REGISTERED NUMBER: 04222087 (England and Wales)

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2012

FOR

DAVES DISCOUNT (STORES) LTD

\*A20U54DM\*
A12 26/01/2013 #254

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## **DAVES DISCOUNT (STORES) LTD**

### COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2012

**DIRECTORS:** 

Mrs H Kaur (Jnr)

Mrs S K Sanghera

P Singh

SECRETARY.

P Singh

**REGISTERED OFFICE** 

Aldershawe Hall Claypit Lane Lichfield Staffordshire WS14 0AQ

REGISTERED NUMBER.

04222087 (England and Wales)

SENIOR STATUTORY

AUDITOR.

Mr Steven Lomas

**AUDITORS:** 

E R Grove & Co Limited

Chartered Accountants and Statutory Auditors

Grove House Coombs Wood Court Steel Park Road Halesowen West Midlands B62 8BF

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2012

The directors present their report with the accounts of the company for the year ended 31 March 2012

### PRINCIPAL ACTIVITY

The principal activities of the company continued to be the retailing of tobacco, confectionery, news and greeting cards. The company also earned commission from the sale of lottery tickets and electronic payments.

### **REVIEW OF BUSINESS**

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non complex nature of our business and is written in the context of the risks and uncertainties we face.

We consider that our key performance indicators are those that communicate the financial performance and strength of the company as a whole, these being profit before tax, turnover and return on capital employed

Having invested heavily in renovation, security and other store improvements together with shop control systems and staff training and integration we are delighted to report a profit before tax of £46,600 (2011 £281,329)

The majority of the company's sales continue to be the retailing of alcohol, tobacco, confectionary, news and household consumables. The company also earn commission from the sale of lottery tickets and electronic payments.

Sales for the year ended 31 March 2012 have increased by 144% to £19,473,060 (2011 £7,977,589) This increase can in part be attributed to the acquisition during the year of 42 News Express shops

Return on capital employed has decreased to 3 2% (2011 11 7%) This was expected given the take over and the gradual introduction of new systems. Return on Capital employed is calculated as profit before interest and tax divided by capital employed, which constitutes total assets less current liabilities, less cash, plus overdrafts and other short term borrowings.

### **FUTURE DEVELOPMENTS**

With continued investment in the existing shops, by making use of recognised brands owned by associated companies and the directors ability to source further attractive acquisitions the directors are extremely optimistic about the future development of the business

### **DIVIDENDS**

No dividends will be distributed for the year ended 31 March 2012

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 April 2011 to the date of this report

Mrs H Kaur (Jnr) Mrs S K Sanghera P Singh

# **COMPANY'S POLICY ON PAYMENT OF CREDITORS**

The policy of the company is to settle suppliers' invoices within the terms of trade agreed with individual suppliers. Where no specific terms have been agreed, payment is usually made within one month of the invoice for goods or services. At 31 March 2012, the company's creditors in respect of invoiced supplies represented 28 days purchases (2012 28 days).

### FINANCIAL INSTRUMENTS RISK

The company seeks to operate within its agreed overdraft facility with the bank. All sales are to within the UK and all suppliers are UK based, the company has therefore not entered into any hedging arrangements in respect of risk relating to trade debtors or creditors.

The company is currently reliant on overdraft facilities from the bank and therefore has a cash flow and liquidity risk. The company has negotiated favourable payment terms with its suppliers. The bank is currently satisfied with the company's financial performance and the directors do not think there is any risk of facilities being withdrawn.

### **POLITICAL AND CHARITABLE CONTRIBUTIONS**

During the year, the company made charitable donations in cash amounting to £327 (2011 £49) The company made no donations of a political nature during the year

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2012

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### AUDITORS

The auditors, ER Grove & Co Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

P Singh - Director

24 January 2013

### REPORT OF THE INDEPENDENT AUDITORS TO DAVES DISCOUNT (STORES) LTD UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages five to fifteen, together with the full financial statements of Daves Discount (Stores) Ltd for the year ended 31 March 2012 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

Mr Steven Lomas (Senior Statutory Auditor)
for and on behalf of E R Grove & Co Limited
Chartered Accountants and Statutory Auditors
Grove House
Coombs Wood Court
Steel Park Road
Halesowen
West Midlands
B62 8BF

24 January 2013

### ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

|  |       |   | 012          | 2011     |             |
|--|-------|---|--------------|----------|-------------|
|  | Notes | £ | £            | £        | £           |
| TURNOVER                                 |       |   | 19,473,060   |          | 7,977,589   |
| Cost of sales and other operating income |       |   | (17,751,656) |          | (6,844,286) |
|  |       |   | 1,721,404    | •        | 1,133,303   |
| Administrative expenses                  |       |   | 1,665,457    |          | 847,983     |
| OPERATING PROFIT                         | 3     |   | 55,947       |          | 285,320     |
| Income from fixed asset investments      |       | - |              | 9,248    |             |
| Interest receivable and similar income   |       | 6 | 6            | 5        | 9,253       |
|  |       |   | 55,953       |          | 294,573     |
| Interest payable and similar charges     | 4     |   | 9,353        |          | 13,244      |
| PROFIT ON ORDINARY ACTIVITIES            |       |   |              | •        |             |
| BEFORE TAXATION                          |       |   | 46,600       |          | 281,329     |
| Tax on profit on ordinary activities     | 5     |   | 16,065       | _        | 120,409     |
| PROFIT FOR THE FINANCIAL YEAR            |       |   | 30,535       | <u>.</u> | 160,920     |

### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

### **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year

# ABBREVIATED BALANCE SHEET 31 MARCH 2012

|   |        | 2012        | 2                  | 2011       |             |
|---|--------|-------------|--------------------|------------|-------------|
|   | Notes  | £           | £                  | £          | £           |
| FIXED ASSETS                            | ^      |             | E00 601            |            | 169,500     |
| Intangible assets Tangible assets       | 6<br>7 |             | 529,691<br>729,805 |            | 762,697     |
| Investments                             | 8      |             | 15,000             |            | 15,000      |
| in vocamenta                            | v      |             |                    |            |             |
|   |        |             | 1,274,496          |            | 947,197     |
| CURRENT ASSETS                          |        |             |                    |            |             |
| Stocks                                  | 9      | 4,133,533   |                    | 2,123,155  |             |
| Debtors                                 | 10     | 599,471     |                    | 106,004    |             |
| Cash at bank and in hand                |        | 501,080     |                    | 90,625     |             |
|   |        | 5,234,084   |                    | 2,319,784  |             |
| CREDITORS                               |        | 0,20 .,00 . |                    | _,0.0,0.0. |             |
| Amounts falling due within one year     | 11     | 4,474,262   |                    | 1,170,000  |             |
| NET CURRENT ASSETS                      |        |             | 759,822            |            | 1,149,784   |
| TOTAL ASSETS LESS CURRENT               |        |             |                    |            |             |
| LIABILITIES                             |        |             | 2,034,318          |            | 2,096,981   |
| CREDITORS                               |        |             |                    |            |             |
| Amounts falling due after more than one |        |             |                    |            |             |
| year                                    | 12     |             | (1,411,666)        |            | (1,495,672) |
| PROVISIONS FOR LIABILITIES              | 16     |             | (48,440)           |            | (57,632)    |
| NET ASSETS                              |        |             | E74 010            |            | 543,677     |
| NEI ASSEIS                              |        |             | 574,212<br>        |            |             |
| CAPITAL AND RESERVES                    |        |             |                    |            |             |
| Called up share capital                 | 17     |             | 50,000             |            | 50,000      |
| Share premium                           | 18     |             | 200,000            |            | 200,000     |
| Profit and loss account                 | 18     |             | 324,212            |            | 293,677     |
| SHAREHOLDERS' FUNDS                     | 21     |             | 574,212            |            | 543,677     |
|   |        |             |                    |            |             |

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 24 January 2013 and were signed on its behalf by

P Singh - Director

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2012

|   |       | 201 | 12        | 201 | 1         |
|---|-------|-----|-----------|-----|-----------|
|   | Notes | £   | £         | £   | £         |
| Net cash inflow/(outflow) from operating activities | 1     |     | 880,849   |     | (304,377) |
| Returns on investments and servicing of finance     | 2     |     | (9,347)   |     | (3,991)   |
| Taxation  |       |     | (21,031)  |     | 375       |
| Capital expenditure and financial investment        | 2     |     | (453,614) |     | 51,992    |
|   |       |     | 396,857   |     | (256,001) |
| Financing   | 2     |     | 86,776    |     | 308,879   |
| increase in cash in the period                      |       |     | 483,633   |     | 52,878    |
|   |       |     |           |     |           |

| Reconciliation of net cash flow to movement in net debt | 3 |         |             |           |             |
|---|---|---------|-------------|-----------|-------------|
| Increase in cash in the period                          |   | 483.633 |             | 52.878    |             |
| Cash outflow/(inflow)                                   |   | ,       |             | ,         |             |
| from decrease/(increase) in debt                        |   | 92,407  |             | (309,019) |             |
| Change in net debt resulting                            |   |         |             |           |             |
| from cash flows   |   |         | 576,040     |           | (256,141)   |
| Mayoment in not dobt in the period                      |   |         | 576.040     |           | (256,141)   |
| Movement in net debt in the period                      |   |         |             |           | (1,434,499) |
| Net debt at 1 April                                     |   |         | (1,690,640) |           | (1,434,499) |
| Net debt at 31 March                                    |   |         | (1,114,600) |           | (1,690,640) |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2012

# 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

|   |  | 2012<br>£      | 2011<br>£     |
|---|--|----------------|---------------|
|   | Operating profit   | 55,947         | 285,320       |
|   | Depreciation charges   | 177,093        | 151,825       |
|   | Profit on disposal of fixed assets                                   | (50,778)       | (51,749)      |
|   | Increase in stocks   | (2,010,378)    | (855,441)     |
|   | (Increase)/decrease in debtors                                       | (493,467)      | 52,820        |
|   | Increase in creditors  | 3,202,432      | 112,848       |
|   | Net cash inflow/(outflow) from operating activities                  | 880,849        | (304,377)     |
| 2 | ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLO           | W STATEMENT    |               |
|   |  | 2012           | 2011          |
|   |  | £              | £             |
|   | Returns on investments and servicing of finance                      |                |               |
|   | Interest received  | 6              | 5             |
|   | Interest paid  | (9,353)        | (13,244)      |
|   | Dividends received   | -              | 9,248         |
|   |  |                | -             |
|   | Net cash outflow for returns on investments and servicing of finance | (9,347)<br>——— | (3,991)       |
|   | Capital expenditure and financial investment                         |                |               |
|   | Purchase of intangible fixed assets                                  | (425,058)      | -             |
|   | Purchase of tangible fixed assets                                    | (100,244)      | (48,183)      |
|   | Purchase of fixed asset investments                                  | •              | (3,750)       |
|   | Sale of intangible fixed assets                                      | 69,899         | -             |
|   | Sale of tangible fixed assets  | 1,789          | 103,925       |
|   | Net cash (outflow)/inflow for capital expenditure and financial      |                |               |
|   | Investment   | (453,614)      | 51,992<br>——— |
|   | Financing  |                |               |
|   | Movement in other loans  | -              | 399,275       |
|   | Loan repayments in year  | (92,407)       | (90,256)      |
|   | Amount introduced by directors                                       | 183,000        | 3,750         |
|   | Amount withdrawn by directors  | (3,817)        | (3,890)       |
|   |  |                | (5,555)       |
|   | Net cash inflow from financing                                       | 86,776         | 308,879       |
|   |  |                |               |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2012

### 3 ANALYSIS OF CHANGES IN NET DEBT

|                                   |                |           | At          |
|-----------------------------------|----------------|-----------|-------------|
|                                   | At 1 4 11      | Cash flow | 31 3 12     |
|                                   | 2              | £         | £           |
| Net cash                          |                |           | 504.000     |
| Cash at bank and in hand          | 90,625         | 410,455   | 501,080     |
| Bank overdrafts                   | (194,881)      | 73,178    | (121,703)   |
|                                   | (104,256)      | 483,633   | 379,377     |
|                                   | <del>`</del> ' |           |             |
| Debt Debts falling due            |                |           |             |
| within one year Debts falling due | (90,712)       | 8,401     | (82,311)    |
| after one year                    | (1,495,672)    | 84,006    | (1,411,666) |
|                                   | (1,586,384)    | 92,407    | (1,493,977) |
|                                   | <del></del> -  |           |             |
| Total                             | (1,690,640)    | 576,040   | (1,114,600) |
|                                   |                |           |             |

### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2012

### 1 ACCOUNTING POLICIES

### **Accounting convention**

The financial statements have been prepared under the historical cost convention

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

The company operates wholly in the United Kingdom and all of the turnover is attributable to the principal activity of the company

### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2004, is being amortised evenly over its estimated useful life of ten years

Goodwill, being the amount paid in connection with the acquisition of businesses in 2004 and 2009 are being amortised evenly over their estimated useful lives of ten years

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Short leasehold

- in accordance with the property

Fixtures and fittings

- 15% on reducing balance

Motor vehicles - 25% on reducing balance

### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

### 2 STAFF COSTS

|  | 2012<br>£          | 2011<br>£          |
|--|--------------------|--------------------|
| Wages and salaries<br>Other pension costs                              | 3,637,774<br>2,096 | 1,302,592<br>2,727 |
|  | 3,639,870          | 1,305,319          |
| The average monthly number of employees during the year was as follows | 2010               | 0011               |
|  | 2012               | 2011               |
| Shop & administration  | 520<br>=====       | 142<br>            |

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2012

### 3 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

|   |   | 2012               | 2011               |
|---|---|--------------------|--------------------|
|   | Till rental and maintenance   | £<br>115,222       | £<br>53,076        |
|   | Other operating leases  | 564,741            | 242,073            |
|   | Depreciation - owned assets Profit on disposal of fixed assets  | 121,840            | 111,325            |
|   | Goodwill amortisation   | (50,778)<br>55,253 | (51,749)<br>40,500 |
|   |   |                    |                    |
|   | Directors' remuneration   | -                  | -                  |
|   |   |                    | <del></del>        |
| 4 | INTEREST PAYABLE AND SIMILAR CHARGES  |                    |                    |
|   |   | 2012<br>£          | 2011<br>£          |
|   | Bank interest   | 6,246              | ₹<br>7,813         |
|   | Bank loan interest  | 3,106              | 5,256              |
|   | Other interest  | 1                  | <u>175</u>         |
|   |   | 9,353              | 13,244             |
|   |   | <del></del>        |                    |
| 5 | TAXATION  |                    |                    |
|   | Analysis of the tax charge  |                    |                    |
|   | The tax charge on the profit on ordinary activities for the year was as follows   |                    |                    |
|   |   | 2012<br>£          | 2011<br>£          |
|   | Current tax   |                    |                    |
|   | UK corporation tax Under/ over provision of tax   | 25,257             | 56,951<br>5,826    |
|   | ·   | <del></del>        | <del></del>        |
|   | Total current tax   | 25,257             | 62,777             |
|   | Deferred tax  | (9,192)            | 57,632             |
|   | Tax on profit on ordinary activities  | 16,065             | 120,409            |
|   |   |                    |                    |
|   | Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of corporation ta explained below | x in the UK TI     | ne difference      |
|   |   | 2012               | 2011               |
|   | Profit on ordinary activities before tax  | £<br>46,600        | £<br>281,329       |
|   | •   | 40,000             | =====              |
|   | Profit on ordinary activities   |                    |                    |
|   | multiplied by the standard rate of corporation tax in the UK of 26% (2011 - 28%)  | 12,116             | 78,772             |
|   | Effects of  |                    |                    |
|   | Expenses not deductible for tax purposes  | 2,592              | 489                |
|   | Capital allowances in excess of depreciation Depreciation in excess of capital allowances   | 16,262             | (13,136)           |
|   | Utilisation of tax losses   | 10,202             | (4,622)            |
|   | Adjustments to tax charge in respect of previous periods  | /E 740\            | 5,826              |
|   | Marginal rate relief  | (5,713)            | (4,552)            |
|   | Current tax charge  | 25,257             | 62,777             |
|   |   |                    |                    |

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# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2012

| 6 | INTANGIBLE FIXED ASSETS              |                    |                   |                   |                       |                     |
|---|--------------------------------------|--------------------|-------------------|-------------------|-----------------------|---------------------|
|   | COST                                 |                    |                   |                   |                       | Goodwill<br>£       |
|   | At 1 April 2011                      |                    |                   |                   |                       | 405,000             |
|   | Additions<br>Disposals               |                    |                   |                   |                       | 425,058<br>(10,120) |
|   |                                      |                    |                   |                   |                       | <del></del> '       |
|   | At 31 March 2012                     |                    |                   |                   |                       | 819,938             |
|   | AMORTISATION<br>At 1 April 2011      |                    |                   |                   |                       | 225 500             |
|   | Amortisation for year                |                    |                   |                   |                       | 235,500<br>55,253   |
|   | Eliminated on disposal               |                    |                   |                   |                       | (506)               |
|   | At 31 March 2012                     |                    |                   |                   |                       | 290,247             |
|   | NET BOOK VALUE<br>At 31 March 2012   |                    |                   |                   |                       | 529,691             |
|   | At 31 March 2011                     |                    |                   |                   |                       | 169,500             |
| 7 | TANGIBLE FIXED ASSETS                |                    |                   |                   |                       |                     |
|   |                                      |                    | Fixtures          |                   |                       |                     |
|   |                                      | Short<br>leasehold | and<br>fittings   | Motor<br>vehicles | Computer<br>equipment | Totals              |
|   |                                      | £                  | £                 | £                 | £                     | £                   |
|   | COST<br>At 1 April 2011              | 442,456            | 653,344           | 35,560            | _                     | 1,131,360           |
|   | Additions                            | -                  | 65,378            | 21,300            | 13,566                | 100,244             |
|   | Disposals                            | (13,434)           | (1,689)           | <del>-</del>      |                       | (15,123)            |
|   | At 31 March 2012                     | 429,022            | 717,033           | 56,860            | 13,566                | 1,216,481           |
|   | DEPRECIATION                         |                    |                   |                   |                       |                     |
|   | At 1 April 2011<br>Charge for year   | 81,810<br>44,246   | 272,109<br>66,761 | 14,744<br>6,316   | 4,517                 | 368,663<br>121,840  |
|   | Eliminated on disposal               | (3,359)            | (468)             | -                 | 4,517                 | (3,827)             |
|   | At 31 March 2012                     | 122,697            | 338,402           | 21,060            | 4,517                 | 486,676             |
|   | NET BOOK VALUE                       |                    |                   | <del></del>       |                       |                     |
|   | At 31 March 2012                     | 306,325            | 378,631           | 35,800            | 9,049                 | 729,805             |
|   | At 31 March 2011                     | 360,646            | 381,235           | 20,816            |                       | 762,697             |
|   | •                                    |                    |                   |                   |                       |                     |
| 8 | FIXED ASSET INVESTMENTS              |                    |                   |                   |                       | Unlisted            |
|   |                                      |                    |                   |                   |                       | investments         |
|   | COST                                 |                    |                   |                   |                       | L                   |
|   | At 1 April 2011<br>and 31 March 2012 |                    |                   |                   |                       | 1E 000              |
|   | and ST March 2012                    |                    |                   |                   |                       | 15,000              |
|   | NET BOOK VALUE<br>At 31 March 2012   |                    |                   |                   |                       | 15,000              |
|   | At 31 March 2011                     |                    |                   |                   |                       | ===                 |
|   | At 31 March 2011                     |                    |                   |                   |                       | 15,000              |
| 9 | STOCKS                               |                    |                   |                   |                       |                     |
|   |                                      |                    |                   |                   | 2012<br>£             | 2011<br>£           |
|   | Stocks                               |                    |                   |                   | 4,133,533             | 2,123,155           |
|   |                                      |                    |                   |                   |                       |                     |

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continued

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2012

| 10 | DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR                          |                      |                   |
|----|--|----------------------|-------------------|
|    |  | 2012                 | 2011              |
|    | Too de debte de  | £                    | £                 |
|    | Trade debtors Other debtors  | 157,559              | 00 CE7            |
|    | Prepayments  | 237,588<br>204,324   | 82,657<br>23,347  |
|    | ropaymono  |                      |                   |
|    |  | 599,471              | 106,004           |
|    |  |                      |                   |
| 11 | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                       |                      |                   |
|    |  | 2012                 | 2011              |
|    |  | £                    | £                 |
|    | Bank loans and overdrafts (see note 13)                              | 204,014              | 285,593           |
|    | Trade creditors  | 2,208,608            | 471,531           |
|    | Tax  | 62,209               | 57,983            |
|    | Social security and other taxes VAT                                  | 106,351              | 13,555            |
|    | Other creditors  | 18,451               | 38,522            |
|    | Directors' current accounts  | 1,626,651<br>208,103 | 228,721<br>28,920 |
|    | Accrued expenses   | 39,875               | 45,175            |
|    | Accided expenses   | 39,073               | 45,175            |
|    |  | 4,474,262            | 1,170,000         |
|    |  | <del></del>          |                   |
| 12 | CREDITORS. AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR              |                      |                   |
| 12 | CREDITORS. AMOUNTS FALLING DUE AFTER MURE THAN ONE YEAR              | 2012                 | 2011              |
|    |  | 2012<br>£            | 2011<br>£         |
|    | Bank loans (see note 13)   | <b>~</b>             | 84,006            |
|    | Other loans (see note 13)  | 1,411,666            | 1,411,666         |
|    |  | 1,411,666            | 1,495,672         |
|    |  | <del></del>          |                   |
| 13 | LOANS  |                      |                   |
|    | LOTHO  |                      |                   |
|    | An analysis of the maturity of loans is given below                  |                      |                   |
|    |  | 2012                 | 2011              |
|    |  | £                    | £                 |
|    | Amounts falling due within one year or on demand                     | ~                    | ~                 |
|    | Bank overdrafts  | 121,703              | 194,881           |
|    | Bank loans   | 82,311               | 90,712            |
|    |  |                      |                   |
|    |  | 204,014              | 285,593           |
|    | Amounto follono dua habisana ana and bise issue                      |                      |                   |
|    | Amounts falling due between one and two years Bank loans - 1-2 years |                      | 84 006            |
|    | Dank Idans - 1-2 years   |                      | 84,006            |
|    |  | <del></del>          |                   |
|    | Amounts falling due in more than five years                          |                      |                   |
|    | Repayable otherwise than by instalments                              |                      |                   |
|    | Other loans more 5yrs non-inst                                       | 1,411,666            | 1,411,666         |
|    |  |                      | <del></del>       |

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2012

Land and buildings

Other

operating

continued

### 14 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

|    |   |                                   | Dulle                        | migs                       | leas                  |                         |
|----|---|-----------------------------------|------------------------------|----------------------------|-----------------------|-------------------------|
|    |   |                                   | 2012<br>£                    | 2011<br>£                  | 2012<br>£             | 2011<br>£               |
|    | Expiring Within one yea Between one a In more than fi | and five years                    | 88,350<br>175,400<br>300,476 | 30,850<br>9,750<br>178,625 | 17,625<br>-           | 17,625                  |
|    |   |                                   | 564,226                      | 219,225                    | 17,625                | 17,625                  |
| 15 | SECURED DE  | BTS                               |                              |                            |                       |                         |
|    | The following s                                       | secured debts are included within | creditors                    |                            |                       |                         |
|    |   |                                   |                              |                            | 2012<br>£             | 2011                    |
|    | Bank overdraft<br>Bank loans                          | is                                |                              |                            | 121,703<br>82,311     | £<br>194,881<br>174,718 |
|    |   |                                   |                              |                            | 204,014               | 369,599                 |
|    | The bank loan assets                                  | s and overdraft are secured by a  | debenture date               | d 27 August 2008           | over the compa        | any's trade and         |
| 16 | PROVISIONS  | FOR LIABILITIES                   |                              |                            |                       |                         |
|    | Deferred tax  |                                   |                              |                            | 2012<br>£<br>48,440   | 2011<br>£<br>57,632     |
|    |   |                                   |                              |                            |                       | Deferred tax            |
|    | Balance at 1 A<br>Provided durin                      | pril 2011<br>g year               |                              |                            |                       | £<br>57,632<br>(9,192)  |
|    | Balance at 31   | March 2012                        |                              |                            |                       | 48,440                  |
| 17 | CALLED UP S   | SHARE CAPITAL                     |                              |                            |                       |                         |
|    | Allotted, issued<br>Number                            | d and fully paid<br>Class         |                              | Nominal                    | 2012                  | 2011                    |
|    | 50,000  | Ordinary                          |                              | value<br>£1                | 50,000<br>———         | £<br>50,000             |
| 18 | RESERVES  |                                   |                              | Profit                     |                       |                         |
|    |   |                                   |                              | and loss<br>account<br>£   | Share<br>premium<br>£ | Totals<br>£             |
|    | At 1 April 2011<br>Profit for the ye                  |                                   |                              | 293,677<br>30,535          | 200,000               | 493,677<br>30,535       |
|    | At 31 March 20  | 012                               |                              | 324,212                    | 200,000               | 524,212                 |

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### **NOTES TO THE ABBREVIATED ACCOUNTS - continued** FOR THE YEAR ENDED 31 MARCH 2012

#### **RELATED PARTY DISCLOSURES** 19

Mr E Singh and Mr P Singh have personal guarantees in place to the value of £400,000 in favour of the bank loans and overdraft

During the year goods to the value of £10,452 (2011 £12,900) were purchased from Access Industrial Doors (Midlands) Limited, of which Mr P Singh has a controlling interest These transactions were at normal price and on normal business terms £28,626 (2011 £16,083) is owing to Access Industrial Doors (Midlands) Limited at the year end

Mr P Singh and Mr E Singh are shareholders of SEP Properties Limited At the end of the year £2,430,992 (2011 £1,791,237) was owed to SEP Properties Limited

During the year services to the value of £109,449 (2011 £52,435) were purchased from SEP Properties Limited These transactions were at normal price and on normal business terms

#### 20 **ULTIMATE CONTROLLING PARTY**

The company is under the control of Mr E Singh and Mr P Singh

#### **RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS** 21

|                                     | 2012<br>£       | 2011<br>£ |
|-------------------------------------|-----------------|-----------|
| Profit for the financial year       | 30,535          | 160,920   |
| Net addition to shareholders' funds | 30,535          | 160,920   |
| Opening shareholders' funds         | 543,677         | 382,757   |
| Closing shareholders' funds         | 574,212<br>———— | 543,677   |