended 31 December 2012

Principal activity

The principal activity of the company is the leasing of motor vehicles

Results and dividends

The profit for the year, after taxation, amounted to £497,000 (2011 £939,000)

The directors do not recommend the payment of a dividend (2011 £nil)

Directors

The directors who served during the year and up to the date of the directors' report were

H A T Fitzpatrick J M Jenkins (resigned 15 March 2013) D M Millard G Killeen

Political and charitable contributions

The company made no political or charitable donations or incurred any political expenditure during the year

Provision of information to auditors

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

Auditors

Under section 487 of the Companies Act 2006, KPMG Audit Plc will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier

This report was approved by the board on 114 MAY 202 and signed on its behalf

Director

H FITZPATRICK

Old Hall Road Sale Cheshire M33 2GZ

Directors' responsibilities statement for the year ended 31 December 2012

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period in preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
 disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report to the members of GE Commercial Finance Fleet Products Ltd

We have audited the financial statements of GE Commercial Finance Fleet Products Ltd for the year ended 31 December 2012, which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report to the members of GE Commercial Finance Fleet Products Ltd

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Nicholas Edmonds (senior statutory auditor)

for and on behalf of **KPMG Audit Plc**

Statutory Auditors Chartered Accountants

100, Temple Street Bristol BS1 6AG Date

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Profit and loss account for the year ended 31 December 2012

| | Note | 2012 £000 | 2011 £000 |
|---|------|--------------|--------------|
| Turnover | 2 | 2,510 | 3,614 |
| Cost of sales | 2 | (1,558) | (2,276) |
| Gross profit | | 952 | 1,338 |
| Administrative expenses | | (950) | (436) |
| Other operating income | | 219 | 136 |
| Operating profit | 3 | 221 | 1,038 |
| Interest receivable and similar income | 6 | 49 | 4 |
| Interest payable and similar charges | 7 | (38) | (41) |
| Profit on ordinary activities before taxation | | 232 | 1,001 |
| Tax on profit on ordinary activities | 8 | 265 | (62) |
| Profit for the financial year | 13 | 497 | 939 |

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the profit and loss account

The notes on pages 7 to 13 form part of these financial statements

GE Commercial Finance Fleet Products Ltd Registered number 04265132

Balance sheet as at 31 December 2012

| | Note | £000 | 2012 £000 | 9000 | 2011 £000 |
|---|------|--------------|--------------|----------|--------------|
| Fixed assets | | | | | |
| Tangible assets | 9 | | 3,226 | | 4,838 |
| Current assets | | | | | |
| Debtors | 10 | 24,002 | | 23,507 | |
| Creditors amounts falling due within one year | 11 | (24,255) | | (25,869) | |
| Net current liabilities | • | | (253) | | (2,362) |
| Net assets | | _ | 2,973 | _ | 2,476 |
| Capital and reserves | | - | | | |
| Called up share capital | 12 | | - | | - |
| Profit and loss account | 13 | _ | 2,973 | _ | 2,476 |
| Shareholders' funds | 14 | _ | 2,973 | | 2,476 |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

14 MAY 2013.

Notes to the financial statements

Accounting policies

11 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

On the basis of their assessment of the company's financial position and resources, the directors believe that the company is well placed to manage its business risks. Therefore the company's directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

12 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS $\bf 1$

13 Turnover

Turnover represents amounts receivable on an accrual basis in respect of lease rentals from operating leases and service fees in respect of the lease vehicles funded by third parties. This excludes VAT and trade discounts. The income recognition policies have been selected to best represent the substance of the relevant transactions.

All turnover arose in United Kingdom

14 Residual values

Residual value exposure occurs due to the uncertain nature of the value of an asset at the end of an agreement Throughout the life of an asset its residual value will fluctuate because of the uncertainty of the future market and technological changes or product enhancements as well as general economic conditions. Residual values are set at the commencement of the lease based upon management's expectations of future values. During the course of the lease residual values are reviewed on an annual basis so as to identify any impairment provision required. This monitoring takes account of the company's past history for residual values, current values and projections of the likely future market for each group of assets.

Any permanent impairment in the residual value of an asset is identified within such reviews and charged to the profit and loss account

Notes to the financial statements

1 Accounting policies (continued)

15 Taxation

Taxation for the year is based on the profit for the year

Full provision is made for deferred tax liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

16 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the profit and loss account

17 Transactions with related parties

The company, as a wholly owned subsidiary undertaking of General Electric Company, has taken advantage of an exemption contained in FRS 8, "Related Party Disclosures", in preparing its financial statements This exemption allows the company not to disclose details of transactions with other group companies or investees of the group qualifying as related parties, as the consolidated financial statements of General Electric Company, in which the company is included, are publicly available

18 Operating leases

Where the company leases out equipment for less than its expected useful life or does not transfer substantially all of the risks and rewards of ownership, the lease is accounted for as an operating lease Rental income is taken to the profit and loss account on a straight-line basis over the period of the lease. The cost of equipment is recorded as a fixed asset and depreciated on a straight-line basis over the life of the lease to the estimated residual value.

Notes to the financial statements

2 Turnover

All turnover arose within the United Kingdom

| | 2012 £000 | 2011 £000 |
|---|---------------------------|---------------------------|
| Aggregate operating lease rentals Service fees | 2,162 348 | 3,234 380 |
| Turnover Operating lease capital repayments Other cost of sales | 2,510 (1,296) (262) | 3,614 (1,824) (452) |
| Gross profit | 952 | 1,338 |
| 3 Operating profit | | |
| The operating profit is stated after charging/(crediting) | | |
| | 2012 £000 | 2011 £000 |
| Depreciation of tangible fixed assets - owned by the company Profit on sale of tangible fixed assets Difference on foreign exchange | 1,296 (230) 17 | 1,824 (130) (1) |
| 4 Auditors' remuneration | | |
| | 2012 £000 | 2011 £000 |
| Fees payable to the company's auditor and its associates for the audit of the company's annual accounts | - | 8 |

Audit fees of £8,000 (2011 Enil) paid to the auditors for their services was borne by a fellow group undertaking

5 Staff costs

The company has no employees other than the directors, who did not receive any remuneration (2011 Enil)

Notes to the financial statements

6 Interest receivable and similar income

| | 2012 £000 | 2011 £000 |
|--|--|---|
| On loans to group undertakings | | 2 |
| | - | 2 |
| | | |
| | 49 | 4 |
| | | |
| Interest payable and similar charges | | |
| | 2012 | 2011 |
| | 0003 | £000 |
| On loans from group undertakings | 38 | 41 |
| | | |
| Taxation | | |
| | 2012 | 2011 |
| | £000 | £000 |
| Analysis of tax (credit)/charge in the year | | |
| UK corporation tax charge on profit for the year | - | 265 |
| Adjustments in respect of prior periods | (265) | (203) |
| Tax on profit on ordinary activities | (265) | 62 |
| | On loans from group undertakings Taxation Analysis of tax (credit)/charge in the year UK corporation tax charge on profit for the year Adjustments in respect of prior periods | On loans to group undertakings Other interest receivable Interest payable and similar charges Interest payable and similar charges 2012 £000 On loans from group undertakings Taxation 2012 £000 Analysis of tax (creditl/charge in the year UK corporation tax charge on profit for the year Adjustments in respect of prior periods (265) |

Factors affecting current tax (credit)/charge for the year

The current tax assessed for the year is lower than (2011 lower than) the standard rate of corporation tax in the UK of 24.5% (2011 26.5%) The differences are explained below

| | 2012 £000 | 2011 £000 |
|--|--------------|--------------|
| Profit on ordinary activities before tax | 232 | 1,001 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24 5% (2011 26 5%) | 57 | 265 |
| Effects of | | |
| Group relief | (57) | - |
| Adjustments to tax charge in respect of prior periods | (265) | (203) |
| Current tax (credit)/charge for the year (see note above) | (265) | 62 |

No current tax charge arises on the taxable profit for the year because the company is claiming group relief from other group companies for £nil consideration

Adjustments in respect of prior periods represent the effect on the tax charges for those periods of group relief received for Enil consideration

Notes to the financial statements

8 Taxation (continued)

Factors that may affect future tax charges

The UK corporation tax rate was reduced from 26% to 24% on 1 April 2012. It was announced that this rate would be further reduced to 23% with effect from 1 April 2013. This is the rate which was enacted at the balance sheet date. It is expected that the corporation tax rate will reduce to 20% by 2015. There are no other factors that may significantly affect future tax charges.

There were no amounts of provided or unprovided deferred taxation as at 31 December 2012 or 31 December 2011

9 Tangible fixed assets

| | Assets used in operating leases £000 |
|--|--------------------------------------|
| Cost | |
| At 1 January 2012 Additions Disposals | 8,391 1,414 (4,966) |
| At 31 December 2012 | 4,839 |
| Depreciation | |
| At 1 January 2012 Charge for the year On disposals | 3,553 1,296 (3,236) |
| At 31 December 2012 | 1,613 |
| Net book value | |
| At 31 December 2012 | 3,226 |
| At 31 December 2011 | 4,838 |

Residual value exposure

The company has the following un-quaranteed residual value exposure

| | Operat | ting lease assets |
|--|--------|-------------------|
| | 2012 | 2011 |
| | £000 | £000 |
| Year in which residual value will be recovered | | |
| Within one year | 877 | 1,363 |
| Between 1-2 years | 93 | 905 |
| Between 2-5 years | 648 | 439 |
| | 1,618 | 2,707 |
| | | |

Notes to the financial statements

At 1 January 2012 Profit for the year

At 31 December 2012

| 10 | Debtors | | |
|----|--|----------------------|-------------------------|
| | | 2012 | 2011 |
| | | £000 | £000 |
| | Trade debtors | 21,276 | 21,619 |
| | Amounts owed by group undertakings | 2,599 | 1,514 |
| | Prepayments and accrued income | 127 | 374 |
| | | 24,002 | 23,507 |
| | | ======= | |
| | Amounts owed by group undertakings carry interest at LIBOR plus 100bps | and are repayable o | n demand |
| 11 | Creditors Amounts falling due within one year | | |
| | | 2012 | 2011 |
| | | £000 | £000 |
| | Payments received on account | 22,007 | 22,023 |
| | Trade creditors | 946 | 2,777 |
| | Amounts owed to group undertakings | 1,121 | 487 |
| | Corporation tax | - | 265 |
| | Social security and other taxes | - | 56 |
| | Other creditors | - | 88 |
| | Accruals and deferred income | 181 | 173 |
| | | 24,255 | 25,869 |
| | Amounts owed to group undertakings carry interest at LIBOR plus 100bps | and are repayable or | n demand |
| 12 | Share capital | | |
| | | 2012 | 2011 |
| | | £ | £ |
| | Allotted, called up and fully paid | | |
| | 100 ordinary shares of £1 each | 100 | 100 |
| | | | |
| 13 | Reserves | | |
| | | | Profit and loss account |
| | | | 0000 |

£000

2,476 497

2,973

Notes to the financial statements

14 Reconciliation of movement in shareholders' funds

| | 2012 | 2011 |
|-----------------------------|-------------|-------|
| | £000 | £000 |
| Opening shareholders' funds | 2,476 | 1,537 |
| Profit for the year | 497 | 939 |
| | | |
| Closing shareholders' funds | 2,973 | 2,476 |
| | | |

15 Ultimate parent undertaking and controlling party

The company's immediate parent undertaking is GE Commercial Finance Fleet Services Ltd, a company registered in England and Wales

The smallest and largest group in which the results of the company are consolidated is that headed by its ultimate parent undertaking, General Electric Company, a company incorporated in the United States of America The consolidated financial statements of this company are available to the public and may be obtained from 3135 Easton Turnpike, Fairfield, Connecticut, 06828, USA or at www ge com