# Company Registration No. 04168293

Ikon Science Limited

Annual report and financial statements

for the year ended 31 March 2023

THIIRSDAY



A4

11/01/2024 COMPANIES HOUSE

#29

# Annual report and financial statements For the year ended 31 March 2023

Contents	Page
Officers and professional advisers	1
Strategic report	2
Directors' report	4
Statement of directors' responsibilities	6
Independent auditor's report	7
Consolidated profit and loss account	10
Consolidated statement of comprehensive income	11
Consolidated balance sheet	12
Company balance sheet	13
Consolidated statement of changes in equity	14
Company statement of changes in equity	15
Consolidated Cash flow statement	16
Notes to the accounts	17

# Annual report and financial statements For the year ended 31 March 2023

# Officers and professional advisers

## The Board of Directors

D R M Saussus A Towers

## Company secretary

**G H Mannes** 

## Registered office

1 The Crescent Surbiton Surrey KT6 4BN

## **Bankers**

HSBC Bank Plc High Street Hampton Wick Kingston Upon Thames Surrey KT1 4DA

## Auditor

RSM UK Audit LLP Statutory Auditor Davidson House Forbury Square Reading Berkshire RG1 3EU

## Strategic Report

The Director's present their strategic report for Ikon Science Limited ('The Company') and its subsidiaries ('The Group') for the year ended 31 March 2023. This strategic report has been prepared for the Group as a whole.

#### Review of the year and key performance indicators

The key performance indicators of the business are adjusted EBITDA, revenue and recurring revenue which are described below.

Turnover for the year ended 31 March 2023 closed at £20.407 million (2022: £18.633 million), 10% up year on year. FY23 has brought additional challenges associated with doing business during uncertainty in markets due to the Ukraine / Russia conflict, in the longer-term revenue is expected to continue to grow, supported by continued investment in the sales and marketing teams, systems improvements and Ikon's continued strong investment in research, innovation & development of new products.

The price of oil returned to pre-pandemic levels during the financial year, with the latter part of the financial year seeing higher prices due to supply fears prompted by Russia's invasion of Ukraine. The market saw some improvement from a low base in the prior year when customer budgets were under severe strain due to the uncertainty caused by the pandemic. With customer budgets in a better position, Ikon secured additional contracts, and experienced low churn, both factors contributing to overall growth in contracted annual recurring revenue of 11%. This clearly demonstrates the "essential" nature of the Ikon RokDoc and the iPoint product suites, and the high regard in which our software products and support services are held by our customers.

The loss for the year, after taxation, amounted to £2,709,827 (2022: loss £1,540,295). The directors do not recommend a dividend (2022: £nil). The loss increased due to investment in headcount for development and future growth and higher interest costs due to increases in interest rates. Ikon took the opportunity in the prior year to make change to right-size the business and this continues to strengthen Ikon's position.

Net liabilities are £8.9 million compared to prior year net liabilities of £5.5 million. The forecasts and projections show that the Group will continue to operate within its current banking facilities and covenants over the coming 12 months and has built further contingencies into its forecast to allow for further possible negative variances.

## **Future Developments**

Ikon Science Limited ("the company") has historically invested significantly in the improvement of existing products and development of new products, and this continues with £3.9 million invested this year (note 4b). This annual investment has been fully expensed as incurred and is expected to result in a very positive impact to EBITDA in the coming years as the revenues are realised.

Client preferences are evolving with sector specific needs, which we believe will give rise to new opportunities. In June 2022 Ikon launched "Curate", a 'software as a service' product which is a knowledge management solution. This will allow Ikon to expand the current offerings to an increased customer and user base. We will continue to focus on markets globally including the market for 'software as a service', developing cloud software tools, and building a market-aligned sales force and improved go-to-market capability. We also intend to strengthen our offering by investing in core products with distinctive offerings to defend position and grow in existing and adjacent markets.

The company provides geoscience software, geoengineering and development core expertise and combined with Ikon's leading technologies, is positioned to offer high-end Special Projects with a wide portfolio of consulting and advisory solutions for Quantitative Interpretation, Geomechanics and Geopressure projects.

## Strategic Report (continued)

Continuous development of new expertise and know-how are an essential element in sustaining Ikon's growth plan. Ikon has been successful in attracting and retaining industry-recognised technical geoscience experts as well as commercial leaders. Ongoing investment in the recruitment and retention of Ikon's experienced, energetic and innovative staff is the cornerstone of the group's business and the directors would like to thank all current and past staff members for their contribution to Ikon Science and look forward to further growth and expansion in the years to come

### Principal risks and uncertainties

The Group performs risk assessment and evaluation as part of its planning procedures and appropriate control systems are put in place to manage the identified risks.

The principal risk factors are considered to be the ability to continue to develop innovative software, the ability to secure sufficient and profitable sales contracts to support the group's operations and the general economic environment for customers with particular emphasis on the level of commodity prices. These are being mitigated by strengthening the organisations software development and sales capabilities, targeting the customer base with enhanced offerings and widening the customer base with Curate.

Risks associated with climate change and the possible decline in future of oil and gas exploration is a long-term risk to the business. This is being mitigated by actively targeting customers in the renewables sector such as geothermal energy and broadening software offerings to include enterprise wide data management through our Curate product.

The group's principal financial assets are bank balances, trade receivables and accrued income. The group's credit risk is mainly attributable to its trade receivables. There is no significant concentration of credit risk, with exposure spread over a growing portfolio of customers. Due to the international nature of its operations, the Group has exchange rate translation risk to its earnings and assets and liabilities of its overseas subsidiaries. The Group's liquidity risk is managed by actively monitoring its forecast cash flows and establishing its funding requirements to mitigate fluctuations in exchange rates.

The departure of Great Britain from the European Union on 31 January 2020 as of yet has had no material impact on the Company. The Company will continue to monitor and assess the impact on its clients and suppliers on an ongoing basis.

The Russia / Ukraine conflict has had no material impact on the Company. The Company will continue to monitor and assess the impact on its clients and suppliers on an ongoing basis

Approved by the Board of Directors on 9 January 2024 and signed on behalf of the Board of Directors

**3** 

D R M Saussus Director

## **Directors' Report**

The directors present their annual report on the affairs of the Group, together with the audited financial statements and auditor's report, for the year ended 31 March 2023.

#### Principal activities

The principal activities of the group during the year were: the continued development and sales of the RokDoc® geoprediction software platform, iPoint®, Ji-Fi®, Curate; the completion and sale of global and regional geoprediction studies conducted on a multiclient basis; and the provision of geoprediction consulting, including Quantitative Interpretation, geopressure and geomechanics advisory solutions to the global oil and gas industry using Ikon's distinctive subsurface geoscience software technologies, knowledge base and know-how.

#### Results and dividends

The loss for the year, after taxation, amounted to £2,709,827 (2022: loss £1,540,295). The directors do not recommend a dividend (2022: £nil). The loss increased due to investment in headcount for development and future growth and higher interest costs due to increases in interest rates.

## Going concern

Management has prepared detailed forecasts and projections for the Group which reflect the current market environment and take account of reasonable possible changes in trading performance and which can be offset by mitigating actions. These forecasts and projections show that the group should be able to operate within its current banking facilities obtained over the coming 12 months. Further detail of the going concern assumptions are detailed in the accounting policies in Note 1.

The bank loan is due for repayment within the next 12 months. Management are currently in the process of renewing the bank loan facility. A letter of support has been provided by the ultimate controlling party which confirms their intention to provide financial to enable the group to meet its liabilities as they fall due, including the loan facility which matures in October 2024. This support is in place for 12 months from the date of signing of the accounts while the renewal of the bank loan facility is being negotiated.

The directors, accordingly, have a reasonable expectation that the company and the group have adequate resources to continue in operational existence for the foreseeable future. The directors have, accordingly, considered the use of the going concern basis in the preparation of the financial statements and concluded that it is appropriate.

## **Employment policy**

The directors view the group's employees as integral to the success of the business and, as a result, the Group's employment practices are designed to attract, retain and develop the talent necessary to ensure that the Group retains its strong market position with motivated and satisfied employees.

The directors are committed to maintaining appropriate standards of health and safety in all premises and areas of the Group's operations.

## Political and charitable donations

There were no political or charitable donations made during the year (2022: £nil).

## Research and development

The Group has historically invested significantly in the improvement of existing products and development of new products, and this continues with £3.9 million invested this year (2022: £3.7m) (note 4b). This annual investment has been fully expensed as incurred and is expected to result in a very positive impact to EBITDA in the coming years as the revenues are realised. Ikon's strong investment in research, innovation & development is a key element of its software-led strategy leading to sustainable revenues.

## **Directors Report (continued)**

#### Directors' liability

As at the date of this report, indemnities are in force under which the company has agreed to indemnity the directors, to the extent permitted by the Companies Act 2006, against claims from third parties in respect of certain liabilities arising out of, or in connection with, the execution of their powers, duties and responsibilities as directors of the company.

#### Auditor

The Company changed auditor during the year. A resolution will be proposed at the Annual General Meeting to re appoint RSM UK Audit LLP as auditor. RSM UK Audit LLP have expressed their willingness to continue in office as auditor.

#### Disclosures included elsewhere in the Annual Report

In accordance with Section 414C(11) of the Companies Act 2006 the directors have chosen to set out certain information required by Schedule 7 to the Accounting Regulations in the Strategic Report rather than in the Directors' Report, and form part of this report by cross reference. The Group's future development, performance and position are set out in the Strategic report on page 2 and form part of this report by cross reference.

#### Directors

The directors, who served since 1 April 2022 and to the date of this report, were as follows:

D R M Saussus A J Towers K Waters

(resigned 11 April 2022)

The Group has made qualifying third-party indemnity provisions for the benefit of its directors which remain in force at the date of this report.

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware;
   and
- the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006.

Approved by the Board of Directors on 9 January 2024 and signed on behalf of the Board of Directors



D R M Saussus Director 09/01/24

## Directors' responsibilities statement

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the company and group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company
  will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions with reasonable accuracy at any time the financial position of the company and group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditor's report to the members of Ikon Science Limited

### **Opinion**

We have audited the financial statements of Ikon Science Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 March 2023 which comprise consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated and parent company balance sheets, the consolidated and parent company statements of changes in equity, the consolidated cash flow statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2023 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's or the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Independent auditor's report to the members of Ikon Science Limited (continued)

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and their environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns;
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which the audit was considered capable of detecting irregularities, including fraud Irregularities are instances of non-compliance with laws and regulations. The objectives of our audit are to obtain sufficient appropriate audit evidence regarding compliance with laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements, to perform audit procedures to help identify instances of non-compliance with other laws and regulations that may have a material effect on the financial statements, and to respond appropriately to identified or suspected non-compliance with laws and regulations identified during the audit.

In relation to fraud, the objectives of our audit are to identify and assess the risk of material misstatement of the financial statements due to fraud, to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud through designing and implementing appropriate responses and to respond appropriately to fraud or suspected fraud identified during the audit.

# Independent auditor's report to the members of Ikon Science Limited (continued)

However, it is the primary responsibility of management, with the oversight of those charged with governance, to ensure that the entity's operations are conducted in accordance with the provisions of laws and regulations and for the prevention and detection of fraud.

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud, the group audit engagement team:

- obtained an understanding of the nature of the industry and sector, including the legal and regulatory framework that the group and parent company operate in and how the group and parent company are complying with the legal and regulatory framework;
- inquired of management, and those charged with governance, about their own identification and assessment of the risks of irregularities, including any known actual, suspected or alleged instances of fraud;
- discussed matters about non-compliance with laws and regulations and how fraud might occur including assessment of how and where the financial statements may be susceptible to fraud

As a result of these procedures we consider the most significant laws and regulations that have a direct impact on the financial statements are FRS 102, the Companies Act 2006 and tax compliance regulations. We performed audit procedures to detect non-compliances which may have a material impact on the financial statements which included reviewing financial statement disclosures, inspecting correspondence with local tax authorities and evaluating advice received from external tax advisors.

The group audit engagement team identified the risk of management override of controls and the cut off of revenue as the area where the financial statements were most susceptible to material misstatement due to fraud. Audit procedures performed included but were not limited to testing manual journal entries and other adjustments and evaluating the business rationale in relation to significant, unusual transactions and transactions entered into outside the normal course of business and testing a sample of revenue contracts which span year end to ensure that revenue had been recorded in the appropriate accounting period.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <a href="http://www.frc.org.uk/auditorsresponsibilities">http://www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Neil Mellor

Neil Mellor (Senior Statutory Auditor)
For and on behalf of RSM UK Audit LLP, Statutory Auditor
Chartered Accountants
Davidson house
Forbury Square
Reading
Berkshire, RG1 3EU
10 January 2024

# Consolidated profit and loss account For the year ended 31 March 2023

	Notes	2023 £	2022 £
Turnover	3	20,407,377	18,632,512
Cost of sales		(6,896,079)	(5,892,093)
Gross profit		13,511,298	12,740,419
Distribution costs Administrative expenses: Salaries Other administrative expenses	5	(427,640) (8,202,148) (6,860,023)	(357,170) (7,232,593) (6,378,163)
Total operating costs		(15,489,811)	(13,967,926)
Other operating income	4	38,974	153,110
Operating loss	4	(1,939,539)	(1,074,397)
Interest receivable and similar income Interest payable and similar charges	6 6	3,378 (1,371,862)	597 (955,084)
Loss before taxation		(3,308,023)	(2,028,884)
Tax credit	8	598,196	488,589
Loss for the financial year		(2,709,827)	(1,540,295)

All of the activities of the group are classed as continuing.

The notes on pages 17 to 40 form an integral part of these financial statements.

# Consolidated statement of comprehensive income For the year ended 31 March 2023

	2023 £	2022 £
Group loss for the financial year	(2,709,827)	(1,540,295)
Foreign exchange on re-translation of overseas subsidiaries	(672,836)	(291,942)
Total other comprehensive profit / (loss)	(672,836)	(291,942)
Total comprehensive loss	(3,382,663)	(1,832,237)

All of the total comprehensive income is attributable to equity shareholders of the parent company.

The notes on pages 17 to 40 form an integral part of these financial statements.

# Consolidated balance sheet As at 31 March 2023

	Minde	2023	2022
Fixed assets	Notes	£	£
Intangible assets	10	4,183,655	4,912,476
Tangible assets	11	253,118	176,697
		4,436,773	5,089,173
Current assets			
Debtors: amounts falling due within one year	13	7,370,152	8,019,239
Deferred tax	14	2,671,312	1,978,567
Cash at bank and in hand		3,338,035	3,735,832
		13,379,499	13,733,638
Creditors: amounts falling due within one year	15	(11,741,940)	
Net current assets		1,637,559	4,184,562
Total assets less current assets		6,074,332	9,273,735
Creditors: amounts falling due after more than one year	16	(14.307.906)	(14,002,422)
Deferred Tax: amounts falling due after more than one year	14		(819,925)
		(15,005,607)	(14,822,347)
Net assets		(8,931,275)	(5,548,612)
Capital and reserves			
Called-up share capital	20	42,586	42,586
Share premium account	20	6,137,902	6,137,902
Currency translation reserve	20	(762,589)	
Profit and loss account	20	(14,349,174)	(11,639,347)
Total shareholders' funds		(8,931,275)	(5,548,612)

The financial statements of Ikon Science Limited (registered number 04168293) were approved by the Board of Directors and authorised for issue on 9 January 2024.

The notes on pages 17 to 40 form an integral part of these financial statements.

Signed on behalf of the Board of Directors



D Saussus Director

09/01/24

## Company balance sheet As at 31 March 2023

		2023	2022
	Notes	£	£
Fixed assets			
Intangible assets	10	4,109,984	4,829,981
Tangible assets	11	29,180	71,487
Investments	12	1,056,447	1,056,447
		5,195,611	5,957,915
Current assets			1.5 (50 100
Debtors: amounts falling due within one year	13	16,562,924	
Deferred tax	14	2,671,312	
Cash at bank and in hand		1,110,044	2,523,160
		20,344,280	20,180,219
Creditors: amounts falling due within one year	15	(8,826,728)	(6,647,278)
Net current assets	•	11,517,552	13,532,941
Total assets less current liabilities		16,713,163	19,490,856
Creditors: amounts falling due after more than one year)	16	(14.307.906)	(14,002,422)
Croancian amounts taking and areas areas areas jump			
Net assets		2,405,257	5,488,434
Capital and reserves			
Called-up share capital	20	42,586	42,586
Share premium account	20	6,137,902	6,137,902
Currency translation reserve	20	(346,713)	(346,713)
Profit and loss account	20	(3,428,518)	(345,341)
Total shareholders' funds		2,405,257	5,488,434

The loss for the financial year dealt with in the financial statements of the parent company was £3,083,177 (2022: loss £572,761).

The financial statements of Ikon Science Limited (registered number 04168293) were approved by the Board of Directors and authorised for issue on 9 January 2024.

The notes on pages 17 to 40 form an integral part of these financial statements.

Signed on behalf of the Board of Directors



D Saussus Director 09/01/24

03/01/2

# Ikon Science Limited Consolidated statement of changes in equity

## For the year ended 31 March 2023

	Called-up share capital £	Share premium account £	Currency translation reserve £	Profit and loss account £	Total £
At 31 March 2021	42,586	6,137,902	201,489	(10,099,052)	(3,717,075)
Loss for the financial year	· -	-	-	(1,540,295)	(1,540,295)
Exchange difference on retranslation of subsidiary undertakings			(291,242)		(291,242)
Total comprehensive loss			(291,242)	(1,540,295)	(1,831,537)
At 31 March 2022	42,586	6,137,902	(89,753)	(11,639,347)	(5,548,612)
Loss for the financial year	´ <b>-</b>	, , , <u>-</u>	-	(2,709,827)	(2,709,827)
Exchange difference on retranslation of subsidiary undertakings	-	-	(672,836)	-	(672,836)
Total comprehensive loss	-	-	(672,836)	(2,709,827)	(3,382,663)
At 31 March 2023	42,586	6,137,902	(762,589)	(14,349,174)	(8,931,275)

The notes on pages 17 to 40 form part of these financial statements.

## Ikon Science Limited Company statement of changes in equity

## For the year ended 31 March 2023

· ·	Called-up share capital £	Share premium account	Currency translation reserve £	Profit and loss account £	Total £
At 31 March 2021	42,586	6,137,902	(346,713)	227,420	6,061,195
Loss for the year				(572,761)	(572,761)
Total comprehensive loss				(572,761)	(572,761)
At 31 March 2022	42,586	6,137,902	(346,713)	(345,341)	5,488,434
Loss for the year				(3,083,177)	(3,083,177)
Total comprehensive loss				(3,083,177)	(3,083,177)
At 31 March 2023	42,586	6,137,902	(346,713)	(3,428,518)	2,405,257

The notes on pages 17 to 40 form part of these financial statements.

# Consolidated cash flow statement Year ended 31 March 2023

	Notes	2023 <u>£</u>	2022 £
Cash generated by / (outflow from) operations	22	1,204,812	(388,848)
Cash flows from investing activities			
Payments to acquire tangible fixed assets Interest paid Interest received			(46,542) (963,295) 597
Net cash flows used in investing activities		(1,431,118)	(1,009,240)
Cash flows from financing activities			
Repayment of bank loans		(827,463)	(369,774)
Net cash flows from financing activities		(827,463)	(369,774)
Net decrease in cash and cash equivalents		(1,053,769)	(1,767,862)
Cash and cash equivalents at beginning of year		3,735,832	5,200,098
Effect of foreign exchange rate changes		655,972	303,596
Cash and cash equivalents at end of year		3,338,035	3,735,832
Comprising: Cash at bank and in hand		3,338,035	3,735,832
Cash and cash equivalents at end of year		3,338,035	3,735,832

The notes on pages 17 to 40 form part of these financial statements.

## Notes to the accounts Year ended 31 March 2023

## 1. Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

#### General information and basis of accounting

Ikon Science Limited is a private company limited by shares incorporated in the United Kingdom under the Companies Act 2006 and registered in England and Wales. The address of the registered office is given on page 1. The nature of the group's operations and its principal activities are set out in the directors' report on pages 4 to 5. The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The functional currency of Ikon Science Limited is considered to be pounds sterling because that is the primary economic environment in which the company operates. The consolidated financial statements are also presented in pounds sterling. Foreign operations are included in accordance with the policies set out below.

Ikon Science Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements.

### Going concern

The Directors used the financial forecasts prepared for the business to model profitability and liquidity as the basis for their assessment of the Group's ability to continue as a going concern for the 12 months from the date of signing the financial statements. The major assumptions and key areas of judgement taken into account in the modelling included: the improved oil price; the impact in the industry of Russia's invasion of Ukraine; a continued low rate of churn on existing contracted revenues; careful review of the weighted sales pipeline for software and services. These forecasts were modelled using a base case together with some overlays on costs. The cost overlays assume ringfencing certain costs to protect the business, reducing infrastructure costs where possible due to Ikon's now established hybrid working model, and incurring relatively increased travel costs due to business travel returning to pre-Covid-19 levels.

In modelling the profitability and liquidity forecasts, the Directors were able to take into account a \$5m equity injection and an amendment to the Credit Agreement both of which occurred on the 23rd of December 2022. The amendment to the credit agreement provides additional headroom on the performance covenant in respect of the group's ratio of debt to recurring revenue. As a result of these actions the forecasts and projections show that the Group will continue to operate within its current banking facilities and covenants over the coming 12 months and has built further contingencies into its forecast to allow for further possible negative variances.

The bank loan is due for repayment within the next 12 months. Management are currently in the process of renewing the bank loan facility. A letter of support has been provided by the ultimate controlling party which confirms their intention to provide financial to enable the group to meet its liabilities as they fall due, including the loan facility which matures in October 2024. This support is in place for 12 months from the date of signing of the accounts while the renewal of the bank loan facility is being negotiated.

The directors, accordingly, have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. The directors have, accordingly, considered the use of the going concern basis in the preparation of the financial statements and concluded that it is appropriate.

## **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the company and all group undertakings drawn up to 31 March each year. The results of companies acquired or sold are consolidated for the periods from or to the date on which control passed. Business combinations are accounted for under the purchase method. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies into line with those used by the Group. All intra-group transactions, balances, incomes and expenses are eliminated on consolidation. As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the

# Notes to the accounts Year ended 31 March 2023

Companies Act 2006. In accordance with Section 35 of FRS 102, Section 19 of FRS 102 has not been applied in these financial statements in respect of business combinations effected prior to the date of transition.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### 1. Accounting policies (continued)

#### Summary of exemptions

As the parent company, Ikon Science limited has provided a guarantee under the provision of the Companies Act 2006, s479C, for an audit exemption for the following companies. The results of these companies and the parent are included in these consolidated financial statements. All the subsidiaries listed below have taken advantage of the exemption from having their accounts audited under the provisions of the Companies Act 2006, s479A.

Perigon Solutions Holding Limited - Company Number SC478506

Perigon Solutions Limited - Company Number SC246245

#### Turnover

The turnover shown in the profit and loss account represents the fair value of the right to the consideration, usually the price specified in the contractual arrangement, net of trade discounts, VAT and other sales related taxes. This fair value takes into account the impact of discounting, for instance in relation to deferred payment terms and where appropriate adjustment for any perceived significant credit risks. Subsequent changes to the fair value from discounting and credit risk are reported within financing income/cost or bad debt expenditure respectively.

Revenue from the sale of software relates mainly to licences which provide the customer with the right to use the group's products in perpetuity, and bespoke development. In respect of software licence sales, revenue is recognised when the licence has been delivered to a customer, the group obtains the right to consideration and collection of the consideration is probable.

Maintenance revenue is recognised on a straight-line basis over the life of the contract. Maintenance contracts, where sold together with the software licence, begin on the day of delivery of the related software licence.

Subscription revenue is recognised on a straight-line basis over the life of the contract. Subscription contracts begin on the day of delivery of the related subscription licence.

Training revenue is recognised as training services are delivered.

The group also enters into contracts for the supply of fixed and variable price services and studies. For services sold under fixed-price contracts, turnover is recognised on a percentage of completion basis, representing the value of the services provided to date based on a proportion of the total contract value. Turnover in respect of variable-price contracts is recognised on a time-and-materials basis as the services are performed.

#### Fixed assets

All intangible and tangible assets are initially recorded at cost. Cost includes the purchase price of the assets and the directly attributable costs of bringing the asset into its intended use.

#### Intangible assets

Separately acquired technology, customer relationships and brand name intangible assets are included at cost. Provision is made for any impairment. Intangible assets acquired as part of a business combination are measured at fair value at the acquisition date. Intangible assets are stated at cost less accumulated impairment and amortisation/depreciation.

#### Goodwill

Goodwill arising on the acquisition of subsidiary undertakings represents any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired. Goodwill is recognised as an asset and a provision is made for any impairment.

Development expenditure is written off, except where the directors are satisfied as to the technical, commercial and financial viability of individual projects. In such cases, the identifiable expenditure is deferred and amortised over the period during which the group is expected to benefit up to a maximum of five years. Provision is made for any impairment.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### Accounting policies (continued)

#### Amortisation

Amortisation is calculated so as to write off the cost of an intangible asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill - ten years on a straight-line basis
Technology - ten years on a straight-line basis
Customer relationships - ten years on a straight-line basis

#### Depreciation

Depreciation is calculated so as to write off the cost of a tangible asset, less its estimated residual value, over the useful economic life of that asset as follows:

Leasehold improvements

Plant and machinery

Fixtures and fittings

- lesser of five years or remaining lease term on a straight-line basis

three years on a straight-line basis

three years on a straight-line basis

#### Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

#### (i) Financial assets and liabilities

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument

Financial assets and liabilities are only offset in the balance sheet when, and only when a legally enforceable right to set off the recognised amounts exists and the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Debt instruments which are either fixed rate or a positive variable rate linked to a single observable benchmark e.g. Bank of England base rate are subsequently measured at amortised cost using the effective interest method.

Financial assets are derecognised when and only when (a) the contractual rights to the cash flows from the financial asset expire or are settled, (b) the group transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or (c) the group, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### Accounting policies (continued)

#### Financial instruments (continued)

#### (ii) Investments

In the Company balance sheet, investments in subsidiaries are measured at cost less impairment as fair value cannot be reliably measured. For investments in subsidiaries acquired for consideration including the issue of shares qualifying for merger relief, cost is measured by reference to the nominal value of the shares issued plus fair value of other consideration. Any premium is ignored.

#### (iii) Equity instruments

Equity instruments issued by the Company are recorded at the fair value of cash or other resources received or receivable, net of direct issue costs.

#### (iv) Derivative financial instruments

The Group uses derivative financial instruments to reduce exposure to foreign exchange risk and interest rate movements. The Group does not hold or issue derivative financial instruments for speculative purposes.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

## (v) Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease.

### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

The results of overseas operations are translated at the rate of exchange determined for the month, and their balance sheets at the closing rate. Exchange differences arising on translation of the opening net assets are recognised in the currency translation reserve.

### Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less tax. Timing differences are differences between the group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### 1. Accounting policies (continued)

#### **Pension Scheme**

All the company's subsidiaries contribute to defined contribution pension schemes in accordance with local legal requirements.

Historically, the company has made available a stakeholder pension scheme in accordance with its legal obligations. As at 1 April 2014 the company had in place a company pension scheme, run via a salary sacrifice arrangement, for all employees on commencement of employment. Under the arrangement, after one year's service the company makes a contribution of 5% of gross salary (capped at an annual salary of £50,000) as long as the employee is contributing at least 3% of gross salary.

Auto-enrolment took place on 1 September 2014 and the company continued with the salary sacrifice arrangement. Current members continued as they were, with the right to reduce their contributions to the minimum level required under auto-enrolment, new members were auto-enrolled from 1 September 2014 and new joiners to the company are auto-enrolled after a waiting period of 3 months. The length of service criteria is no longer relevant and therefore employees are able to achieve the company's contribution immediately upon joining the scheme. The company continues to make a contribution of 5% of gross salary (capped at an annual salary of £50,000) which is in excess of the new regulations (currently 3% minimum required of the company with employee contributing 5% minimum).

The amount charged to the profit and loss account in respect of the defined contribution pension scheme is the contributions payable in the year.

#### **Exceptional Items**

Exceptional items are material and non-recurring items excluded from management's assessment of profit because by their nature they could distort the Group's underlying quality of earnings. These are excluded to reflect performance in a consistent manner and in line with how the business is managed and measured on a day-to-day basis.

#### **Government Grants**

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received, and the group will comply with all attached conditions. Amounts received are recognised net within the income statement as income or a reduction to expenses. In the current year, grant accounting has been applied to the Covid Rates Relief Grant. In the prior year, grant accounting has been applied to the Research and Development Expenditure Credits ("RDEC").

## Research and Development ("R&D") expenditure

The group expenses all internally-generated R&D expenditure as incurred. This comprises the costs of the group's Software Development Team and the R&D cost centre at head office and includes all employee-related and direct operational costs including software licences and external consultants' fees. Costs also include a share of office rental costs and an appropriate allocation of general and administrative expenditure.

#### 2. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Group's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In the course of preparing the financial statements, no judgements have been made in the process of applying the Group's accounting policies, other than those involving estimations (see below), that have had a significant effect on the amounts recognised in the financial statements.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### 2. Critical accounting judgements and key sources of estimation uncertainty (continued)

#### Key source of estimation uncertainty

#### (i) - Unbundling of revenue on customer contracts

Where a contractual arrangement with a customer constitutes more than one service it is first necessary to consider whether the services operate independently of each other, i.e. are the components unrelated and capable of being sold individually or are they so closely related that their individual sale is not commercially feasible.

If the services do not operate independently revenue should be recognised as a combined service by considering the contractual obligations of the contact as a whole.

If the services operate independently then actual contract prices are ignored and it is necessary to unbundle the services and attribute fair value to each component in the following order with revenue recognised in accordance with the accounting policies set out in note 1:

- a) Professional services a project plan is drawn up detailing time requirements for each employee and the fair value is quantified using standard daily rates (based on time apportionment of each employees' gross salary);
- b) Software maintenance and support- recognise over the term of the contract at standard pricing; and
- c) Software licence or subscription the fair value of licence or subscription revenue is deemed to be the balance of revenue after taking into account revenues from all other components. Subscription revenue is recognised over the term of the contract.

#### (ii) - Assessment of percentage of completion on fixed price contracts

As set out in note 1, the Group enters into contracts for the supply of fixed price services and studies. For services sold under fixed-price contracts, turnover is recognised on a percentage of completion basis, representing the value of the services provided to date based on a proportion of the total contract value. Percentage of completion is estimated by project managers using the best available information including the collation of employee timesheets to track work performed and project stages completed and expectations of remaining work necessary to fulfil the group's obligations under the contract.

#### (iii) - Forecasts used in goodwill and intangible impairment assessment and going concern

Management prepares detailed forecasts and projections for the Group which reflect the current market environment and take account of reasonable possible changes in trading performance and which can be offset by mitigating actions. With the Covid-19 pandemic these forecasts contain key estimates regarding possible reductions in revenues offset by achievable cost reductions.

The Group uses cash flow projections based on financial forecasts covering a five-year period, and a discount rate of 21.6 per cent per annum (2022: 21.6 per cent per annum). Cash flows beyond that five-year period have been extrapolated using a terminal value based on the discount rate and no long term growth rate applied. The lookout period growth rate for recurring revenue and non-recurring revenue is estimated by the directors of the Company based on past performance of the Group and their expectations of market development. The directors estimate that a decrease in growth rate of 30 per cent below the forecast growth rate of the recurring revenues would reduce the headroom in the Group to nil but would not result in an impairment charge.

### .(iv) - Deferred tax assets

Carry forward losses and unused incentive tax credits are recognised as a deferred tax asset to the extent that sufficient taxable temporary differences are available or if it is likely that future taxable profits will be available against which losses can be set off. Judgment is involved to establish the extent to which expected future profits substantiate the recognition of a carry forward loss.

# Notes to the financial statements (continued) Year ended 31 March 2023

#### 3. **Turnover**

The turnover is attributable to the provision of high-end subsurface evaluations, studies, software sales and services, and training to the oil and gas industry.

An analysis of turnover based on customer location is given below:

£ 1,836,488 18,570,889	£ 1,479,819
• •	
18,570,889	17 150 600
	17,152,693
20,407,377	18,632,512
15,461,376	14,882,600
4,946,001	3,749,912
20,407,377	18,632,512
	15,461,376 4,946,001

## a) Operating loss is stated after charging:

	2023 £	2022 £
	-	•
Operating lease rentals	619,253	718,898
Amortisation of intangible IPR assets (note 10)	488,899	488,899
Amortisation of intangible goodwill assets (note 10)	239,922	239,922
Depreciation of owned fixed assets (note 11)	128,720	185,578
(Gain) on disposal of fixed assets	-	-
Net loss / (gain) on re-translation of foreign currencies	90,515	218,188
Bad debts reduction	(3,377)	(52,251)
Income from the Coronavirus business rates relief	(38,974)	-
Income from Research and development expenditure credit	-	(153,110)

Amortisation of intangible assets and goodwill is included within other administrative expenses in the consolidated profit and loss account.

# Notes to the financial statements (continued) Year ended 31 March 2023

## 4. Operating loss (continued)

The analysis of the auditor's remuneration is as follows:

	2023 £	2022 £
Fees payable to the company's auditor and its associates for the audit of the company's annual accounts	70,000	60,000
Fees payable to the company's auditor and its associates for other services to the Group		
The audit of the company's subsidiaries	36,500	25,000
Total audit fees	106,500	85,000
Taxation compliance services	41,078	55,922
Taxation advisory services	50,739	23,842
Other services	-	538
Total non-audit fees	91,817	80,302

The following analysis illustrates the performance of the Group's activities and reconciles the group's operating loss to adjusted EBITDA:

## b) Earnings before interest, tax, depreciation and amortisation ("EBITDA")

	2023 £	2022 £
Operating loss	(1,939,539)	(1,074,397)
Add back: Depreciation of owned fixed assets (note 4a) Amortisation of intangible IPR assets (note 4a) Amortisation of goodwill (note 4a)	128,720 488,899 239,922	185,578 488,899 239,922
EBITDA	(1,081,998)	(159,998)
Adjustments: Net (gain)/loss on re-translation of foreign currencies (note 4a) Provision for doubtful debts (note 4a)	90,515 (3,377)	218,188 (52,251)
ADJUSTED EBITDA	(994,860)	5,939
Add back: Internally-generated R&D Expenditure	3,923,641	3,729,414
ADJUSTED EBITDA (before R&D Expenditure)	2,928,781	3,735,353

In arriving at operating profit, the group expenses all internally-generated R&D expenditure as incurred (refer Note 1). The directors consider that while this treatment is appropriate in the calculation of EBITDA, to also indicate the impact of the significant amounts of expenditure incurred in the year provides an important additional non-statutory measure of the performance of the business.

# Notes to the financial statements (continued) Year ended 31 March 2023

## 5. Staff costs

The average number of staff employed by the group and company during the financial year amounted to:

	Group		Company	
	2023 No.	2022 No.	2023 No.	2022 No.
Geoprediction software	47	41	31	31
Geoprediction consulting, training and studies	30	33	13	14
Management, sales, marketing and administration	51	52	21	21
Number of staff	128	126	65	66
The aggregate payroll costs of the above were:				
	Gro	up	Comp	any
	2023	2022	2023	2022
	£	£	£	£
Wages and salaries	12,253,993	10,846,174	5,252,198	4,803,192
Social security costs	943,203	768,023	615,244	497,771
Defined contribution pension cost	501,146	454,714	136,436	134,925
	13,698,342	12,068,911	6,003,878	5,435,888
The above costs are allocated as follows:		:		
Cost of sales	5,496,194	4,836,318	1,860,836	1,717,657
Administrative expenses	8,202,148	7,232,593	4,143,042	3,718,231
	13,698,343	12,068,911	6,003,878	5,435,888

# Notes to the financial statements (continued) Year ended 31 March 2023

Are members of a defined contribution pension scheme

## 6. Finance costs

7.

	Gro 2023 £	2022 £	Com 2023	
Interest payable and similar expenses Interest receivable and similar income	(1,371,862) 3,378	(955,084) 597	(1,371,862 1,497	
	(1,368,484)	(954,487)	(1,370,365	(954,883)
Interest receivable and similar income	<del></del>			
	2023 £	2022 £	2023 £	
Other interest receivable and similar income	3,378	597	1,49	7 201
	3,378	597	1,49	7 201
Interest payable and similar expenses	<del></del>			
	2023 £	2022 £	202	23 2022 £ £
Bank loans and overdrafts	(1,371,862)	(955,084)	(1,371,8	
	(1,371,862)	(955,084)	(1,371,8	62) (955,084)
Directors' remuneration and transactions				
Directors' remuneration:				
			2023 £	2022 £
Emoluments Company contributions to defined contribution per	nsion schemes		489,103 2,673	585,467 5,000
			491,776	590,467
Remuneration of highest-paid director:				
Emoluments			262,593	234,746
The company made contributions of nil (2022: nil) t paid director.	o defined contributi	ion pension sch	emes in respec	t of the highest
The number of directors who:				

2022

Number

2023

Number

# Notes to the financial statements (continued) Year ended 31 March 2023

## 8. Tax credit on loss

In the budget on 3 March 2021, the UK Government announced an increase in the main UK corporation tax rate from 19% to 25% with effect from 1 April 2023. The change in rate was substantively enacted on 24 May 21. Deferred tax assets and liabilities at 31 March 2023 have been measured using these newly enacted tax rates.

	2023 £	2022 £
Analysis of Group tax credit in the year:	*	-
UK current tax (credit) / charge	-	-
Adjustments to UK current tax credit in respect of prior years	•	-
Adjustments to overseas current tax charge in respect of prior years	4,532	(19,555)
Non-claimable withholding taxes on foreign income in the year	87,218	82,914
Foreign current tax charge	125,023	36,207
Total current tax charge / (credit) for the year	216,773	99,566
Deferred tax credit (see note 14)	(814,969)	(588,155)
Total tax credit	(598,196)	(488,589)
Group current tax reconciliation:		
Loss before taxation	(3,308,023)	(2,028,884)
Tax on loss at standard UK corporation tax rate of 19% (2022: 19%)	(628,524)	(385,488)
Effect of:		
Capital allowances in excess of depreciation	135,160	(1,760)
Amortisation of goodwill	(91,214)	45,585
Expenses not deductible	53,624	66,195
Adjustments to brought forward balances	-	572
Other differences	1,226	(12,537)
R&D expenditure credits	33,670	8,085
Group relief surrendered / (claimed)	-	-
Tax on overseas income - current tax withheld on foreign income in		
the year	191,253	82,914
Deferred tax not recognised	(151,286)	(22,974)
Effect of other tax rates	53,894	(2)
Adjustments to deferred tax credit in respect of prior years	(6,497)	(4,837)
Adjustments to overseas current tax credit in respect of prior years	4,532	13,732
Differences in current and deferred tax rates	(194,034)	(278,074)
Total tax credit	(598,196)	(488,589)
	<del></del>	

# Notes to the financial statements (continued) Year ended 31 March 2023

## 8. Tax charge on loss (continued)

	2023 £	2022 £
Group corporation tax debtor:		
Opening balance debtor	(224,505)	(198,921)
Current tax charge for the year	-	-
Adjustments to UK current tax (credit) / charge in		
respect of prior years	-	-
Adjustments to overseas current credit in respect of prior	4.500	(10.555)
years	4,532	(19,555)
Non-claimable withholding taxes included in foreign	87,218	82,914
current year charge	125.022	26 207
Foreign tax charge RDEC receivable	125,023	36,207 (124,019)
RDEC receivable RDEC corporation tax receivable	<u>-</u>	(29,091)
Net repayments received / (payments)	(92,753)	28,122
Exchange loss	(291)	(162)
Exchange 1033		
Closing balance net (debtor) / creditor	(100,776)	(224,505)
Comprising:		
Corporation tax receivable (note 13)	(100,776)	(224,505)
Corporation tax payable (note 15)	•	-
	(100,776)	(224,505)
Company tax charge in the year:		
UK current tax credit	-	-
Adjustments to UK current tax credit in respect of prior		
years	-	-
Adjustments to foreign tax in respect of prior years	4,532	1,360
Non-claimable withholding taxes on foreign income in		
the year	104,036	69,266
Total LIV current tay charge	108,568	70,626
Total UK current tax charge	100,300	70,020

## 9. Profit attributable to members of the parent company

The loss for the financial year dealt with in the financial statements of the parent company was £3,083,177 (2022: loss £572,761). As permitted by Section 408 of the Companies Act 2006, no separate profit and loss account or statement of comprehensive income is prepared in respect of the parent company.

# Notes to the financial statements (continued) Year ended 31 March 2023

## 10. Intangible fixed assets

Group	Intellectual property rights £	Goodwill £	Total intangible fixed assets
Cost At 1 April 2022	8,651,250	2,399,220	11,050,470
At 31 March 2023	8,651,250	2,399,220	11,050,470
Amortisation At 1 April 2022 Charge for the year	5,371,546 488,899	766,448 239,922	6,137,994 728,821
At 31 March 2023	5,860,445	1,006,370	6,866,815
Net book value At 31 March 2023	2,790,805	1,392,850	4,183,655
At 31 March 2022	3,279,704	1,632,772	4,912,476
Company	Intellectual property rights £	Goodwill £	Total intangible fixed assets £
Cost At 1 April 2022	property rights		intangible fixed assets
Cost	property rights £	£	intangible fixed assets £
Cost At 1 April 2022	property rights £	£ 6,089,976	intangible fixed assets £
Cost At 1 April 2022 At 31 March 2023 Amortisation At 1 April 2022	property rights £ 3,762,253 3,762,253	£ 6,089,976 6,089,976 1,259,995	intangible fixed assets £  9,852,229  9,852,229  5,022,248
Cost At 1 April 2022 At 31 March 2023  Amortisation At 1 April 2022 Charge for the year	3,762,253 3,762,253 3,762,253	£ 6,089,976 6,089,976 1,259,995 719,997	9,852,229 9,852,229 5,022,248 719,997

# Notes to the financial statements (continued) Year ended 31 March 2023

## 11. Tangible fixed assets

Leasehold improvement £	Plant and machinery	Fixtures & fittings £	Total £
225,406	2,845,464	509,793	3,580,663
102,544	58,423	42,164	203,131
(91,850)	(43,689)	(50,795)	(186,334)
(837)	36,572	4,553	40,288
235,263	2,896,770	505,715	3,637,748
206,991	2,732,632	464,343	3,403,966
7,592	98,814	22,314	128,720
(91,850)	(43,689)	(50,795)	(186,334)
1,162	34,742	2,374	38,278
123,895	2,822,499	438,236	3,384,630
111,368	74,271	67,479	253,118
18,415	112,832	45,450	176,697
	225,406 102,544 (91,850) (837) 235,263  206,991 7,592 (91,850) 1,162 123,895	improvement         machinery           225,406         2,845,464           102,544         58,423           (91,850)         (43,689)           (837)         36,572           235,263         2,896,770           206,991         2,732,632           7,592         98,814           (91,850)         (43,689)           1,162         34,742           123,895         2,822,499           111,368         74,271	improvement         machinery         fittings           225,406         2,845,464         509,793           102,544         58,423         42,164           (91,850)         (43,689)         (50,795)           (837)         36,572         4,553           235,263         2,896,770         505,715           206,991         2,732,632         464,343           7,592         98,814         22,314           (91,850)         (43,689)         (50,795)           1,162         34,742         2,374           123,895         2,822,499         438,236           111,368         74,271         67,479

# Notes to the financial statements (continued) Year ended 31 March 2023

## 11. Tangible fixed assets (continued)

Leasehold improvement £	Plant and machinery £	Fixtures & fittings £	Total £
180,835	2,139,118	274,929	2,594,882
-	16,564	-	16,564
			-
180,835	2,155,682	274,929	2,611,446
180,835	2,069,310	273,250	2,523,395
+	58,034	837	58,871
180,835	2,127,344	274,087	2,582,266
	28,338	842	29,180
_	69,808	1,679	71,487
	180,835 - - - - - - - - - - - - - - - - - - -	improvement         machinery           180,835         2,139,118           16,564         -           180,835         2,155,682           180,835         2,069,310           58,034         -           180,835         2,127,344	improvement         machinery         fittings           180,835         2,139,118         274,929           -         16,564         -           -         -         -           180,835         2,155,682         274,929           180,835         2,069,310         273,250           +         58,034         837           -         -         -           180,835         2,127,344         274,087

## 12. Investments

Company	Group companies £
Cost At 1 April 2022	1,357,705
At 31 March 2023	1,357,705
Accumulated impairment At 1 April 2022	301,258
At 31 March 2023	301,258
Net book value At 31 March 2023	1,056,447
At 31 March 2022	1,056,447

# Notes to the financial statements (continued) Year ended 31 March 2023

## 12. Investments (continued)

The parent company has investments in the following subsidiary undertakings which principally affected the profits or net assets of the group:

Name of subsidiary	Country of incorporation & registered address	Holding	Proportion of voting rights and shares held	Nature of business
Ikon Science Americas, Inc.	United States of America 12140 Wickchester Lane, Suite 400, Houston, Texas 77079	Ordinary shares	100%+	Software development, training and consultancy
Ikon Science Asia Pacific Pty Limited	Australia 45 Ventnor Avenue, West Perth 6005	Ordinary shares	100%+	Software development, training and consultancy
Ikon Science Canada Limited	Canada Suite 1600, 144- 4th Avenue SW, Calgary, Alberta T2P 3N4	Ordinary shares	100%+	Software development, training and consultancy
Ikon Science do Brasil Limitada	Brazil Rua da Quitanda 86, 2º andar, Rio de Janeiro, 20091-005	Ordinary shares	100%¹	Software development, training and consultancy

# Notes to the financial statements (continued) Year ended 31 March 2023

## 12. Investments (continued)

Name of subsidiary	Country of incorporation & registered address	Holding	Proportion of voting rights and shares held	Nature of business
Ikon Science Malaysia Sdn Bhd	Malaysia Lot E, Level 16, Tower 2, Etiqa Twins, 11 Jalan Pinang, 50450, Kuala Lumpur, Malaysia	Ordinary shares	100%+	Software development, training and consultancy
Ikon Science Singapore Pte. Ltd	Singapore Axa Tower 8 Shenton Way Singapore	Ordinary shares	100%+	Software development, training and consultancy
Perigon Solutions Holdings Ltd	Scotland Fernbank 4/2 Allanshaw Gardens Hamilton ML3 8NU	Ordinary shares	100%+	Non-trading
Perigon Solutions Ltd	Scotland Fernbank 4/2 Allanshaw Gardens Hamilton ML3 8NU	Ordinary shares	100%²	Non-trading
Perigon Data Solutions Inc.	United States of America 1675 State Street Suite B, Dover DE 19901	Ordinary shares	100%³	Non-trading

<sup>&</sup>lt;sup>1</sup> 95% is held directly by Ikon Science Limited with the remaining 5% held by Ikon Science Americas, Inc.

<sup>&</sup>lt;sup>2</sup> 100% is held directly by Perigon Solutions Holdings Limited a 100% owned subsidiary of Ikon Science Limited

<sup>&</sup>lt;sup>3</sup> 100% is held directly by Perigon Solutions Limited a 100% owned subsidiary of Perigon Solutions Holdings Limited

<sup>+</sup> Held directly by Ikon Science Limited.

# Notes to the financial statements (continued) Year ended 31 March 2023

### 13. Debtors: amounts falling due within one year

	Group		Company	
	2023	2022	2023	2022
	£	£	£	£
Trade debtors	3,113,904	3,771,178	2,161,259	636,458
Amounts owed by parent company	1,786,572	1,653,917	1,786,572	1,653,917
Amounts owed by subsidiaries	-	-	11,007,481	11,330,459
Amounts owed by other group undertakings	12,178	11,274	12,178	11,274
Corporation tax	100,777	224,505	87,538	211,558
Other debtors	164,943	250,333	163,854	173,206
Prepayments	1,359,854	1,258,387	950,630	1,011,309
Accrued income	831,924	849,645	393,413	650,311
	7,370,152	8,019,239	16,562,925	15,678,492

Amounts owed by Group undertakings are unsecured non-interest bearing and payable on demand.

#### 14. Deferred taxation

The movement in the deferred taxation assets during the year was:

	Group		Company		
	2023	2023	2022	2023	2022
	£	£	£	£	
Net deferred tax assets brought forward	1,158,642	570,487	1,978,567	1,286,521	
Charge / (credit) for the year	814,969	588,155	692,744	692,046	
Net deferred tax assets carried forward	1,973,611	1,158,642	2,671,311	1,978,567	

The group's net deferred tax assets consist of the tax effect of timing differences in respect of:

3 1			•	
Group	2023		2022	
•		Un-		Un-
	Provided	provided	Provided	provided
	£	£	£	£
Difference between taxation allowances and				
depreciation of fixed assets	48,484	-	49,996	-
Short term timing differences	73,681	-	28,972	-
Tax losses carried forward	2,549,147	2,109,939	1,899,599	2,831,169
Total current deferred tax asset	2,671,312	2,109,939	1,978,567	2,831,169
Deferred tax liabilities on intangibles	(697,701)	-	(819,925)	
Net deferred tax assets carried forward	1,973,611	2,109,939	1,158,642	2,831,169

To be able to be offset against the taxable profits expected to arise in the next accounting period. An amount of £2,109,939 (2022: £2,831,169) of deferred tax in respect of tax losses has not been recognised as these are not certain to fully reverse in the near future.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### 14. Deferred taxation (continued)

The company's deferred tax asset consists of the tax effect of timing differences in respect of:

2023		2022	
	Un-		
Provided	provided	Provided	provided
£	£	£	£
48,484	-	49,996	-
73,681	-	28,972	-
2,549,147	-	1,899,599	-
2,671,312	-	1,978,567	-
	Provided £  48,484 73,681 2,549,147	Vn- Provided £  48,484 - 73,681 - 2,549,147 -	Provided provided £

## 15. Creditors: amounts falling due within one year

	Group		Company	
	2023	2022	2023	2022
	£	£	£	£
Trade creditors	327,741	360,900	227,443	266,292
Amounts owed to subsidiaries	•	-	2,387,436	2,633,384
Other taxation and social security	279,334	259,900	212,489	169,644
Deferred income	8,467,297	6,876,322	3,926,384	1,969,633
Bank loans	817,595	756,888	817,595	756,888
Accruals	1,849,973	1,295,066	1,255,381	851,437
	11,741,940	9,549,076	8,826,728	6,647,278
	<del></del>			

Amounts owed to Group undertakings are non-interest bearing and payable on demand.

Bank loans of \$20,000,000 with a current interest rate of 10.225% were borrowed during 2020. The loan facility was agreed on 15 October 2020 and matures on 15 October 2024. Repayments commenced after 15 October 2021 on the last day of each quarter at \$250,000 per quarter with the balance of the loan repayable on the maturity date. The balance of these loans as at 31 March 2023 was \$18,500,000 (2022: \$19,500,000). The loans are secured by a grant of a security interest over the assets of Ikon Science Ltd, Ikon Science Americas Inc and Ikon Science Intermediate Ltd. As part of the loan facility the Group also has access to a \$3,000,000 revolving credit facility which is currently not utilised

# Notes to the financial statements (continued) Year ended 31 March 2023

## 16. Creditors: amounts falling due greater than one year

	Group		Compa	ny
	2023	2022	2023	2022
	£	£	£	£
Bank loans	14,307,906	14,002,422	14,307,906	14,002,422
	14,307,906	14,002,422	14,307,906	14,002,422
		<del></del>		

Bank loans of \$20,000,000 with a current interest rate of 10.225% were borrowed during 2020. The loan facility was agreed on 15 October 2020 and matures on 15 October 2024. Repayments commenced after 15 October 2021 on the last day of each quarter at \$250,000 per quarter with the balance of the loan repayable on the maturity date. The balance of these loans as at 31 March 2023 was \$18,500,000 (2022: \$19,500,000). The loans are secured by a grant of a security interest over the assets of Ikon Science Ltd, Ikon Science Americas Inc and Ikon Science Intermediate Ltd. As part of the loan facility the Group also has access to a \$3,000,000 revolving credit facility which is currently not utilised

# Notes to the financial statements (continued) Year ended 31 March 2023

## 17. Financial instruments

The carrying values of the group's financial assets and liabilities are summarised by category below:

	Gre	oup .
	2023 £	2022 £
Financial assets		
Measured at amortised cost		
Trade debtors	3,113,904	3,771,178
Measured at undiscounted amounts receivable	164.042	21.600
Other debtors	164,943	31,589
Accrued Income	831,924 3,338,035	
Cash and cash equivalents	3,338,033	3,735,832
	7,448,806	8,388,244
	Gro	oup
	2023	2022
•	£	£
Financial liabilities		
Measured at undiscounted amounts payable		
Trade and other creditors	327,741	360,900
Accruals	1,849,974	1,295,960
Term loan	15,125,501	14,238,335
	17,303,216	15,895,195
The group's income, expenses, gains and losses in respect of financial instrum	ments are summarise	ed below:
	Gro	oup
	2023	2022
	£	£
Interest income and expense		
Total interest income for financial assets at amortised cost	3,378	597
Total interest expense for financial liabilities at amortised cost	(1,371,862)	(955,084)
•		

## Notes to the financial statements (continued) Year ended 31 March 2023

## 18. Commitments under operating leases

Total future minimum lease payments under non-cancellable operating leases were as follows.

	Land and buildings		Other	
	2023	2022	2023	2022
Group	£	£	£	£
Within 1 year	528,378	481,799	17,137	29,297
Between 1 and 5 years	1,959,626	170,131	19,718	36,349
Greater than 5 years	388,292	24,065		
	2,876,296	675,995	36,855	65,646

The company had total commitments under non-cancellable operating leases as set out below.

	Land and buildings		Other		
	2023	2022	2023	2022	
Company	£	£	£	£	
Within 1 year	273,090	264,860	8,136	8,136	
Between 1 and 5 years	1,085,626	-	15,454	23,590	
Greater than 5 years		-	_		
	1,358,716	264,860	23,590	31,726	

## 19. Related party transactions

The total remuneration for key management personnel for the period totalled £708,247 (2022: £802,507), including directors remuneration disclosed in note 6, remuneration of the senior management team and share-based payment expenses of £nil (2022: £nil).

During the year, Ikon Science Limited engaged Martyn Millwood Hargrave, a Director of Ikon Parent Limited, for consultancy services. An amount of £9,625 (2022: £nil) was paid for these services to Millwood Hargrave Limited. As at 31 March 2023 there was a balance of £9,625 (2022: £nil) outstanding.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### 20. Called-up share capital and reserves

•			2023 £	2022 £
Authorised share capital 1,000,000 Ordinary shares of £0.10 each 63,401 (2022: 63,401) Preferred shares of £0.10 each			100,000 6,340	100,000 6,340
			106,340	106,340
	2	.023		2022
,	No. 2	£ £	No.	2022 £
Allotted, called up and fully paid	_		No.	
·	_		<b>No.</b> 362,457	
Allotted, called up and fully paid	No.	£		£

The parent company's ordinary and preferred shares, which carry no right to fixed income, each carry the right to one vote at general meetings of the company. On an exit or conversion event, the preferred share carry the rights to the full premium paid up on the preferred shares by way of either cash payment or a further allotment of Ordinary shares. On a return of assets, prior to conversion, the holders of the preferred shares shall be entitled in priority of other holders of shares, to be paid out of the surplus assets of the Company the premium paid up.

The group and company's other reserves are as follows:

The share premium reserve contains the premium arising on issue of equity shares, net of issue expenses.

The currency translation reserve contains cumulative gains or losses on the re-translation of overseas operations.

The profit and loss reserve represents cumulative profits or losses.

The equity reserve represents the cumulative fair value of equity settled share-based payments to certain employees cumulatively expensed through the profit and loss account.

## 21. Employee benefits

#### **Defined contribution schemes**

The Group operates defined contribution retirement benefit schemes for all qualifying employees. The total expense charged to profit or loss in the year ended 31 March 2023 was £501,146 (2022: £454,714). As at 31 March 2023, there was £97,923 (2022: £97,043) outstanding.

## Notes to the financial statements (continued) Year ended 31 March 2023

#### 22. Notes to cash flow statement

Reconciliation of operating loss to net cash generated by operations.

	2023 £	2022 £
Operating loss	(1,939,539)	(1,074,397)
Less other income	(38,974)	(153,110)
Operating loss before other income	(1,978,513)	(1,227,507)
Amortisation (note 10)	728,821	728,821
Depreciation (note 11)	128,720	185,578
Gain on disposal of fixed assets (note 4)	•	-
Government grants received	162,993	144,743
Foreign tax received	-	-
Foreign tax paid	(216,773)	(116,584)
Operating cash outflow before movement in working capital	(1,174,752)	(284,949)
Decrease in operating debtors	686,067	827,347
Increase / (decrease) in operating creditors	1,693,497	(931,246)
Cash inflow / (outflow) by operations	1,204,812	(388,848)
•		

## 23. Ultimate parent company and controlling interest

The immediate parent is Ikon Intermediate Limited, a company incorporated in UK with a registered address 1 The Crescent, Surbiton, Surrey, KT6 4BN.

The ultimate parent company is Ikon Parent Ltd, a company incorporated in the UK with a registered address 1 The Crescent, Surbiton, Surrey, KT6 4BN.

The ultimate controlling party is Great Hill Equity Partners VI-A, LP which is a Cayman Islands limited partnership, by virtue of their shareholding.

Ikon Parent Limited is the largest company which consolidates the Company. The consolidated financial statements of Ikon Parent Limited can be obtained from 1 The Crescent, Surbiton, Surrey, KT6 4BN.