# IMS LIMITED REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 2006

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COMPANIES HOUSE 31/10/2006

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# COMPANY INFORMATION FOR THE YEAR ENDED 31ST MAY 2006

**DIRECTORS:** 

S Radford Miss L Holden R D Taylor

SECRETARY:

Miss L Holden

**REGISTERED OFFICE:** 

Askern House High Street Askern Doncaster South Yorkshire DN6 0AA

**REGISTERED NUMBER:** 

04259451

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MAY 2006

The directors present their report with the financial statements of the company for the year ended 31st May 2006.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of field marketing.

#### **DIRECTORS**

The directors set out in the table below have held office during the whole of the period from 1st June 2005 to the date of this report.

The beneficial interests of the directors holding office at 31st May 2006 in the shares of the company, according to the register of directors' interests, were as follows:

	31.5.06	1.6.05
Ordinary shares of £1 each		
S Radford	2	l
Miss L Holden	2	1
R D Taylor	2	1

These directors did not hold any non-beneficial interests in the shares of the company.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## **AUDITORS**

The auditors, Haigh & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MAY 2006

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

# ON BEHALF OF THE BOARD:

Miss L Holden - Secretary

16th October 2006

# REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF IMS LIMITED

We have audited the financial statements of IMS Limited for the year ended 31st May 2006 on pages six to twelve. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2005).

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF IMS LIMITED

# **Opinion**

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31st May 2006 and of its profit for the year then ended; and
- have been properly prepared in accordance with the Companies Act 1985.

In our opinion the information given in the report of the directors is consistent with the financial statements.

Harphto

Haigh & Co Grange Cottage Womersley Nr Doncaster South Yorkshire DN6 9BW

Date: 25/10/06

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MAY 2006

1	Notes	2006 £	2005 £
TURNOVER	2	1,670,300	948,130
Cost of sales		856,854	536,533
GROSS PROFIT		813,446	411,597
Administrative expenses		460,734	357,925
		352,712	53,672
Other operating income		1,434	1,010
OPERATING PROFIT	3	354,146	54,682
Interest receivable and similar income		733	1,229
		354,879	55,911
Interest payable and similar charges		15,569	11,463
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		339,310	44,448
Tax on profit on ordinary activities	4	73,764	10,140
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		265,546	34,308

The notes form part of these financial statements

## BALANCE SHEET 31ST MAY 2006

	2006		2005	
Notes	£	£	£	£
		<u>-</u>		5,625
7		54,537		36,658
		54,537		42,283
8	382,382		127,470	
	13,905		482	
	396.287		127 952	
	0,0,20,		12.,>02	
9	268,033		159,179	
IES)		128,254		(31,227)
		<u> </u>		<del></del>
		182,791		11,056
one				
10		(20,724)		-
13		(4,886)		(4,491)
14		(3,723)		(5,156)
		153,458		1,409
15		6		3
16		153,452		1,406
10		150,452		1,400
	6 7 8 9 IES)	Notes £  6 7  8	Notes £ £  6 7	Notes  £ £ £ £ 6 7 54,537   8 382,382 127,470 482 13,905 396,287 127,952  9 268,033 159,179  IES)  128,254  182,791  one 10 (20,724) 13 (4,886)  14 (3,723) 153,458  ———————————————————————————————————

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2005).

The financial statements were approved by the Board of Directors on 16th October 2006 and were signed on its behalf by:

S Radford - Director

The notes form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 2006

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005).

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2003, is being amortised evenly over its estimated useful life of four years.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings - 20% on cost
Motor vehicles - 25% on cost
Computer equipment - 25% on cost

The deprecation policy for computer equipment has been amended by the Directors from 5 years to 4 years. This was considered a more realistic estimation of the equipments useful life.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

#### **Pensions**

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

## 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

UK sales 91.63% 97.10% EC sales 91.000% 100.00%

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MAY 2006

3.

4.

5.

The operating profit is stated after charging/(crediting):		
	2006	2005
	£	£
Depreciation - owned assets	16,395	12,286
Depreciation - assets on hire purchase contracts or finance leases	-	2,40
Profit on disposal of fixed assets	(2,000)	c co.
Goodwill amortisation	5,625	5,62
Auditors' remuneration	1,500	0.60
Pension costs	29,809	9,63
Government grants	3,723	9,64
Directors' emoluments and other benefits etc	53,100	35,82
The number of directors to whom retirement benefits were accruing was as follow	vs:	
Money purchase schemes	3	
	1111111	<del>-</del>
TAXATION		
Analysis of the tax charge		
The tax charge on the profit on ordinary activities for the year was as follows:		
	2006 £	2005 £
Current tax:		
UK corporation tax	73,369	11,25
Deferred tax	395	(1,11
Tax on profit on ordinary activities	73,764	10,14
	<del>:</del> :	<del></del>
DIVIDENDS		
	2006	2005
interim	£ 113,500	£ 81,26

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MAY 2006

6.	INTANGIBLE FIXED ASSETS			Goodwill £
	COST At 1st June 2005 and 31st May 2006			22,500
	AMORTISATION At 1st June 2005 Charge for year			16,875 5,625
	At 31st May 2006			22,500
	NET BOOK VALUE At 31st May 2006			
	At 31st May 2005			5,625
7.	TANGIBLE FIXED ASSETS			
		Land and buildings £	Plant and machinery etc £	Totals £
	COST	_		
	At 1st June 2005		68,730	68,730
	Additions	2,330	31,943	34,273
	Disposals		(9,601)	(9,601)
	At 31st May 2006	2,330	91,072	93,402
	DEPRECIATION			
	At 1st June 2005	_	32,071	32,071
	Charge for year	49	16,346	16,395
	Eliminated on disposal	-	(9,601)	(9,601)
	At 31st May 2006	49	38,816	38,865
	•	<del></del>		
	NET BOOK VALUE			
	At 31st May 2006	2,281	52,256	54,537
•	At 31st May 2005		36,659	36,659
0	DEBTORS: AMOUNTS FALLING DUE WIT	HIN ONE VEAD		
8.	DEBIORS: AMOUNTS FALLING DUE WITH	HIN ONE TEAR	2006	2005
	_ ,		£	£
	Trade debtors		347,792	116,696
	Other debtors		34,590	10,774
			382,382	127,470
	•			

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MAY 2006

9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2006	2025
		2006 £	2005 £
	Bank loans and overdrafts		23,718
	Trade creditors	43,463	15,062
	Taxation and social security	117,176	38,956
	Other creditors	107,394	81,443
		268,033	159,179
10.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR	2007	2005
		2006 £	2005 £
	Other creditors	20,724	* -
	Caller Greaters		<del></del>
11.	OPERATING LEASE COMMITMENTS		
	The following operating lease payments are committed to be paid within one year:		
		2006	2005
	Expiring:	£	£
	Between one and five years	39,103	_
	2 · · · · · · · · · · · · · · · · ·		===
12.	SECURED DEBTS		
	The following secured debts are included within creditors:		
		2006	2005
		£	£
	Bank overdraft	-	23,718
	Other loans	35,214	-
		35,214	23,718
		===	25,710
13.	PROVISIONS FOR LIABILITIES		
1.7.	AND TESTOTION OF MENABELIED	2006	2005
		£	£
	Deferred tax	4,886	4,491
			Deferred
			tax
			£
	Balance at 1st June 2005		4,491
	Accelerated Capital Allowances		395
	Balance at 31st May 2006		4,886

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MAY 2006

14.	ACCRUALS	AND DEFERRED I	NCOME		2006	2005
	Deferred gove	rnment grants			£ 3,723	£ 5,156
15.	CALLED UP	SHARE CAPITAL				
	Authorised:					
	Number:	Class:	Nomi valu		2006 £	2005 £
	1,000	Ordinary	£1	[	1,000	1,000
	Allotted, issue	d and fully paid:				
	Number:	Class:	Nomi valu		2006 £	2005 £
	6 (2005 - 3)	Ordinary	£1		6	3
	,				<del></del>	=======================================
	3 Ordinary sha	ares of £1 were issued	during the year for cash of £3.			
16.	RESERVES					
						Profit and loss
						account £
	At 1st June 20					1,406
	Profit for the y Dividends	/ear				265,546 (113,500)
						<u> </u>
	At 31st May 2	006				153,452

# 17. FACTORED DEBT

The amount of factored debt outstanding at 31st May 2006 is £285,967.