# Financial Statements Maclaren Europe Limited

For the year ended 31 December 2014



# Company information

Company registration number:

4144247

**Registered office:** 

Station Works LONG BUCKBY Northamptonshire

NN6 7PF

**Directors:** 

G Kafi

**Independent Auditors:** 

Sturgess Hutchinson (Leicester) Limited

Chartered Certified Accountants and Statutory Auditors

21 New Walk Leicester LE1 6TE

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The director presents his report together with the audited consolidated financial statements for the year ended 31 December 2014.

### **Principal activities**

The principal activity of the Company is a holding company for its operating subsidiary undertakings. The principal activities of the subsidiary undertakings throughout the year continued to be the distribution, sale and servicing of pushchairs and products for parenting.

#### **Results and dividends**

The trading results for the year and the Group's financial position at the end of the year are shown in the attached financial statements and are discussed further in the business review below.

The Group has not paid or recommended any dividends during the year (2013: nil).

#### **Business review**

The director reports a Group loss before taxation of £2,072k (2013: £1,006k) on continuing operations for the year ended 31 December 2014.

The director believes that this result is satisfactory for a year where demand in markets continues to be volatile due to the economic climate being impacted by the Euro zone uncertainty. The strategic restructure and the global business continue to benefit from direct supply and the Group is positioned to expand its market share.

### Financial performance

Financial performance for the year is analysed as follows:

	2014	2013	Ch	ange
	£'000	₹,000	£'000	%
Turnover	18,707	23,071	(4,364)	(19)%
Gross profit	4,997	4,620	377	8%
Loss before tax	(2,072)	(1,006)	(1,066)	(1,060)%

### Strategy

The Maclaren brand is promoted with a two-fold strategy for sales growth and product development. Despite the economic challenges, the brand maintained its policy to privilege its brand value and continuing to build its product portfolio with new buggy designs and mother & baby and other wellbeing products.

The brand maintains a strong market image with management committed to quality, innovation, health and safety and offering value added services. As part of this commitment toward health and safety, the Maclaren Distribution group has continued to develop new manufacturing techniques and voluntarily sought to improve the safety of its products by streamlining the design of key buggy parts.

### Turnover

In a continuing difficult economic environment, sales have declined over the year by 18.9%. Sales declined due to economic and competitive pressures across the Euro zone.

### Gross profit

Gross profit margin in 2014 was 26.7% compared to 2013 at 20.0%. Exchange rate movements between the US Dollar and European currencies combined with the impact of a global change in recommended retail price impacted the Group's gross margin.

### Operating costs

The Group's net operating expenses have increased by 25.7% year on year from £5,632k to £7,078k as a result of the full year effect of the prior year restructuring and a continued focus on improving operating efficiency.

### Research and development

The Group recognises the importance of high quality products, product safety and strong design. The Group will continue to invest in the quality and design of the product range; believing that continuing investment in research and development is fundamental to the continuing growth of the business.

### Summary of key performance indicators

The Group monitors sales, stock, debtors, creditors and cash on a weekly basis and compares to annual budgets and revised forecasts as appropriate. Based on these indicators, the Group implements action plans as appropriate to ensure that the Group performs in line with other companies in the same industry sector.

	2014	2013	Definition, method of calculation and analysis
Turnover	£18,707k	£23,071k	Taken from face of Profit and Loss Account. See page 11
Loss before tax	£(2,072)k	£(1,006)k	Taken from face of Profit and Loss Account. See page 11
Inventory Days	129	91	The average number of day's goods remain in inventory before being sold. Calculated as closing stock over cost of sales
Receivable Days	. 50	50	The average number of days before debtors are settled. Calculated as closing trade debtors over turnover.

### Future outlook

The Group will continue to invest in the product range, with particular emphasis on quality, design and will look to employ people with the relevant expertise to enable the company to improve its strong market position. In addition the Group will continue to develop its wholesale network, by seeking new opportunities to establish strategic partnerships with its key retail customers in each market.

### Principal risk and uncertainties

Management of the business and the nature of the Group's strategy are subject to a number of risks.

The director has set out below the principal risks facing the business.

The director is of the opinion that a risk management process is adopted and where possible, processes are in place to monitor and mitigate such risks.

### Operating subsidiaries profitability

The Group is dependent on the financial performance of its trading subsidiaries. The risks faced by these subsidiaries including market, economic and competitive conditions, will affect the investment and profitability of the Group.

### Financial risk management objectives and policies

The Group uses various financial instruments including cash and various items such as trade debtors and trade creditors that arise from its operations. The main purpose of these financial instruments is to raise finance and fund the Group's operations. The Group utilised invoice factoring and fixed interest invoice discounting during the year.

The existence of these financial instruments exposes the Group to a number of financial risks which are described in more detail below.

The main risks arising from the Group's financial instruments are market risk, credit risk and liquidity risk. The director reviews and agrees policies for managing each of these risks and they are summarised below. These policies have remained unchanged from previous years.

#### Market risk

Market risk encompasses three types of risk, being currency risk, fair value interest rate risk and price risk. In this instance interest rate risk and price risk are not considered a material risk to the business. The Company has no external borrowings other than its invoice factoring and fixed interest invoice financing facility.

### Currency risk

The Group operates internationally and is exposed to translation and transaction foreign exchange risk, arising from various currency exposures, primarily with respect to the US Dollar and the Euro. As far as is possible payments and receipts are matched in these currencies to minimise currency risk.

### Liquidity risk

The Group seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably.

The Group arranges its borrowings to meet expected operational liquidity requirements. This is achieved through short term borrowings, and managing payment terms with a related party supplier.

#### Credit risk

The Group's principal financial assets are cash and trade debtors. The principal credit risk arises from the Group's trade debtors.

In order to manage credit risk the director sets limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed by the credit controller on a regular basis in conjunction with debt ageing and collection history.

### **Going concern**

The director has reviewed the financial position of the Group and the budgets and forecasts produced by management. Maclaren Distribution Limited (a related undertaking) has confirmed that it will continue to provide financial support to the company for a period no less than twelve months from the date of approval of these financial statements. Based on this, and the facilities in place with the Group's key supplier, Maclaren Distribution Limited, he believes the Group will have sufficient resources to meet it's liabilities as they fall due and as such these financial statements have been prepared on a going concern basis.

### Insurance of director

Directors and Officers Liability Insurance is maintained for the protection of directors and officers for claims against them for wrongful acts by reason of their acting as a director or officer of the company. The insurance provides cover for legal costs, expenses and any civil damages awarded against insured persons for which they are personally liable.

#### **The Directors**

The director of the company who was in office during the year and up to the date of signing the financial statements was:

Gogol Kafi.

#### **Charitable donations**

During the year the Group made donations of £nil (2013 - £nil).

### Statement of director's responsibilities

The director is responsible for preparing the Annual Report and the financial statements in accordance with applicable laws and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has prepared the Group and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group for that year. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group, and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Disclosure of Information to auditors**

In so far as the director is aware:

- there is no relevant audit information of which the Company's auditors are unaware; and
- the director has taken all steps that he ought to have taken to make himself aware of any relevant audit information and to establish that the auditor are aware of that information.

### **Independent Auditors**

Sturgess Hutchinson (Leicester) Limited, having expressed their willingness to continue in office, will be deemed reappointed for the next financial year in accordance with section 487(2) of the Companies Act 2006 unless the Company receives notice under section 488(1) of the Companies Act 2006.

ON BEHALF OF THE BOARD

G Kafi Director Date: 18 May 2016

# Independent Auditors' Report to the Members of Maclaren Europe Limited

We have audited the group and parent company financial statements (the 'financial statements') of Maclaren Europe Limited for the year ended 31 December 2014. These comprise the consolidated profit and loss account, the statement of group total recognised gains and losses, the consolidated and company balance sheets, the consolidated cash flow statement, the accounting policies and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### Respective responsibilities of director and auditors

As explained more fully in the director's Responsibilities Statement set out on page 8 the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors. Because of the matters described in the Basis for Disclaimer of Opinion paragraph, however, we were not able to obtain sufficient appropriate audit evidence to provide a basis for an audit opinion.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group and Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Basis for disclaimer of opinion on financial statements

The audit evidence available to us was limited because the group and company moved its accounting function from the USA to Europe during 2015 and a large amount of the accounting records were lost during this process. As a result of this we have been unable to obtain sufficient appropriate audit evidence concerning a number of amounts included in the financial statements.

### Disclaimer of opinion on financial statements

Because of the significance of the possible impact of the uncertainties, described in the Basis for Disclaimer of Opinion on Financial Statements paragraph, to the financial statements, we have not been able to obtain sufficient appropriate audit evidence to provide a basis for an audit opinion. Accordingly we do not express an opinion on the financial statements.

# Independent Auditors' Report to the Members of Maclaren Europe Limited

### Emphasis of matter - Going concern

In forming our opinion on the financial statements, we have considered the adequacy of the disclosure made in note 19 to the financial statements concerning the group and company's ability to continue as a going concern. The group incurred a net loss of £2,141,000 during the year ended 31 December 2014 and, at that date, the group's current liabilities exceeded its total assets by £2,887,000 and it had net current liabilities of £2,630,000. These conditions, along with the other matters explained in note 19 to the financial statements, indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the group and company were unable to continue as a going concern.

### Opinion on other matter prescribed by the Companies Act 2006

Notwithstanding our disclaimer of an opinion on the financial statements, in our opinion the information given in the director's Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

Arising from the limitation of our work referred to above:

- we have not received all the information and explanations that we considered necessary for the purposes of our audit; and
- we were unable to determine whether adequate accounting records have been kept.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made.

Mr Jagdish Petha FCCA (Senior Statutory Auditor)

For and on behalf of Sturgess Hutchinson (Leicester) Limited Chartered Certified Accountants and Statutory Auditors

21 New Walk

Leicester

LE1 6TE

.18. May 2016

# Consolidated profit and loss account

	Note	Group 2014 £000	Group 2013 £000
Turnover	2	18,707	23,071
Cost of sales		(13,710)	(18,451)
Gross profit		4,997	4,620
Distribution costs Administration expenses		(3,174)	(3,432)
(including £nil of exceptional items (2013 - £nil))		(3,904)	(2,200)
Operating loss	3 .	(2,081)	(1,012)
Interest receivable		9	6
Interest payable	4		
Loss on ordinary activities before taxation		(2,072)	(1,006)
Tax on loss on ordinary activities	6	(69)	(40)
Loss for the financial year	15	(2,141)	(1,046)

All of the activities of the Group are classed as continuing.

There are no material differences between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

# Statement of group total recognised gains and losses

For the year ended 31 December	2014 £000	2013 £000
Loss for the financial year	(2,141)	(1,046)
Exchange adjustments offset in reserves	(245)	(43)
Total recognised losses since last financial statements	(2,386)	(1,089)

# Consolidated and Company balance sheets

	Note	Group 2014 £000	Group 2013 £000	Company 2014 £000	Company 2013 £000
Fixed assets					
Tangible assets	8	13	99	-	34
Investments	9		• -	81	81
	_	13	99	81	115
Current assets	10	4 962	4 507		213
Stocks Debtors	10	4,863 6,846	4,597 8,890	6,042	16,532
Cash at bank and in hand		743	526	389	79
Creditors: amounts falling due		12,452	14,013	6,431	16,824
within one year	12 _	(15,082)	(14,006)	(6,802)	(16,375)
Net current assets	-	(2,630)	7_	(371)	449
Total assets less current liabilities		(2,617)	106	(290)	564
Provisions for liabilities and charges	13	(270)	(607)	(134)	(159)
Net assets/(liabilities)	=	(2,887)	(501)	(424)	405
Capital and reserves	1.4	055	955	955	955
Called up share capital	14	955 (3,842)	(1,456)	(1,379)	(550)
Profit and loss account	15	(3,042)	(1,730)	(1,577)	(330)
Total shareholders' funds	16	(2,887)	(501)	(424)	405

These financial statements were approved and authorised for issue by the director on .18. May .2016



Maclaren Europe Limited Registered number: 4144247

# Consolidated cash flow statement

	Note	Group 2014 £000	Group 2013 £000
Net cash inflow/(outflow) from operating activities	17	590	(550)
Returns on investments and servicing of finance Interest received Interest paid		9	6
Net cash inflow from returns on investments and servicing of finance		9	. 6
Taxation		(154)	(23)
Capital expenditure and financial investment Proceeds of sale of tangible fixed assets Purchase of tangible fixed assets		32 (9)	(13)
Net cash outflow from capital expenditure and financial investment		23	(13)
Increase/(Decrease) in cash in the year	19	468	(580)

### Notes to the financial statements

### 1. Accounting policies

### **Basis of preparation**

The Group financial statements have been prepared under the provision of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 (SI 2008/410) and applicable accounting standards.

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented unless otherwise stated. The financial statements are prepared under the historical cost convention, and in accordance with the Companies Act 2006 and applicable UK accounting standards (United Kingdom Generally Accepted Accounting Practice).

The Company's accounting policies are unchanged compared with the prior year.

#### **Turnover**

Turnover is the revenue arising from the sales of goods and services. It is stated at the fair value of the consideration receivable, net of value added tax, rebates and discounts.

Revenue from the sale of goods is recognised when the significant risks and benefits of ownership of the product have transferred to the buyer, which may be upon shipment or the product being ready for delivery, based on specific contract terms.

### **Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and all subsidiary undertakings made up to 31 December 2014. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

Under Section 408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account. The amount of the profit for the financial year dealt with in the financial statements of Maclaren Europe Limited is disclosed in Note 16 to the financial statements.

### **Going concern**

These financial statements have been prepared on the going concern basis, on the basis that Maclaren Distribution Limited (a related undertaking) has confirmed that it will continue to provide financial support to the Company for a period no less than twelve months from the date of approval of these financial statements.

### 1. Accounting policies (continued)

### Intangible assets

### Research and development

Research and development expenditure is charged to profits in the period in which it is incurred. Development costs incurred on specific projects are capitalised when recoverability can be assessed with reasonable certainty and amortised in line with the expected sales arising from the projects. All other development costs are written off in the year of expenditure.

#### Goodwill

Purchased goodwill arising on acquisitions is the difference between the fair value of the purchase consideration and the fair value of the Group's share of the identifiable assets and liabilities of the acquired business at the date of acquisition. Positive goodwill is capitalised and classified as an asset on the balance sheet and amortised over its estimated useful life up to a maximum of 20 years. Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and subsequently when necessary if circumstances indicate that it's carrying value may not be recoverable.

### **Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal annual instalments over their estimated useful economic lives. The periods applicable are:

Leasehold improvements Over the period of the lease

Plant and equipment 4-5 years Office equipment 3-5 years Computer equipment 3 years Fixtures and fittings 3-5 years

### **Stocks**

Stocks are stated at the lower of cost and net realisable value, after provisions are made in respect of obsolete and slow moving items, based on historical experience of utilisation on an item-by-item basis.

### **Warranty Provision**

The Group offers a lifetime product warranty on certain products. Using historical data a warranty provision for potential labour and parts costs to service potential warranty claims has been calculated.

### 1. Accounting policies (continued)

#### **Current tax**

The current tax charge is based on the result for the year and is measured at the amounts expected to be paid based on the tax rates and laws substantively enacted by the balance sheet date. Current and deferred tax is recognised in the profit and loss account for the year except to the extent that it is attributable to a gain or loss that is or has been recognised directly in the statement of group total recognised gains and losses.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions:

- deferred tax assets are recognised only to the extent that it is considered that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

No deferred tax has been recognised in the year (2013: nil).

### Company as lessee

### Operating lease agreements

Leases where substantially all of the risks and rewards of ownership are not transferred to the Company are treated as operating leases. Rentals under operating leases are charged against profits on a straight-line basis over the period of the lease.

### **Foreign currencies**

Profit and loss accounts of foreign subsidiary companies are translated into sterling at the average rate for the period. Assets and liabilities are translated at the exchange rate ruling at the end of the financial period. Gains or losses arising from normal trading are included in the profit and loss account, except for amounts relating to the retranslation of the opening net investment in foreign branches or subsidiaries, which are adjusted against reserves. Where exchange differences result from the translation of foreign currency borrowings raised to fund foreign assets, including equity investments, they are taken to reserves and offset against the differences arising from the translation of those assets.

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward currency contract.

Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account

### 1. Accounting policies (continued)

### Provisions for liabilities and charges

Provisions (other than provisions for post retirement benefits and deferred taxation) are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be estimated reliably.

A contingent liability arises where the Group has a possible obligation as a result of past events, or where the Group has a present obligation as a result of past events, but where the transfer of economic benefit to settle the obligation is not probable, or the amount of the liability cannot be measured with sufficient reliability. Contingent liabilities are disclosed in the notes to the financial statements.

### **Retirement benefits**

### Defined contribution pension scheme

Maclaren Europe Limited and Maclaren UK Limited Companies:

The pension costs charged against operating profits are the contributions payable to a Group Personal Pension (defined contribution) scheme managed by Acela Limited (associated related party) on behalf of Maclaren Europe Limited and Maclaren UK Limited in respect of the accounting period. The pension scheme is open to all Company employees following three months continuous employment.

There are no defined benefit retirement schemes operated by either the Company or Group.

### **Financial instruments**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

### 2. Turnover

The turnover is attributable to the activity stated in the Report of the director.

An analysis of turnover by geographical market is given below:

	2014	2013
	£000	£000
United Kingdom	3,437	5,116
Europe	14,101	15,214
Rest of World	1,169	2,741
	18,707	23,071

### 3. Operating profit

Operating profit is stated after charging: 2014 2013 £000  $\cancel{t}000$ Depreciation: 63 63 Tangible fixed assets, owned Operating lease rentals 587 587 Land and buildings Other 40 40 Net exchange differences 103 80

### Services provided by the company's auditors and its associates

During the year the group (including its overseas subsidiaries) obtained the following services from the company's auditors and its associates:

	2014 £000	2013 £000
Fees payable to company auditors for the audit of the parent company and		
consolidated financial statements	24	28
Fees payable to company's auditors for other services:	•	
The audit of company's subsidiaries pursuant to legislation	53	62
Other audit related services	38	65
Tax services		18

### 4. Interest payable

	2014 £000	2013 £000
Interest paid on bank loans and overdrafts		
	<u> </u>	
5. Director and employees		
Staff costs during the year were as follows:		
·	2014 £000	2013 £000
Wages and salaries	1,223	2,930
Social security costs Pension costs	384 12	604 34
rension costs		
	1,619	3,568
The average number of employees of the Group in the year was as follow	vs:	
	2014 Number	2013 Number
Logistics, including warehouse, repairs and customer services	10	21
Office management	7 11	20
Sales and marketing  New product development		26 4
	28	71

### 5. Director and employees (continued)

Director's emoluments during the year were as follows:

Payments made to the director amounted to £20k (2013 - £20k).

### 6. Tax on profit on ordinary activities

The tax charge represents:	2014 £,000	2013 £000
Current tax	<b>5</b> ,000	2,000
UK corporation tax @ 21.50% (2013 - 23.25%)	-	-
Foreign tax	69	42
Total current year tax charge	69	42
Adjustment in respect of prior year	<u> </u>	(2)
Total current tax	69	40
Deferred tax		
Origination of timing differences		
Total deferred tax	-	
Tax charge on profit on ordinary activities	<u> </u>	

### 6. Taxation on profit on ordinary activities (continued)

The tax assessed for the year is equal to (2013 - equal to) the standard rate of corporation tax in the UK of 21.50 % (2013 - 23.25%). The differences are explained as follows:

	2014 £000	2013 £000
Loss on ordinary activities before tax	(2,072)	(1,006)
Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK of 21.50% (2013 – 23.25%)	(446)	(234)
Effect of:		
Expenses not deductible for tax purposes	(1)	1
Differences between capital allowances and depreciation	(6)	(2)
Other timing differences	-	(9)
Adjustment in respect of prior years	-	(2)
Foreign tax	219	205
Creation of tax losses	303	81
Group relief (claimed)/surrendered	·	-
Current tax charge for the year	69	40

### 7. Profit for the year

The parent company has taken advantage of section 408 of the Companies Act 2006 and has not included its own profit and loss accounts in these financial statements. The Group loss for the year includes a profit of £829k (2013 - £237k) relating to Maclaren Europe Limited.

### 8. Tangible fixed assets

The Group						
·	Leasehold improvements £000	Plant and equipment £000	Office equipment £000	Computer equipment	Fixtures & Fittings £000	Total £000
Cost						
At 1 January 2014	337	75	159	513	.20	1,104
Exchange differences						
Additions in year	-	-	-	-	9	9
Disposals	(337)	(75)	(149)	(488)	(29)	(1,078)
At 31 December 2014			10	25	·-	35
Accumulated depreciation						
At 1 January 2014	266	75	148	501	15	1,005
Exchange differences	•					
Provided in year	21	-	1	12	2	36
Disposals	(287)	(75)	(142)	(498)	(17)	(1,019)
At 31 December 2014		-	7	15	-	22
Net book amount at 31 December 2014	· <u>-</u>	_	3	10	-	13
at 31 December 2013	71	_	11	12	5	99

### 8. Tangible fixed assets (continued)

The Company	•				
. ,	Leasehold improvements £000	Plant and equipment £000	Office equipment £000	Computer equipment £000	Total £000
Cost					
At 1 January 2014	81	74	97	435	687
Additions	-	-	-	-	-
Disposals	(81)	(74)	(97)	(435)	(687)
-			<del></del>		
At 31 December 2014					
Accumulated depreciation	. 40	74	97	424	653
At 1 January 2014	48 7	74	9/	434	8
Provided in year	•	(74)	(00)	(424)	-
Eliminated on disposal	(5)	(74)	(98)	(434)	(661)
At 31 December 2014					
Net book amount					
at 31 December 2014		-			_
at 31 December 2013	33		-	1	34

### 9. Investments

The Company	Shares in Subsidiary Undertakings £000
Cost at 1 January 2014	81
At 31 December 2014	81

The Director believes that the carrying value of the investments are supported by their underlying net assets.

At 31 December 2014 the Company owned 20% or more of the allotted share capital of the following:

Subsidiary	Country of incorporation	Class of share	Proportion	Nature of business
Maclaren France SAS	France	Ordinary	100%	Distribution and sale of pushchairs and ancillary Products
Maclaren GMBH	Germany	Ordinary	100%	Distribution and sale of pushchairs and ancillary Products
Maclaren UK Limited	Great Britain	Ordinary	100%	Distribution and sale of pushchairs and ancillary Products
Maclaren Europe Services SAS (formerly Acela France Limited)	France	Ordinary	100%	Management services
Maclaren Articulos de Puericultura	Spain	Ordinary	100%	Distribution and sale of pushchairs and ancillary products

1

16,532

# Notes to the financial statements (continued)

### 10. Stocks

	Group 2014 £000	Group 2013 £000	Company 2014 £000	Company 2013 £000
Finished goods and spare parts	4.063	4.505		04.2
(including goods in transit)	4,863	4,597		213
11. Debtors				
·	Group 2014	Group 2013	Company 2014	Company 2013
	£000	€000	£000	£000
Trade debtors	2,568	3,170	-	251
Amounts owed by group undertakings	3,642	4,843	5,824	16,238
Deferred tax	-	-	-	-
Corporation tax	-	-	-	-
Other debtors	476	587	218	42

160

6,846

290

8,890

6,042

Included within trade debtors is an amount of £nil (2013 - £508k) relating to factored debts.

### 12. Creditors: amounts falling due within one year

Prepayments and accrued income

	Group 2014 £000	Group 2013 £000	Company 2014 £000	Company 2013 £000
Bank overdrafts and loans	-	251	_	-
Trade creditors	1,014	874	87	379
Amounts owed to group undertakings	13,299	11,549	6,630	15,330
Corporation tax	11	. 96	-	87
Social security and other taxes	152	558	-	495
Other creditors	-	7	-	-
Accruals	606	671	85	84
	15,082	14,006	6,802	16,375

Included within bank loans and overdrafts is an amount of £nil (2013 - £188k) due to Lloyds TSB Commercial Finance Limited. This was secured by way of an all asset debenture which has now been released.

#### 13. Provisions for liabilities

### The Group

	Warranty £000	Liability Claims £000	Redundancy £000	Inspection £000	Total £000
At 1 January 2014	115	159	333	-	607
Provided during the year	21	-	-	-	21
Utilised during the year	-	(25)	_	-	(25)
Released during the year	-	-	(333)	-	(333)
Currency adjustment					
At 31 December 2014	136	134			270
The Company			Liability Claims £000	Total £000	
At 1 January 2014			159	159	
Provided during the year Utilised during the year			(25)	(25)	
Released during the year Currency adjustment		-	<u> </u>	<u>-</u>	
At 31 December 2014		<u>-</u>	134	134	

The liability provision is the Company's best estimate of the cost to satisfy future liability claims against the Company, largely expected to be settled in 1 to 3 years.

The warranty provision at the year end is the Group's best estimate of the cost of fulfilling this obligation based upon the underlying claims rate by product line, largely expected to be settled in 1 to 2 years.

The redundancy provision is the Group's estimate of the costs likely to be incurred, expected to be settled in 1 to 2 years.

### 14. Called up share capital

Shareholders' net funds at 31 December

				•
			2014	2013
			£000	£000
Authorised				
955,061 (2013: 955,061) ordinary shares of £1 each	h		955	955
Allotted, called up and fully paid				
Ordinary shares of £1 each			955	955
15. Profit and loss account				
15. Profit and loss account				
			The	The
			Group £000	Company £000
At 1 January 2014			(1,456)	(550)
(Loss)/profit for the year			(2,141)	(829)
Foreign exchange movement			(245)	
At 31 December 2014		:	(3,842)	(1,379)
16. Reconciliation of movements in share	eholders' fu	nds		
	2014	2014	2013	2013
	The	The	The	The
	Group £000	Company £000	Group £000	Company £000
(Loss)/profit for the year and net				
(decrease)/increase in shareholders' funds	(2,141)	(829)	(1,046)	237
Foreign exchange movement	(245)		(43)	
Net (decrease)/increase in shareholders' funds	(2,386)	(829)	(1,089)	237
, ,	(2,300)	` /	( , ,	

(2,887)

(424)

(501)

### 17. Net cash inflow from operating activities

			2014 £000	£000
Operating loss			(2,081)	(1,012)
Depreciation			36	62
Exchange movements			(245) (266)	(18) 2,808
Decrease/(Increase) in stocks Decrease/(Increase) in debtors			2,044	(1,416)
Increase/(Decrease) in creditors			1,412	(790)
Increase/(Decrease) in provisions			(337)	(184)
Profit/(Loss) on sale of fixed assets			27	-
Net cash inflow/(outflow)			590	(550)
18. Reconciliation of net cash flow to	movement ir	net debt		
			2014	2013
			£000	£000
			₹,000	£000
Increase/(decrease) in cash in the year			468	(580)
Net increase/(decrease) in funds			468	(580)
Net funds at 1 January 2014			275	855
Net funds at 31 December 2014			743	275
19. Analysis of changes in net debt				
	At 1 January 2014 £000	Cash flow £000	Non cash items £000	At 31 December 2014 £000
Cash at bank and in hand Overdrafts and bank loans	526 (251)	217 251	-	743
Overtitates and bank toans	(231)			
Total	275	468		743

### 20. Capital commitments

The Company had no capital commitments at 31 December 2014 or 31 December 2013.

### 21. Leasing commitments - Group

Operating lease payments amounting to £582k (2013 - £582k) are due within one year. The leases to which these amounts relate expire as follows:

	Land and buildings	2014 Other £000	Land and buildings £000	2013 Other £000
Within one year Between one and five years More than five years	- - 567		- - 567	15
	567	15	567	15

The company holds no lease commitments (2013 - £nil).

### 22. Transactions with related parties

As Maclaren Europe Limited is the parent company of the Group and its financial statements are included within these consolidated financial statements, the Company has taken advantage of the exemption contained in Financial Reporting Standard 8 and has not disclosed transactions or balances with entities which form part of the Group.

### Other related party transactions

During the year the Group were charged rental fees of £419,045 (2013 - £374,043) from SCI de la Belle Etoile. The balance outstanding at the year end owed to SCI de la Belle Etoile amounted to £nil (2013 - £37,446). SCI de la Belle Etoile is a related party due to common control.

During the year the Group were charged rental fees of £4,185 (2013 - £4,445) from Lintgasse Immobilien Verwaltung GmbH. The balance outstanding at the year end owed to Lintgasse Immobilien Verwaltung GmbH amounted to £nil (2013 - £nil). Lintgasse Immobilien Verwaltung GmbH is a related party due to common control.

During the year the Group were charged services charges of £939,485 (2013 - £896,105) from Acela Limited. At the year end an amount of £242,743 (2013 - £58,572) was due to Acela Limited. Acela Limited is a related party due to common control.

The Group made sales in the year of £680,659 (2013 - £nil) to Maclaren HK and purchases in the year of £1,709,819 (2013 - £11,125,750) from Maclaren HK. The balance outstanding at the year end owed to Maclaren HK amounted to £6,309,303 (2013 - £9,500,535). Maclaren HK Limited is a related party due to common control.

The Group made purchases in the year of £9,608,932 (2013 - £nil) from Maclaren Distribution Limited. The balance outstanding at the year end owed to Maclaren Distribution Limited amounted to £6,323,178 (2013 - £nil). Maclaren Distribution Limited is a related party due to common control.

### 22. Transactions with related parties (Continued)

The Group in the year made sales of £nil (2013 - £181,252) to Maclaren North America and purchases of £nil (2013 - £558,079) from Maclaren North America. The balance outstanding at the year end owed from Maclaren North America amounted to £768,572 (2013 - £365,210). Maclaren North America is a related party due to common control.

During the year the Group were charged services charges of £nil (2013: £20,025) from Maclaren Services North America and made sales of £nil (2013 - £6,358) to Maclaren Services North America. The balance outstanding at the year end owed from Maclaren Services North America amounted to £2,192,546 (2013 - £1,010,503). Maclaren Services North America is a related party due to common control.

The group made sales in the year of £nil (2013 - £656) to Maclaren Japan Limited. The balance outstanding at the year end owed from Maclaren Japan Limited amounted to £nil (2013 - £37,798). Maclaren Japan Limited is a related party due to common control.

The group in the year made sales of £nil (2013 - £263) to, and purchases of £nil (2013 - £7,521) from Maclaren Distribution Costa Rica SA. The balance outstanding at the year end owed from Maclaren Distribution Costa Rica SA amounted to £nil (2013 - £65,196) Maclaren Distribution Costa Rica SA is a related party due to common control.

### 23. Going Concern basis

The financial statements have been prepared on a going concern basis, which assumes that the company will continue to trade for the foreseeable future. During the year the group made a net loss of  $f_{2,141,000}$ . At that date the group had net liabilities of  $f_{2,887,000}$ .

The group has continued to rely on the support of other group companies which has enabled it to meet its liabilities as they fall due.

The director has considered the working capital needs of the business for the twelve month period from approval of these financial statements and has concluded that with the on-going support of its shareholders, the group will be able to meet its liabilities as they fall due. The director has factored this key assumption into his review of funding needs and forecasts for the forthcoming period. On this basis, the director considers that the group will continue in operational existence for the foreseeable future and accordingly the director considers it appropriate to prepare financial statements on the going concern basis. The financial statements do not include any adjustments that might arise if the going concern basis is not appropriate.

### 24. Ultimate parent company and ultimate controlling party

The immediate parent undertaking and ultimate controlling party is Maclaren Distribution Limited, a company registered in Hong Kong is the ultimate parent undertaking.

The largest group undertaking for which financial statements are drawn up is at the Maclaren Europe Limited level.