

Chartered Accountants Registered Auditors Independent Financial Advisers

LEWIS DAY TRANSPORT PLC COMPANY NO: 4143737

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED
31 MARCH 2003

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Marble Arch House
66 - 68 Seymour Street
London W1H 5AF
Telephone 020 7258 3461
Fax 020 7262 2757
e-mail enquiries@civvals.co.uk

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# COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2003

**DIRECTORS:** 

N Davison

K Kasinos P Morgan H Lewis J Ritterband

SECRETARY:

J Ritterband

REGISTERED OFFICE:

42 Provost Street

London N1 7SU

**REGISTERED NUMBER:** 

4143737 (England and Wales)

**AUDITORS:** 

Civvals

Chartered Accountants and

Registered Auditors Marble Arch House 66-68 Seymour Street

London W1H 5AF

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2003

The directors present their report with the financial statements of the company for the year ended 31 March 2003.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of courier and passenger car services.

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 March 2003.

#### **DIRECTORS**

The directors during the year under review were:

N Davison

K Kasinos

P Morgan

H Lewis

J Ritterband

The beneficial interests of the directors holding office on 31 March 2003 in the issued share capital of the company were as follows:

	31.3.03	1.4.02
Ordinary £1 shares		
N Davison	9,090	9,090
K Kasinos	9,090	9,090
P Morgan	9,090	9,090
H Lewis		-
J Ritterband	9,090	9,090

#### COMPANY'S POLICY ON PAYMENT OF CREDITORS

In respect of all the company's creditors, it is the company's policy:

- to settle the terms of payment when agreeing the terms of each transaction;
- to ensure that suppliers are made aware of the terms of payment; and
- to abide by the terms of payment.

The average number of creditor days taken during the year was 49 days.

#### DIRECTORS INTERESTS

Mr H Lewis holds an interest in the company by virtue of being a trustee of the company's retirement scheme, which holds 55% of the ordinary share capital.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2003

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Civvals, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

#### ON BEHALF OF THE BOARD:

J Ritterband - Secretary

22 May 2003

# REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF LEWIS DAY TRANSPORT PLC

We have audited the financial statements of Lewis Day Transport Plc for the year ended 31 March 2003 on pages five to twenty. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described on pages two and three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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Chartered Accountants and

Registered Auditors Marble Arch House 66-68 Seymour Street

London

W1H 5AF

22 May 2003

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2003

		YEAR ENDED	PERIOD 18.1.01 TO
	Notes	31.3.03 £	31.3.02 £
TURNOVER		9,660,335	5,542,119
Cost of sales		6,077,515	3,513,146
GROSS PROFIT		3,582,820	2,028,973
Administrative expenses		3,016,627	1,878,031
OPERATING PROFIT	3	566,193	150,942
Interest receivable and similar income		2	306
		566,195	151,248
Interest payable and similar charges	4	103,795	48,146
PROFIT ON ORDINARY ACTI BEFORE TAXATION	VITIES	462,400	103,102
Tax on profit on ordinary activities	5	134,175	2
PROFIT FOR THE FINANCIAL AFTER TAXATION	LYEAR	328,225	103,100
Retained profit brought forward		103,100	
RETAINED PROFIT CARRIED	FORWARD	£431,325	£103,100

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous period.

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous period.

# BALANCE SHEET 31 MARCH 2003

		2003	3	2002	
	Notes	£	£	£	£
FIXED ASSETS:					
Intangible assets	6		405,000		-
Tangible assets	7		499,560		381,926
Investments	8		4,329		40
			908,889		381,966
CURRENT ASSETS:					
Debtors	9	2,976,042		2,063,103	
Cash at bank and in hand		14,366		5,259	
		2,990,408		2,068,362	
CREDITORS: Amounts falling					
due within one year	10	2,307,703		1,788,897	
NET CURRENT ASSETS:			682,705		279,465
TOTAL ASSETS LESS CURRENT LIABILITIES:			1,591,594		661,431
CREDITORS: Amounts falling					
due after more than one year	11		1,060,269		458,331
			£531,325		£203,100
CAPITAL AND RESERVES:					
Called up share capital	15		100,000		100,000
Profit and loss account			431,325		103,100
SHAREHOLDERS' FUNDS:	18		£531,325		£203,100

## ON BEHALF OF THE BOARD:

H Lewis - Director

Approved by the Board on 22 May 2003

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

		YEAR E. 31.3.		PERIO 18.1.01 TO	
	Notes	£	£	£	£
Net cash inflow/(outflow)					
from operating activities	1		334,794		(1,179,826)
Returns on investments and					
servicing of finance	2		(103,793)		(47,840)
Taxation			(2)		-
Capital expenditure					
and financial investment	2		(680,181)		(455,586)
			(449,182)		(1,683,252)
Financing	2		575,119		1,371,472
Increase/(Decrease) in cash in the per	iod		£125,937		£(311,780)
Reconciliation of net cash flow					
to movement in net debt	3	i .			
Increase/(Decrease)					
in cash in the period Cash inflow		125,937		(311,780)	
from increase in					
debt and lease financing		(968,712)		(1,075,202)	
Change in net debt resulting					
from cash flows			(842,775)		(1,386,982)
Movement in net debt in the period			(842,775)		(1,386,982)
Net debt at 1 April			(1,386,982)		
Net debt at 31 March			£(2,229,757)		£(1,386,982)

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

		PERIOD
		18.1.01
	YEAR ENDED	TO
	31.3.03	31.3.02
	£	£
Operating profit	566,193	150,942
Depreciation charges	152,559	73,620
Loss on sale of fixed assets	699	-
Increase in debtors	(908,521)	(2,063,104)
Increase in creditors	523,864	658,716
Net cash inflow/(outflow)		
from operating activities	334,794	(1,179,826)

#### 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	YEAR ENDED 31.3.03 £	PERIOD 18.1.01 TO 31.3.02 £
Returns on investments and		
servicing of finance		206
Interest received	(103.240)	306
Interest paid Interest element of hire purchase	(103,249)	(48,146)
payments	(546)	_
pay	(	
Net cash outflow		
for returns on investments and servicing of finance	(103,793)	(47,840) ———
Capital expenditure		
and financial investment		
Purchase of intangible fixed assets	(450,000)	-
Purchase of tangible fixed assets	(305,593)	(455,546)
Cash payments - investmt purch	(4,289)	(40)
Sale of tangible fixed assets	79,701	
Net cash outflow		
for capital expenditure	(680,181)	(455,586)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

# 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT - continued

	PERIOD
	18.1.01
YEAR ENDED	TO
31.3.03	31.3.02
£	£
Financing	
New loan taken out in year 782,213	1,167,004
Loan repayments in year (203,125)	(91,801)
Amount introduced by directors 448	196,269
Amount withdrawn by directors (4,417)	_
Cash receipt re share issue	100,000
Net cash inflow	
from financing 575,119	1,371,472

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

3.	ANALYSIS OF CHANGES IN NET DEBT	At 1.4.02	Cash flow	At 31.3.03
		£	£	£
	Net cash:	7.750	0.105	11000
	Cash at bank and in hand Bank overdraft	5,259 (317,039)	9,107 116,830	14,366 (200,209)
	Balik överdraft	(317,039)	110,030	(200,209)
		(311,780)	125,937	(185,843)
	Debt:			
	Hire purchase	-	(17,845)	(17,845)
	Debts falling due within one year	(616,871)	(362,015)	(978,886)
	Debts falling due	(010,071)	(302,013)	(270,000)
	after one year	(458,331)	(588,852)	(1,047,183)
		(1,075,202)	(968,712)	(2,043,914)
	Total	(1,386,982)	(842,775)	(2,229,757)
	Analysed in Balance Sheet			
	Cash at bank and in hand	5,259		14,366
	Bank overdraft	(317,039)		(200,209)
	Hire purchase			
	within one year	-		(4,759)
	after one year Debts falling due	-		(13,086)
	within one year	(616,871)		(978,886)
	Debts falling due	(,- )		(= : =,===)
	after one year	(458,331)		(1,047,183)
		(1,386,982)		(2,229,757)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Turnover

Turnover represents net invoiced sales of services, excluding value added tax.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2003, is being written off evenly over its estimated useful life of ten years.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Leasehold property - 10% on cost Improvements to property - 10% on cost

Plant and machinery - 25% on reducing balance
Fixtures and fittings - 25% on reducing balance
Motor vehicles - 25% on reducing balance
Computer equipment - 25% on reducing balance

#### Deferred tax

Deferred tax is recognised in respect of all material timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Commissions

Commission which has been paid relating to the introduction of clients has been written off over the term of the contract which is four years under FRS 18.

#### Consolidation

The financial statements present information about the company as an individual undertaking. The company and its subsidiaries form a medium sized group. The company has therefore taken advantage of the exemptions under s248 of the Companies Act 1985 not to prepare group accounts.

2	STATE COSTS		
2.	STAFF COSTS		PERIOD 18.1.01
		YEAR ENDED 31.3.03	TO 31.3.02
		31.3.03 £	31.3.02 £
	Wages and salaries	1,824,812	1,170,080
	Social security costs Other pension costs	182,502	117,214 60,000
	Other pension costs		
		2,007,314	1,347,294
	The average monthly number of employees during the year was as follows:		
			PERIOD 18.1.01
		YEAR ENDED	18.1.01 TO
		31.3.03	31.3.02
	Directors	5	5
	Business development	6	7
	Accounts IT	6 2	5 2
	Customer services	7	2 5
	Operations	32	17
		58	<u></u> 41
3.	OPERATING PROFIT	**************************************	==
	The operating profit is stated after charging:		
			PERIOD
		YEAR ENDED	18.1.01 TO
		31.3.03	31.3.02
		£	£
	Hire of plant and machinery Depreciation - owned assets	36,137	6,513
	Loss on disposal of fixed assets	107,559 699	73,620
	Goodwill written off	45,000	-
	Auditors' remuneration	12,250	8,500 =====
	Directors' emoluments	301,498	269,810
	Directors' pension contributions to money purchase schemes	45 471 9 to	60,000
	The number of directors to whom retirement benefits were accruing was as for	ollows:	
	Money purchase schemes	<u>-</u>	1

	Information regarding the highest paid director is as follows:	YEAR ENDED	PERIOD 18.1.01 TO
	Emoluments etc	31,3.03 £ 66,113	31.3.02 £ 65,000
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
	Bank interest Hire purchase interest	YEAR ENDED 31.3.03 £ 103,249 546 103,795	PERIOD 18.1.01 TO 31.3.02 £ 48,146
5.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:  Current tax:	YEAR ENDED 31.3.03 £	PERIOD 18.1.01 TO 31.3.02 £
	UK corporation tax	134,175	2
	Tax on profit on ordinary activities	134,175	2
	Deferred taxation unprovided at 31.3.03 amounts to £48,974 (2002 £45,160).		
6.	INTANGIBLE FIXED ASSETS		Goodwill
			£
	COST: Additions		450,000
	At 31 March 2003		450,000
	AMORTISATION:		
	Charge for year		45,000
	At 31 March 2003		45,000
	NET BOOK VALUE: At 31 March 2003		405,000

7.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

TANGIBLE FIXED ASSETS				
		Leasehold property	Improvements to property	Plant and machinery
•		£	£	£
COST:				
At 1 April 2002		19,957	108,154	118,238
Additions		16,015	29,105	86,812
At 31 March 2003		35,972	137,259	205,050
DEPRECIATION:				
At I April 2002		1,249	8,814	20,398
Charge for year		2,792	12,810	36,514
At 31 March 2003		4,041	21,624	56,912
NET BOOK VALUE:				
At 31 March 2003		31,931	115,635	148,138
At 31 March 2002		18,708	99,340	97,840
	Fixtures and fittings	Motor vehicles	Computer equipment	Totals
	£	£	£	£
COST:				
At 1 April 2002 Additions	35,802	27,820	145,575	455,546
Disposals	9,873	64,843 (92,663)	98,945	305,593 (92,663)
Disposais		(92,003)	<del>_</del> _	(92,003)
At 31 March 2003	45,675	-	244,520	668,476
DEPRECIATION:			<del></del> -	<del></del>
At 1 April 2002	7,791	6,290	29,078	73,620
Charge for year	8,735	5,973	40,735	107,559
Eliminated on disposals		(12,263)	***	(12,263)
At 31 March 2003	16,526		69,813	168,916
NET BOOK VALUE:				
At 31 March 2003	29,149	-	174,707	499,560
At 31 March 2002	28,011	21,530	116,497	381,926

The net book value of plant and machinery held under hire purchase agreements amounts to £28,661 at 31.3.03 (2002 £nil). Depreciation charged on these assets for the year amounted to £3,333 (2002 £nil).

8.

FIXED ASSET INVESTMENTS			
COST:			£
At 1 April 2002 Additions			40 4,289
At 31 March 2003			4,329
NET BOOK VALUE: At 31 March 2003			4,329
At 31 March 2002			40
		2003	2002
Unlisted investments		£ 4,329	£ 40
The company's investments at the balance sheet date in following:	the share capital o	f unlisted companie	es include the
Lewis Day Transport (West London) Limited Nature of business: courier and passenger car services			
Class of shares: Ordinary shares	% holding 70.00		
		2003	2002
Aggregate capital and reserves Profit/(Loss) for the year/period		£ 48,192 38,715	£ (9,477) (9,577)
Lewis Day (South East) Limited Nature of business: courier and passenger car services			
Class of shares: Ordinary	% holding 60.00		
		2003	
Aggregate capital and reserves Profit for the year		£ 38,507 38,407	

8.	FIXED ASSET INVESTMENTS - continued			
	Medical Couriers Limited  Nature of business: courier services and hire of vehicles			
	Class of shares: Ordinary	% holding 100.00		
			2003 £	2002 £
	Aggregate capital and reserves Profit/(Loss) for the year/period		(63,073) 6,376	(69,449) (893)
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
			2003 £	2002 £
	Trade debtors Other debtors		2,179,819 17,196	1,282,587 17,197
	Prepayments and accrued income Amount owed by group companies Staff loans		749,523 12,364 12,723	739,514 21,091 2,714
	Directors' current accounts		2,976,042	2,063,103
			=====	
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
	Doub leave and evendurity		2003 £	2002 £
	Bank loans and overdrafts (see note 12) Trade creditors Obligations under finance		1,179,095 413,653	933,910 475,450
	leases and hire purchase contracts		4,759	-
	Other creditors Amounts due to group companies		50,317 64,929	27,110
	Directors' current accounts Value added tax Other taxes and social		196,717 199,958	196,269 156,156
	security costs Corporation tax		64,100 134,175	2
			2,307,703	1,788,897

11.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR		
		2003	2002
		£	£
	Bank loans		
	(see note 12)	552,319	348,331
	Other loans		
	(see note 12)	110,000	110,000
	Other creditors	384,864	-
	Hire purchase contracts		
	(see note 13)	13,086	
		1,060,269	458,331
12.	LOANS AND OVERDRAFTS		
	An analysis of the maturity of loans and overdrafts is given below:		
		2003	2002
		£	£
	Amounts falling due within one year or on demand:		
	Bank overdrafts	200,209	317,039
	Bank loans	978,886	616,871
		1,179,095	933,910
	Amounts falling due between one and two years:		
	Bank loans	168,986	346,460
	Amounts falling due between two and five years:		
	Bank loans	383,333	1,871
	Other loans	110,000	110,000
		493,333	111,871

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

13.	OBLIGATIONS UNDER HIRE PURCH.	ASE CONTRACTS	AND LEASES	Hire purchase contracts	
				2003	2002
				£	£
	Gross obligations repayable:				
	Between one and five years			16,087	
	Finance charges repayable:				
	Between one and five years			3,001	<del>-</del>
	Net obligations repayable:				
	Between one and five years			13,086	
	The following payments are committed to b	e paid within one yea	ar: <b>Operati</b> n	g leases	
		• •		Oth	er
		buildings			
		2003	2002	2003	2002
		£	£	£	£
	Expiring:				
	Between one and five years	_	<b>-</b>	35,465	9,940
	In more than five years	76,314	30,716		-
		76,314	30,716	35,465	9,940
14.	SECURED DEBTS				

The bank loans and overdraft are charged against the assets of the company, including the book debts.

2003

£

200,209

13,086

1,531,205

1,744,500

2002

£

317,039

965,202

1,282,241

The hire purchase agreements are secured on the underlying assets.

The following secured debts are included within creditors:

Bank overdrafts

Hire purchase contracts

Bank loans

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

#### 15. CALLED UP SHARE CAPITAL

Authorised:				
Number:	Class:	Nominal value:	2003 £	2002 £
1,000,000	Ordinary	£1	1,000,000	1,000,000
Allotted, issue	ed and fully paid:			
Number:	Class:	Nominal	2003	2002
		value:	£	£
100,000	Ordinary	£1	100,000	100,000

#### 16. TRANSACTIONS WITH DIRECTORS

The following loan to a director subsisted during the year ended 31 March 2003:

	~
K Kasinos	
Balance outstanding at start of year	-
Balance outstanding at end of year	4,417
Maximum balance outstanding during year	4,417

This loan account has been repaid post year end.

#### 17. RELATED PARTY DISCLOSURES

At the year end Lewis Day Transport plc owed £36,458 to Lewis Day Transport (West London) Limited, a partially owned subsidiary.

At the year end Lewis Day Transport plc were owed £12,364 by Medical Couriers Limited, a wholly owned subsidiary.

At the year end Lewis Day Transport plc owed £28,471 to Lewis Day (South East) Limited, a partially owned subsidiary.

During the year Lewis Day Transport plc paid £114,813 for the hire of vehicles from its subsidiary Medical Couriers Limited. These transactions were at open market value.

#### 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2003 £	2002 £
Profit for the financial year	328,225	103,100
Shares issued in the year	-	100,000
Net addition to shareholders' funds	328,225	203,100
Opening shareholders' funds	203,100	
Closing shareholders' funds	<u>531,325</u>	203,100
Equity interests	531,325	203,100

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

#### 19. ULTIMATELY CONTROLLING PARTY

The company is ultimately controlled by the trustees of Lewis Day Transport plc unapproved scheme (FURBS), by virtue of its shareholding (55%). Mr H Lewis is a trustee.