# DTE BUSINESS ADVISORY SERVICES LIMITED

### REPORT OF THE DIRECTORS AND

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2009

Harold Sharp Statutory Auditors Holland House 1-5 Oakfield Sale Cheshire M33 6TT

SATURDAY



PC3 30/01/2010 COMPANIES HOUSE 921

# CONTENTS OF THE CONSOLIDATED FINANCIAL STATEMENTS for the Year Ended 30 APRIL 2009

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	4
Consolidated Profit and Loss Account	6
Consolidated Balance Sheet	7
Company Balance Sheet	8
Consolidated Cash Flow Statement	9
Notes to the Consolidated Cash Flow Statement	10
Notes to the Consolidated Financial Statements	12
Consolidated Trading and Profit and Loss Account	29

# DTE BUSINESS ADVISORY SERVICES LIMITED

# COMPANY INFORMATION for the Year Ended 30 APRIL 2009

DIRECTORS:

J C Turner N J Fail S Rosen P J Patel R I Taylor J M Goldie

**SECRETARY:** 

J C Turner

**REGISTERED OFFICE:** 

DTE House Hollins Mount Unsworth Bury Lancashire BL9 8AT

**REGISTERED NUMBER:** 

4202581 (England and Wales)

**AUDITORS:** 

Harold Sharp Statutory Auditors Holland House 1-5 Oakfield Sale Cheshire M33 6TT

**BANKERS:** 

The Royal Bank of Scotland plc

40 The Rock Bury Lancashire BL9 0NX

HSBC Bank Plc Cross Roads 897 Finchley Road Golders Green NW11 7NX

#### REPORT OF THE DIRECTORS for the Year Ended 30 APRIL 2009

The directors present their report with the financial statements of the company and the group for the year ended 30 April 2009.

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of Chartered Accountants, Auditors and Business Advisors and providing payroll bureau and tax consultancy services together with the supply of publications and other support services to the accountancy profession.

#### REVIEW OF BUSINESS

We provide a broad range of quality business and taxation advice to corporate enterprises and individuals throughout the country aimed at assisting our clients to create and preserve their wealth and manage their taxation burdens.

During the year the business has reacted positively and proactively to the economic changes and challenges faced by both ourselves and our clients and has sought opportunities presented by the changing circumstances.

Our continuing operations delivered a profit of £380,728 (2008: £104,864) before taxation on turnover of £5,817,350 (2008: £6,076,218).

Our fee income includes transactional services (eg Corporate Finance) which by its very nature is non-repeating. It is complemented by the recurring fee income generated from the client base of the audit, accountancy and taxation departments.

During the year, negotiations were concluded with two retiring shareholders / directors and with an associated company, DTE Corporate Recovery and Insolvency Services Limited, resulting in fixed financial agreements with the other parties being put in place thus creating benefits for the future including a reduced reliance on bank borrowings.

Our aim is to ensure that as world economies move towards a return to growth, DTE is able to maintain the trend of progress and development of long term working partnerships with our clients.

At the balance sheet date, the company retained sufficient resources to maintain and indeed to increase current levels of activity.

#### **DIVIDENDS**

At the date of signing the financial statements, no decision has been made by the board of directors regarding the distribution of a dividend for the year ended 30 April 2009

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 May 2008 to the date of this report.

J C Turner

N J Fail

S Rosen

P J Patel

R I Taylor

J M Goldie

# REPORT OF THE DIRECTORS for the Year Ended 30 APRIL 2009

Other changes in directors holding office are as follows:

K R Train - resigned 2 May 2008 M J MacDonald - resigned 14 May 2008 A J Taylor - resigned 28 August 2008 J M Titley - resigned 27 April 2009 A Poxon - resigned 27 April 2009

#### **GROUP'S POLICY ON PAYMENT OF CREDITORS**

The group's payment policy is to pay trade creditors at the end of the month following receipt of invoice.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

#### **AUDITORS**

The auditors, Harold Sharp, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

J C Tyrner - Director

Date: 29 January 200

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF DTE BUSINESS ADVISORY SERVICES LIMITED

We have audited the financial statements of DTE Business Advisory Services Limited for the year ended 30 April 2009 on pages six to twenty eight. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30 April 2009 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF DTE BUSINESS ADVISORY SERVICES LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Anthony Lane (Senior Statutory Auditor) for and on behalf of Harold Sharp Statutory Auditors and Chartered Accountants Holland House 1-5 Oakfield Sale Cheshire M33 6TT

Date: 29 1 10

# CONSOLIDATED PROFIT AND LOSS ACCOUNT for the Year Ended 30 APRIL 2009

	Notes	2009 £	2008 £
TURNOVER		5,817,350	6,076,218
Cost of sales		95,595	86,800
GROSS PROFIT		5,721,755	5,989,418
Administrative expenses		5,323,403	5,664,336
		398,352	325,082
Other operating income		3,126	3,286
OPERATING PROFIT	3	401,478	328,368
Interest receivable and similar income		159,365	2,791
		560,843	331,159
Interest payable and similar charges	4	<u> 180,115</u>	226,295
PROFIT ON ORDINARY ACTIVITIE BEFORE TAXATION	S	380,728	104,864
Tax on profit on ordinary activities	5	126,865	51,206
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	R	253,863	53,658

### **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year.

### TOTAL RECOGNISED GAINS AND LOSSES

The group has no recognised gains or losses other than the profits for the current year or previous year.

# CONSOLIDATED BALANCE SHEET 30 APRIL 2009

		2009		2008	
1	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	7		151,961		192,422
Tangible assets	8		386,381		412,064
Investments	9		<del>-</del>		<del>-</del>
			538,342		604,486
CURRENT ASSETS					
Stocks	10	8,214		8,305	
Debtors	11	5,520,553		5,856,372	
Cash at bank and in hand		<u>95,575</u>		114,395	
		5,624,342		5,979,072	
CREDITORS Amounts falling due within one year	12	4,073,777		6,129,080	
Amounts faming due within one year	14	4,073,177		0,122,000	
NET CURRENT ASSETS/(LIABILITIES)			1,550,565		(150,008)
TOTAL ASSETS LESS CURRENT LIABILITIES			2,088,907		454,478
CREDITORS					
Amounts falling due after more than one year	13		(1,489,917)		(105,642)
PROVISIONS FOR LIABILITIES	17		(22,479)		(26,188)
NET ASSETS			576,511		322,648
CADITAL AND DESERVES					
CAPITAL AND RESERVES Called up share capital	18		12,658		12,658
Share premium	19		272,347		272,347
Other reserves	19		1,111		1,111
Profit and loss account	19		290,395		36,532
	22				322,648
SHAREHOLDERS' FUNDS	23		576,511		322,040

The financial statements were approved by the Board of Directors on behalf by:

J C Turner - Director

The notes form part of these financial statements

# COMPANY BALANCE SHEET 30 APRIL 2009

		2009		2008	
1	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	7		151,930		192,391
Tangible assets	8		385,039		411,421
Investments	9		21		15
			536,990		603,827
CURRENT ASSETS					
Stocks	10	6,635		6,635	
Debtors	11	5,508,551		5,855,319	
Cash at bank and in hand		<u>85,941</u>		99,277	
		5,601,127		5,961,231	
CREDITORS	12	4.051.430		6,112,684	
Amounts falling due within one year	12	4,051,420		0,112,004	
NET CURRENT ASSETS/(LIABILITIES)			1,549,707		(151,453)
TOTAL ASSETS LESS CURRENT LIABILITIES			2,086,697		452,374
CREDITORS Amounts falling due after more than one year	13		(1,489,917)		(105,642)
PROVISIONS FOR LIABILITIES	17		(22,479)		(26,188)
NET ASSETS			574,301		320,544
CAPITAL AND RESERVES					
Called up share capital	18		12,658		12,658
Share premium	19		272,342		272,342
Profit and loss account	19		289,301		35,544
SHAREHOLDERS' FUNDS	23		<u>574,301</u>		320,544

The financial statements were approved by the Board of Directors on 24 June 200 and were signed on its behalf by:

C Turner - Director

# CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 30 APRIL 2009

		2009	•	2008	
	Notes	£	£	£	£
Net cash inflow/(outflow) from operating activities	1		2,488,260		(577,409)
Returns on investments and servicing of finance	2		(20,750)		(223,504)
Taxation			(67,019)		(1,106)
Capital expenditure and financial investment	2		16,689		26,431
			2,417,180		(775,588)
Financing	2		<u>(1,473,184</u> )		298,164
Increase/(Decrease) in cash in the period	i		943,996		(477,424)
Reconciliation of net cash flow to movement in net debt	3				
Increase/(Decrease) in cash in the period		943,996		(477,424)	
Cash outflow from decrease in debt and lease financing		124,765		111,623	
Change in net debt resulting from cash flows New finance leases			1,068,761 (104,415)		(365,801) (135,776)
Movement in net debt in the period Net debt at 1 May			964,346 (2,852,299)		(501,577) (2,350,722)
Net debt at 30 April			(1,887,953)		(2,852,299)

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 30 APRIL 2009

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	2009	2008
	£	£
Operating profit	401,478	328,368
Depreciation charges	148,761	150,843
Loss on disposal of fixed assets	5,109	704
Decrease/(Increase) in stocks	91	(687)
Decrease/(Increase) in debtors	335,819	(413,690)
Increase/(Decrease) in creditors	1,597,002	(642,947)
Net cash inflow/(outflow) from operating activities	2,488,260	(577,409)

# 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2009 £	2008 £
Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase payments	159,365 (169,728) _(10,387)	2,791 (212,759) (13,536)
Net cash outflow for returns on investments and servicing of finance	(20,750)	(223,504)
Capital expenditure and financial investment Purchase of tangible fixed assets Sale of tangible fixed assets Net cash inflow for capital expenditure and financial investment	(11,181) <u>27,870</u> <u>16,689</u>	2,510 23,921 26,431
Financing Capital repayments in year Amount introduced by directors  Net cash (outflow)/inflow from financing	(124,765) (1,348,419) (1,473,184)	(111,623) 409,787 298,164

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 30 APRIL 2009

# 3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.5.08 £	Cash flow	Other non-cash changes £	At 30.4.09 £
Net cash:		42.000		05.535
Cash at bank and in hand	114,395	(18,820)		95,575
Bank overdraft	(2,785,629)	962,816		(1,822,813)
	(2,671,234)	943,996		(1,727,238)
Debt:				
Hire purchase	(181,065)	124,765	<u>(104,415</u> )	<u>(160,715</u> )
	(181,065)	124,765	(104,415)	<u>(160,715</u> )
Total	(2,852,299)	1,068,761	(104,415)	(1,887,953)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the Year Ended 30 APRIL 2009

#### ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Preparation of consolidated financial statements

The consolidated financial statements incorporate the financial statements of DTE Business Advisory Services Limited and its subsidiary undertakings.

#### Revenue

1.

Turnover represents amounts chargeable to clients for professional services provided during the year, inclusive of direct expenses incurred on client assignments but excluding value added tax. Turnover is recognised when a right to consideration has been obtained through performance on each assignment. Consideration accrues as activity progresses by reference to the value of the work performed. Turnover is not recognised where the right to receive payment is contingent on events outside the control of the group.

Unbilled revenue is included on the balance sheet as 'Debtors'.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of businesses, is being written off evenly over its estimated useful life of ten years.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is shorter.

Fixtures and fittings

- 15% on reducing balance

Motor vehicles

- 25% on reducing balance

Computer equipment

- 33% on reducing balance

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate.

#### Fixed asset investments

Fixed asset investments in subsidiary undertakings are stated at cost, unless in the opinion of the directors there has been a permanent diminution in value, in which case an appropriate adjustment is made.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

2.	STAFF COSTS	2009	2008
	Wages and salaries Social security costs Other pension costs	£ 3,255,071 353,454 55,007	£ 3,585,651 472,885 52,741
		3,663,532	4,111,277
	The average monthly number of employees during the year was as follows:	2009	2008
	Directors Administration Production	6 17 77 	11 17 77 105
3.	OPERATING PROFIT		
	The operating profit is stated after charging:		
	Depreciation - owned assets Depreciation - assets on hire purchase contracts Loss on disposal of fixed assets Goodwill amortisation Auditors' remuneration	2009 £ 59,794 48,506 5,109 40,461 9,200	2008 £ 38,664 71,718 704 40,461 8,950
	Directors' remuneration Directors' pension contributions to money purchase schemes	628,240 700	869,030 2,067
	The number of directors to whom retirement benefits were accruing was as follows:		
	Money purchase schemes		1
	Information regarding the highest paid director is as follows:	2009 F	2008 £
	Emoluments etc	£ 100,937	100,996

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

4	INTEREST PAYABLE AND SI	MILAR CHARGES
---	-------------------------	---------------

2009	2008
£	£
111,674	159,887
23	-
51,833	48,415
-	57
5,708	4,400
490	-
10,387	13,536
180,115	226,295
	£ 111,674 23 51,833 5,708 490 10,387

### 5. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:	2009 £	2008 £
Current tax: UK corporation tax	130,574	54,702
Deferred tax	(3,709)	(3,496)
Tax on profit on ordinary activities	126,865	51,206

UK corporation tax has been charged at 28% (2008 – 29.778%).

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

Profit on ordinary activities before tax	2009 £ 380,728	2008 £ 104,864
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2008 - 29.778%)	106,604	31,226
Effects of: Items not allowable for tax purposes Depreciation in excess of capital allowances Overprovision in previous year	8,931 15,039	16,408 10,693 (3,625)
Current tax charge	130,574	54,702

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

### 6. PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £253,757 (2008 - £54,372).

### 7. INTANGIBLE FIXED ASSETS

Group	Goodwill £
COST At 1 May 2008 and 30 April 2009	404,638
AMORTISATION At 1 May 2008 Amortisation for year	212,216 40,461
At 30 April 2009	252,677
NET BOOK VALUE At 30 April 2009	151,961
At 30 April 2008	192,422
Company	Goodwill £
COST	
COST At 1 May 2008	£
COST At 1 May 2008 and 30 April 2009  AMORTISATION At 1 May 2008	£ 404,607 212,216
COST At 1 May 2008 and 30 April 2009  AMORTISATION At 1 May 2008 Amortisation for year	£ 404,607 212,216 40,461

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

### 8. TANGIBLE FIXED ASSETS

Group	
-------	--

3.5up	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
COST				
At 1 May 2008	395,640	217,854	498,446	1,111,940
Additions	2,144	94,602	18,850	115,596
Disposals	<u> </u>	<u>(78,203</u> )	<u>(20,000)</u>	<u>(98,203)</u>
At 30 April 2009	397,784	234,253	497,296	1,129,333
DEPRECIATION				
At 1 May 2008	222,038	87,901	389,937	699,876
Charge for year	26,393	41,316	40,591	108,300
Eliminated on disposal	<del>-</del>	(45,224)	(20,000)	(65,224)
At 30 April 2009	248,431	83,993	410,528	742,952
NET BOOK VALUE				
At 30 April 2009	149,353	150,260	86,768	386,381
At 30 April 2008	173,602	129,953	108,509	412,064

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

# 8. TANGIBLE FIXED ASSETS - continued

### Group

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Fixtures			
	and	Motor	Computer	
	fittings	vehicles	equipment	Totals
	£	£	£	£
COST	_			
At 1 May 2008	71,518	127,208	95,081	293,807
Additions		89,352	, <u>-</u>	89,352
Disposals	_	(22,638)	-	(22,638)
Transfer to ownership	(64,953)	(22,000)	(53,552)	(118,505)
Transfer from ownership	(04,555)	_	14,611	14,611
Transfer from ownership	<del></del>			
At 30 April 2009	6,565	193,922	56,140	256,627
1 tt 30 1 tp 11 2007				
DEPRECIATION				
At 1 May 2008	16,883	30,407	40,034	87,324
Charge for year	5,116	36,037	7,353	48,506
Eliminated on disposal	, <u>-</u>	(10,641)	-	(10,641)
Transfer to ownership	(20,973)		(34,201)	(55,174)
Transfer from ownership	-	-	1,165	1,165
Transfer from 6 wholstap		<del></del>	<del></del>	
At 30 April 2009	1,026	55,803	14,351	71,180
	<del></del>	<del></del>		<del></del>
NET BOOK VALUE				
At 30 April 2009	5,539	138,119	41,789	185,447
•	<del></del>	<del></del>	<del></del>	
At 30 April 2008	54,635	96,801	55,047	206,483

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

# 8. TANGIBLE FIXED ASSETS - continued

Co	m	D2	nv
			,

Fixtures and fittings £	Motor vehicles £	Computer equipment	Totals £
395,144	217,854	•	1,108,833
2,144	94,602	•	114,070
	<u>(78,203)</u>	(20,000)	(98,203)
397,288	234,253	493,159	1,124,700
221,848	87,901	387,663	697,412
26,319	41,316	39,838	107,473
	(45,224)	<u>(20,000)</u>	(65,224)
248,167	83,993	407,501	739,661
<u>149,121</u>	150,260	85,658	385,039
173,296	129,953	108,172	411,421
	and fittings £  395,144 2,144 2,144 397,288  221,848 26,319 248,167	and Motor vehicles £ £  395,144 217,854 2,144 94,602 (78,203)  397,288 234,253  221,848 87,901 26,319 41,316 (45,224)  248,167 83,993  149,121 150,260	and fittings       Motor vehicles vehicles       Computer equipment         £       £       £         395,144       217,854       495,835         2,144       94,602       17,324         -       (78,203)       (20,000)         397,288       234,253       493,159         221,848       87,901       387,663         26,319       41,316       39,838         -       (45,224)       (20,000)         248,167       83,993       407,501         149,121       150,260       85,658

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

### 8. TANGIBLE FIXED ASSETS - continued

Co	m	na	nv

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Fixtures and	Motor	Computer	
	fittings £	vehicles £	equipment £	Totals £
COST	_	_	-	
At 1 May 2008	71,518	127,208	95,081	293,807
Additions	-	89,352	-	89,352
Disposals	_	(22,638)	-	(22,638)
Transfer to ownership	(64,953)	-	(53,552)	(118,505)
Transfer from ownership			14,611	14,611
At 30 April 2009	6,565	193,922	_56,140	256,627
DEPRECIATION				
At 1 May 2008	16,883	30,407	40,034	87,324
Charge for year	5,116	36,037	7,353	48,506
Eliminated on disposal	-	(10,641)	-	(10,641)
Transfer to ownership	(20,973)	-	(34,201)	(55,174)
Transfer from ownership	<del></del>		1,165	1,165
At 30 April 2009	1,026	55,803	14,351	71,180
NET BOOK VALUE				
At 30 April 2009	5,539	138,119	<u>41,789</u>	185,447
At 30 April 2008	54,635	96,801	55,047	206,483

#### 9. FIXED ASSET INVESTMENTS

The company's investments at the balance sheet date in the share capital of the companies include the following:

Jniisted
investment

	Investments £
COST At 1 May 2008 Additions	15 6
At 30 April 2009	<u>21</u>
NET BOOK VALUE At 30 April 2009	<u>21</u>
At 30 April 2008	<u>15</u>

The DTE Payroll and Tax Centre Limited Nature of business: Payroll bureau and tax consultancy services

Class of shares: holding
Ordinary 100.00%

DTE Nominees Limited Nature of business: Dormant

Class of shares: holding
Ordinary 100.00%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

### 10. STOCKS

	G 2009	roup 2008	Cor 2009	n <b>pany</b> 2008
	£	£	£	£
Stocks	8,214	8,305	6,635	6,635
11. <b>DEBTORS</b>				
	C	w	Cor	npany
	2009	roup 2008	2009	2008
	2009 £	2008 £	£	£
A	ı	r	2	
Amounts falling due within one year: Trade debtors	1,502,411	1,721,746	1,432,695	1,646,641
Unbilled revenue	545,401	422,531	545,401	422,531
	49,769	21,477	40,470	20,477
Other debtors  Amount due from DTE Insurance	43,703	21,477	40,470	20,477
Brokers Limited	243,018	243,018	243,018	243,018
Amount due from DTE Risk and	243,016	243,016	243,010	245,010
	82,158	177,131	81,482	176,426
Financial Management Limited Amount due from DTE Corporate Recovery	62,136	177,151	01,402	170,420
	1,119,764	3,113,419	1,116,501	3,112,402
and Insolvency Services Limited	1,119,704	3,113,419	1,110,301	3,112,402
Amount due from Simple Debt	474		474	
Solutions Limited	4/4	-	7/7	•
Amount due from DTE Leonard	409		121	
Curtis Limited		•	75,168	84,197
Amount due from The DTE Payroll & Tax C		157.050	169,324	149,627
Prepayments	173,252	157,050	109,324	149,027
	2716656	5 056 277	3,704,654	5 855 310
	3,716,656	5,856,372	3,704,034	5,855,319
Amounts falling due after more than one year	r;			
Amount due from DTE Corporate				
Recovery and Insolvency	1 002 007		1 002 007	
Services Limited	1,803,897		1,803,897	<del></del>
	1 003 005		1 002 007	
	1,803,897		1,803,897	
Aggregate amounts	<u>5,520,553</u>	5,856,372	5,508,551	5,855,319

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

### 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gr	oup	Com	npany
	2009	2008	2009	2008
	£	£	£	£
Bank loans and overdrafts (see note 14)	1,822,813	2,785,629	1,833,265	2,789,237
Hire purchase contracts (see note 15)	99,567	102,318	99,567	102,318
Trade creditors	156,191	168,561	145,444	162,975
Corporation tax	134,311	70,756	134,229	70,756
Social security and other taxes	307,731	300,895	306,053	295,177
Other creditors	277,434	76,874	277,440	76,874
Client monies due	42,037	61,808	42,037	61,808
Amount due to Sudden Solutions				
Limited	7,639	7,639	7,639	7,639
Amount due to DTE Partnership	68,636	19,819	68,636	19,819
Amount due to DTE Plc	905	905	905	905
Loan interest due	-	4	-	4
Amount due to DTE Leonard				
Curtis Limited	-	167	-	167
Directors' current accounts	1,062,029	2,410,448	1,062,029	2,410,448
Accrued expenses	94,484	123,257	<u>74,176</u>	114,557
	4,073,777	6,129,080	4,051,420	6,112,684

# 13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Hire purchase contracts (see note 15)	61,148	78,747	61,148	78,747
Other creditors	1,428,769	26,895	1,428,769	26,895
	1,489,917	105,642	1,489,917	105,642

### 14. LOANS

An analysis of the maturity of loans is given below:

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Amounts falling due within one year or on dema	ınd:			
Bank overdrafts	1,822,813	2,785,629	1,833,265	2,789,237

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

# 15. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

Group	Hire purchase contracts		
	2009	2008	
	£	£	
Gross obligations repayable:			
Within one year	103,211	111,435	
Between one and five years	62,367	<u>84,065</u>	
	165,578	195,500	
Finance charges repayable:			
Within one year	3,644	9,117	
Between one and five years	1,219	5,318	
	_4,863	14,435	
Net obligations repayable:			
Within one year	99,567	102,318	
Between one and five years	61,148	78,747	
	160,715	181,065	

22

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

# 15. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

Company
---------

Company	Hire purchase contracts	
	2009	2008
	£	£
Gross obligations repayable:		
Within one year	103,211	111,435
Between one and five years	62,367	84,065
	165,578	195,500
er i i i i i i i i i i i i i i i i i i i		
Finance charges repayable:	3,644	9,117
Within one year	1,219	5,318
Between one and five years		
	4,863	14,435
Net obligations repayable:		
Within one year	99,567	102,318
Between one and five years	61,148	78,747
	160,715	181,065

The following operating lease payments are committed to be paid within one year:

#### Company

Company	Land build		Oth opera leas	ting
	2009 £	2008 £	2009 £	2008 £
Expiring: Within one year Between one and five years In more than five years	54,613 - 	53,750 16,560	6,596	6,596
	54,613	70,310	6,596	6,596

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

#### 16. SECURED DEBTS

The following secured debts are included within creditors:

	Group		Company	
	2009	2008	2009	2008
	£	£	£	£
Bank overdrafts	1,822,813	2,785,629	1,833,265	2,789,237
Hire purchase contracts	160,715	181,065	160,715	181,065
	1,983,528	2,966,694	1,993,980	2,970,302

£61,148 (2008: £78,747) of the group and company debt is due after one year, and the balance is due within one year.

The bank overdraft facility is secured by debentures and unlimited cross guarantees between DTE Business Advisory Services Limited, DTE Corporate Recovery and Insolvency Services Limited, The DTE Payroll and Tax Centre Limited and Corporate Strategies plc.

HP liabilities are secured on the relevant tangible fixed assets.

#### 17. PROVISIONS FOR LIABILITIES

	Group		Compa	
	2009 £	2008 £	2009 £	2008 £
Deferred tax	22,479	26,188	22,479	26,188
Group				Deferred
				tax
Balance at 1 May 2008				£ 26,188
Movement in year				(3,709)
Balance at 30 April 2009				22,479
Company				Deferred
				tax
Balance at 1 May 2008				£ 26,188
Movement in year				(3,709)
Balance at 30 April 2009				22,479

The balance as at 30 April 2009 relates to accelerated capital allowances

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

### 18. CALLED UP SHARE CAPITAL

19.

Allotted, issued Number: 12,658	and fully paid: Class: Ordinary		Nominal value: £1	2009 £ 12,658	2008 £ 12,658
RESERVES					
Group		Profit and loss account £	Share premium £	Other reserves £	Totals £
At 1 May 2008 Profit for the ye		36,532 253,863	272,347	1,111	309,990 253,863
At 30 April 200	)9	290,395	272,347	1,111	563,853
Company			Profit and loss account £	Share premium £	Totals £
At 1 May 2008 Profit for the ye			35,544 253,757	272,342	307,886 253,757
At 30 April 200	09		289,301	272,342	561,643

### 20. CONTINGENT LIABILITIES

The company has entered into cross guarantees with DTE Corporate Recovery and Insolvency Services Limited, Corporate Strategies plc and The DTE Payroll and Tax Centre Limited in support of a joint bank overdraft facility. As at the balance sheet date the bank overdraft of those companies amounted to £148,386 (2008 - £nil), £nil (2008 - £nil) and £nil (2008 - £nil) respectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

#### 21. TRANSACTIONS WITH DIRECTORS

The directors were, with others, directors and/or shareholders in various companies, and partners in two partnerships with whom the company has traded during the year, as follows:-

DTE Corporate Recovery and Insolvency Services Limited

The company has sold services to the value of £365,110 (2008 - £317,749) in respect of general overheads and staff usage. Included within debtors falling due within one year is £217,815 which represents the net balance outstanding. A loan balance of £2,705,846 is due to the company and is to be repaid by 12 quarterly instalments which commenced on 31 July 2009. Interest is received quarterly at 2% above the bank base lending rate.

This loan arrangement was finalised via a Shareholders' Agreement dated 27 April 2009 on which date an initial repayment of £750,000 was received.

In the prior year, an inter-company account had existed on an informal basis and at 30 April 2008 the amount outstanding was £3,112,402. During the current year, the company received interest of £158,587 (2008-£96,474) on this advance.

#### Sudden Solutions Limited

Included within creditors falling due within one year is £7,639 (2008 - £7,639) which represents the net balance outstanding.

#### DTE Insurance Brokers Limited

Included within debtors falling due within one year is £243,018 (2008 - £243,018) which represents general financial support by way of a loan.

#### DTE Risk and Financial Management Limited

The company sold services to the value of £26,040 (2008 - £25,854). The company purchased services to the value of £41,999 (2008: £29,091). The company also purchased a motor vehicle in the year to the value of £7,000 (2008: £nil). Included within debtors falling due within one year is £82,158 (2008 - £177,131) which represents the net amount outstanding. Included in this amount is an advance of £75,000 (2008 - £175,000) repayable at a future date in accordance with a subordinated loan agreement between the companies as required by The Financial Services Authority.

#### Downham Train Epstein plc

Included within creditors falling due within one year is an amount of £905 (2008 - £905) which represents the net balance outstanding.

#### Downham Train Epstein (Partnership)

During the year £139,419 (2008 - £117,428) was paid in respect of the rent of property and the use of motor vehicles owned by the partnership. In addition the company bought a motor vehicle to the value of £5,250 (2008 - £15,877 sale). Included within creditors falling due within one year is £68,636 (2008 - £19,819) which represents the net amount outstanding.

#### Kramers (Partnership)

Mrs S Rosen and Mrs P J Patel, wives of two directors / shareholders are joint owners of a property from which the company operates and during the year £40,000 (2008 - £40,000) was paid in respect of rent.

continued...

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

#### LC Debt Solutions Limited

During the year the company charged £7,200 (2008 - £7,200) in respect of general overheads.

#### Simple Debt Solutions Limited

During the year the company charged £412 (2008 - £nil) in respect of general overheads. Included within debtors falling due within one year is £474 (2008 - £nil) which represents the net amount outstanding.

#### Corporate Strategies plc

During the year the company charged £7,200 (2008 - £7,200) in respect of general overheads.

#### DTE Leonard Curtis Limited

The company has sold services to the value of £1,065 (2008 - £935). Included within debtors falling due within one year is an amount of £409 (2008 - £98) which represents the net amount outstanding.

#### Directors' current accounts

Included within creditors falling due within one year are directors' current account balances for J C Turner of £314,736 (2008 - £337,507), N J Fail of £180,406 (2008 - £192,763), S Rosen of £256,600 (2008 - £248,219), P J Patel of £116,931 (2008 - £153,689), R I Taylor of £97,772 (2008 - £73,335) and J M Goldie of £95,584 (2008 - £86,749). These advances are unsecured and carry no fixed date for repayment. Interest is paid at 2% over bank base rate and during the year amounted to £51,833 (2008 - £145,016).

#### 22. RELATED PARTY DISCLOSURES

The company has taken advantage of the exemption set out in FRS8, Related Party Transactions, not to disclose transactions with wholly owned subsidiaries. The directors are of the opinion that the company is not under the control of any one individual entity.

### 23. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

#### Group

	2009 £	2008 f
Profit for the financial year	253,863	53,658
Net addition to shareholders' funds Opening shareholders' funds	253,863 322,648	53,658 268,990
Closing shareholders' funds	<u>576,511</u>	322,648

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30 APRIL 2009

# 23. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS - continued

Company	2009 £	2008 £
Profit for the financial year	253,757	_54,372
Net addition to shareholders' funds Opening shareholders' funds	253,757 320,544	54,372 266,172
Closing shareholders' funds	574,301	320,544

# CONSOLIDATED TRADING AND PROFIT AND LOSS ACCOUNT for the Year Ended 30 APRIL 2009

	2009		2008	
	£	£	£	£
Turnover				
Fees receivable	5,479,045		5,780,300	
Service charges	312,443		265,551	
Fee protection scheme income	25,862		30,367	
•		5,817,350		6,076,218
Cost of sales				
Fee protection scheme costs	15,000		18,000	
Purchases	10,250		7,279	
Disbursements	70,345		61,521	
	<del></del>	95,595		86,800
GROSS PROFIT		5,721,755		5,989,418
Other income				
Sundry receipts	47		559	
Inland revenue rebate	100		150	
Sundry income	2,979		2,577	
Interest receivable	159,365		2,791	
		162,491		6,077
		5,884,246		5,995,495
Expenditure				
Bury rent and water	160,151		142,785	
Rates and water	74,965		72,761	
Insurance	65,354		70,859	
Light and heat	49,555		45,107	
Directors' salaries	617,800		855,283	
Directors' pension contributions	700		2,067	
Wages	2,637,271		2,730,368	
Social security	353,454		472,885	
Pensions	54,307		50,674	
Staff welfare costs	8,151		8,204	
Telephone	60,829		71,379	
Printing and stationery	83,911		63,616	
Postage	54,110		49,186	
Travelling	102,033		103,348	
Motor expenses	24,440		24,586	
Use of home - directors	600		800	
Repairs and renewals	19,281		18,352	
Computer costs	148,801		137,763	
Cleaning	53,071		50,093	
Canteen expenses	6,538		8,083	
Client compensation	1,910		- 14,147	
Sundry expenses	11,614 49,500		48,184	
Professional Indemnity	43,500		70,104	
Carried forward	4,638,346	5,884,246	5,040,530	5,995,495

This page does not form part of the statutory financial statements

# CONSOLIDATED TRADING AND PROFIT AND LOSS ACCOUNT for the Year Ended 30 APRIL 2009

	2009	)	2008		
	£	£	£	£	
Brought forward	4,638,346	5,884,246	5,040,530	5,995,495	
Professional fees	94,468		48,668		
Subscriptions	29,151		30,951		
Office manuals	11,918		13,329		
Training costs	63,819		69,902		
Staff recruitment	22,513		65,269		
Auditors' remuneration	9,200		8,950		
Marketing	111,697		112,740		
Bad debts	174,889		116,219		
		5,156,001		5,506,558	
		728,245		488,937	
Finance costs Bank charges	13,532		6,231		
Bank interest	111,674		159,887		
Corporation tax interest	23		-		
Directors loan interest	51,833		48,415		
Finance company interest	,		57		
Short term loan interest	5,708		4,400		
Vat interest paid	490		· -		
Hire purchase	10,387		13,536		
1	<del></del>	193,647	<del></del>	232,526	
		534,598		256,411	
Depreciation					
Goodwill	40,461		40,461		
Fixtures and fittings	26,393		30,584		
Motor vehicles	41,316		33,863		
Computer equipment	40,591		45,935		
	<del></del>	148,761		150,843	
		385,837		105,568	
(Loss)/Profit on disposal of fixed assets					
Motor vehicles	(6,129)		(704)		
Computer equipment	1,020		(,04)		
Computer equipment		(5,109)		(704)	
NET PROFIT		380,728		104,864	